



**MINUTES
REGULAR MEETING OF THE
GOVERNING BOARD OF THE
SOLEDAD UNIFIED SCHOOL DISTRICT
DISTRICT OFFICE BOARD ROOM
1261 METZ ROAD, SOLEDAD, CA 93960
WEDNESDAY, DECEMBER 13, 2017**

I. OPENED BUSINESS – 5:30 PM

- A. Called Public Session to Order

- B. Roll Called
Mrs. Jodi Massa, President
Mrs. Josie Perez-Aguilera, Vice-President
Mr. Jaime Fernandez, Trustee
Mr. Javier Galvan, Trustee (arrived at 6:35 p.m.)
Mrs. Monica Pantoja, Trustee
Mr. Timothy J. Vanoli, Superintendent

- C. Approved the Closed Session Agenda

**MOTION TO APPROVE CLOSED SESSION AGENDA BY: Jaime Fernandez
SECONDED BY: Josie Perez-Aguilera AYES: Mr. Fernandez, Mr. Galvan, Mrs. Massa,
Mrs. Pantoja, Mrs. Perez-Aguilera NAYS: None ABSENT: None**

- D. Allowed for Public Comment on Closed Session Topics

- E. Immediately Adjourned to Closed Session

II. CLOSED SESSION

- A. Personnel
 - 1. Discipline, Dismissal, Complaints, Reassignments/Release (Government Code 54957)
 - 2. Negotiations Update – CSEA
 - 3. Public Appointment: Associate Superintendent of Educational Services

III. RECONVENE TO OPEN SESSION – 7:00 p.m.

- A. Pledge of Allegiance by the Soledad High School NJROTC Cadets under the leadership of Captain Pedro Gomez

- B. Report of action taken in closed session

On a motion from Mr. Fernandez and seconded by Mrs. Perez-Aguilera, with a vote of 4-0 with Mr. Galvan absent, the Board took action to appoint Mr. Randall W. Bangs as the Associate Superintendent of Educational Services

- C. Approved the Board Agenda

MOTION TO APPROVE AGENDA BY: Josie Perez-Aguilera SECONDED BY: Jaime Fernandez AYES: Mr. Fernandez, Mr. Galvan, Mrs. Massa, Mrs. Pantoja, Mrs. Perez-Aguilera NAYS: None. ABSENT: None

IV. **ANNUAL ORGANIZATION OF THE GOVERNING BOARD**

A. **Election of the Board Officers**

All newly elected officers of the Board shall serve a one-year term until the next organizational meeting in December 2018. Upon conclusion of the election of office of President, the newly elected President assumed the position and conducted the remainder of the meeting. The term of office will be for one year.

1. **Election of the President of the Board**

NOMINEE:	<u>Josie Perez-Aguilera</u>	BY:	<u>Javier Galvan</u>
SECONDED:	<u>Monica Pantoja</u>	AYES:	<u>5</u>
NAYS:	<u>0</u>	ABSENT:	<u>0</u>

2. **Election of the Vice-President of the Board**

NOMINEE:	<u>Jodi Massa</u>	BY:	<u>Javier Galvan</u>
SECONDED:	<u>Jaime Fernandez</u>	AYES:	<u>5</u>
NAYS:	<u>0</u>	ABSENT:	<u>0</u>

3. **Election of the Clerk of the Board**

NOMINEE:	<u>Monica Pantoja</u>	BY:	<u>Jaime Fernandez</u>
SECONDED:	<u>Javier Galvan</u>	AYES:	<u>5</u>
NAYS:	<u>0</u>	ABSENT:	<u>0</u>

B. **Establishment of the Regular Board Meeting Dates and Time**

In accordance with Board Bylaw 9320, the Board of Trustees established the second Wednesday of each month for its regular monthly meetings unless such day falls on a holiday. There will be two meetings in the month of June on the second and fourth Wednesdays to close out the school year.

MOTION TO APPROVE BY: Jaime Fernandez SECONDED BY: Jodi Massa AYES: Mr. Fernandez, Mr. Galvan, Mrs. Massa, Mrs. Pantoja, Mrs. Perez-Aguilera NAYS: None. ABSENT: None

C. **Election of representative to the Executive Council of Monterey County School Boards Association**

The Executive Council meets three times a year (February, April and either June/July). The Executive Council will be responsible for nominating and electing the officers and alternates of MCSBA, adopting and/or amending the MCSBA bylaws, giving direction on the agenda for the Annual Organizational Dinner Meeting, and planning the calendar of events for MCSBA for each school year. The President, Vice-President, Treasurer and alternates of MCSBA shall be selected from members of the Executive Council.

NOMINEE: Josie Perez-Aguilera BY: Jodi Massa SECONDED: Jaime Fernandez AYES: Mr. Fernandez, Mr. Galvan, Mrs. Massa, Mrs. Pantoja, Mrs. Perez-Aguilera NAYS: None. ABSENT: None

V. COMMUNICATIONS

A. Oral Communications

1. Audience

- Mr. Marco Hernandez, CSEA President addressed the Board to notify them that his term as CSEA President will end at the end of the month. He thanked the Board, Mr. Vanoli, Mrs. Diaz, Ms. Cline, and specially Mr. Vega, CBO for their support. Mr. Vega has worked with their union and transformed the MOTF Department from what I was. He got them all new tools and equipment to be able to do their jobs and hopes he stays with the district for a long time. The new CSEA Board will be David Aguirre, Fernando Hernandez, Armando Sanchez, Monica____, Veronica Alcantar and Keri Dean as President.
- Fernando Hernandez and Armando Sanchez, Grounds persons, addressed the Board to voice their appreciation to Mr. Vega for all he has done for their department. Before Mr. Vega came along, there were many areas that were below standards and so was the morale. From the minute he arrived, there were many positive changes. Broken areas were repaired; tools were offered to keep schools looking their best. The MOTF staff is grateful to be able to work with someone who valued them and shows them respect. They also thanked the Board for supporting them.

2. Student Recognition

a. Football Team MTAL Champions Recognition

Trustees presented the Football team and Coach Berlanga with an award as the 2017 Mission Trail Athletic League Champions. Coach Frankie Berlanga was also presented with an award, recognizing him as the Coach of the Year.

b. Main Street Middle School Math Challenge

The Board and Superintendent Vanoli presented students with a certificate of recognition for the Halloween Math Competition. Main Street Middle School ended the Halloween Math Competition in 12th place out of over 600 schools. Mr. Pena’s class won with the most medal points with 2159 medal points, however, Ms. Clark’s class had the most medals with 1225 medals. It was a close competition throughout with over 587 hours of math (more than 24 days-worth) being completed in 10 days, with majority of that being completed outside of school. Out of the 308 students that earned a medal, Main Street had 7 students earning a Gold Medal from the competition they are:

Place	Name	Medal Points	Total Medal Count
1 st	Megan Sacyat	310	124 medals
2 nd	Jaynor Singson	310	111 medals
3 rd	Lisette Ortiz	310	133 medals

4 th	Marc Anthony Jimenez Millan	294	104 medals
5 th	Hamza Bassal	169	63 medals
6 th	Bibi Achiczy	169	95 medals
7 th	Marco Barrera	153	55 medals
8 th	Maricarmen Martinez	147	78 medals
9 th	Kimberly Jimenez	135	55 medals
10 th	Israel Crystalinas	106	43 medals

The Board and Mr. Vanoli, also presented the teachers with a certificate of recognition For your invaluable contribution and dedication in training students for the Halloween Math Competition and helping Main Street Middle place 12th among 600 schools who participated from across the United States

Teacher	Medal Points	Medals Earned	Hours Spent
Pena	2159	1015	192
Clark	1776	1225	208
Lopez	658	279	31
Pursley	555	309	156

3. Student of the Month

- a. Main Street Middle School: *Emma Martinez*
- b. Soledad High School: *Carlos Esqueda*
- c. Community Education Center: *Lizbeth Servin*

4. Employees of the Month: Frank Ledesma Elementary

Certificated: Annette Buttle, Teacher
 Classified: Maribel Franco

5. Board Member comments

- Trustee Fernandez recognized and congratulated the Students of the Month, Employees of the Month, Football Team and Coach Berlanga. He also thanked Aidee Aldaco, Artemisa Delgado and Sandra Moreno for organizing the Public health Awareness event last week on marijuana issues. Ms. Aldaco is always at the forefront and bringing new workshops and events into our district and she should be recognized. He also honorably mentioned Mrs. Aldaco's involvement in the Second Annual Shoe Drive where over 200 pairs of shoes were distributed to students from San Vicente and Gabilan Elementaries. He also thanked Mr. Marco Hernandez and CSEA staff for all he accomplished under his leadership with CSEA. Trustee Fernandez also recognized Captain Gomez and his NJROTC Cadets for coming to the Board meeting and presenting the color. In conclusion, he thanked Mrs. Annette Trujillo and Mr. Vega for all they did to help recover the stolen iPads from the

incident in Watsonville.

Trustee Fernandez voiced his disappointment that everyone leaves prior to the Board Comments section as it becomes a mute-point to give accolades to the students and staff when they are not there. He asked that administration do something to keep them at the meeting until after the Board's comments. Mr. Vanoli said he would ask the principals to ask staff and students to ask they stay until after the Board's comments.

- Trustee Javier Galvan also thanked Mr. Marco Hernandez for all he did as President of CSEA and for always including the Board in their events. He congratulated Mrs. Dean on being selected CSEA President. Mr. Galvan also gave kudos to the Students of the Month and Employees of the month. He also commended the NRJOTC. He attended their inspection last week and was amazed to know that active military personnel do the inspections and how stressful it can be for the students, but they do well. Mr. Galvan wished everyone a Merry Christmas and Happy New Year.
- Trustee Pantoja thanked staff for their hard work. To the students who were recognized, she said the parents should also be recognized for supporting them as well. She also congratulated the teachers and staff who were recognized. Mrs. Pantoja said she attended the shoe drive and said it was important that community know what is going on in our schools. She also congratulated the math teachers and students who received all their medals; it shows they love math.
- Trustee Massa: Congratulated President Perez-Aguilera and Keri Dean as CSEA President and wished them both a productive year. She also thanked Marco Hernandez and said it had been a pleasure to work with him. She congratulated the Students of Month and Employees of the Month. She informed everyone that as a recommendation from Ms. Woodrow, the faces and names of all employees of the month will be displayed during the Board meeting in February. Mrs. Massa also said that on the agenda is approval for the Board to attend the National Schools Boards Conference in Texas in April. They attended the state conference (CSBA) in San Diego a couple of weeks ago and this is the Board's Professional Development and they receive a lot of important information as Board members. She wished everyone happy holidays!
- President Perez-Aguilera congratulated the Employees and Students of the Month. She thanked Board members for voting her as President. It's a big responsibility. The decisions they make does affect the students. Both Mrs. Massa and her completed the Masters in Governance Program and it helped them in order to make informed decisions. President Perez-Aguilera reported on the CSBA conference they attended in San Diego. As Board members, they get to choose the workshops they attend depending on their interest. Some of the key highlights included a workshop on social/emotional support for students. Teachers are being

called to step up as a parent. This requires a lot of extra work; and thus, she loves to hear when a teacher says they do it out of passion. This requires a huge effort and not everyone has that calling. Another workshop dealt with Virtual Technology for students; LCAP and how we are progressing and doing. With all the information she obtained, she is looking to working with Mr. Bangs as the new Associate Superintendent of Educational Service. Lastly, the Monterey County Office of Education sponsored an Educational Leadership Summit and brought speakers and organizations to share information with Board Members. She was surprised to hear how predominately human trafficking is in this area. This is when Mrs. Aldaco comes in to offer workshops for our community.

6. Facilities Report – Mr. John Dominguez

- Main Street Construction Project: Mr. Dominguez gave a short update on the status of the construction at Main Street Middle School. All is on schedule. They are going to start construction on Building C. When everyone comes back from vacation, there will be a new field that students will be able to use.

- Solar Panels Project Phase 2: the project will begin as soon as students go on vacation. They have met with Principals to cord off the areas for safety issue. The project will be completed and inspection will take place in April and May they hope to power up.

7. Maintenance, Operations, Transportation – Mr. Cesar Vega

Mr. Vega said he had little to report at this time but took the opportunity to thank staff for making so many positive comments about him and makes him feel successful and inspires him. He also thanked the Board for their support. What he head, makes his work meaningful.

8. Measure B Extension Survey Results – Mr. Dale Scott

Mr. Dale Scott from Dale Scott & Company shared the survey results with the Board regarding the possible Measure B tax extension. His recommendation was to proceed with the extension in the June 2018 elections; if you don't win, you can try again in the November ballot. The results were favorable to the District. Mr. Vanoli asked him when the Board would need to take action. Mr. Scott said it would have to be at the January Board meeting. (PowerPoint presentation attached.)

- *Followed by a five (5) minute recess*

B. Administrator's Reports

1. Director of Technology Report
2. Elementary Parent/Teacher Conference Reports

C. Superintendent's Reports

1. Enrollment Report

Enrollment was at 4,889 as of December 1, 2017

2. Williams Lawsuit Annual Report

No complaints were filed for this period under facilities, credentials, or textbooks.

3. CSBA 2017 Conference Report:

Mr. Vanoli said it was important that the Board participate in Professional Development and see what's happening from the state's perspective. It will be good to see at what happens at the national level and how it affects California. He thanked the Board for their participation.

Wish everyone Happy Holidays – continue focus on students.

3. Mr. Vanoli wished everyone Happy Holidays

VI. CONSENT CALENDAR

A. Routine business transactions, annual renewal of programs, bid agreements, notices of public hearings and proclamations.

1. Approved the minutes of special joint meeting of November 2, 2017

2. Approved the minutes of regular meeting of November 8, 2017

3. Approved the minutes of special meeting of November 15, 2017

4. Approved of List of Bill Warrants

<u>Fund</u>	<u>Date</u>	<u>Amount</u>
General	11/02/2017	\$ 55,3539.50
	11/07/2017	176,311.85
	11/09/2017	9,629.72
	11/14/2017	62,522.12
	11/16/2017	124,289.46
	11/21/2017	138,118.51
	11/28/2017	17,803.79
	11/30/2107	669,313.84
	12/05/2017	<u>119,777.40</u>
		\$1,373,306.19
Adult Education	11/02/2017	\$1,405.17
	11/14/2017	32.21
	11/16/2017	35.61
	11/21/2017	55.54
	11/28/2017	267.47
	11/30/2017	<u>1,435.05</u>
	\$3,520.05	

Fund	Date	Amount
Child Development	11/07/2017	\$88.54
Cafeteria	11/07/2017	\$251.65
	11/21/2017	315.28
	11/30/2017	<u>16.38</u>
		\$583.31
Building Fund	11/02/2017	\$ 4,770.00
	11/07/2017	1,259.60
	11/09/2017	32,957.00
	11/16/2017	25,257.50
	11/21/2017	<u>1,692,391.00</u>
		\$1,756,635.10
Capital Facilities	11/07/2017	\$6,971.54
	11/09/2017	11,751.17
	11/21/2017	<u>3,539.71</u>
		\$22,262.42
Special Reserve-Capital Out	11/09/2017	\$4,988.73
	11/21/2017	828,496.37
		\$833,485.10
TOTAL ALL FUNDS		\$3,989,880.71

5. Ratified an Agreement with Consultant Hayley Forbes, MS, CCC, SLP, AAC Specialist
6. Ratified an Agreement with Deaf & Hard of Hearing Service Center
7. Approved a Memorandum of Understanding with Monterey County Office of Education for the CTE After School Media Arts Program at Main Street Middle School
8. Approved an agreement with Western Governors University for the placement of Student Teachers
9. Approved a Proposal from Strategic Consultation for Schools for the Special Education Implementation Plan
10. Approved a Consultation Agreement with A.B.L.E. Choice Inc. for Coaching of Special Education Administrators
11. Approved a Memorandum of Understanding with Martin Cisneros for Professional Development services
12. Accepted the CSUMB El Camino Grant for the 2017/18 school year
13. Approved an Agreement with Monarch Behavior Solutions for Special Education

14. Approved a Memorandum of Understanding with the Monterey County Office of Education, Quality Matters, to provide assessment and access professional development compensation stipends
15. Approved an Agreement with VNA Community Services
16. Approved for Board Members, Superintendent and Executive Director of H.R., and Chief Business Officer to attend the 2018 NSBA Conference in San Antonio, Texas, April 7-9, 2018
17. Approved a contract with Flix In Motion for a photo booth at the Junior Class Prom on May 12, 2018
18. Approved a proposal from Silverado Stages, Inc. for buses students to the Grad Bash at Universal Studios May 24-25, 2018

MOTION TO APPROVE CONSENT CALENDAR BY: Jodi Massa SECONDED: Jaime Fernandez AYES: Mr. Fernandez, Mr. Galvan, Mrs. Massa, Mrs. Pantoja, Mrs. Perez-Aguilera NAYS: None. ABSENT: None

19. Single School Site Plan for Jack Franscioni Elementary

MOTION TO APPROVE SCHOOL SITE PLAN BY: Javier Galvan SECONDED: Jodi Massa AYES: Mr. Fernandez, Mr. Galvan, Mrs. Massa, Mrs. Pantoja, Mrs. Perez-Aguilera NAYS: None. ABSENT: None

B. Personnel Items

1. **2017/2018 Certificated Appointments:**

Name	Assignment	Site
Romelia Jimenez-De Anda	Teacher, Elementary	FL
Guadalupe Medina	Teacher, Elementary	FL
Vanessa Fausto	Teacher, Adult Ed - ESL (hourly)	CEC
Veronica Morales	Teacher, Adult Ed - Dental Careers (hourly)	CEC
Gerardo Gonzalez	Teacher, Substitute	DW
Teresa Rodriguez	Teacher, Substitute	DW

2. **2017/2018 Classified Appointments**

Name	Assignment	Site
Eric Rodriguez	Supervisor of MOT	DW
David Aguirre	Lead Custodian/Bus Driver	SHS
Christina Espinoza	Food Service Worker I	SHS

Name	Assignment	Site
Rocio Tena	Food Service Worker I	SHS
Leticia Martinez Ruiz	Food Service Worker II	SHS
Jasmine Zamora	Student Sales Clerk	SHS
Andru Chaidez	Instructional Aide IV	SHS
Claudia Briseno	Food Service Worker II	From SHS to FL
Janeli Garcia	Translator Clerk	DW
Jessica Esquivel	After-School Activity Leader	FL
Carissa Bailon	After School Program Nutritional Aide	FL
Cynthia Aspacio	Pupil Supervisor	FL
Sylvia Tinajero	After-School Activity Leader	JF
Maricela Ayala Guzman	After-School Activity Leader	RF
Miriam Ortega Becerra	After-School Activity Leader	MSMS
Samantha Lemos	Classified Substitute	DW
Andrez Mendoza	Classified Substitute	DW

3. **Approved the Teachers on Waivers or Permits:**

Name	Position	Credential	Grade	Site
Guadalupe Medina	Teacher, Elementary	Provisional Internship Permit: Multiple Subjects	K-6	FL
Heather Goodell	Teacher, Substitute	Variable Term Waiver: CBEST Waiver	DW	DW
Mauricio Yescas Rayon	Teacher, Substitute	Variable Term Waiver: CBEST Waiver	DW	DW

4. **Resignations/Terminations/Retirements:**

Employee	Position	Site	Reason	Eff. Dates
Dianna Hill	Teacher, SpED	FL	Resignation	11/9/2017
Samantha Lemos	Instructional Aide IV	SV	Resignation	11/17/2017
Sandra Martinez	After School Program Group Leader	JF	Resignation	12/14/2017
Vicenta Martinez	Truancy Clerk	SHS	Retirement	12/29/2017

5. **Approved the New Positions and/or Changes in Positions:**

Position	Unit	Range	Work Days	FTE	Site
Student Sales Clerk (Pos #379)	CSEA	Close Position		.50	MSMS
Campus Security (Pos #317)	CSEA	14	180	From .69 to 1	MSMS
After-School Activity Leader (1 position at 3 hrs/day)	CSEA	4	180	.375	MSMS
After School Nutrition Aide (1 position at 1 hr/day)	CSEA	6	180	.1250	MSMS
After-School Activity Leader (4 positions per Elementary Site at 3hrs/day)	CSEA	4	180	7.5	SV, Gab, FL, RF, JF
After School Nutrition Aide (1 position per Elementary Site at 1 hr/day)	CSEA	6	180	.6250	SV, Gab, FL, RF, JF

6. **2017/2018 Extra Curricular Assignments:**

Employee	Position	Site	Type
Javier Alcocer	Teacher, After/Before School Tutoring	MSMS	Hourly
Katherine Aniol	Teacher, Saturday School	MSMS	Hourly
Hector Badillo	Teacher, After/Before School Tutoring	MSMS	Hourly
Jennifer Clark	Teacher, After/Before School Tutoring	MSMS	Hourly
Jennifer Clark	Teacher, Saturday School	MSMS	Hourly
Micaela Morales	Teacher, Saturday School	MSMS	Hourly
Keryn Munson	Teacher, Saturday School	MSMS	Hourly
Christopher Phillips	Teacher, After/Before School Tutoring	MSMS	Hourly
Katherine Rios	Teacher, Saturday School	MSMS	Hourly
Mayra Salas	Teacher, Saturday School	MSMS	Hourly
Victoria Zieber	Teacher, Saturday School	MSMS	Hourly/On-

			Call
Samantha Barrera	Basketball: Boy/Girls Referee	MSMS	Per Game
David Burgoz	Basketball: Boy/Girls Referee	MSMS	Per Game
Cruz Almanza	Volleyball: Referee	MSMS	Per Game
Edward Maag	Band Advisor	SHS	Stipend
Maria Zamora	Elective Advisor	SHS	Stipend/ Split
Sandra Still	Elective Advisor	SHS	Stipend/ Split
Eliazar Rubio	Track & Field: JV Head Coach	SHS	Stipend
Audoro Mellin	Basketball: Head Freshman Boys Coach	SHS	Stipend
Samantha Barrera	Softball: Girls Assistant Varsity Coach	SHS	Stipend
Thomas Bedoya	Student Council Advisor	Gab	Stipend

7. **Approved the Salary Schedules:**

- a. CSEA I, II, III: 2016-2017, 2017-2018, 2018, 2019
- b. Certificated MGT: 2017-2018, 2018-2019
- c. Classified MGT: 2017-2018, 2018-2019
- d. Confidential/Supervisory: 2017-2018, 2018-2019

8. Approved the Side Letter Agreement with the Soledad Teachers Association Regarding compensation for Substitute Teaching in Transitional Kindergarten and Junior Kindergarten

MOTION TO APPROVE PERSONNEL ITEMS BY: Jaime Fernandez SECONDED: Jodi Massa AYES: Mr. Fernandez, Mr. Galvan, Mrs. Massa, Mrs. Pantoja, Mrs. Perez-Aguilera NAYS: None. ABSENT: None

C. **Business Items**

1. Approved the purchase of Wrestling Mats for the Soledad High School Wrestling Team
2. Approved the purchase of CI Solutions Software for ID Cards for the Adult Education Program
3. Approved an Agreement with Dale Scott & Co., for advisory services as it relates

to the preparation and filing of SB1029 Annual Debt Transparency Reports

4. Approved Business Items as recommended by the Board Advisory Committee on School Construction:
 - a. Approved the Gabilan Intrusion Alarm Proposal
 - b. Approved the San Vicente Intrusion Alarm Proposal
 - c. Approved the Main Street Middle School Intrusion Alarm Proposal
 - d. Approved of CTE Culinary Classroom Remodel Design Proposal from Belli Architects
 - e. Approved a Consulting Services Agreement with School Sites Solutions for Proposition 39 Program
 - f. Approved the CEC Parking Lot/Adult School DSA Certification
 - g. Approved the extension of the Agreement with School Site Solutions for General Facility Assistance Services
 - h. Approved Change Order #1 with OpTerra for Districtwide Solar Project
 - i. Declared district property as E-waste and approval of to sell of said property
 - j. Approved the purchase of 25 iMacs for CTE AT Soledad High School
 - k. Approved the Meraki Licensing for Network and Mobile Device Management System
 - l. Approved a Proposal from Tebron Securly Systems for Districtwide web filtering software
 - m. Approved a proposal from Belli Architects for the District Office Design
 - n. Approved the fence rental from Marborg Industries for temporary fence at the Main Street Middle School construction side
 - o. Approved the subscription renewal for Alexandria cataloging system

MOTION TO APPROVE BUSINESS ITEMS BY: Jaime Fernandez SECONDED: Jodi Massa AYES: Mr. Fernandez, Mr. Galvan, Mrs. Massa, Mrs. Pantoja, Mrs. Perez-Aguilera NAYS: None. ABSENT: None

D. Major Business Items:

1. Approved the 2017/2018 First Interim Report & Presentation

MOTION TO APPROVE 2017/2018 FIRST INTERIM BY: Javier Galvan SECONDED: Jodi Massa AYES: Mr. Fernandez, Mr. Galvan, Mrs. Massa, Mrs. Pantoja, Mrs. Perez-Aguilera NAYS: None. ABSENT: None

VII. BOARD POLICIES

A. First Reading:

1. BP 3300 – Business and Noninstructional Operations – Expenditures and Purchases
2. AR 3311 – Business and Noninstructional Operations – Bids
3. BP & AR 3551 – Food Service Operations/Cafeteria Fund

B. Adoption

1. BB 9320 Meetings and Notices
2. Manual Maintenance – July 2017
 - a. AR 4112.2 Certification
 - b. AR 4112.61/4121.61/4312.61 – Employment References
 - c. BB 9121 – President
 - d. BB 9220 – Governing Board Elections
 - e. BB-9230 – Orientation
 - f. BB 9400 – Board Self-Evaluation

MOTION TO ADOPT BOARD BYLAWS, AND AR BY: Jodi Massa SECONDED: Javier Galvan AYES: Mr. Fernandez, Mr. Galvan, Mrs. Massa, Mrs. Pantoja, Mrs. Perez-Aguilera NAYS: None. ABSENT: None

VIII. NEW ITEMS OF BUSINESS

Trustee Fernandez asked that we do something to keep the employees, students to stay at the Board meeting until the Board makes their comments. Mr. Vanoli will send notification to District Leadership Team.

IX. ADJOURNMENT

Meeting adjourned at 8:44 p.m.

Board approved: January 10, 2018

December 13, 2017

Soledad Unified School District
General Obligation Bond
Survey Results Presentation

Prepared by:



650 California Street, 8th Floor
San Francisco, California 94108
415/956-1030

www.dalescott.com

Random Telephone Survey of High-Propensity Voters

- ◆ Two telephone surveys were conducted between 10/23/17 - 10/26/17 and 12/5/17 - 12/10/17
- ◆ 177 high-propensity voters registered in the District
- ◆ The average length of the survey was approximately 10 minutes
- ◆ Margin of error for the survey is +/- 7.26%

Soledad Unified School District: **Tax Rate Extension**

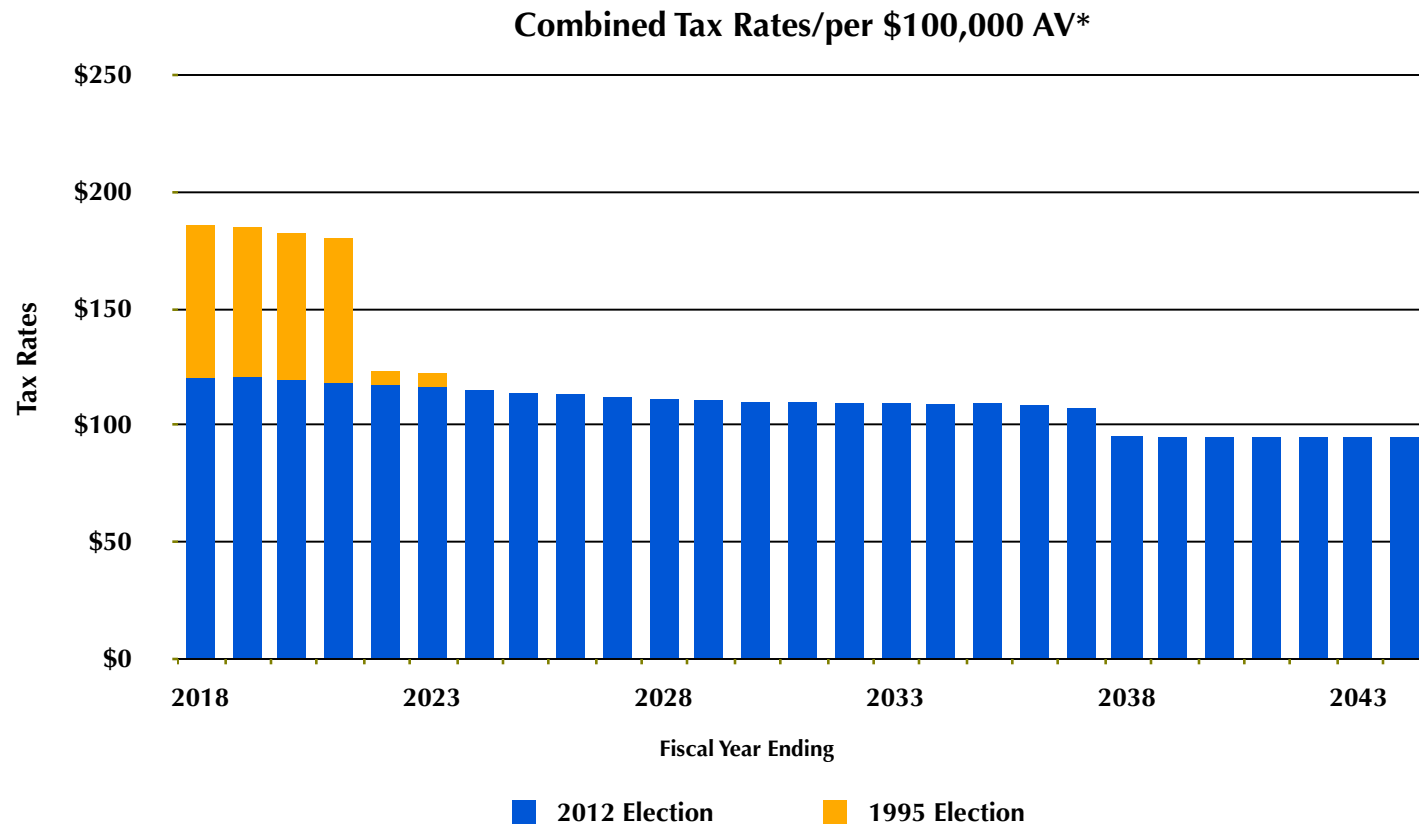
Soledad USD: **Bond Authorizations**

District Voters Approved Bonds in 1995 and 2012

Total Authorizations				
Date	Amount	Type	% of Approval	Final Maturity
Jun-95	\$10,500,000	Two-Thirds	77.6%	2023
Nov-12	\$40,000,000	Two-Thirds	74.5%	2044

Soledad USD: 2018 Election

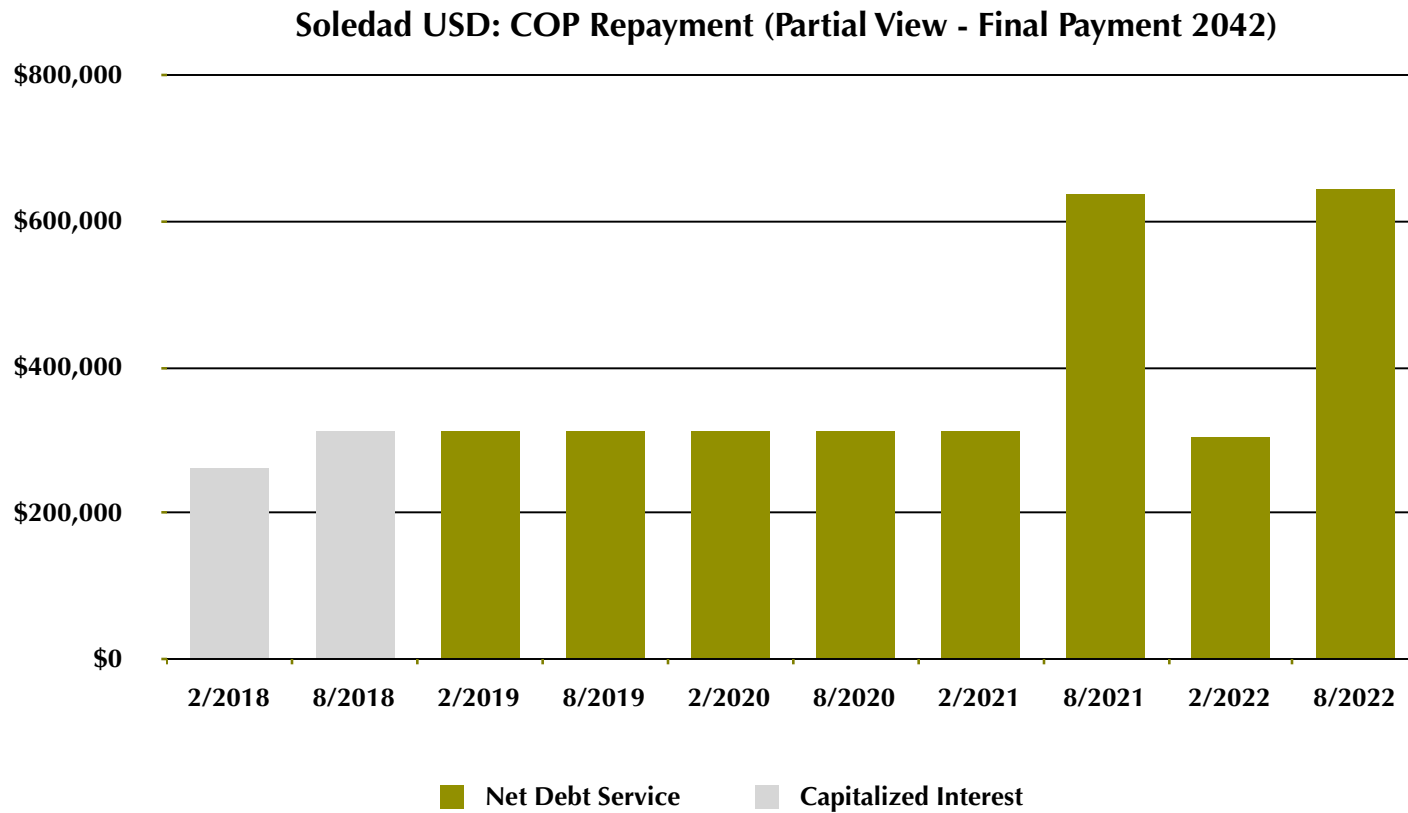
Current Tax Rates for 1995 and 2012 Elections



*Assumes 3.0% AV growth

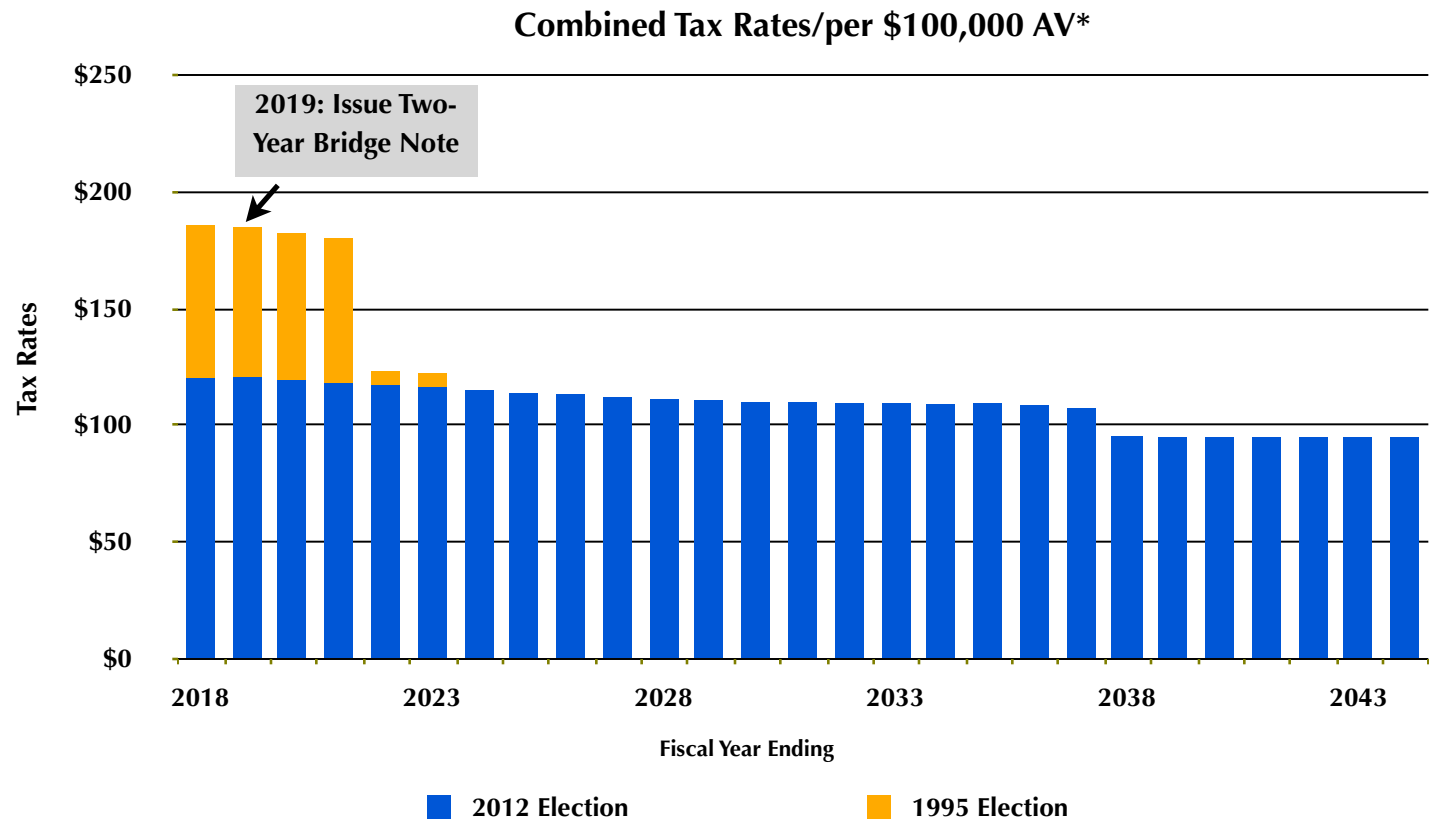
Soledad USD: 2018 Election

Step 1: Issue COPs (Completed)



Soledad USD: 2018 Election

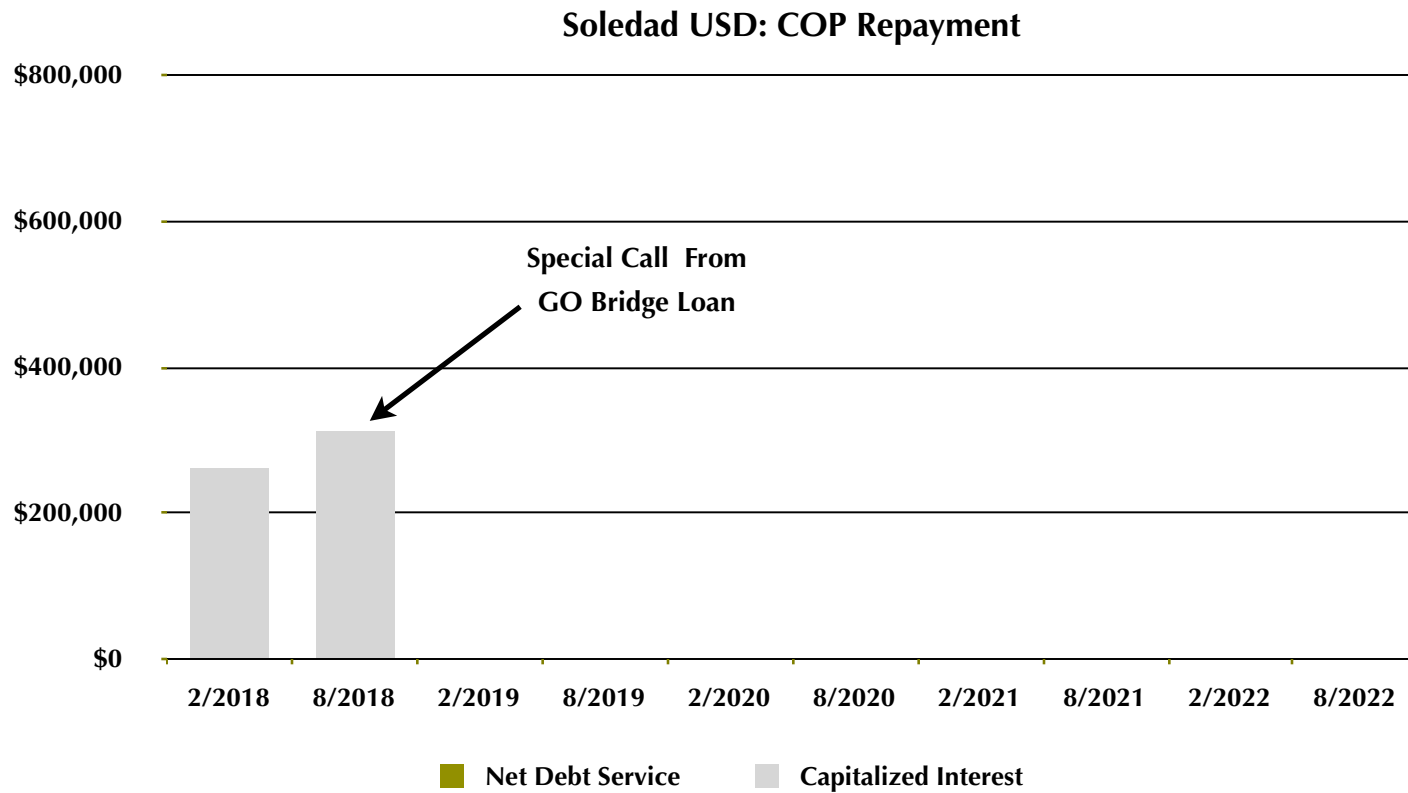
Step 2: Issue GO Bridge Loan (BAN) to Repay COPs (After Bond Passes)



*Assumes 3.0% AV growth

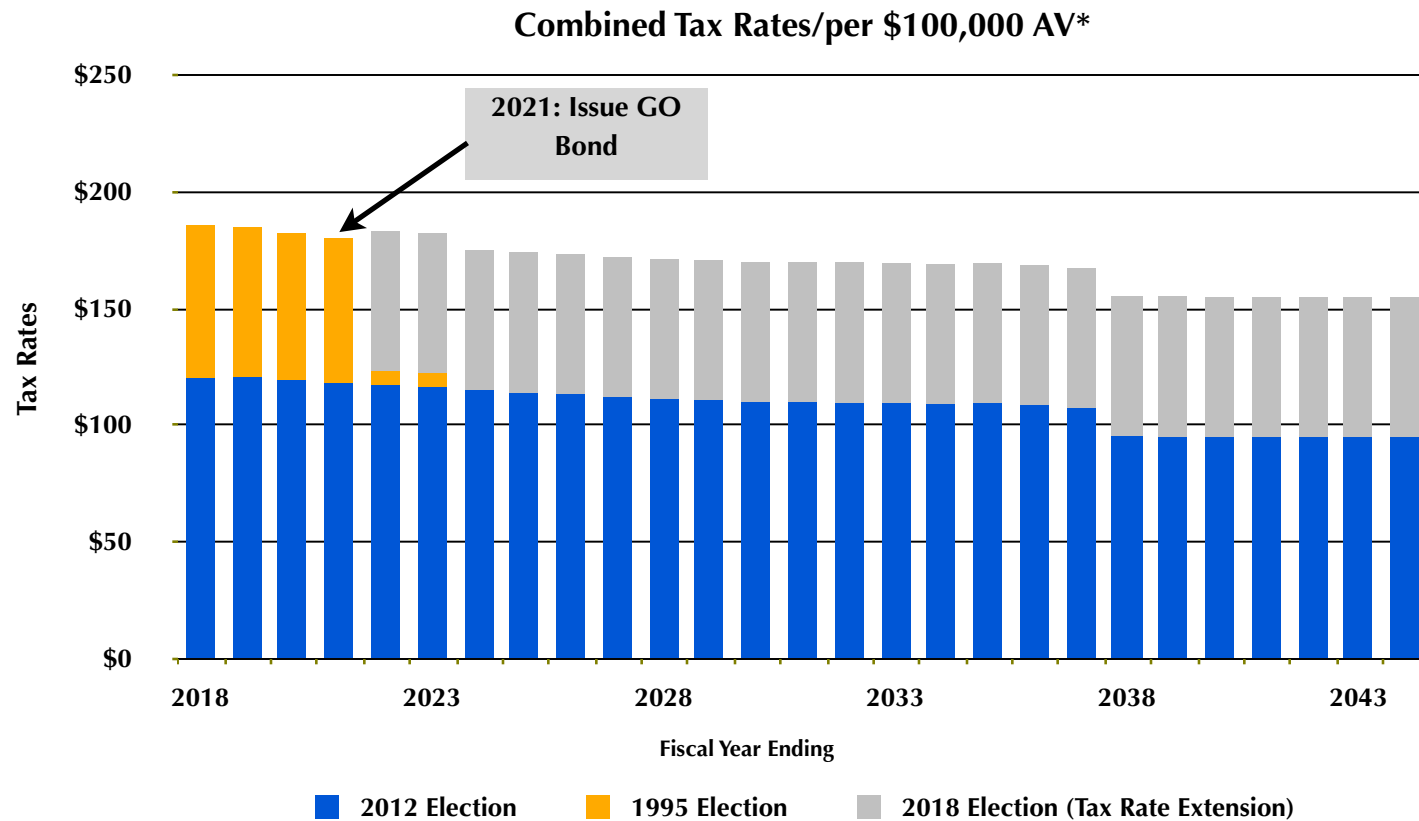
Soledad USD: 2018 Election

Step 3: Pay Off COPs with GO Bridge Loan Note



Soledad USD: 2018 Election

Step 4: Issue GO Bonds



*Assumes 3.0% AV growth

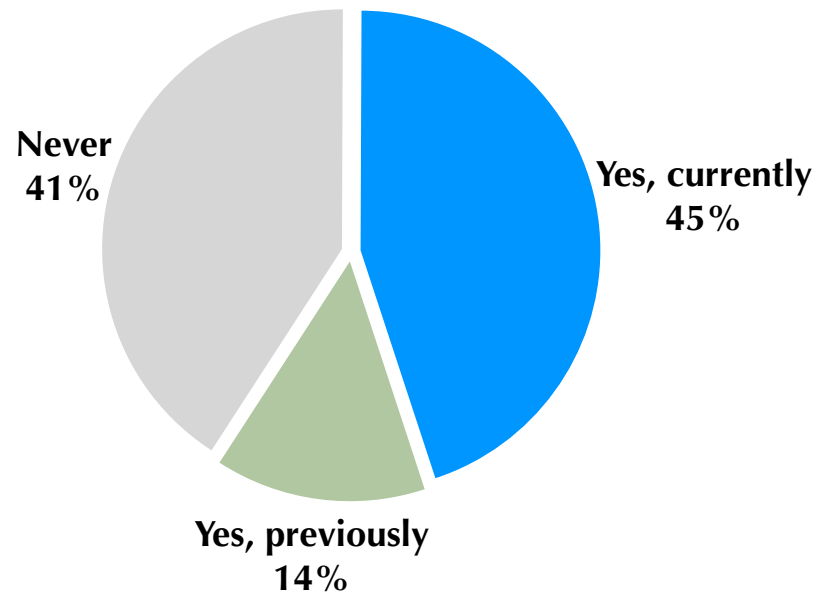
Soledad USD: 2018 Election

Election Timetable		
	June 2018	November 2018
Survey Research	Fall 2017	
Board Action	January 2018	June 2018
Election Date	6/5/18	11/6/18
Funds Available	September 2018	March 2018

Background Information

Children Attending/Attended Soledad USD

Do you have or have you ever had any children or grandchildren who attended or are now attending a school in the District?

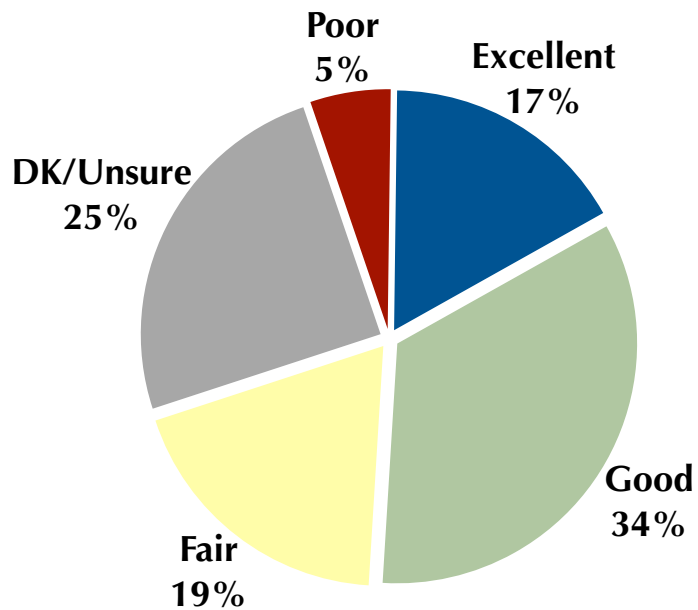


Core Values

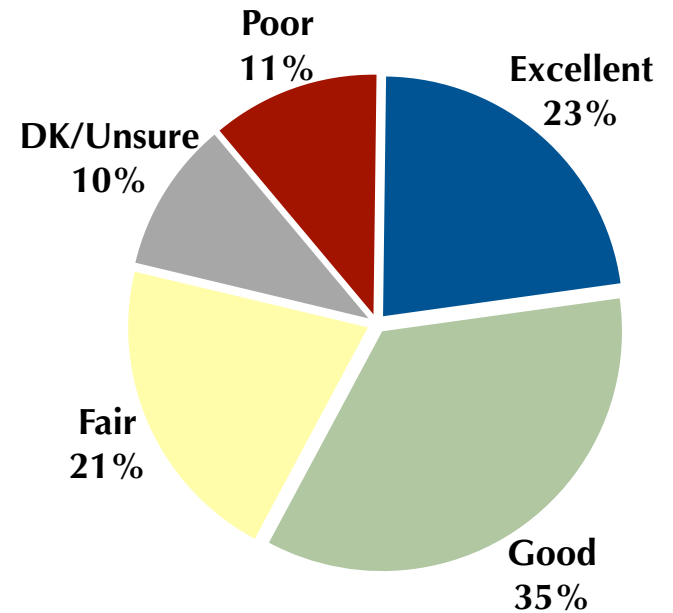
Quality of Education

Either from what you know or what you've heard, would you rate the quality of education provided by Soledad Unified School District as excellent, good, fair, or poor?

November 2012

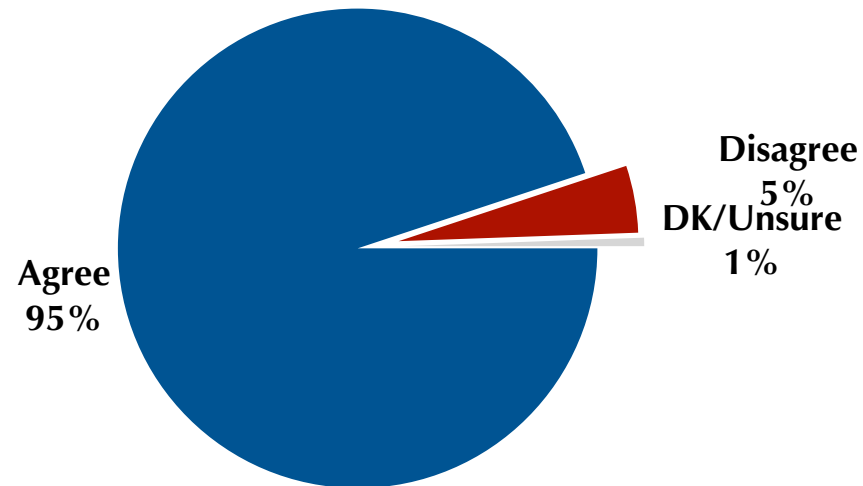


October/December 2017



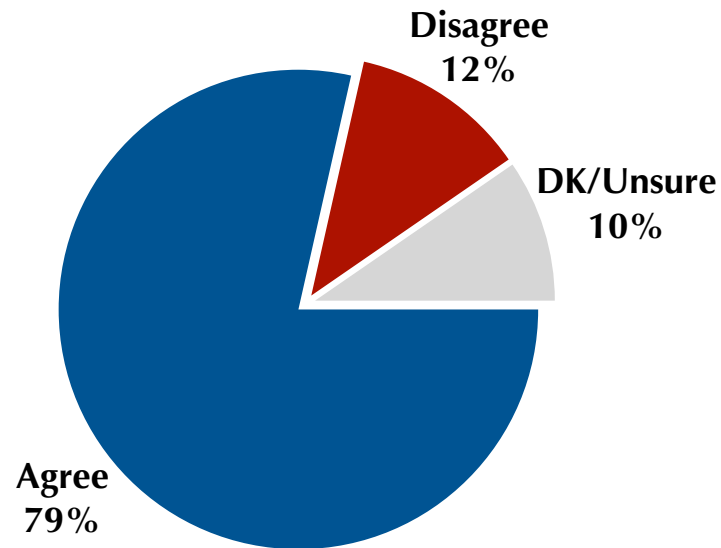
Schools as a Community Asset

Do you agree or disagree with this statement: “Our local public schools are the most important asset in our community and should be our number one priority.”



Schools Impact on Housing Values

Do you agree or disagree with this statement: “The quality of our schools improves housing values.”



Voter Attitudes

Ballot Language Revised in Second Survey: (Before Information)

October Survey

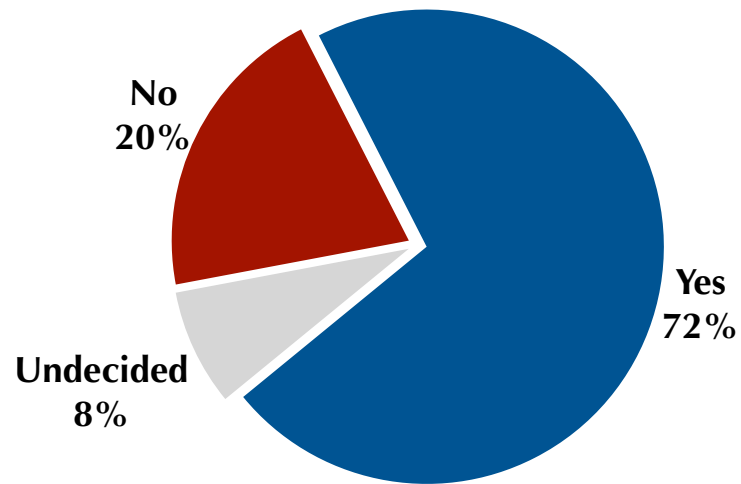
“To renovate, repair, modernize and construct classrooms and educational facilities throughout the District including completion of improvements at Main Street Middle School, shall Soledad Unified School District be authorized to issue \$27,500,000 of bonds with interest rates at or below legal limits, independent citizen oversight, no funds for administrator salaries, all funds spent locally and no increase in existing tax rates?”

December Survey

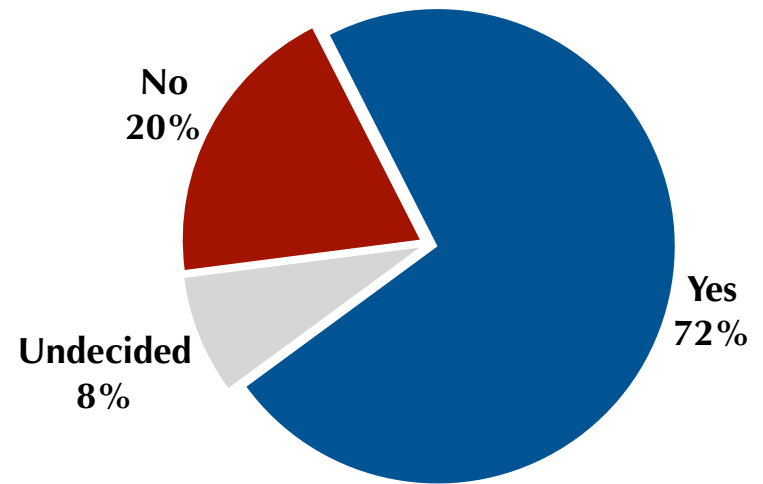
“To renovate, repair, modernize and construct classrooms and educational facilities throughout the District including completion of improvements at Main Street Middle School, shall Soledad Unified School District issue \$27.5 million in general obligation bonds with legal rates, **estimated amounts raised of \$1.1 million to \$2.5 million annually for 22 years, an estimated tax rate of 6 cents per \$100 of assessed valuation**, independent citizen oversight, annual audits, and no increase in the existing tax rate?”

Ballot Language: (Before Information)

October

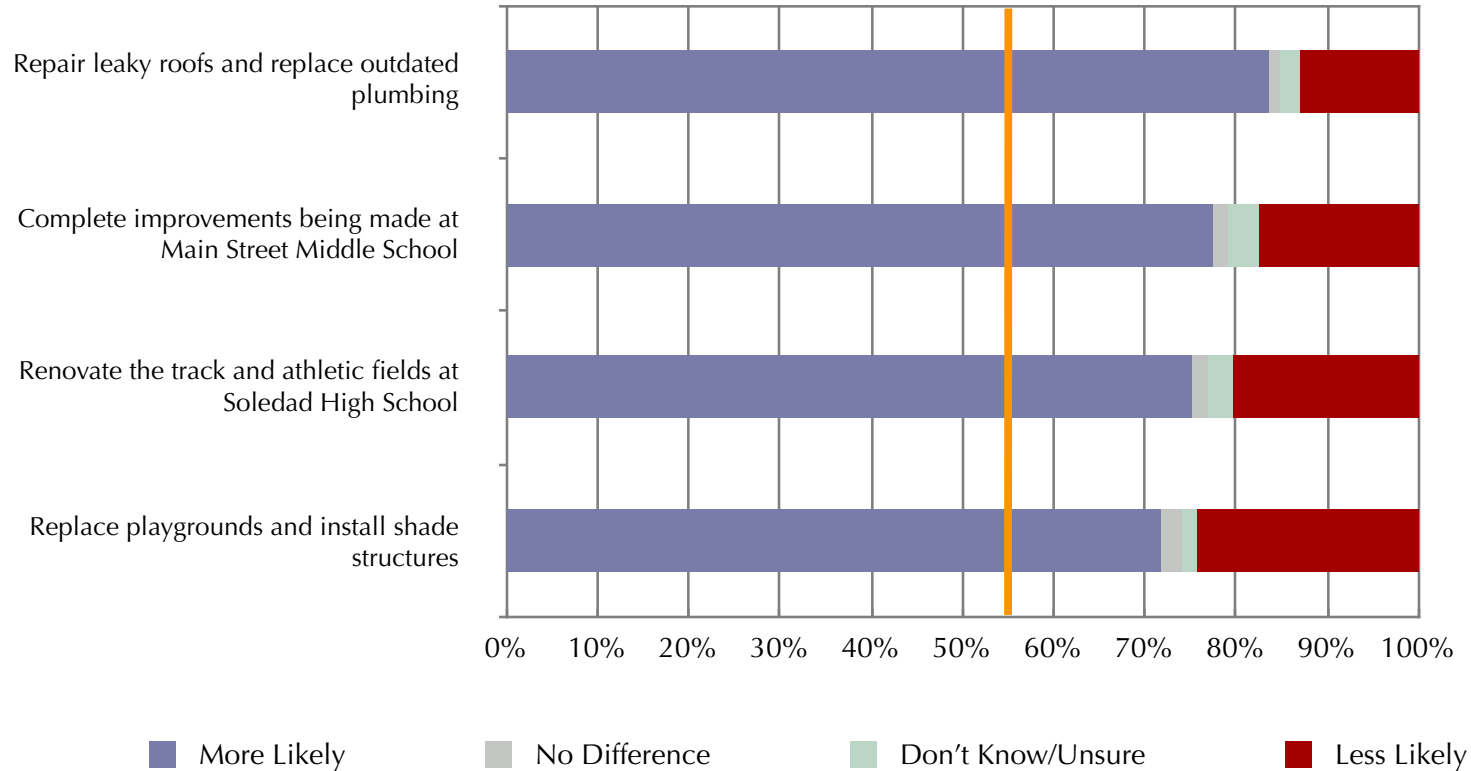


December



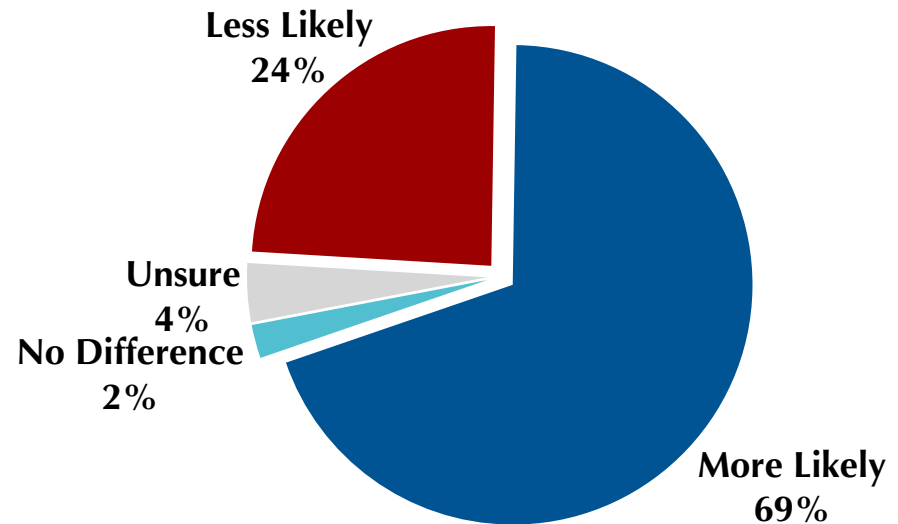
Impact of Specific Projects

For each statement, please tell me, if it were true, would it make you more or less likely to vote for the bond measure if you knew it would be used for:



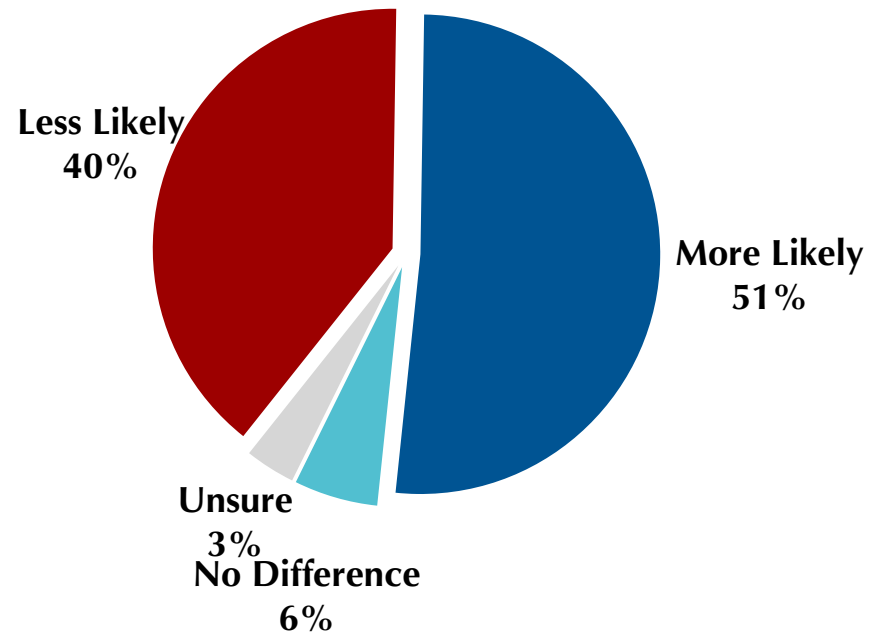
Tax Rate Sensitivity

The bond would extend but not increase the current tax rates being paid by District property owners. Would that make you more likely or less likely to vote for the bond?



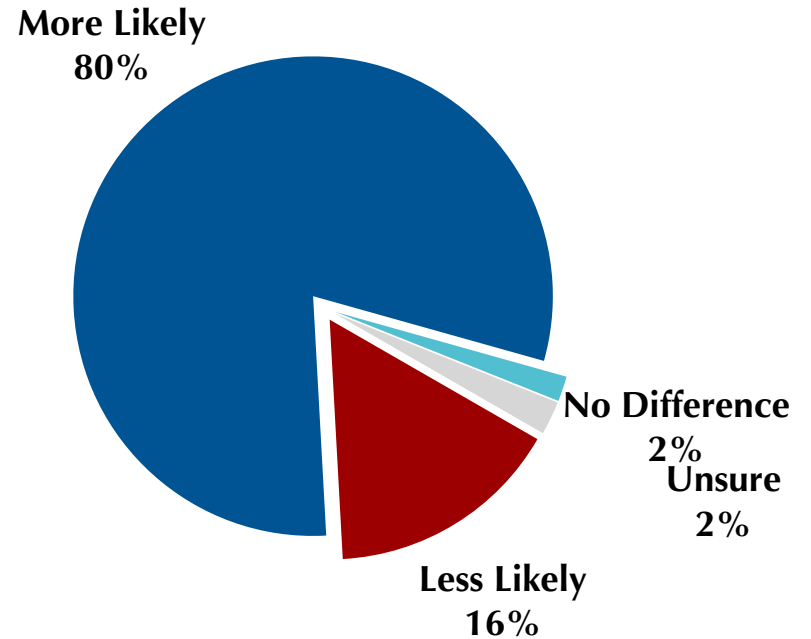
Tax Rate Sensitivity

Some people argue that even though the proposed bond will not increase current tax rates, they're still against the measure because it extends rather than lowers future tax rate. Would this argument make you more likely or less likely to vote for the Soledad Unified School District general obligation bond measure?



Tax Rate Sensitivity

Other people argue that even though a tax rate extension won't lower taxes, it's worth it since the extension will allow the district to improve schools and classrooms without raising tax rates. Would this argument make you more likely or less likely to vote for the Soledad Unified School District general obligation bond measure?

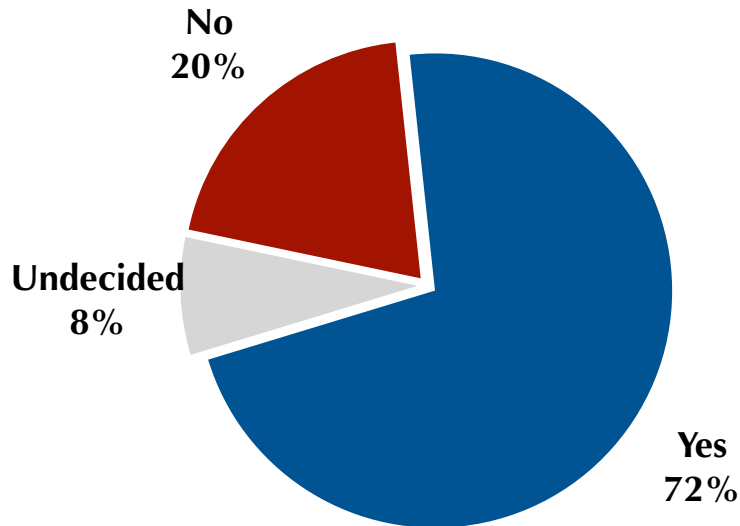


Voter Attitudes

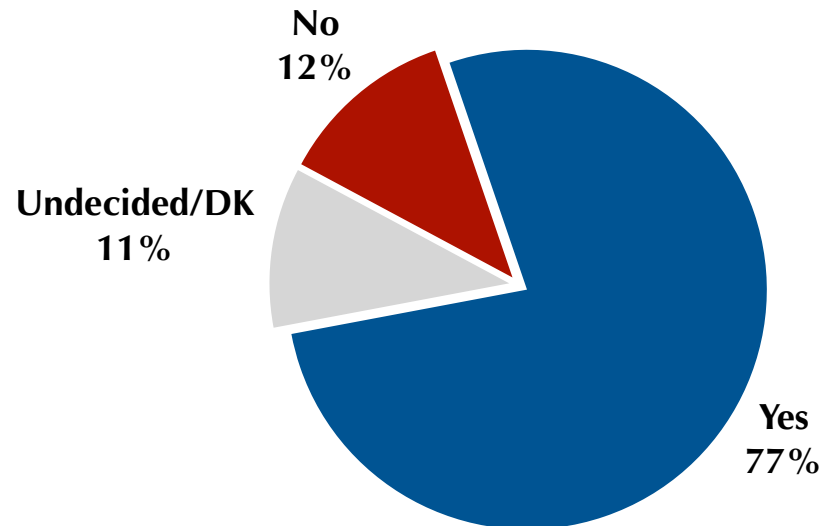
Ballot Language: (After Information)

Now that you have heard more information regarding a proposed \$27,500,000 Soledad Unified School District bond measure, if the election were held today, would you vote "yes" to approve or "no" to reject the measure?

Pre-Information



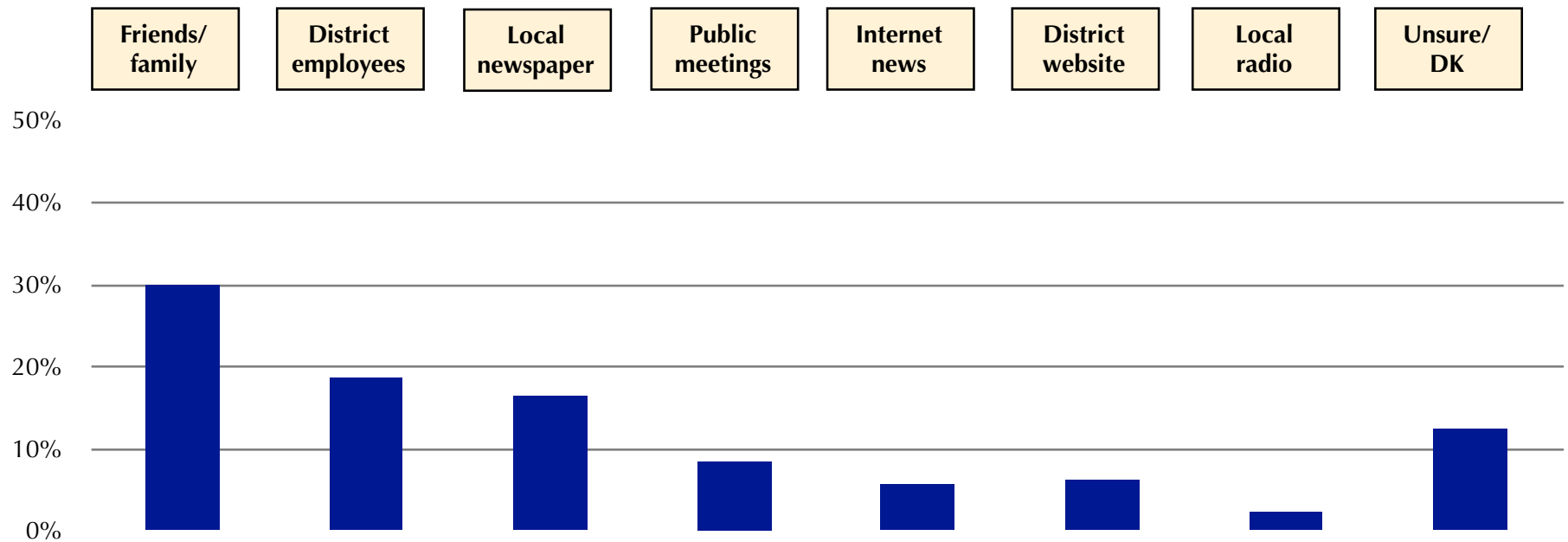
Post-Information



Voter Information

Source of Information

What is the main way you receive information about the Soledad Unified School District?



Soledad Unified School District



First Interim Report 2017-18

December 13, 2017

Fernando Cubias, Director of Fiscal Services

Agenda

- 1 Budget Assumptions
- 2 Adopted Budget vs. First Interim
- 3 General Fund Revenues & Expenditure
- 4 First Interim Budget Revisions
- 5 Multi-Year Projections
- 6 Other Active Funds
- 7 Looking Forward



Assumptions for First Interim

Description	Year 1 2017 - 18	Year 2 2018 - 19	Year 3 2019 - 20	Notes:
LCFF - COLA	1.56%	2.15%	2.35%	SSC Dartboard
LCFF - GAP	43.97%	66.12%	64.92%	SSC Dartboard
ADA	4,624	4,635	4,658	SUSD P2 Report and ADA Projections of 1/4% Increase for Subsq Yrs
Enrollment	4,856	4,868	4,880	CALPADS and Enrollment Projections of 1/4% Increase for Subsq Yrs
Property Taxes	\$7,781,525	\$7,781,525	\$7,781,525	MCOE (Estimates); No Increase or Decrease
Contributions to Restricted Programs	\$8,226,144	\$8,290,666	\$8,456,480	RRM and Special Ed; Projecting a 1.5% Increase for Subsq Yrs
Certificated Staff Step and Column Increase %	2.00%	2.00%	2.00%	SUSD Projects a 2% Increase Based on Districts Historical Trends
Classified Staff Step Increase %	2.00%	2.00%	2.00%	SUSD Projects a 2% Increase Based on Districts Historical Trends
California CPI	3.42%	3.35%	3.02%	SSC Dartboard
California Lottery Restricted	\$48.00	\$48.00	\$48.00	SSC Dartboard
California Lottery Unrestricted	\$146.00	\$146.00	\$146.00	SSC Dartboard
Interest Rate Trend for 10 Year Treasuries	2.47%	2.66%	2.78%	SSC Dartboard
Special Education COLA	1.56%	2.15%	2.35%	SSC Dartboard
Statutory COLA	1.56%	2.15%	2.35%	SSC Dartboard
CalPERS Employer Rate	15.53%	18.10%	20.80%	SSC Dartboard
CalSTRS Employer Rate	14.43%	16.28%	18.13%	SSC Dartboard
Employee Benefits Health and Welfare Benefits	1.56%	2.15%	2.35%	SUSD Projects Rates Based on COLA
Increase to Post-Employment Benefits	1.56%	2.15%	2.35%	SUSD Projects Rates Based on COLA
One-Time Bonus Increase for CSEA Bargaining Unit	1.00%	0%	0%	SUSD Board Approved One-Time Bonus Salary Settlement
On Going Salary Increase for CSEA Bargaining Unit for 2016-17	2.50%	0%	0%	SUSD Board Approved Salary Settlement Retro for Fiscal Year 2016-17
On Going Salary Increase for all Bargaining Units	2.00%	2.00%	0%	SUSD Board Approved Salary Settlements

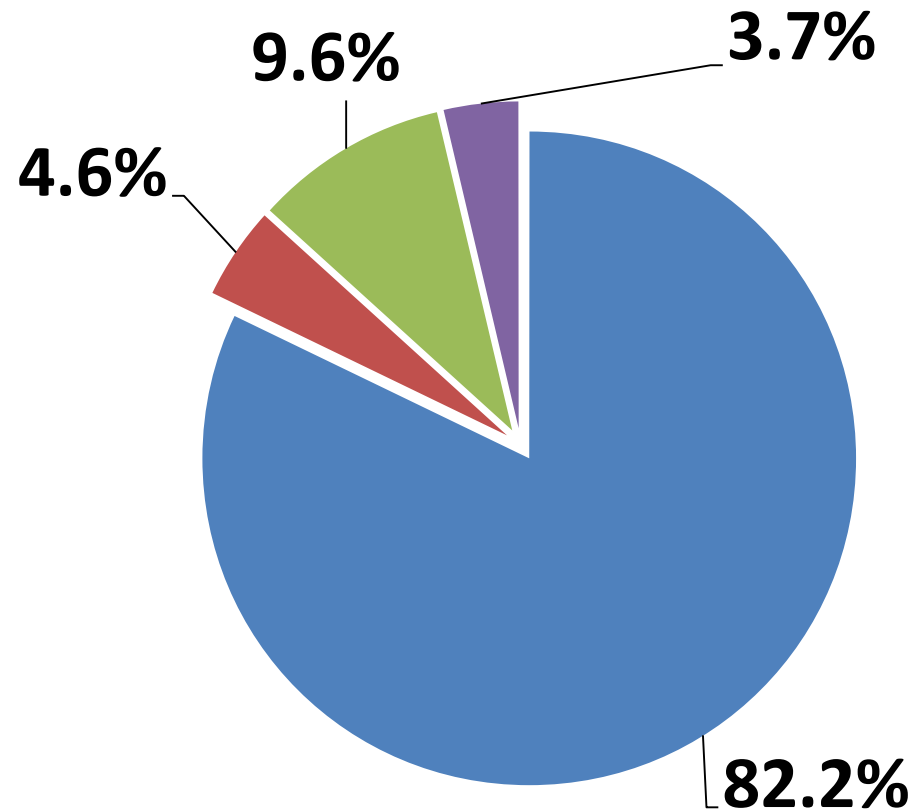
Adopted Budget vs. First Interim

FY 2017-18	Adopted Budget	First Interim	Difference
Revenues	59,153,196	59,817,986	664,790
Expenditures	(59,146,448)	(61,364,881)	(2,218,433)
Transfers Out	(188,388)	(165,659)	22,729
Net Increase/Decrease (Deficit)	(181,640)	(1,712,554)	(1,530,914)
Beginning Balance	9,194,860	11,447,822	2,252,962
Ending Balance	9,013,220	9,735,268	722,048
Components of Ending Balance			
Required Reserve (REU) 10%	5,914,644	6,136,488	
Revolving Cash	7,500	7,500	
Restricted	2,588,299	2,116,647	
New MSMS Technology/Furniture	502,777	0	
District Wide Reno. Projects & E-Rate	0	1,474,633	
Unassigned	0	0	
Total	9,013,220	9,735,268	

Budget Revision for First Interim

	Actual Amount
Increases to the Budget	
Title III – Prior Year Payback to Department of Education (FY2014-15)	53,088
Special Education: 7 Additional Teachers, 2 Additional Speech Therapist, New Contracts, and Additional Attorney Fees	992,025
Book Adoption: Read 180	121,000
Capital Outlay: Sp. Ed. Buses and Vans, Sound System for SHS, Mower for MOT and Transportation Software for Buses.	586,940
CSEA Multi-Year Salary Settlements	682,600
Total Increases	2,435,653
Reduction to the Budget (Reduce Deficit Spending)	
Moved Lease Lease Back Debt Payments to Fund 25 - Developer Fees	321,342
Unused Materials, Supplies and Professional Services Accounts (4000's & 5000's)	447,839
Reduction to Substitutes Salaries Accounts	106,857
Total Reductions	876,038
Net Increase to the Budget	1,559,615

General Fund Revenues \$59,817,986



Revenue Sources

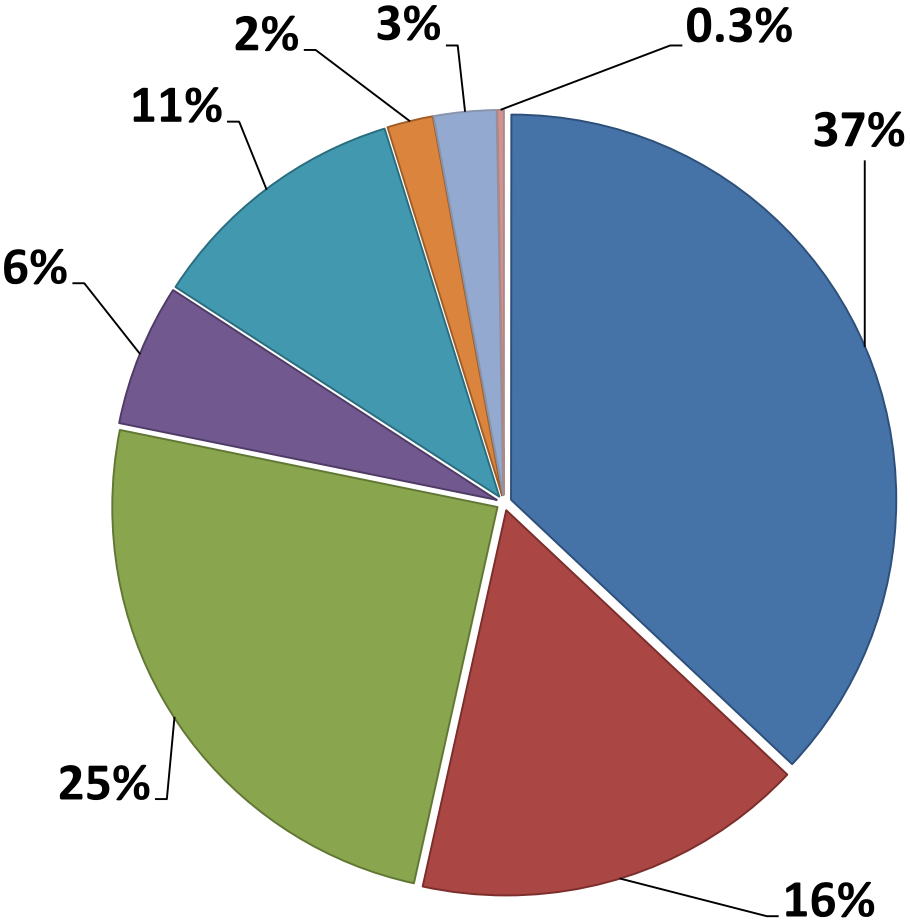
■ LCFF Revenue: \$49,154,482

■ Federal Revenues: \$2,727,885

■ Other State Revenues:
\$5,726,288

■ Other Local Revenues:
\$2,209,331

General Fund Expenditures \$61,530,540



Expenditures

- Certificated Salaries: \$22,777,200
- Classified Salaries: \$10,127,902
- Employee Benefits: \$15,207,860
- Books and Supplies: \$3,667,385
- Services, Other Operating Expenses: \$6,794,583
- Capital Outlay: \$1,178,587
- Other Outgo: \$1,611,364
- Transfers Out: \$165,659

\$48.1 Million dedicated to Staff Salaries and Benefits

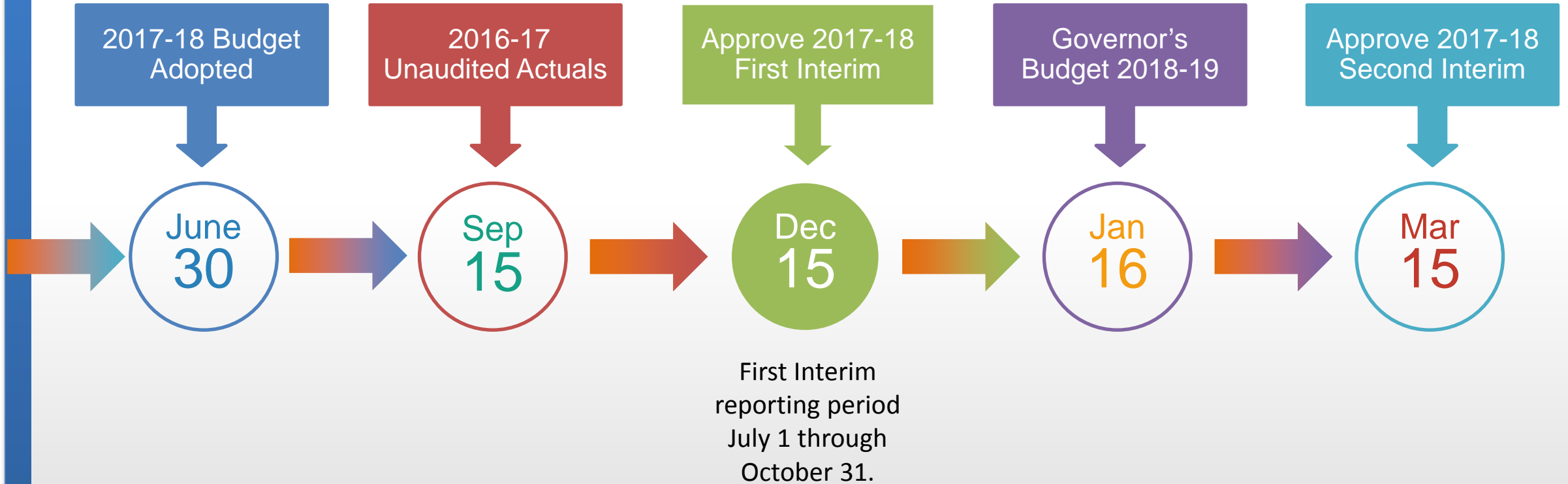
Multi-Year Projections General Fund

	Budget 2017-18	Projected 2018-19	Projected 2019-20
Projected Beginning Balance	11,447,822	9,735,268	8,368,410
Revenues	59,817,986	60,399,162	62,192,259
Expenditures	(61,530,540)	(61,766,020)	(63,399,227)
Net Change	(1,712,554)	(1,366,858)	(1,206,968)
Projected Ending Balance	9,735,268	8,368,410	7,161,442
Components of Ending Balance			-
Required Reserve (REU) 10%	6,136,488	6,238,102	6,376,822
Revolving Cash	7,500	7,500	7,500
Assigned for District Wide Reno. Projects	1,474,633	791,847	704,077
Restricted	2,116,647	1,330,960	73,042
Unassigned	0	0	0
Total	9,735,268	8,368,410	7,161,442

Other Active Funds

Fund	Beginning Bal	Rev	Exp	Ending Balance
Adult Education (Fund 11)	389,290	669,157	832,255	391,851
Child Development (12)	9,821	698,071	707,516	376
Cafeteria (13)	488,312	3,107,259	3,201,957	393,614
Deferred Maintenance (14)	800	3	0	803
Sp. Rsrv - Other than Capital Outlay (17)	833,414	1151	0	834,565
Sp. Rsrv - OPEB (20)	161,999	24	0	162,023
Building Fund (21)	29,306,696	150,000	24,343,655	5,113,041
Capital Facility (25)	915,610	705,449	486,592	1,134,467
Reserve Fund for Capital Outlay (40)	1,877,071	3,756,260	15,625,037	1,908,294

Looking Forward



Questions, Discussion, Feedback



Q & A TIME

