



May 25, 2023

RFI 23/24-A Follett School Solutions

Opened: May 25, 2023

The District will recognize Follett School Solutions, LLC's claim to be a Sole Source Provider of Follett technology products and related services as stated in their letter as a result of no contests being submitted during this RFI. This RFI was broadcast nationwide to over 35 organizations.

We will continue to recognize this for 1 year, at which time we will again verify this claim and post another RFI for those who may wish to challenge.

Effective dates of this RFI are from July 1, 2023 – June 30, 2024.

Kathy Scott
Kathy Scott
Procurement Specialist



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Maty 5th 2023

Lori Revelas
CHARLOTTE CO SCHS
1445 EDUCATION WAY
PORT CHARLOTTE, Florida 33948
RE: Sole Source Documentation

Dear Lori,

This letter serves to notify you that Follett School Solutions, LLC ("Follett") is the sole provider of the following Follett technology products and related services:

Software:

- Destiny[®] Library Manager
- Destiny[®] Textbook Manager
- Destiny[®] Resource Manager
- Destiny Discover[®] Engage
- Collections by Destiny[™]

Mobile Applications:

- Destiny[®] Read
- Destiny Discover[®]
- Destiny[®] Back Office
- Destiny[®] DRM RFID
- Titlewave[®]

Digital Content Subscriptions:

- Alliance Plus[®]
- Alliance A/V[™] MARC Database online subscription*
- Reading Program Service – Accelerated Reader[®]
- Reading Program Service – Reading Counts![®]
- Reading Program Service – Lexiles[®]
- Reading Program Service – Fountas & Pinnell
- Standards Subscription Service
- TitlePeek[™]
- WebPath Express[™]

Annual Licensing and Maintenance:

- Destiny® Library Manager
- Destiny® Textbook Manager
- Destiny® Resource Manager
- Destiny Discover® Engage
- Collections by Destiny™
- Alliance Plus®
- Alliance A/V™ MARC Database Online subscription*
- Reading Program Service – Accelerated Reader®
- Reading Program Service – Reading Counts!®
- Reading Program Service – Lexiles®
- Reading Program Service – Fountas & Pinnell
- Standards Subscription Service
- TitlePeek™
- WebPath Express™

Follett Services:

- Library Manager MARC Enhancement
- Follett Hosted Service
- Destiny Professional Learning
- Destiny Data Conversions
- Destiny Implementation Services
- Reading Program Service Data Service for Reading Counts!
- Reading Program Service Data Service for Lexiles
- Destiny Technical Support Services

Labels:

- Accelerated Reader Book Labels (based upon customer data)
- Data Entry Laser-Print Labels (based upon customer data)
- Data Entry Spine Labels (based upon customer data)
- Lexile Book Labels-Spine (based upon customer data)
- Polythermal Labels-Data Entry-B&W-Sheet (based upon customer data)
- Polythermal Labels-Data Entry-Color-Sheet (based upon customer data)
- Reading Counts Book Labels (based upon customer data)

Hardware:

- Follett Destiny® EasyScan Corded Scanner Kit
- Follett Corded Scanner 5300
- Follett Cordless Scanner 6300
- Follett Infigo™ Thermal Receipt Printer
- Follett Destiny® VersaScan
- Follett Destiny® QuickScan
- Follett Destiny® PocketScan

Miscellaneous:

- MARC Authority Format Guide
- MARC Bibliographic Format Guide

Should you require additional information or have any questions regarding our sole source product listing, please contact your dedicated Sales Consultant, Terresa Luxemburg. Terresa can be reached at tluxemburg@follettlearning.com.

Sincerely,

A handwritten signature in black ink, consisting of a series of loops and a long horizontal stroke extending to the right.

Christopher Porter
CEO – Follett School Solutions, LLC