

School Board of Charlotte County, Florida
Invitation to Negotiate, ITN 19/20-19GH
March 9, 2021 Board Meeting



Intended Notice of Award*
Lockdown Server of Doors and Notification System

Background

On September 10, 2020, our School Board approved the District's evaluation committee's rank order recommendation and for staff to negotiate with the top ranked firm, or firms, as deemed appropriate. Staff negotiated with the top ranked firm, IntraLogic Solutions, LLC, clarified requirements and reduced total cost of ownership. Staff has also visited another Florida county public school district that successfully implemented this system.

This Invitation to Negotiate (ITN) provides labor, material and services as necessary to install a lockdown server for doors and notification system throughout our District. The District proactively issued this ITN for student/staff safety and security. It was written broadly such that it will cover security recommendations outlined by the Marjory Stoneman Douglas High School Public Safety Commission and the items discussed in the Charlotte County Board of County Commissioners 2020 Sales Tax Extension, "Charlotte County Public Schools – School Security Upgrades".

Recommendation

The undersigned request the Board's approval to finalize a contract with IntraLogic Solutions, LLC.

A handwritten signature in blue ink, appearing to read "Mike Desjardins", is written over a horizontal line.

Dr. Mike Desjardins, Assistant Superintendent, School Support Services

A handwritten signature in blue ink, appearing to read "Greg Herlean", is written over a horizontal line.

Gregory Herlean, Director of Purchasing

Estimated Value: \$10M & \$82K/yr-service, monitoring, inspections (up to 10 yrs)

*Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

School Board of Charlotte County, Florida
Invitation to Negotiate, ITN 19/20-19GH
September 10, 2020



Intended Notice of Award*
Lockdown Server of Doors and Notification System

Background

This Invitation to Negotiate (ITN) provides for the furnishing of labor, material and services as necessary to install a lockdown server for doors and notification system throughout our District. The District pro-actively issued this ITN for student/staff safety and security. It was written broadly such that it will cover the requirements outlined in the recently approved Florida Senate Bill 70 or Alyssa's Law and the items discussed in the Charlotte County Board of County Commissioners 2020 Sales Tax Extension, "Charlotte County Public Schools – School Security Upgrades".

This ITN was published nationwide. Four responses were received, evaluated and rank-ordered based upon best value for the District as shown below. The top ranked firm is shown as #1. The **Intended Notice of Award**, indicating this ranking, was publicly posted on July 31, 2020*.

1. IntraLogic Solutions, LLC
2. Integrated Fire and Security Solutions
3. A3 Communications, Inc.
4. Redwire, LLC

Recommendation

The evaluation committee recommends the rank order above and requests permission to negotiate with the top ranked firm or firms.

A handwritten signature in blue ink that reads "M. Desjardins".

Michael Desjardins, Assistant Superintendent, School Support Services

A handwritten signature in blue ink that reads "Greg Herlean".

Gregory Herlean, Director of Purchasing

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