



Supplier Education Opportunities

Generate greater value and enhance the buyer/supplier relationship

Supplier Partner...

Do you want to strengthen your relationship with your public procurement partners?

We know selling goods and services to state and local procurement agencies can present unique challenges. That's why NIGP designed two courses specifically to address this need by enabling members of our supplier community to learn the ins and outs of public procurement.

Our goal? Simple. To enhance the buyer/supplier relationship so that everybody wins.

Course Benefits

- Learn procurement best practices
- Understand the nuances in regional legislative and regulatory restrictions
- Get guidance from practitioners on how to successfully close procurement deals
- Maximum flexibility with 24/7 complete on-demand learning



NIGP Member...

Do you often wish your supplier partners knew the unique hurdles you go through to secure the best value for your entity?

Now's your turn to encourage suppliers you work with to take these NIGP supplier focused courses. Not only do serious suppliers show how invested they are in the partnership with you by taking these courses, it leads to better procurement outcomes for you both.

**For more information,
visit nigp.org/supplier-certificates**