



**Superintendent**  
Mark Vianello

**School Board**  
Cara Reynolds, Chairman  
John LeClair, Vice-Chairman  
Wendy Atkinson  
Kim Amontree  
Bob Segur

School Board Meeting  
ITN 17/18-42GH(R6)  
March 12, 2024

### **Distech Control Systems, Parts & Service**

#### **Background**

On February 13, 2018, our School Board approved this competitive Invitation to Negotiate (ITN). It provides labor, parts and services as necessary to maintain the District's HVAC control systems. Tekplan Solutions Florida, LLC has continued to provide satisfactory performance and service.

#### **Recommendation**

District Support requests the Board's approval to renew ITN 17/18-42GH(R6), Distech Control Systems, Parts & Services with the same pricing, terms and conditions as in the ITN throughout the contract duration.

*Billy Williams*

Billy Williams, Director of Maintenance & Operations

*Debbie S Faber*

Debbie Faber, Director of Procurement Services

Annual Value: \$150,000  
Fund Codes: 37xxx334007400680

Invitation to Negotiate 17/18-42GH  
**Distech Control Systems, Parts & Service**

**Background**

The District currently uses Distech Control Systems as one of its HVAC control systems. Since many of their parts and service are proprietary, the District must contract with an authorized original equipment manufacturer (OEM) provider that can be responsive to our needs.

The District issued an Invitation to Negotiate (ITN), single source posting, for these parts and services. It was published to over 300 vendors. Only Tekplan Solutions Florida, LLC could fully meet or exceed our ITN requirements.

**Recommendation**

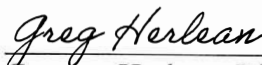
The Directors of Purchasing and Maintenance & Operations request approval for staff to negotiate terms and pricing.

The estimated expenditure for engineering services will be \$100,000.



---

Gene Spurr, Director of Maintenance & Operations



---

Gregory Herlean, Director of Purchasing

Coding:  
37944334007400680