

School Board of Charlotte County, Florida
School Board Meeting, June 9, 2020
Invitation to Negotiate, ITN 19/20-11GH



Intended Notice of Award*
VOIP Telephone System

Background

Some of our individual school phone systems are over 15 years old. Components and headsets are becoming inoperative and are no longer being manufactured or supported. Telephone technology is moving to voice over internet protocol (VOIP), hosted in the cloud. This solution allows advanced features for small and large groups, accessibility (to include devices acting as phones), portability, multi-tasking, and scalability throughout District.

This Invitation to Negotiate (ITN) requested both hosted (in the cloud) and non-hosted solutions with respective pricing to evaluate best value. Our evaluation team recommends the following rank order below. The top ranked firm is shown as #1.

1. ENA Services, LLC
2. Jive Communications by LogMeIn
3. 8 x 8, Inc.

Recommendation

The CTO and Directors below recommend the rank order above and request permission to negotiate with the top ranked firm(s) and award a contract to the provider offering **best value** to our District.

Chris Bress, Chief Technology Officer

Billy Williams, Director of Maintenance and Operations

Gregory Herlean, Director of Purchasing

Estimated Annual Value: \$360K (installation, one-time) & \$266K/yr (recurring)
Fund Coding: 37944322007400680

*Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.