

**Steve Dionisio  
Superintendent**



**School Board**

**Wendy Atkinson, Chairman  
Cara Reynolds, Vice-Chairman  
Kim Amontree  
Bob Segur  
Ian Vincent**

September 14, 2021

Sole Source 21/22-EE: iSimulate

Opened: September 14, 2021

The district will recognize iSimulate as the sole source provider for ALSi, CTGi, AURis, and REALTi and their associated software modules as stated in their sole source letter, as a result of no contests being submitted during this Sole Source. This Sole Source was broadcast nationwide to over 200 organizations.

We will continue to recognize this for a period of 1 year, September 14, 2021-September 13, 2022, at which time we will again verify this claim and post another Sole Source for those who may wish to challenge.

*Mike Pershing*

Mike Pershing, NIGP-CPP, CPPB  
Purchasing Specialist  
Charlotte County Public Schools



August 26, 2021

To Whom It May Concern:

iSimulate is the sole source provider for ALSi, CTGi, AURiS, and REALITi which provide economical, highly advanced and realistic patient condition simulation packages. ALSi, CTGi, AURiS, and REALITi and their associated software modules cannot be purchased solely through any other vendor.

ALSi represents the latest advancement in medical simulation technology. It is so easy to use that you can be up and running in less than two minutes and can act as a fully featured multi parameter monitor, AED, and defibrillator. The simple setup makes it great for situational training. ALSi provides a super realistic simulation experience, enabling hi fidelity simulation even in low fidelity situations.

CTGi provides a realistic fetal heart rate monitor package with real time cardio-tocography simulation technology. CTGi gives facilitators a great tool for training and students an incredibly realistic platform to learn from. CTGi offers obstetric simulation as you have never seen it before, built off technology you use every day.

AURiS allows heart, lung, and bowel sounds to be simulated using just a training stethoscope and an iOS device. AURiS is easy to use and allows training to be conducted in a variety of different environments.

REALITi is a simulation ecosystem that integrates live wireless video streaming, live voting, dynamic 12 lead ECGs, CPR feedback, mimics proprietary monitors and defibrillators, and can grow/adapt with your simulation needs.

iSimulate is able to achieve this by utilizing current technology in ways few do, enabling customers to have access to highly advanced simulation technology without having to worry about the typically associated costs.

Our gesture based control panel is built to provide advanced functionality without the complexity of traditional systems. We use the best of mobile technology to provide a seamless user experience from start to finish.

Sincerely,

A handwritten signature in black ink, appearing to read "DM", written over a horizontal line.

David Moody

Director of Business Development

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