



Superintendent
Mark Vianello

School Board
Cara Reynolds, Chairman
John LeClair, Vice-Chairman
Kim Amontree
Wendy Atkinson
Bob Segur

School Board Meeting
ITB 23/24-636GB
February 13, 2024

Notice of Award
CLASSROOM & OFFICE FURNITURE DISCOUNT BID

Background

This ITB is for Classroom & Office furniture required by the district. The following vendors are approved for purchases.

AGATI Furniture
Ernie Morris Enterprises, Inc.
Gressco, LTD
Hertz Furniture Systems, LLC
Kaplan Early Learning Company
Kruger International, Inc. (KI)
Meteor Education
Office Solutions of Tampa a DVO Company
R. George & Associates, Inc.
Recycled Plastic Factory, LLC
School Outfitters
School Specialty, LLC
Schoolhouse Products, Inc.
Signature Products Inc. dba Signature School Product
Virco Inc.
Workspace Technology

Recommendation

The District Support recommends approval of this ITB and renewal upon annual review of vendor performance thru duration.

Debbie S Faber

Debbie Faber, Director of Procurement Services

Annual Value: \$750,000
Fund Codes: XXXXXXXXXXX XXXX641/642

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
9 to 5 Seating	https://9to5seating.com/	50.10%	51.50%	48.00%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Academia	https://academiafurniture.com/	64.9%	63.3%	59.4%	Hertz Furniture Ashleith Reding ashleigh@hertzfurniture.com P: 321-332-2645	
Agati	www.agati.com	45.00%	43.00%	40.00%	AGATI Furniture Nat Hawkins nhawkins@agati.com P:312-829-1977 F:312-829-8249	A small-run charge of \$2500 for orders of 50 library chairs or less.
Allied Plastics	https://www.alliedusa.com/	61.00%	60.00%	35.00%	Schoolhouse Products Erik Posusta. Erik@schoolhouseproducts.com Cell: 727-452-2651	For large projects, contact for additional discounts
		52.71%	49.91%	41.04%	Signature School Products EmilyannTobias quotes@signatureschoolproducts.com P: 407-299-0896 F: 407-299-0985	
AmTab	https://www.amtab.com/	59.50%	59.50%	53.50%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Artco Bell Corp.	https://www.artcobell.com/	59.10%	59.10%	51.50%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		58.00%	57.00%	51.00%	Schoolhouse Products Erik Posusta. Erik@schoolhouseproducts.com Cell: 727-452-2651	For large projects, contact for additional discounts
Artopex	https://www.artopex.com/en/	50.10%	50.10%	43.60%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		46.00%	39.00%	30.00%	R. George & Assoc., Inc. info@rgeorge.com P: 386-736-2326 F: 386-736-3706	
Berco	https://bercodesigns.com/	45.10%	45.10%	40.20%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Borroughs	https://www.borroughs.com	12.10%	12.10%	5.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
Bretford Manufacturing	https://www.bretford.com/	31.00%	31.00%	16.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
Brodart	https://www.brodartfurniture.com/	52.00%	45.00%	36.00%	R. George & Assoc., Inc. info@rgeorge.com P: 386-736-2326 F: 386-736-3706	
Carpets for Kids	https://www.carpetsforkids.com/	23.00%	22.00%	20.00%	Schoolhouse Products Erik Posusta. Erik@schoolhouseproducts.com Cell: 727-452-2651	For large projects, contact for additional discounts
		20.00%	20.00%	15.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
Childcraft	https://www.schoolspecialty.com/childcraft	68.00%	68.00%	53.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
Clarus Glassboards	https://www.clarus.com/	40.20%	40.20%	29.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Classroom Select	www.classroomselect.com	68.00%	68.00%	53.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
Community Furniture	https://communitymfg.com/	61.60%	61.60%	52.50%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	(Same as JSI)
Corilam Fabricating Company	https://www.corilam.com/	52.00%	51.00%	45.00%	Schoolhouse Products Erik Posusta. Erik@schoolhouseproducts.com Cell: 727-452-2651	For large projects, contact for additional discounts
		42.90%	42.90%	32.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Custom Educational Furniture (CEF)	https://www.cefinc.com	35.10%	35.10%	34.60%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
Furnishings (CEF)		35.00%	34.00%	28.00%	Schoolhouse Products Erik Posusta. Erik@schoolhouseproducts.com Cell: 727-452-2651	For large projects, contact for additional discounts
Datum Filing	https://datumstorage.com/	29.90%	29.90%	18.90%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Diversified Wood Products-Shain	https://www.diversifiedspaces.com	50.00%	50.00%	48.20%	Schoolhouse Products Erik Posusta. Erik@schoolhouseproducts.com Cell: 727-452-2651	For large projects, contact for additional discounts
		51.30%	48.90%	42.00%	Hertz Furniture Ashleith Reding ashleigh@hertzfurniture.com P: 321-332-2645	
EKO	https://www.ekocontract.com/	42.10%	42.10%	28.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		34.00%	34.00%	19.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
Electricable Assemblies	https://www.dekko.com/power-data/eca	50.10%	50.10%	40.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Encore Seating	https://encorseating.com	40.00%	35.00%	30.00%	R. George & Assoc., Inc. info@rgeorge.com P: 386-736-2326 F: 386-736-3706	
ERG International	https://www.erginternational.com/	38.00%	38.00%	31.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
		45.10%	45.10%	29.20%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Eurotech	https://www.eurotechseating.com/	50.50%	50.50%	41.00%	Hertz Furniture Ashleigh Reding Ashleigh@hertzfurniture.com P: 321-332-2645	

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
	https://www.erniemorris.com/	34.10%	34.10%	29.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Fire King	https://www.fireking.com	51.00%	50.00%	44.00%	Schoolhouse Products Erik Posusta. Erik@schoolhouseproducts.com 727-452-2651	Cell: For large projects, contact for additional discounts
		48.10%	45.10%	29.90%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Flash Furniture	https://www.flashfurniture.com	18.90%	18.90%	13.40%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Fleetwood	https://www.fleetwoodfurniture.com	41.60%	41.60%	29.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		35.00%	34.00%	28.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
Fomcore	https://fomcore.com	55.10%	55.10%	42.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		52.00%	51.00%	45.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
Furniture Lab	https://furniturelab.com/	39.10%	39.10%	21.00%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Ghent	https://ghent.com	45.10%	45.10%	29.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		44.90%	41.20%	26.50%	Hertz Furniture Ashleigh Reding Ashleigh@hertzfurniture.com P: 321-332-2645	None
		46.8% 50.5%	43.3% 47.2%	36.7% 42%	Hertz Furniture Ashleigh Reding 321-332-2645 Ashleigh@hertzfurniture.com	Global General Line Top Discount/Global Offices bottom line discount

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
Global Furniture Co.	https://www.globalfurnituregroup.com/	47.00%	47.00%	42.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
		49.00%	47.00%	42.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
Gressco	https://app.smartsheet.com/b/publish?EQBCT=33a5a5a418514da6a0889cda7c8b318e	23.00%	18.00%	15.00%	Gressco, LTD Stefanie Hackelberg stefanie@gresscoltd.com P: 608-960-1253 F: 608-849-6304	N/A
Hann	https://www.hannmfg.com	48.10%	48.10%	31.20%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Haskell	https://www.haskell.com	50.10%	50.10%	41.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		49.00%	49.00%	43.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
High Point Furniture	https://www.hpfi.com	48.10%	45.20%	29.80%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		42.30%	30.80%	13.40%	Virco SYLVIA JOYER sylviajoyer@virco.com P: 800-448-4726 F: 800-396-8232	
Hirsh Industries	https://www.hirshindustries.com	50.10%	50.10%	41.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Hon Company	https://www.hon.com	61.60%	61.60%	58.25%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		54.55%	49.30%	43.18%	Signature School Products EmilyannTobias quotes@signatureschoolproducts.com P: 407-299-0896 F: 407-299-0985	

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
Indiana	https://indianafurniture.com/	55.10%	55.10%	50.50%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Interior Concepts	https://www.interiorconcepts.com/	36.00%	36.00%	23.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
		23.10%	23.10%	18.90%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745	
Invincible Office Solutions	https://www.invinciblefurniture.com	48.70%	45.90%	31.60%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Jonti-Craft	http://www.jonti-craft.com/	23.00%	22.00%	16.00%	Schoolhouse Products Erik Posusta. Erik@schoolhouseproducts.com Cell: 727-452-2651	For large projects, contact for additional discounts
		22.00%	22.00%	13.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
Joy Carpets	https://www.joycarpets.com/	11.10%	11.10%	9.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		10.00%	8.00%	5.00%	R. George & Assoc., Inc. info@rgeorge.com P: 386-736-2326 F: 386-736-3706	
JSI Group	https://www.jsifurniture.com	61.60%	61.60%	53.90%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Kaplan	www.kaplanco.com	15.00%	15.00%	15.00%	Kaplan Early Learning Compnay Nick Evens nevens@kaplanco.com P: 800-334-2014 Ext. 5470	Discount applied to orders of \$300 or more on current list pricing in effect at time of order. Free freight applied to orders with...
KI	https://www.ki.com	50.00%	42.00%	42.00%	Krueger International, Inc. Guy Patzke quote@ki.com 800-454-9796 920-468-2781	Only for locations in Charlotte County

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
	https://www.naa.com/	51.00%	42.00%	42.00%	Office Solutions of Tampa Steve Baricko steve@officesolutionsfl.com 813-442-6754	
Kore	https://www.korestool.com/	14.10%	12.10%	6.90%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Lacasse	https://www.groupelacasse.com/en/home.html	58.80%	58.80%	46.80%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Learniture	https://www.schooloutfitters.com/catalog/default/mPath/MAN680	18.00%	15.00%	5.00%	School Outfitters Jason Rapp jason.rapp@schooloutfitters.com 800-260-2776	
Leisurecraft	https://leisurecraftinc.com/	12.00%	9.00%	1.20%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Lesro	http://www.lesro.com/	48.20%	45.10%	38.60%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		47.5%	45.0%	37.3%	Hertz Furniture Ashleigh Reding Ashleigh@hertzfurniture.com P: 321-332-2645	
Logiflex	https://logiflex.ca/en-us/	38.40%	38.40%	31.50%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Luxor (H. Wilson)	https://www.luxorworkspaces.com/	18.00%	18.00%	3.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
		10.0%	4.7%	7.2%	Signature School Products Emiliyann Tobias quotes@signatureschoolproducts.com P: 407-299-0896 F: 407-299-0985	
Mediatechnologies	https://www.mediatechnologies.com/	49.00%	48.00%	42.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
Midwest Folding Products	https://www.midwestfolding.com/	43.00%	42.00%	36.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
		29.10%	29.10%	19.80%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Mien Company	https://miencompany.com/	43.00%	42.00%	35.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
		38.85%	35.25%	27.16%	Signature School Products Emilyann Tobias quotes@signatureschoolproducts.com P: 407-299-0896	
Montel, Inc.	https://www.montel.com/en	30.00%	20.00%	10.00%	Workspace Technology, Inc. Tyler Davis tylerd@workspacetechology.com P: 800-685-0893	
Moorco - Balt, Best Rite	https://www.moorecoinc.com	45.10%	45.10%	37.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		43.00%	43.00%	38.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
		44.00%	43.00%	37.00%	Schoolhouse Products Erik Posusta. Erik@schoolhouseproducts.com 727-452-2651	Cell:
National Office Furniture	https://www.kimballinternational.com/national	60.00%	60.00%	51.80%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
National Public Seating	https://www.nationalpublicseating.com	49.00%	48.00%	43.00%	Schoolhouse Products Erik Posusta. Erik@schoolhouseproducts.com 727-452-2651	Cell:
		45.80%	45.80%	39.80%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Neocase	https://www.groupe-lacasse.com/en/brand/6-neocase.html	58.80%	58.80%	46.80%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	Same as Lacasse

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
NorvaNivel	https://norvanivel.com/	40.32%	36.57%	25.12%	Signature School Products EmilyannTobias quotes@signatureschoolproducts.com P: 407-299-0896 F: 407-299-0985	
Office Master	https://www.omseating.com	48.30%	45.90%	31.20%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Palmer Hamilton	https://palmerhamilton.com/	47.00%	46.00%	40.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	For large projects, contact for additional discounts
		43.00%	43.00%	35.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
Paragon	https://www.paragoninc.com	41.10%	39.10%	30.90%	Hertz Furniture Ashleigh Reding Ashleigh@hertzfurniture.com P: 321-332-2645	
		35.00%	34.00%	28.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	For large projects, contact for additional discounts
Plymold	https://plymold.com/	29.00%	22.00%	11.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		19.70%	3.60%	add 20.5%	Virco Sylvia Joyer sylviajoyer@virco.com P: 800-448-4726 F: 800-396-8232	
Recycled Plastic Factory, LLC	www.recycledplasticfactory.com	20.00%	8.00%	5.00%	Recycled Plastic Factory, LLC Cindy Googins cgoogins@recycledplasticfactory.com P: 941-473-1618 F: 941-473-0131	
RFM Preferred Seating	https://rfmseating.com/	45.10%	40.20%	29.60%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		33.00%	19.60%	add 1%	Virco Sylvia Joyer sylviajoyer@virco.com P: 800-448-4726 F: 800-396-8232	

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
Russwood Library Furniture	https://www.russwood.com	55.10%	55.10%	46.80%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		56.00%	53.60%	45.50%	Hertz Furniture Ashleigh Reding Ashleigh@hertzfurniture.com P: 321-332-2645	
Safco	https://www.safcoproducts.com	44.50%	41.80%	36.80%	Hertz Furniture Ashleigh Reding Ashleigh@hertzfurniture.com P: 321-332-2645	
		43.05%	39.25%	30.71%	Signature School Products EmilyannTobias quotes@signatureschoolproducts.com P: 407-299-0896	
Sandusky Lee	http://www.sanduskycabinets.com	48.10%	45.20%	29.80%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		22.80%	19.60%	13.60%	Hertz Furniture Ashleigh Reding Ashleigh@hertzfurniture.com P: 321-332-2645	
Scholar Craft	https://www.scholarcraft.com/	62.00%	61.00%	55.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
Screenflex	https://www.screenflex.com	38.10%	30.10%	11.20%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
SICO America, Inc.	https://www.sicoinc.com/en/	27.00%	27.00%	12.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
Smith Systems	https://smithsystem.com/	39.00%	38.00%	33.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
		21.69%	16.94%	3.18%	Signature School Products EmilyannTobias quotes@signatureschoolproducts.com P: 407-299-0896 F: 407-299-0985	
Special T	https://specialt.net	48.90%	45.20%	30.20%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		42.45%	38.85%	30.76%	Signature School Products EmilyannTobias quotes@signatureschoolproducts.com P: 407-299-0896 F: 407-299-0985	
Tenjam	https://tenjam.com	38.10%	29.60%	19.20%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Tennsco	https://www.tennsco.com	45.20%	40.10%	22.60%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Tesco	https://tesco-ind.com/	44.60%	35.20%	28.60%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
Ultra Play	https://www.ultraplay.com/	39.00%	39.00%	31.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
	https://www.ultra-site.com/	15.00%	14.00%	8.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	For large projects, contact for additional discounts
Via Seating	https://viaseating.com/	48.20%	48.20%	38.60%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
VIRCO INC.	www.virco.com	64.50%	57.40%	46.70%	Virco Sylvia Joyer sylviajoyer@virco.com P: 800-448-4726 F: 800-396-8232	

Manufacturer	Website Link	DISCOUNT FOR TAILGATE DELIVERY	DISCOUNT FOR INSIDE DELIVERY	DISCOUNT FOR FULLY INSTALLED	Awarded Vendor/Contact	SPECIAL CONDITIONS & EXCEPTIONS
Waddell	https://waddellfurniture.com	41.20%	40.10%	18.60%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		40.00%	40.00%	29.00%	Hertz Furniture Ashleigh Reding Ashleigh@hertzfurniture.com P: 321-332-2645	
Whitney Brothers	https://www.whitneybros.com	18.10%	18.10%	9.10%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
Wisconsin Bench	https://wibenchmfg.com/	61.00%	60.00%	54.00%	Schoolhouse Products Erik Posusta Erik@schoolhouseproducts.com C: 727-452-2651 P: 813-855-1414 F: 813-855-5414	
		57.00%	57.00%	50.00%	School Specialty Ben Bortz benjamin.bortz@schoolspecialty.com P: 843-480-1745; 800-305-0174 F: 888-388-6344	
Wood Designs	https://www.wooddesigns.com/	38.40%	34.80%	19.60%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	
		13.43%	8.02%	add 0.3%	Signature School Products EmilyannTobias quotes@signatureschoolproducts.com P: 407-299-0896 F: 407-299-0985	
Workrite Ergonomics	https://workriteergo.com/	41.10%	41.10%	36.80%	Ernie Morris Enterprises, Inc Ronald Morris salesteam@erniemorris.com P: 352-793-2745 F: 352-793-2778	