



Transportation Update

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Transportation RFP process



- ❑ RFP for a 5-year pupil transportation contract (Home-school, sports, after school activities, summer buses, and a Call center) was posted in July 2016
- ❑ 5 companies initially responded to the RFP
- ❑ Bid date was rescheduled due to the volume of documents requested by the companies through the Sunshine Law
- ❑ 3 companies finally submitted proposals and were represented on bid date in October 2016
 - First Student Inc.
 - Durham (Declined to bid)
 - Illinois Central (Submitted a partial bid of the RFP)
- ❑ First Student met all the requirements of the RFP (Submitted a full bid of the RFP)

Brief History with Vendor



- 2004/2005 – Laidlaw/First Student becomes the sole provider for SLPS (560 routes, 35,000 eligible students)
- 2008/2009 – SLPS operated 460 routes at \$298.58 per bus
- 2009/2010 – SLPS operated 430 routes at \$309.03 per bus
 - First Student retrofitted fleet to reduce diesel emission, clean air (improved efficiency)
- 2010/2012 – Same rates as 2009/2010; \$298.58 per bus
 - SLPS combined schools on buses, adjusted bell times; eliminated 59 routes
 - First Student took over routing (cost savings)

Brief History with Vendor

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- 2012/2013 – First Student reduced rates in April of 2012 by 7.1%; \$287.09 per bus, lower than 2008/2009 rates.
- 2013/2014 – Rates increased by 2.5%, ran 305 routes at \$294.27 per bus
- 2014/2015 – Rate increased to \$301.63 by 2.5% per bus for 283 routes
- 2015/2016 – Operated 278 routes at the rate of \$309.17
- 2016/2017 – Rate is at 2.5% higher than 2009/2010 rate; \$316.90 (276 routes)

Contract Pricing Negotiations with First Student



Final offer after multiple rounds of negotiations with First Student

- ❖ 6.5% and 6% increase for 1st and 2nd year respectively, and a 3% flat rate for the 3 following years. A 21.5% increase for the span of the contract, equivalent to \$128,780,113 over 5 years with optional 1-year renewal

Note: Industry-wide rate increase range from 15%-30%

Optional Cost Savings



Action	Savings	Pros	Cons
School distance eligibility to 1.5 mile from 1 mile: all levels (State requirement is 3 miles)	\$3M	Less expenditure Significant savings	<ul style="list-style-type: none">• Attendance• Negatively impacts enrollment• Possible safety issues
High school only to 1.5 miles	\$0.8M	Less expenditure	<ul style="list-style-type: none">• Insignificant savings• Attendance• Negatively impacts enrollment• Possible safety issues
High school only to 2.0 miles	\$1.5M	<ul style="list-style-type: none">• Less expenditure• Significant savings	<ul style="list-style-type: none">• Attendance• Negatively impacts enrollment• Possible safety issues



Questions