

Our Story

#WeAreSachem

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Business Fundamentals for Future Success

In the ever-evolving work environment that awaits students upon graduation, business and finance skills have become more valuable than ever. Through Sachem's dynamic business program, students are offered a robust selection of courses aimed to provide them with the skills and resources needed to succeed.

"The entire Sachem Business Department and myself are very proud of the program we have developed, as it offers students the opportunity for valuable real-life experiences to help shape their career paths," said Thomas Sullivan, chairperson for business. "Our courses are primarily project-based and student-centered, with many opportunities for real-world experience through guest speakers, field trips and local internships."

Beginning in ninth grade, students have the opportunity to enroll in two business courses that create a solid foundation and prepare them for the remaining programs in the sequence. The business program in High School North and East begins with the semesterlong, half-credit Career and Financial Management course. This program introduces students to the fundamentals of finance, including how to manage daily expenses, budget and make sound financial decisions for the future. Students also learn about different forms of insurance and the many laws in place to protect workers. This is a mandatory course for students who are enrolled in a career and technical education program but it is also available to students of all grade levels and can be taken separately from the CTE program.

The Business and Personal Computer Applications course is an additional course offering for all high school students and engages students in a series of lessons exploring the programs offered in the Microsoft Office software. The semesterlong, half-credit course enhances students' working knowledge of programs such as Excel, PowerPoint, Publisher and Word. Students learn to write business letters, create Excel workbooks using formulas and design advanced PowerPoint presentations utilizing themes, clipart and slide transitions. Students also have the opportunity to use Publisher to create brochures, business cards and event flyers.





Practical Applications Enhance Student Savvy

As part of the district's business program, Sachem has developed a course selection tailored to support the multiple areas of business that students may wish to study.

Entertainment and sports are high-demand industries that generate trillions of dollars in yearly revenue. Through the district's Sports and Entertainment Management Class offered to 10th-, 11th- and 12th-graders, students analyze the management of various sport and entertainment businesses in the tristate area. As part of the class, students assist in the management of different school events and athletic teams to obtain a deeper understanding of the intricacies involved in overseeing a large event. Students who successfully complete this program are eligible to receive three college credits through Farmingdale State College's University in the High School program.

Business Law is a full-year, one-credit course offered to 11th- and 12th-grade students looking to learn the fundamental principles of civil and employment law. During this course, students navigate multiple areas of law including consumer, corporate, contract, employment and property. Upon successful completion of this class students have the opportunity to earn three college credits from Farmingdale State College's University in the High School program.

Knowledge of how to invest serves as a critical tool for students interested in pursuing a business career and those preparing for a financially secure future. Through the semesterlong, half-credit Wall Street Investing class, 10th-, 11th-, and 12th-grade students learn to track the stock market through stock tables and risk analysis based on research using annual reports. Further engaging in the expansive world of investment, students cover important topics such as bonds, mutual funds, retirement and real estate. Each student will develop and track a simulated stock portfolio based on current market prices of stocks offered across the market.

The retail industry supports one in four jobs in the United States. To prepare students interested in a retail career for the competitive job market, Sachem offers the Retail and Fashion Management class. The semesterlong, half-credit

course offered to 10th-, 11th- and 12th-grade students focuses on visual merchandising concepts, store layout, location and customer buying behavior. Students will also learn the power of targeted advertising and placement. Three college credits are offered for this course through Farmingdale State College's University in the High School program.







Collegiate Coursework Fuels Student Interests

Recognizing that students in 10th and 11th grade are beginning to explore options for education after high school, Sachem offers the Introduction to College 101 class. During this semesterlong, half-credit class, students utilize the Naviance database that allows them to research colleges and identify the best match according to student interests and preferred area of study. To prepare students for the rigorous college application process, this class will guide students through construction of a college portfolio consisting of a college essay and a personal résumé. The class also provides the opportunity to search for scholarships among other financial options, as well as prepares students to visit multiple college campuses to familiarize themselves with a college environment.

Designed for students who plan to pursue a degree in business, the College Accounting course provides a strong foundation comprised of the fundamental concepts that will be reinforced on the collegiate level. The one-credit, full-year course is available to 11th- and 12th-grade students at High School North and introduces accounting skills that can be applied to work and personal finance. As part of this course students earn three college credits from Farmingdale State College. This class is available at High School East based on enrollment per semester.

In a continual effort to offer our students progressive course options, College

Marketing and Advertising is a semesterlong, half-credit course available to 11th- and 12th-grade students interested in marketing and advertising concepts. Students enrolled in this course will learn how to determine a target market through research and analyze how store design and advertising affects consumer tendencies. As a culminating assignment, students enrolled in the class will develop a marketing plan and presentation for a product or service. Through this course students have the opportunity to earn three college credits from Farmingdale State College's University in the High School program.

Hands-on Learning Solidifies Business Basics

The application of classroom skills through hands-on tasks creates tangible

connections that solidify concepts emphasized during instruction.

The Office Work Experience class offered in 11th and 12th grade pairs students with professionals from various offices throughout each high school. Through the course, students develop consistent work



habits while reinforcing skills such as communication, organization and dependability. Students report to an office supervisor who submits periodic evaluations of their progress to their business teacher.

Continuing the commitment to provide engaging hands-on experiences for our students, the Virtual Enterprise Program acts as a simulated business environment that mirrors the daily operations of an office. In the first section of the yearlong class available to 11th- and 12th-grade students, the virtual entrepreneurs develop a simulated business that provides a product or service. Students also apply and interview for positions within the company, which includes real-world business divisions such as accounting, human resources, marketing, sales and production. Students travel across Long Island to participate in trade shows and competitions against other virtual businesses. For returning seniors, the Virtual Enterprise 2 class provides students the opportunity to expand their virtual business as they continue to apply a myriad of business concepts to their organization.





Featured News



Celebrating Literacy With Readers as Leaders

As part of a special celebration commemorating the birth of Dr. Seuss, students across Grundy

Avenue Elementary School listened to stories read by prominent members of the school and community as part of a Readers as Leaders event.

<Read More>

Sachem Hosts Legislative Forum

The Sachem Central School District recently hosted a legislative forum in an effort to strengthen the lines of communication between community members and representatives of state and local governments.

<Read More>





Sachem Raises Major Support for St. Baldrick's

St. Baldrick's has long been a vibrant point of community service and spirit in Sachem. This year multiple schools combined to raise more than \$70,000, a district record for this particular charity.

<Read More>

Elementary Students Perform 60th Annual Music Festival Concert

Musical mastery was on full display at the 60th annual Elementary Music Festival Concert held at Sachem High School North on March 6. Nearly 300 students from all 10 elementary buildings came together to put on a spectacular performance.

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Project Happiness Comes to Sachem High School East

Sachem High School East has been chosen by Project Happiness as one of 10 high schools from across the United States to receive a scholarship to establish a Happiness Club supported by the "Life's Good: Experience Happiness" corporate social responsibility platform. High School East was named an Official Happiness School based on its enthusiasm, creativity and commitment. <Read the Full Story>



On March, 20, High School East was featured on the Discovery Education channel's Virtual Field Trip: Discover Your Happy.

Click here to see the video

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2018-2019 Budget Information

Budget Presentation 3 & 4 - Curriculum and Instruction, Full Draft Recap

<u>Budget Presentation 2 – Student Activities and Support</u> Services



Budget Presentation 1 - Non-Instructional Areas

Budget Preparation Community Newsletter

<u>Tax Cap – An Initial Overview</u>

The School District is divided into election districts which correspond to the student attendance zones of the District's elementary schools. <u>Use this link to find your polling place</u>, a map to this location and see if you are registered.

Use this <u>Absentee Ballot Application Form</u> if you will be unable to travel to your polling place the day of the budget vote

Board of Education

The Board of Education is composed of nine community members elected by

district residents to serve overlapping threeyear terms of office. The Board has the responsibility to ensure that all students receive the best education possible, as well as to express and represent the views of the community in matters affecting education.



Upcoming Meetings
April 11, 2018
BOE Regular Meeting 7:30 PM
Samoset MS- Board Room

April 18, 2018
BOE Regular Meeting & Budget Adoption 7:30 PM
Samoset MS- Board Room

May 2, 2018 BOE Regular Meeting & Budget Hearing 7:30 PM

Samoset MS-Board Room

Click Here to View All Agendas and Minutes

Recent Presentations

Seventh Grade World Language Proposal - February 7, 2018

See the Presentation Here

Student Accident Insurance - December 6, 2017

See the Presentation Here

Summer Enrichment Program - December 6, 2017

See the Presentation Here

2017-18 Board of Education Goals

Read more about it here

Important Announcements

Calendar Update

Click Here to Read the Letter

School is in Session for All Students Friday, April 6, 2018 Friday, May 25, 2018

April 6 Reminder for Secondary Students

Please be advised that April 6 will be an A Day.

Thank you and enjoy your break!

Full District Calendar

See the full calendar at this link:

http://www.sachem.edu/Calendar/Default.aspx? period=monthgrid



Mission Statement

The Sachem Family (students, parents, employees and residents) works interdependently to develop leaders of great character who are highly competent, confident and caring. Most importantly we are motivating our students to become the best possible version of themselves.

WE ARE SACHEM!

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