

School Board of Charlotte County, Florida  
School Board Meeting, August 3, 2021  
**Invitation to Negotiate (ITN) 21/22-62GH**



Intended Notice of Award\*  
**Produce**

**Background**

This Invitation to Negotiation (ITN) provides for the furnishing of all Produce as necessary to supply the School District.

Three firms submitted proposal, were evaluated and rank-ordered as shown below.

1. BP & W ("Bliss Produce") Wholesale Produce
2. Brian Puzycki's Farm Fresh Produce, LLC
3. Oakes Farms Food & Distribution Services, LLC

**Recommendation**

The Directors below recommend approval of the rank order above with BP & W Wholesale ranked as the first, or highest, ranked company to receive this award. If unable to reach final agreement, the District would negotiate with the second ranked company, and continue this process, as necessary. Upon reaching agreement, this Invitation to Negotiate would continue throughout duration based upon satisfactory performance of the awarded company(ies).

A handwritten signature in blue ink that reads "Terri Whitacre".

Terri Whitacre, Director of Food & Nutrition Services

A handwritten signature in black ink that reads "Gregory Herlean".

Gregory Herlean, Director of Purchasing

Annual Value: Up to \$400,000  
Fund Coding: 41XXX000007600576

\*Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver