

School Board of Charlotte County, Florida
ITN 21/22-61GB(R2) Warewashing Chemicals
Board Meeting 6/13/2023



Warewashing Chemicals

Background

On June 6, 2022, our School Board approved this competitive Invitation to Negotiate (ITN). It provides for the maintenance, repairs and chemicals for the District's cafeteria dishwashers. West Florida Supply Co. has satisfactorily provided competitive Warewashing Chemicals pricing resulting in the recommendation to continue services for the period July 1, 2023 – June 30, 2024 with updated pricing and the same terms and conditions of the original ITN.

Recommendation

District Support Services recommend the Board approve renewal of Invitation to Negotiate 21/22-61GB(R2) Warewashing Chemicals.

Terri Whitacre

Terri Whitacre, Director of Food & Nutrition Services

5/12/23

Date

Debbie S Faber

Debbie Faber, CPPO, CPPB, NIGP-CPP
Director of Procurement Services

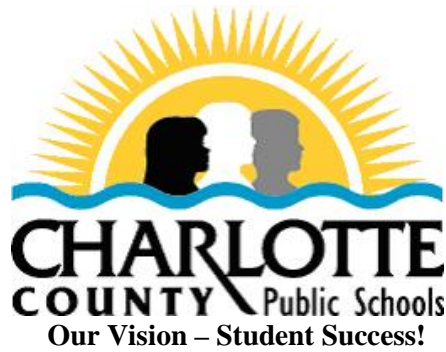
5/9/23

Date

Annual Estimate: Up to \$52-\$60K
Fund Code: 41XXX00000-7600591

*Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

Stephen Dionisio
Superintendent



School Board

Cara Reynolds, Chairman
Wendy Atkinson, Vice-Chairman
Kim Amontree
John LeClair
Bob Segur

May 8, 2023

Tom Schiessle
West Florida Supply Co.
1184 N Washington Blvd.
Sarasota, FL 34236

Tom,

Charlotte County Public Schools would appreciate your consideration for renewal of ITN 21/22-61GB Warewashing Chemicals. This second renewal (R2) is for the period July 1, 2023 to June 30, 2024 with updated pricing attached, and the same terms, and conditions in the bid.

Let us know your decision by checking below and faxing back to 941-575-5466 or emailing to ginny.burr@yourcharlotteschools.net

Yes, I will renew ITN 20/21-61GB (R2)

No, I will not renew ITN 20/21-61GB (R2)

Signature Tom Schiessle

Print Name Tom Schiessle

Thank you for your assistance and I look forward to your reply.

Sincerely,

Ginny Burr
Ginny Burr
Buyer

Exhibit B-1 Pricing Submission Form-Updated Pricing

**Food Service: Warewashing Chemicals
ITN 21/22-61GB(R2)**

Vendor Name: West Florida Supply Co. Address: 1184 N Washington Blvd. Sarasota, FL 34236 Phone: 941-365-2838 Email: tom@westfloridasupply.com		Prices below must include all services required in this ITN								For School District only. Do NOT change or enter numbers here.	
ITEM NO.	DESCRIPTION	Name of Product	Unit Size	Unit Price	Units Per Case	Case Price	Cost Per Ounce	Dilution Ratio	# of racks washed per unit *		
1	HIGH TEMP MACHINE DISHWASHING DETERGENT COMPOUND *	West Flo Choice All Temperature Dishwashing Detergent	5 Gal	\$78.59	Each	\$78.59	0.1228	2oz/ 10 gal		64,000	\$7,859
2	MACHINE RINSE ADDITIVE COMPOUND *	West Flo Econospot Rinse Aid Concentrate	5 Gal	\$102.66	Each	\$102.66	0.1604	2ml/10 Gal		64,000	\$10,266
3	ACID CLEANER COMPOUND	West Flo Eliminate Descaler and Delimer	Gallon	\$19.48	4 Gallons	\$77.92	0.1522	2oz/ Gal		9,600	\$1,461
4	POT AND PAN DETERGENT COMPOUND	West Flo Super Pink Hand Dishwashing Detergent	5 Gal	\$86.44	Each	\$86.44	0.1351	2oz/ 10 gal		64,000	\$8,644
5	OVEN CLEANER	Spartan Oven & Grill	Quart	\$6.17	12 Quarts	\$74.04	0.1928	RTU		480	\$93
6	SANITIZER/DISINFECTANT	West Flo No Rinse Sanitizer	5 Gal	\$117.02	Each	\$117.02	0.1828	.5oz/ Gal		64,000	\$11,702
7	FLOOR CLEANER	West Flo Aqua GP	5 Gal	\$74.48	Each	\$74.48	0.1164	1 oz / Gal		32,000	\$3,724
8	STAINLESS STEEL CLEANER	West Flo High Shine Stainless Steel Cleaner	14 oz Aerosol	\$11.46	12 / 14oz	\$137.52	0.8186	RTU		1,680	\$1,375
9	FOOD SERVICE DEGREASER	West Flo Skinny HD Food Degreaser	Gallon	\$24.77	4 Gallons	\$99.08	0.1935	5 oz / Gal		3,200	\$619
10	DISINFECTANT CLEANER	Spartan Hepacide Quat Disinfectant	Quart	\$3.94	12 Quarts	\$47.28	0.1231	RTU		640	\$79
							\$ __per TEST STRIP (not per container)			Usage (STRIPS per yr)	
11	QUATERNARY SANITIZER TEST STRIPS	TCD Sanitizing Quat Test Strips	100 ea	\$5.32	Each	\$5.32	N/A	N/A		75	\$5
TOTAL											\$45,827
Annual Average % increase, if requested & justified per DOL BLS PPI 32561 "Soap & cleaning compound mfg". Increase from March 2021: 2.1% (varies each year).											
Refer to Exhibit B2, Chemical Specification for Details											
Quantities are based on our current manufacturers products, Exhibit C											