



SCHOOL

DISTRICT

EDUCATING LEARNERS FOR THE 21ST CENTURY

**REGULAR
BOARD MEETING**

May 17, 2023

**Rio School District
1800 Solar Drive
Oxnard, CA 93030**

**JOHN D. PUGLISI, Ph. D.
Superintendent**

**Board of Education
Eleanor Torres, President
Felix Eisenhauer, D.M.A, Clerk
Kristine Anderson
Rosa Balderrama
Alesia Martin**

2.0



**Wednesday, May 17, 2023
RSD Regular Board Meeting**

**Rio School District
1800 Solar Drive
Oxnard, CA 93030**

1. Open Session 5:00 p.m.

- 1.1 Call to Order
- 1.2 Pledge of Allegiance-Rio del Sol Student
- 1.3 Roll Call

2. Approval of the Agenda

- 2.1 Agenda Correction, Additions, Modifications
- 2.2 Approval of the Agenda

3. Public Comment-Closed Session

3.1 Public Comment (Closed Session) The public may address the Board concerning items that are scheduled for discussion during the closed session only. These presentations are limited to three minutes each, or a total of fifteen minutes in all.

4. Closed Session

- 4.1 Student Discipline-Stipulated Expulsion [Education Code 48918] Student No. 6011694 and 6009966
- 4.2 Public Employee Performance Evaluation [Government Code 54957] Title: Staffing 2022/2023 and 2023/2024
- 4.3 Public Employee Appointment [Government Code 54957] Title: Director of Fiscal Services

5. Reconvene Open Session 6:00 p.m.

- 5.1 Report of Closed Session

6. Recognitions/Presentations

- 6.1 Rio del Sol ASB Presentation

7. Public Hearings

- 7.1 Public Hearing for the Rio Teachers' Association Sunshine Proposal to the Rio School District
- 7.2 Public Hearing for the Rio School District Sunshine Proposal to Rio Teachers' Association

8. Communications

- 8.1 Acknowledgement of Correspondence to the Board
- 8.2 Board Member Reports
- 8.3 Organizational Reports-RTA/CSEA/Other

8.4 Superintendent Report

8.5 Public Comment-Board meetings are meetings of the Governing Board held in public and will be held in a civil, orderly and respectful manner. Persons wishing to address the Board must fill out a speaker card. Cards are available at the meeting and on the District website. Cards must be submitted to the Secretary or Clerk of the Board. A member of the public may address the Governing Board on any item(s) on the agenda or non-agenda items. Each person speaking may not exceed a total of three minutes on each item. The speaker may choose to speak during public comment or at the time of the agenda item prior to board consideration. These presentations are limited to three minutes or a total of twenty minutes

9. Information

9.1 Introduction of Draft Resolution #22/23-22 for Issuance of Election of 2018, Series G Bonds, Election of 2022, Series A Bonds, and Bond Anticipation Notes.

9.2 Discussion for Draft Architectural Service Contract for A4E for Rio Real and Rio Plaza Projects

10. Discussion/Action

10.1 RTA to RSD Sunshine Proposal 2023-2024

10.2 RSD to RTA Sunshine Proposal 2023-2024

10.3 License to Farm between the Riosd and Reiter Bros which reflects a one acre set aside area exclusively for the Riosd/RDV Agricultural Educational Program for 2023 / 24.

11. Consent

11.1 Approval of the Consent Agenda

11.2 Approval of the Minutes of the Regular Board Meeting of April 19, 2023

11.3 Approval of the Minutes of the Special Board Meeting of May 3, 2023

11.4 Approval of the Minutes of the Special Board Meeting of May 4, 2023

11.5 Approval of the May Personnel Report

11.6 Approval of the Revised Rio School Board Governance Handbook

11.7 Ratification of the Commercial Warrant for April 8, 2023 through May 4, 2023

11.8 Approval of CSEA salary schedule

11.9 Approval of Food Service Vending Contract with Catalyst, Inc.

11.10 Approval of Food Service Vending Contract with Child Development Resources for the 2023/2024 school year.

11.11 Approval of Food Service Vending Contract with The Boys and Girls Club of Greater Oxnard and Port Hueneme (Nyeland Center)

11.12 Contract with YMCA to provide ELOP-funded summer art and sports program

11.13 Approval of Ventura County Indian Education MOU

11.14 Award EMS Upgrade RFP, Scope C, Clocks

11.15 Award EMS Upgrade RFP, Scope A: campus intercom, overhead PA, bells

11.16 Award EMS Upgrade RFP, Scope D, visitor management system

11.17 Approval to declare and sell obsolete E-waste equipment to PC Recycle / Tempus

11.18 Ratification of the Proposals for the Rio Rosales and Rio Del Norte Window Shades, Phase 2, from Arjay's Window Fashions.

11.19 Approval of Resolution #22/23-20 for the Notice of Completion of Project #22-06L, Rio Plaza Shade Structure by EJS Construction, Inc.

11.20 Approval of CREDIT Change Order #5 from EJS Construction, Inc. for Project 22-01L, Rio Plaza HVAC and Electrical

11.21 Approval of CREDIT Change Order from EJS for the Seismic Cabling on Roof Top Refrigerant Line Support/Rack Structure at the Rio Real Administration Building.

11.22 Approval of Resolution No. 22/23-21 for the issuance of a Notice of Completion with EJS Construction, Project 22-02L Rio Real HVAC and Electrical.

11.23 Approval of the 4th Modification with Tetra Tech for the Rio Del Valle Campus Enhancement Master Plan Expansion Project Environmental Impact Report.

12. Organizational Business

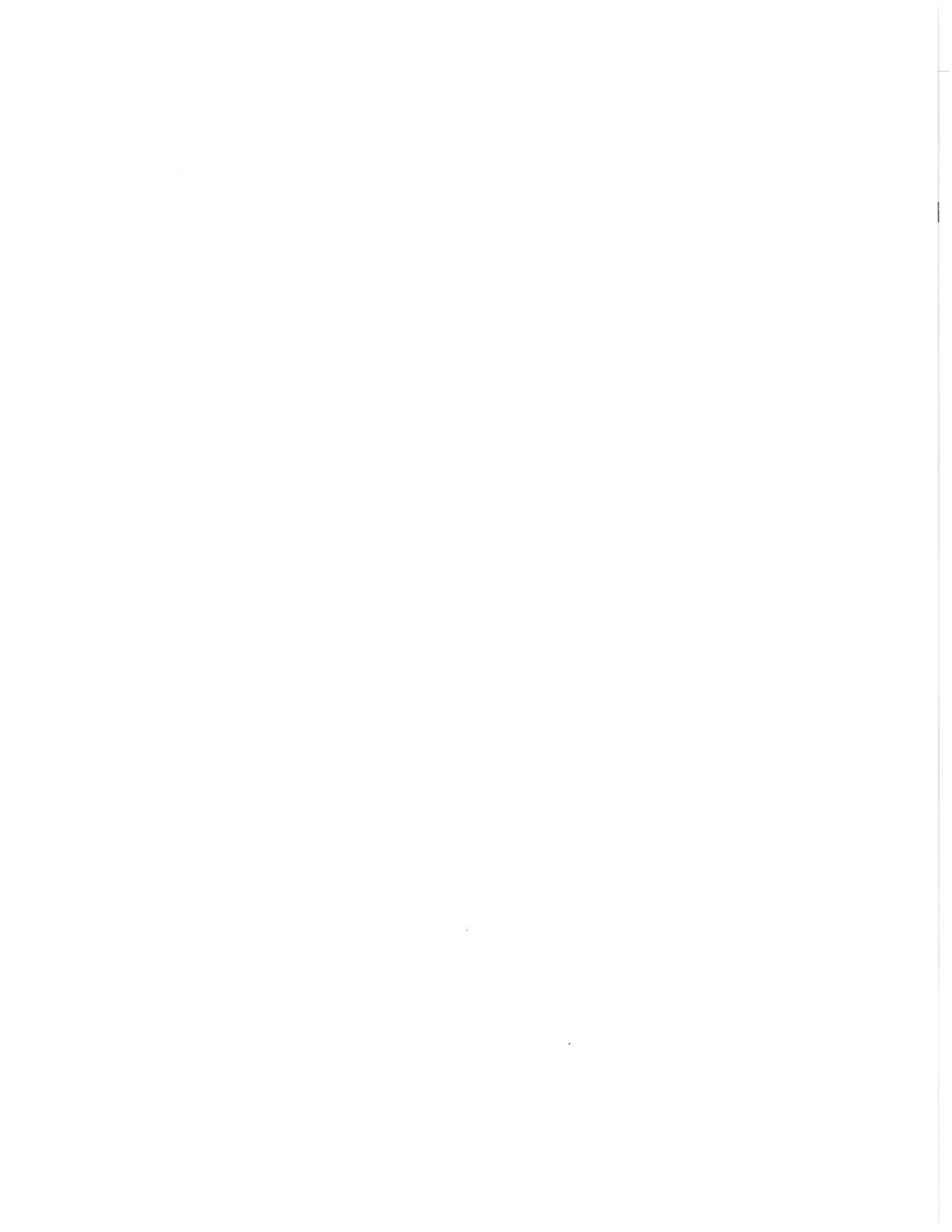
12.1 Future Items for Discussion

12.2 Future Meeting Dates: June 21 and June 28, 2023

13. Adjournment

13.1 Adjournment

4.1





Agenda Item Details

Meeting May 17, 2023 - RSD Regular Board Meeting

Category 4. Closed Session

Subject 4.1 Student Discipline-Stipulated Expulsion [Education Code 48918] Student No. 6011694 and 6009966

Access Public

Type

Public Content

Speaker:

Rationale:

Administrative Content

Executive Content



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	4. Closed Session
Subject	4.2 Public Employee Performance Evaluation [Government Code 54957] Title: Staffing 2022/2023 and 2023/2024
Access	Public
Type	Discussion

Public Content

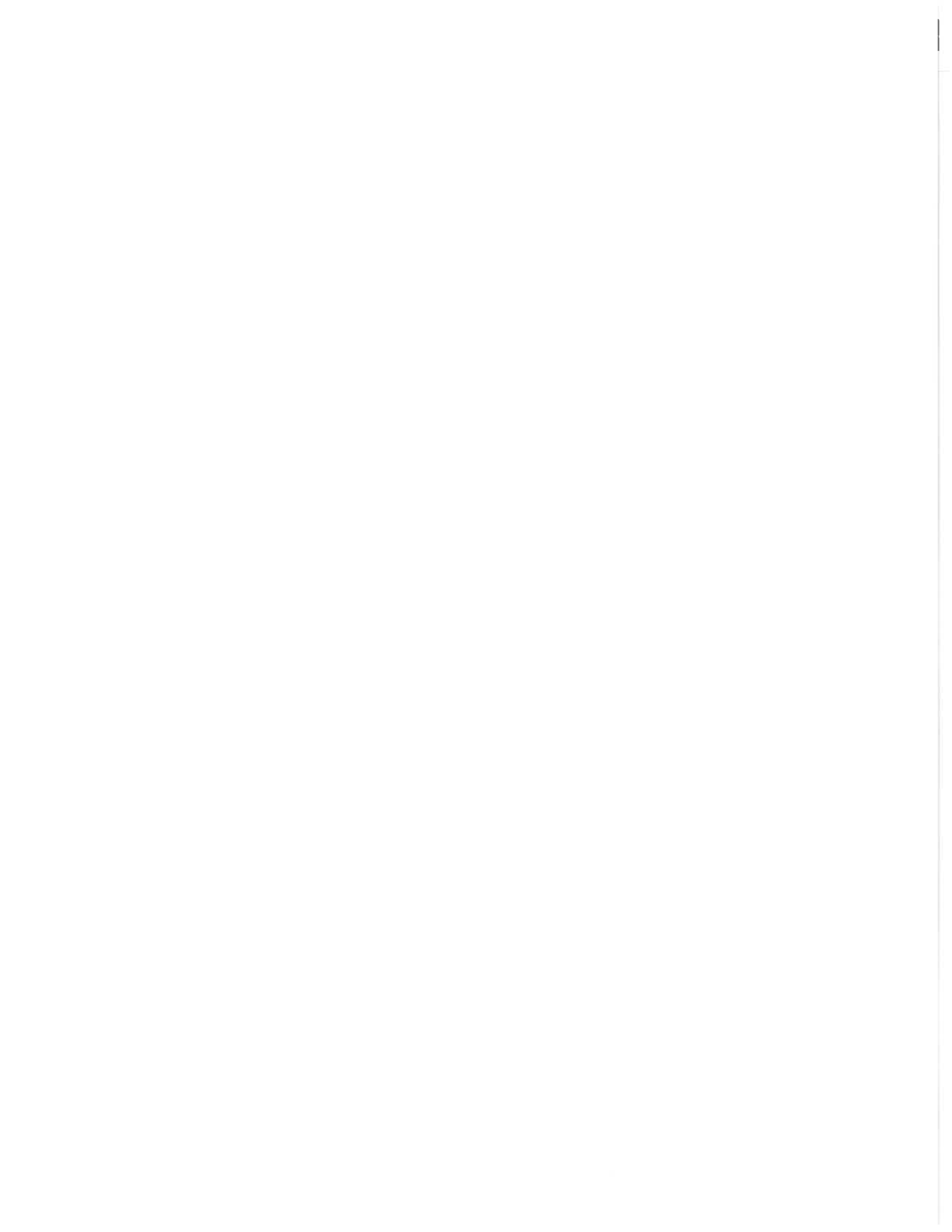
Speaker: John Puglisi, Ph.D.,

Rationale:

Closed session discussion.

Administrative Content

Executive Content





Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	4. Closed Session
Subject	4.3 Public Employee Appointment [Government Code 54957] Title: Director of Fiscal Services
Access	Public
Type	Discussion

Public Content

Speaker: John Puglisi, Ph.D., Superintendent

Rationale:

Staff recommends appointment.

Administrative Content

Executive Content

7.1



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	7. Public Hearings
Subject	7.1 Public Hearing for the Rio Teachers' Association Sunshine Proposal to the Rio School District
Access	Public
Type	Discussion

Public Content

Speaker: Rebecca Rocha, Director of Human Resources

Rationale: The Sunshine Proposal for the Rio Teachers' Association is posted at the District Office and all school sites. A public hearing on all sunshine proposals allows for members of the public to ask questions and voice their opinions on the items proposed for discussion during negotiations.

[Public Hearing RTA to RSD sunshine proposals 23-24.pdf \(111 KB\)](#)

Administrative Content

Executive Content

PLEASE POST MAY 8, 2023

RIO SCHOOL DISTRICT
1800 SOLAR DRIVE
OXNARD, CALIFORNIA

**NOTICE OF
PUBLIC HEARING**

**PUBLIC HEARING ON THE RTA, RIO TEACHERS'
ASSOCIATION, PROPOSAL FOR CONTRACT
NEGOTIATIONS WITH RSD, RIO SCHOOL DISTRICT
FOR THE 2023-2024 SCHOOL YEAR**

Pursuant to the provision of Government Code Section 3547, the Governing Board must formally inform the public through a Board Meeting and conduct a public hearing to receive input from the community prior to the initiation of negotiations.

Accordingly, a public hearing is scheduled for the Governing Board meeting to be held on May 17, 2023, at the Rio School District Board Room, 1800 Solar Drive, 3rd floor, Oxnard, CA 93030 beginning at 5:00 p.m. Copies of the initial proposals have been distributed to and are available at:

Rio School District, 1800 Solar Drive, 3rd floor, Oxnard, CA 93030
And all Rio School District School Sites

PLEASE POST MAY 8, 2023

7.2



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	7. Public Hearings
Subject	7.2 Public Hearing for the Rio School District Sunshine Proposal to Rio Teachers' Association
Access	Public
Type	Discussion

Public Content

Speaker: Rebecca Rocha, Director of Human Resources

Rationale: The Sunshine Proposal for the Rio School District is posted at the District Office and all school sites. A public hearing on all sunshine proposals allows for members of the public to ask questions and voice their opinions on the items proposed for discussion during negotiations.

[Public Hearing RSD to RTA sunshine proposals 23-24.pdf \(111 KB\)](#)

Administrative Content

Executive Content

PLEASE POST MAY 8, 2023

RIO SCHOOL DISTRICT
1800 SOLAR DRIVE
OXNARD, CALIFORNIA

**NOTICE OF
PUBLIC HEARING**

**PUBLIC HEARING ON THE RSD, RIO SCHOOL
DISTRICT, PROPOSAL FOR CONTRACT
NEGOTIATIONS WITH RTA, RIO TEACHERS'
ASSOCIATION, FOR THE 2023-2024 SCHOOL YEAR**

Pursuant to the provision of Government Code Section 3547, the Governing Board must formally inform the public through a Board Meeting and conduct a public hearing to receive input from the community prior to the initiation of negotiations.

Accordingly, a public hearing is scheduled for the Governing Board meeting to be held on May 17, 2023, at the Rio School District Board Room, 1800 Solar Drive, 3rd Floor, Oxnard, CA 93030 beginning at 5:00 p.m. Copies of the initial proposals have been distributed to and are available at:

Rio School District, 1800 Solar Drive, 3rd floor, Oxnard, CA 93030
And all Rio School District School Sites

PLEASE POST MAY 8, 2023

9.1



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	9. Information
Subject	9.1 Introduction of Draft Resolution #22/23-22 for Issuance of Election of 2018, Series G Bonds, Election of 2022, Series A Bonds, and Bond Anticipation Notes.
Access	Public
Type	Information

Public Content

Speaker:
Wael Saleh, Assistant Superintendent, Business Services

Purpose:

The purpose of this agenda item is to present to the Board a draft resolution authorizing the sale and issuance of the seventh series of bonds from the District's 2018 Measure L election (the "Series G Bonds"), the first series of bonds from the District's 2022 Measure H election (the "Series A Bonds," and together with the Series G Bonds, the "Bonds"), and general obligation bond anticipation notes (the "Notes"). The sale of the Bonds may include both current interest bonds and capital appreciation bonds. The Notes will be sold as capital appreciation notes. Additionally, the Board will be presented with information concerning the structure and sale of the Bonds and the Notes.

Description

Measure L

The Board called a general obligation bond election, known as Measure L, pursuant to its Resolution No. 1718/32, held on November 6, 2018, asking voters to authorize the District to issue up to \$59,200,000 in general obligation bonds. The Registrar of Voters of Ventura County (the "Registrar") certified that at least 55 percent of the votes cast on Measure L were in favor of issuing bonds. The results of the Measure L election were entered on the minutes of the December 12, 2018 Board meeting.

The District issued its first and second series of bonds authorized by Measure L on March 13, 2019, in the respective amounts of \$23,000,000 and \$1,510,000. The first and second series of bonds consisted only of current interest bonds. The District issued its third and fourth series of bonds authorized by Measure L on April 15, 2020, in the respective amounts of \$13,922,236.05 and \$3,087,423.40. The third and fourth series of bonds consisted of current interest bonds and capital appreciation bonds. The District issued its fifth and sixth series of bonds authorized by Measure L on March 10, 2022, in the respective amounts of \$13,818,453.55 and \$1,000,000. The fifth series of bonds consisted of current interest bonds and capital appreciation bonds.

Measure H

The Board called a general obligation bond election, known as Measure H, pursuant to its Resolution No. 21/22-2, held on November 8, 2022, asking voters to authorize the District to issue up to \$72,000,000 in general obligation bonds. The Registrar of Voters of Ventura County (the "Registrar") certified that at least 55 percent of the votes cast on Measure H were in favor of issuing bonds. The results of the Measure H election were entered on the minutes of the January 18, 2023 Board meeting.

Current Interest Bonds and Capital Appreciation Bonds

Current interest bonds (CIBs) pay interest and principal to bond owners on a semiannual or annual basis. Capital appreciation bonds (CABs) are bonds that allow for the compounding of interest and pay bond owners such compounded interest and principal at the end of the bond term. In 2013, in response to problems encountered by some school districts in connection with the issuance of CABs, the State Legislature adopted AB 182 to impose certain additional requirements and safeguards when school districts intend to issue CABs.

In particular, AB 182 (see Education Code section 15146) requires two readings of a resolution authorizing the issuance of CABs. The first reading is for information only, and the second reading is for the Board's consideration and action.

Additionally, AB 182 requires that Board be presented with the following information:

1. Disclosure of the financing term, time of maturity, repayment ratio and estimated change in assessed valuation of taxable property over the terms of the Series G Bonds and Series A Bonds
2. An analysis containing the total overall cost of the CABs.
3. A comparison to the overall cost of CIBs.
4. The reason CABs are being recommended.
5. A copy of the disclosure made by the underwriter in compliance with Rule G-17 adopted by the federal Municipal Securities Rulemaking Board.

This item consists of the draft resolution containing the disclosure required in 1 above, along with appendices prepared by Raymond James & Associates, Inc. setting forth the information required in 2 and 3 above. In satisfaction of 4 above, the reason CABs are being recommended is as follows: Based on current bond interest rates, the tax rate currently being levied for repayment of bonds issued under the 2018 Measure L bond authorization and under the 2022 Measure H bond authorization, and the maximum legal tax rate, the District can only access the necessary funds to continue its projects at this time by including a combination of both current interest bonds and capital appreciation bonds in the respective bond structures. The G-17 disclosure (see 5 above) has been provided separately to the District by the underwriter, Raymond James & Associates, Inc. and is included as an appendix to the draft resolution.

Notes

The District intends to issue the Series A Bonds from the 2022 Measure H authorization in an amount not to exceed \$13,000,000. The District has project funding needs beyond what it is able to issue within the tax constraints. The California Education Code allows school districts to issue bond anticipation notes (The "BANs"), as an interim funding source, in circumstances such as this, where funding needs exist, but the ability to issue bonds is limited by tax rate constraints. BANs must be repaid within five (5) years from the proceeds of a future issuance of general obligation bonds, here the 2022 Measure H bonds, renewal BANs, or other lawfully available sources of funding. It is anticipated that given the passage of time and increased assess valuation within the District, future 2022 Measure H bonds will be able to be issued within the tax rate constraints.

The Notes are proposed to be issued as capital appreciation notes.

Action Item at June Meeting

At the June 21, 2023 Board meeting, the Board will have an opportunity to take action on the Bonds, including both CIBs and CABs, and the Notes, and to review other draft financing documents in substantially final form (including a preliminary official statement).

Administrative Content**Executive Content**

RESOLUTION NO. 22/23-22

**A RESOLUTION OF THE BOARD OF TRUSTEES OF THE
RIO ELEMENTARY SCHOOL DISTRICT
PRESCRIBING THE TERMS AND AUTHORIZING
THE SALE AND ISSUANCE OF GENERAL OBLIGATIONS BONDS AND
BOND ANTICIPATION NOTES OF THE DISTRICT; AND
AUTHORIZING EXECUTION OF NECESSARY CERTIFICATES
AND RELATED ACTIONS**

WHEREAS, a duly called school bond election was held in the Rio Elementary School District (the "District"), Ventura County (the "County"), State of California, on November 6, 2018 (the "2018 Election");

WHEREAS, at the 2018 Election there was submitted to the qualified electors of the District a question as to the issuance and sale of general obligation bonds of the District for the various purposes set forth in the ballot measure submitted to the voters, in the maximum amount not to exceed \$59,200,000, payable from the levy of an *ad valorem* tax against the taxable property in the District;

WHEREAS, the returns of the election were thereafter canvassed pursuant to law and the Certificate of Election received from the Registrar of Voters of Ventura County authenticated that more than 55% (the amount required for passage) of the votes cast were in favor of issuing the general obligation bonds (the "Measure L Bonds");

WHEREAS, on March 13, 2019 the District issued the first and second series of the Measure L Bonds authorized by the electors, designated as the "Rio Elementary School District (Ventura County, California) General Obligation Bonds, Election of 2018, Series A (Tax-Exempt)," in an aggregate principal amount of \$23,000,000, and the "Rio Elementary School District (Ventura County, California) General Obligation Bonds, Election of 2018, Series B (Taxable)," in an aggregate principal amount of \$1,510,000;

WHEREAS, on April 15, 2020 the District issued the third and fourth series of the Measure L Bonds authorized by the electors, designated as the "Rio Elementary School District (Ventura County, California) General Obligation Bonds, Election of 2018, Series C (Tax-Exempt)," in an aggregate principal amount of \$13,922,236.05, and the "Rio Elementary School District (Ventura County, California) General Obligation Bonds, Election of 2018, Series D (Federally Taxable)," in an aggregate principal amount of \$3,087,423.40;

WHEREAS, on March 10, 2022 the District issued the fifth and sixth series of the Measure L Bonds authorized by the electors, designated as the "Rio Elementary School District (Ventura County, California) General Obligation Bonds, Election of 2018, Series E (Tax-Exempt)," in an aggregate principal amount of \$13,818,453.55, and the "Rio Elementary School District (Ventura County, California) General Obligation Bonds, Election of 2018, Series F (Federally Taxable)," in an aggregate principal amount of \$1,000,000;

WHEREAS, the Board has determined that it is now necessary and desirable to issue a seventh series of the Measure L Bonds authorized by the electors in an aggregate principal amount set forth in Section 2 herein to be designated as the “Rio Elementary School District (Ventura County, California) General Obligation Bonds, Election of 2018, Series G” (the “Series G Bonds”) to finance the acquisition, construction, and improvement of school facilities, according to the terms and in the manner hereinafter set forth;

WHEREAS, a duly called school bond election was held in the Rio Elementary School District (the “District”), Ventura County (the “County”), State of California, on November 8, 2022 (the “2022 Election”);

WHEREAS, at the 2022 Election there was submitted to the qualified electors of the District a question as to the issuance and sale of general obligation bonds of the District for the various purposes set forth in the ballot measure submitted to the voters, in the maximum amount not to exceed \$72,000,000, payable from the levy of an *ad valorem* tax against the taxable property in the District;

WHEREAS, the returns of the election were thereafter canvassed pursuant to law and the Certificate of Election received from the Registrar of Voters of Ventura County authenticated that more than 55% (the amount required for passage) of the votes cast were in favor of issuing the general obligation bonds (the “Measure H Bonds”);

WHEREAS, the Board has determined that it is now necessary and desirable to issue the first series of the Measure H Bonds authorized by the electors in an aggregate principal amount set forth in Section 3 herein to be designated as the “Rio Elementary School District (Ventura County, California) General Obligation Bonds, Election of 2022, Series A” (the “Series A Bonds”) to finance the acquisition, construction, and improvement of school facilities, according to the terms and in the manner hereinafter set forth;

WHEREAS, it is contemplated that the Series A Bonds may be comprised of current interest bonds and capital appreciation bonds;

WHEREAS, this Resolution was publicly and properly noticed on the agenda as an information item for the Board of Trustee’s (the “Board”) May 17, 2023 meeting, as required by Section 53508.5 of the California Government Code and Section 15146(b)(2) and (c) of the California Education Code, since it is anticipated that a portion of the Series A Bonds may be issued as bonds that allow for the compounding of interest (i.e., capital appreciation bonds);

WHEREAS, in satisfaction of the requirements of the Government Code and the Education Code, the information presented to the Board at its May 17, 2023 meeting included:

- disclosure of the financing term, time of maturity, repayment ratio and estimated change in assessed valuation of taxable property over the terms of the Series A Bonds (see Section 3 herein),
- an analysis containing the total overall cost of the Series A Bonds that allow for the compounding of interest (see Appendix 1, attached hereto),

- a comparison to the overall cost of issuing only current interest bonds (see Appendix 1, attached hereto),
- the reason bonds that allow for the compounding of interest are being recommended (see Appendix 2, attached hereto); and
- a copy of the disclosure made by the Underwriter (as defined herein) in compliance with Rule G-17 adopted the Municipal Securities Rulemaking Board of the Securities and Exchange Commission (see Appendix 3, attached hereto).

WHEREAS, in satisfaction of Education Code 15146(b)(2), this Resolution is being presented at this June 21, 2023 meeting of the Board, such meeting being the next consecutive meeting thereof following such May 17, 2023 meeting;

WHEREAS, under the provisions of Article 3 (Sections 15150 and following) of Chapter 1 of Part 10 of Division 1 of Title 1 of the California Education Code, the District is authorized to borrow money by issuing short-term notes, maturing within a period not to exceed five years, repayable from the proceeds of an anticipated sale of general obligation bonds or other lawfully available monies of the District, the proceeds of which may be used for financing the projects authorized by the electors of the District;

WHEREAS, the Board has determined that it is now necessary and desirable to authorize the issuance and sale of its “Rio Elementary School District (Ventura County, California) 2023 General Obligation Bond Anticipation Notes” (the “Notes”), in an aggregate principal amount set forth in Section 4 herein, for the purpose of providing funds to finance the acquisition, construction, and improvement of school facilities authorized by the electors at the 2022 Election;

WHEREAS, issuance of the Notes will allow the District to obtain additional financing to carry out school facilities improvement projects authorized by the electors at the 2022 Election while managing tax rates relating to its Measure H Bonds;

WHEREAS, the District anticipates that the Notes will be repaid at maturity with the proceeds of a future series of Measure H Bonds;

WHEREAS, all acts, conditions and things required by law to be done or performed have been done and performed in strict conformity with the laws authorizing the issuance of the Series G Bonds, the Series A Bonds, and the Notes of the District; and

WHEREAS, the indebtedness of the District, including the proposed issuance of the Series G Bonds, the Series A Bonds, and the Notes, is within all limits prescribed by law.

NOW, THEREFORE, be it resolved by the Board of Trustees of the Rio Elementary School District, as follows:

Section 1. Recitals. The Board hereby finds and determines that the foregoing recitals are true and correct.

Section 2. Series G Bonds; Issue Authorized. The Board hereby authorizes the issuance of the Series G Bonds in an aggregate principal amount not to exceed \$2,861,887. The costs of issuance of the Series G Bonds (including estimates of compensation for the underwriter and premium for bond insurance) are estimated to be \$119,426.71. The District is issuing the Series G Bonds pursuant to the terms of Article 4.5, Chapter 3, Part 1, Division 1, Title 1 of the California Government Code (commencing with Section 53506). Other terms and conditions of the Series G Bonds and their execution, issuance, and sale, not prescribed by Article 4.5 referred to above, shall be governed by the relevant provisions of the Government Code and Education Code.

The following disclosures are based on the estimated par amount of the Series G Bonds set forth in Exhibit A attached hereto. The estimated financing term of the Series G Bonds shall be less than 27 years and the estimated final maturity of the Series G Bonds shall be August 1, 2049. The estimated repayment ratio for the Series G Bonds is expected to be 2.19 to 1.00. It is estimated that over the term of the Series G Bonds total assessed value of taxable property within the District is expected to increase, on average, by 4.40% annually over the term of the Series G Bonds.

Section 3. Series A Bonds; Issue Authorized. The Board hereby authorizes the issuance of the Series A Bonds as Current Interest Bonds and Capital Appreciation Bonds (as such term is defined in the Paying Agent Agreements described below) in an aggregate principal amount not to exceed \$13,000,000. The costs of issuance of the Series A Bonds (including estimates of compensation for the underwriter and premium for bond insurance) are estimated to be \$299,174.35. The District is issuing the Series A Bonds pursuant to the terms of Article 4.5, Chapter 3, Part 1, Division 1, Title 1 of the California Government Code (commencing with Section 53506). Other terms and conditions of the Series G Bonds and their execution, issuance, and sale, not prescribed by Article 4.5 referred to above, shall be governed by the relevant provisions of the Government Code and Education Code.

The following disclosures are based on the estimated par amount of the Series A Bonds set forth in Exhibit A attached hereto. The term of the Series A Bonds issued as Current Interest Bonds shall be no longer than 40 years, and specifically, no longer than 25 years for Capital Appreciation Bonds. For Current Interest Bonds that mature more than 30 years from their date of issuance, the useful life of the facilities financed with the proceeds of such Current Interest Bonds shall equal or exceed the maturity dates of such Current Interest Bonds. The estimated financing term of the Series A Bonds shall be less than 31 years and the estimated final maturity of the Series A Bonds shall be August 1, 2053. The estimated repayment ratio for the Series A Bonds is expected to be 2.47 to 1.00. It is estimated that over the term of the Series A Bonds total assessed value of taxable property within the District is expected to increase, on average, by 4.42% annually over the term of the Series A Bonds.

Section 4. Notes; Issue Authorized. The Board hereby authorizes the issuance of the Notes in an aggregate principal amount not to exceed \$15,000,000. The Notes shall be issued in accordance with the terms of the Notes Paying Agent Agreement (as defined below) as finally executed and Article 3 (Sections 15150 and following) of Chapter 1 of Part 10 of Division 1 of Title 1 of the California Education Code.

Section 5. Approval of Paying Agent Agreements. The Board hereby approves the form of the Third Supplemental Paying Agent Agreement (the “Third Supplemental Paying Agent Agreement”) between the District and U.S. Bank Trust Company, National Association, successor to U.S. Bank National Association (the “Paying Agent”), supplementing the Paying Agent Agreement dated March 1, 2019, as supplemented by the First Supplemental Paying Agent Agreement dated April 1, 2020, and the Second Supplemental Paying Agent Agreement dated March 1, 2022, all by and between the District and the Paying Agent, as presented to this meeting and on file with the Secretary of the Board, in connection with the Series G Bonds. The Board hereby further approves the form of the Paying Agent Agreement (the “Series A Paying Agent Agreement”) between the District and the Paying Agent, as presented to this meeting and on file with the Secretary of the Board, in connection with the Series A Bonds. The Board hereby further approves the form of the Paying Agent Agreement (the “Notes Paying Agent Agreement”) between the District and the Paying Agent, as presented to this meeting and on file with the Secretary of the Board, in connection with the Notes. The Third Supplemental Paying Agent Agreement, the Series A Paying Agent Agreement, and the Notes Paying Agent Agreement are referred to collectively herein as the “Paying Agent Agreements.”

The President, Clerk, and Secretary of the Board, the Superintendent, and the Assistant Superintendent of Business Services (the “Designated Officers”), or their designees, and each of them individually, are hereby authorized for and in the name of and on behalf of the District, to execute and deliver to the Paying Agent, the Paying Agent Agreements in substantially those forms, with such changes therein as the Designated Officer or Officers executing the Paying Agent Agreements, with the advice of Parker & Covert LLP (“Bond Counsel”), may require or approve. The execution of the Paying Agent Agreements by a Designated Officer or Officers, or their designees, shall constitute conclusive evidence of such officer’s or officers’ and the Board’s approval of such changes. The date, respective principal amounts of each maturity, the interest rates, interest payment dates, denominations, form, registration privileges, place or places of payment, terms of redemption, and other terms of the Series G Bonds, the Series A Bonds, and the Notes shall be as provided in the respective Paying Agent Agreements, as finally executed.

Section 6. Approval of Method of Sale and Bond Purchase Agreement(s). The Series G Bonds and the Series A Bonds shall be sold upon the direction of a Designated Officer, or their designees, and pursuant to the terms of a Bond Purchase Agreement(s) (defined herein). The Board hereby authorizes the sale of the Series G Bonds and the Series A Bonds by way of a negotiated sale, which is determined to provide more flexibility in the timing of the sale, an ability to implement the sale in a shorter time period, an increased ability to structure the Series G Bonds and the Series A Bonds to fit the needs of particular purchasers, and a greater opportunity for the Underwriter (as defined below) to pre-market the Series G Bonds and the Series A Bonds to potential purchasers prior to the sale, all of which will contribute to the District’s goal of achieving the lowest overall cost of the financing. The Board hereby further authorizes the sale of the Series G Bonds and the Series A Bonds, provided that the maximum interest rate on the Series G Bonds and the Series A Bonds shall not exceed the maximum interest rate permitted by law, and the underwriter’s discount, net of the cost of bond insurance, if any, shall not exceed 0.700% of the principal amount of the Series G Bonds and the Series A Bonds, respectively.

The Board hereby further approves the form of the Bond Purchase Agreement(s) relating to the Series G Bonds and the Series A Bonds (the "Bond Purchase Agreement(s)") between the District and Raymond James & Associates, Inc. (the "Underwriter"), in the form as presented to this meeting, and on file with the Secretary of the Board. The Designated Officers, or their designees, and each of them individually, are hereby authorized for and in the name of and on behalf of the District, to negotiate the final terms of the sale of the Series G Bonds and the Series A Bonds with the Underwriter, upon the recommendation of Isom Advisors, a Division of Urban Futures, Inc., the District's municipal advisor (the "Municipal Advisor"). Further, the Designated Officers, or their designees, and each of them individually, are hereby authorized for and in the name of and on behalf of the District, to execute and deliver to the Underwriter, the Bond Purchase Agreement(s) in substantially that form, with such changes therein as the Designated Officer or Officers executing the Bond Purchase Agreement(s), with the advice of Bond Counsel, may require or approve. The execution of the Bond Purchase Agreement(s) by a Designated Officer or Officers shall constitute conclusive evidence of such officer's or officers' and the Board's approval of such changes.

Section 7. Approval of Method of Sale and Note Purchase Agreement. The Notes shall be sold upon the direction of a Designated Officer, or their designees, and pursuant to the terms of a Note Purchase Agreement (defined herein). The Board hereby authorizes the sale of the Notes by way of a negotiated sale, which is determined to provide more flexibility in the timing of the sale, an ability to implement the sale in a shorter time period, an increased ability to structure the Notes to fit the needs of particular purchasers, and a greater opportunity for the Underwriter to pre-market the Notes to potential purchasers prior to the sale, all of which will contribute to the District's goal of achieving the lowest overall cost of the financing. The Board hereby further authorizes the sale of the Notes, provided that the maximum interest rate on the Notes shall not exceed the maximum interest rate permitted by law, and the underwriter's discount, net of the cost of bond insurance, if any, shall not exceed 0.700% of the principal amount of the Notes.

The Board hereby further approves the form of the Note Purchase Agreement relating to the Notes (the "Note Purchase Agreement") between the District and the Underwriter, in the form as presented to this meeting, and on file with the Secretary of the Board. The Designated Officers, or their designees, and each of them individually, are hereby authorized for and in the name of and on behalf of the District, to negotiate the final terms of the sale of the Notes with the Underwriter, upon the recommendation the Municipal Advisor. Further, the Designated Officers, or their designees, and each of them individually, are hereby authorized for and in the name of and on behalf of the District, to execute and deliver to the Underwriter, the Note Purchase Agreement in substantially that form, with such changes therein as the Designated Officer or Officers executing the Note Purchase Agreement, with the advice of Bond Counsel, may require or approve. The execution of the Note Purchase Agreement by a Designated Officer or Officers shall constitute conclusive evidence of such officer's or officers' and the Board's approval of such changes.

Section 8. Approval of Continuing Disclosure Certificate. The Board hereby approves the form of the Continuing Disclosure Certificate relating to the Series G Bonds, the Series A Bonds, and the Notes (the "Continuing Disclosure Certificate"), as presented to this meeting and on file with the Secretary of the Board. The Designated Officers, or their designees,

and each of them individually, are hereby authorized for and in the name of and on behalf of the District, to execute and deliver to the other parties thereto, the Continuing Disclosure Certificate in substantially that form, with such changes therein as the Designated Officer or Officers executing the Continuing Disclosure Certificate, with the advice of Bond Counsel, may require or approve. The execution of the Continuing Disclosure Certificate by a Designated Officer or Officers shall constitute conclusive evidence of such officer's or officers' and the Board's approval of such changes.

Section 9. Official Statement(s). The Board hereby approves the form of the Preliminary Official Statement(s) relating to the Series G Bonds, the Series A Bonds, and the Notes (the "Preliminary Official Statement(s)"), with such additions, changes, and deletions as permitted hereunder and under applicable law (the "Official Statement(s)"), presented to this meeting and on file with the Secretary of the Board. The Designated Officers, or their designees, and each of them individually, are hereby authorized and directed to execute the Official Statement(s) in substantially that form, with such changes as the Designated Officer or Officers, upon the advice of the Municipal Advisor or Bond Counsel, may require or approve. The execution of the Official Statement(s) by a Designated Officer or Officers shall constitute conclusive evidence of such officer's or officers' and the Board's approval of such changes. The Board hereby authorizes and directs the Underwriter to distribute copies of the Preliminary Official Statement(s) to persons who may be interested in the purchase of the Series G Bonds, the Series A Bonds, and the Notes, and authorizes and directs the Underwriter to deliver copies of the final Official Statement(s) to all purchasers of the Series G Bonds, the Series A Bonds, and the Notes. The Board hereby authorizes and directs the Designated Officer or Officers to deliver to the Underwriter certification to the effect that the Board deems the Preliminary Official Statement(s), with such changes approved by the Designated Officer or Officers, to be final and complete as of its date, except for certain final pricing and related information that may be omitted pursuant to Rule 15c2-12 of the Securities and Exchange Commission.

Section 10. Valid Obligations. The Board hereby determines that all acts and conditions necessary to be performed by the District or to have been met precedent to and in the issuing of the Series G Bonds, the Series A Bonds, and the Notes in order to make them legal, valid, and binding obligations of the District have been performed and have been met, or will at the time of delivery of the Series G Bonds, the Series A Bonds, and the Notes have been performed and have been met, in regular and due form as required by law, including compliance with the required disclosures set forth in Government Code section 5852.1 (see attached Exhibit A); and that no statutory or constitutional limitation of indebtedness or taxation will have been exceeded in the issuance of the Series G Bonds, the Series A Bonds, and the Notes.

Section 11. Request to Levy Tax. The Board of Supervisors of the County and officers of the County are obligated by statute to provide for the levy and collection of *ad valorem* taxes in each year sufficient to pay debt service coming due in each year for the Series G Bonds and the Series A Bonds. The Board hereby requests the Board of Supervisors of the County to annually levy a tax upon all taxable property in the District in an amount sufficient to pay debt service coming due in each year for the Series G Bonds and the Series A Bonds. The Board hereby finds and determines that such *ad valorem* taxes shall be levied specifically to pay the Series G Bonds and the Series A Bonds being issued to finance specific projects authorized by the District's voters.

Section 12. Paying Agent's Fees. In accordance with Education Code section 15232, the District hereby requests the Board of Supervisors of the County to include within the annual tax levy for the Series G Bonds and the Series A Bonds the fees and expenses payable to the Paying Agent.

Section 13. Building Fund and Tax Collection Fund – Series G Bonds.
(A) **Building Fund.** The District shall establish and create and/or maintain the “Rio Elementary School District, Building Fund” (the “Series G Building Fund”), and keep the fund separate and distinct from all other District funds. The District shall deposit the proceeds of the sale of the Series G Bonds (except any premium or accrued interest received from the sale) into the Series G Building Fund for use by the District to pay the costs of the school facilities described in the bond measure approved by the voters of the District, and to pay costs of issuance of the Series G Bonds not otherwise paid from the Costs of Issuance Fund established by the Third Supplemental Paying Agent Agreement.

(B) **Tax Collection Fund.** The District will establish, create, and maintain the “Rio Elementary School District, General Obligation Bonds, Tax Collection Fund (the “Series G Tax Collection Fund”), and keep the fund separate and distinct from all other District funds. The District hereby further requests that the Ventura County Treasurer-Tax Collector (the “Treasurer”) deposit any premium received from the sale of the Series G Bonds into the Tax Collection Fund. The District hereby further requests that the Treasurer withdraw from the Tax Collection Fund and transfer to the Paying Agent at the times requested by the District the amounts required to pay debt service on the Series G Bonds and to pay the fees and expenses of the Paying Agent.

Section 14. Building Fund and Tax Collection Fund – Series A Bonds and Notes.
(A) **Building Fund.** The District shall establish and create and/or maintain the “Rio Elementary School District, Building Fund – Measure H” (the “Measure H Building Fund”), and keep the fund separate and distinct from all other District funds. The District shall deposit the proceeds of the sale of the Series A Bonds and the Notes (except any premium or accrued interest received from the sale) into the Measure H Building Fund for use by the District to pay the costs of the school facilities described in the bond measure approved by the voters of the District, and to pay costs of issuance of the Series A Bonds and the Notes not otherwise paid from the Costs of Issuance Fund established by the respective Paying Agent Agreements.

(B) **Tax Collection Fund.** The District will establish, create, and maintain the “Rio Elementary School District, General Obligation Bonds, Tax Collection Fund – Measure H” (the “Measure H Tax Collection Fund”), and keep the fund separate and distinct from all other District funds. The District hereby further requests that the Ventura County Treasurer-Tax Collector (the “Treasurer”) deposit any premium received from the sale of the Series A Bonds into the Measure H Tax Collection Fund. The District hereby further requests that the Treasurer withdraw from the Measure H Tax Collection Fund and transfer to the Paying Agent at the times requested by the District the amounts required to pay debt service on the Series A Bonds and to pay the fees and expenses of the Paying Agent.

Section 15. Identification of Professionals Involved. The Board hereby approves the firm of Isom Advisors, a Division of Urban Futures, Inc. to act as Municipal Advisor; U.S. Bank

Trust Company, National Association to act as Paying Agent; and the firm of Parker & Covert LLP, to act as bond counsel and disclosure counsel to the District, with respect to the sale and delivery of the Series G Bonds, the Series A Bonds, and the Notes.

Section 16. Official Intent. The District intends to undertake the construction, repair and acquisition of school facilities and equipment, described in the bond measure, to serve the District (the “Improvements”). The District intends to use the proceeds of its Series G Bonds and the Series A Bonds described in this Resolution to finance the Improvements. The District expects to pay certain capital expenditures (the “Reimbursement Expenditures”) in connection with the Improvements prior to the issuance by it of the indebtedness for the purpose of financing the costs of the Improvements on a long-term basis. The District reasonably expects that the Series G Bonds and the Series A Bonds debt obligations will be issued by it for the purpose of financing the cost of the Improvements on a long-term basis, and that certain of the proceeds of such debt obligations will be used to reimburse the District for the Reimbursement Expenditures.

The Board hereby declares the District’s official intent to use a portion of the proceeds of the proposed indebtedness to reimburse the District for the Reimbursement Expenditures. The foregoing statement is a declaration of official intent that is made under and only for the purpose of establishing compliance with the requirements of Treasury Regulations section 1.150-2 and Section 54A(d)(2)(D) of the Internal Revenue Code of 1986, as amended.

Section 17. Authorization of Officers to Execute Documents. The Board hereby authorizes and directs the Designated Officers or their respective designees, and each of them individually, to do any and all things, to take any and all actions, and to execute and deliver any and all documents that they may deem necessary or advisable, in order to complete the sale, issuance, and delivery of the Series G Bonds, the Series A Bonds, and the Notes, and otherwise to carry out, give effect to, and comply with the terms and intent of this Resolution. All actions heretofore taken by such officers and staff that are in conformity with the purposes and intent of this Resolution are hereby ratified, confirmed, and approved in all respects.

Section 18. Effective Date. This Resolution shall take effect immediately upon its passage.

[Signature Page Follows]

APPROVED, PASSED, AND ADOPTED on June __, 2023, by the Rio Elementary School District Board of Trustees, by the following vote:

AYES _____
NOES _____
ABSENT _____
ABSTAIN _____

RIO ELEMENTARY SCHOOL DISTRICT

By: _____
Eleanor Torres
President of the Board of Trustees

ATTEST:

By: _____
John D. Puglisi, Ph.D.
Secretary of the Board of Trustees

EXHIBIT A

GOVERNMENT CODE SECTION 5852.1 DISCLOSURE

The following information consists of good faith estimates provided by the Underwriter and the Municipal Advisor:

Series G Bonds^(1a)

1. True interest cost of the Series G Bonds: 4.45%
2. Finance charges of the Series G Bonds (sum of all costs of issuance and fees/charges paid to third parties): \$119,426.71.
3. Net proceeds to be received (net of finance charges, reserves, and capitalized interest, if any): \$2,740,573.29.
4. Total payment amount through final maturity of the Series G Bonds, net of estimated capitalized interest: \$6,030,304.70.

Series A Bonds^(1b)

1. True interest cost of the Series A Bonds: 4.63%
2. Finance charges of the Series A Bonds (sum of all costs of issuance and fees/charges paid to third parties): \$299,174.35.
3. Net proceeds to be received (net of finance charges, reserves, and capitalized interest, if any): \$12,697,252.10.
4. Total payment amount through final maturity of the Series A Bonds: \$31,281,897.10.

Notes^(1c)

1. True interest cost of the Notes: 3.77%
2. Finance charges of the Notes (sum of all costs of issuance and fees/charges paid to third parties): \$269,991.45.
3. Net proceeds to be received (net of finance charges, reserves, and capitalized interest, of \$14,997,942.90.
4. Total payment amount through final maturity of the Notes: \$18,255,000.00.

⁽¹⁾ Based upon estimated par amounts as follows:

- (a) \$2,860,000.00 for Series G Bonds
- (b) \$12,996,426.45 for Series A Bonds
- (c) \$14,997,942.90 for Notes

APPENDIX 1

**AB 182
CAPITAL APPRECIATION BONDS ANALYSIS
Election of 2022, Series A**

[see next page]

Rio Elementary School District
 General Obligation Bonds, Election of 2022, Series A
 AIB 182 Information¹

Date	Option 1 - CIBs & CABs ¹				Option 2 - CIBs				All CIBs vs CABs	Option 1		Option 2	
	Principal	Current Interest	Compounded Interest	Total Debt Service	Principal	Current Interest	Total Debt Service	CIBs & CABs		Tax Rate ²	Tax Rate ²	Tax Rate ²	Tax Rate ²
8/1/2024	\$25,000	\$481,150	\$0	\$541,150	\$20,000	\$877,933	\$897,933	\$169,175	\$0.34	\$0.27	\$0.34	\$0.27	
8/1/2025	\$105,000	\$485,750	\$0	\$620,150	\$135,000	\$844,850	\$779,850	\$163,700	\$0.89	\$4.35	\$0.89	\$4.35	
8/1/2026	\$0	\$485,750	\$0	\$485,750	\$0	\$839,450	\$839,450	\$163,700	\$5.24	\$7.88	\$5.24	\$7.88	
8/1/2027	\$0	\$485,750	\$0	\$485,750	\$0	\$839,450	\$839,450	\$163,700	\$5.59	\$7.35	\$5.59	\$7.35	
8/1/2028	\$0	\$485,750	\$0	\$485,750	\$0	\$839,450	\$839,450	\$163,700	\$5.58	\$7.09	\$5.58	\$7.09	
8/1/2029	\$0	\$485,750	\$0	\$485,750	\$0	\$839,450	\$839,450	\$163,700	\$5.14	\$6.77	\$5.14	\$6.77	
8/1/2030	\$18,575	\$485,750	\$5,425	\$510,750	\$0	\$839,450	\$839,450	\$139,700	\$5.19	\$6.48	\$5.19	\$6.48	
8/1/2034	\$37,577	\$485,750	\$12,424	\$545,750	\$0	\$839,450	\$839,450	\$103,700	\$5.21	\$6.20	\$5.21	\$6.20	
8/1/2035	\$54,000	\$485,750	\$20,608	\$600,750	\$0	\$839,450	\$839,450	\$79,700	\$5.22	\$5.93	\$5.22	\$5.93	
8/1/2036	\$0	\$485,750	\$0	\$485,750	\$0	\$839,450	\$839,450	\$63,700	\$4.27	\$5.68	\$4.27	\$5.68	
8/1/2038	\$0	\$485,750	\$0	\$485,750	\$0	\$839,450	\$839,450	\$53,700	\$4.13	\$5.43	\$4.13	\$5.43	
8/1/2039	\$0	\$485,750	\$0	\$485,750	\$0	\$839,450	\$839,450	\$48,700	\$3.85	\$5.20	\$3.85	\$5.20	
8/1/2040	\$145,951	\$485,750	\$103,478	\$760,750	\$5,000	\$839,450	\$844,450	\$48,300	\$3.76	\$4.98	\$3.76	\$4.98	
8/1/2041	\$182,832	\$485,750	\$187,448	\$860,750	\$40,000	\$839,200	\$879,200	\$48,550	\$3.72	\$4.66	\$3.72	\$4.66	
8/1/2042	\$187,372	\$485,750	\$187,628	\$860,750	\$75,000	\$837,200	\$712,200	\$48,550	\$3.75	\$4.67	\$3.75	\$4.67	
8/1/2043	\$175,046	\$485,750	\$219,351	\$880,750	\$115,000	\$833,450	\$748,450	\$48,550	\$3.76	\$4.60	\$3.76	\$4.60	
8/1/2044	\$189,611	\$485,750	\$238,389	\$925,750	\$120,000	\$827,700	\$747,700	\$48,550	\$3.50	\$4.57	\$3.50	\$4.57	
8/1/2045	\$175,838	\$485,750	\$254,062	\$925,750	\$160,000	\$822,900	\$782,900	\$48,550	\$3.55	\$4.60	\$3.55	\$4.60	
8/1/2046	\$184,611	\$485,750	\$306,098	\$975,750	\$200,000	\$818,500	\$821,500	\$48,550	\$3.60	\$4.71	\$3.60	\$4.71	
8/1/2047	\$182,521	\$485,750	\$347,478	\$1,025,750	\$280,000	\$808,250	\$888,250	\$48,550	\$3.63	\$4.75	\$3.63	\$4.75	
8/1/2048	\$225,205	\$485,750	\$468,706	\$1,240,750	\$465,000	\$793,250	\$1,048,250	\$48,550	\$3.58	\$3.55	\$3.58	\$3.55	
8/1/2049	\$410,485	\$465,750	\$878,535	\$1,775,750	\$890,000	\$870,800	\$1,500,900	\$275,250	\$3.06	\$7.66	\$3.06	\$7.66	
8/1/2050	\$420,910	\$485,750	\$978,080	\$1,885,750	\$1,070,000	\$854,000	\$1,159,000	\$291,750	\$3.07	\$7.68	\$3.07	\$7.68	
8/1/2051	\$421,606	\$485,750	\$1,093,394	\$1,670,750	\$1,165,000	\$840,950	\$1,685,900	\$305,250	\$3.07	\$7.68	\$3.07	\$7.68	
8/1/2052	\$1,578,000	\$485,750	\$0	\$2,060,750	\$1,390,000	\$818,750	\$1,740,750	\$330,000	\$3.07	\$7.68	\$3.07	\$7.68	
8/1/2053	\$1,745,000	\$407,000	\$0	\$2,152,000	\$1,475,000	\$784,250	\$1,619,250	\$352,750	\$3.08	\$7.68	\$3.08	\$7.68	
8/1/2054	\$1,830,000	\$319,750	\$0	\$2,149,750	\$1,690,000	\$780,800	\$1,900,900	\$349,250	\$3.08	\$7.68	\$3.08	\$7.68	
8/1/2055	\$2,126,000	\$225,250	\$0	\$2,351,250	\$1,860,000	\$80,000	\$2,079,000	\$359,250	\$3.08	\$7.67	\$3.08	\$7.67	
8/1/2056	\$2,340,000	\$117,000	\$0	\$2,457,000	\$1,860,000	\$80,000	\$2,079,000	\$379,250	\$3.07	\$7.67	\$3.07	\$7.67	
TOTAL	\$12,958,428	\$15,712,908	\$3,403,374	\$32,132,908	\$13,000,000	\$16,931,133	\$29,551,133		\$3.07	\$7.66	\$3.07	\$7.66	
					Option 2 less Option 1		\$2,281,775.00		\$6.14	\$5.98	\$6.14	\$5.98	
										Max Tax Rate			
										Avg Tax Rate			

¹ All scenarios assume market interest rates as of 5/2/2023. All interest due 2/1/2024 through 2/1/2025 and a portion of interest due on 8/1/2025 is expected to be funded with a debt service fund.

² Tax rates per \$100,000 of AVE. Calculation assumes 4.07% - 4.57% AVE growth and net debt service figures (net of interest paid) by the expected debt service fund.

By Raymond James & Associates Inc.

APPENDIX 2

AB 182

REASON FOR CAPITAL APPRECIATION BONDS

Measure H – Series A Bonds

Based on current bond interest rates, the tax rate currently being levied for repayment of bonds issued under the authorization approved by voters at the 2022 Election, and the maximum legal tax rate, the District can only access the necessary funds to continue its Measure H projects at this time by including a combination of both current interest bonds and capital appreciation bonds in the bond structure.

APPENDIX 3
AB 182
RULE G-17 DISCLOSURE

Stacy Toledo

From: John Baracy <John.Baracy@RaymondJames.com>
Sent: Tuesday, May 9, 2023 11:48 AM
To: Stacy Toledo
Subject: FW: Rio SD - Raymond James MSRB G17 Disclosures
Attachments: image001.jpg

From: John Baracy
Sent: Wednesday, March 29, 2023 11:07 AM
To: Laurie Miller <Laurie.Miller@RaymondJames.com>
Cc: Alex Boutyrski <Alex.Boutyrski@RaymondJames.com>; Brandon Bassell <Brandon.Bassell@RaymondJames.com>
Subject: FW: Rio SD - Raymond James MSRB G17 Disclosures

For the file.

From: Wael Saleh, CPA, MBA <wsaleh@rioschools.org>
Sent: Wednesday, March 29, 2023 11:01 AM
To: John Baracy <John.Baracy@raymondjames.com>
Subject: Re: Rio SD - Raymond James MSRB G17 Disclosures

Acknowledged..

On Wed, Mar 29, 2023, 10:20 AM John Baracy <John.Baracy@raymondjames.com> wrote:

Hi Wael, I don't have record of you responding to this back in November, now that we are moving full steam ahead, please respond "Acknowledged" Thank you.

Best, John

From: John Baracy
Sent: Wednesday, November 16, 2022 4:00 PM
To: Wael Saleh, CPA, MBA <wsaleh@rioschools.org>
Cc: Sonia Cervantez <scervantez@rioschools.org>; Addison Covert <acovert@parkercovert.com>; Stacy Toledo <stoledo@parkercovert.com>; Jon Isom <jon@isomadvisors.com>; Jeff R. Pickett (jeff@isomadvisors.com) <jeff@isomadvisors.com>; Carlos Villafuerte <cvillafuerte@stradlinglaw.com>; Alex Boutyrski (Alex.Boutyrski@RaymondJames.com) <Alex.Boutyrski@RaymondJames.com>; Brandon Bassell <Brandon.Bassell@RaymondJames.com>; Laurie Miller (Laurie.Miller@RaymondJames.com) <Laurie.Miller@RaymondJames.com>
Subject: Rio SD - Raymond James MSRB G17 Disclosures

Hi Wael:

Congratulations on passing the recent GO Bond measure on November 8th! We're looking forward to working together again. Attached is our MSRB G17 standard disclosure that needs to be sent to you at the outset of beginning preparations of a transaction. Please reply all "Acknowledged" to this email. Thank you!

Best,

JOHN R. BARACY
Managing Director

T 424.303.6406 // C 310.303.9871 // F 855.307.8825
10250 Constellation Boulevard, Suite 850

Los Angeles, CA 90067
john.baracy@raymondjames.com
www.RJCSchoolBonds.com



Raymond James & Associates, Inc. The information contained herein is solely intended to suggest/discuss potentially applicable financing applications and is not intended to be a specific buy/sell recommendation, nor is it an official confirmation of terms. Any terms discussed herein are preliminary until confirmed in a definitive written agreement. Changes to any prices, levels, or assumptions contained herein may have a material impact on results. Any estimates or assumptions contained herein represent our best judgment as of the date indicated and are subject to change without notice. Examples are merely representative and are not meant to be all-inclusive. Investors, borrowers, or other market participants should not rely upon this information in making their investment/financing decisions. The information set forth herein was gathered from sources which we believe, but do not guarantee, to be accurate.

Intended for Institutional Customers Only. Raymond James & Associates, Inc. The information contained herein is solely intended to suggest/discuss potentially applicable financing applications and is not intended to be a specific buy/sell recommendation, nor is it an official confirmation of terms. Any terms discussed herein are preliminary until confirmed in a definitive written agreement. Changes to any prices, levels, or assumptions contained herein may have a material impact on results. Any estimates or assumptions contained herein represent our best judgment as of the date indicated and are subject to change without notice. Examples are merely representative and are not meant to be all-inclusive. Investors, borrowers, or other market participants should not rely upon this information in making their investment/financing decisions. The information set forth herein was gathered from sources that we believe, but do not guarantee, to be accurate.

RAYMOND JAMES®

November 16, 2022

Rio Elementary School District
1800 Solar Drive
Oxnard, CA 93030

Attn: Mr. Wael Saleh, Assistant Superintendent of Business Services

Re: Disclosures by Underwriter
Pursuant to MSRB Rule G-17
General Obligation Bonds, Election of 2022, Series A and
General Obligation Bond Anticipation Notes, Series A

Dear Mr. Saleh:

We are writing to provide you, as Assistant Superintendent of Business Services of the Rio Elementary School District ("Issuer"), with certain disclosures relating to the captioned bond issue (the "Bonds"), as required by Municipal Securities Rulemaking Board ("MSRB") Rule G-17 as set forth in MSRB Notice 2019-20 (Nov. 8, 2019).¹

The Issuer has engaged Raymond James & Associates, Inc. ("RJA"), to serve as an underwriter, and not as a financial advisor or municipal advisor, in connection with the issuance of the Bonds.

As part of our services as underwriter, RJA may provide advice concerning the structure, timing, terms, and other similar matters concerning the issuance of the Bonds.

The following G-17 conflict of interest disclosures are now broken down into three types, including: (I) dealer-specific conflicts of interest disclosures (if applicable), (II) transaction-specific disclosures (if applicable), and (III) standard disclosures.

I. Dealer-Specific Conflicts of Interest Disclosures

RJA has identified the following potential or actual dealer-specific material conflicts or business relationships we wish to call to your attention. When we refer to *potential* material conflicts throughout this letter, we refer to ones that are reasonably likely to mature into *actual* material conflicts during the course of the transaction, which is the standard required by MSRB Rule G-17.

In the ordinary course of its various business activities, RJA and its affiliates, officers, directors, and employees may purchase, sell or hold a broad array of investments and may actively trade securities, derivatives, loans, commodities, currencies, credit default swaps, and other financial instruments for their own account and for the accounts of customers. Such investment and trading activities may involve or relate to assets, securities and/or instruments of the Issuer (whether directly, as collateral securing other obligations or otherwise) and/or persons and entities with relationships with the Issuer. RJA and its affiliates also may communicate independent investment recommendations, market advice or trading ideas and/or publish or express independent research views in respect of such assets, securities or instruments and at

¹ Revised Interpretive Notice Concerning the Application of MSRB Rule G-17 to Underwriters of Municipal Securities (effective Mar. 31, 2021).

any time may hold, or recommend to clients that they should acquire, long and/or short positions in such assets, securities and instruments.

II. Transaction-Specific Disclosures

- **Disclosures Concerning Complex Municipal Securities Financing:**
 - Because we have recommended to the Issuer a financing structure that may be a “complex municipal securities financing” for purposes of MSRB Rule G-17, attached is a description of the material financial characteristics of that financing structure as well as the material financial risks of the financing that are known to us and reasonably foreseeable at this time.

III. Standard Disclosures

- **Disclosures Concerning the Underwriters' Role:**
 - MSRB Rule G-17 requires an underwriter to deal fairly at all times with both issuers and investors.
 - The underwriters' primary role is to purchase the Bonds with a view to distribution in an arm's-length commercial transaction with the Issuer. The underwriters have financial and other interests that differ from those of the Issuer.
 - Unlike a municipal advisor, an underwriter does not have a fiduciary duty to the Issuer under the federal securities laws and is, therefore, not required by federal law to act in the best interests of the Issuer without regard to its own financial or other interests.
 - The Issuer may choose to engage the services of a municipal advisor with a fiduciary obligation to represent the Issuer's interest in this transaction.
 - The underwriters have a duty to purchase the Bonds from the Issuer at a fair and reasonable price, but must balance that duty with their duty to sell the Bonds to investors at prices that are fair and reasonable.
 - The underwriters will review the official statement for the Bonds in accordance with, and a part of, their respective responsibilities to investors under the federal securities laws, as applied to the facts and circumstances of this transaction. Under federal securities law, an issuer of securities has the primary responsibility for disclosure to investors. The review of the official statement by the underwriters is solely for purposes of satisfying the underwriters' obligations under the federal securities laws and such review should not be construed by an issuer as a guarantee of the accuracy or completeness of the information in the official statement.
 - Raymond James has contributed \$600 to the Rio School District for the Back to School luncheon.

- Disclosures Concerning the Underwriters' Compensation:
 - The underwriters will be compensated by a fee and/or an underwriting discount that will be set forth in the bond purchase agreement to be negotiated and entered into in connection with the issuance of the Bonds. Payment or receipt of the underwriting fee or discount will be contingent on the closing of the transaction and the amount of the fee or discount may be based, in whole or in part, on a percentage of the principal amount of the Bonds. While this form of compensation is customary in the municipal securities market, it presents a conflict of interest since the underwriters may have an incentive to recommend to the Issuer a transaction that is unnecessary or to recommend that the size of the transaction be larger than is necessary.

If you or any other Issuer officials have any questions or concerns about these disclosures, please make those questions or concerns known immediately to the undersigned. In addition, you should consult with the Issuer's own financial and/or municipal, legal, accounting, tax and other advisors, as applicable, to the extent you deem appropriate.

Please note that nothing in this letter should be viewed as a commitment by the underwriters to purchase or sell all the Bonds and any such commitment will only exist upon the execution of any bond purchase agreement or similar agreement and then only in accordance with the terms and conditions thereof.

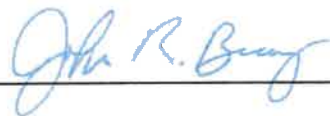
Either (x) you have been identified by the Issuer as a primary contact for the Issuer's receipt of these disclosures, or (y) it is our understanding that you have the authority to bind the Issuer by contract with us; and, in either case, you are not a party to any disclosed conflict of interest relating to the subject transaction. If the preceding sentence is incorrect, please notify the undersigned immediately. We are required to seek your acknowledgement that you have received this letter. Accordingly, please acknowledge receipt via a reply email. Otherwise, an email Read Receipt from you, or other automatic response confirming that our email was opened by you, will serve as an acknowledgment that you received these disclosures.

Depending on the structure of the transaction that the Issuer decides to pursue, or if additional actual or potential material conflicts are identified, we may be required to send you additional disclosures regarding the material financial characteristics and risks of such transaction and/or describing those conflicts. At that time, we also will seek your acknowledgement of receipt of any such additional disclosures.

We look forward to working with you and the Issuer in connection with the issuance of the Bonds. We appreciate your business.

Sincerely,

RAYMOND JAMES & ASSOCIATES, INC.

By:  _____

Attached: Financing Disclosures

Fixed Rate Structure Disclosure (3.31.21)

The following is a general description of the financial characteristics and security structures of fixed rate municipal bonds ("Fixed Rate Bonds"), as well as a general description of certain financial risks that are known to us and reasonably foreseeable at this time and that you should consider before deciding whether to issue Fixed Rate Bonds. If you have any questions or concerns about these disclosures, please make those questions or concerns known immediately to us. In addition, you should consult with your financial and/or municipal, legal, accounting, tax, and other advisors, as applicable, to the extent you deem appropriate.

Financial Characteristics

Maturity and Interest. Fixed Rate Bonds are interest-bearing debt securities issued by state and local governments, political subdivisions and agencies and authorities, whether for their benefit or as a conduit issuer for a nongovernmental entity. Maturity dates for Fixed Rate Bonds are fixed at the time of issuance and may include serial maturities (specified principal amounts are payable on the same date in each year until final maturity) or one or more term maturities (specified principal amounts are payable on each term maturity date) or a combination of serial and term maturities. The final maturity date typically will range between 10 and 30 years from the date of issuance. Interest on the Fixed Rate Bonds typically is paid semiannually at a stated fixed rate or rates for each maturity date.

Redemption. Fixed Rate Bonds may be subject to optional redemption, which allows you, at your option, to redeem some or all the bonds on a date prior to scheduled maturity, such as in connection with the issuance of refunding bonds to take advantage of lower interest rates. Fixed Rate Bonds will be subject to optional redemption only after the passage of a specified period, often approximately ten years from the date of issuance, and upon payment of the redemption price set forth in the bonds, which may include a redemption premium. You will be required to send out a notice of optional redemption to the holders of the bonds, usually not less than 30 days prior to the redemption date. Fixed Rate Bonds with term maturity dates also may be subject to mandatory sinking fund redemption, which requires you to redeem specified principal amounts of the bonds annually in advance of the term maturity date. The mandatory sinking fund redemption price is 100% of the principal amount of the bonds to be redeemed.

Security

Payment of principal of and interest on a municipal security, including Fixed Rate Bonds, may be backed by various types of pledges and forms of security, some of which are described below.¹

General Obligation Bonds. "General obligation (GO) bonds" are debt securities to which your full faith and credit is pledged to pay principal and interest. If you have taxing power, generally you will pledge to use your ad valorem (property) taxing power to pay principal and interest. The debt service on "unlimited tax" GO bonds are paid from ad valorem taxes which are not subject to state constitutional property tax millage limits, whereas "limited tax" GO Bonds are subject to such limits.

General obligation bonds constitute a debt and, depending on applicable state law, may require that you obtain approval by voters prior to issuance. In the event of default in required payments

¹ The discussion of security characteristics is limited to general obligation and revenue bond structures. This summary should be expanded and modified, as necessary, for other security structures, such as bonds that are secured by a double-barreled pledge (general obligation and revenues), annual appropriations or a moral obligation of the issuer or another governmental entity. If the security for the bonds is known at the time this disclosure is provided to the issuer, include only those portions relevant to the actual security for the bonds.

of interest or principal, the holders of general obligation bonds generally will have certain rights under state law to compel you to impose a tax levy.

Revenue Bonds. “Revenue bonds” are debt securities that are payable only from a specific source or sources of revenues. Revenue bonds are not a pledge of your full faith and credit, and you (or, if you are a conduit issuer, the obligor, as described in the following paragraph) are obligated to pay principal and interest on your revenue bonds only from the revenue source(s) specifically pledged to the bonds. Revenue bonds do not permit the bondholders to compel you to impose a tax levy for payment of debt service. Pledged revenues may be derived from operation of the financed project or system, grants or excise or other specified taxes. Generally, subject to state law or local charter requirements, you are not required to obtain voter approval prior to issuance of revenue bonds. If the specified source(s) of revenue become inadequate, a default in payment of principal or interest may occur. Various types of pledges of revenue may be used to secure interest and principal payments on revenue bonds. The nature of these pledges may differ widely based on state law, the type of issuer, the type of revenue stream and other factors.

Some revenue bonds (conduit revenue bonds) may be issued by a governmental issuer acting as a conduit for the benefit of a private sector entity or a 501(c)(3) organization (the obligor). Conduit revenue bonds commonly are issued for not-for-profit hospitals, educational institutions, single and multi-family housing, airports, industrial or economic development projects, and student loan programs, among other obligors. Principal and interest on conduit revenue bonds normally are paid exclusively from revenues pledged by the obligor. Unless otherwise specified under the terms of the bonds, you are not required to make payments of principal or interest if the obligor defaults.

The description above regarding “Security” is only a summary of certain possible security provisions for the bonds and is not intended as legal advice. You should consult with your bond counsel for further information regarding the security for the bonds.

Financial Risk Considerations

Certain risks may arise in connection with your issuance of Fixed Rate Bonds, including some or all the following (generally, the obligor, rather than the issuer, will bear these risks for conduit revenue bonds):

Issuer Default Risk. You may be in default if the funds pledged to secure your bonds are not enough to pay debt service on the bonds when due. The consequences of a default may be serious for you and, depending on applicable state law and the terms of the authorizing documents, the holders of the bonds, the trustee and any credit support provider may be able to exercise a range of available remedies against you. For example, if the bonds are secured by a general obligation pledge, you may be ordered by a court to raise taxes. Other budgetary adjustments also may be necessary to enable you to provide sufficient funds to pay debt service on the bonds. If the bonds are revenue bonds, you may be required to take steps to increase the available revenues that are pledged as security for the bonds. A default may negatively impact your credit ratings and may effectively limit your ability to publicly offer bonds or other securities at market interest rate levels. Further, if you are unable to provide sufficient funds to remedy the default, subject to applicable state law and the terms of the authorizing documents, you may find it necessary to consider available alternatives under state law, including (for some issuers) state-mandated receivership or bankruptcy. A default also may occur if you are unable to comply with covenants or other provisions agreed to in connection with the issuance of the bonds.

This description is only a summary of issues relating to defaults and is not intended as legal advice. You should consult with your bond counsel for further information regarding defaults and remedies.

Redemption Risk. Your ability to redeem the bonds prior to maturity may be limited, depending on the terms of any optional redemption provisions. If interest rates decline, you may be unable to take advantage of the lower interest rates to reduce debt service.

Refinancing Risk. If your financing plan contemplates refinancing some or all the bonds at maturity (for example, if you have term maturities or if you choose a shorter final maturity than might otherwise be permitted under the applicable federal tax rules), market conditions or changes in law may limit or prevent you from refinancing those bonds when required.

Reinvestment Risk. You may have proceeds from the issuance of the bonds available to invest prior to the time that you are able to spend those proceeds for the authorized purpose. Depending on market conditions, you may not be able to invest those proceeds at or near the rate of interest that you are paying on the bonds, which is referred to as "negative arbitrage".

Tax Compliance Risk. The issuance of tax-exempt bonds is subject to several requirements under the United States Internal Revenue Code, as enforced by the Internal Revenue Service (IRS). You must take certain steps and make certain representations prior to the issuance of tax-exempt bonds. You also must covenant to take certain additional actions after issuance of tax-exempt bonds. A breach of your representations or your failure to comply with certain tax-related covenants may cause the interest on bonds to become taxable retroactively to the date of issuance of the bonds, which may result in an increase in the interest rate that you pay on the bonds or the mandatory redemption of the bonds. The IRS also may audit you or your bonds, in some cases on a random basis and in other cases targeted to specific types of bond issues or tax concerns. If tax-exempt bonds are declared taxable, or if you are subject to audit, the market price of your bonds may be adversely affected. Further, your ability to issue other tax-exempt bonds also may be limited.

This description of tax compliance risks is not intended as legal advice and you should consult with your bond counsel regarding tax implications of issuing the bonds.

No Assurances Regarding Issuance of General Obligation Bonds. The Bond Anticipation Notes are being issued as interim financing and a future issuance of GO Bonds is intended to provide payment for the Bond Anticipation Notes upon maturity. Certain risks may arise in connection with the issuance of GO Bonds and no assurances are being given that such risks will not prevent a GO Bond issuance.

10.1



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	10. Discussion/Action
Subject	10.1 RTA to RSD Sunshine Proposal 2023-2024
Access	Public
Type	Action
Preferred Date	May 17, 2023
Absolute Date	May 17, 2023
Recommended Action	District administration recommends approval

Public Content

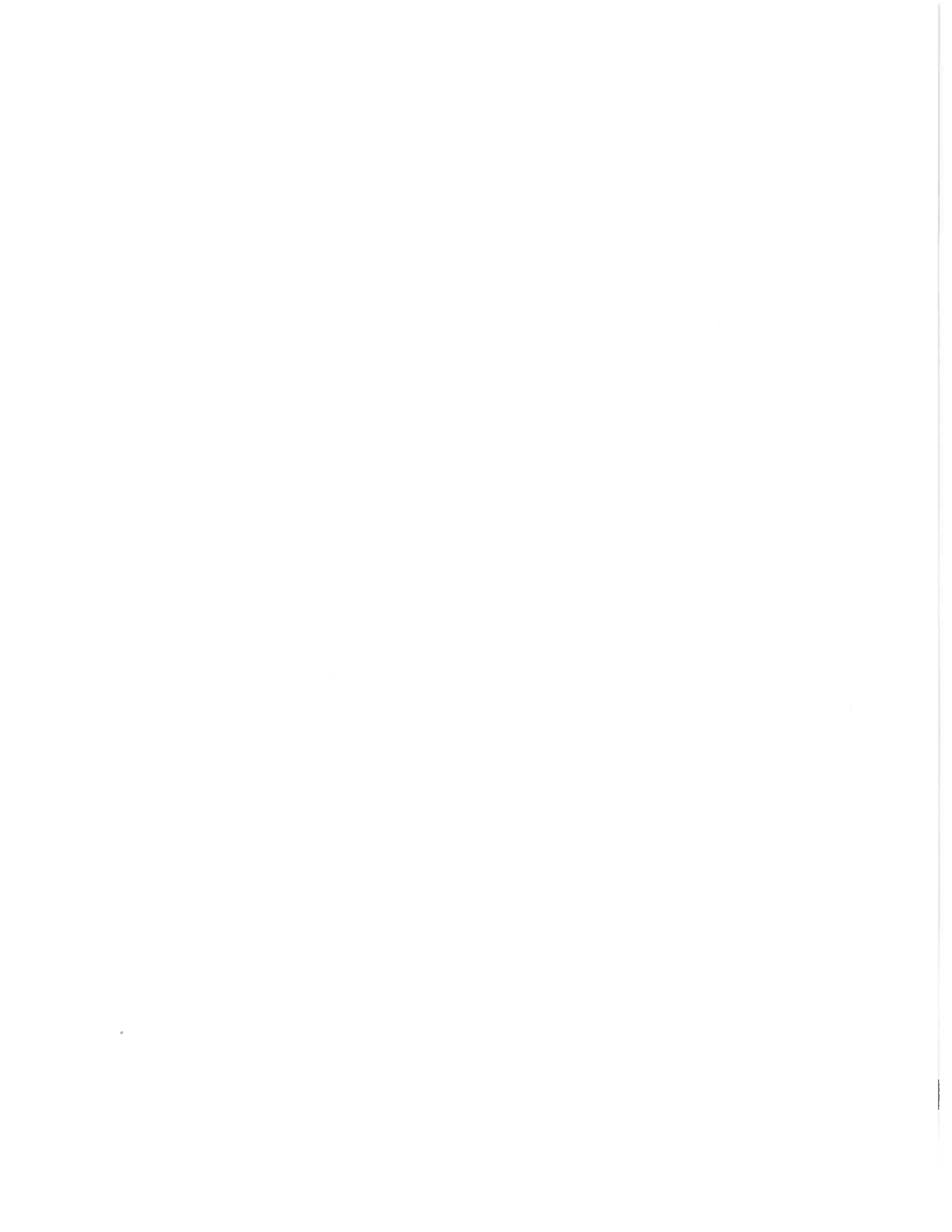
Speaker: Rebecca Rocha, Director of Human Resources

Rationale: This is the sunshine proposal from Rio Teacher Association to the Rio School District regarding the 2023-2024 full contract reopener negotiations. Approval of this item will open the negotiations session between RTA and the District for the 2023-2024 school year.

[RTA to RSD Sunshine Proposal 23-24.pdf \(36 KB\)](#)

Administrative Content

Executive Content



**Rio Teachers' Association
Sunshine Proposal for the 2023-2024 School Year
Initial Contract Reopeners with Rio School District
May 08, 2023**

Dr. John Puglisi,

Rio Teachers' Association values the collaborative spirit through which collective bargaining is accomplished between the District and the Association. Per the Rodda Act, the Collective Bargaining Agreement between the Rio School District and the Rio Teachers' Association, Rio Teachers' Association is submitting its 2023-2024 negotiations proposal.

The following constitutes the initial proposals of Rio Teachers' Association and the 2023-2024 contract negotiations with the Rio School District:

- ARTICLE 1: Agreement
- ARTICLE 2: Recognition
- ARTICLE 3: Definitions
- ARTICLE 6: Unit Member Work Day/Work Year/Work Conditions
- ARTICLE 8: Class Size
- ARTICLE 9: Sick Leave
- ARTICLE 17: Transfer/Reassignment/Relocation/Open and Closure of Schools
- ARTICLE 18: Evaluation Procedures for Teaching Services
- ARTICLE 19: Compensation
- ARTICLE 20: Employee Benefits
- ARTICLE 27: Members' Rights
- ARTICLE 28: Peer Assistance and Review Program

We look forward to initiating a good faith bargaining effort with the Rio School District.

Sincerely,



Marisela Valdez
President, Rio Teachers' Association

10.2



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	10. Discussion/Action
Subject	10.2 RSD to RTA Sunshine Proposal 2023-2024
Access	Public
Type	Action
Preferred Date	May 17, 2023
Absolute Date	May 17, 2023

Public Content

Speaker: Rebecca Rocha, Director of Human Resources

Rationale: This is the sunshine proposal from the Rio School District to the Rio Teachers' Association regarding the 2023-2024 full contract reopener negotiations. Approval of this item will open the negotiations session between RTA and the District for the 2023-2024 school year.

[RSD to RTA Sunshine Proposals 23-24.pdf \(291 KB\)](#)

Administrative Content

Executive Content

Rio School District
Sunshine Proposal for Initial Contract Reopeners with Rio Teachers Association
May 17, 2023

The Rio School District values the collaborative spirit through which collective bargaining is accomplished between the District and the Association. Per the Rodda Act, the Collective Bargaining Agreement between the Rio School District and the Rio Teachers' Association, Rio School District is submitting its initial 2023-2024 negotiations proposal.

ARTICLE 4: ASSOCIATION RIGHTS

The District is interested in reviewing association rights to revise language around distribution of contract.

ARTICLE 6: UNIT MEMBER WORK DAY/WORK YEAR/ WORK CONDITIONS

The District is interested in reviewing the current professional learning time (PLT) model to determine if there is a better model that can meet the Districts' needs.

The District is interested in looking at TK, Counselor and Special Education Work Day/Work Year to ensure needs of the district are being met.

ARTICLE 8: CLASS SIZE

The District would like to review class size language for general education and special education classes including overage language and compensation.

ARTICLE 9: SICK LEAVE

The District would like to review leaves to ensure compliance with latest changes to leave laws.

ARTICLE 17: TRANSFERS/REASSIGNMENTS/RELOCATION/OPEN & CLOSURE OF SCHOOLS

The District would like to review language within this article to ensure processes can be completed in a timely manner.

ARTICLE 18: EVALUATION

The District would like to review language regarding processes in alignment with the work current being done with teachers to make changes in the evaluation process for teachers.

ARTICLE 19: COMPENSATION

The District would like to discuss adding language to ensure that middle school teachers are compensated fairly when taking other students when a substitute teacher is not available.

The District is interested in discussing substitute rate of pay to remain comparable to other districts in the county.

The District would like to review stipend positions.

ARTICLE 20: EMPLOYEE BENEFITS

We look forward to initiating a good faith bargaining effort with the Rio Teachers Association.

10.3



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	10. Discussion/Action
Subject	10.3 License to Farm between the Riosd and Reiter Bros which reflects a one acre set aside area exclusively for the Riosd/ RDV Agricultural Educational Program for 2023 / 24.
Access	Public
Type	Action
Dollar Amount	72,500.00
Budget Source	General Fund
Recommended Action	Staff recommends approval of the License to Farm between the Riosd and Reiter Bros which reflects a one acre set aside area exclusively for the Riosd/ RDV Agricultural Educational Program for 2023 / 24.

Public Content

Speaker: Wael Saleh, Assistant Superintendent of Business Services

Rationale:

As a part of the RDV expansion Project the district acquired 10 Acres in the north of RDV and approximately 11 Acres in the South of RDV.

This agreement is to provide "a license to use" for the farmers to continue to use 6 acres for two months and 16 acres for one year for farming purposes.

Rio will keep and designate one Acre in the North lot to start developing the Agriculture Education Program.

[Rio School 01 Rio RBI 05052023 \(Rio Version\) \(3\).DOCX \(1,586 KB\)](#)

[05112023_HiiiiHiuyili".pdf \(746 KB\)](#)

Administrative Content

Executive Content

AGRICULTURAL LICENSE

Rio School Ranch

THIS AGRICULTURAL LICENSE (“License”) is made effective on February 1, 2023, by and between **Rio Elementary School District** (“District”) and **Reiter Brothers, Inc.**, a California Corporation (“Licensee”), who are individually referred to herein as “Party” and collectively as “Parties,” with respect to the following facts:

A. District is the owner of the real property located at 2600 N. Rose Avenue, Oxnard CA, consisting of approximately Ten (10) acres contained within the parcel previously known as Ventura County Assessor’s Parcel Number 144-0-110-225 and Eleven and 31/100 (11.31) acres contained within the parcel previously known as Ventura County Assessor’s Parcel Number 144-0-110-590, which were purchased by the Rio Elementary School District in August 2021 and January 2023, respectively. The Twenty One and 31/100 (21.31) acres including any improvements constructed thereon are commonly known as the Rio School Ranch, as shown on Exhibit A.

B. District in the process of planning for the use of the Rio School Ranch for agricultural education programming on the northern site, and a school site expansion on the southern site. While that planning is ongoing, however, District desires to allow the temporary continuation of historical agricultural practices on the property in order to maintain soil structure, fertility, and prevent erosion.

C. District wishes to license the Licensed Premises to Licensee, less a one-acre portion of the Property to be reserved for District use for agricultural programming or related uses, together with all rights, privileges, and easements appurtenant to the Licensed Premises, including all water wells, irrigation equipment, buildings, structures, and other improvements thereon, if any.

NOW, THEREFORE, in consideration of the above recitals of fact, and the representations, warranties, covenants and conditions contained herein and for other good and valuable consideration, the receipt and adequacy of which are hereby acknowledged, District and Licensee agree as follows:

1. Licensed Premises. Subject to the reservation in this Section 1, District hereby licenses unto Licensee the following portions of the Rio School Ranch (the “Licensed Premises”).

a. Between February 1, 2023 and March 31, 2023, Six (6) acres of the Rio School Ranch; and

b. Between April 1, 2023 and March 31, 2024, Sixteen (16) acres of the Rio School Ranch.

The District and Licensee shall coordinate and identify a one-acre portion of the Property, to be reserved out of the Licensed Premise for agricultural education or related purposes. Licensee accepts this License with the full knowledge of the condition of the land and soil, ditches, culverts, water system and other improvements now upon the Licensed Premises. Licensee acknowledges that District has made no warranties of any kind regarding the physical condition of the Licensed Premises, its improvements, soil quality or water quantity or quality.

2. Term. The term of this License shall commencing on February 1, 2023, or upon execution of this License by both Parties, and ending on March 31, 2024.

3. Use of Licensed Premises. Licensee shall use the Licensed Premises for the purposes of growing crops and for no other purpose without the District's written consent. Licensee shall not use the Licensed Premises for equipment storage except for essential farm equipment used on the Licensed Premises in Licensee's farming operation. Licensee shall not use the Licensed Premises for vehicle or equipment maintenance except in emergencies.

4. Rental.

a. License Fee. As rental of said Licensed Premises, Licensee agrees to pay the sum of Four Thousand Two Hundred Fifty Dollars (\$4,250) per acre, per year, for a total during the Term of Seventy Two Thousand Two Hundred Fifty Dollars (\$72,250), payable in semiannual installments as follows:

<u>Due Date</u>	<u>Amount</u>
Upon execution	\$26,916.67
August 1, 2023	\$34,000.00
February 1, 2024	\$11,333.33

License Fee Installments shall be paid to District at the address provided in paragraph 21, below, or at any other place designated in writing by District.

b. Taxes. District shall pay all real property taxes and all current installments of assessments levied against the Licensed Premises during the term of this License. Licensee shall pay any personal property taxes levied against its personal property that may be located upon the Licensed Premises.

5. Farming Practices. Licensee shall operate its farming operation at its own cost. Licensee shall farm the Licensed Premises in keeping with Good Agricultural Practices (“GAP”), the highest quality techniques, methods and practices of farming and good husbandry of the Ventura County area. Licensee shall properly cultivate and carefully attend to and irrigate and fertilize all crops to be planted hereunder in due and proper season. Licensee shall keep the Licensed Premises free of noxious weeds and plants. Licensee shall not commit or suffer to be committed any waste or any public or private nuisance upon the Licensed Premises. Licensee shall keep the Licensed Premises free from all debris, garbage, rodents and vermin. Licensee shall not spray, spread, irrigate, inject, deposit, dispose or otherwise apply under, on or upon the Licensed Premises any fertilizers, chemicals, waste products or other substances which are toxic, illegal or otherwise inappropriate for application upon organic agricultural or horticultural real property. Licensee shall not use any agricultural chemical or similar substance with a residual effective life longer than the License term hereof, or of such nature as to prevent the use of the soil for other crops of any type following the term of this License unless the District's written consent is first obtained. Licensee shall perform the grading, leveling, and other such practices as may reasonably tend to protect the Licensed Premises from floodwaters, evulsion and erosion and to provide irrigation and drainage. Licensee shall control the flow of excess irrigation water or tail water so that it does not cause damage to or contaminate the neighboring lands and waters. Licensee shall preserve and maintain existing drainage ditches and patterns on and from the Licensed Premises and shall not alter said patterns without the District's prior written consent and all required government permits.

6. Plant Ownership.

a. Ownership of Proprietary Plants. District and Licensee hereby acknowledge that all proprietary strawberry, raspberry, blackberry and blueberry plants (“Proprietary Plants”) planted on the Licensed Premises by Licensee or one of Licensee’s growers shall be and remain at all times the personal or licensed property of Driscoll’s, Inc. (“Driscoll”), the patent owner thereof. Upon the termination, cancellation, abandonment or other cessation of this License, from whatever cause (“License Termination”), District shall cause Driscoll to be notified in writing by United States mail, addressed to Driscoll’s, Inc., P.O. Box 50045, Watsonville, CA 95077. Upon District’s giving such written notice, it is agreed that Driscoll shall have the right to enter upon the Licensed Premises and to remove all Proprietary Plants located thereon; provided, however, that the same shall be done within thirty (30) days after District’s giving such notice to Driscoll of the notice of termination, cancellation, abandonment or other cessation of this License and the termination of the occupancy of the Licensed Premises by the Licensee. The License Fee for the thirty (30) day period shall be paid by Licensee and shall accrue at the same rate as stated in Paragraph 4 and shall be pro-rated if necessary.

i. *Title to Plants.* District and Licensee agree that, during the Term and at all times thereafter, Driscoll shall retain all ownership, title and property interests in and to (a) all Proprietary Plants and parts thereof, including runners, (b) all flowers, blossoms, tissue and pollen from the Proprietary Plants, (c) all fruit and seeds from the Proprietary Plants, (d) all varieties of plants derived from the Proprietary Plants, including without limitation, all offspring, mutations and new varieties, and (e) all proprietary rights pertaining to each of the foregoing. Licensee agrees that, during the Term and at all times thereafter, Licensee shall identify Driscoll as the owner of the Proprietary Plants in any written materials concerning the Proprietary Plants. District and Licensee agree that, during the Term and at all times thereafter, neither District nor Licensee shall (1) challenge or attack Driscoll's title to the Proprietary Plants, (2) sell or otherwise dispose of any of the Proprietary Plants (without Driscoll's prior written consent and, in which event, the proceeds of any such sale shall belong entirely to Driscoll), or (3) use or permit any person to use any of the Proprietary Plants for any purpose other than as specifically provided in the grower agreement(s) between Licensee and Driscoll.

ii. *Reservation of Intellectual Property Rights.* Neither District nor Licensee shall acquire any license or right to any of Driscoll's patents, copyrights, trade secrets, commercial symbols, goodwill, know-how, trademarks, service marks, trade names, or other forms of intellectual or commercial property (collectively, "Intellectual Property"). District and Licensee shall not have nor claim any right or interest in Driscoll's Intellectual Property.

iii. *Protection of Intellectual Property.* Driscoll shall have sole and exclusive right to protect and defend Driscoll's Intellectual Property, at its sole cost and expense. Driscoll shall not be liable to District or Licensee for any loss or damage suffered by District or Licensee as a result of the use of Driscoll's Intellectual Property, any litigation or proceeding involving Driscoll's Intellectual Property, or any failure by Driscoll to protect or defend its Intellectual Property. District and Licensee shall cooperate fully with Driscoll in the defense and protection of Driscoll's Intellectual Property and shall promptly and fully advise Driscoll of the use of any infringement on Driscoll's Intellectual Property that they become aware of. At no time during or after the Term shall District or Licensee challenge Driscoll's rights in Driscoll's Intellectual Property or attempt to register any patent, copyright, trade secret, commercial symbol, trademark, service mark, trade name, or other form of intellectual or commercial property that infringes, in Driscoll's sole discretion, on Driscoll's Intellectual Property.

b. Ownership of Plants Grown from Publicly Available Plant Material. District and Licensee hereby acknowledge that all plants grown from publicly available plant material ("Publicly Available Plants") planted on the Licensed Premises by Licensee or one of Licensee's growers shall be and remain at all times the personal property of Licensee. Upon License Termination, Licensee shall have an additional thirty (30) days to enter upon the Licensed Premises and to remove all Publicly Available Plants located thereon. The License Fee

for the thirty (30) day period shall be paid by Licensee and shall accrue at the same rate as stated in Paragraph 4 and shall be pro-rated if necessary.

c. Ownership of Grown Back Plants. In the event at any time or times, any plants described in Paragraph 6 a. or b. grow back on the Licensed Premises after the expiration of the License and including any hold over period, District, and their heirs and assigns, shall have no right to use said plants under any circumstances and, if and when the District has knowledge of said plants having grown back, District shall notify Driscoll and the Licensee in writing and Driscoll and/or Licensee shall have the right to enter upon the Licensed Premises and remove all of said regrown plants, without damage to any crop being grown by any new Licensee on the Licensed Premises.

d. Ownership of Harvested Crops. District and Licensee hereby acknowledge that all crops harvested from Proprietary Plants on the Licensed Premises by Licensee or one of Licensee's growers shall be and remain at all times the personal property of Driscoll and all crops harvested from Publicly Available Plants on the Licensed Premises by Licensee or one of Licensee's growers shall be and remain at all times the personal property of Licensee. If Licensee has unharvested crops on the Licensed Premises at the termination of this License, Licensee shall have an additional thirty (30) days to remove said crops. The License Fee for the thirty (30) day period shall be paid by Licensee and shall accrue at the same rate as stated in Paragraph 4 and shall be pro-rated if necessary.

7. Water System. Licensee will use its own wells from neighboring ranches it leases to irrigate the Licensed Premises. However, District must transfer the water allocation associated with the Licensed Premises to Licensee during the Term of this License.

8. Utilities. All charges for gas, electricity, or other public utilities used upon or furnished to the Licensed Premises during the Term hereof, shall be promptly paid by Licensee as billed and prior to delinquency.

9. Repairs and Improvements Other than Water System.

a. Ordinary. Licensee shall maintain the Licensed Premises and improvements in as good a condition as received, including repairs necessitated by normal wear and tear but excluding damage by the elements or by Acts of God. Licensee agrees not to make above-ground structural improvements to the Licensed Premises without District's prior written consent.

b. Acts of God. In the event the Licensed Premises are flooded by the elements or otherwise damaged by Act of God, neither party shall be obligated to repair the

damages to the Licensed Premises or any improvements caused by the occurrences described in this Paragraph and either party may terminate this License and all obligations under it upon thirty (30) days written notice to the other party. Any prepaid license fees shall be prorated and license fees paid for that portion of the term that is terminated shall be refunded to Licensee within fifteen days of Licensee's last day in possession of the Licensed Premises.

10. Inspection and Use of License Area. District or District's agents may at any time enter upon the Licensed Premises for the purpose of inspecting the same for waste, other injury, for posting notices, or any other purpose whatsoever. District further reserves the right, with at least 48 hours advance coordination with Licensee, to access the Licensed Premises in a manner that does not disturb any crops, unless expressly agreed to by Licensee, for purposes of conducting those activities necessary to the District's future planning of its agricultural or school expansion programs.

11. Reimbursement. If Licensee fails to make any payment or take any action required of Licensee in this License, District may, at its discretion, make such payment or take such action and Licensee shall promptly reimburse District, as additional fees, upon District's demand.

12. Compliance with Laws.

a. Compliance. Licensee shall not do, nor permit to be done, nor keep, nor permit to be kept, in or about the Licensed Premises, anything which violates any law, ordinance or regulation of any governmental authority. Licensee shall comply with all applicable laws, at Licensee's sole cost and expense.

b. Workers Compensation. Licensee shall maintain statutory workers compensation and employers' liability insurance.

c. Hazardous Materials. The Licensee shall at all times and in all respects comply with all federal, state, and local laws, ordinances and regulations relating to industrial hygiene, environmental protection and the use, analysis, generation, application, storage, and disposal of any hazardous, toxic, contaminated or polluting materials.

i. The Licensee shall at its own expense procure, maintain and comply with all permits, licenses and other governmental and regulatory approvals required for Licensee's use, storage, handling, transportation or disposal on the Licensed Premises of any hazardous, toxic, contaminated or polluting materials.

ii. Licensee shall give District written notice of the release of any hazardous materials upon the Licensed Premises, identifying the nature and approximate quantity of any such material, as required by California Health & Safety Code Section 25359.7, as that law may be amended.

iii. Except for hazardous, toxic, contaminated or polluting materials on the Licensed Premises at the commencement of this License, upon termination of this License, Licensee shall cause all hazardous, toxic, contaminated or polluting materials to be removed from the Licensed Premises, and to be transported and disposed of in accordance with all applicable laws. Within forty-five (45) days after the commencement of this License, Licensee shall notify District of any hazardous, toxic, contaminating or polluting materials discovered upon the Licensed Premises.

iv. The Licensee shall indemnify, defend, protect and hold District free and harmless from and against any and all claims, liabilities, penalties, losses or expenses (including attorneys' fees) or death of or injury to any person or damage to any property arising from or caused in whole or in part, directly or indirectly, by (i) the presence in, on, under or about the Licensed Premises, or Licensee's use, analysis, storage, transportation, disposal, release or discharge in, on, under or about the Licensed Premises, of any hazardous, toxic, contaminated or polluting materials; (ii) Licensee's failure to comply with any law, regulation or permit pertaining to the use, analysis, storage, transportation, disposal, release or discharge in, on, under or about the Licensed Premises, of any hazardous, toxic, contaminated or polluting materials. The Licensee's obligations hereunder shall include all costs of any required or reasonably necessary investigation, repose, repair, cleanup, detoxification or decontamination of the Licensed Premises. For purposes of this indemnification clause, any acts or omissions of employees, agents, assignees, contractors or subcontractors of Licensee shall be strictly attributable to Licensee. Also, for purposes of this indemnity clause, Licensee shall not be responsible for and shall not indemnify District for hazardous, toxic, contaminated or polluting materials in, on, under or about the Licensed Premises at the commencement of this License.

v. The Licensee shall not install any underground tanks upon the Licensed Premises.

13. Liens and Encumbrances. Licensee agrees to pay when due all sums of money that may become due for any labor, services, materials, supplies or equipment furnished to or for Licensee upon the Licensed Premises and to keep said Licensed Premises free from all liens for labor or materials during the term hereof.

14. Waiver of Subrogation and Right of Action. District and Licensee each hereby waive any and all rights of recovery against the other, its officers, members, agents and

employees, occurring on or arising out of the use and occupation of the Licensed Premises to the extent such loss or damage is covered by proceeds received from insurance required under this License to be carried by the other party. This waiver of subrogation provision shall be limited to (i) loss or damage to the property of District and Licensee, and (ii) the officers and employees of District and Licensee. District and Licensee shall each indemnify the other against any loss or expense, including reasonable attorneys' fees, resulting from the failure to obtain such waiver. This mutual waiver shall be in addition to, and not in limitation or derogation of, any other waiver or release contained in this License with respect to any loss of, or damage to, property of the parties hereto. Inasmuch as the above mutual waivers will preclude the assignment of any aforesaid claim by way of subrogation to an insurance company, District and Licensee agree immediately to give to each insurance company providing a policy described in this License, written notice of the terms of said mutual waivers, and to have said insurance policies properly endorsed, if necessary, to prevent the invalidation of said insurance coverages by reason of said waivers.

15. Indemnity. Licensee agrees that, except for liability arising from District's gross negligence or willful misconduct, District shall have no liability to Licensee for any loss, damage, injury, expense, cost or fee incurred by Licensee in connection with or arising from (a) Licensee's use and/or possession of the Licensed Premises; (b) the condition of the Licensed Premises or any structure, improvement, facility or equipment thereon (including claims attributable to patent or latent defects therein); or (c) any act or omission of Licensee or any of Licensee's agents, employees, contractors, subcontractors, licensees or invitees. Licensee further agrees that, except for liability arising from District's gross negligence or intentional misconduct, Licensee shall indemnify, defend and hold District, its members, agents and employees, free and harmless from all actions, proceedings or claims asserted by any other person or entity, and all liabilities, losses, damages, injuries, expenses, costs and fees, including attorneys' fees, resulting therefrom or incurred therein, where such action, proceeding or claim arises out of or relates to (a) Licensee's use and/or possession of the Licensed Premises; (b) the condition of the Licensed Premises or any structure, improvement, facility or equipment thereon (including claims attributable to patent or latent defects therein); or (c) any act or omission of Licensee or any of Licensee's agents, employees, contractors, subcontractors, licensees or invitees.

16. Insurance. Licensee shall carry, from the commencement of the Term of this License and at all times during the Term of this License or any extension thereof, a general liability insurance policy, and if necessary, umbrella insurance, with a total limit of not less than \$2,000,000.00 per occurrence. All policies shall name District as an additional insured. All policies shall be issued by insurance companies authorized to do business in California and have an AM Best's rating of at least A-VII at all times during this License. All policies shall be issued as primary policies. Licensee shall furnish District with a certificate showing that the above coverage is in effect. Licensee shall not use or permit others to use the Licensed Premises in any

manner that will increase existing insurance rates on the Licensed Premises or its improvements. If Licensee fails to comply with this Paragraph, District may purchase the required insurance and bill Licensee for the cost. Licensee shall reimburse District within thirty (30) days of receipt of the bill.

17. Eminent Domain. In the event that all or any portion of the Licensed Premises is condemned for public or quasipublic use, District shall have the right by thirty (30) days' written notice to Licensee to terminate this License as to all or such portion so condemned, and, if only a portion is so condemned and Licensee does not elect to terminate this License for that portion of the Licensed Premises not condemned, the cash rental to be paid by Licensee shall be reduced in the proportion that the acreage not condemned bears to the total acreage licensed. If this License is so terminated, District shall be entitled to all damages awarded for such condemnation except that the amount allocated or attributable to the condemnation of growing crops which shall be paid to Licensee. Licensee hereby irrevocably assigns and transfers to District any right to compensation or damages to which Licensee may otherwise become entitled by reason of the condemnation of all or a portion of the Licensed Premises. District shall have the sole right to defend or settle any such condemnation action with respect to all interest in the Licensed Premises, including Licensee's interest in crops. If so much of the Licensed Premises are taken as to render the balance of the land uneconomic to farm, in Licensee's opinion, Licensee may terminate this License as of the end of the license year, by giving written notice.

18. Surrender of Premises.

a. Surrender. Licensee agrees that it will, at the expiration of this License or sooner termination thereof, peaceably and quietly leave, surrender and yield up the Licensed Premises and all improvements thereon unto District, except those improvements that were installed by Licensee and that can be removed by Licensee without damage to the Licensed Premises. The Licensed Premises and improvements shall be surrendered in as good a condition as when received by Licensee, or, in the case of improvements installed by District, in as good a condition as when installed by District, excepting reasonable wear and tear, damage by the elements or Acts of God. Any underground pipelines, drain lines or any well or pump improvements, other than filter stations, shall belong to District upon the termination of this License. Any flood control measures shall be left in place at District's option.

b. Holding Over. Any holding over by Licensee after the expiration of the term hereof shall be deemed to be a tenancy from month to month at the rental rate in effect on the date of expiration, said rental to be computed and paid on a monthly basis for each full month of holding over and on a daily basis for any additional period of holding over which is less than one month. If such holding over is of only a portion of the total acreage hereby licensed, the rental obligation shall be for the entire Licensed Premises. If Licensee has unharvested crops on

the Licensed Premises at the termination of this License, Licensee shall have an additional thirty (30) days to remove said crops.

c. Removal of Property. Licensee shall remove its equipment, supplies, including containers of chemicals, fertilizers or other toxic or regulated material, and other personal property from the Licensed Premises upon its surrender. If upon the expiration or termination of this License or upon the sooner vacation or abandonment of the Licensed Premises, any personal property belonging to Licensee is left on the Licensed Premises for more than thirty (30) days, such personal property may be considered abandoned and may be disposed of by District as the District sees fit at Licensee's cost.

d. Discing. Prior to Licensee's surrender of the Licensed Premises, Licensee shall double disc the Licensed Premises and remove all beds.

19. Abandonment and Default.

a. Default. If Licensee shall abandon the Licensed Premises, or if bankruptcy or other insolvency proceedings be instituted by or against Licensee, or if default shall be made in the payment of rental or other cash payments to be made hereunder by Licensee and such default shall not be made good within ten (10) days after receipt of written notice (which notice shall be deemed in substitution of, and not in addition to, the notice otherwise required by California Code of Civil Procedure Section 1161, as it may be amended) from District of the existence thereof, or if default shall be made in the performance of any other covenant, agreement or condition herein contained by the Licensee to be kept and performed and the Licensee shall not in good faith commence to cure such default within thirty (30) days after receipt of written notice from the District of the existence thereof and thereafter diligently proceed to completely eliminate such default, then and in any such event the District may, at District's option, reenter the Licensed Premises.

b. Re-Entry. Should District elect to reenter, as herein provided, or should District take possession pursuant to legal proceedings or pursuant to any notice provided for by law, District may either terminate this License, or relet said Licensed Premises or any part thereof for such term or terms and at such rental or rentals and upon such other terms and conditions as District in their sole discretion may deem advisable.

c. Application of License Fees. Upon reletting all or part of the Licensed Premises, fees received by District shall be applied first to the payment of any indebtedness, other than fees due hereunder; second, to the payment of any costs and expenses of reletting if applicable; third, to the accumulated interest due and unpaid hereunder and the residue, if any, shall be held by District and applied in payment of future fees as the same may become due and payable hereunder. Licensee agrees to satisfy and pay all remaining deficiency. A yearly accounting shall be made to Licensee while the Licensed Premises are relicensed, which accounting shall concern fees paid, and the outstanding obligation of Licensee then remaining.

d. Election to Terminate. No such reentry or taking possession of the Licensed Premises by District shall be construed as an election to terminate this License unless written notice of intention to so terminate be given by District. Notwithstanding any such reletting without termination, District may at any time thereafter elect to terminate this License for the previous abandonment, breach or failure to pay license fees.

e. Damages. Should District at any time terminate this License hereunder, in addition to any other remedy he may have, he may recover from Licensee all damages he may incur by reason of such breach, including the worth at the time of such termination of the excess, if any, of the amount of license fees and charges equivalent to license fees reserved in this

License for the remainder of the stated term over the then reasonable rental value of the Licensed Premises for the remainder of the stated term, all of which amounts shall be immediately due and payable from Licensee to District. The foregoing rights and remedies of District are cumulative and in addition to any other remedies which may exist at law or in equity.

f. No Rights to Plants or Harvested Crops as a Cure for Licensee's Default.

District and Licensee hereby acknowledge that all plants planted on the Licensed Premises by Licensee or one of Licensee's growers, and crops harvested on the Licensed Premises by Licensee or one of Licensee's growers, shall be and remain at all times the personal property of Licensee. Unless agreed to in writing otherwise, District shall not have any rights to plants or harvested crops as a cure for any past due license fees or damages District may incur by reason of Licensee's default described in Section 19(a).

20. Successors and Assigns. Subject to such restrictions as are contained herein, this License and all of the terms, covenants and conditions hereof, shall be binding upon and shall inure to the benefit of the heirs, executors, administrators, successors and assigns of the parties hereto.

21. Notices.

a. Addresses. Any notice required or permitted to be given hereunder will be sufficiently served if in writing and given personally to the person to be served, or if deposited in the United States Mail, registered or certified, with postage prepaid and addressed to the party to be served, or faxed, as follows:

District:
Rio Elementary School District
1800 Solar Dr., Ste. 3
Oxnard, CA 93030

Licensee:
Reiter Brothers, Inc.
730 South A Street
Oxnard, CA 93030
Attn: Leasing

b. Updates. Either party may change its respective address to which notices directed to it are to be mailed by written notice given to the other at the respective address set forth above, or as changed in accordance herewith.

22. Dispute Resolution.

a. Mediation. If there is a dispute arising out of or relating to this License, the parties shall make a reasonable and good faith effort to negotiate between themselves a resolution of the matter. If they are unable to agree between themselves, the parties shall further make a reasonable and good faith effort to agree upon a form and procedure for mediation of the

dispute with the assistance of a neutral third-party mediator. No portion of this paragraph, however, shall be deemed a prerequisite condition to arbitration that is otherwise permitted under the remainder of this Section.

b. Agreement to Arbitrate. Except as otherwise expressly set forth hereafter in this Section, any controversy, claim, question or dispute between the parties that arises out of or in any way relates to this License shall be resolved solely by binding arbitration in accordance with the provisions and procedures hereafter set forth.

i. Either party may initiate arbitration by filing a written notice with the other party in accordance with the notice provisions of this License, stating with specificity the nature of the question or dispute that is to be arbitrated (“Notice of Arbitration”).

ii. The parties shall have thirty (30) days following the date of service of the Notice of Arbitration within which to agree on a single arbitrator. If the parties cannot agree, each party shall name an arbitrator, and the two named arbitrators shall meet within fifteen (15) days and together choose a third arbitrator. The third arbitrator shall proceed as the sole arbitrator.

iii. The hearing on the matter to be arbitrated shall take place before the arbitrator in Ventura County, California, at a time and place selected by the arbitrator that is within no more than ninety (90) days following the selection of the arbitrator. The arbitrator shall select the time and place promptly and shall give each party written notice of the time and place at least twenty-one (21) days before the date selected.

iv. Except as otherwise expressly provided in this License, the arbitration shall be conducted in accordance with the provisions of the California Arbitration Act (California Code of Civil Procedure §§1280 1294.2) that are in effect at the time of the arbitration.

v. The decision of the arbitrator shall be binding and conclusive on the parties provided that the arbitration is conducted and the determination is made in accordance with the provisions of this Section. The decision of the arbitrator shall be in writing and shall be made within no more than fifteen (15) days following the last date of the arbitration, and shall be evidenced by written notice to each of the parties to the arbitration.

vi. The costs of the arbitration shall be divided equally between the parties. Each party shall pay its own expenses, and the fees and costs of its attorneys, other professional advisors, and experts or other witnesses, subject to paragraph (d), below.

c. Preliminary Relief. A party to this License shall not be held to have waived the right to enforce this arbitration clause by filing a lawsuit to obtain any temporary or preliminary relief for the purpose of protecting the rights of such party including, without limitation, appointment of a receiver, preliminary injunction, temporary restraining order, or order to compel arbitration. Once such preliminary relief has been obtained or denied, however, court proceedings shall thereafter be stayed pending the determination in arbitration pursuant to this Section, and upon such determination any party to this License may thereafter seek confirmation of the award as provided by law and in accordance with the arbitration provisions hereof.

d. Attorneys' Fees. For the purposes of attorneys' fees pursuant to paragraph 24, the determination of which party is the prevailing party, and the amount for fees and costs, shall be made by the arbitrator.

e. Injunctive Relief. The Parties agree that the prevailing party in any arbitration shall be entitled to injunctive relief in any court of competent jurisdiction to enforce the Arbitration award.

f. Waiver of Jury Trial. The parties expressly acknowledge that they are waiving any right to a jury trial for any and all claims covered by this License.

23. Governing Law, Venue. This License shall be governed by California law and venue for any method of dispute resolution shall be the County in which the Licensed Premises are located, except as stated in Paragraph 22, above.

24. Attorney's Fees. In any action or proceeding, by any means of dispute resolution, for the interpretation or enforcement of any right or obligation hereunder, the prevailing party shall be entitled to recover as an element of costs of suit, and not as damages, reasonable attorney's fees and court costs.

25. Time. Time is of the essence of each term and provision of this License.

26. Waiver. No waiver, expressed or implied, by District of any covenant or condition of this License or of any default hereunder shall be construed as a waiver of any subsequent breach or default of Licensee or a waiver of any of the rights of District under the terms of the License.

27. Covenants. All covenants of Licensee contained in this License are expressly made conditions precedent to District's continued duty to perform hereunder.

28. Entire Agreement. The terms of this License are intended by District and Licensee as a final expression of their agreement with respect to such terms as are included in this License and may not be contradicted by evidence of any prior or contemporaneous agreement. The parties intend that this License constitute the complete and exclusive statement of its terms and that no extrinsic evidence whatsoever may be introduced in any type of proceeding, if any, involving this License.

29. Interpretation. In terms of interpretation of this License, substance shall govern form and any interpretation shall be reasonable and just and in accordance with the plain and simple meaning of the words used.

30. Good Faith. The covenant of good faith and fair dealing that is implied in all contracts is made an express covenant herein.

31. Gender, Tense, Headings. Nouns and pronouns used herein shall include the masculine, feminine and neuter genders. Words used in the singular shall include the plural. Tenses shall include the past, present and future, to be construed as the context requires. Headings shall not affect interpretation.

32. Joint Obligation. If more than one person executes this License on behalf of either District or Licensee, the obligations of each party shall be joint and several.

33. Counterparts. This License may be executed in two or more counterparts, each of which shall be deemed an original, but all of which together shall constitute one and the same instrument. Counterparts may be delivered via facsimile, electronic mail (including pdf or any electronic signature complying with the U.S. federal E-SIGN Act of 2000, California's Uniform Electronic Transactions Act (Cal. Civ. Code §1633.1, et seq.) or other applicable law) or other transmission method, and any counterpart so delivered shall be deemed to have been duly and validly delivered and be valid and effective for all purposes.

34. Estoppel Certificate. Licensee agrees to execute estoppel certificates as requested by District to acknowledge the terms and conditions of this License for the benefit of third parties.

IN WITNESS WHEREOF the parties hereto have executed this License as of the date first above written.

DISTRICT:

Rio Elementary School District

LICENSEE:

Reiter Brothers, Inc., a California Corporation

By: _____
Its: _____

By: Eduardo Lucero
Its: Vice President

Exhibit A



11.2



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.2 Approval of the Minutes of the Regular Board Meeting of April 19, 2023
Access	Public
Type	Minutes
Minutes	View Minutes for Apr 19, 2023 - RSD Regular Board Meeting

Public Content

Speaker: John Puglisi, Ph.D., Superintendent

Rationale:

Staff recommends approval of the Minutes of the Regular Board Meeting of April 19, 2023.

Administrative Content

Executive Content



**Rio School District
Minutes
Regular Board Meeting
April 19, 2023
Rio School District
1800 Solar Drive
Oxnard, CA 93030
Closed Session: 5:00 p.m.
Open Session: 6:00 p.m.**

Members present

Eleanor Torres, Kristine Anderson, Felix Eisenhauer, Alesia Martin, Rosa Balderrama

1. Open Session 5:00 p.m.

1.1 Call to Order

President Torres opened the meeting at 5:01 p.m.

1.2 Pledge of Allegiance-Rio Vista Student

Sofia Espinoza, Rio Vista ASB student, led the flag salute.

1.3 Roll Call

Trustee Eisenhauer called the roll, all present.

2. Approval of the Agenda

2.1 Agenda Correction, Additions, Modifications

President Torres stated that only the Rio Vista Band will be recognized during Item 6.2, the choir will be recognized at a future meeting. Also stated a modification to Item 10.6 Williams Quarterly Report shall be noted due information received in the last 48 hours. The Ventura County Office of Education stated the complaint will be reflected on the fourth quarter report due in July.

2.2 Approval of the Agenda

Staff recommends approval as presented

Motion by Felix Eisenhauer, second by Eleanor Torres.

Final Resolution: Motion Carries

Yes: Eleanor Torres, Kristine Anderson, Felix Eisenhauer, Alesia Martin, Rosa Balderrama

3. Public Comment-Closed Session

Discussion: 3.1 Public Comment (Closed Session) The public may address the Board concerning items that are scheduled for discussion during the closed session only. These presentations are limited to three minutes each, or a total of fifteen minutes in all. There were no public comments on closed session items.

4. Closed Session

4.1 Conference with Legal Counsel – existing litigation, pursuant to Gov. Code § 54956.9 (d)
(1) Cordova vs. Rio School District – GHC 0038885

4.2 Student Discipline-Stipulated Expulsion [Education Code 48918] Student No. 6010078

4.3 Public Employee Discipline/Dismissal/Release [Government Code 54957]

4.4 Public Employee Performance Evaluation [Government Code 54957] Title: Staffing
2022/2023 and 2023/2024

5. Reconvene Open Session 6:00 p.m.

5.1 Report of Closed Session

President Torres reconvened the meeting at 6:17 pm

President Torres the following action took place during closed session: On a vote of 5-0, the Governing Board approved the Stipulated Expulsion of Student No. 6010078; also by a vote of 5-0, the Board took action to dismiss a probationary classified employee, Campus Supervision Assistant #4146, from employment and directed the Superintendent or designee to send out appropriate legal notices.

6. Recognitions/Presentations

6.1 Rio Vista ASB Presentation

Oscar Hernandez, Assistant Superintendent of Educational Services, presented the Rio Vista ASB and Mr. Adam Erickson who gave a presentation along with the ASB Students.

7. Communications

7.1 Acknowledgement of Correspondence to the Board

None

7.2 Board Member Reports

Board member reports were heard from Trustee Kristine Anderson.

7.3 Organizational Reports-RTA/CSEA/Other

Organizational reports were heard from Marisela Valdez, RTA President and Elena Ramirez, CSEA President.

7.4 Superintendent Report

John Puglisi, Ph.D., Superintendent presented a Learning Outcome update.

7.5 Public Comment-Board meetings are meetings of the Governing Board held in public and will be held in a civil, orderly and respectful manner. Persons wishing to address the Board must fill out a speaker card. Cards are available at the meeting and on the District website. Cards must be submitted to the Secretary or Clerk of the Board. A member of the public may address the Governing Board on any item(s) on the agenda or non-agenda items. Each person

speaking may not exceed a total of three minutes on each item. The speaker may choose to speak during public comment or at the time of the agenda item prior to board consideration. These presentations are limited to three minutes or a total of twenty minutes

Public comments were heard from Cynthia Zarate with donated time from David Romano and Ruben Castillo.

8. Information

8.1 Educational Services Report

Oscar Hernandez, Assistant Superintendent of Educational Services, presented a list of summer programs offered this year.

9. Discussion/Action

9.1 Approval of Tentative Agreement with CSEA Administration recommends approval of this item.

Motion by Eleanor Torres, second by Alesia Martin.

Final Resolution: Motion Carries

Yes: Eleanor Torres, Alesia Martin, Rosa Balderrama

No: Felix Eisenhauer

Not Present at Vote: Kristine Anderson

9.2 Annual Report of the Measure L Citizen's Bond Oversight Committee Fiscal Year Ending June 30, 2022

Staff recommends approval of the Annual Report for Measure L Citizen's Bond Oversight Committee Fiscal Year ending June 30, 2022.

Motion by Eleanor Torres, second by Felix Eisenhauer.

Final Resolution: Motion Carries

Yes: Eleanor Torres, Felix Eisenhauer, Alesia Martin, Rosa Balderrama

Not Present at Vote: Kristine Anderson

9.3 Conceptual Review of Proposal for Architectural/Engineering Services for Rio Real and Rio Plaza Elementary School Campus Improvements

Administration recommends the Board consider conceptual concurrence with the Architecture for Education (A4E) proposal for architectural/engineering services, as presented, for the Rio Real and Rio Plaza Elementary School campus improvements, with direction to the Superintendent or his designees to negotiate contract for architectural services consistent with such proposal for ratification by the Board.

Motion by Eleanor Torres, second by Alesia Martin.

Final Resolution: Motion Carries

Yes: Eleanor Torres, Kristine Anderson, Felix Eisenhauer, Alesia Martin, Rosa Balderrama

10. Consent

10.1 Approval of the Consent Agenda

Staff recommended approval as presented.

Motion by Felix Eisenhauer, second by Eleanor Torres.

Final Resolution: Motion Carries

Yes: Eleanor Torres, Kristine Anderson, Felix Eisenhauer, Alesia Martin, Rosa Balderrama

10.2 Approval of the Minutes of the Regular Board Meeting of March 15, 2023

10.3 Approval of the Minutes of the Special Board Meeting of March 29, 2023

10.4 Ratification of the Commercial Warrant for March 2, 2023 through April 7, 2023

10.6 Williams Quarterly Complaint Report

10.7 Approval of New Salary Schedules for Management and Confidential Employees

10.8 Ratification of California Department of Food and Agriculture Grant Agreement for Rio School District to Grow Healthy Kids and Strong Partnerships while Establishing a District-wide Farm to School Program.

10.9 Addendum to the ProCare Therapy Contract

10.10 Memorandum of Understanding with California Cadets August 2023

10.11 Approval of Notice of Award to Ardalan Construction Company, Inc. for the Rio Lindo Classroom HVAC and Electrical Upgrade, Project #23-02L

10.12 Approval of Change Order #3 from EJS Construction, Inc. for changes in the scope of work at Rio Real for the HVAC and Electrical, Project 22-02L

10.13 Approval of Change Order #4 from EJS Construction, Inc. for changes in the scope of work at Rio Plaza for the HVAC and Electrical, Project 22-01L

10.14 Approval of Proposal from N/V/5 for Materials Testing and Inspection Services at Rio Lindo for the HVAC and Electrical Infrastructure.

10.15 Approval of Proposal from N/V/5 for Materials Testing and Inspection Services at Rio Rio Del Valle for the New Switchgear.

10.16 Request for Approval of Project Proposal from Kenco for the DSA Inspection of Rio Lindo, Classroom HVAC and Electrical Upgrade

10.17 Request for Approval of Project Proposal from Kenco for the DSA Inspection of Rio Del Valle, Switchgear and Electrical Upgrade

11. Organizational Business

11.1 Future Items for Discussion

Trustee Eisenhower requested information on student learning and math class restructuring.

Trustee Anderson would like follow-up on the Williams complaint.

11.2 Future Meeting Dates: May 17, 2023

12. Adjournment

12.1 Adjournment

President Torres adjourned the meeting at 8:05 p.m.

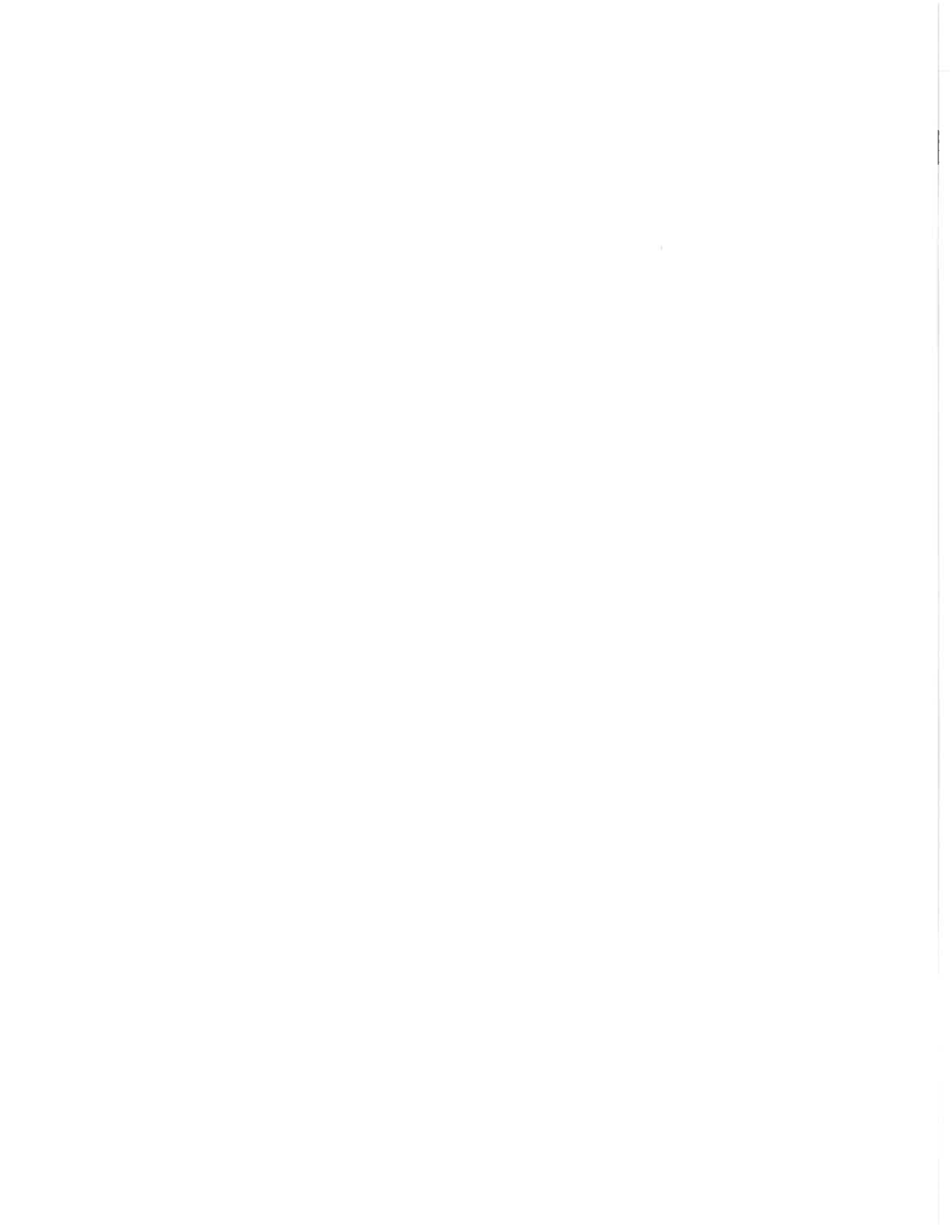
Approved on this 17th day of May, 2023.

John Puglisi, Ph.D., Secretary

Date

Clerk of the Board

Date



11.3



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.3 Approval of the Minutes of the Special Board Meeting of May 3, 2023
Access	Public
Type	Action (Consent)
Recommended Action	Staff recommends approval of the Minutes of the Special Board Meeting of May 3, 2023

Public Content

Speaker: John Puglisi, Ph.D., Superintendent

Rationale:

Staff recommends approval.

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.



**Rio School District
Minutes
Special Board Meeting
May 3, 2023
Rio School District
1800 Solar Drive
Oxnard, CA 93030
Open Session: 5:00 p.m.**

Members present

Eleanor Torres, Kristine Anderson, Felix Eisenhauer, Alesia Martin, Rosa Balderrama

1. Preliminary Business

1.2 Pledge of Allegiance

President Torres led the flag salute.

1.2 Pledge of Allegiance

President Torres led the flag salute.

1.3 Roll Call

Trustee Eisenhauer called the roll. Present were President Torres, Trustees Balderrama, Eisenhauer, Anderson and Martin.

2. Approval of the Agenda

2.1 Agenda corrections, additions, and modifications.

There were no corrections, additions or modifications.

2.2 Approval of the Agenda

Staff recommends approval as presented.

Motion by Felix Eisenhauer, second by Eleanor Torres.

Final Resolution: Motion Carries

Yes: Eleanor Torres, Felix Eisenhauer, Alesia Martin, Rosa Balderrama

Not Present at Vote: Kristine Anderson

3. Open Session 5:00 pm

3.1 Public Comment Procedures for receiving communication from the public on topics that fall under the subject jurisdiction of the Governing Board. 1. Special Board Meeting - A member of the public may address the Governing Board on any item(s) on the agenda. (Each person speaking may not exceed a total of three minutes on each item). The speaker may choose to speak during public comment or at the time of the agenda item prior to board consideration. These presentations are limited to three minutes or a total of twenty minutes.

There were no public comments.

4. Discussion

4.1 Effective Governance: Good Beginnings Workshop

Dr. Charles Weiss, CSBA Consultant, began the New Beginnings Workshop with the Governing Board. The workshop will continue over two evenings.

5. Adjournment

5.1 Adjournment

President Torres adjourned the meeting at 8:00 p.m.

Approved on this 17th day of May, 2023.

John Puglisi, Ph.D., Secretary

Date

Felix Eisenhour, D.M.A., Clerk of the Board

Date

11.4



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.4 Approval of the Minutes of the Special Board Meeting of May 4, 2023
Access	Public
Type	Action (Consent)
Recommended Action	Staff recommends approval of the Minutes of the Special Board Meeting of May 4, 2023

Public Content

Speaker: John Puglisi, Ph.D., Superintendent

Rationale:

Staff recommends approval.

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.



**Rio School District
Minutes
Special Board Meeting
May 4, 2023
Rio School District
1800 Solar Drive
Oxnard, CA 93030
Open Session: 5:00 p.m.**

Members present

Eleanor Torres, Kristine Anderson, Felix Eisenhauer, Alesia Martin, Rosa Balderrama

1. Preliminary Business

1.1 Call to Order-5:00 pm

President Torres called the meeting to order at 5:10 p.m.

1.2 Pledge of Allegiance

President Torres led the flag salute.

1.3 Roll Call

Trustee Eisenhauer called the roll, all present. Trustee Martin arrived at 5:14 p.m. due to traffic.

2. Approval of the Agenda

2.1 Agenda corrections, additions, and modifications.

There were no corrections, additions and modifications.

2.2 Approval of the Agenda

Staff recommends approval as presented.

Motion by Felix Eisenhauer, second by Rosa Balderrama.

Final Resolution: Motion Carries

Yes: Eleanor Torres, Kristine Anderson, Felix Eisenhauer, Rosa Balderrama

Not Present at Vote: Alesia Martin

3. Open Session 4:00 pm

3.1 Public Comment Procedures for receiving communication from the public on topics that fall under the subject jurisdiction of the Governing Board. 1. Special Board Meeting - A member of the public may address the Governing Board on any item(s) on the agenda. (Each person speaking may not exceed a total of three minutes on each item). The speaker may

choose to speak during public comment or at the time of the agenda item prior to board consideration. These presentations are limited to three minutes or a total of twenty minutes.

There were no public comments.

4. Discussion

4.1 Effective Governance: Good Beginnings Workshop

Dr. Charles Weiss, CSBA Consultant, continued the discussion from the previous evening.

5. Adjournment

5.1 Adjournment

President Torres adjourned the meeting at 8:12 p.m.

11.5



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.5 Approval of the May Personnel Report
Access	Public
Type	Action (Consent)
Preferred Date	May 17, 2023
Absolute Date	May 17, 2023
Recommended Action	District Administration recommends approval of this item.

Public Content

Speaker: Rebecca Rocha, Director of Human Resources

Rationale: The May 2023 personnel report is presented for approval.

[PERS May 17, 2023.pdf \(62 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

RIO SCHOOL DISTRICT

May 17, 2023

Certificated Personnel Report

Certificated Resignation:

Villapudua, Nadia, Direct of Pupil Personnel Services, District 1.0(FTE) Effective 05/05/2023

Certificated Ratification of Employment:

Spencer, Darin, 5th Grade, Rio del Mar (1.0 FTE) to Rio del Sol 7th Grade ELA/SS Effective 23/24 School Year

Ibarra, Kari, SDC Preschool, Rio del Norte (1.0 FTE) to Rio del Valle Special Education SAI Effective 23/24 School Year

Trujillo, Erin, 3rd Grade, Rio Plaza (1.0 FTE) to Rio del Norte 3rd Grade Effective 23/24 School Year

Classified Personnel Report

Classified Promotion:

Alfaro, Julianna, from Clerk Typist II, Bilingual/Biliterate, 8 hrs, district office to School Office Manager 8 hrs, Rio Real, effective 4/17/23

Classified Ratification of Employment:

Arroyo, Reina, Instructional Assistant/Sped, 5.75 hrs, Rio Real, effective 4/17/23

Ayala Arroyo, Karina, Student & Family Support Specialist, 5.75 hrs, Rio Real, effective 4/6/23

Lockard, Devin, Campus Supervision Assistant, 4.5, hrs, Rio Rosales, effective 4/17/23

Classified Resignation:

Espinoza, Sylvia, Campus Supervision Assistant, 5 hours & 25 minutes, Rio Lindo, effective 4/19/23

Classified Voluntary Transfer:

Ramirez, Manuel, from Campus Supervision Assistant, 5.75 hrs, Rio Del Sol to Campus Supervision Assistant, 5.5 hrs, Rio Del Valle, effective 4/17/23

11.6



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.6 Approval of the Revised Rio School Board Governance Handbook
Access	Public
Type	Action (Consent)
Recommended Action	Staff recommends approval of the Revised Rio School Board Governance Handbook

Public Content

Speaker: John Puglisi, Ph.D., Superintendent

Rationale:

The Governing Board met in May with Dr. Charles Weiss, CSBA consultant, to revise the Governance Handbook. The handbook is being presented for approval.

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.



Rio School District Governance Handbook

May 17, 2023

Board of Trustees

Eleanor Torres, President
Dr. Felix Eisenhauer, Clerk
Kristine Anderson, Trustee
Rosa Balderrama, Trustee
Alesia Martin, Trustee

Superintendent

Dr. John Puglisi

EFFECTIVE GOVERNANCE

Unity of Purpose, Roles, Responsibilities, Norms and Protocols

*This document reflects the governance team's work on the creation of a framework for effective governance. This process involves **ongoing** discussions and agreements about unity of purpose, roles, norms, and protocols that enable the governance team to continue to perform its responsibilities in a way that best benefits all students.*

On May 3 and 4, 2023, Rio School District Board of Trustees and Superintendent participated in a workshop on Effective Governance with the California School Boards Association. This document reflects the governance team's discussion about developing and sustaining a framework for effective governance and includes highlights of their conversation about unity of purpose, roles, norms, and protocols that enable the governance team to continue to perform its responsibilities in a way that best serves all students.

TABLE OF CONTENTS

UNITY OF PURPOSE

What We Are Proud of.....	2
What We Hope to Accomplish (<i>not in priority order</i>).....	2
Vision and Mission.....	3
Goals.....	4

ROLES AND RESPONSIBILITIES

A Discussion of Roles.....	6
The Board’s Responsibilities.....	6
What the Board Needs from the Superintendent.....	7
What the Superintendent Needs from the Board	8
What the Board Needs from One Another.....	8

POSITIVE GOVERNANCE TEAM CULTURE

Norms.....	9
Meeting Guidelines	10

SUPPORTIVE STRUCTURES AND PROCESSES (Protocols)

Protocols.....	11
----------------	----

GOVERNANCE AGREEMENTS SIGNATURE PAGE.....13

UNITY OF PURPOSE

Unity of purpose is the common focus, overarching goals, and the core values, beliefs and principles governing body members share in common about children, the district and public education.

What We Are Most Proud of About this District?

1. The various outstanding programs that are implemented in the school district.
2. The amount of student engagement in the programs that we offer.
3. The passion of employees to serve the students in the school district.
4. The superintendent's leadership and direction in creating and supporting great programs.
5. The amount of high-quality parent engagement in the school district, though we always want to see more involvement.
6. The teachers and classified staff in the school district.
7. The students who are in our school district.

What We Hope to Accomplish?

1. Increase student learning as shown in higher assessment scores and other indicators.
2. Improve relationships, trust, and unity throughout the school district.
3. Improve Board member literacy in district budget and policies.
4. Improve relationships between schools and union members with leaders.
5. Improve mutual respect, trust, and communication between the Board and everyone in the school district and community.
6. Improve school safety, emotional wellness, and well-being for students and staff.

Vision Statement

Our vision expresses what we aspire to be valued for and embodies our purpose.

The Rio School District and community **empower** students to **achieve their full potential** in our community, our American democracy and our diverse and changing world.

Mission Statement

Our mission is what we do to achieve our vision.

Rio School District aims to provide safe learning environments that support every child developing and learning to their fullest potential.

District Goals

1. Provide **safe learning and work environments for all children**, staff, parents, and overall community by providing a common language and organizational structure to advocate and address safety, inclusion, and equity to leverage the positive value of differences in our schools and communities.
2. **Engage every child in active and meaningful learning** by providing the highest quality learning environments that are relevant, rigorous, and responsive to support every child developing and learning to their fullest potential.
3. **Support healthy personal and social development in every child** by building a wide range of experiences and diverse knowledge in all schools.
4. **Foster high levels of engagement of language and literacy development** by engaging in rich, developmentally appropriate learning experiences that improve every child's learning over time.
5. **Develop student capacity for empathy and kindness**; to understand multiple perspectives so they can respect all cultures and people through their words and actions.
6. Provide a **welcoming environment for parents**, inviting them to participate as equal partners in the education of their children; engage parents in opportunities to acquire necessary information, knowledge, and skills to support their children's education at home and at school.
7. **Support strong family, community, and school partnerships** by understanding and integrating their cultural and linguistic assets into our diverse school communities.

Local Control Accountability Goals

Goal #1 is a broad goal to address pupil outcomes and student engagement. The objective is to provide an education that will prepare students to thrive in the 5Cs: Critical Thinking, Creativity, Communication, Collaboration, and Caring. This goal also builds on providing extra support towards priorities aligned with pupil outcomes (4,8) and conditions of learning (1,2,7). State Priority 7 addresses the requirement to go beyond ELA and Math to ensure that students have access to and are enrolled in a broad course of study (Arts, Music, Drama, Social Sciences, Health, PE, etc.)

The Rio School District will continue to provide all students with a broad course of study and social-emotional support to ensure that learning is taking place for all students, including English Language Learners, foster youth, low socioeconomic youth (including homeless youth) and students with disabilities. This goal is based on analysis and data from the California Dashboard, previous LCAP evaluation and reflection, stakeholder surveys and input, local assessments, reclassification rates, and CAASPP and ELPAC results.

Goal #2 is a maintenance goal that addresses learning conditions to maintain and strengthen a safe and welcoming school environment. The objective is to provide an education that will address State Priority #5, Pupil Engagement, and State Priority #7, Course Access, by preparing students to thrive in the 5Cs: Critical Thinking, Creativity, Communication, Collaboration, and Caring. The Rio School District will continue to provide all students with fully credentialed teachers to ensure that learning is taking place (English Language Learners, foster youth, low socio-economic youth (including homeless youth), and students with disabilities.). Rio district assesses technology regularly to ensure the technology plan is updated regularly to ensure actions/services are in place to support student achievement, such as WIFI accessibility, software upgrades, etc. State Priority #1 addresses Fully Credentialed and Appropriately Assigned Teachers who provide access to State Priority #4, Pupil Achievement, and state standards and materials, including ELD/language acquisition standards and implementation of state standards. This is balanced with engaging courses of study to ensure student readiness for a rigorous and aligned curriculum that supports the 5Cs: Critical Thinking, Creativity, Communication, Collaboration, and Caring.

This goal is based on data and analysis of the California Dashboard, previous LCAP evaluation and reflection, stakeholder surveys, local assessments, reclassification rates, and CAASPP and ELPAC results.

Goal #3 is a focus goal that address State Priority #5, Pupil Engagement, in order to build on and enhance enriching opportunities to support and enhance State Priority #4, Pupil Achievement of academic standards and curriculum. Rio School District has developed the Focus Goal to address the area of increasing needs and services so students have the support needed to thrive in the 5Cs: Critical Thinking, Creativity, Communication, Collaboration, and Caring.

By the 2023-2024 school year, the Rio School District will align action/services to add additional social and emotional support and maintain expanded learning opportunities which support implementation of state standards with curriculum and services to help increase State

Priority #6, positive School Climate and engagement as measured by stakeholder engagement surveys, attendance and suspensions.

Increased or improved services will be principally directed for unduplicated pupils (foster youth, English learners, and low-income, including homeless youth) and support for students with disabilities and/or with unique pupil needs. State Priority #3, Parent Involvement, will continue to be addressed by providing an engaging and welcoming environment where parents have access to engage in surveys, school site councils (SSC), English learner advisory committees (ELAC), district parent advisory committees (PAC and PELAC), LCAP stakeholder committees and site-based opportunities where parents can contribute input and voice. This goal is based on analysis and data of the Youth Truth survey, California Healthy Kids survey, California Dashboard, previous LCAP evaluation and reflection, stakeholder surveys, stakeholder input in committees and meetings, local assessments, reclassification rates, and CAASPP and ELPAC results.

GAINING CLARITY ON ROLES AND RESPONSIBILITIES

The Role of the Board and Superintendent

School board “trustees” are the representatives of the people, elected to ensure the district schools educate the children in consideration of the interests of the local community. The role of the School Board is to govern the school district.

The superintendent is hired by the school board to provide professional expertise in the day-to-day operations of the district. The role of the Superintendent is:

1. To work with the school board to develop an effective governance leadership team.
2. To serve as the chief administrative officer for the school district.

Performing Board Responsibilities - CSBA:

We Set the Direction for the Community’s Schools by:

- Focusing on student learning.
- Assessing district needs.
- Generating, reviewing and revising setting direction documents with:
 - beliefs,
 - vision,
 - priorities,
 - strategic goals,
 - success indicators.
- Ensuring an appropriate inclusive process is used to develop these documents.
- Ensuring that these documents are the driving force for all district efforts.

We Establish an Effective and Efficient Structure for the school district by:

- Employing the superintendent.
- Setting policy for hiring of other personnel.
- Setting policies.
- Setting direction for and adopting the curriculum.
- Establishing budget priorities and adopting the budget.
- Overseeing facilities issues.
- Providing direction for and voting to accept collective bargaining agreements.

We Provide Support through our behavior and actions by:

- Acting with a professional demeanor that models the district’s beliefs and vision.

- Making decisions and providing resources that support mutually agreed upon priorities and goals.
- Upholding board approved district policies.
- Ensuring a positive personnel climate exists.
- Being knowledgeable about district efforts and able to explain them to the public.

We Ensure Accountability to the public by:

- Evaluating the superintendent.
- Monitoring, reviewing, and revising policies.
- Serving as a judicial and appeals body.
- Monitoring student achievement and program effectiveness and requiring program changes as indicated.
- Monitoring and adjusting district finances.
- Reviewing facilities issues.
- Monitoring the collective bargaining process.

We Act as Community Leaders by:

- Speaking with a common voice about district priorities, goals, and issues.
- Engaging and involving the community in district schools and activities.
- Communicating clear information about policies, programs, and fiscal conditions of the district.
- Educating the community and the media about issues facing the district and public education.
- Advocating for children, district programs, and public education to the public, community, and local, State, and national leaders.

What the Board needs from the Superintendent:

The superintendent will support trustees in fulfilling their responsibilities by:

- Respecting divergent Board votes.
- Giving the Board opportunities to learn by supporting their quest for knowledge and professional development.
- Keeping open, honest, and transparent lines of communication with Board members.
- Continuing to meet with Board Members, including one-on-one, in order to keep them informed.
- Being more concise and direct in communications.
- Improving the “Friday Letter” to include more information about things that are going on in the district.
- Keep the Board informed on issues that have happened or are anticipated to happen on school sites.
- Support decisions of the Board.

What the Superintendent needs from the Board:

The trustees will support the superintendent in fulfilling his responsibilities by:

- Providing him with “actionable” items to assist in performance improvement.
- Being open about concerns that arise.
- Trust that he will make the right decision for the district.
- Asking Board meeting item questions in advance (preferably, two days after receiving the Board meeting packet), as opposed to the last minute before a meeting.
- Being clear in our communication to him and listening for understanding.
- Being specific about information request; what you need and what information you are seeking.
- Come to meetings prepared and informed.
- Understanding what our role, as trustees, is, and not crossing the line from our strategic leadership role to a tactical or operational role.

What the Board needs from one another:

The trustees can support one another in fulfilling responsibilities by:

- Responding to communications from one another in a timely manner.
- Supporting and understanding one another; especially during disagreements.
- Being authentic with one another, building relationships.
- Speaking up and out, instead of holding things in.
- Being respectful and open minded with other’s opinions.
- Trusting that words spoken are coming from a place of truth.
- Sharing information with one another; no secrets
- Having a value perspective; remember we represent everyone.
- Remembering that our job is policy.
- Respecting that we all bring something new and unique to the board.
- Understanding that it is ok to disagree.
- Subscribing good intentions to what each trustee says and does and believing that it is done for the right reason.
- Being “unified but not uniform.”
- Newly elected board members, beginning their terms in December, will not participate in the succeeding January Mid-Year Evaluation Process
- Not allowing personal relationships to influence your vote or each other’s vote.

Rio School District Governance Team

AGREEMENTS TO FACILITATE GOVERNANCE LEADERSHIP

Governance Team Norms and Protocols:

The Board of Education for the Rio School District is entrusted by the community to uphold the Constitutions of California and the United States, to protect the public's interest in the schools, and to ensure that a high-quality education is provided to each student. To effectively meet district challenges, the Board and Superintendent must function together as a governance leadership team. Agreed upon behaviors or norms, and operating procedures or protocols, support consistent behavior and actions among team members. The purpose of the Rio School District governance team agreements is to ensure that a positive and productive working relationship exists among board members, the superintendent, district staff, students, and the community. Norms and protocols are developed for and by the members of the governance team and may be modified over time as needed.

Our Agreements to Facilitate Governance Leadership:

Norms

Our Governance Team wishes to create a culture that models ...

1. Create Trust among everyone affiliated with the school district.
2. Transparency, which implies, openness, communication, and accountability.
3. Respect other's opinions
4. High expectations for ourselves and other's intellectual rigor
5. Being open-minded; being open to the perspectives and opinions of others
6. Listening to others for understanding
7. Being mindful of our roles and responsibilities and staying within them
8. Presuming the positive intent in others
9. Being unified but not necessarily uniform
10. Coming to meetings on time and prepared
11. Meeting reasonable deadlines regarding time sensitive document/information request

Meeting Guidelines

To this end, we have adopted the following meeting guidelines:

1. We will keep our focus on the best interest of our students.
2. We will all work to make sure there are no hidden agendas and that all issues and concerns can be dealt with openly by all members.
3. We will respect differences; we will show respect and never dismiss or devalue others.
4. We will work toward the future – learning from the past.
5. When we have a difference of opinion, we will debate the facts of the situation and avoid personal attacks.
6. We will address process -- not personalities.
7. We will be supportive rather than judgmental.
8. We will keep our remarks brief and to the point so that all opinions can be expressed.
9. We will stay focused on our goals and avoid getting sidetracked.
10. We will work hard to refrain from personal cell phone use during meetings.
11. We will follow our legal counsel's advice.
12. The President will solicit discussion and input from each board member at meetings before asking for a vote on an agenda item.
13. The Board Clerk will solicit each vote of the Board.

Protocols

STRUCTURE AND PROCESS

Effective governance teams discuss and agree upon the formal structures and processes, or protocols, used by the board and superintendent in their functioning as a team. These structures and processes guide the operations of the governance team and determine how they do business. Protocols are the agreements that ensure that all members of the team are operating within their agreed upon roles.

The following protocols were developed at our Governance Workshops:

Protocols to Facilitate Effective Governance

TOPIC	PROTOCOL
<p>Site Visits</p>	<p><u>Rationale:</u> We believe that site visits are important; they provide us with the opportunity to stay informed about programs and student learning. They also give us the opportunity to see our students and let staff know that we care and are supportive.</p> <p>When visiting schools, we need to remember the following...</p> <ul style="list-style-type: none"> • We need to be respectful to staff. • Site visits should not be disruptive to teaching and learning. <p>To that end, we agree that when we wish to visit a school...</p> <ul style="list-style-type: none"> • When possible, we will contact the Superintendent’s Executive Assistant so that they may set-up the visit. • The Executive Assistant will inform the principals about our requests and set-up the times for our visits. • We will keep the Superintendent informed about our school visits. • We will be escorted by the principal and/or another administrator, if possible. • We will inform our escorts if we have any special interests.

<p>Responding to Staff or Community Concerns or Complaints</p>	<p><u>Rationale:</u> We are elected officials, elected by the community and are responsive to community’s needs, but we recognize that individual Board Members do not have the authority to resolve issues and complaints. It is our responsibility to help guide our constituents through the system.</p> <p>Therefore, when a Board Member is approached by a community or staff member with an issue or concern, he/she will:</p> <ul style="list-style-type: none"> • <u>Receive</u> – Listen without interruption and without preparing a response to the person’s issues or concerns, except in the case of issues that might possibly come before us in our judicial role. • <u>Repeat</u> – When appropriate, paraphrase the concern or ask a clarifying question to ensure understanding of what has been said. • <u>Request</u> – Ask what the person sees as the solution to the problem or concern. Ask what they would have us do with the information they have given us. • <u>Review</u> – Summarize the conversation (and next steps, if any). • <u>Redirect</u> – Refer the person back to the employee in the system that is best situated to resolve the issue or concern. • <u>Report</u> – Notify the Superintendent of the conversation so that they have the full picture and can follow through as appropriate and/or necessary.
<p>Giving Direction to the Superintendent</p>	<p><u>Rationale:</u> We recognize that individual Board Members do not have the authority to direct staff; therefore, we believe that it is important that the Superintendent receive clear direction from the Board as a whole.</p> <p>Therefore, we agree that we will give direction to the Superintendent only at publicly noticed and agendized meetings, through a majority vote and not attempt to exercise individual authority by directing the Superintendent or district staff.</p>

<p>Communication</p>	<p>Rationale: Understanding that we all have a voice and recognize that each trustee deserves the opportunity to have their voice heard and respected.</p> <p>Therefore, we agree to utilize our official Rio School District email for all district communications. We will respond to communications from the Board President, Superintendent, and other members, in a timely manner; especially when a deadline is imposed. We will make an effort to get to know one another in order to build a strong and cohesive Governance Team. We will always talk out any disagreements.</p>
-----------------------------	---

We have reviewed and agreed to follow the aforementioned governance team norms and protocols in order to support a positive and productive working relationship among the Rio School District Board of Education, Superintendent, staff, students and the community. We shall renew this agreement at each Annual Organizational Meeting of the Board of Education.

Affirmed on this day of 17th of May, 2023

Eleanor Torres, Board President _____

Dr. Felix Eisenhower, Clerk _____

Kristine Anderson, Trustee _____

Rosa Balderrama, Trustee _____

Alesia Martin, Trustee _____

Dr. John Puglisi, Superintendent _____

Signatures

11.7



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.7 Ratification of the Commercial Warrant for April 8, 2023 through May 4, 2023
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	3,537,968.32
Budgeted	Yes
Budget Source	Various Funds as listed below.
Recommended Action	It is recommended that the Ratification of the Commercial Warrant be approved for the period April 8, 2023 through May 4, 2023

Public Content

Speaker:
Wael Saleh, Assistant Superintendent, Business Services

Rationale:

The District processed payments to vendors since the last meeting of the Governing Board for a total amount of \$3,537,968.32 which includes processing payments for all funds of the District in the following amounts for the period April 8, 2023 through May 4, 2023.

Fund 010	General Fund	\$2,839,253.98
Fund 130	Cafeteria Fund	\$227,217.98
Fund 212	Building Fund Measure L	\$321,805.41
Fund 251	CAPITAL FACILITIES - RESIDENTIAL	\$38,256.93
Fund 252	CAPITAL FACILITIES COMMERCIAL	\$45,438.02
Fund 490	Capital Projects Fund for Blen	<u>\$65,996.00</u>
Total		\$3,537,968.32
Less Unpaid Tax Liability		<u>-\$0</u>
Total:		\$3,537,968.32

[May Commercial Warrant.pdf \(1,082 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

ReqPay12a

Board Report

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049525	04/13/2023	SISC FINANCE	010-3401	3,684.45	
5009049570	04/20/2023	DataProse, LLC	010-4140	5,534.82	
5009049516	04/13/2023	PERMA BOUND	010-4200	1,140.70	
5009049557	04/20/2023	AMAZON CAPITAL SERVICES	010-4200	593.05	
5009049591	04/20/2023	The Math Learning Center	010-4200	668.44	
5009049602	04/20/2023	PERMA BOUND	010-4200	312.37	
5009049669	04/25/2023	The Math Learning Center	010-4200	267.38	
5009049765	06/02/2023	PERMA BOUND	010-4200	39.13	
5009049403	04/11/2023	AMAZON CAPITAL SERVICES	010-4300	11,861.98	
5009049407	04/11/2023	BARON INDUSTRIES	010-4300	750.85	
5009049408	04/11/2023	CDTF	010-4300	360.00	
5009049410	04/11/2023	CCP Industries Inc.	010-4300	214.31	
5009049413	04/11/2023	Crisis Prevention Institute	010-4300	5,688.60	
5009049419	04/11/2023	Grainger	010-4300	179.90	
5009049420	04/11/2023	Green Thumb Nursery	010-4300	94.03	
5009049421	04/11/2023	Heinemann	010-4300	1,103.21	
5009049423	04/11/2023	Integrated Fire and Safety	010-4300	690.00	
5009049429	04/11/2023	MobyMAX	010-4300	49.00	
5009049432	04/11/2023	CENGAGE LEARNING	010-4300	10,058.66	
5009049434	04/11/2023	ODP Business Solutions	010-4300	6,710.86	
5009049436	04/11/2023	PERMA BOUND	010-4300	65.63	
5009049451	04/11/2023	Velocity Truck Center	010-4300	.14	
5009049461	04/13/2023	Zaritsky, Deborah H	010-4300	47.48	
5009049468	04/13/2023	Munoz, Brenda	010-4300	111.84	
5009049470	04/13/2023	Boggs, Alexandra	010-4300	47.43	
5009049471	04/13/2023	Gray, Ethan T	010-4300	84.95	
5009049474	04/13/2023	Rivera, Eugenia	010-4300	21.61	
5009049475	04/13/2023	Layman, Edward	010-4300	112.31	
5009049479	04/13/2023	B & H Foto Electronics Corp	010-4300	225.43	
5009049480	04/13/2023	Boot Barn	010-4300	561.51	
5009049489	04/13/2023	COGGS TIRE SERVICE	010-4300	932.53	
5009049490	04/13/2023	Decker Inc. School Fix	010-4300	354.84	
5009049491	04/13/2023	Franklin Covey	010-4300	1,645.37	
5009049493	04/13/2023	GIBBS INTERNATIONAL	010-4300	1,998.37	
5009049495	04/13/2023	Grainger	010-4300	55.89	
5009049496	04/13/2023	HANGSAFE HOOKS	010-4300	2,780.10	
5009049499	04/13/2023	Integrated Fire and Safety	010-4300	272.17	
5009049501	04/13/2023	Jostens	010-4300	3,000.39	
5009049502	04/13/2023	Lawson Products	010-4300	1,462.26	
5009049503	04/13/2023	Linde Gas & Equipment Inc.	010-4300	115.01	
5009049506	04/13/2023	MakerBot Industries	010-4300	1,004.05	
5009049508	04/13/2023	The Math Learning Center	010-4300	686.10	
5009049511	04/13/2023	Nason's Lock & Safe Inc DBA Nasons Lock & Security	010-4300	72.11	
5009049514	04/13/2023	NCS PEARSON INC. DBA PEARSON ASSESSMENTS	010-4300	8,761.28	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

Page 1 of 13

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049515	04/13/2023	PEARSON	010-4300	3,435.87	
5009049521	04/13/2023	SC FUELS	010-4300	781.33	
5009049522	04/13/2023	SCHOOL NURSE SUPPLY, INC.	010-4300	1,066.09	
5009049526	04/13/2023	Skechers USA Inc.	010-4300	75.93	
5009049528	04/13/2023	SUPER DUPER PUBLICATIONS	010-4300	341.95	
5009049530	04/13/2023	Traffic Technologies, LLC	010-4300	167.15	
5009049531	04/13/2023	Varsity Brands Holding Co.	010-4300	9,737.29	
5009049532	04/13/2023	VC Metals Inc	010-4300	220.57	
5009049537	04/13/2023	Western Psychological Services	010-4300	557.81	
5009049544	04/17/2023	U.S. Bank Corporate Payment Systems	010-4300	7,704.11	
5009049545	04/20/2023	Terrazas, Stefanie R	010-4300	67.36	
5009049546	04/20/2023	Ohl, Cameron L.	010-4300	77.48	
5009049548	04/20/2023	Marla, Julie E	010-4300	198.95	
5009049549	04/20/2023	Landberg, Kimberly	010-4300	175.20	
5009049553	04/20/2023	Malette, Jeanine	010-4300	101.85	
5009049554	04/20/2023	Macias, Melissa	010-4300	92.21	
5009049557	04/20/2023	AMAZON CAPITAL SERVICES	010-4300	32,986.12	
5009049560	04/20/2023	Apple Inc.	010-4300	249.99	
5009049561	04/20/2023	AssetGenie, Inc	010-4300	1,036.51	
5009049563	04/20/2023	Barnes & Noble Inc.	010-4300	11,571.55	
5009049564	04/20/2023	BARON INDUSTRIES	010-4300	153.94	
5009049565	04/20/2023	Books Del Sur	010-4300	2,104.34	
5009049568	04/20/2023	CCP Industries Inc.	010-4300	377.57	
5009049569	04/20/2023	C D W GOVERNMENT, INC.	010-4300	1,044.94	
5009049578	04/20/2023	Franklin Covey	010-4300	152.33	
5009049582	04/20/2023	Grainger	010-4300	151.28	
5009049583	04/20/2023	Green Thumb Nursery	010-4300	118.89	
5009049585	04/20/2023	HOME DEPOT CREDIT SERVICES	010-4300	3,708.56	
5009049587	04/20/2023	JONES SCHOOL SUPPLY CO., INC.	010-4300	445.80	
5009049588	04/20/2023	Kimball Midwest	010-4300	236.26	
5009049589	04/20/2023	LAKESHORE	010-4300	5,101.59	
5009049594	04/20/2023	MyBinding, LLC	010-4300	279.90	
5009049596	04/20/2023	Nicholas P. Pipino Associates	010-4300	67.90	
5009049600	04/20/2023	PEARSON	010-4300	570.92	
5009049602	04/20/2023	PERMA BOUND	010-4300	1,013.45	
5009049604	04/20/2023	PRO-ED, INC	010-4300	281.95	
5009049611	04/20/2023	SANTA MARIA TIRE	010-4300	3,072.32	
5009049612	04/20/2023	SC FUELS	010-4300	1,820.27	
5009049613	04/20/2023	SCHOOL NURSE SUPPLY, INC.	010-4300	18.47	
5009049616	04/20/2023	Port City Architectural Signature Streetscapes	010-4300	13,515.00	
5009049617	04/20/2023	Skechers USA Inc.	010-4300	72.13	
5009049618	04/20/2023	Snaplock Industries, Inc.	010-4300	6,883.53	
5009049621	04/20/2023	Studies Weekly	010-4300	496.85	
5009049623	04/20/2023	SUPER DUPER PUBLICATIONS	010-4300	207.58	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

Page 2 of 13

ReqPay12a

Board Report

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049629	04/20/2023	VC Metals Inc	010-4300	25.85	
5009049630	04/20/2023	Velocity Truck Center	010-4300	.01-	
5009049641	04/20/2023	Western Psychological Services	010-4300	418.22	
5009049648	04/25/2023	Camitas El Brother Inc.	010-4300	1,413.75	
5009049665	04/25/2023	Integrated Fire and Safety	010-4300	3,054.79	
5009049674	04/25/2023	ODP Business Solutions	010-4300	15,094.80	
5009049683	04/25/2023	Sam's Club Direct	010-4300	387.22	
5009049684	04/25/2023	SC FUELS	010-4300	2,907.32	
5009049692	04/25/2023	STEFANIE TERRAZAS	010-4300	566.59	
5009049695	04/25/2023	Underwood Family Farms	010-4300	1,785.00	
5009049701	04/27/2023	Vollmar, Heather M	010-4300	83.48	
5009049702	04/27/2023	Chavez, Maria D	010-4300	44.16	
5009049705	04/27/2023	EPMOV INC. Farm Cart Organics	010-4300	1,395.25	
5009049708	04/27/2023	Green Thumb Nursery	010-4300	220.09	
5009049709	04/27/2023	House Sanitary Supply	010-4300	152.95	
5009049724	05/02/2023	AAA Propane Service	010-4300	360.15	
5009049725	05/02/2023	Advance Auto Parts	010-4300	685.15	
5009049727	05/02/2023	Airgas	010-4300	232.48	
5009049729	05/02/2023	Aswell Trophy	010-4300	2,141.30	
5009049732	05/02/2023	BARON INDUSTRIES	010-4300	697.89	
5009049733	05/02/2023	Bertrands Music (Pedersens)	010-4300	491.94	
5009049738	05/02/2023	COGGS TIRE SERVICE	010-4300	181.48	
5009049745	05/02/2023	Grainger	010-4300	33.16	
5009049747	05/02/2023	Home Science Tools	010-4300	80.94	
5009049751	05/02/2023	JW Pepper & Son, Inc.	010-4300	6.56	
5009049762	05/02/2023	O'Reilly Auto Parts	010-4300	263.65	
5009049769	05/02/2023	Skechers USA Inc.	010-4300	123.01	
5009049773	05/02/2023	Traffic Technologies, LLC	010-4300	113.62	
5009049775	05/02/2023	VC Metals Inc	010-4300	683.56	
5009049776	05/02/2023	Velocity Truck Center	010-4300	.01-	
5009049779	05/02/2023	Camitas El Brother Inc.	010-4300	2,990.63	
5009049780	05/04/2023	Garcia, Lisette	010-4300	32.87	
5009049781	05/04/2023	Chavez, Mireya N	010-4300	315.73	
5009049782	05/04/2023	Garcia, Augustine	010-4300	29.80	
5009049783	05/04/2023	Mosqueda, Margarita	010-4300	156.70	
5009049784	05/04/2023	Delaway, Ryan E	010-4300	50.97	
5009049785	05/04/2023	Martin, Melanie	010-4300	53.97	
5009049786	05/04/2023	Erickson, Adam L	010-4300	74.20	
5009049789	05/04/2023	Malette, Jeanine	010-4300	227.45	
5009049793	05/04/2023	BARON INDUSTRIES	010-4300	48.54	
5009049796	05/04/2023	COGGS TIRE SERVICE	010-4300	37.07	
5009049805	05/04/2023	Fence Factory Rentals	010-4300	27.81	
5009049806	05/04/2023	FERGUSON ENTERPRISES # 1350	010-4300	318.51	
5009049808	05/04/2023	Grainger	010-4300	324.84	
5009049809	05/04/2023	Green Thumb Nursery	010-4300	507.55	
5009049814	05/04/2023	Peach Hill Soils, Inc	010-4300	273.49	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE
Page 3 of 13

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049818	05/04/2023	SC FUELS	010-4300	2,966.94	
5009049820	05/04/2023	Shredrite Co/Shredrite Inc	010-4300	565.00	
5009049825	05/04/2023	VC Metals Inc	010-4300	1,987.45	
5009049498	04/13/2023	House Sanitary Supply	010-4325	1,811.03	
5009049527	04/13/2023	Southwest School & Office Supply	010-4325	923.44	
5009049586	04/20/2023	House Sanitary Supply	010-4325	1,843.01	
5009049663	04/25/2023	House Sanitary Supply	010-4325	925.45	
5009049687	04/25/2023	Southwest School & Office Supply	010-4325	208.30	
5009049709	04/27/2023	House Sanitary Supply	010-4325	1,152.83	
5009049748	05/02/2023	House Sanitary Supply	010-4325	4,593.78	
5009049766	05/02/2023	Pioneer Chemical Co	010-4325	11,333.71	
5009049810	05/04/2023	House Sanitary Supply	010-4325	887.52	
5009049821	05/04/2023	Southwest School & Office Supply	010-4325	286.95	
5009049532	04/13/2023	VC Metals Inc	010-4335	36.30	
5009049629	04/20/2023	VC Metals Inc	010-4335	5.44	
5009049775	05/02/2023	VC Metals Inc	010-4335	143.98	
5009049825	05/04/2023	VC Metals Inc	010-4335	374.02	
5009049420	04/11/2023	Green Thumb Nursery	010-4360	98.93	
5009049585	04/20/2023	HOME DEPOT CREDIT SERVICES	010-4360	694.18	
5009049612	04/20/2023	SC FUELS	010-4360	303.99	
5009049684	04/25/2023	SC FUELS	010-4360	385.33	
5009049764	05/02/2023	Pacific Equipment	010-4360	1,126.54	
5009049804	05/04/2023	Ewing Irrigation Products Inc	010-4360	186.68	
5009049818	05/04/2023	SC FUELS	010-4360	495.49	
5009049411	04/11/2023	C D W GOVERNMENT, INC.	010-4400	9,084.98	
5009049419	04/11/2023	Grainger	010-4400	179.90	
5009049479	04/13/2023	B & H Foto Electronics Corp	010-4400	101.23	
5009049494	04/13/2023	Mamas Enterprise Goals 4 Sports	010-4400	8,228.00	
5009049557	04/20/2023	AMAZON CAPITAL SERVICES	010-4400	758.20	
5009049569	04/20/2023	C D W GOVERNMENT, INC.	010-4400	749.41	
5009049571	04/20/2023	DELL MARKETING L.P. C/O DELL USA LP	010-4400	8,990.06	
5009049594	04/20/2023	MyBinding, LLC	010-4400	5,407.88	
5009049727	05/02/2023	Airgas	010-4400	70.24	
5009049744	05/02/2023	GigaKom	010-4400	14,408.61	
5009049808	05/04/2023	Grainger	010-4400	46.14	
5009049405	04/11/2023	AMN Allied Services LLC	010-5100	3,255.22	
5009049406	04/11/2023	ATX Learning LLC	010-5100	13,077.03	
5009049435	04/11/2023	PASSAGEWAY, INC.	010-5100	8,486.09	
5009049437	04/11/2023	Pioneer Healthcare Services	010-5100	2,160.00	
5009049438	04/11/2023	New Direction Solutions LLC Pro Care Therapy	010-5100	1,767.88	
5009049443	04/11/2023	Rebecca R. Simonson	010-5100	954.69	
5009049450	04/11/2023	Tammy Van Fleet, PHD, BCBA	010-5100	618.75	
5009049453	04/11/2023	Ventura County Behavioral Health Department	010-5100	18,437.20	
5009049478	04/13/2023	ATX Learning LLC	010-5100	13,719.41	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

ReqPay12a

Board Report

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049481	04/13/2023	BOYS & GIRLS CLUBS OF GREATER OXNARD & PORT HUENEME	010-5100	57,489.34	
5009049482	04/13/2023	BOYS & GIRLS CLUBS OF GREATER OXNARD & PORT HUENEME	010-5100	58,591.77	
5009049483	04/13/2023	BOYS & GIRLS CLUBS OF GREATER OXNARD & PORT HUENEME	010-5100	313,064.03	
5009049486	04/13/2023	Catalyst Family Inc.	010-5100	31,898.98	
5009049517	04/13/2023	Pioneer Healthcare Services	010-5100	2,160.00	
5009049523	04/13/2023	Ventura County SELPA	010-5100	83,851.05	
5009049559	04/20/2023	AMN Allied Services LLC	010-5100	3,255.22	
5009049592	04/20/2023	Maxim Healthcare Staffing	010-5100	437.28	
5009049605	04/20/2023	New Direction Solutions LLC Pro Care Therapy	010-5100	3,535.73	
5009049619	04/20/2023	Soliant Health LLC	010-5100	12,893.52	
5009049628	04/20/2023	The Stepping stones Group, LLC	010-5100	9,942.30	
5009049631	04/20/2023	Ventura County Office of Education Business	010-5100	4,108.13	
5009049632	04/20/2023	Ventura County Office of Education Business	010-5100	7,249.25	
5009049633	04/20/2023	Ventura County Office of Education Business	010-5100	29,150.01	
5009049634	04/20/2023	Ventura County Office of Education Business	010-5100	21,837.63	
5009049635	04/20/2023	Ventura County Office of Education Business	010-5100	20,954.88	
5009049636	04/20/2023	Ventura County Office of Education Business	010-5100	17,187.41	
5009049637	04/20/2023	Ventura County Office of Education Business	010-5100	25,605.10	
5009049642	04/25/2023	AMN Allied Services LLC	010-5100	3,580.75	
5009049656	04/25/2023	EverDriven Technologies	010-5100	928.80	
5009049670	04/25/2023	Maxim Healthcare Staffing	010-5100	12,774.25	
5009049676	04/25/2023	PASSAGEWAY, INC.	010-5100	449.04	
5009049696	04/25/2023	Tammy Van Fleet, PHD, BCBAD	010-5100	163.79	
5009049723	05/02/2023	360 Degree Customer Inc.	010-6100	19,655.98	
5009049749	05/02/2023	Horalia Rodriguez dba HR Entertainment	010-5100	2,548.97	
5009049772	05/02/2023	Therapy Travelers LLC	010-5100	2,098.40	
5009049424	04/11/2023	Jeffery Hudson	010-5200	2,033.48	
5009049426	04/11/2023	Leonor Pazos	010-5200	375.93	
5009049457	04/13/2023	Ramirez, Elena	010-5200	51.36	
5009049458	04/13/2023	Arceo, Lucila	010-5200	74.27	
5009049459	04/13/2023	Mosqueda, Margarita	010-5200	175.00	
5009049460	04/13/2023	Rosales, Cesar	010-5200	372.70	
5009049462	04/13/2023	Escobar, Hugo M	010-5200	26.20	
5009049465	04/13/2023	Romano, David R	010-5200	385.45	
5009049466	04/13/2023	Fino Rodriguez, Darlene D	010-5200	35.37	
5009049467	04/13/2023	Beckman, Janelle	010-5200	69.70	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE **ONLINE**
Page 5 of 13

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049469	04/13/2023	Magana, Carlos S	010-5200	20.96	
5009049471	04/13/2023	Gray, Ethan T	010-5200	314.36	
5009049472	04/13/2023	Garcia Baez, Josephine	010-5200	22.99	
5009049473	04/13/2023	Vazquez, Brenda	010-5200	175.00	
5009049476	04/13/2023	Acord, Anna J	010-5200	22.27	
5009049484	04/13/2023	CABE	010-5200	1,840.00	
5009049485	04/13/2023	Carnegie Foundation for The Advancement of Teaching	010-5200	1,095.00	
5009049507	04/13/2023	Mario Torres	010-5200	778.85	
5009049534	04/13/2023	Ventura County Office of Education Business	010-5200	100.00	
5009049544	04/17/2023	U.S. Bank Corporate Payment Systems	010-5200	16,381.96	
5009049547	04/20/2023	Escobar, Hugo M	010-5200	26.20	
5009049548	04/20/2023	Maria, Julie E	010-5200	334.12	
5009049550	04/20/2023	Auerbach, Katherine A	010-5200	387.94	
5009049552	04/20/2023	Amparan-Henschel, Naomi A	010-5200	88.81	
5009049555	04/20/2023	Rodriguez, Mayra Guadalupe Z	010-5200	83.04	
5009049556	04/20/2023	Magana, Ana	010-5200	17.20	
5009049582	04/20/2023	ATDLE	010-5200	1,905.00	
5009049580	04/20/2023	Gloria Cervantes De Lira	010-5200	1,226.72	
5009049615	04/20/2023	Ventura County SELPA	010-5200	200.00	
5009049638	04/20/2023	Ventura County Office of Education Business	010-5200	200.00	
5009049643	04/25/2023	Arturo Burclaga	010-5200	767.28	
5009049644	04/25/2023	ATDLE	010-5200	3,175.00	
5009049649	04/25/2023	Josefina Carrillo	010-5200	566.15	
5009049700	04/27/2023	Hernandez, Maria M	010-5200	110.04	
5009049737	05/02/2023	CHARLES FICHTNER	010-5200	1,128.68	
5009049755	05/02/2023	Leslie Hudson	010-5200	825.02	
5009049787	05/04/2023	Henggeler, Christie	010-5200	370.63	
5009049788	05/04/2023	Zarate, Cynthia	010-5200	362.43	
5009049789	05/04/2023	Malette, Jeanine	010-5200	201.30	
5009049790	05/04/2023	Boucher, Nicole M	010-5200	107.66	
5009049794	05/04/2023	Caasfep	010-5200	100.00	
5009049544	04/17/2023	U.S. Bank Corporate Payment Systems	010-5300	701.87	
5009049593	04/20/2023	MWG MESTMAKER & ASSOCIATES	010-5450	195.00	
5009049415	04/11/2023	SOUTHERN CALIF. EDISON	010-5520	24,527.52	
5009049575	04/20/2023	SOUTHERN CALIF. EDISON	010-5520	22,869.92	
5009049418	04/11/2023	THE GAS COMPANY	010-5530	1,763.79	
5009049659	04/25/2023	THE GAS COMPANY	010-5530	6,210.54	
5009049409	04/11/2023	California American Water	010-5540	1,883.64	
5009049449	04/11/2023	UNITED WATER CONSERVATION DIST	010-5540	3,739.17	
5009049791	05/04/2023	APPLIED BACKFLOW TECHNOLOGIES	010-5540	330.00	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

Page 6 of 13

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049795	05/04/2023	CITY OF OXNARD	010-5540	13,502.86	
5009049797	05/04/2023	CULLIGAN WATER	010-5540	43.00	
5009049798	05/04/2023	CULLIGAN WATER	010-5540	29.75	
5009049799	05/04/2023	CULLIGAN WATER	010-5540	25.00	
5009049800	05/04/2023	CULLIGAN WATER	010-5540	43.00	
5009049801	05/04/2023	CULLIGAN WATER	010-5540	68.00	
5009049802	05/04/2023	CULLIGAN WATER	010-5540	153.50	
5009049574	04/20/2023	E J Harrison & Sons	010-5560	93.00	
5009049854	04/25/2023	E J Harrison & Sons	010-5560	12,317.50	
5009049445	04/11/2023	Security Self Storage	010-5600	252.00	
5009049536	04/13/2023	Wireless CCTV LLC	010-5600	3,277.50	
5009049544	04/17/2023	U.S. Bank Corporate Payment Systems	010-5600	1,150.00	
5009049614	04/20/2023	Security Self Storage	010-5600	289.80	
5009049640	04/20/2023	Wireless CCTV LLC	010-5600	3,277.50	
5009049685	04/25/2023	Security Self Storage	010-5600	189.82	
5009049763	05/02/2023	PACIFIC COAST SOUND AND COMMUNICATIONS, INC.	010-5600	110.00	
5009049777	05/02/2023	Wireless CCTV LLC	010-5600	3,277.50	
5009049404	04/11/2023	AMERICAN BUILDING COMFORT	010-5610	1,780.04	
5009049427	04/11/2023	M/M Mechanical Inc.	010-5610		
5009049452	04/11/2023	Venco Electric	010-5610	450.00	
5009049489	04/13/2023	COGGS TIRE SERVICE	010-5610	156.68	
5009049493	04/13/2023	GIBBS INTERNATIONAL	010-5610	534.19	
5009049558	04/20/2023	AMERICAN BUILDING COMFORT	010-5610	307.50	
5009049620	04/20/2023	Sonitrol	010-5610	6,287.82	
5009049707	04/27/2023	GREATAMERICA FINANCIAL SVCS	010-5610	282.96	
5009049731	05/02/2023	Auto Tech	010-5610	228.00	
5009049757	05/02/2023	M/M Mechanical Inc.	010-5610	8,043.04	
5009049796	05/04/2023	COGGS TIRE SERVICE	010-5610	12.59	
5009049805	05/04/2023	Fence Factory Rentals	010-5610	45.15	
5009049807	05/04/2023	GIBBS INTERNATIONAL	010-5610	3,008.76	
5009049813	05/04/2023	M/M Mechanical Inc.	010-5610	4,159.84	
5009049646	04/25/2023	Canon Solutions America, Inc	010-5612	11,403.54	
5009049753	05/02/2023	KONICA MINOLTA BUSINESS SOLUTIONS USA, INC.	010-5612	3,672.81	
5009049451	04/11/2023	Velocity Truck Center	010-5620	1,323.47	
5009049513	04/13/2023	Overhead Door	010-5620	420.00	
5009049520	04/13/2023	SCHINDLER ELEVATOR CORPORATION	010-5620	414.33	
5009049630	04/20/2023	Velocity Truck Center	010-5620	87.95	
5009049742	05/02/2023	Wade K Riddering DBA	010-5620	1,215.00	
5009049776	05/02/2023	Velocity Truck Center	010-5620	54.98	
5009049585	04/20/2023	HOME DEPOT CREDIT SERVICES	010-5630	300.00	
5009049774	05/02/2023	United Site Services	010-5630	4,146.36	
5009049405	04/11/2023	AMN Allied Services LLC	010-5800	744.78	
5009049406	04/11/2023	ATX Learning LLC	010-5800	4,690.47	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

ReqPay12a

Board Report

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049411	04/11/2023	C D W GOVERNMENT, INC.	010-5800	2,802.77	
5009049412	04/11/2023	COASTAL OCCUPATIONAL MEDICAL GROUP	010-5800	200.00	
5009049416	04/11/2023	Fortra, LLC	010-5800	391.37	
5009049422	04/11/2023	Homero Chavez	010-5800	3,641.45	
5009049427	04/11/2023	M/M Mechanical Inc.	010-5800	379.50	
5009049428	04/11/2023	Mister Softee	010-5800	497.00	
5009049430	04/11/2023	Lisa Kelly dba Murals by Lisa Kelly	010-5800	8,500.00	
5009049433	04/11/2023	OC Tech Innovations Corp	010-5800	840.00	
5009049435	04/11/2023	PASSAGEWAY, INC.	010-5800	2,923.71	
5009049437	04/11/2023	Pioneer Healthcare Services	010-5800	1,080.00	
5009049438	04/11/2023	New Direction Solutions LLC Pro Care Therapy	010-5800	632.14	
5009049439	04/11/2023	Professional Tutors of America	010-5800	2,128.25	
5009049441	04/11/2023	Ralph D' Oliveira	010-5800	8,250.00	
5009049443	04/11/2023	Rebecca R. Simonson	010-5800	4,325.31	
5009049444	04/11/2023	Joshua Valdivia	010-5800	5,450.00	
5009049450	04/11/2023	Tammy Van Fleet, PHD, BCBAD	010-5800	1,718.75	
5009049453	04/11/2023	Ventura County Behavioral Health Department	010-5800	4,190.27	
5009049478	04/13/2023	ATX Learning LLC	010-5800	3,920.59	
5009049481	04/13/2023	BOYS & GIRLS CLUBS OF GREATER OXNARD & PORT HUENEME	010-5800	1,101.84	
5009049482	04/13/2023	BOYS & GIRLS CLUBS OF GREATER OXNARD & PORT HUENEME	010-5800	1,122.97	
5009049483	04/13/2023	BOYS & GIRLS CLUBS OF GREATER OXNARD & PORT HUENEME	010-5800	6,000.17	
5009049486	04/13/2023	Catalyst Family Inc.	010-5800	1,020.06	
5009049492	04/13/2023	Luis Gerardo Guillen	010-5800	3,500.00	
5009049497	04/13/2023	Homero Chavez	010-5800	1,119.87	
5009049500	04/13/2023	John Tracy Center	010-5800	551.25	
5009049509	04/13/2023	MIXTECO/INDIGENA COMMUNITY ORGANIZING PROJECT	010-5800	25,013.24	
5009049512	04/13/2023	Natus	010-5800	250.00	
5009049517	04/13/2023	Pioneer Healthcare Services	010-5800	1,080.00	
5009049518	04/13/2023	Platinum tow & Transport	010-5800	262.50	
5009049523	04/13/2023	Ventura County SELPA	010-5800	7,678.95	
5009049524	04/13/2023	SERVICE PRO-FIRE PROTECTION	010-5800	1,458.65	
5009049535	04/13/2023	STEVE ZOLOTAS DBA WEST OAKS PEST CONTROL	010-5800	2,285.00	
5009049544	04/17/2023	U.S. Bank Corporate Payment Systems	010-5800	9,200.82	
5009049559	04/20/2023	AMN Allied Services LLC	010-5800	744.78	
5009049566	04/20/2023	CDTF	010-5800	70.00	
5009049567	04/20/2023	Carlos Dimas	010-5800	1,050.00	
5009049573	04/20/2023	Durham Transportation	010-5800	923.55	
5009049577	04/20/2023	FGL Environmental	010-5800	67.00	
5009049581	04/20/2023	Golden State Alarms, Inc.	010-5800	7,090.00	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

Page 8 of 13

ReqPay12a

Board Report

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049590	04/20/2023	Makers Empire, Inc.	010-5800	1,500.00	
5009049592	04/20/2023	Maxim Healthcare Staffing	010-5800	42.74	
5009049595	04/20/2023	Nee Quaison Sackey	010-5800	2,700.00	
5009049597	04/20/2023	OC Tech Innovations Corp	010-5800	980.00	
5009049598	04/20/2023	Orange County Department of Ed	010-5800	900.00	
5009049599	04/20/2023	PARADIGM HEALTHCARE SERVICES	010-5800	3,538.76	
5009049601	04/20/2023	Pegasus, Transit Inc	010-5800	1,673.35	
5009049605	04/20/2023	New Direction Solutions LLC Pro Care Therapy	010-5800	1,284.27	
5009049608	04/20/2023	Ralph D' Oliveira	010-5800	1,447.92	
5009049609	04/20/2023	RENAISSANCE LEARNING INC.	010-5800	22.49	
5009049619	04/20/2023	Soliant Health LLC	010-5800	3,142.08	
5009049620	04/20/2023	Sonitrol	010-5800	19,376.75	
5009049622	04/20/2023	Crown Castle	010-5800	4,577.75	
5009049625	04/20/2023	T-Mobile	010-5800	173.70	
5009049627	04/20/2023	Concerned Resources dba The Crew	010-5800	2,340.00	
5009049628	04/20/2023	The Stepping stones Group, LLC	010-5800	3,737.70	
5009049642	04/25/2023	AMN Allied Services LLC	010-5800	819.25	
5009049647	04/25/2023	Carlos Dimas	010-5800	900.00	
5009049652	04/25/2023	DMTI, Inc.	010-5800	79,300.00	
5009049655	04/25/2023	Emma E. Mikta	010-5800	1,100.00	
5009049656	04/25/2023	EverDriven Technologies	010-5800	4,383.10	
5009049660	04/25/2023	Luis Gerardo Guillen	010-5800	1,400.00	
5009049661	04/25/2023	Golden State Alarms, Inc.	010-5800	7,980.00	
5009049662	04/25/2023	William Venegas Hip Hop Mindest	010-5800	10,640.00	
5009049670	04/25/2023	Maxim Healthcare Staffing	010-5800	1,248.45	
5009049671	04/25/2023	Melinda D. gillinger	010-5800	980.00	
5009049672	04/25/2023	Mister Softee	010-5800	1,908.00	
5009049673	04/25/2023	Most Excellent Enterprises	010-5800	2,250.00	
5009049675	04/25/2023	PARADIGM HEALTHCARE SERVICES	010-5800	401.49	
5009049676	04/25/2023	PASSAGEWAY, INC.	010-5800	154.71	
5009049679	04/25/2023	Rain Master Irrigation Systems	010-5800	14.95	
5009049682	04/25/2023	Joshua Valdivia	010-5800	2,100.00	
5009049686	04/25/2023	SERVICE PRO-FIRE PROTECTION	010-5800	2,535.00	
5009049689	04/25/2023	Steve Sunnarborg	010-5800	1,300.00	
5009049696	04/25/2023	Tammy Van Fleet, PHD, BCBAD	010-5800	454.96	
5009049698	04/25/2023	W.O.L.F.	010-5800	16,625.00	
5009049703	04/27/2023	Amanda Lynn Krogh	010-5800	1,700.00	
5009049710	04/27/2023	Jasmine Keys	010-5800	1,250.00	
5009049714	04/27/2023	SELPA Association of CA	010-5800	198.00	
5009049717	04/27/2023	TAFT ELECTRIC	010-5800	1,380.72	
5009049721	04/27/2023	Ventura County Office of Education Business	010-5800	540.00	
5009049723	05/02/2023	360 Degree Customer Inc.	010-5800	459.94	
5009049726	05/02/2023	JOHN HUNTER AFFORDABLE TABLES & CHAIRS	010-5800	1,717.00	
5009049730	05/02/2023	AUTO CITY GLASS	010-5800	20,497.41	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

Page 9 of 13

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049734	05/02/2023	Carlos Dimas	010-5800	500.00	
5009049736	05/02/2023	Channel Islands Roofing, Inc.	010-5800	285.00	
5009049740	05/02/2023	Edward Lee Layman	010-5800	2,650.00	
5009049741	05/02/2023	Emma E. Mikita	010-5800	850.00	
5009049743	05/02/2023	Luis Gerardo Gullien	010-5800	500.00	
5009049746	05/02/2023	Maria Laura Hendrix	010-5800	3,062.50	
5009049749	05/02/2023	Horalia Rodriguez dba HR Entertainment	010-5800	1,553.03	
5009049750	05/02/2023	John Tracy Center	010-5800	1,233.75	
5009049754	05/02/2023	Learning Priority, Inc	010-5800	4,950.00	
5009049756	05/02/2023	LunchAssist, Inc.	010-5800	17,175.00	
5009049759	05/02/2023	Most Excellent Enterprises	010-5800	1,000.00	
5009049760	05/02/2023	Lisa Kelly dba Murals by Lisa Kelly	010-5800	500.00	
5009049761	05/02/2023	Nee Qualson Sackey	010-5800	2,741.74	
5009049768	05/02/2023	SAFETY-KLEEN, INC.	010-5800	490.16	
5009049770	05/02/2023	SWRCB ACCOUNTING OFFICE ATTN WATER QUALITY FEES	010-5800	1,068.00	
5009049771	05/02/2023	TAFT ELECTRIC	010-5800	4,050.19	
5009049772	05/02/2023	Therapy Travelers LLC	010-5800	1,811.60	
5009049778	05/02/2023	Dr. Elizabeth Yeager	010-5800	1,818.75	
5009049817	05/04/2023	Joshua Valdivia	010-5800	2,500.00	
5009049819	05/04/2023	SERVICE PRO-FIRE PROTECTION	010-5800	4,768.00	
5009049827	05/04/2023	Ventura County Office of Education Business	010-5800	2,500.00	
5009049431	04/11/2023	Myers, Widders, Gibson, Jones	010-5802	121.88	
5009049645	04/25/2023	Atkinson, Andelson, Loya, Ruud & Romo	010-5802	42,711.07	
5009049504	04/13/2023	Live Scan Ventura	010-5804	572.00	
5009049417	04/11/2023	Frontier Communications	010-5900	117.82	
5009049477	04/13/2023	AT&T	010-5900	2,352.41	
5009049576	04/20/2023	FEDEX	010-5900	93.91	
5009049579	04/20/2023	Frontier Communications	010-5900	463.72	
5009049657	04/25/2023	FEDEX	010-5900	76.24	
5009049658	04/25/2023	Frontier Communications	010-5900	112.88	
5009049699	04/25/2023	Windstream	010-5900	6,535.63	
5009049706	04/27/2023	Frontier Communications	010-5900	112.88	
5009049454	04/11/2023	VERIZON WIRELESS	010-5920	481.06	
5009049539	04/13/2023	EJS Construction, Inc	010-6102	146,094.85	
5009049684	04/25/2023	Traffic Technologies, LLC	010-6102	53.53	
5009049697	04/25/2023	Venco Western	010-6102	5,420.49	
5009049541	04/13/2023	KENCO CONSTRUCTION SERVICES	010-6145	1,680.00	
5009049811	05/04/2023	KENCO CONSTRUCTION SERVICES	010-6145	1,470.00	
5009049603	04/20/2023	POWER MACHINERY CENTER	010-6400	37,668.31	
5009049709	04/27/2023	House Sanitary Supply	010-6400	1,120.36	
5009049401	04/11/2023	Luna, Olga M	010-8699	45.75	
5009049722	05/02/2023	Sonia Gustafsson	010-8699	89.39	
5009049525	04/13/2023	SISC FINANCE	010-9516	2,315.62	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

Page 10 of 13

ReqPay12a

Board Report

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049510	04/13/2023	United of Omaha Life Ins. Co.	010-9534	785.22	
5009049526	04/13/2023	SISC FINANCE	010-9534	681,471.96	
			010-9537	28,149.62	
5009049399	04/10/2023	Tax Deferred Services Corporate Office Suite 209	010-9539	90,352.33	
5009049402	04/11/2023	American Family Life	010-9539	115.12	
5009049718	04/27/2023	Tax Deferred Services Corporate Office Suite 209	010-9539	92,696.33	
5009049719	04/27/2023	Tax Deferred Services Corporate Office Suite 209	010-9539	722.00	
5009049483	04/13/2023	Raynoso, Lyana	Cancelled		388.75 *
Cancel	1	388.75	Total Number of Checks	362	2,839,253.98
5009049403	04/11/2023	AMAZON CAPITAL SERVICES	130-4300	880.19	
5009049419	04/11/2023	Grainger	130-4300	303.73	
5009049434	04/11/2023	ODP Business Solutions	130-4300	626.23	
5009049544	04/17/2023	U.S. Bank Corporate Payment Systems	130-4300	18,483.53	
5009049557	04/20/2023	AMAZON CAPITAL SERVICES	130-4300	4,789.14	
5009049585	04/20/2023	HOME DEPOT CREDIT SERVICES	130-4300	10,186.94	
5009049688	04/25/2023	STEVENSON'S RESTAURANT EQUIP.	130-4300	424.00	
5009049729	05/02/2023	Aswell Trophy	130-4300	159.34	
5009049758	05/02/2023	MHP Laundry LLC dba Wash Wizard	130-4300	160.75	
5009049822	05/04/2023	STEVENSON'S RESTAURANT EQUIP.	130-4300	1,534.94	
5009049464	04/13/2023	Allen, Shirley	130-4305	150.00	
5009049400	04/11/2023	Buckenberger, Jenise A	130-4710	46.32	
5009049414	04/11/2023	Driftwood Dairy, Inc.	130-4710	4,968.75	
5009049425	04/11/2023	Laubacher Farms, inc	130-4710	269.00	
5009049440	04/11/2023	Tri County Bread Service	130-4710	1,632.39	
5009049442	04/11/2023	Ramiro Avina	130-4710	1,825.00	
5009049446	04/11/2023	SYSCO VENTURA, INC.	130-4710	31,645.67	
5009049448	04/11/2023	THE BERRY MAN, INC.	130-4710	15,140.12	
5009049456	04/11/2023	J,S & W Cattle Ranch GP Watkins Cattle Company	130-4710	2,478.00	
5009049487	04/13/2023	CDE/CASHIER'S OFFICE	130-4710	801.28	
5009049529	04/13/2023	SYSCO VENTURA, INC.	130-4710	1,845.88	
5009049544	04/17/2023	U.S. Bank Corporate Payment Systems	130-4710	1,395.00	
5009049572	04/20/2023	Driftwood Dairy, Inc.	130-4710	841.40	
5009049584	04/20/2023	Home Country Pizza	130-4710	722.02	
5009049607	04/20/2023	Tri County Bread Service	130-4710	208.40	
5009049624	04/20/2023	SYSCO VENTURA, INC.	130-4710	2,788.11	
5009049626	04/20/2023	THE BERRY MAN, INC.	130-4710	1,176.20	
5009049653	04/25/2023	Driftwood Dairy, Inc.	130-4710	3,220.47	
5009049668	04/25/2023	Laubacher Farms, inc	130-4710	355.00	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

Page 11 of 13

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049678	04/25/2023	Tri County Bread Service	130-4710	667.37	
5009049680	04/25/2023	Ramiro Avina	130-4710	900.00	
5009049690	04/25/2023	SYSCO VENTURA, INC.	130-4710	12,735.67	
5009049693	04/25/2023	THE BERRY MAN, INC.	130-4710	4,090.10	
5009049704	04/27/2023	Driftwood Dairy, Inc.	130-4710	2,749.60	
5009049711	04/27/2023	Laubacher Farms, Inc	130-4710	2,046.00	
5009049712	04/27/2023	Tri County Bread Service	130-4710	3,283.43	
5009049713	04/27/2023	Ramiro Avina	130-4710	860.00	
5009049716	04/27/2023	SYSCO VENTURA, INC.	130-4710	14,808.78	
5009049720	04/27/2023	THE BERRY MAN, INC.	130-4710	9,510.56	
5009049803	05/04/2023	Driftwood Dairy, Inc.	130-4710	6,540.11	
5009049812	05/04/2023	Laubacher Farms, Inc	130-4710	612.00	
5009049815	05/04/2023	Tri County Bread Service	130-4710	2,698.95	
5009049816	05/04/2023	Ramiro Avina	130-4710	360.00	
5009049823	05/04/2023	SYSCO VENTURA, INC.	130-4710	37,187.42	
5009049828	05/04/2023	J.S & W Cattle Ranch GP Watkins Cattle Company	130-4710	2,395.40	
5009049551	04/20/2023	Piper, Lacey	130-5200	263.06	
5009049544	04/17/2023	U.S. Bank Corporate Payment Systems	130-5300	146.00	
5009049519	04/13/2023	Puretec Industrial Water	130-5600	132.55	
5009049606	04/20/2023	Puretec Industrial Water	130-5600	110.53	
5009049639	04/20/2023	VENTURA REFRIGERATION SALES & SERVICE	130-5600	2,153.37	
5009049677	04/25/2023	Puretec Industrial Water	130-5600	251.74	
5009049767	05/02/2023	Puretec Industrial Water	130-5600	251.74	
5009049533	04/13/2023	VENTURA COUNTY FARM TO SCHOOL	130-5800	7,000.00	
5009049651	04/25/2023	Environmental Health Division	130-5800	725.69	
5009049477	04/13/2023	AT&T	130-5900	17.91	
5009049544	04/17/2023	U.S. Bank Corporate Payment Systems	130-9320	5,508.52	
5009049650	04/25/2023	CDE/CASHIER'S OFFICE	130-9320	31.62	
5009049735	05/02/2023	CDE/CASHIER'S OFFICE	130-9320	28.56	
5009049487	04/13/2023	CDE/CASHIER'S OFFICE	130-9510	93.50	
Total Number of Checks			55	227,217.98	
5009049544	04/17/2023	U.S. Bank Corporate Payment Systems	212-4300	291.12	
5009049728	05/02/2023	A4E	212-5800	15,251.25	
5009049752	05/02/2023	KBZ Architects	212-6101	8,454.00	
5009049691	04/25/2023	TAFT ELECTRIC	212-6102	9,201.23	
5009049826	05/04/2023	Venco Electric	212-6102	18,055.16	
5009049452	04/11/2023	Venco Electric	212-6202	6,853.00	
5009049539	04/13/2023	EJS Construction, Inc	212-6202	168,788.99	
5009049543	04/13/2023	Venco Electric	212-6202	480.00	
5009049752	05/02/2023	KBZ Architects	212-6219	25,068.66	

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

ESCAPE ONLINE

Checks Dated 04/08/2023 through 05/04/2023

Check Number	Check Date	Pay to the Order of	Fund-Object	Expensed Amount	Check Amount
5009049538	04/13/2023	BALFOUR BEATTY CONSTRUCTION	212-8272	34,240.00	
5009049792	05/04/2023	BALFOUR BEATTY CONSTRUCTION	212-8272	29,992.00	
5009049541	04/13/2023	KENCO CONSTRUCTION SERVICES	212-8290	1,140.00	
5009049667	04/25/2023	KENCO CONSTRUCTION SERVICES	212-8290	570.00	
5009049811	05/04/2023	KENCO CONSTRUCTION SERVICES	212-8290	3,420.00	
Total Number of Checks			13	321,805.41	
5009049488	04/13/2023	Channel Islands Roofing, Inc.	251-5610	1,770.00	
5009049505	04/13/2023	M/M Mechanical Inc.	251-5610	3,628.93	
5009049452	04/11/2023	Venco Electric	251-5800	330.00	
5009049610	04/20/2023	Sage Realty Group	251-5800	9,500.00	
5009049431	04/11/2023	Myers, Widders, Gibson, Jones	251-5802	34.12	
5009049398	04/10/2023	Fence Factory Rentals	251-6102	19,787.88	
5009049542	04/13/2023	Reed Mechanical Systems Inc.	251-6202	531.00	
5009049681	04/25/2023	Reed Mechanical Systems Inc.	251-6202	2,675.00	
Total Number of Checks			8	38,256.93	
5009049455	04/11/2023	Vineyard Real Estate, LLC	252-5600	12,600.00	
5009049715	04/27/2023	Stantec Consulting Services	252-5800	396.00	
5009049666	04/25/2023	JENSEN DESIGN & SURVEY	252-6135	24,528.14	
5009049447	04/11/2023	Tetra Tech Divisions	252-6235	6,866.21	
5009049824	05/04/2023	Tetra Tech Divisions	252-6235	1,047.67	
Total Number of Checks			5	45,438.02	
5009049739	05/02/2023	DTA	490-5800	9,414.30	
5009049540	04/13/2023	Hughes General Engineering	490-6102	28,120.00	
5009049664	04/25/2023	Hughes General Engineering	490-6102	28,461.70	
Total Number of Checks			3	65,996.00	

Fund Recap

Fund	Description	Check Count	Expensed Amount
010	General Fund	361	2,839,253.98
130	Cafeteria Fund	55	227,217.98
212	Building Fund Measure L	13	321,805.41
251	CAPITAL FACILITIES - RESIDENTI	8	38,256.93
252	CAPITAL FACILITIES COMMERCIAL	5	45,438.02
490	Capital Projects Fund for Blen	3	65,996.00
Total Number of Checks		430	3,537,968.32
Less Unpaid Tax Liability			.00
Net (Check Amount)			3,537,968.32

The preceding Checks have been issued in accordance with the District's Policy and authorization of the Board of Trustees. It is recommended that the preceding Checks be approved.

11.8



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.8 Approval of CSEA salary schedule
Access	Public
Type	Action (Consent)
Preferred Date	May 17, 2023
Absolute Date	May 17, 2023
Recommended Action	District administration recommends approval.

Public Content

Speaker: Rebecca Rocha, Director of Human Resources

Rationale: Upon ratification of the TA with CSEA, the salary schedule has been updated to include the 9% salary increase. Approval will allow the district to upload the new schedule to the website and share with staff.

[CSEA Salary Schedule with 9% 2022-2023.pdf \(181 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.



**Classified Salary Schedule
2022/2023**

Business Services	Range
Account Clerk I/ASB	30
Account Clerk II	32
Account Clerk III	34
tech. Infrastructure & Learning Environment Support technology	30
Technology Information Systems Support Tech	34
Warehouse Worker/Delivery Driver	37
Microcomputer Network Support Technician	39
Education Technology Network Support Specia	42
Purchasing Assistant	43
System Network Technician	43
Senior Benefits & Accounting Specialist	44
Network Systems Administrator	45
Clerical	Range
Clerk Typist I	21
Clerk Typist II	24
Clerk Typist II Bilingual/Bi-literate	25
Clerk Typist III	26
Receptionist/Clerk	26
Student & Family Support Specialist	27
District Translator	30
Parent, Student & Teacher Liason	30
Secretary	30
School Office Manager/Elementary	33
School Office Manager/Secondary	34
Student Data Systems Specialist	35
Data Analyst	35
Department Manager	39
Senior Student Information Systems Specialist	41
Food Services	Range
Food Service I	21
Food Service II	24
Food Service Delivery Driver	29
Food Service Manager	31
Instructional	Range
Library Clerk/Elementary	22
Library Clerk/Secondary	25
District Library Clerk	28
Instructional Assistant	29
After School Program Specialist	29
Instructional Assistant/Bilingual	30
Instructional Assistant/Special Ed	30
Instructional Specialist - Behavior	33
After School Program Site Coordinator	33
Speech & Language Pathology Assistant	41
Social Emotional Behavior Intervention Specialist	51
Occupational Therapist	52



Maintenance, Operations & Transportation	Range
Custodian	30
Grounds Worker I	30
Bus Driver	31
Bus Driver Trainer	33
Maintenance Worker I	33
Bus Driver/Delivery Driver	34
Bus Driver/Maintenance	34
Maintenance Worker II	36
Lead Bus Driver/Utility Person	36
Lead Bus Driver/Instructor	38
Lead Bus Driver/Maintenance	41
Maintenance Worker III/Electrician	41
Maintenance Worker III/HVAC/Plumber	41
Maintenance Worker III/Locksmith	41
Maintenance Worker III/Technology	41
Vehicle & Equipment Mechanic/Maintenance	41
Lead Maintenance Worker	42

Service Worker	Range
Campus Supervision Assistant	20
School Campus Supervisor	23

NON-REPRESENTED	
Childcare	\$15.50
AVID Tutor	\$15.50



RANGE NUMBER	STEP A	STEP B	STEP C	STEP D	STEP E	6-9 yrs 2%	10-13 4%	14-17 6%	18-21 10%	22-25 12%	26-29 13%	30+ 14%
20	2,928 16.90	3,075 17.74	3,229 18.63	3,390 19.56	3,560 20.54	3630.75 20.95	3701.94 21.36	3773.13 21.77	3915.52 22.59	3986.71 23.00	4022.30 23.21	4057.90 23.41
21	3,002 17.32	3,152 18.18	3,309 19.09	3,475 20.05	3,649 21.05	3721.53 21.47	3794.50 21.89	3867.47 22.31	4013.42 23.15	4086.39 23.58	4122.87 23.79	4159.36 24.00
22	3,077 17.75	3,231 18.64	3,392 19.57	3,562 20.55	3,740 21.58	3814.57 22.01	3889.36 22.44	3964.16 22.87	4113.75 23.73	4188.54 24.17	4225.94 24.38	4263.34 24.60
23	3,154 18.19	3,311 19.10	3,477 20.06	3,651 21.06	3,833 22.12	3909.93 22.56	3986.59 23.00	4063.26 23.44	4216.59 24.33	4293.25 24.77	4331.58 24.99	4369.92 25.21
24	3,232 18.65	3,394 19.58	3,564 20.56	3,742 21.59	3,929 22.67	4007.67 23.12	4086.25 23.57	4164.84 24.03	4322.00 24.94	4400.58 25.39	4439.87 25.62	4479.16 25.84
25	3,313 19.12	3,479 20.07	3,653 21.07	3,836 22.13	4,027 23.23	4107.87 23.70	4188.41 24.16	4268.96 24.63	4430.05 25.56	4510.60 26.02	4550.87 26.26	4591.14 26.49
26	3,396 19.59	3,566 20.57	3,744 21.60	3,931 22.68	4,128 23.82	4210.56 24.29	4293.12 24.77	4375.68 25.24	4540.80 26.20	4623.36 26.67	4664.64 26.91	4705.92 27.15
27	3,481 20.08	3,655 21.09	3,838 22.14	4,030 23.25	4,231 24.41	4315.83 24.90	4400.46 25.39	4485.08 25.88	4654.33 26.85	4738.96 27.34	4781.27 27.58	4823.58 27.83
28	3,568 20.59	3,746 21.61	3,934 22.70	4,130 23.83	4,337 25.02	4423.72 25.52	4510.46 26.02	4597.20 26.52	4770.68 27.52	4857.42 28.02	4900.79 28.27	4944.16 28.52
29	3,657 21.10	3,840 22.15	4,032 23.26	4,234 24.43	4,445 25.65	4534.31 26.16	4623.22 26.67	4712.12 27.19	4889.94 28.21	4978.85 28.72	5023.30 28.98	5067.76 29.24
30	3,749 21.63	3,936 22.71	4,133 23.84	4,340 25.04	4,557 26.29	4647.67 26.81	4738.80 27.34	4829.93 27.87	5012.19 28.92	5103.32 29.44	5148.89 29.71	5194.46 29.97
31	3,842 22.17	4,035 23.28	4,236 24.44	4,448 25.66	4,670 26.95	4763.86 27.48	4857.27 28.02	4950.68 28.56	5137.50 29.64	5230.90 30.18	5277.61 30.45	5324.31 30.72
32	3,938 22.72	4,135 23.86	4,342 25.05	4,559 26.30	4,787 27.62	4882.95 28.17	4978.70 28.72	5074.44 29.28	5265.93 30.38	5361.68 30.93	5409.55 31.21	5457.42 31.49
33	4,037 23.29	4,239 24.45	4,451 25.68	4,673 26.96	4,907 28.31	5005.04 28.88	5103.18 29.44	5201.31 30.01	5397.59 31.14	5495.73 31.71	5544.80 31.99	5593.87 32.27
34	4,138 23.87	4,345 25.07	4,562 26.32	4,790 27.64	5,030 29.02	5130.16 29.60	5230.75 30.18	5331.34 30.76	5532.53 31.92	5633.12 32.50	5683.41 32.79	5733.71 33.08
35	4,241 24.47	4,453 25.69	4,676 26.98	4,910 28.33	5,155 29.74	5258.42 30.34	5361.52 30.93	5464.63 31.53	5670.84 32.72	5773.95 33.31	5825.50 33.61	5877.05 33.91
36	4,347 25.08	4,565 26.34	4,793 27.65	5,033 29.03	5,284 30.49	5389.87 31.10	5495.56 31.71	5601.24 32.32	5812.61 33.53	5918.29 34.14	5971.13 34.45	6023.98 34.75



RANGE NUMBER	STEP A	STEP B	STEP C	STEP D	STEP E	6-9 yrs 2%	10-13 4%	14-17 6%	18-21 10%	22-25 12%	26-29 13%	30+ 14%
37	4,456 25.71	4,679 26.99	4,913 28.34	5,158 29.76	5,416 31.25	5524.63 31.87	5632.95 32.50	5741.28 33.12	5957.93 34.37	6066.26 35.00	6120.42 35.31	6174.58 35.62
38	4,567 26.35	4,796 27.67	5,036 29.05	5,287 30.50	5,552 32.03	5662.74 32.67	5773.78 33.31	5884.81 33.95	6106.88 35.23	6217.92 35.87	6273.43 36.19	6328.95 36.51
39	4,682 27.01	4,916 28.36	5,161 29.78	5,420 31.27	5,691 32.83	5804.31 33.49	5918.12 34.14	6031.93 34.80	6259.55 36.11	6373.36 36.77	6430.27 37.10	6487.17 37.43
40	4,799 27.68	5,039 29.07	5,290 30.52	5,555 32.05	5,833 33.65	5949.41 34.32	6066.06 35.00	6182.72 35.67	6416.03 37.02	6532.68 37.69	6591.01 38.03	6649.34 38.36
41	4,919 28.38	5,165 29.80	5,423 31.29	5,694 32.85	5,979 34.49	6098.14 35.18	6217.71 35.87	6337.28 36.56	6576.43 37.94	6696.00 38.63	6755.78 38.98	6815.57 39.32
42	5,042 29.09	5,294 30.54	5,558 32.07	5,836 33.67	6,128 35.35	6250.61 36.06	6373.17 36.77	6495.73 37.48	6740.86 38.89	6863.42 39.60	6924.70 39.95	6985.98 40.30
43	5,168 29.81	5,426 31.30	5,697 32.87	5,982 34.51	6,281 36.24	6406.86 36.96	6532.49 37.69	6658.11 38.41	6909.36 39.86	7034.99 40.59	7097.80 40.95	7160.61 41.31
44	5,297 30.56	5,562 32.09	5,840 33.69	6,132 35.38	6,438 37.14	6567.04 37.89	6695.80 38.63	6824.57 39.37	7082.10 40.86	7210.86 41.60	7275.25 41.97	7339.63 42.34
45	5,429 31.32	5,701 32.89	5,986 34.53	6,285 36.26	6,599 38.07	6731.21 38.83	6863.20 39.60	6995.18 40.36	7259.15 41.88	7391.14 42.64	7457.13 43.02	7523.12 43.40
46	5,565 32.11	5,843 33.71	6,135 35.40	6,442 37.17	6,764 39.03	6899.49 39.81	7034.78 40.59	7170.06 41.37	7440.63 42.93	7575.92 43.71	7643.56 44.10	7711.20 44.49
47	5,704 32.91	5,989 34.55	6,289 36.28	6,603 38.10	6,933 40.00	7071.99 40.80	7210.65 41.60	7349.32 42.40	7626.65 44.00	7765.32 44.80	7834.65 45.20	7903.98 45.60
48	5,847 33.73	6,139 35.42	6,446 37.19	6,768 39.05	7,107 41.00	7248.78 41.82	7390.92 42.64	7533.05 43.46	7817.32 45.10	7959.45 45.92	8030.51 46.33	8101.58 46.74
49	5,993 34.57	6,292 36.30	6,607 38.12	6,937 40.02	7,284 42.03	7430.01 42.87	7575.69 43.71	7721.38 44.55	8012.75 46.23	8158.44 47.07	8231.28 47.49	8304.12 47.91
50	6,143 35.44	6,450 37.21	6,772 39.07	7,111 41.03	7,466 43.08	7615.75 43.94	7765.08 44.80	7914.41 45.66	8213.06 47.38	8362.39 48.25	8437.05 48.68	8511.72 49.11
51	6,296 36.32	6,611 38.14	6,942 40.05	7,289 42.05	7,653 44.15	7806.15 45.04	7959.21 45.92	8112.28 46.80	8418.40 48.57	8571.46 49.45	8647.99 49.89	8724.52 50.33
52	6,454 37.23	6,776 39.09	7,115 41.05	7,471 43.10	7,844 45.26	8001.30 46.16	8158.19 47.07	8315.07 47.97	8628.85 49.78	8785.74 50.69	8864.18 51.14	8942.63 51.59
53	6,615 38.16	6,946 40.07	7,293 42.08	7,658 44.18	8,041 46.39	8201.33 47.32	8362.14 48.24	8522.95 49.17	8844.57 51.03	9005.38 51.96	9085.79 52.42	9166.19 52.88
54	6,780 39.12	7,119 41.07	7,475 43.13	7,849 45.28	8,242 47.55	8406.36 48.50	8571.19 49.45	8736.02 50.40	9065.68 52.30	9230.51 53.25	9312.93 53.73	9395.34 54.20
55	6,950 40.10	7,297 42.10	7,662 44.21	8,045 46.42	8,448 48.74	8616.53 49.71	8785.48 50.69	8954.43 51.66	9292.34 53.61	9461.29 54.59	9545.77 55.07	9630.24 55.56
56	7,124 41.10	7,480 43.15	7,854 45.31	8,246 47.58	8,659 49.96	8831.95 50.95	9005.12 51.95	9178.30 52.95	9524.65 54.95	9697.82 55.95	9784.41 56.45	9871.00 56.95



RANGE NUMBER	STEP A	STEP B	STEP C	STEP D	STEP E	6-9 yrs 2%	10-13 4%	14-17 6%	18-21 10%	22-25 12%	26-29 13%	30+ 14%
	7,302	7,667	8,050	8,453	8,875	9052.73	9230.24	9407.74	9762.75	9940.26	10029.01	10117.76
57	42.13	44.23	46.44	48.77	51.20	52.23	53.25	54.28	56.32	57.35	57.86	58.37
	7,484	7,858	8,251	8,664	9,097	9279.05	9460.99	9642.94	10006.82	10188.76	10279.73	10370.71
58	43.18	45.34	47.60	49.99	52.48	53.53	54.58	55.63	57.73	58.78	59.31	59.83
	7,671	8,055	8,458	8,881	9,325	9511.03	9697.52	9884.01	10256.99	10443.48	10536.73	10629.98
59	44.26	46.47	48.80	51.23	53.80	54.87	55.95	57.02	59.18	60.25	60.79	61.33

Anniversary Increments

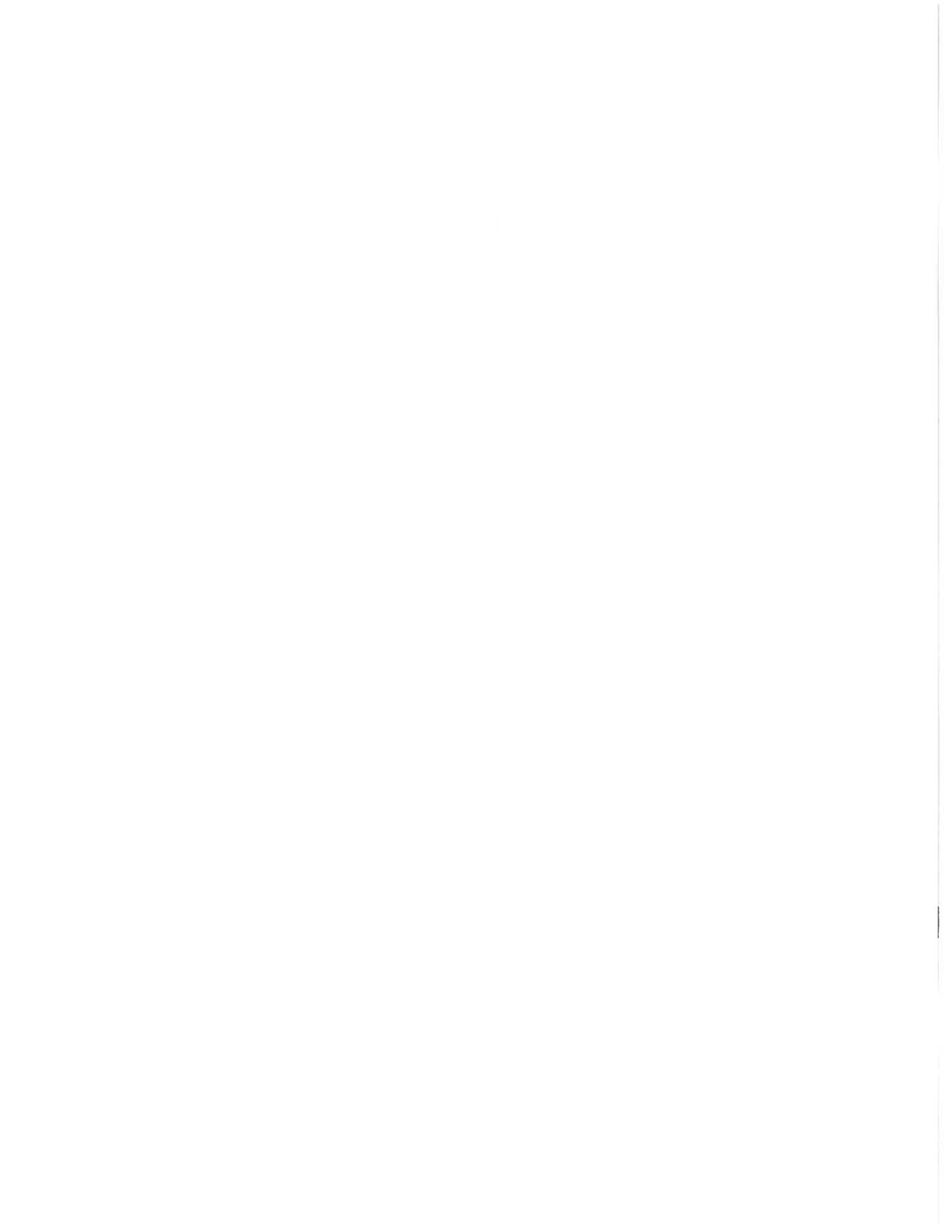
- 6 years through 9 years - 2%
- 10 years through 13 years - 4%
- 14 years through 17 years - 6%
- 18 years through 21 years - 10%
- 22 years through 25 years - 12%
- 26 years through 29 years - 13%
- 30 years----- - 14%

Vacation

- 0 through 4 years 1.00 day per month 12 days per 1.0 FTE annually
- 5 through 9 years 1.25 days per month 15 days per 1.0 FTE annually
- 10 through 14 years 1.50 days per month 18 days per 1.0 FTE annually
- 15 through 19 years 1.75 days per month 21 days per 1.0 FTE annually
- 20 ----- 2.00 days per month 24 days per 1.0 FTE annually

2022-2023 School Year with 9% increase
Pending Board Approval

Effective 7-1-22





11.9



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.9 Approval of Food Service Vending Contract with Catalyst, Inc.
Access	Public
Type	Action (Consent)
Recommended Action	It is recommended that the Board Approve the Food Service Vending Contract with Catalyst, Inc.

Public Content

Speaker:
Wael Saleh, Assistant Superintendent, Business Services

Rationale:

Staff is recommending approval of the Vendor Agreement between Rio School District (RSD) Food Services and Catalyst Inc. Rio School District (RSD) is currently offering meals to similar programs such as Child Development Resources (CDR) on other Rio Campuses.

This annual contract reflects the new pricing structure for the 23/24 school year, which will offset the expense.

Approval of this contract allows Rio Child Nutrition Services to provide all Catalyst Inc preschool programs operating within RSD with breakfast, lunch, and snack.

[Catalyst Food Service Contract 2023-2024.pdf \(126 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

**STANDARD AGREEMENT FOR FOOD
SERVICE/VENDING
RIO SCHOOL DISTRICT CHILD NUTRITION SERVICES
AND CATALYST FAMILY INC. OF VENTURA COUNTY**

This AGREEMENT is entered by and between Rio School District, hereinafter referred to as "RSD"; and The Catalyst Family Inc. of Ventura County, hereinafter referred to as "Agency". This agreement will be for the period of August 23rd, 2023 through June 30th, 2024.

WHEREAS, it is not the capability of the Agency to prepare specified meals under the Child and Adult Care Food Program (CACFP) for enrolled participating children; and

WHEREAS, Agency has the present need for reimbursable meals at the following Rio School District Locations: Rio Del Norte at 2500 Lobelia Dr, and Rio Real at 1140 Kenny St, and Rio Del Mar at 3150 Thames River Dr. in Oxnard

WHEREAS, RSD is willing to provide such services to the Agency on a cost reimbursement basis;

THEREFORE, both parties hereto agree as follows:

Effective August 23rd, 2023.

THE VENDOR AGREES TO:

1. Prepare and supply the meals, on the School District's scheduled days of service, inclusive of necessary straws, utensils, and napkins for Agency located at, Rio Del Norte School at 2500 Lobela Ave., Rio Real 1140 Kenney Street in Oxnard, and Rio Del Mar School 3150 Thames River Dr. in accordance with the number of meals requested and at the cost(s) per meal listed below.

Breakfast	<u>*\$2.21 each</u>	Lunch	<u>*\$4.06 each</u>
Supplement/Snack	<u>* \$ 1.18 each</u>	Supper	<u>\$ N/A each</u>

**Prices are subject to change up to the maximum amount of the published reimbursement rates as established by Child and Adult Care Food Program (CACFP).*

2. Assure that each meal provided to the Agency under this contract meets the minimum nutritional requirements as specified for children aged 3-5 by the CACFP Meal Pattern for Older Children (attached) which is excerpted from the regulation 7 CFR Part 226.20.

3. Maintain full and accurate records that document: (1) the menus listing all meals provided to the Agency during the term of this contract, (2) a listing of all reimbursable nutrition components of each meal, and (3) an itemization of the quantities of each component used to prepare said meal. RSD agrees to provide meal preparation documentation by using yield factors for each food item as listed in the USDA Food Buying Guide or the CNFDD Simplified Food Buying Guide (SFBG) when calculating and recording the quantity of food prepared each meal.
4. Maintain such cost records as invoices, receipts, and/or other documentation that exhibit the purchase or otherwise availability to RSD, of the meal components and quantities itemized in the meal preparation records.
5. Maintain on a daily basis an accurate count of the number of meals, by meal type, prepared for the Agency. Meal count documentation must include the number of meals requested by the Agency.
6. Allow the Agency to increase or decrease the number of meal orders, as needed, when the request is made within twenty-four hours of the scheduled pick up time.
7. Shall provide the Agency with sack breakfast, lunch, and/or snack which meets the Child and Adult Care Food Program meal requirements for field trips when requested by the Agency at least 10 working days in advance. The cost per meal will remain the same as the (CACFP) reimbursement rates
8. On a monthly basis, present to the Agency an invoice accompanied by reports that itemizes the previous month's delivery. RSD agrees to forfeit payment for meals that are not ready within one (1) hour of the agreed upon pick up time, are spoiled or unwholesome at the time of pick up, are short of components, or do not otherwise meet the meal requirements contained in this Agreement.
9. Operate in accordance with current CACFP requirements.
10. Retain all required records for a period of five (5) years after the end of the fiscal year to which they pertain (or longer, if an audit or administrative review in progress); and upon request to make all accounts and records pertaining to the Agreement available to the Certified Public Accountant hired by the Agency, representatives of the California State Department of Education, the U.S. Department of Agriculture, and the U.S. General Accounting Office for Audit or administrative review at a reasonable time and place.
11. Not subcontract for the total meal, with or without milk, or for the assembly of the meal.
12. The Vendor agency certifies, that in its operation of a Child and Adult Care Food Program, neither it nor its principals are presently debarred, suspended, proposed for

debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.

13. Where the Vendor is unable to certify to any of the statements in the certification, Vendor shall attach an explanation to this proposal. Executive Order 12549, Debarment and Suspension, 34 CFR Part 85.510. (Lower Tier)

14. As required by the State Drug-Free Workplace Act of 1990 (Government Code Section 8350 et. Seq.) and the Federal Drug-Free Workplace Act of 1988, and implemented at 34 CFR Part 85, Subpart F, for grantees, as defined at 34 CFR Part 85, Sections 85.605 and 85.610, the recipient agency certifies that it will continue to provide a drug-free workplace.

THE AGENCY AGREES TO:

1. Ensure that an Agency representative is available at each (pick-up) site, at the specified time on each specified (pick-up) day to receive, inspect and sign for the requested number of meals. This individual will verify the temperature, quality and quantity of each meal service delivery. The Agency assures the Vendor that this individual will be trained and knowledgeable in the record keeping and meal requirements of CACFP, and in health and sanitation.
2. Provide personnel to serve meals, clean the serving and eating areas, and assemble transport carts and auxiliary items for pick up.
3. Notify the Vendor within two (2) days of receipt of the next month's proposed menu of any changes, additions, or deletions that will be required in the menu request.
4. Provide the Vendor with a copy of Title 7 CFR Part 226; the CACFP Meal Pattern for Older Children (includes children aged 3-5); the CNFDD Simplified Food Buying Guide, and all other technical assistance materials pertaining to the food service requirements of CACFP. The Agency will, within 24 hours of receipt from CDE/CACFP, advise the Vendor of any changes in the food service requirements of CACFP.
5. Pay the Vendor the full amount as presented on the monthly-itemized invoice on or before 30 days following the date of invoice. The Agency agrees to notify the Vendor within 48 hours of receipt of any discrepancy in the invoice.

TERMS OF THE AGREEMENT

This agreement will take effect commencing August 23rd, 2023, and shall be for a period of one calendar year. It may be terminated by notification given by either party hereto the other party at least 30 days prior to the date of termination.

IN WITNESS WHEREOF, THE PARTIES HERETO HAVE EXECUTED THIS AGREEMENT AS OF THE DATES INDICATED BELOW:

Service Provider Official Signature

Agency Official Signature

Official Name (please type)

Agency Official Name (please type)

Title

Title

Telephone

Telephone

Date

Date

11.10



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.10 Approval of Food Service Vending Contract with Child Development Resources for the 2023/2024 school year.
Access	Public
Type	Action (Consent)
Recommended Action	It is recommended that the Board approve the food service contract with Child Development Resources.

Public Content

Speaker:
Wael Saleh, Assistant Superintendent, Business Services

Rationale:
Staff is recommending approval of the Food Service Vendor Agreement between Rio School District (RSD) Child Nutrition Services and Child Development Resources (CDR).
RSD Child Nutrition Services has provided meals to CDR for the past 14 years. This is the annual contract update to reflect the new pricing structure for the 23/24 school year.

Approval of this contract allows Rio Child Nutrition Services to provide all CDR preschool programs operating within Rio School District with breakfast, lunch, and snack.

[23-24 CDR Food Service Contract .pdf \(125 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

**STANDARD AGREEMENT FOR FOOD
SERVICE/VENDING
RIO SCHOOL DISTRICT CHILD NUTRITION SERVICES
AND CHILD DEVELOPMENT RESOURCES**

This AGREEMENT is entered into on this 1st day of August 2023, by and between Child Development Resources (CDR) of Ventura County, hereinafter referred to as the "Agency", and Rio School District, hereinafter referred to as the "Vendor".

WHEREAS, it is not the capability of the Agency to prepare specified meals under the Child and Adult Care Food Program (CACFP) for enrolled participating children; and

WHEREAS, the facilities and capabilities of the Vendor are adequate to supply specified meals to the Agency's facilities; and

WHEREAS, the Vendor is willing to provide such services to the Agency on a cost reimbursement basis;

THEREFORE, both parties hereto agree as follows:

THE VENDOR AGREES TO:

1. Prepare and supply the meals, on the School District's scheduled days of service, inclusive of necessary straws, utensils, and napkins for CDR located at, Rio Lindo School, 2131 Snow Ave, Oxnard, Ca., Rio Plaza School, 600 Simon Way Oxnard, Ca., Rio Rosales School 1001 Kohala St Oxnard, Ca in accordance with the number of meals requested and at the cost(s) per meal listed below.

Breakfast	<u>*\$2.21 each</u>	Lunch	<u>*\$4.06 each</u>
Supplement/Snack	<u>* \$ 1.18 each</u>	Supper	<u>\$ N/A each</u>

**Prices are subject to change up to the maximum amount of the published reimbursement rates as established by Child and Adult Care Food Program (CACFP).*

2. Assure that each meal provided to the Agency under this contract meets the minimum nutritional requirements as specified for children aged 3-5 by the CACFP Meal Pattern for Older Children (attached) which is excerpted from the regulation 7 CFR Part 226.20.

3. Maintain full and accurate records that document: (1) the menus listing all meals provided to the Agency during the term of this contract, (2) a listing of all reimbursable nutrition components of each meal, and (3) an itemization of the quantities of each

component used to prepare said meal. The Vendor agrees to provide meal preparation documentation by using yield factors for each food item as listed in the USDA Food Buying Guide or the CNFDD Simplified Food Buying Guide (SFBG) when calculating and recording the quantity of food prepared each meal.

4. Maintain such cost records as invoices, receipts, and/or other documentation that exhibit the purchase or otherwise availability to the Vendor, of the meal components and quantities itemized in the meal preparation records.

5. Maintain on a daily basis an accurate count of the number of meals, by meal type, prepared for the Agency. Meal count documentation must include the number of meals requested by the Agency.

6. Allow the Agency to increase or decrease the number of meal orders, as needed, when the request is made within twenty-four hours of the scheduled pick up time.

7. Shall provide the Agency with sack breakfast, lunch, and/or snack which meets the Child and Adult Care Food Program meal requirements for field trips when requested by the Agency at least 10 working days in advance. The cost per meal will remain the same as the (CACFP) reimbursement rates

8. On a monthly basis, present to the Agency an invoice accompanied by reports that itemizes the previous month's delivery. The Vendor agrees to forfeit payment for meals that are not ready within one (1) hour of the agreed upon pick up time, are spoiled or unwholesome at the time of pick up, are short of components, or do not otherwise meet the meal requirements contained in this Agreement.

9. Operate in accordance with current CACFP requirements.

10. Retain all required records for a period of five (5) years after the end of the fiscal year to which they pertain (or longer, if an audit or administrative review in progress); and upon request to make all accounts and records pertaining to the Agreement available to the Certified Public Accountant hired by the Agency, representatives of the California State Department of Education, the U.S. Department of Agriculture, and the U.S. General Accounting Office for Audit or administrative review at a reasonable time and place.

11. Not subcontract for the total meal, with or without milk, or for the assembly of the meal.

12. The Vendor agency certifies, that in its operation of a Child and Adult Care Food Program, neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any federal department or agency.

13. Where the Vendor is unable to certify to any of the statements in the certification, Vendor shall attach an explanation to this proposal. Executive Order 12549, Debarment and Suspension, 34 CFR Part 85.510. (Lower Tier)

14. As required by the State Drug-Free Workplace Act of 1990 (Government Code Section 8350 et. Seq.) and the Federal Drug-Free Workplace Act of 1988, and implemented at 34 CFR Part 85, Subpart F, for grantees, as defined at 34 CFR Part 85, Sections 85.605 and 85.610, the recipient agency certifies that it will continue to provide a drug-free workplace.

THE AGENCY AGREES TO:

1. Ensure that an Agency representative is available at each (pick-up) site, at the specified time on each specified (pick-up) day to receive, inspect and sign for the requested number of meals. This individual will verify the temperature, quality and quantity of each meal service delivery. The Agency assures the Vendor that this individual will be trained and knowledgeable in the record keeping and meal requirements of CACFP, and in health and sanitation.
2. Provide personnel to serve meals, clean the serving and eating areas, and assemble transport carts and auxiliary items for pick up.
3. Notify the Vendor within two (2) days of receipt of the next month's proposed menu of any changes, additions, or deletions that will be required in the menu request.
4. Provide the Vendor with a copy of Title 7 CFR Part 226; the CACFP Meal Pattern for Older Children (includes children aged 3-5); the CNFDD Simplified Food Buying Guide, and all other technical assistance materials pertaining to the food service requirements of CACFP. The Agency will, within 24 hours of receipt from CDE/CACFP, advise the Vendor of any changes in the food service requirements of CACFP.
5. Pay the Vendor the full amount as presented on the monthly-itemized invoice on or before 30 days following the date of invoice. The Agency agrees to notify the Vendor with 48 hours of receipt of any discrepancy in the invoice.

TERMS OF THE AGREEMENT

This agreement will take effect commencing August 1st 2023, and shall be for a period of one calendar year. It may be terminated by notification given by either party hereto the other party at least 30 days prior to the date of termination.

IN WITNESS WHEREOF, THE PARTIES HERETO HAVE EXECUTED THIS AGREEMENT AS OF THE DATES INDICATED BELOW:

Service Provider Official Signature

Agency Official Signature

Official Name (please type)

Agency Official Name (please type)

Title

Title

Telephone

Telephone

Date

Date

11.11



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.11 Approval of Food Service Vending Contract with The Boys and Girls Club of Greater Oxnard and Port Hueneme (Nyeland Center)
Access	Public
Type	Action (Consent)
Recommended Action	It is recommended that the Board approve the Food Service Vending Contract with the Boys and Girls Club of Greater Oxnard and Port Hueneme (Nyeland Center)

Public Content

Speaker:
Wael Saleh, Assistant Superintendent, Business Services

Rationale:
Rio School District has been servicing the Boys and Girls Club at the Newland Acres Community Center for the past 14 years. This annual contract reflects the servicing agreement between both parties. Rio School District will be claiming the meals served at the center, which will offset the expense.

Approval of this contract allows Rio Child Nutrition Services to provide BGCOP at the Newland Acres Community Center with Supper meals.

[Nyeland Center Contract 2023-2024.pdf \(125 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

**FOOD SERVICES VENDOR AGREEMENT FOR 2023-2024
RIO SCHOOL DISTRICT CHILD NUTRITION SERVICES
AND THE BOYS AND GIRLS CLUB OF GREATER OXNARD AND PORT HUENEME**

This AGREEMENT is entered by and between Rio School District, hereinafter referred to as "RSD"; and The Boys and Girls Club of Greater Oxnard and Port Hueneme, hereinafter referred to as "BGCOP". This agreement is made for the purpose of preparing meals which meet the National School Lunch, Breakfast Program meal requirements, and Child and Adult Care Program. This agreement will be for the period of August 1st 2023 through June 30th, 2024.

WHEREAS, RSD has the capability of providing such service; and,

WHEREAS, BGCOP has the present need for reimbursable meals at the Nyeland Acres Community Center, located at 3334 Santa Clara Ave., Oxnard, CA 93036; and,

WHEREAS, RSD is willing to provide Child and Adult Care Program meals to BGCOP at no charge for the 2023-2024 school year.

WHEREAS, BGCOP will pick up Child and Adult Care Program meals from Rio Del Valle Middle School daily, located at 3100 Rose Ave., Oxnard, CA 93036. (During Construction meal pick-up will be at Rio Vista Middle School located at 3050 Thames River Dr. Oxnard, CA 93036)

Now THEREFORE, the parties hereto agree as follows:

Effective the August 1st, 2023,

RSD SHALL:

1. Prepare meals which meet the nutritional standards of the Child and Adult Care Program as established by the United States Department of Agriculture each day that Rio is in session and include a copy of the school year calendar with this contract. Eating utensils, straws, and napkin will be provided.
2. Be responsible for the temperature and quality of meals at the time meals are picked up.
3. Have no responsibility for the condition or care of said meals after BGCOP accepts receipt.
4. The number of lunches prepared and delivered by RSD shall be equal to the number of meals requested by BGCOP the day before pick up or delivery.

FOOD SERVICES VENDOR AGREEMENT

RIO SCHOOL DISTRICT – THE BOYS AND GIRLS CLUB OF GREATER OXNARD AND
PORT HUENEME

Page 2

5. Provide BGCOP Center a monthly menu covering the meals to be served for the following month. The menu is subject to change without notice, but will always meet the nutritional standards.
6. RSD will represent BGCOP and include the meal participation as part of the Child and Adult Care Program in the process of claiming reimbursement from the State Department of Education. When the reimbursement is received, it will be retained by Rio School District.
7. Submit BGCOP by the 15th of the following month an itemized invoice for any meals over and above what was claimed. This invoice will reflect any adult meals consumed and the difference between meals requested by BGCOP versus meals claimed.
8. RSD will allow BGCOP a five meal variance per day before charging the difference between meals requested versus what was claimed. At which time, BGCOP will be charged \$3.31 for any meal over the five meal variance.

*Price is subject to change up to the maximum amount of the published reimbursement rates as established by Child and Adult Care Food Program (CACFP).

9. RSD will comply with all rules and regulations pertaining to the Child and Adult Care Program as outlined by the state and federal authorities, subject to audit. Notify BGCOP of the current RSD contact information 30 days prior to start of this contract.
10. Provide general liability and workers' compensation insurance covering services to be provided under this agreement, or to self-insure such services. The level of insurance shall be equal to the requirements of Insurance Service Office GL002; Certificate of Insurance attesting to coverage shall be attached.

BGCOP SHALL:

1. Provide RSD with the calendar of BGCOP operating days 30 days in advance of the start of the new school year service.
2. Request the number of reimbursable meals needed for each day of service at least (24) twenty-four hours in advance written on the daily count form at the time of the previous day's

pick-up or via email to the preparation site manager. Any changes needs to be called or e-mailed to RSD per instructions, no later than 7 a.m. for the following day.

3. An BGCOP designee shall sign for receipt of the meals. BGCOP is obligated to accept and be charged for the number of meals requested over a 5 meal variance. BGCOP is required to distribute the reimbursable meals to the students at the appropriate meal time.

4. Return to RSD any and all property owned by RSD on a daily basis.

5. Be responsible for maintaining the proper temperature of the meals until they are consumed.

6. Provide the personnel necessary to serve and supervise the consumption of the meals. If BGCOP chooses to contract a RSD employee, BGCOP will be billed an additional thirty-four dollars per day for two hours of labor. This cost will be added to the monthly invoices.

7. Should BGCOP request to have meals delivered by an RSD employee, BGCOP will be charged a delivery fee of \$100 per month.

8. Establish collection procedures which are in accordance with State and Federal regulations relating to the overt identification of needy pupils and keep accurate records of the number of meals consumed daily.

9. BGCOP will record daily meals consumed on a meal count form provided by RSD. Meal count forms will be returned to a designated RSD employee, the following day.

10. Submit payment to the RSD, with a copy of the invoice provided, on or before 15 days following receipt of said invoice for meals charged for the prior month.

11. Direct all business and information relating to the execution of this agreement and the services thereof, including kitchen visitations, to the Food Services Supervisor, Rio School District.

JOINT OBLIGATIONS:

1. RSD and BGCOP shall comply with all applicable federal, state, and local statutes and regulations which regard to the preparation and consumption of meals which meet the Child and Adult Care Program meal requirements, including, but not limited to, all applicable regulations relating to the overt identification of needy pupils, the nutritious content of meals, and non-discrimination. All records maintained by the RSD and BGCOP shall be open to inspection by proper federal, state and local authorities in accordance with applicable statutes and regulations.

2. Either party may terminate this agreement by giving thirty (30) working days written notice.

3. Each party to this agreement, RSD and BGCOP shall indemnify and hold harmless the other party from all independent acts committed by that other party which give rise to any form of claim for liability arising out of such independent act.

TERMS OF THE AGREEMENT

This agreement shall become effective the 1st day of August, 2023, and will continue until June 30, 2024, at which time it will be renewed for additional 12 month terms if both parties agree.

IN WITNESS WHERE OF, the representatives of RSD and BGCOP have executed this agreement as of the date indicated below.

RIO SCHOOL
DISTRICT

THE BOYS AND GIRLS CLUB OF
GREATER OXNARD AND PORT HUENEME

By _____ By _____

Date _____ Date _____

11.12



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.12 Contract with YMCA to provide ELOP-funded summer art and sports program
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	43,050.00
Budgeted	Yes
Budget Source	Expanded Learning Opportunities Program (ELOP)
Recommended Action	Staff recommends board approval

Public Content

Speaker: Oscar Hernandez, Assistant Superintendent Educational Services

Rationale:

LEAs receiving ELO-P funding must offer nine hours of combined instructional time and expanded learning opportunities per instructional day to all unduplicated children and at least 30 intersession days.

RSD 2023 summer programs will operate for 23 days, June 26-July, 28, 2023. This partnership with the YMCA adds three-hour arts and sports daily sports enrichment to the existing six-hour ASES-funded EXPLORE summer program, thus meeting the nine-hour ELOP requirement.

[Rio School District MOU Summer 2023.docx.pdf \(92 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

CHILD CARE SERVICES AGREEMENT

This Service Agreement ("the Agreement") is made and entered into this 23 day of June, 2023 by and between Rio School district (hereinafter referred to as "District") and Camarillo Family YMCA, (Hereinafter referred to as "Provider".)

PROVIDER

Camarillo Family YMCA

Provider

805-484-0423

Phone

3111 Village at the Park Dr.

Street Address

805-388-7087

Fax Number

Camarillo, CA. 93012

City, State, Zip code

Megan.voshell@ciymca.org

E-mail address

95-1643379

Tax Identification Number

566215644

License Number (if applicable)

Recitals:

A. District desires to engage Provider services as more particularly described in the "Services" section of the "Sports and Arts Summer Proposal" which is attached hereto and incorporated herein by this reference ("Services")

B. Provider has the necessary qualifications by reason of training, experience, preparation and organization, and is agreeable to performing such Services, upon and subject to the terms and conditions as set forth below in this Agreement.

NOW THEREFORE, for valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto hereby agree as follows:

1. **CONDITIONS.** Provider will have no obligation to provide services until District returns a signed copy of this Agreement.
2. **NATURE OF RELATIONSHIP.** The parties agree the relationship created by this Agreement is that of independent contractor. In performing all of the Services, Provider shall be, and at all times is, acting and performing as an independent contractor with District, and not as a partner, joint venture, agent or employee of District, and nothing contained herein shall be construed to be inconsistent with this relationship or status. Provider is not granted any right or authority to assume or to create any obligation or responsibility, express or implied, on behalf of or in the name of District or to bind the District in any manner. Except for any materials, procedures, or subject matter agreed upon between Provider and District, Provider shall

have complete control over the manner and method of performing the Services.

Provider understands and agrees to independent contractor status. Provider understands and agrees that the filing and acceptance of this Agreement creates a rebuttable presumption and that the Provider, officers, agents, employees or subcontractors of Provider are not entitled to coverage under the California Workers' Compensation Insurance laws, Unemployment Insurance, Health Insurance, Pension Plans or any other benefits normally offered or conveyed to District employees. Provider will be responsible for payment of all Provider employee wages, payroll taxes, employee benefit, and any amounts due for federal and state income taxes and Social Security taxes. These taxes will not be withheld from payments under this agreement.

3. NON-EXCLUSIVITY.

- a. During the term of this agreement Provider may, independent of Provider's relationship with the District, without breaching this Agreement or any duty owed to the District, act in any capacity, and may render services for any other entity
- b. During the term of this Agreement the District may, independent of its relationship with the Provider, without breaching this Agreement or any duty owed to the Provider contract with other individuals and entities to render the same or similar services to the District.

4. SERVICES. Provider shall provide District with the services, services offered will be based on district need. For instance, sports and arts will be provided Monday-Friday from 2:30p-5:30pm for two consecutive sessions; Session I June 26-July 14 and Session II July 17-July 28.

5.

1. TIME OF PERFORMANCE. The term of this Agreement shall commence on June 26, 2023 and terminate on July 28, 2023. All work and services contracted for under the terms of this Agreement shall be undertaken and completed in such sequence as to assure their full completion in accordance with the terms and conditions set forth in this Agreement.

2. PAYMENT AND EXPENSES. All payments due within 30 days of receipt. The rates set forth in "Summer Camp Sports and Arts Proposal"; Session I \$23,700.00 and Session II \$19,350.00. The rates set forth are not set by law, but are negotiable between Provider and District.

3. **ASSIGNMENT AND SUBCONTRACTORS.** Provider shall not assign, sublet, or transfer this Agreement or any rights under or interest in this Agreement without the prior written consent of the District, which may be withheld by the District in its sole and absolute discretion for any reason. Nothing contained herein shall prevent Provider from employing independent associates, subcontractors and sub-consultants as Provider may deem appropriate to assist in the performance of services herein, subject to the prior written approval of the District. Any attempted assignment, subleases or transfer in violation of this Agreement shall be null and void and of no force or effect. Any attempted assignment, sublet or transfer in violation of this Agreement shall be grounds for the District, in its sole discretion, to terminate the Agreement.

4. **TERMINATION OR AMENDMENT.** This Agreement may be terminated or amended in writing at any time by mutual written consent of all of the parties to this Agreement, and may be terminated by either party for any reason by giving the other party 30 days advance written notice. In the event of cancellation prior to completion of the specified services, all finished or unfinished projects, documents, data, studies and reports prepared by the Provider under this agreement shall, at the option of the District, become District property. The Provider shall be entitled to receive just and equitable compensation for any satisfactory work completed on such items prior to termination of the Agreement.

The parties to this Agreement shall be excused from performance thereunder during the time and to the extent they are prevented from obtaining, delivering, or performing due to act(s) of God. Satisfactory evidence thereof to the other party is required, provided that it is satisfactorily established that the non-performance is not due to the fault or neglect of the party not performing.

5. **NOTICE.** Any notices required or permitted to be given under this Agreement shall be deemed fulfilled by written notice, demand or request personally served on (with proof of service endorsed thereon, or mailed to, or hereinafter provided) the party entitled thereto or on its successors and assignees, and may be given by:
 - a. personal delivery;
 - b. Overnight commercial courier;
 - c. Certified or registered prepaid U.S. mail, return receipt requested; or
 - d. Electronic mail or electronic facsimile transmission; provided that if given electronically, an additional copy shall also be delivered by a, b or c, above.

If mailed, such notice, demand, or request shall be mailed certified or registered mail, return receipt requested, and deposited in the United States mail addressed to such party at its address set forth below or to such address as either party hereto shall direct by like written notice and shall be deemed to have been made on the third (3rd) day following posting; or if sent by a nationally recognized overnight express carrier, prepaid, such notice shall be deemed to have been made on the next business day following deposit with such carrier. For the purposes herein, notices shall be sent to the District and the Provider as follows:

Rio School District
District

Camarillo Family YMCA
Provider

Attn: Dr. Puglisi

Attn: Paige Harris

1800 Solar Dr., 3rd Floor
Street

3111 Village at the Park Dr.
Street

Oxnard, CA. 93030
City, State, Zip Code

Camarillo, CA. 93012
City, State, Zip Code

6. **COMPLIANCE WITH LAWS.** Provider hereby agrees that Provider, officers, agents, employees, and subcontractors of Provider shall obey all local, state, and federal laws and regulations in the performance of this Agreement, including, but not limited to minimum wage laws and/or prohibitions against discrimination.

Provider, officers, agents, employees and/or subcontractors of Provider shall secure and maintain in force for the full term of this Agreement, at Provider's sole cost and expense, such licenses and permits as are required by law, in connection with the furnishing of all the Services, materials, or supplies necessary for completion of the Services described.

7. **NON-DISCRIMINATION AND EQUAL EMPLOYMENT OPPORTUNITY**

Provider represents and agrees that it does not and shall not discriminate against any applicant for childcare, employee, or applicant for employment because of race, religion, color, sex or national origin.

8. **INDEMNIFICATION.** Provider agrees to defend, indemnify, and hold harmless District, its officers, agents, employees, and/or volunteers from any and all claims, demands, losses, damages and expenses, including legal fees and costs, or other obligations or claims arising out of any liability or damage

to person or property or any other loss sustained or claimed to have been sustained arising out of activities of the Provider or those of any of its officers, agents, employees, or subcontractors of Provider, whether such act or omission is authorized by this Agreement or not. Provider shall also pay for any and all damage to the Real and Personal Property of the District, or loss or theft of such Property, done or caused by such persons. District assumes no responsibility whatsoever for any property placed on District premises by Provider, Provider's agents, employees or subcontractors. Provider further hereby waives any and all rights of subrogation that it may have against the District. The provisions of this Indemnification do not apply to any damage or losses caused solely by negligence of the District or any of its officers, agents, employees, and/or volunteers.

9. **INSURANCE.** Provider, at its own cost and expense, shall procure and maintain during the term of this Agreement, policies of insurance for the following types of coverage:

- a. Workers' Compensation Insurance. Provider shall procure and maintain, during the term of this Agreement, Workers' Compensation Insurance, as required by California law, on all of its employees engaged in work related to the performance of this Agreement. Provider shall procure and maintain Employers' Liability insurance coverage of \$1,000,000. In the case of any such work which is subcontracted, Provider shall require all subcontractors to provide Workers' Compensation Insurance and Employer's Liability insurance for all of the subcontractor's employees to be engaged in such work unless such employees are covered by the protection afforded by the Provider's Workers' Compensation Insurance.
- b. Commercial General Liability Insurance. Provider shall procure and maintain, during the term of this Agreement, the following General Liability Insurance coverage:

Any and all subcontractors hired by Provider in connection with the Services described in this Agreement shall maintain such insurance unless the Provider's insurance covers the subcontractor and its employees.

c. Automobile Liability. Provider shall procure and maintain, during the full term of this Agreement following Automobile Liability Insurance with the following coverage limits:

Personal Vehicles: \$500,000.00 single limit or
 \$100,000.00 per person/\$300,000.00 per accident

Commercial Vehicles: \$1,000,000.00 combined single limit

Student Transportation: \$5,000,000.00 combined single limit

Provider's and any and all subcontractor's Commercial Automobile Liability Insurance shall name the District, its employees, and school board members as additional insured.

d. Other Coverage as Dictated by the District. Provider shall procure and maintain, during the term of this Agreement, the following other Insurance Coverage:

	<u>Each Occurrence</u>	<u>Aggregate</u>
Abuse and Molestation	\$1,000,000.00	\$2,000,000.00

Certificate of Insurance. Provider and any and all subcontractors working for Provider shall provide certificates of insurance to the District as evidence of the insurance coverage required herein, not less than Fifteen (15) days prior to commencing work for the District, and at any other time upon the request of the District. Certificates of such insurance shall be filed with the District on or before commencement of the services under this Agreement.

Providers' and any and all Provider subcontractor's Commercial General Liability insurance shall provide a list of endorsements and exclusions.

Insurance written on a "claims made" basis is to be renewed by the Provider and all Provider subcontractors for a period of five (5) years following termination of this Agreement. Such insurance must have the same coverage and limits as the policy that was in effect during the term of this agreement, and will cover the provider for all claims made.

Failure to Procure Insurance. Failure on the part of Provider, or any of its subcontractors, to procure or maintain required insurance shall constitute a material

breach of contract under which the District may immediately terminate this Agreement.

Acceptability of Insurers. Insurance is to be placed with insurers with a current AM Best's rating of no less than A: unless otherwise acceptable to the District.

10. **SAFETY AND SECURITY.** Provider shall be responsible for ascertaining from the District all of the rules and regulations pertaining to safety, security, and driving on school grounds, particularly when children are present.

Certain entities that contract with a school district are required to comply with Education Code section 45125.1 regarding fingerprinting requirements unless the district determines that the Provider will have limited contact with students.

- e. Provider and any and all subcontractors are required to comply with Education Code section 45125.1, Fingerprint certification requirements have been fulfilled prior to commencing any services for the District under this Agreement.

- f. Transportation Providers are required to comply with Education Code section 49406, Examination of Tuberculosis requirement. Provider must cause to be on file with the District a certificate from the examining physician showing the Provider, employees and/or sub-providers of Provider have been examined and found free from active tuberculosis.

- g. Provider is in compliance with State and Ventura County Health officers orders of guidance, updating required guidelines as set forth.

15. GOVERNING LAW AND VENUES. Provider hereby acknowledges and agrees that District is a public entity, which is subject to certain requirements and limitations. This Agreement and the obligations of District hereunder are subject to all applicable federal, state and local laws, rules, and regulations, as currently written or as they may be amended from time to time.

This Agreement shall be interpreted in accordance with the laws of the State of California. If any action is brought to interpret or enforce any term of this Agreement, the action shall be brought in state or federal court situated in the County of Ventura, State of California. Provider hereby waives and expressly agrees not to assert, in any way, any claim or allegation that it is not personally subject to the jurisdiction of the courts named above. Provider further agrees to waive any claim or allegation that the suit, action, or proceeding is either brought in an inconvenient forum or that the related venue is improper.

16. DISPUTE RESOLUTION

- a. The parties agree that in the event of any dispute under the agreement in which the amount sought is \$5,000.00 or less, any litigation to resolve the dispute shall be brought in the Ventura County Small Claims Court.
- b. If the amount in dispute exceeds \$5,000.00, the parties agree that they will first submit the matter to a mutually agreed upon mediator. Notwithstanding section 22, Attorney's Fees, the cost of the mediator shall be borne equally by the parties.
- c. If the mediator is unable to resolve the dispute, then the parties shall submit the matter to binding arbitration in Ventura County pursuant to the rules of the American Arbitration Association (AAA), as amended or as augmented In this Agreement (the "Rules"). The parties acknowledge that one of the purposes of utilizing arbitration is to avoid lengthy and expensive discovery and allow for prompt resolution of the dispute.

Arbitration shall be initiated as provided by the Rules, although the written notice to the other party initiating arbitration shall also include a description of the claim(s) are based. Arbitration shall be final and finding upon the parties and shall be the exclusive remedy for all claims subject hereto including any award of attorneys' fees and costs. Either party may bring an action in court to compel arbitration under this Agreement and to enforce an arbitration award.

All disputes shall be decided by a single arbitrator. The arbitrator shall be selected by mutual agreement of the parties within 30 days of the effective date of the notice initiating the arbitration. If the parties cannot agree on an arbitrator, then the complaining party shall notify the AAA and request selection of an arbitrator in accordance with the Rules. The arbitrator shall have only such authority to award equitable relief, damages, costs, and fees as a court would have for the particular claim(s) asserted. In no event shall the arbitrator award punitive damages of any kind.

The arbitrator shall have the power to limit or deny a request for documents or a deposition if the arbitrator determines that the request exceeds those matters, which are directly relevant to the claims in controversy. The document demand and response shall conform to Code of Civil Procedure section 2031. The deposition notice shall conform to Code of Civil Procedure section 2025. The parties may make a motion for protective order or motion to compel before the arbitrator with regard to the discovery, as provided in Code of Civil Procedure sections 2025 and 2031.

17. **ATTORNEY FEES.** In the event of any action or proceeding to interpret or enforce the terms of this Agreement, the prevailing party, as determined by the court of arbitrator, shall be entitled to recover its reasonable attorney fees and costs incurred in connection with such actions or proceeding
18. **NATURE OF AGREEMENT.** This Agreement constitutes a binding expression of the understanding of the parties with respect to the services to be provided hereunder and is the sole contract between the parties with respect to the subject matter thereof. There are no collateral understandings or representations or agreements other than those obtained herein. This Agreement represents the entire agreement between the parties hereto with respect to the subject matter hereof. This Agreement may only be modified by a written instrument signed by authorized representatives of each of the parties hereto.
19. **BINING EFFECT.** This agreement shall inure to the benefit and shall be binding upon all of the parties to this Agreement, and their respective successors in interest or assigns.
20. **WAIVER.** No claim or right arising out of a breach of this Agreement can be discharged in whole or in part by a waiver or renunciation of the claim or right unless such waiver is in writing.
21. **SEVERABILITY.** It is intended that each paragraph of this Agreement shall be treated as separate and divisible, and in the event that any paragraphs are deemed unenforceable, the remainder shall continue to be in full force and effect so long as the primary purpose of this Agreement is unaffected.
22. **PARAGRAPH HEADINGS.** The headings of paragraphs hereof are inserted only for the purpose of convenient reference. Such headings shall not be deemed to govern, limit, modify or in any other manner affect the scope, meaning or intent of the provisions of this Agreement or any part or portion thereof, nor shall they otherwise be given any legal effect whatsoever.
23. **AUTHORITY.** Provider represents and warrants that Provider has all requisite power and authority to conduct its business and to execute, deliver, and perform this Agreement. Each party warrants that the individuals who

have signed this Agreement have the legal power, right, and authority to make this Agreement and to bind each respective party.

24. COUNTERPART EXECUTION: ELECTRONIC DELIVERY. This Agreement may be executed in any number of counterparts which, when taken together, shall constitute one and the same instrument. Executed counterparts of this Agreement may be delivered by PDF email or electronic facsimile transmission, and shall have the same legal effect as an "ink-signed" original.

DISTRICT RECLAMATION OF FACILITIES Under the guidance of the Governor of the State of California, in accordance with guidelines and restrictions regarding maintaining social distancing in schools, the District reserves the right to reclaim its classrooms and facilities from YMCA with 60 days prior written notice.

IN WITNESS WHEREOF, the parties have executed this agreement as of the date first written above.

Rio School District
School District

By: _____
Signature

Dr. John Puglisi

Superintendent/Principal
Title

Camarillo Family YMCA
Provider

Signature

Megan Voshell

Executive Director
Title

11.13



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.13 Approval of Ventura County Indian Education MOU
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	2,936.52
Budgeted	Yes
Budget Source	LCAP Funds
Recommended Action	Staff recommends board approval of the 2023-2024 Indian Education MOU.

Public Content

Speaker: Oscar Hernandez, Assistant Superintendent Educational Services

Rationale:

The Indian Education Act of 1972 (Public Law 100-427) enabled local agencies throughout the United States to identify their Indian student populations, establish parent committees, hold public hearings, and write grants identifying the needs of Indian students who will participate in their programs. This law provides local school districts with additional monies to provide over and beyond educational and culturally-related services to identified Indian students.

With our district's funding support, Indian Education teachers and counselors will be able to continue to provide school visits to identified Indian Education students. Developed over 49 years, our program provides hands-on reading lessons and activities enhanced with the use of realia, primary source materials, cultural history, technology and current event topics for the Native American community. We hope to share these resources with students in your district to increase their cultural proficiency and erase misconceptions about Native Peoples. This is an opportunity to support a historical program and to inspire a new generation of future Native American scholars and leaders.

Rio School District currently has nine identified student. Our district funding amount for the 2023-2024 school year will be \$2936.52

[2023 Indian Education MOU \(RSD\).pdf \(162 KB\)](#)

[Indian Education Service Plan SY23-24.pdf \(243 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

MEMORANDUM OF UNDERSTANDING
Ventura County Indian Education Consortium

This Memorandum of Understanding (MOU) explains and confirms the agreements between the Ventura Unified School District as the Local Education Agency for the Ventura County Indian Education Consortium (Provider) and the Rio School District (Partner District).

Memorandum of Understanding Purpose:

The purpose of this MOU is to create and confirm an effective working relationship between the Partner District, Rio School District, and the Ventura Unified School District (VUSD). This MOU also provides the means by which VUSD and the Partner District will maintain a collaborative relationship to ensure inter-agency services to Partner District students and families.

Memorandum of Understanding Timeline:

This MOU is effective July 1, 2023, and will extend through June 30, 2024.

Memorandum of Understanding and Description of Services:

Partner District agrees to the following:

1. Serve as a consortium partner to raise awareness regarding Indian Education.
2. Assist in the recruitment of eligible Indian Education students through existing district means of communication.
3. Confirm student enrollment for annual Title VI grant submission of student count.
4. Identify district and site contact personnel to facilitate communication with the VC Indian Education Consortium as required.
5. Provide classroom space or other school facilities to accommodate Indian Education lessons.
6. Be responsible for safeguarding participant information in compliance with Title 42 Code of Federal Regulations, Part 2.
7. Inform VUSD of changes in schedule and student participation.
8. Work with the VUSD staff as needed.

VUSD (Provider) agrees to the following:

1. Serve as Local Education Agency for VC Indian Education Consortium.
2. Hire all employees to provide Indian Education services.
3. Provide basic services to eligible Indian Education students including:
 - a) Indian Education Parent Advisory Committee
 - b) Indian Education enrollment and verification support
 - c) Indian Education Annual Honoring Ceremony and Events
 - d) Indian Education teaching resources/lending library
 - e) Indian Education teacher workshops to introduce teaching resources and annual curriculum theme. The theme for 2023 – 24 is “Notable Native American Leaders- Part II.”

4. Provide services at Partner District schools through the district-supported format to include:
 - a) Individual/small group lessons to support cultural identity and awareness for eligible Native American students (as in the past); or
 - b) Classroom presentations on Native American themes (to include classmates of identified students).
5. Ensure that VUSD employees have received adequate training in the services being provided and appropriate licenses/certificates are in current standing.
6. Ensure that VUSD employees have completed an appropriate background check, including fingerprinting/live scan as described below.

Both the Partner District and VUSD representatives of the VC Indian Education Consortium will agree on all elements of any program prior to implementation. Any potential funding issues that are not cost neutral are required to be approved by the VUSD District Office Administration prior to program implementation.

Payment of Funds to VUSD for VC Indian Education Consortium Services:

The Partner District, Rio School District, agrees to contribute \$2,936.52 to VUSD for Indian Education services provided during the 2023-24 school year. Payment to VUSD will occur by September 30 upon receipt of an invoice from VUSD.

Indemnification:

The Partner District shall save, defend, hold harmless and indemnify VUSD (its employees, volunteers, officers, directors and agents), from and against any and all losses, damages, liabilities, claims, and costs of whatsoever kind and nature for injury to or death of any person and for loss or damage to any property arising from all acts or omissions to act of the Partner District or its board members, officers, employees, volunteers or agents occurring in connection with or in any way incident to or arising out of this Agreement except for liability resulting from the active negligence, sole negligence or willful misconduct of VUSD.

VUSD shall save, defend, hold harmless and indemnify the Partner District (District, board members, employees, volunteers and agents), from and against any and all losses, damages, liabilities, claims, and costs of whatsoever kind and nature for injury to or death of any person and for loss or damage to any property arising from all acts or omissions to act of Provider or its employees, volunteers, officers, directors or agents occurring in connection with or in any way incident to or arising out of this Agreement except for liability resulting from the active negligence, sole negligence or willful misconduct of the Partner District.

Cancellation:

This MOU may be cancelled by either party upon 30 days' written notice.

Signatures:

PARTNER DISTRICT: _____

Authorized District Representative: _____

Signature: _____

Title: _____

Date: _____

PROVIDER: Ventura Unified School District

Authorized Representative: Ahsan Mirza

Signature: _____

Title: Assistant Superintendent, Business Services

Date: 4/11/2023

4/11/2023



Ventura County Indian Education Consortium

Presidential Award Winning Program

Title VI Federal Project – Serving Public

School Districts in Ventura County Since 1974

Ventura Unified School District (LEA)

255 W. Stanley Ave., Suite 100

Ventura, California 93001

<http://tinyurl.com/vcindianed>

Partner District Service Plan for 2023 – 2024

With your district's continued partnership, we can preserve the heritage of Native American students in Ventura County as well as the region's Native cultural history. Please consider the following formats:

A district-supported format is possible with additional funds for each district's share of identified Native American students. Next year's federal grant funding (including \$50 administrative fee) has increased to \$326.28 per student (see table below). Funds will be used to maintain experienced hourly teachers and counselors, as in prior years. Service options include Indian Education through:

- ✓ Individual/small group lessons to support cultural identity and awareness for eligible Native American students; or
- ✓ Classroom presentations on Native American themes, and
- ✓ On-site teacher workshops on Native American themes (open to all teachers).

The basic format relies solely on federal funds (\$88,408) to provide a limited Indian Education program, which meets minimum federal requirements and does not provide school site visits. Services will include:

- ✓ Indian Education Parent Advisory Committee
- ✓ Indian Education enrollment and verification support
- ✓ Indian Education Annual Honoring Ceremony and Events
- ✓ Indian Education teaching resources/lending library
- ✓ Indian Education teacher workshops to introduce teaching resources and annual curriculum theme (the theme for 2023 – 2024 is "Notable Native Leaders- Part II")
- ✓ The Ventura Unified School District will continue to serve as the Local Education Agency

Appropriate funding sources may include LCFF and general funds.

Consortium superintendents, please respond to this request by Monday, June 1 by emailing Robin Jacobs at Robin.Jacobs@venturausd.org confirming commitment of funds. This will permit final planning for the 2023-24 school year. Rosters of identified Indian Education students for each district can be provided upon request.

With your district's funding support, Indian Education teachers and counselors will be able to continue to provide school visits to identified Indian Education students. Developed over 49 years, our program provides hands-on reading lessons and activities enhanced with the use of realia, primary source materials, cultural history, technology and current event topics for the Native American community. We hope to share these resources with students in your district to increase their cultural proficiency and erase misconceptions about Native Peoples. This is an opportunity to support a historical program and to inspire a new generation of future Native American scholars and leaders. Thank you for your partnership and support.

Robin Jacobs, Coordinator

robin.jacobs@venturausd.org

(805) 641-5000 Ext. 1193

CAMARILLO ACADEMY OF PROGRESSIVE EDUCATION
CONEJO VALLEY UNIFIED SCHOOL DISTRICT
FILLMORE UNIFIED SCHOOL DISTRICT
HUENEME SCHOOL DISTRICT
MOORPARK UNIFIED SCHOOL DISTRICT
OJAI UNIFIED SCHOOL DISTRICT
OXNARD SCHOOL DISTRICT

OXNARD UNION HIGH SCHOOL DISTRICT
PLEASANT VALLEY SCHOOL DISTRICT
RIO SCHOOL DISTRICT
SIMI VALLEY UNIFIED SCHOOL DISTRICT
VENTURA CHARTER SCHOOL
VENTURA UNIFIED SCHOOL DISTRICT
VISTA REAL CHARTER HIGH SCHOOL

School District	CURRENT YEAR FUNDING REQUEST	
	Indian Education Student Count SY22-23	Proposed District Funding Match (incl \$50 admin fee) SY23-24
		\$326.28
ACE Charter	1	\$ 326.28
CAPE Charter	0	\$ -
Conejo VUSD	31	\$ 10,114.68
Fillmore USD	6	\$ 1,957.68
Hueneme ESD	6	\$ 1,957.68
Moorpark USD	24	\$ 7,830.72
Oak Park USD	1	\$ 326.28
Ojai USD	4	\$ 1,305.12
Oxnard SD	12	\$ 3,915.36
Oxnard UHSD	26	\$ 8,483.28
Peak Prep PV	2	\$ 652.56
Pleasant Valley SD	17	\$ 5,546.76
Rio SD	9	\$ 2,936.52
Simi VUSD	40	\$ 13,051.20
Ventura Charter	4	\$ 1,305.12
Ventura USD	131	\$ 42,742.68
Vista Real Charter	6	\$ 1,957.68
Other Publicly Funded Schools	0	\$ -
TOTAL	320	\$ 104,083.32

PRIOR YEAR FUNDING REQUEST	
Indian Education Student Count SY21-22	Proposed District Funding Match SY22-23
	\$284.51
0	\$ -
0	\$ -
31	\$ 8,819.81
4	\$ 1,138.04
3	\$ 853.53
20	\$ 5,690.20
6	\$ 1,707.06
12	\$ 3,414.12
23	\$ 6,543.73
0	\$ -
13	\$ 3,698.63
7	\$ 1,991.57
40	\$ 11,380.40
4	\$ 1,138.04
125	\$ 35,563.75
9	\$ 2,560.59
0	\$ -
297	\$ 84,499.47

Robin Jacobs, Coordinator

robin.jacobs@venturausd.org

(805) 641-5000 Ext. 1193

CAMARILLO ACADEMY OF PROGRESSIVE EDUCATION
 CONEJO VALLEY UNIFIED SCHOOL DISTRICT
 FILLMORE UNIFIED SCHOOL DISTRICT
 HUENEME SCHOOL DISTRICT
 MOORPARK UNIFIED SCHOOL DISTRICT
 OJAI UNIFIED SCHOOL DISTRICT
 OXNARD SCHOOL DISTRICT

OXNARD UNION HIGH SCHOOL DISTRICT
 PLEASANT VALLEY SCHOOL DISTRICT
 RIO SCHOOL DISTRICT
 SIMI VALLEY UNIFIED SCHOOL DISTRICT
 VENTURA CHARTER SCHOOL
 VENTURA UNIFIED SCHOOL DISTRICT
 VISTA REAL CHARTER HIGH SCHOOL

11.14



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.14 Award EMS Upgrade RFP, Scope C, Clocks
Access	Public
Type	Action (Consent)
Preferred Date	May 17, 2023
Absolute Date	May 17, 2023
Fiscal Impact	Yes
Dollar Amount	299,503.00
Budgeted	Yes
Budget Source	Safety
Recommended Action	Staff recommends awarding Pacificom's bid to replace campus clocks.

Public Content

Speaker: Jarkko Myllari

Rationale: Due to the increasing unreliability, the 10+ year old clocks need to be replaced at Rio campuses. The proposed solution is based on the Small Message Board concept, which allows the clocks to be used as part of the emergency management system and campus communications by enabling silent messages (text) to be broadcasted to different campus zones when needed. Text signaling is independent of different light conditions. The proposed system integrates to the District network infrastructure and management systems as well as the proposed campus intercom and overhead PA solution. The proposed solution will also improve synchronization and management of the clocks by utilizing Network Time Protocol (NTP) and by integrating to a cloud based management system.

Company	Equipment manufacturer	5-year total	1st year total	Annual total after year 1
Selected: Pacificom	Rauland Borg	\$482,770	\$482,770	\$0
IVS	Audio Enhancement / EPIC	\$697,278.69	\$697,278.69	\$0

[Rio ClocksREV - Paul Vacca.pdf \(40 KB\)](#)[Rio ClocksREV - Paul Vacca Highlighted.pdf \(42 KB\)](#)[Rio TCU IP REV - Paul Vacca Highlighted.pdf \(53 KB\)](#)[Response to Rio RFP For Emergency Management System Upgrade - Suzanne Camarillo.pdf \(21,464 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Rio School District
 Clock Systems 4/20/2023

Cost Summary

Site	Clocks	Labor	Materials	Sales Tax	Total	Comments
1 Wired	330	\$10,500	\$70,400	\$6,512	\$87,412	
2 Wireless battery power	330	\$12,300	\$131,300	\$12,145	\$155,745	
3 Wireless AC power	330	\$12,400	\$156,400	\$14,467	\$183,267	
4 Message Board	330	\$23,100	\$253,000	\$23,403	\$299,503	

- Notes:
1. Clock quantities from District provided maps
 2. Message board requires a cat6 cable and network port
 3. Message board can use the same cat6 cable as IP speaker

Rio School District
 Clock Systems 4/20/2023

Cost Summary

Site	Clocks	Labor	Materials	Sales Tax	Total	Comments
1 Wired	330	\$10,500	\$70,400	\$6,512	\$87,412	
2 Wireless battery power	330	\$12,300	\$131,300	\$12,145	\$155,745	
3 Wireless AC power	330	\$12,400	\$156,400	\$14,467	\$183,267	
4 Message Board	330	\$23,100	\$253,000	\$23,403	\$299,503	

- Notes:
1. Clock quantities from District provided maps
 2. Message board requires a cat6 cable and network port
 3. Message board can use the same cat6 cable as IP speaker

Cost Summary

Site	Speakers	Labor	Materials	Cat6 Cabling	Network	Sales Tax	Total Existing Cat6 Cable	Total New Cat6 Cable
1 IP Speakers Exist Outside	284	\$75,736	\$314,475			\$29,089	\$419,300	\$662,300
2 IP Speakers New Outside	284	\$85,381	\$359,525			\$33,256	\$478,162	\$721,162
3 Existing Speakers Existing Wiring	284	\$48,010	\$199,350		\$0	\$18,440	\$265,800	
4 New Speakers Existing Wiring	284	\$52,627	\$218,520		\$0	\$20,213	\$291,360	
District Office (District paging)		\$3,100	\$10,600		\$0	\$981	\$14,681	
Panic Buttons Front Office 9 Schools		\$5,400	\$5,850			\$541	\$11,791	

Notes:

1. Labor is at prevailing wage. Normal work hours
2. Additional network switches(if required) are not included
3. District Office includes equipment to allow District wide paging.
4. Prices are good until 9/15/2023
5. Add 2% for bonding if required

Response to:

Rio Elementary School District Request for Proposal for Emergency Management System Upgrade

We look forward to working with Rio Elementary School District to change the way education is delivered. With our implementation, installation, training, service and support, we are confident we can meet the goals of the district.

Thank you for your consideration.

Suzanne Camarillo

Director of Educational Sales

IVS Computer Technology, INC

661-205-4447 (M)

661-831-3900 (O)

[*suzanne@ivsct.net*](mailto:suzanne@ivsct.net)

[*www.ivsct.net*](http://www.ivsct.net)



Table of Contents

- (A) Overview
- (B) IVS Company History
- (C) Objective
- (D) Service, Support and Customer Service
- (E) Qualifications
- (F) Project Timeline
- (G) Payment Terms
- (H) Performance Guarantee
- (I) Signature Page
- (J) References
- (K) Audio Enhancement Company History
- (L) Proposal



Overview

IVS Computer Technology is pleased to submit this proposal for products and services to assist Rio Elementary School District (Rio ESD) in achieving its goal of delivering a district-wide Emergency Management System. IVS Computer Technology is committed to providing a collaborative solution, installation, service, support, and training to all involved entities to ensure the successful implementation of the stated goal. This proposal is in response to the following portions of the RFP:

(A) Campus Intercom, overhead PA and bells

(C) Campus clock system



IVS Company History

Partnering with Education

Founded in 1992, IVS Computer Technology, Inc. (IVS) has been collaborating with School Districts for over 30 years to successfully implement cutting edge technological products and tools into the classroom of today.

Headquartered in Bakersfield, and serving most of the Western United States, IVS has offices throughout California. Our quad-level approach of professional product, installation, service and training is supported by highly trained installers and technicians, service professionals and certified trainers. We take pride in that all our professionals and team members are not only aware of the latest technologies and educational requirements and trends, but that we only deliver the “best in breed” to our partners.

Our products and tools are currently being used in well over 20,000+ classrooms, in some of the largest and most prestigious school districts (Bakersfield City, Kern High, Simi Valley Unified, Santa Monica Malibu Unified, Twin Rivers Unified, Sulphur Springs and LACOE to name a few). As one of our partnering school districts, you can rest assured you will be receiving only the highest quality equipment, backed by generous manufacturer’s warranties, as well as complimenting classroom tools that are easily integrated and utilized by teachers to significantly improve the student’s classroom experience.

IVS’s engineered Classrooms represent fully tested and extremely customizable integration of products that have been proven to accommodate myriad learning styles to help increase students’ motivation and participation, as well as their self-confidence, while improving their social skills. Again, our classroom solution begins with “best in breed” product hardware from manufactures such as Audio Enhancements, SMART Technologies, Sharp, Epson, Crestron,



IVS Company History

Edified, Shure, QSC, as well as thousands of other world class A/V EdTech manufactures. These proven systems are complemented by a full line of easily customizable and adaptable software tools for your teachers and staff.

For 30-plus years, IVS Computer Technology has focused on being responsive to the on-going needs of our partners, specifically, you as the school district, your teachers and most importantly your students. Our services go well beyond the product installation phase. In order to deliver the best end-user experience and education to our students, IVS has invested considerable time and effort into its quality curriculum development department.

Working closely with both the district's IT professionals, support staff and teachers, we design, install, and maintain your solutions using only the very latest tools that technology has to offer. Toward that end, IVS's has a demonstrated, and extremely successful, track record of continuous district assessment, with an eye toward updates of both hardware and software as new technology becomes available.

Some of IVS's most successful system features include:

- *Campus Security Solutions and Support*
- *Voice and Sound Enhancement Solutions*
- *Large Venue Solutions (Board Rooms, Gyms, MPR's and Amphitheater's*
- *Interactive Classroom Technology*
- *Control System Integration and Programming.*
- *Wireless Networking.*
- *Complete data infrastructure and integrations.*



The Objective

Our goal is to provide Rio ESD with a standardized configuration to complete all classrooms throughout each of the campuses. Our proposal includes a solution developed by our manufacturing partner Audio Enhancement (AE). AE was started over 40 years ago and combined with the integration and services expertise that IVS Computer Technology adds, we could never have imagined the impact we would have on education today. Audio Enhancement has grown from offering classroom audio solutions to providing district wide communication and safety technology. Impacting over 4,000 districts, 39,000 schools and over 1,200,000 classrooms around the world. Together we are excited about the potential opportunity to help Rio ESD reach their desired goals and outcomes from this RFP.

To assist your teachers and staff to fully embrace their use of the new technology, we will incorporate a meaningful and comprehensive training plan that will include not only on-site training but supplement it with on-line training and Professional Development for added flexibility. IVS's focus is to provide a sustainable technology solution that easily integrates into your existing infrastructure. Through collaboration, IVS will help you meet your technology goals; we promise to help you:

- *Identify your goals and discover how technology can help you exceed them.*
- *Identify and integrate a technology solution that works best for your district and existing classrooms, while allowing for expansion and growth.*
- *Ensure your teachers and staff are sufficiently and effectively trained to use the technology in the*
- *classroom.*
- *Maximizing your budgets by providing "the best bang for your buck".*
- *Achieve seamless integration with your existing technology.*
- *Experience a non-disruptive installation process.*



The Objective

If your school infrastructure is a modern Ethernet driven system, you now have many different options, including not only bell schedules but also alerts and emergency communications. Evaluating and comparing a wide array of available technology solutions can be challenging. With over 30 years' experience in the Educational Technology industry, IVS Computer Technology provides turn-key solutions with recommendations based on the specific needs of our customers.



Service, Support, and Installation

Our local installation and support team is extremely knowledgeable and responsive when it comes to supporting a school or district. IVS does not use outside contractors and provides all installation, service and support in-house. We understand how instruction and the learning environment can be impacted by technology that is inoperative or not working correctly. We have an easy-to-use support portal that is constantly monitored to ensure quick resolutions for our partners, to report problems and issues and request service calls.

Uninstallation

IVS Computer Technology will identify, document, and remove the existing Audio/Video (AV) technology found in the classroom that is being updated. A picture will be taken of the AV equipment to be removed from the classroom, along with a record of the part numbers, asset tags and serial numbers of the items removed. This information will be uploaded to the job ticket in MHelpdesk for that classroom and a spreadsheet documenting the removed items for that school will be provided to Rio ESD.

Installation

IVS will pick up the new AV equipment from the Rio ESD or IVS warehouse and will transport, install, asset tag, test and document the installation for each classroom in the district. The documentation will be uploaded to MHelpdesk and a spreadsheet for each school will be provided to Rio ESD. We understand the summer break deadline and will complete the project prior to the deadline.



Qualifications

IVS Computer Technology is a Platinum Partner with SMART Technologies. We have been in business for over 25 years and are designated as one of the largest resellers in California. Our installations are backed, certified, and warrantied and performed by IVS employees and are not bid out to third parties.

IVS Computer Technology Holds a C-7, C10 and D34, California Contractors license.

IVS Computer Technology has partnered with Audio Enhancement for over 15 years. We have installed over 6000 classroom audio systems.

IVS Computer Technology is a Microsoft Partner with over 35 years of networking experience.

Beginning April 2015, the Department of Industrial Relations (DIR) required that all audio-visual (A/V) integrators be registered with the DIR, possess the proper construction licenses, and upload certified payroll for their corresponding Public Works projects. IVS Computer Technology is a DIR-approved certified installer and follows all applicable guidelines.



Timeline

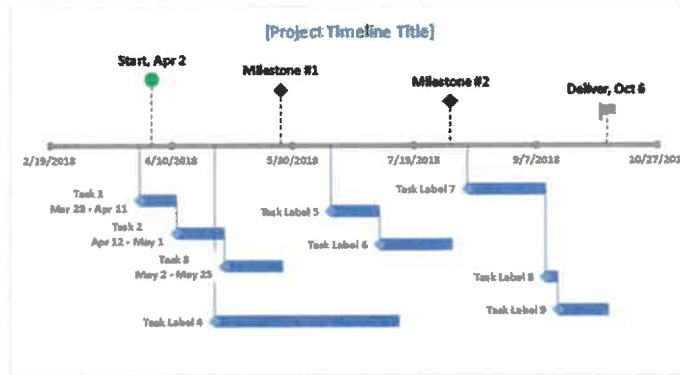
With the understanding that the installation timeline is critical, IVS will actively manage all phases of the project to meet the needs and deadlines of Rio Elementary School District. This includes, but is not limited to, coordination of all manufacturers with regards to the manufacture and delivery of all products and the uninstallation of the old technology, as well as the installation of the new technology.

To date: all involved manufacturers have been notified of the breadth of the project and supply chains are aligned.

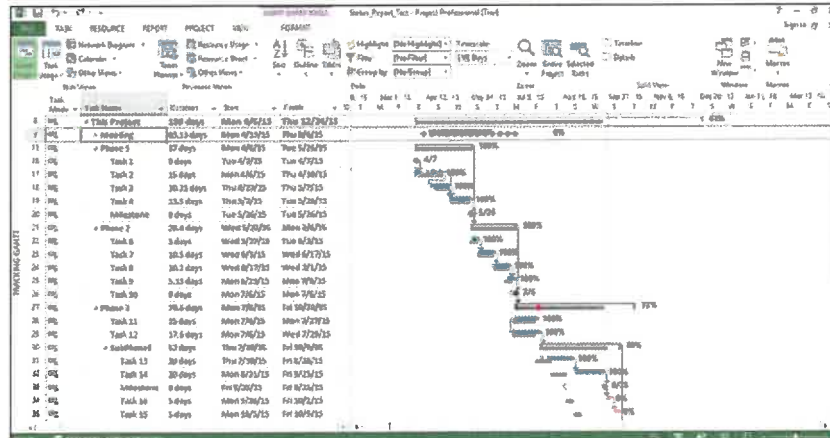
- 1) Audio Enhancement will dropship all equipment to the coordinated warehouse. Whether it be the District Warehouse, or an off-campus location provided by IVS.
 - a. All equipment is readily available and can ship within 7-14 days of receiving PO.*
 - b. Equipment will be pre-programmed we will need to receive the required network information to have the equipment pre-programmed before shipment.**
- 2) IVS team members will pick up, deliver, and assemble the clocks, safety system, sound systems and all equipment at each school site in the designated location.*
- 3) IVS has an extensive and knowledgeable installation and project management team. From the date of the PO IVS can designate an installation team devoted solely to the project. We can install in multiple rooms/campuses simultaneously, we can work both days and nights depending on the district preference.*
- 4) From start to finish the project timeline depending on district and campus availability would be 22-60 days. This number would fluctuate towards the 60 days only if there were limited access.*
- 5) We use Microsoft Project for time-tracking and progress reports.*



Timeline



Start	End	Duration	Label	Vert. Position	Vert. Line
3/28/2018	4/11/2018	15	Task Label 10 - Apr 11	-25	-25
4/12/2018	5/1/2018	20	Task Label 12 - May 1	-40	-15
5/2/2018	5/25/2018	24	Task Label 13 - May 25	-55	-15
4/28/2018	7/12/2018	76	Task Label 4	-80	-80
6/15/2018	7/14/2018	29	Task Label 5	-30	-30



Payment Terms

Payment Terms Net 30



Performance Guarantees

This contract is made on (Month, Day, and Year) between IVS Computer Technology and Rio Elementary School.

Whereas IVS Computer Technology has the capability and experience to perform the scope of work as agreed.

Whereas IVS Computer Technology is willing to supply the Purchaser with Equipment, Engineering, Documentation and Services to perform the Scope of Work associated with the Equipment and Services.

Whereas the Purchaser Rio ESD is willing to Purchase the Equipment, Engineering, Documentation and Services.

Whereas IVS Computer Technology shall be and shall be deemed an independent supplier and not the agent or employee of the Purchaser Rio ESD.

Now therefore the two parties authorize their representatives, following friendly consultations, to agree on the following terms and conditions and to sign this contract.

The following documents shall be deemed to form the Contract between the Purchaser (Rio ESD) and the supplier (IVS Computer Technology)

Contract Form will include the following:

Scope of Work

Contract Price

Contract Price

Term of Payment

Delivery and Terms of Delivery

Project Management



Performance Guarantees

Installation, Workdays, Performance Guarantee,
Documentation
Warranty
Training
Acceptance



Signature Pages



Rio School District
1800 Solar Drive
Oxnard, CA 93030
Telephone (805) 485-3111

TBA: Amendment and Termination (Provisions for amendment and termination of the contract, including the circumstances under which the contract may be terminated and the consequences of termination.)

TBA: Dispute Resolution

Notices:

RSD: email notices to jmyllari@rioschools.org reference to "RSD EMS solution, notices".

Company: Suzanne Camarillo

Information:
Jarkko Myllari, Director of Technology - jmyllari@rioschools.org
Antony Lyons, Network Systems Administrator - alyons@rioschools.org



Signature Pages



Rio School District
1800 Solar Drive
Oxnard, CA 93030
Telephone (805) 485-3114

Signature Page

Authorized representatives of the school district and the proposer, confirming the District's and Proposer's agreement to the terms and conditions of the RFP.

RSD EMS upgrade design, delivery and implementation of Scope A, B, C, D (mark/circle all A, B, and/or D that apply) as well as the corresponding services and subscriptions.

Contracting parties

RSD

Company: IVS Computer Technology, INC

Authorized signer, RSD

Authorized signer, Company

Signature

Suzanne Cornaillo
Signature

Title: _____

Title: Director of Educational Sales

Date signed: _____

Date signed: 04/10/2023

Governing Law: _____

Information:

Jariko Mylari, Director of Technology - jmylari@rioschools.org

Antony Lyons, Network Systems Administrator - alyons@rioschools.org



References

Santa Monica Malibu Unified School District

Bertha Roman

Director of Educational Technology

Phone: 310-450-8338 ext. 70289

broman@smmusd.org

This district began as a referral from another large implementation our company completed in Southern California. The school district received a bond that designated 100+ million dollars to technology and infrastructure upgrades. For this project we had to identify the needs of the customer by determining the outcome goals they are trying to accomplish. We also had a very rigorous timeline that was the most complicated aspect of the project. IVS was selected because of its industry-wide reputation and demonstrated expertise with regards to project management, planning and implementation of technological solutions for the classroom. Because of the scale and magnitude of the technology being installed in the classroom, the SMMSD team also recognized that only IVS had the training infrastructure to ensure that the district teachers would be able to integrate the efficiently and effectively. functionality of the hardware and software into their current curriculum. The solution we developed included two interactive displays, one very robust control system, distributed sound and microphones for both student and teacher. IVS was instrumental in identifying objectives, scope and implementation. The roll-out consisted of installing this solution in 400 classrooms, training, planning and implementation. We were also responsible for all asset management associated with this project. This included asset tagging all hardware over \$500, creating a spreadsheet that identified the site, room, serial number, manufacture, warranty length and PO number.



References

Sulphur Springs Unified School District

Dean Elliot

Manager, Technology Services

Phone: 661-252-5131

delliott@sssd.k12.ca.us

We have had the opportunity to work with this district for many years and through several rounds of technological upgrades. We initially installed district wide sound and dual display integrations starting in 2009. IVS designed, installed, integrated, trained and supported the district from then until present. The audio enhancement system that was originally installed are still used throughout the district with minimal systems that have needed replacement. The nature of this project was to integrate a solution that met the need of students and teachers, while integrating it with the structural modifications during the upgrade. The district had a strict budget limited ability to receive hardware. SSSD felt that IVS's solutions offered the best mixture of technology (hardware and software) with a well-developed and supportive training infrastructure.



References

Twin Rivers Unified School District

Jeremy Briggs

Manager IT User Services

Phone: (916) 566-1600 ext. 34102

Jeremy.Briggs@Twinriversusd.org

IVS Computer Technology has designed and installed 1500 classrooms with SMART Interactive flat panels and Audio Enhancements Beam sound systems with both student and teacher microphones. We have also designed the conference rooms and Boardroom to include an AV over IP distribution of audio and video and controls signals over the LAN using IP switching and configuration protocols. With the arrival and rapid advancement of AV over IP technology, traditional AV infrastructures have been replaced with IP infrastructures. Our services to TRUSD have not only included design and installation services but also a multi-year contract to provide on-site services such as warranty repair, programming service, training, and support.



References

Berryessa Union School District

Kyle Brumbaugh

Director of Technology

Phone: 408-923-1884

kbrumbaugh@busd.net

Working with Mr. Brumbaugh, in his previous role as Director of Technology for Redwood City School District and in his current role as Director of Technology for Berryessa Union School District, we have designed sound systems for both districts boardrooms as well as classrooms. Value, serviceability, sustainability, and redundancy were at the top of the list when deciding how to use funding provided by local bonds for both districts.



References

Redwood City School District

Carlos Reyna

Director of Technology

650-423-2200

creyna@rcsdk8.net

IVS Computer Technology provided over 400 mobile display solutions for Redwood City School District. Mr. Reyna and IVS worked closely together with product acquisition and implementation. After Mr. Reyna was promoted to Director of Technology, we continued working with the district to maintain the boardroom and add sound systems to individual schools throughout the district.



Proposal

On the RFP, 13 buildings have requested clocks and signage. However, only 8 campuses require an intercom, paging and bells solution. Our design is planning for 8 head-end servers which will run all the communication and signage at the different campuses. For the additional clocks and signs at buildings that do not have a head-end onsite, we assume network routing is available from the district buildings to the campus where the headend server is located.

In addition, should we be awarded both category (A) and (C) the head-end server for category (C) Campus Clocks becomes redundant and unnecessary. This server can be removed and servers for category (A) Campus intercom, overhead PA and bells will be utilized.

The solutions proposed for both category (A) and (C) can utilize existing power and will not need the home runs to the IDF's/ MDF's. Without knowing that power is available we wanted to proposal a "worst case scenario" solution. If power and Wi-Fi is available in the classrooms both solutions can have the home runs removed. We are also able to remove the switches as PoE power is no longer needed.

Thank you for your consideration of our proposal. When considering a district-wide Emergency Management System, it is important to have a system that not only meets your needs today. but will be scalable to meet your needs in the future. Our solution is digital with built in redundancy, mitigating the disastrous outcome should you lose power during an emergency. Because our solution is powered over Ethernet, a sudden loss of power will not hamper communications with the classrooms. A UPS (uninterruptible power supply) is connected to the server and to the amplifier for redundancy. A UPS can be added to each network switch to maintain constant communications with the classrooms. This will ensure you are prepared for any situational power outage. If a system



Proposal

is analog (powered by electricity instead of power over ethernet, a UPS would be required for each classroom to achieve the same redundancy. Our system is completely programmable, and teachers will have the ability to send an inconspicuous alert (a programmed “panic button” on a microphone pendant, in any emergency situation. We would welcome the opportunity to demonstrate our solution and show the long-term value proposition that it offers.



Audio Enhancement Solutions Proposal



April 9, 2023

Proposal ID# 106541
SAP Quote# 43027

Prepared For IVS Computer Technology
Rio School District



Making a Difference in Education

For more than forty years, Audio Enhancement has served the schools throughout the United States, providing both classroom audio enhancement systems as well as integration services for classroom technology. Audio Enhancement is headquartered in Salt Lake City Utah and has facilities in Georgia and Florida.

Audio Enhancement was founded in 1978 by Claudia Anderson around the simple idea that “learning begins with hearing.” Having two hearing impaired children; the first Audio Enhancement systems were designed specifically for the hearing impaired. Early in our history, technological advancements made it possible to also provide whole classroom sound systems, benefiting all students. Audio Enhancement has been the innovator and leader in this field.

By 2004, it was clear that classroom audio enhancement systems were a key part of the overall technology landscape in the classroom. Based on our high level of support, outstanding customer service, and training that was provided for the audio systems, several school districts came to us and requested that we expand our product offerings. Based on these requests, we undertook an initiative to increase our capabilities in order to provide a complete integrated technology package for the classroom. These offerings include display devices, control, video/audio playback devices and interactive technologies. By utilizing the principles developed over thirty years of providing classroom audio systems to the schools, we were able to provide both technical integration, teacher in-servicing, training, and professional development to help the schools ensure the success of their technology goals.

Moving the company forward, in 2008, Audio Enhancement was incorporated: Jeff Anderson, President and CEO, Jennifer Crum, CFO, Jeremy Anderson, CAO and Justin Anderson, COO. Today, the Audio Enhancement product line improves student achievement, decreases teacher vocal fatigue and absenteeism, and creates positive student behavior. Audio Enhancement systems also increase focus and attention and supports classroom management.



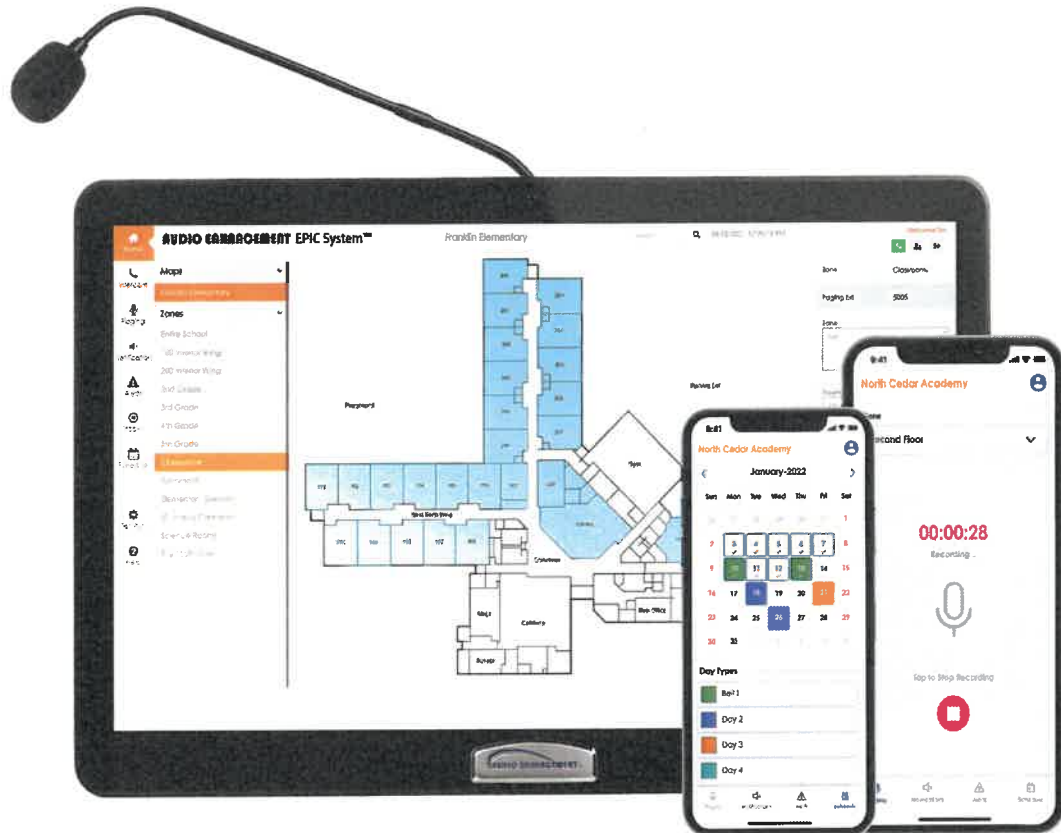
The Anderson Family



Classroom Audio

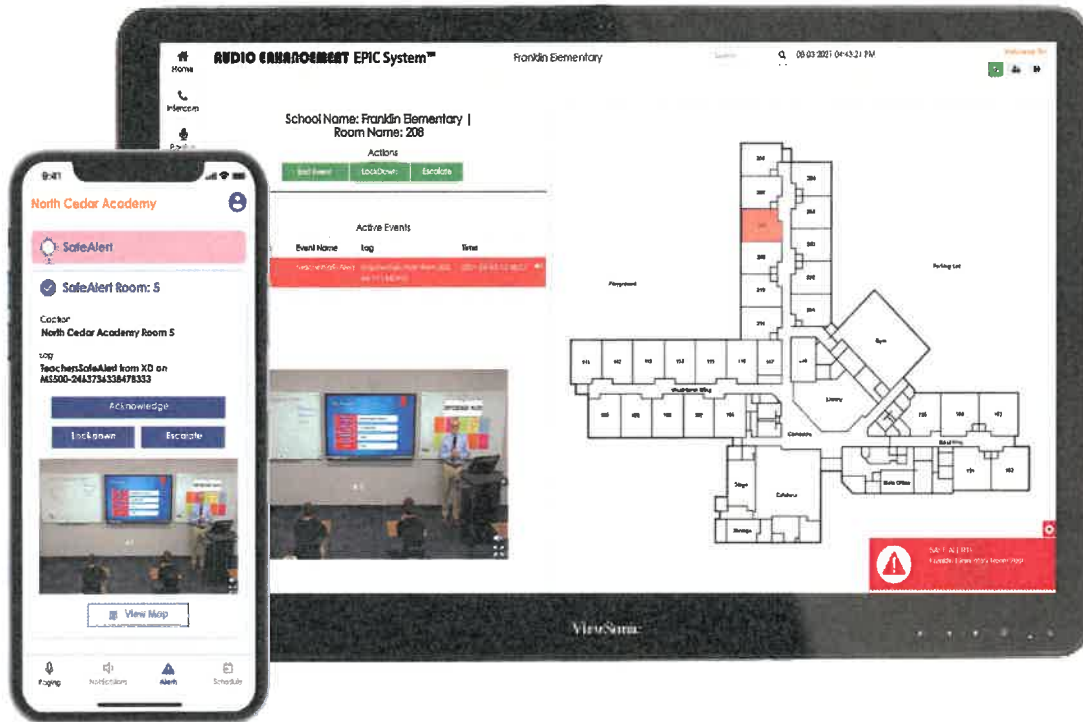
A classroom Audio Enhancement system provides teachers with benefits seen in documented sound field system research with the consistency and clarity of the newest classroom technology—XD Audio. Teachers wear an XD Microphone with confidence of zero signal drop-outs. This delivers their voices to each student as clearly as if the teacher were sitting right next to them. With Classroom Audio, you can expect more time on task, fewer behavior issues, less teacher verbal repetition, and better content understanding. These provide an increase in actual instructional time, one thing every teacher can use more of. Clear and equitably distributed audio in the classroom contributes to the overall quality of instruction, targeting gaps in learning.

EPIC System



EPIC System

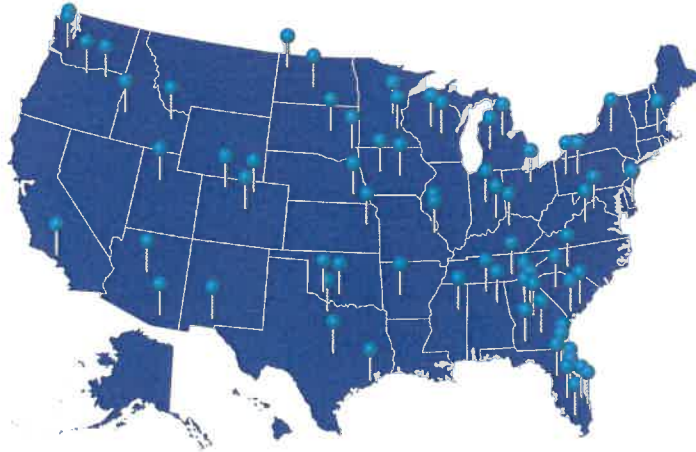
EPIC System allows schools to effectively and efficiently manage and schedule student movement within the school. By customizing bells and announcements on an individual classroom level, schools can eliminate unnecessary distractions to the learning environment, maximizing allocated learning time. EPIC system can be controlled from the Kiosk or the EPIC mobile app. Optional InfoView expands your EPIC System to include customizable classroom clocks, visual emergency notifications, and digital signage around your campus.



SAFE System

SAFE System™ (Signal Alert For Education) System™ is an alert and notification solution that connects teachers and classrooms to first responders for quick response and communication. The integration of SAFE System with our teacher microphone gives teachers a personal duress button to send alerts instantly from anywhere in the school. Office staff can discreetly acknowledge the alert, letting teachers know that help is on the way. The web-based interface gives administrators the ability to provide direction and maintain situational awareness of the entire campus, even in the most challenging emergency conditions. Give everyone on your campus peace of mind with the reassurance that SAFE is ready when seconds count.

Reference Sites



Downey School District

*11627 Brookshire Avenue, CA,
90241*

Solutions in use  

Contact

Chris Nezza
562.469.6500
cnezzer@dusd.net

Selected Systems and Products

Optimum System

QTY - 280

COMPATIBILITY



The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

INCLUDED COMPONENTS



XD Teacher Box with Teacher Pendant Microphone



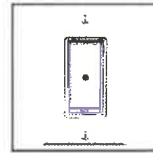
Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



Wiring Bundle for Optimum Amplifier with Integrated XD Receiver



Interactive Touch Controller Bundle with Programming



Wall Plate, WPA-701, Ambient Mic with Decora Plate



Classroom Speaker, Ceiling, Circle Cut In, Plenum Rated, Set of 2

Full System Product Details

XD Teacher Box with Teacher Pendant Microphone, Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for Optimum Amplifier with Integrated XD Receiver, Interactive Touch Controller Bundle with Programming, Wall Plate, WPA-701, Ambient Mic with Decora Plate, Classroom Speaker, Ceiling, Circle Cut In, Plenum Rated, Set of 2.

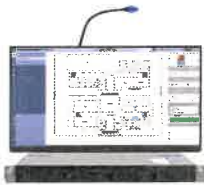
EPIC Head End System

QTY - 08

COMPATIBILITY



Everything you need in order for an EPIC System central head-end.



INCLUDED COMPONENTS



Grandstream GXP2130 Enterprise Phone including Programming



EPIC Kiosk with Programming



EPIC Server with Programming



CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power)



EPIC System Platform License



SAFE System License (Requires EP-0009)

+ More

Full System Product Details

Grandstream GXP2130 Enterprise Phone including Programming, EPIC Kiosk with Programming, EPIC Server with Programming, CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power), EPIC System Platform License, SAFE System License (Requires EP-0009), EPIC System Intercom Paging & Bells License (Requires EP-0009), 2U Vented Utility Shelf, For Use w/EPIC Appliance, Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance, UPS 425VA 6-Outlet 120V for use with EPIC Kiosk, EPIC Custom Map Development Services, Engineering and Design Services, EPIC Administrator Training, EPIC Phone Integration License, InfoView Visual Messaging and Clock License (Requires EP-0009).

Classroom Wall Mounted Visual Messaging Display

QTY - 330

COMPATIBILITY



The EPIC System InfoView Display is a display device specifically designed for the K-12 campus. With a PoE powered 22" Full HD display. This high-performance, energy-efficient, world-class Digital Signage Systems deliver power and data over a single Ethernet cable, offering greatly increased flexibility with location and positioning.

INCLUDED COMPONENTS



Single - Wall Mounted Display Bundle (Requires PoE+)

Full System Product Details

Single - Wall Mounted Display Bundle (Requires PoE+).

Selected Systems and Products

External 70V Horn Speaker and Enclosure

QTY - 60



The SYSTEM 6VPS is a complete, vandal resistant horn assembly featuring a double re-entrant, compression horn with an integrated 16W, 25/70V, multi-tap transformer that is mounted on a vandal resistant, stainless steel baffle. It also includes a square, heavy gauge stainless steel, surface mount enclosure.

EPIC 70V Volume Control Assembly

QTY - 20



EPIC 70 Volt Volume Control Assembly includes the Control, 1" Raceway, and Surface Mount box.

2x2 Tile Replacement 70V Speaker (Sys19)

QTY - 20



SYSTEM 19 is a complete, UL Listed, 2-way, shallow depth, lightweight, 2' x 2' lay-in ceiling tile replacement loudspeaker system consisting of an 6 1/2" O.D. woofer, 1" dome tweeter, and a 20W, 70V, rotary select transformer with an 8 Ohm position. The molded fiber enclosure is 1,283 CID. The SYSTEM 19 has a powder coated steel baffle with standard perforation and four (4) seismic tie-off points.



Limited Warranty

Audio Enhancement, Inc. is pleased to offer the following warranty.

A standard Five (5) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on the IR and XD teacher and student microphone, XD receiver (K-SRC14), CA-30, CA-60, GL-300, Hydra II, XDSolo™, BEAM, BEAM Pro, Handheld Microphone Holder, and Ceiling and Wall speakers ("Audio Enhancement Products"). The Limited Warranty applies only if: (1) the Audio Enhancement Products are installed according to manufacturer's instruction provided to Customer and (2) the Audio Enhancement Products are not misused or abused, and there is no evidence of mishandling, neglect, modification, or repair without the approval of Audio Enhancement.

A standard three (3) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on the EduCam360, EduCam 360-A, EduCam360-B, EduCam360-C, EduCamPTZ, EduCamPTZ-B, MS-1000 Monitoring Station (MS-1000), AVConnect (HDBaseT), SAFE System, EPIC System Server, MS-300, MS-500, and CLAUDIA. The Limited Warranty applies only if (1) the Audio Enhancement product is installed according to manufacturer's instructions and by an Audio Enhancement certified installer and (2) the Audio Enhancement Products are not misused or abused, and there is no evidence of mishandling, neglect, modification, or repair without the approval of Audio Enhancement.

A standard one (1) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on our General Electronics (including but not limited to: NVRs, Classroom Wall Box, MS-400, Hydra Adapter (SC-12-24VACDC), Wall Plate Accessories (WPA), Alert Notification Button, Mic360™, UPS (Uninterrupted Power Supply)), specialty cables and adapters. EPIC System Console Touchscreen, Server Drives, and EPIC System Console Paging Microphone. The Limited Warranty applies only if (1) the General Electronics is installed according to manufacturer's instructions and by an Audio Enhancement certified installer and (2) the General Electronics has not been misused or abused, and there is no evidence of mishandling, neglect, modification or repair without the approval of the manufacturer.

The EduCam390 camera SD card and 'AA' NiMH and lithium-ion batteries supplied by Audio Enhancement, Inc., carry a 90-day warranty from date of purchase.

The following is not included under this Limited Warranty: (1) Misuse or abuse by the Customer; (2) normal wear and tear; (3) physical damage to Audio Enhancement's Products because of unreasonable use and/or negligence; and (4) damage caused by service or repairs by the customer or a person who is not authorized for such service or repairs by Audio Enhancement.

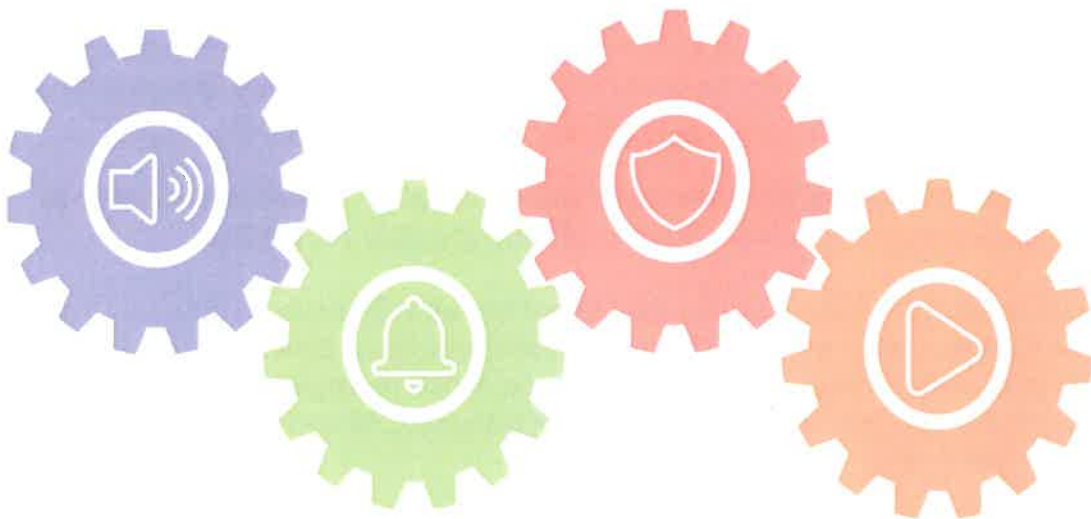
This Limited Warranty is provided by Audio Enhancement, and it contains the only express warranty provided to Customer by Audio Enhancement. Audio Enhancement does not authorize any other person, including distributors, to give any other warranties on

Audio Enhancement's behalf. The repair or replacement as provided under the express limited warranty is the sole and exclusive remedy of the Customer and Audio Enhancement's sole and exclusive liability hereunder.

Audio Enhancement disclaims any express warranty not provided herein and any implied warranty, guarantee, or representation as to performance, quality and absence of hidden defects, and any remedy for breach of contract, which but for this provision, might arise by implication, operation of law, custom of trade or course of dealing, including implied warranties of merchantability and fitness for a particular purpose. In no event shall Audio Enhancement be liable, whether in contract, tort (including negligence) or otherwise, for damages more than the purchase price of the product giving rise to the damages, or for any direct, indirect, incidental, special, punitive, exemplary, or consequential damages of any kind. Audio Enhancement further disclaims any responsibility for losses, expenses, inconveniences, special, indirect, secondary, or consequential, incidental, and contingent damages whatsoever, including damages arising from ownership or use of Audio Enhancement's products.

Audio Enhancement shall bear no responsibility or obligation with respect to the manner of use of any equipment sold by Audio Enhancement.

Audio Enhancement specifically disclaims and negates any warranty of fitness for a particular purpose of such equipment including, without limitation, any warranty that the use of such equipment for any purpose will comply with applicable laws and regulations or overcome any specific hearing/auditory processing deficit. When returning units for service, use adequate packaging to prevent shipping damage. Shipping damage is not covered under warranty.



Technical Support

Audio Enhancement Technical Support Representatives are available to assist by phone, chat, and email. With offices in West Jordan, Utah; Apopka, Florida; and Alpharetta, Georgia, we offer additional regional resources to ensure our local customers have all the support to meet their needs. Here is our companies technical support information and FAQ's.

Contact Support:

Hours: Monday-Friday 8:00am-7:00pm EST.

Phone: 800.932.3578

Email: Support@AudioEnhancement.com

Chat and RMA: www.AudioEnhancement.com/Support/

Additional Support:

Training Website: www.training.AudioEnhancement.com

YouTube Site: www.youtube.com/user/AudioEnhancementInc

Support Levels:

Level 1 Level 1 support is for basic audio systems. Tickets are created when a phone call is made, RMA is submitted, or an email is sent to support. Level 1 support services include troubleshooting with microphones, batteries, cabling, volume levels, information requests, and basic EPIC troubleshooting and setup.

Level 2 When a higher level of support is required, tickets are escalated to Level 2 support. This type of support includes advanced audio troubleshooting. Enhanced EPIC support including device configuration, SIP integration, LDAP integration, and configuration of VIEWPath and VIEWPath Live.

Level 3 Level 3 support is for final escalations and is handled by Audio Enhancement engineers and developers with 10+ years of experience.

Additional Support Personnel:

Audio Enhancement headquarters is located in West Jordan, Utah with two satellite offices in Apopka, Florida and Alpharetta, Georgia. Between our three offices and field services reps across the country, Audio Enhancement can provide additional onsite support when needed.



Proposal Category A-
Campus intercom,
overhead PA and Bells

Proposed System meets both mandatory and optional functional requirements.



Part Number	Manufacture	Description	Quantity	Individual Cost	Extended Cost
		Category : Classroom Equipment System : Optimum System			
ST-XD-9025	Audio Enhancement	XD Teacher Box with Teacher Pendant Microphone	280	240.00	67,200.00
AM-3230.P	Audio Enhancement	Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	280	1,622.94	454,423.20
CK-4011	Audio Enhancement	Wiring Bundle for Optimum Amplifier with Integrated XD Receiver	280	124.32	34,809.60
ST-PA-8010.P	Audio Enhancement	Interactive Touch Controller Bundle with Programming	280	715.00	200,200.00
WP-0001	Audio Enhancement	Wall Plate, WPA-701, Ambient Mic with Decora Plate	280	63.84	17,875.20
ST-SP-9102	Audio Enhancement	Classroom Speaker, Ceiling, Circle Cut In, Plenum Rated, Set of 2	280	201.60	56,448.00
		Category : EPIC System School Equipment-System : EPIC Head End System			
PA-0095.P	Audio Enhancement	Grandstream GXP2130 Enterprise Phone including Programming	8	176.14	1,409.11
EP-0020.P	Audio Enhancement	EPIC Kiosk with Programming	8	1,767.86	14,142.90
ST-EP-0001.P	Audio Enhancement	EPIC Server with Programming	8	6,590.15	52,721.18
EP-0105.P	Audio Enhancement	CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power)	8	755.26	6,042.11
PA-0011	Audio Enhancement	2U Vented Utility Shelf, For Use w/EPIC Appliance	8	83.56	668.51
PA-0024	Audio Enhancement	Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance	8	1,027.83	8,222.60
PA-0045	Audio Enhancement	UPS 425VA 6-Outlet 120V for use with EPIC Kiosk	8	110.97	887.73
		Miscellaneous			
SP-1091	Audio Enhancement	External 70V Horn Speaker and Enclosure	60	246.69	14,801.42
ST-PA-9005	Audio Enhancement	EPIC 70V Volume Control Assembly	20	68.73	1,374.53
SP-1095	Audio Enhancement	2x2 Tile Replacement 70V Speaker (Sys19)	20	176.88	3,537.58
AM-1012	Audio Enhancement	EPIC Common Zone Amplifier 1 X 300W 70V, 2U	57	871.85	49,695.51
ST-AM-8002.P	Audio Enhancement	MS-300 Network Interface with Programming (Requires PoE)	57	586.12	33,408.82
		Category : Services- System : EPIC Head End System			
SE-1002	Audio Enhancement	EPIC Custom Map Development Services	8	593.25	4,746.00
SE-1024	Audio Enhancement	Engineering and Design Services	8	1,689.35	13,514.80
SE-0029	Audio Enhancement	Initial On-Site Commissioning	3	3,390.00	10,170.00
SE-0031	Audio Enhancement	On-Site Commissioning	5	1,356.00	6,780.00
		Category : Software Licensing-System : EPIC Head End System			
EP-0009	Audio Enhancement	EPIC System Platform License	8	3,499.86	27,998.87
EP-0010	Audio Enhancement	SAFE System License (Requires EP-0009)	8	3,036.95	24,295.63
EP-0022	Audio Enhancement	EPIC System Intercom Paging & Bells License (Requires EP-0009)	8	1,471.17	11,769.36
EP-0034	Audio Enhancement	EPIC Phone Integration License	8	1,136.86	9,094.87
EP-0032	Audio Enhancement	InfoView Visual Messaging and Clock License (Requies EP-0009)	8	2,887.91	23,103.26
		Category : Training-System : EPIC Head End System			
EP-0035	Audio Enhancement	EPIC Administrator Training	8	565.00	4,520.00
		Labor, service, installation and Switches			
GSM4212PX	Netgear	NETGEAR- 8x1G PoE+ 240W 2x1G and 2xSFP+ Managed Switch Switching engineered for 1G AV over IP with rear-facing ports ensuring a clean integration in AV racks. Pre-configured for out of the box functionality!	15	1,329.00	19,935.00

GSM4230PX	Netgear	NETGEAR- 24x1G PoE+ 480W 2x1G and 4xSFP+ Managed Switch Switching engineered for 1G AV over IP with rear-facing ports ensuring a clean integration in AV racks. Pre-configured for out of the box functionality!	48	1,967.00	94,416.00
L- DROP	IVS	Homeruns including cabling	280	200.00	56,000.00
L-MISC	IVS	Raceway, wiring, safety calbling, faceplates	280	150.00	42,000.00
L- GENERAL LABOR INSTALLATION	IVS	Labor, service, installation	600	280.00	168,000.00
				Sub-total	1,310,211.79
				Labor	224,000.00
				Tax	108,615.26
				Total	1,642,827.05

Proposal Category C-
Campus Clock

Proposed System meets both mandatory and optional functional requirements.



Part Number	Manufacture	Description	Quantity	Individual Cost	Extended Cost
		Category : InfoView Equipment-System : Classroom Wall Mounted Visual Messaging Display (Category C-Campus Clocks)			
ST-EP-0128	Audio Enhancement	Single - Wall Mounted Display Bundle (Requires PoE+)	330	1508.51	497808.3
		Category : Software Licensing-System : EPIC Head End System	* HIGHLIGHTED THIS WILL NOT BE NEEDED IF WE ARE AWARDED CATEGORY (A)		
EP-0009	Audio Enhancement	EPIC System Platform License	1	3,499.86	3,499.86
EP-0010	Audio Enhancement	SAFE System License (Requires EP-0009)	1	3,036.95	3,036.95
EP-0022	Audio Enhancement	EPIC System Intercom Paging & Bells License (Requires EP-0009)	1	1,471.17	1,471.17
EP-0034	Audio Enhancement	EPIC Phone Integration License	1	1,136.86	1,136.86
EP-0032	Audio Enhancement	InfoView Visual Messaging and Clock License (Requires EP-0009)	1	2,887.91	2,887.91
		Labor, service, installation and Switches	* HIGHLIGHTED THIS WILL NOT BE NEEDED IF WE ARE AWARDED CATEGORY (A) AND/OR THERE IS POWER AVAILABLE AND WE CAN USE WIFI		
GSM4212PX	Netgear	NETGEAR- 8x1G PoE+ 240W 2x1G and 2xSFP+ Managed Switch Switching engineered for 1G AV over IP with rear-facing ports ensuring a clean integration in AV racks. Pre-configured for out of the box functionality!	15	1,329.00	19,935.00
GSM4230PX	Netgear	NETGEAR- 24x1G PoE+ 480W 2x1G and 4xSFP+ Managed Switch Switching engineered for 1G AV over IP with rear-facing ports ensuring a clean integration in AV racks. Pre-configured for out of the box functionality!	48	1,967.00	94,416.00
L- DROP	IVS	Homeruns including cabling	330	200.00	66,000.00
L-MISC	IVS	Raceway, wiring, safety cabling, faceplates	330	75.00	24,750.00
L- GENERAL LABOR INSTALLATION	IVS	Labor, service, installation	330	325.00	107,250.00
				Sub-total	648,942.05
				Labor	173,250.00
				Tax	48,336.64
				Total	697,278.69

11.15



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.15 Award EMS Upgrade RFP, Scope A: campus intercom, overhead PA, bells
Access	Public
Type	Action (Consent)
Preferred Date	May 17, 2023
Absolute Date	May 17, 2023
Fiscal Impact	Yes
Dollar Amount	747,634.00
Budgeted	Yes
Budget Source	Safety
Recommended Action	Staff recommends awarding Pacificom's bid to replace and upgrade campus intercom, overhead PA and bells and integrate the campus clocks into it.

Public Content

Speaker: Jarkko Myllari

Rationale: Our current emergency management system is increasingly unreliable, and its 10+ year old technology is no longer adequate to meet our needs. The system's coverage layout is also inadequate, resulting in poor broadcast quality that makes it difficult to hear alerts in various locations across our campuses. In addition to the coverage issues, the current equipment lacks several critical features that are essential for a functional and efficient emergency management system. For example, it does not allow for cloud-based access or management, and there is no multi-modal panic button that can be accessed via computer, telecenter phone, or mobile device. These limitations prevent us from quickly alerting a selected group of staff, law enforcement, and other officials during an emergency. In addition to meeting these requirements, the proposed emergency management system provides improved broadcast signal quality in terms of clear volume and sound quality, silent signaling, 2-way audio, and both preset and live paging and alerts for signal redundancy. It also improves response times and offers cloud-based, telecenter, and mobile access to broadcasting for better communication during emergencies. Furthermore, the proposed system integrates into the District network infrastructure and existing management systems for seamless and effective emergency response and communication.

Company	Equipment manufacturer	5-year proposal total	1st year total	Annual total after year 1
Selected: Pacificom	Rauland Borg	\$747,634	\$747,634	\$0

IVS	Audio Enhancement / EPIC	\$1,317,851.19	1,317,851.19	\$0
Bluum, USA Inc.	Frontrow	\$535,575.00	\$535,575.00	\$0

[Rio TCU IP REV - Paul Vacca Highlighted.pdf \(53 KB\)](#)

[Response to Rio RFP For Emergency Management System Upgrade - Suzanne Camarillo.pdf \(21,464 KB\)](#)

[Bluum Quote - Andrew Rasmussen.pdf \(53 KB\)](#)

[Telecenter U Proposal RIO 2023 - Paul Vacca.pdf \(2,502 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Cost Summary

Site	Speakers	Labor	Materials	Cat6 Cabling	Network	Sales Tax	Total Existing Cat6 Cable	Total New Cat6 Cable
1 IP Speakers Exist Outside	284	\$75,736	\$314,475			\$29,089	\$419,300	\$662,300
2 IP Speakers New Outside	284	\$85,381	\$359,525			\$33,256	\$478,162	\$721,162
3 Existing Speakers Existing Wiring	284	\$48,010	\$199,350		\$0	\$18,440	\$265,800	
4 New Speakers Existing Wiring	284	\$52,627	\$218,520		\$0	\$20,213	\$291,360	
District Office (District paging)		\$3,100	\$10,600		\$0	\$981	\$14,681	
Panic Buttons Front Office 9 Schools		\$5,400	\$5,850			\$541	\$11,791	

Notes:

1. Labor is at prevailing wage. Normal work hours
2. Additional network switches(if required) are not included
3. District Office includes equipment to allow District wide paging.
4. Prices are good until 9/15/2023
5. Add 2% for bonding if required

Response to:

Rio Elementary School District Request for Proposal for Emergency Management System Upgrade

We look forward to working with Rio Elementary School District to change the way education is delivered. With our implementation, installation, training, service and support, we are confident we can meet the goals of the district.

Thank you for your consideration.

Suzanne Camarillo

Director of Educational Sales

IVS Computer Technology, INC

661-205-4447 (M)

661-831-3900 (O)

[*suzanne@ivsct.net*](mailto:suzanne@ivsct.net)

[*www.ivsct.net*](http://www.ivsct.net)



Table of Contents

- (A) Overview
- (B) IVS Company History
- (C) Objective
- (D) Service, Support and Customer Service
- (E) Qualifications
- (F) Project Timeline
- (G) Payment Terms
- (H) Performance Guarantee
- (I) Signature Page
- (J) References
- (K) Audio Enhancement Company History
- (L) Proposal



Overview

IVS Computer Technology is pleased to submit this proposal for products and services to assist Rio Elementary School District (Rio ESD) in achieving its goal of delivering a district-wide Emergency Management System. IVS Computer Technology is committed to providing a collaborative solution, installation, service, support, and training to all involved entities to ensure the successful implementation of the stated goal. This proposal is in response to the following portions of the RFP:

(A) Campus Intercom, overhead PA and bells

(C) Campus clock system



IVS Company History

Partnering with Education

Founded in 1992, IVS Computer Technology, Inc. (IVS) has been collaborating with School Districts for over 30 years to successfully implement cutting edge technological products and tools into the classroom of today.

Headquartered in Bakersfield, and serving most of the Western United States, IVS has offices throughout California. Our quad-level approach of professional product, installation, service and training is supported by highly trained installers and technicians, service professionals and certified trainers. We take pride in that all our professionals and team members are not only aware of the latest technologies and educational requirements and trends, but that we only deliver the “best in breed” to our partners.

Our products and tools are currently being used in well over 20,000+ classrooms, in some of the largest and most prestigious school districts (Bakersfield City, Kern High, Simi Valley Unified, Santa Monica Malibu Unified, Twin Rivers Unified, Sulphur Springs and LACOE to name a few). As one of our partnering school districts, you can rest assured you will be receiving only the highest quality equipment, backed by generous manufacturer’s warranties, as well as complimenting classroom tools that are easily integrated and utilized by teachers to significantly improve the student’s classroom experience.

IVS’s engineered Classrooms represent fully tested and extremely customizable integration of products that have been proven to accommodate myriad learning styles to help increase students’ motivation and participation, as well as their self-confidence, while improving their social skills. Again, our classroom solution begins with “best in breed” product hardware from manufactures such as Audio Enhancements, SMART Technologies, Sharp, Epson, Crestron,



IVS Company History

Edified, Shure, QSC, as well as thousands of other world class A/V EdTech manufactures. These proven systems are complemented by a full line of easily customizable and adaptable software tools for your teachers and staff.

For 30-plus years, IVS Computer Technology has focused on being responsive to the on-going needs of our partners, specifically, you as the school district, your teachers and most importantly your students. Our services go well beyond the product installation phase. In order to deliver the best end-user experience and education to our students, IVS has invested considerable time and effort into its quality curriculum development department.

Working closely with both the district's IT professionals, support staff and teachers, we design, install, and maintain your solutions using only the very latest tools that technology has to offer. Toward that end, IVS's has a demonstrated, and extremely successful, track record of continuous district assessment, with an eye toward updates of both hardware and software as new technology becomes available.

Some of IVS's most successful system features include:

- *Campus Security Solutions and Support*
- *Voice and Sound Enhancement Solutions*
- *Large Venue Solutions (Board Rooms, Gyms, MPR's and Amphitheater's)*
- *Interactive Classroom Technology*
- *Control System Integration and Programming.*
- *Wireless Networking.*
- *Complete data infrastructure and integrations.*



The Objective

Our goal is to provide Rio ESD with a standardized configuration to complete all classrooms throughout each of the campuses. Our proposal includes a solution developed by our manufacturing partner Audio Enhancement (AE). AE was started over 40 years ago and combined with the integration and services expertise that IVS Computer Technology adds, we could never have imagined the impact we would have on education today. Audio Enhancement has grown from offering classroom audio solutions to providing district wide communication and safety technology. Impacting over 4,000 districts, 39,000 schools and over 1,200,000 classrooms around the world. Together we are excited about the potential opportunity to help Rio ESD reach their desired goals and outcomes from this RFP.

To assist your teachers and staff to fully embrace their use of the new technology, we will incorporate a meaningful and comprehensive training plan that will include not only on-site training but supplement it with on-line training and Professional Development for added flexibility. IVS's focus is to provide a sustainable technology solution that easily integrates into your existing infrastructure. Through collaboration, IVS will help you meet your technology goals; we promise to help you:

- *Identify your goals and discover how technology can help you exceed them.*
- *Identify and integrate a technology solution that works best for your district and existing classrooms, while allowing for expansion and growth.*
- *Ensure your teachers and staff are sufficiently and effectively trained to use the technology in the*
- *classroom.*
- *Maximizing your budgets by providing "the best bang for your buck".*
- *Achieve seamless integration with your existing technology.*
- *Experience a non-disruptive installation process.*



The Objective

If your school infrastructure is a modern Ethernet driven system, you now have many different options, including not only bell schedules but also alerts and emergency communications. Evaluating and comparing a wide array of available technology solutions can be challenging. With over 30 years' experience in the Educational Technology industry, IVS Computer Technology provides turn-key solutions with recommendations based on the specific needs of our customers.



Service, Support, and Installation

Our local installation and support team is extremely knowledgeable and responsive when it comes to supporting a school or district. IVS does not use outside contractors and provides all installation, service and support in-house. We understand how instruction and the learning environment can be impacted by technology that is inoperative or not working correctly. We have an easy-to-use support portal that is constantly monitored to ensure quick resolutions for our partners, to report problems and issues and request service calls.

Uninstallation

IVS Computer Technology will identify, document, and remove the existing Audio/Video (AV) technology found in the classroom that is being updated. A picture will be taken of the AV equipment to be removed from the classroom, along with a record of the part numbers, asset tags and serial numbers of the items removed. This information will be uploaded to the job ticket in MHelpdesk for that classroom and a spreadsheet documenting the removed items for that school will be provided to Rio ESD.

Installation

IVS will pick up the new AV equipment from the Rio ESD or IVS warehouse and will transport, install, asset tag, test and document the installation for each classroom in the district. The documentation will be uploaded to MHelpdesk and a spreadsheet for each school will be provided to Rio ESD. We understand the summer break deadline and will complete the project prior to the deadline.



Qualifications

IVS Computer Technology is a Platinum Partner with SMART Technologies. We have been in business for over 25 years and are designated as one of the largest resellers in California. Our installations are backed, certified, and warrantied and performed by IVS employees and are not bid out to third parties.

IVS Computer Technology Holds a C-7, C10 and D34, California Contractors license.

IVS Computer Technology has partnered with Audio Enhancement for over 15 years. We have installed over 6000 classroom audio systems.

IVS Computer Technology is a Microsoft Partner with over 35 years of networking experience.

Beginning April 2015, the Department of Industrial Relations (DIR) required that all audio-visual (A/V) integrators be registered with the DIR, possess the proper construction licenses, and upload certified payroll for their corresponding Public Works projects. IVS Computer Technology is a DIR-approved certified installer and follows all applicable guidelines.



Timeline

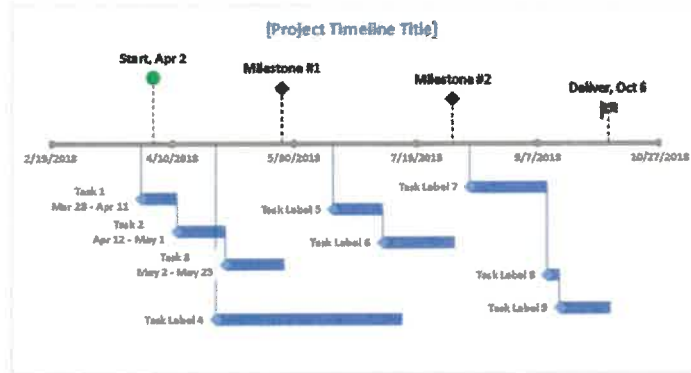
With the understanding that the installation timeline is critical, IVS will actively manage all phases of the project to meet the needs and deadlines of Rio Elementary School District. This includes, but is not limited to, coordination of all manufacturers with regards to the manufacture and delivery of all products and the uninstallation of the old technology, as well as the installation of the new technology.

To date: all involved manufacturers have been notified of the breadth of the project and supply chains are aligned.

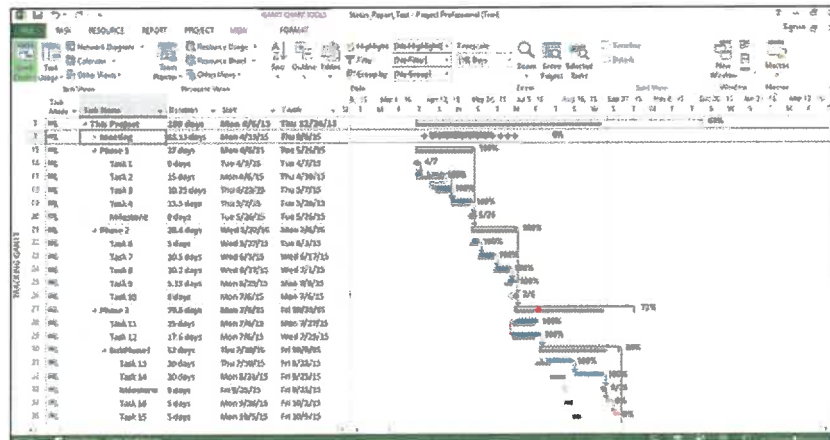
- 1) Audio Enhancement will dropship all equipment to the coordinated warehouse. Whether it be the District Warehouse, or an off-campus location provided by IVS.
 - a. All equipment is readily available and can ship within 7-14 days of receiving PO.*
 - b. Equipment will be pre-programmed we will need to receive the required network information to have the equipment pre-programmed before shipment.**
- 2) IVS team members will pick up, deliver, and assemble the clocks, safety system, sound systems and all equipment at each school site in the designated location.*
- 3) IVS has an extensive and knowledgeable installation and project management team. From the date of the PO IVS can designate an installation team devoted solely to the project. We can install in multiple rooms/campuses simultaneously, we can work both days and nights depending on the district preference.*
- 4) From start to finish the project timeline depending on district and campus availability would be 22-60 days. This number would fluctuate towards the 60 days only if there were limited access.*
- 5) We use Microsoft Project for time-tracking and progress reports.*



Timeline



Start	End	Duration	Label	Vert. Position	Vert. Line
3/28/2018	4/11/2018	15	Task 1 Mar 28 - Apr 11	-25	-35
4/12/2018	5/1/2018	20	Task 2 Apr 12 - May 1	-60	-35
5/2/2018	5/23/2018	21	Task 3 May 2 - May 23	-55	-35
6/15/2018	7/2/2018	18	Task Label 4	-80	-30
6/15/2018	7/2/2018	18	Task Label 5	-30	-30



Payment Terms

Payment Terms Net 30



Performance Guarantees

This contract is made on (Month, Day, and Year) between IVS Computer Technology and Rio Elementary School.

Whereas IVS Computer Technology has the capability and experience to perform the scope of work as agreed.

Whereas IVS Computer Technology is willing to supply the Purchaser with Equipment, Engineering, Documentation and Services to perform the Scope of Work associated with the Equipment and Services.

Whereas the Purchaser Rio ESD is willing to Purchase the Equipment, Engineering, Documentation and Services.

Whereas IVS Computer Technology shall be and shall be deemed an independent supplier and not the agent or employee of the Purchaser Rio ESD.

Now therefore the two parties authorize their representatives, following friendly consultations, to agree on the following terms and conditions and to sign this contract.

The following documents shall be deemed to form the Contract between the Purchaser (Rio ESD) and the supplier (IVS Computer Technology)

Contract Form will include the following:

Scope of Work

Contract Price

Contract Price

Term of Payment

Delivery and Terms of Delivery

Project Management



Performance Guarantees

Installation, Workdays, Performance Guarantee,
Documentation
Warranty
Training
Acceptance



Signature Pages



Rio School District
1800 Solar Drive
Oxnard, CA 93030
Telephone (805) 486-3111

TBA: Amendment and Termination (Provisions for amendment and termination of the contract, including the circumstances under which the contract may be terminated and the consequences of termination.)

TBA: Dispute Resolution

Notices:

RSD: email notices to jmyllari@rioschools.org reference to "RSD EMS solution, notices".

Company: Suzanne Carrillo

Information:
Jarkko Myllari, Director of Technology - jmyllari@rioschools.org
Antony Lyons, Network Systems Administrator - alyons@rioschools.org



Signature Pages



Rio School District
1800 Solar Drive
Oxnard, CA 93030
Telephone (805) 465-3111

Signature Page

Authorized representatives of the school district and the proposer, confirming the District's and Proposer's agreement to the terms and conditions of the RFP.

RSD EMS upgrade design, delivery and implementation of Scope A, B, C, D (mark/circle all A, B, and/or D that apply) as well as the corresponding services and subscriptions.

Contracting parties

RSD

Company: IVS Computer Technology, INC

Authorized signer, RSD

Authorized signer, Company

Signature

Suzanne Camarillo
Signature

Title: _____

Title: Director of Educational Sales

Date signed: _____

Date signed: 04/10/2023

Governing Law: _____

Information:

Jarkko Myllari, Director of Technology - jmyllari@rioschools.org

Antony Lyons, Network Systems Administrator - alyons@rioschools.org



References

Santa Monica Malibu Unified School District

Bertha Roman

Director of Educational Technology

Phone: 310-450-8338 ext. 70289

broman@smmusd.org

This district began as a referral from another large implementation our company completed in Southern California. The school district received a bond that designated 100+ million dollars to technology and infrastructure upgrades. For this project we had to identify the needs of the customer by determining the outcome goals they are trying to accomplish. We also had a very rigorous timeline that was the most complicated aspect of the project. IVS was selected because of its industry-wide reputation and demonstrated expertise with regards to project management, planning and implementation of technological solutions for the classroom. Because of the scale and magnitude of the technology being installed in the classroom, the SMMSD team also recognized that only IVS had the training infrastructure to ensure that the district teachers would be able to integrate the efficiently and effectively. functionality of the hardware and software into their current curriculum. The solution we developed included two interactive displays, one very robust control system, distributed sound and microphones for both student and teacher. IVS was instrumental in identifying objectives, scope and implementation. The roll-out consisted of installing this solution in 400 classrooms, training, planning and implementation. We were also responsible for all asset management associated with this project. This included asset tagging all hardware over \$500, creating a spreadsheet that identified the site, room, serial number, manufacture, warranty length and PO number.



References

Sulphur Springs Unified School District

Dean Elliot

Manager, Technology Services

Phone: 661-252-5131

delliott@sssd.k12.ca.us

We have had the opportunity to work with this district for many years and through several rounds of technological upgrades. We initially installed district wide sound and dual display integrations starting in 2009. IVS designed, installed, integrated, trained and supported the district from then until present. The audio enhancement system that was originally installed are still used throughout the district with minimal systems that have needed replacement. The nature of this project was to integrate a solution that met the need of students and teachers, while integrating it with the structural modifications during the upgrade. The district had a strict budget limited ability to receive hardware. SSSD felt that IVS's solutions offered the best mixture of technology (hardware and software) with a well-developed and supportive training infrastructure.



References

Twin Rivers Unified School District

Jeremy Briggs

Manager IT User Services

Phone: (916) 566-1600 ext. 34102

Jeremy.Briggs@Twinriversusd.org

IVS Computer Technology has designed and installed 1500 classrooms with SMART Interactive flat panels and Audio Enhancements Beam sound systems with both student and teacher microphones. We have also designed the conference rooms and Boardroom to include an AV over IP distribution of audio and video and controls signals over the LAN using IP switching and configuration protocols. With the arrival and rapid advancement of AV over IP technology, traditional AV infrastructures have been replaced with IP infrastructures. Our services to TRUSD have not only included design and installation services but also a multi-year contract to provide on-site services such as warranty repair, programming service, training, and support.



References

Berryessa Union School District

Kyle Brumbaugh

Director of Technology

Phone: 408-923-1884

kbrumbaugh@busd.net

Working with Mr. Brumbaugh, in his previous role as Director of Technology for Redwood City School District and in his current role as Director of Technology for Berryessa Union School District, we have designed sound systems for both districts boardrooms as well as classrooms. Value, serviceability, sustainability, and redundancy were at the top of the list when deciding how to use funding provided by local bonds for both districts.



References

Redwood City School District

Carlos Reyna

Director of Technology

650-423-2200

creyna@rcsdk8.net

IVS Computer Technology provided over 400 mobile display solutions for Redwood City School District. Mr. Reyna and IVS worked closely together with product acquisition and implementation. After Mr. Reyna was promoted to Director of Technology, we continued working with the district to maintain the boardroom and add sound systems to individual schools throughout the district.



Proposal

On the RFP, 13 buildings have requested clocks and signage. However, only 8 campuses require an intercom, paging and bells solution. Our design is planning for 8 head-end servers which will run all the communication and signage at the different campuses. For the additional clocks and signs at buildings that do not have a head-end onsite, we assume network routing is available from the district buildings to the campus where the headend server is located.

In addition, should we be awarded both category (A) and (C) the head-end server for category (C) Campus Clocks becomes redundant and unnecessary. This server can be removed and servers for category (A) Campus intercom, overhead PA and bells will be utilized.

The solutions proposed for both category (A) and (C) can utilize existing power and will not need the home runs to the IDF's/ MDF's. Without knowing that power is available we wanted to proposal a "worst case scenario" solution. If power and Wi-Fi is available in the classrooms both solutions can have the home runs removed. We are also able to remove the switches as PoE power is no longer needed.

Thank you for your consideration of our proposal. When considering a district-wide Emergency Management System, it is important to have a system that not only meets your needs today. but will be scalable to meet your needs in the future. Our solution is digital with built in redundancy, mitigating the disastrous outcome should you lose power during an emergency. Because our solution is powered over Ethernet, a sudden loss of power will not hamper communications with the classrooms. A UPS (uninterruptible power supply) is connected to the server and to the amplifier for redundancy. A UPS can be added to each network switch to maintain constant communications with the classrooms. This will ensure you are prepared for any situational power outage. If a system



Proposal

is analog (powered by electricity instead of power over ethernet, a UPS would be required for each classroom to achieve the same redundancy. Our system is completely programmable, and teachers will have the ability to send an inconspicuous alert (a programmed “panic button” on a microphone pendant, in any emergency situation. We would welcome the opportunity to demonstrate our solution and show the long-term value proposition that it offers.



Audio Enhancement Solutions Proposal



April 9, 2023

Proposal ID# 106541
SAP Quote# 43027

Prepared For IVS Computer Technology
Rio School District



Making a Difference in Education

For more than forty years, Audio Enhancement has served the schools throughout the United States, providing both classroom audio enhancement systems as well as integration services for classroom technology. Audio Enhancement is headquartered in Salt Lake City Utah and has facilities in Georgia and Florida.

Audio Enhancement was founded in 1978 by Claudia Anderson around the simple idea that "learning begins with hearing." Having two hearing impaired children; the first Audio Enhancement systems were designed specifically for the hearing impaired. Early in our history, technological advancements made it possible to also provide whole classroom sound systems, benefiting all students. Audio Enhancement has been the innovator and leader in this field.

By 2004, it was clear that classroom audio enhancement systems were a key part of the overall technology landscape in the classroom. Based on our high level of support, outstanding customer service, and training that was provided for the audio systems, several school districts came to us and requested that we expand our product offerings. Based on these requests, we undertook an initiative to increase our capabilities in order to provide a complete integrated technology package for the classroom. These offerings include display devices, control, video/audio playback devices and interactive technologies. By utilizing the principles developed over thirty years of providing classroom audio systems to the schools, we were able to provide both technical integration, teacher in-servicing, training, and professional development to help the schools ensure the success of their technology goals.

Moving the company forward, in 2008, Audio Enhancement was incorporated: Jeff Anderson, President and CEO, Jennifer Crum, CFO, Jeremy Anderson, CAO and Justin Anderson, COO. Today, the Audio Enhancement product line improves student achievement, decreases teacher vocal fatigue and absenteeism, and creates positive student behavior. Audio Enhancement systems also increase focus and attention and supports classroom management.



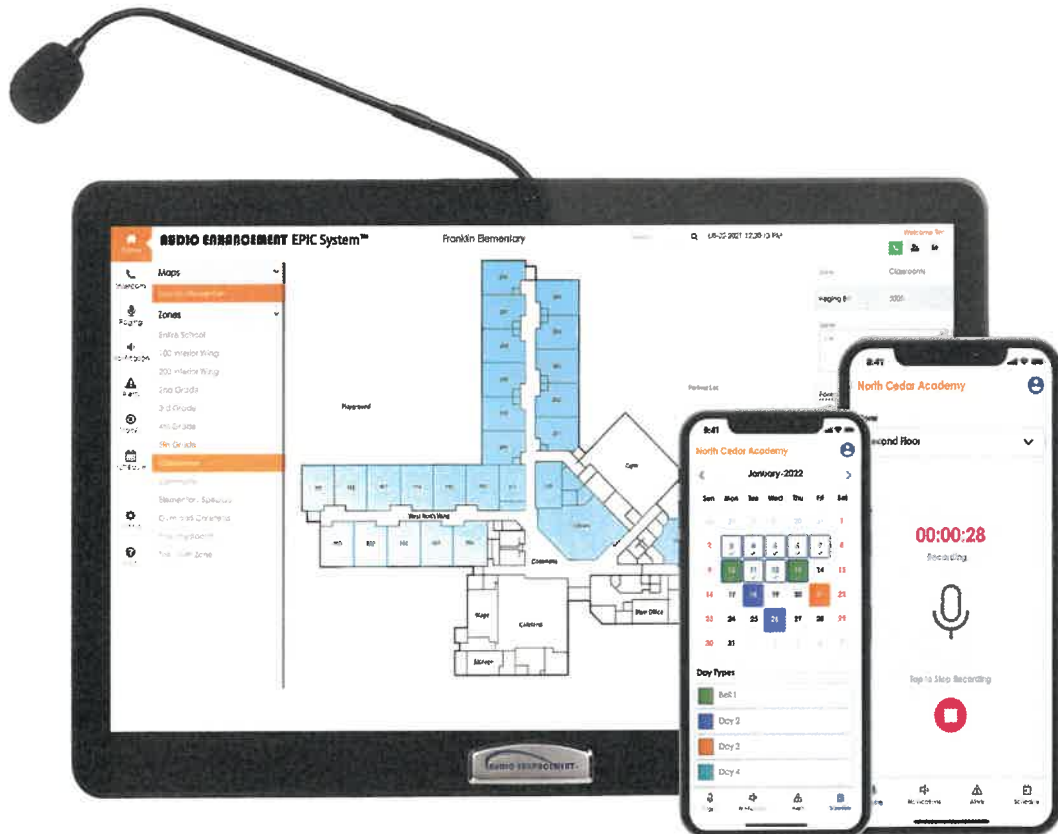
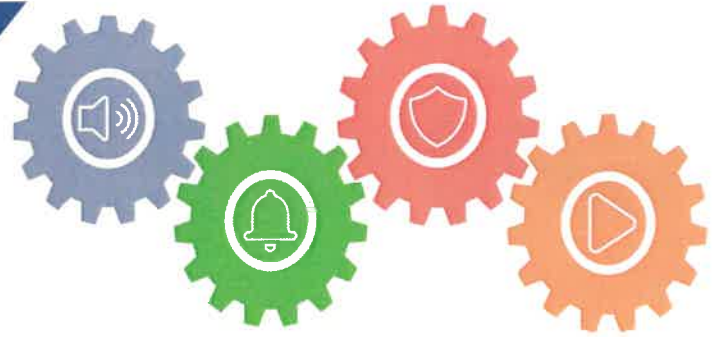
The Anderson Family



Classroom Audio

A classroom Audio Enhancement system provides teachers with benefits seen in documented sound field system research with the consistency and clarity of the newest classroom technology—XD Audio. Teachers wear an XD Microphone with confidence of zero signal drop-outs. This delivers their voices to each student as clearly as if the teacher were sitting right next to them. With Classroom Audio, you can expect more time on task, fewer behavior issues, less teacher verbal repetition, and better content understanding. These provide an increase in actual instructional time, one thing every teacher can use more of. Clear and equitably distributed audio in the classroom contributes to the overall quality of instruction, targeting gaps in learning.

EPIC System

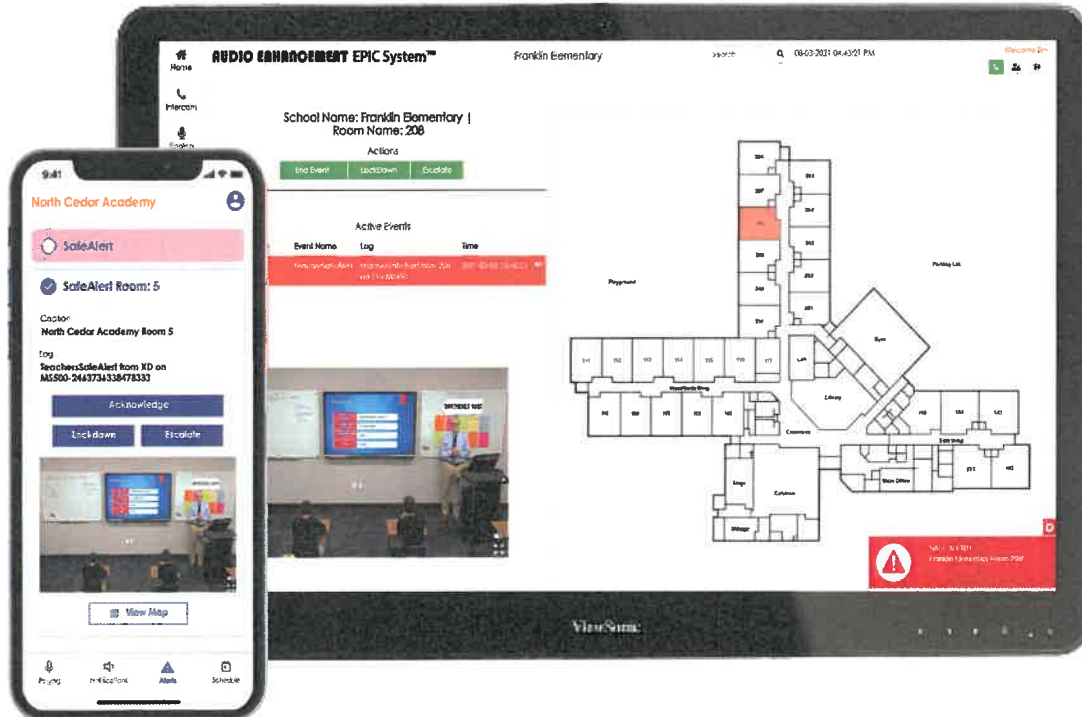


EPIC System

EPIC System allows schools to effectively and efficiently manage and schedule student movement within the school. By customizing bells and announcements on an individual classroom level, schools can eliminate unnecessary distractions to the learning environment, maximizing allocated learning time. EPIC system can be controlled from the Kiosk or the EPIC mobile app. Optional InfoView expands your EPIC System to include customizable classroom clocks, visual emergency notifications, and digital signage around your campus.



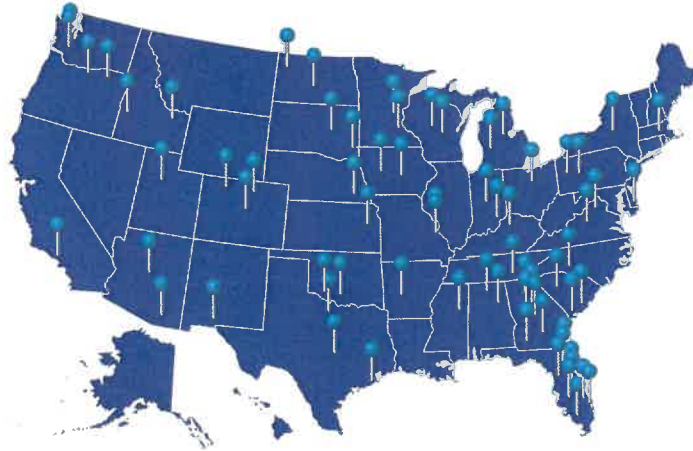
SAFE System



SAFE System

SAFE System™ (Signal Alert For Education) System™ is an alert and notification solution that connects teachers and classrooms to first responders for quick response and communication. The integration of SAFE System with our teacher microphone gives teachers a personal duress button to send alerts instantly from anywhere in the school. Office staff can discreetly acknowledge the alert, letting teachers know that help is on the way. The web-based interface gives administrators the ability to provide direction and maintain situational awareness of the entire campus, even in the most challenging emergency conditions. Give everyone on your campus peace of mind with the reassurance that SAFE is ready when seconds count.

Reference Sites



Downey School District

11627 Brookshire Avenue, CA,
90241

Solutions in use  

Contact

Chris Nezza
562.469.6500
cnezzer@dusd.net

Selected Systems and Products

Optimum System

QTY - 280

COMPATIBILITY



The MS-600 is a fully integrated networked classroom amplifier and wireless microphone receiver, and a central component in the Optimum Classroom System. This amplifier has network-based intercom, paging and emergency notification, providing full-duplex audio. It is easy-to-use, easy-to-install, and has a simple user interface software. The entire unit is Powered over Ethernet (PoE). Intercom and paging functionalities are built-in.

INCLUDED COMPONENTS



XD Teacher Box with Teacher Pendant Microphone



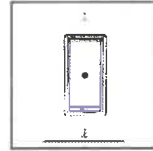
Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)



Wiring Bundle for Optimum Amplifier with Integrated XD Receiver



Interactive Touch Controller Bundle with Programming



Wall Plate, WPA-701, Ambient Mic with Decora Plate



Classroom Speaker, Ceiling, Circle Cut In, Plenum Rated, Set of 2

Full System Product Details

XD Teacher Box with Teacher Pendant Microphone, Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+), Wiring Bundle for Optimum Amplifier with Integrated XD Receiver, Interactive Touch Controller Bundle with Programming, Wall Plate, WPA-701, Ambient Mic with Decora Plate, Classroom Speaker, Ceiling, Circle Cut In, Plenum Rated, Set of 2.

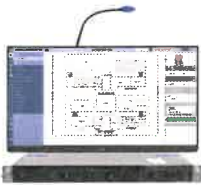
EPIC Head End System

QTY - 08

COMPATIBILITY



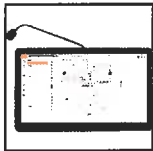
Everything you need in order for an EPIC System central head-end.



INCLUDED COMPONENTS



Grandstream GXP2130 Enterprise Phone including Programming



EPIC Kiosk with Programming



EPIC Server with Programming



CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power)



EPIC System Platform License



SAFE System License (Requires EP-0009)

+ More

Full System Product Details

Grandstream GXP2130 Enterprise Phone including Programming, EPIC Kiosk with Programming, EPIC Server with Programming, CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power), EPIC System Platform License, SAFE System License (Requires EP-0009), EPIC System Intercom Paging & Bells License (Requires EP-0009), 2U Vented Utility Shelf, For Use w/EPIC Appliance, Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance, UPS 425VA 6-Outlet 120V for use with EPIC Kiosk, EPIC Custom Map Development Services, Engineering and Design Services, EPIC Administrator Training, EPIC Phone Integration License, InfoView Visual Messaging and Clock License (Requires EP-0009).

Classroom Wall Mounted Visual Messaging Display

QTY - 330

COMPATIBILITY



The EPIC System InfoView Display is a display device specifically designed for the K-12 campus. With a PoE powered 22" Full HD display. This high-performance, energy-efficient, world-class Digital Signage Systems deliver power and data over a single Ethernet cable, offering greatly increased flexibility with location and positioning.

INCLUDED COMPONENTS



Single - Wall Mounted Display Bundle (Requires PoE+)

Full System Product Details

Single - Wall Mounted Display Bundle (Requires PoE+).

Selected Systems and Products

External 70V Horn Speaker and Enclosure

QTY - 60



The SYSTEM 6VPS is a complete, vandal resistant horn assembly featuring a double re-entrant, compression horn with an integrated 16W, 25/70V, multi-tap transformer that is mounted on a vandal resistant, stainless steel baffle. It also includes a square, heavy gauge stainless steel, surface mount enclosure.

EPIC 70V Volume Control Assembly

QTY - 20



EPIC 70 Volt Volume Control Assembly includes the Control, 1" Raceway, and Surface Mount box.

2x2 Tile Replacement 70V Speaker (Sys19)

QTY - 20



SYSTEM 19 is a complete, UL Listed, 2-way, shallow depth, lightweight, 2' x 2' lay-in ceiling tile replacement loudspeaker system consisting of an 6 1/2" O.D. woofer, 1" dome tweeter, and a 20W, 70V, rotary select transformer with an 8 Ohm position. The molded fiber enclosure is 1,283 CID. The SYSTEM 19 has a powder coated steel baffle with standard perforation and four (4) seismic tie-off points.



Limited Warranty

Audio Enhancement, Inc. is pleased to offer the following warranty.

A standard Five (5) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on the IR and XD teacher and student microphone, XD receiver (K-SRC14), CA-30, CA-60, GL-300, Hydra II, XDSolo™, BEAM, BEAM Pro, Handheld Microphone Holder, and Ceiling and Wall speakers ("Audio Enhancement Products"). The Limited Warranty applies only if: (1) the Audio Enhancement Products are installed according to manufacturer's instruction provided to Customer and (2) the Audio Enhancement Products are not misused or abused, and there is no evidence of mishandling, neglect, modification, or repair without the approval of Audio Enhancement.

A standard three (3) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on the Edu-Cam360, EduCam 360-A, EduCam360-B, EduCam360-C, EduCamPTZ, EduCamPTZ-B, MS-1000 Monitoring Station (MS-1000), AVConnect (HDBaseT), SAFE System, EPIC System Server, MS-300, MS-500, and CLAUDIA. The Limited Warranty applies only if (1) the Audio Enhancement product is installed according to manufacturer's instructions and by an Audio Enhancement certified installer and (2) the Audio Enhancement Products are not misused or abused, and there is no evidence of mishandling, neglect, modification, or repair without the approval of Audio Enhancement.

A standard one (1) year limited manufacturer's warranty ("Limited Warranty") against malfunction due to manufacturing defects in materials or workmanship on our General Electronics (including but not limited to: NVRs, Classroom Wall Box, MS-400, Hydra Adapter (SC-12-24VACDC), Wall Plate Accessories (WPA), Alert Notification Button, Mic360™, UPS (Uninterrupted Power Supply)), specialty cables and adapters. EPIC System Console Touchscreen, Server Drives, and EPIC System Console Paging Microphone. The Limited Warranty applies only if (1) the General Electronics is installed according to manufacturer's instructions and by an Audio Enhancement certified installer and (2) the General Electronics has not been misused or abused, and there is no evidence of mishandling, neglect, modification or repair without the approval of the manufacturer.

The EduCam390 camera SD card and 'AA' NiMH and lithium-ion batteries supplied by Audio Enhancement, Inc., carry a 90-day warranty from date of purchase.

The following is not included under this Limited Warranty: (1) Misuse or abuse by the Customer; (2) normal wear and tear; (3) physical damage to Audio Enhancement's Products because of unreasonable use and/or negligence; and (4) damage caused by service or repairs by the customer or a person who is not authorized for such service or repairs by Audio Enhancement.

This Limited Warranty is provided by Audio Enhancement, and it contains the only express warranty provided to Customer by Audio Enhancement. Audio Enhancement does not authorize any other person, including distributors, to give any other warranties on

Audio Enhancement's behalf. The repair or replacement as provided under the express limited warranty is the sole and exclusive remedy of the Customer and Audio Enhancement's sole and exclusive liability hereunder.

Audio Enhancement disclaims any express warranty not provided herein and any implied warranty, guarantee, or representation as to performance, quality and absence of hidden defects, and any remedy for breach of contract, which but for this provision, might arise by implication, operation of law, custom of trade or course of dealing, including implied warranties of merchantability and fitness for a particular purpose. In no event shall Audio Enhancement be liable, whether in contract, tort (including negligence) or otherwise, for damages more than the purchase price of the product giving rise to the damages, or for any direct, indirect, incidental, special, punitive, exemplary, or consequential damages of any kind. Audio Enhancement further disclaims any responsibility for losses, expenses, inconveniences, special, indirect, secondary, or consequential, incidental, and contingent damages whatsoever, including damages arising from ownership or use of Audio Enhancement's products.

Audio Enhancement shall bear no responsibility or obligation with respect to the manner of use of any equipment sold by Audio Enhancement.

Audio Enhancement specifically disclaims and negates any warranty of fitness for a particular purpose of such equipment including, without limitation, any warranty that the use of such equipment for any purpose will comply with applicable laws and regulations or overcome any specific hearing/auditory processing deficit. When returning units for service, use adequate packaging to prevent shipping damage. Shipping damage is not covered under warranty.



Technical Support

Audio Enhancement Technical Support Representatives are available to assist by phone, chat, and email. With offices in West Jordan, Utah; Apopka, Florida; and Alpharetta, Georgia, we offer additional regional resources to ensure our local customers have all the support to meet their needs. Here is our companies technical support information and FAQ's.

Contact Support:

Hours: Monday-Friday 8:00am-7:00pm EST.

Phone: 800.932.3578

Email: Support@AudioEnhancement.com

Chat and RMA: www.AudioEnhancement.com/Support/

Additional Support:

Training Website: www.training.AudioEnhancement.com

YouTube Site: www.youtube.com/user/AudioEnhancementInc

Support Levels:

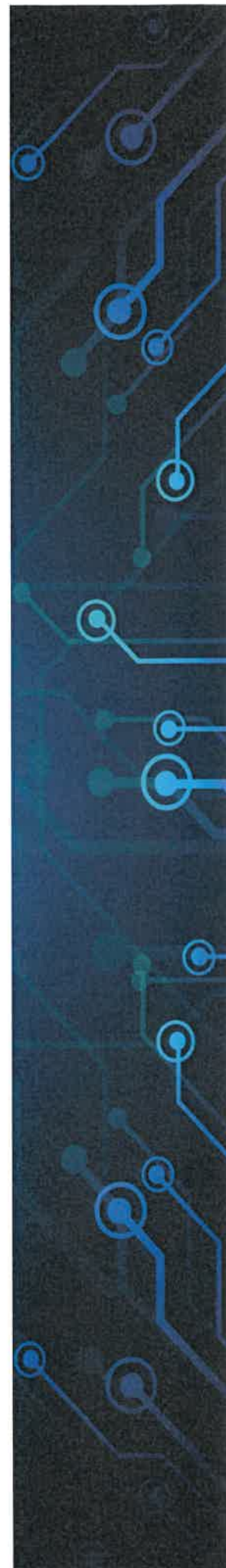
Level 1 Level 1 support is for basic audio systems. Tickets are created when a phone call is made, RMA is submitted, or an email is sent to support. Level 1 support services include troubleshooting with microphones, batteries, cabling, volume levels, information requests, and basic EPIC troubleshooting and setup.

Level 2 When a higher level of support is required, tickets are escalated to Level 2 support. This type of support includes advanced audio troubleshooting. Enhanced EPIC support including device configuration, SIP integration, LDAP integration, and configuration of VIEWPath and VIEWPath Live.

Level 3 Level 3 support is for final escalations and is handled by Audio Enhancement engineers and developers with 10+ years of experience.

Additional Support Personnel:

Audio Enhancement headquarters is located in West Jordan, Utah with two satellite offices in Apopka, Florida and Alpharetta, Georgia. Between our three offices and field services reps across the country, Audio Enhancement can provide additional onsite support when needed.



Proposal Category A-
Campus intercom,
overhead PA and Bells

Proposed System meets both mandatory and optional functional requirements.



Part Number	Manufacture	Description	Quantity	Individual Cost	Extended Cost
		Category : Classroom Equipment System : Optimum System			
ST-XD-9025	Audio Enhancement	XD Teacher Box with Teacher Pendant Microphone	280	240.00	67,200.00
AM-3230.P	Audio Enhancement	Optimum MS-600 Amplifier with Integrated XD Receiver with Programming (Requires PoE+)	280	1,622.94	454,423.20
CK-4011	Audio Enhancement	Wiring Bundle for Optimum Amplifier with Integrated XD Receiver	280	124.32	34,809.60
ST-PA-8010.P	Audio Enhancement	Interactive Touch Controller Bundle with Programming	280	715.00	200,200.00
WP-0001	Audio Enhancement	Wall Plate, WPA-701, Ambient Mic with Decora Plate	280	63.84	17,875.20
ST-SP-9102	Audio Enhancement	Classroom Speaker, Ceiling, Circle Cut In, Plenum Rated, Set of 2	280	201.60	56,448.00
		Category : EPIC System School Equipment-System : EPIC Head End System			
PA-0095.P	Audio Enhancement	Grandstream GXP2130 Enterprise Phone including Programming	8	176.14	1,409.11
EP-0020.P	Audio Enhancement	EPIC Kiosk with Programming	8	1,767.86	14,142.90
ST-EP-0001.P	Audio Enhancement	EPIC Server with Programming	8	6,590.15	52,721.18
EP-0105.P	Audio Enhancement	CLAUDIA - EPIC Front Office Media Player with Programming (Requires AC Power)	8	755.26	6,042.11
PA-0011	Audio Enhancement	2U Vented Utility Shelf, For Use w/EPIC Appliance	8	83.56	668.51
PA-0024	Audio Enhancement	Smart-UPS 1000VA LCD 2U 120V Battery Backup For EPIC Appliance	8	1,027.83	8,222.60
PA-0045	Audio Enhancement	UPS 425VA 6-Outlet 120V for use with EPIC Kiosk	8	110.97	887.73
		Miscellaneous			
SP-1091	Audio Enhancement	External 70V Horn Speaker and Enclosure	60	246.69	14,801.42
ST-PA-9005	Audio Enhancement	EPIC 70V Volume Control Assembly	20	68.73	1,374.53
SP-1095	Audio Enhancement	2x2 Tile Replacement 70V Speaker (Sys19)	20	176.88	3,537.58
AM-1012	Audio Enhancement	EPIC Common Zone Amplifier 1 X 300W 70V, 2U	57	871.85	49,695.51
ST-AM-8002.P	Audio Enhancement	MS-300 Network Interface with Programming (Requires PoE)	57	586.12	33,408.82
		Category : Services-System : EPIC Head End System			
SE-1002	Audio Enhancement	EPIC Custom Map Development Services	8	593.25	4,746.00
SE-1024	Audio Enhancement	Engineering and Design Services	8	1,689.35	13,514.80
SE-0029	Audio Enhancement	Initial On-Site Commissioning	3	3,390.00	10,170.00
SE-0031	Audio Enhancement	On-Site Commissioning	5	1,356.00	6,780.00
		Category : Software Licensing-System : EPIC Head End System			
EP-0009	Audio Enhancement	EPIC System Platform License	8	3,499.86	27,998.87
EP-0010	Audio Enhancement	SAFE System License (Requires EP-0009)	8	3,036.95	24,295.63
EP-0022	Audio Enhancement	EPIC System Intercom Paging & Bells License (Requires EP-0009)	8	1,471.17	11,769.36
EP-0034	Audio Enhancement	EPIC Phone Integration License	8	1,136.86	9,094.87
EP-0032	Audio Enhancement	InfoView Visual Messaging and Clock License (Requires EP-0009)	8	2,887.91	23,103.26
		Category : Training-System : EPIC Head End System			
EP-0035	Audio Enhancement	EPIC Administrator Training	8	565.00	4,520.00
		Labor, service, installation and Switches			
GSM4212PX	Netgear	NETGEAR- 8x1G PoE+ 240W 2x1G and 2xSFP+ Managed Switch Switching engineered for 1G AV over IP with rear-facing ports ensuring a clean integration in AV racks. Pre-configured for out of the box functionality!	15	1,329.00	19,935.00

GSM4230PX	Netgear	NETGEAR- 24x1G PoE+ 480W 2x1G and 4xSFP+ Managed Switch Switching engineered for 1G AV over IP with rear-facing ports ensuring a clean integration in AV racks. Pre-configured for out of the box functionality!	48	1,967.00	94,416.00
L- DROP	IVS	Homeruns including cabling	280	200.00	56,000.00
L-MISC	IVS	Raceway, wiring, safety cabling, faceplates	280	150.00	42,000.00
L- GENERAL LABOR INSTALLATION	IVS	Labor, service, installation	600	280.00	168,000.00
				Sub-total	1,310,211.79
				Labor	224,000.00
				Tax	108,615.26
				Total	1,642,827.05

Proposal Category C-
Campus Clock

Proposed System meets both mandatory and optional functional requirements.



Part Number	Manufacture	Description	Quantity	Individual Cost	Extended Cost
		Category : InfoView Equipment-System : Classroom Wall Mounted Visual Messaging Display (Category C-Campus Clocks)			
ST-EP-0128	Audio Enhancement	Single - Wall Mounted Display Bundle (Requires PoE+)	330	1508.51	497808.3
		Category : Software Licensing-System : EPIC Head End System	* HIGHLIGHTED THIS WILL NOT BE NEEDED IF WE ARE AWARDED CATEGORY (A)		
EP-0009	Audio Enhancement	EPIC System Platform License	1	3,499.86	3,499.86
EP-0010	Audio Enhancement	SAFE System License (Requires EP-0009)	1	3,036.95	3,036.95
EP-0022	Audio Enhancement	EPIC System Intercom Paging & Bells License (Requires EP-0009)	1	1,471.17	1,471.17
EP-0034	Audio Enhancement	EPIC Phone Integration License	1	1,136.86	1,136.86
EP-0032	Audio Enhancement	InfoView Visual Messaging and Clock License (Requires EP-0009)	1	2,887.91	2,887.91
		Labor, service, installation and Switches	* HIGHLIGHTED THIS WILL NOT BE NEEDED IF WE ARE AWARDED CATEGORY (A) AND/OR THERE IS POWER AVAILABLE AND WE CAN USE WIFI		
GSM4212PX	Netgear	NETGEAR- 8x1G PoE+ 240W 2x1G and 2xSFP+ Managed Switch Switching engineered for 1G AV over IP with rear-facing ports ensuring a clean integration in AV racks. Pre-configured for out of the box functionality!	15	1,329.00	19,935.00
GSM4230PX	Netgear	NETGEAR- 24x1G PoE+ 480W 2x1G and 4xSFP+ Managed Switch Switching engineered for 1G AV over IP with rear-facing ports ensuring a clean integration in AV racks. Pre-configured for out of the box functionality!	48	1,967.00	94,416.00
L- DROP	IVS	Homeruns including cabling	330	200.00	66,000.00
L-MISC	IVS	Raceway, wiring, safety cabling, faceplates	330	75.00	24,750.00
L- GENERAL LABOR INSTALLATION	IVS	Labor, service, installation	330	325.00	107,250.00
				Sub-total	648,942.05
				Labor	173,250.00
				Tax	48,336.64
				Total	697,278.69



Quote

Bluum of Minnesota
 1771 Energy Park Drive
 Suite 100
 St. Paul MN 55108
 800-933-7337 | 612-331-5500
 www.bluum.com

#266538

04/06/2023

Bill To
 148115 Rio School District
 2500 E VINEYARD AVE
 OXNARD CA 93030

Ship To
 Technology/Jarkko Myllari
 Rio School District
 1800 Solar Drive
 Oxnard CA 93030

Memo:

Expires	Sales Rep	Contract	Terms
07/05/2023	685 Chris Kolar		Net 30

Qty	Item	MFG	Price	Ext. Price
235	Integration Item 890-52-483-00 Juno Connect Module Kit	Front Row	\$285.00	\$66,975.00
280	CB-75 Single-Gang push-to-talk wall mounted microphone unit	Front Row	\$109.00	\$30,520.00
280	850-6020-104 PoE Extractor	Front Row	\$175.00	\$49,000.00
8	1000-00254 Conductor Admin Station	Front Row	\$4,205.00	\$33,640.00
8	1000-00003 Conductor Server Software	Front Row	\$6,995.00	\$55,960.00
8	CMP-500 Universal Telephone Interface Kit Incl.: CMP500 interface; power supply; RJ11 cable	Front Row	\$875.00	\$7,000.00
32	1000-00135 CM900 Networked Audio Amplifier Kit (Amp; Power Supply)	Front Row	\$575.00	\$18,400.00
45	1000-00058 Juno Connect System with Bluetooth	Front Row	\$1,595.00	\$71,775.00
4	Integration Item 1000-00257 Conductor Admin Kit	Front Row	\$1,750.00	\$7,000.00
1	1050-00004 Service; Conductor/ezRoom Remote Consulting	Front Row	\$4,725.00	\$4,725.00
20	1000-00178 IP Speaker Kit - Replaces single 2x2 drop-lid ceiling tile. Powered by a POE source.	Front Row	\$575.00	\$11,500.00
280	1650260 Sedao Pico Player MK5	Sedao	\$425.00	\$119,000.00





Quote

Bluum of Minnesota
1771 Energy Park Drive
Suite 100
St. Paul MN 55108
800-933-7337 | 612-331-5500
www.bluum.com

#266538

04/06/2023

Qty	Item	MFG	Price	Ext. Price
60	SE2WVP Vandal Resistant, Square, Slanted, Surface Mount Enclosure, 4" Deep, WHITE Powder Coat Finish	Quam	\$42.00	\$2,520.00
<p>**Bluum provides professional development from former educators who are committed to providing world class instructional training. With the purchase of educational technology, we recommend including PD to ensure effective adoption. Ask about our getting started package, 3-hour remote and 6-hour onsite training.</p>				

Subtotal	\$478,015.00
Tax Total (9.25%)	\$40,208.13
Shipping Cost	\$17,352.44
Total	\$535,575.57

To accept this quotation, sign here : _____

This document is subject to the terms and conditions found here: www.bluum.com/terms-conditions
If accepting this quote via purchase order please reference this quote number on your PO. If purchasing via credit card a 2.5% surcharge fee will apply. For questions please contact your Bluum Account Representative.
Please inspect product upon delivery. All claims for defective merchandise or errors in shipping must be made within five days after receipt of goods.
Clients using their own carriers will be responsible for filing their own freight claims if product is damaged in transit.
Returns require an authorization number and must be made within 30 days.
Custom orders and "Consumables", such as projector lamps, may not be returned.
Returns are subject to restocking fees with the exception of out of box failures and replacements under warranty.
Restocking fees varying depending on the product line, expect a minimum charge of 25%.



266538



Critical Communications Systems for District, Campus and Classroom

**RIO SCHOOL DISTRICT
TCU Expansion RFP Scope A
Campus Clocks Scope C
4/6/2023**



Proposed by Pacificom and Rauland, a Division of AMETEK, Inc.

Executive Summary

Pacificom is pleased to present our Telecenter U Expansion Proposal for the Rio School District. TCU is already installed at Rio del Sol, Rio Lindo, Rio Real and Rio del Valle schools.

TCU is a state-of-the-art integrated education communications solutions that:

- Automates emergency responses
- Improves district wide communications
- Reduces bell scheduling challenges
- Manages everyday building announcements

As a systems integrator, Pacificom will provide turnkey communications solution that includes the following:

- Two way communication between classroom and front office
 - Front office communication to every classroom
 - Ability to place an emergency call to front office (with optional call switch)
 - Check-in with front office during lockdown office (with optional call switch)
- One way communication to school zones
 - Communicate to select zones simultaneously
 - Communicate to all zones simultaneously
- Emergency communication to a school or district
 - Ability to place entire school or district in emergency
 - Initiate emergencies in multiple ways like a panic button, mobile app, and Administrative Console
 - Message Board instruction on what staff and students should do(optional)
 - Status Lights provide classroom and/or hallway status (optional)
 - Stream audio to SIP endpoint devices (optional)
 - Activate door locks, security cameras, strobes (optional)
- Remote web access to system features
- Fast and easy bell scheduling
- Local survivability if school network goes down
- Interface with SIP telephones
- Practice emergency procedures with Drill Mode and get quick reports

Rauland is a respected leader in the manufacturing of critical communications systems, which is why you will find Rauland's Telecenter in more schools than any other brand. For this reason, we have partnered with Rauland to design and install Telecenter systems for our school customers. Together we pledge to provide your facility with a superior integrated solution: Telecenter U.

If you have any questions regarding this proposal, please contact: Paul Vacca] at (805) 432-4652.

Respectfully Submitted:

Paul Vacca

Why Rauland?

As a leading innovator of K-12 school communications systems, Rauland is committed to helping schools solve their critical communications needs. Rauland products can improve daily school communication while delivering a complete suite of emergency communications tools that increase safety and response. The reliability of Telecenter U is why Rauland is one of the industry's most trusted brands.

Rauland's Telecenter U solutions provide district-wide, campus, and classroom critical communications. Using a single system that has the flexibility and freedom of the Telecenter U is why schools choose Rauland. Whether addressing an entire school district simultaneously or communicating directly to a specific classroom, our solution can be accessed from any location on your network.

Telecenter U is unique to your school's needs – from customizing safety drills to programming bell schedules. Our solution lets users access the system from consoles, pushbuttons and the web to perform everything from live paging and emergency announcements to activating door locks and security cameras. While as robust as Telecenter U is, it can operate on standard networks and with legacy systems, offering you the convenience to leverage your existing investments and infrastructure. Rauland recognizes that there is no generic system for every school, so for this reason, we created a solution that can adapt and integrate however you need it to.



Telecenter U

Telecenter U is a state-of-the-art school communications solution that uses the capabilities of the latest technology – IP connectivity, time synchronization, and district-wide web access – with traditional intercom equipment. This system is customizable to fit your environment and delivers solutions that solve your communications needs.

Fast, Direct Communication

Telecenter U delivers the confidence of direct and successful communication. A front office will receive the right call at the right time – no more misdirected calls.

Classroom call-ins are sent directly to the front office console. If a staff member cannot answer immediately, the call can be routed to the next appropriate staff person. Calls are responded to in real time, for direct and immediate response.

Simple to Use, Easy to Learn

Unlike complicated technology that burdens rather than empowers staff, Telecenter U is simplicity in action. A simple user interface offers quick and easy programming in order to provide highly customizable features. Whether sending calls, changing schedules or initiating events, Telecenter U can conveniently do it all.

Since Telecenter U can be tailored to support the way your school communicates, staff acceptance is immediate. Everything about the system makes communication smarter.

Streamlined Workflow

Telecenter U eliminates wasted time and effort. The system provides automatic bell schedule programming and audio controls to speed up facilities and maintenance processes. The solution also monitors and identifies system activity by utilizing an event log, to create up-to-date device status and event history reports.

Complete Customized Solutions

Telecenter U is 100% scalable – from small schools to entire districts – which means it can be configured to meet your needs.

As a Rauland certified Pacificom, our professionals are experts in school communications and systems integration. We provide hands-on training in using and maintaining the system to ensure Telecenter U is used effectively and runs smoothly, day in and day out.

Extraordinary Quality and Service

Rauland has earned its exceptional reputation and status as the industry leader by providing outstanding quality and service for over 80 years, dedicated to designing and manufacturing the best school communications systems and life-safety equipment for institutional environments.

Rauland's quality is the best. Our products are built with the best equipment, thoroughly tested and inspected to ensure success in your environment.

Rauland's products are made in the U.S.A. Having Rauland's corporate headquarters and manufacturing facility located in the Chicago area helps ensure quality and contributes to the local economy.

Rauland stands behind their five-year warranty. Projects are installed as planned, and 99% of parts returned to Rauland for repair are turned around within 24 hours.



TCU Software Options

Rauland TCU software is a one time purchase that entitles the owner to no cost updates for the life of the product. There are no software maintenance fees or subscriptions required. Rauland does offer additional features and charges a license fee to activate them.

Rio enterprise software does not have any optional licenses activated.

License Options

1. API Interface

The API license allows TCU to communicate with other low voltage systems such as cameras and access control systems.

2. Mapping

Mapping is a addition to the TCU WEB page. It is a real time graphical interface that displays call status, paging and audio status and device information on a map of the school.

3. Stream to SIP

The Stream to SIP license allows TCU to send SIP pages to Cisco and other VOIP phones.



TCU Hardware Options

TCU supports a variety of optional hardware devices.

Hardware Options

- 1. Call Switches*
- 2. Status Lights*
- 3. Microphone Paging*
- 4. Program Audio Interface*
- 5. Input/output Relays*
- 6. Message Boards*
- 7. Kiosk*





IP System Overview

Rauland TCU IP system and enterprise software is already installed at Rio del Sol school. Rauland TCU Hybrid systems are already installed at Rio Lindo, Rio Real and Rio del Valle schools. We propose to convert them to IP systems and replace the amplifiers and add exterior zones.

We also propose to install Rauland TCU IP systems at Rio Plaza, Rio del Norte, Rio Vista, Rio Rosales and Rio del Mar schools. We will install new cat6 cable, IP speaker modules and speakers in all classrooms. New amplifiers will be installed to drive the existing exterior speakers. The new equipment will be installed in the existing equipment racks. We will install an administrative console in the school front offices. We will work with the VOIP phone vendor to connect the TCU to the SIP phone system.

The new system will provide paging, tone distribution, two way communication to classrooms, WEB based bell scheduling and system control.

Pricing options are listed for reusing or replacing existing exterior speakers and wiring.

Existing Wiring Overview



Rauland TCU IP system and enterprise software is already installed at Rio del Sol school. Rauland TCU Hybrid systems are already installed at Rio Lindo, Rio Real and Rio del Valle schools. We propose to replace the amplifiers and add exterior zones at the existing Hybrid schools.

We also propose to install a Rauland TCU Hybrid systems at Rio Plaza, Rio del Norte, Rio Vista, Rio Rosales and Rio del Mar schools We will remove the old station panels, electronics and amplifiers and replace them with TCU analog to IP Gateways .We will connect existing speakers to the new gateways. New amplifiers will be installed to drive the existing exterior speakers. The new equipment will be installed in the existing equipment rack. We will install an administrative console in the school front office. We will work with the VOIP phone vendor to connect the TCU to the SIP phone system.

The new system will provide paging, tone distribution, two way communication to classrooms, WEB based bell scheduling and system control.

Pricing options are listed for using existing wire and speakers and for using existing wire and installing new speakers.

Rio School District
TCU Systems 4/4/2023

Cost Summary

Site	Speakers	Labor	Materials	Cal/E Cabling	Network	Sales Tax	Total
1) IP Speakers Exist Outside	284	\$75,736	\$314,475	\$243,000		\$29,089	\$662,300
2) IP Speakers New Outside	284	\$85,381	\$359,525	\$243,000		\$33,256	\$721,162
3) Existing Speakers Existing Wiring	284	\$48,010	\$199,350	\$0	\$0	\$18,440	\$265,800
4) New Speakers Existing Wiring	284	\$52,627	\$218,520	\$0	\$0	\$20,213	\$291,360
District Office (District paging)		\$3,100	\$10,600	\$0	\$0	\$981	\$14,681

- Notes:
- Labor is at prevailing wage. Normal work hours
 - Additional network switches(if required) are not included
 - District Office includes equipment to allow District wide paging.
 - Prices are good until 9/15/2023

PROJECT: RIO SCHOOL DISTRICT

BILL OF MATERIALS 04/07/2023

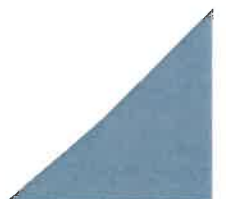
MATERIALS		
MANUFACTURER	MODEL	DESCRIPTION
RAULAND	TCU3000SW	CONTROLLER LICENSE
RAULAND	TCC2000	TELECENTER CAMPUS CONTROLLER
RAULAND	TCC2022	ZONE PAGE MODULE
RAULAND	TCC2033	INPUT MODULE
RAULAND	TCC2045	MASTER STATION
RAULAND	TCC2099	RACK MOUNT
BREKKE		SIP SERVER
RAULAND	TCC2024	24 PORT ANALOG SPEAKER PANEL
BELDEN	C901106004	PATCH CORDS FT CAT 6
STEWART	CVA25-1	POWER AMPLIFIER
QSC	ISA300T1	POWER AMPLIFIER
RAULAND	ACC1480	CLASSROOM SPEAKER ASSEMBLY

Clocks Overview



Rauland offers a variety of analog and digital clocks. Pricing options are listed for:

- 1. Wired clocks using existing wiring to power clocks*
- 2. Wireless battery powered clocks*
- 3. Wireless AC powered clocks using existing wiring to power clocks*
- 4. TCU Message boards POE powered Displays time when not used for message display*



Rio School District
 Clock Systems 4/4/2023

Site Summary

Site	Clocks	Wired	Wireless battery	Wireless A/C	Message Board	Comments
1 Rio del Mar	29	\$8,159	\$14,990	\$17,543	\$27,621	
2 Rio del Norte	30	\$8,440	\$15,507	\$18,148	\$28,574	
3 Rio del Valle Middle	46	\$12,942	\$23,777	\$27,827	\$43,813	
4 Rio Lindo	35	\$9,847	\$18,092	\$21,173	\$33,336	
5 Rio Plaza	32	\$9,003	\$16,541	\$19,358	\$30,479	
6 Rio Real	45	\$12,942	\$23,777	\$27,827	\$43,813	
7 Rio Rosales	38	\$10,691	\$19,642	\$22,987	\$36,194	
8 Rio Vista Middle	44	\$12,379	\$22,744	\$26,617	\$41,908	
9 Rio del Sol		\$0	\$0	\$0	\$0	no work required
Grand Total	300	\$84,401	\$155,070	\$181,479	\$285,739	

Notes:

1. Clock quantities from District provided maps
2. Message board requires a cat5 cable and network port. Can use same cable as IP speaker.

Pacificom

Quick Facts

Address 330 N. Wood Road Suite L Camarillo , Ca

Website

Number of Employees 15

Years in Business 33

Overview

Pacificom is a full-service systems contractor and integrator that employs trained sales engineers, field technicians and project managers. We handle communications projects from start to finish—system layout and design, installation and in-service training, as well as emergency service.

We offer a full range of communications options:

- Critical School Communications Systems
- Professional Sound Reinforcement
- Multi-Media Video Distribution and Control Systems
- Data cabling

Rauland Quick Facts

Manufacturing Location: Mount Prospect, IL

Website: www.Rauland.com

Current Regional Sales Manager: William Maxwell

Number of Employees: 350+

Overview

Rauland has been setting new standards for integrated communications technology and service for more than 80 years. We are the North American leader in manufacturing, distributing and supporting products that satisfy the diverse internal communications needs of schools and healthcare facilities. Rauland's products are only as good as our local partners who provide service and support directly to our end-user customers. We have extremely high standards when it comes to choosing system integrators to represent our product lines—their commitment to overall customer satisfaction must match ours. Rauland, is a Division of AMETEK, Inc.

Rauland's Manufacturing Techniques



The sophistication of Rauland's products reflects the superiority of its manufacturing process.

CAD-CAM Seamless Integration

Our manufacturing department uses a wide range of state-of-the-art technologies that give our products a cost, quality and reliability advantage over our competitors. The seamless integration of our CAD (Computer Aided Design) and CAM (Computer Aided Manufacturing) systems speeds product development and increases quality.

Surface Mount Production

Our modern surface mount production lines consistently deliver high-quality boards used in our products. Our high-speed placement machines are capable of 130,000 parts/hour.

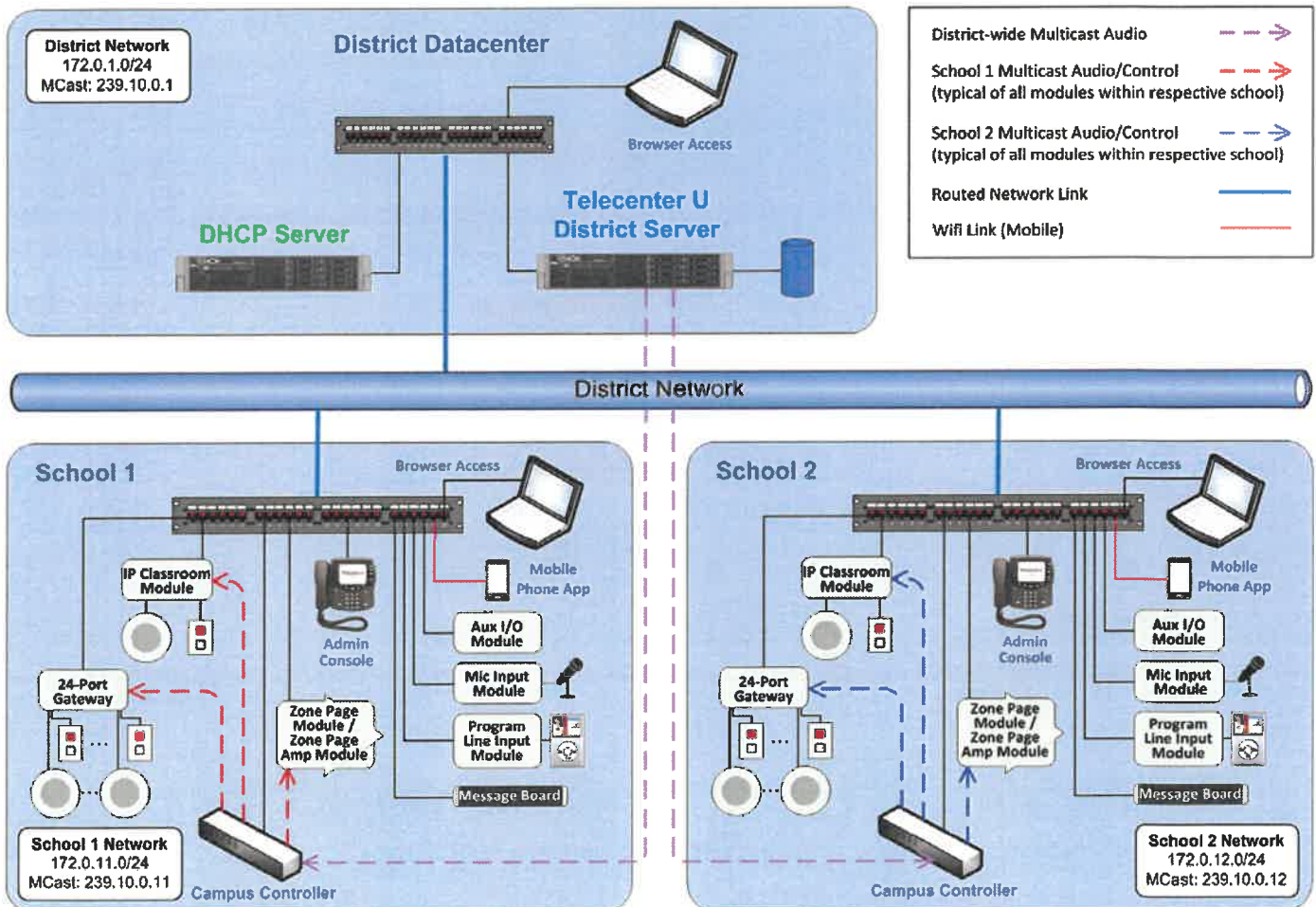
Path of Continuous Improvement

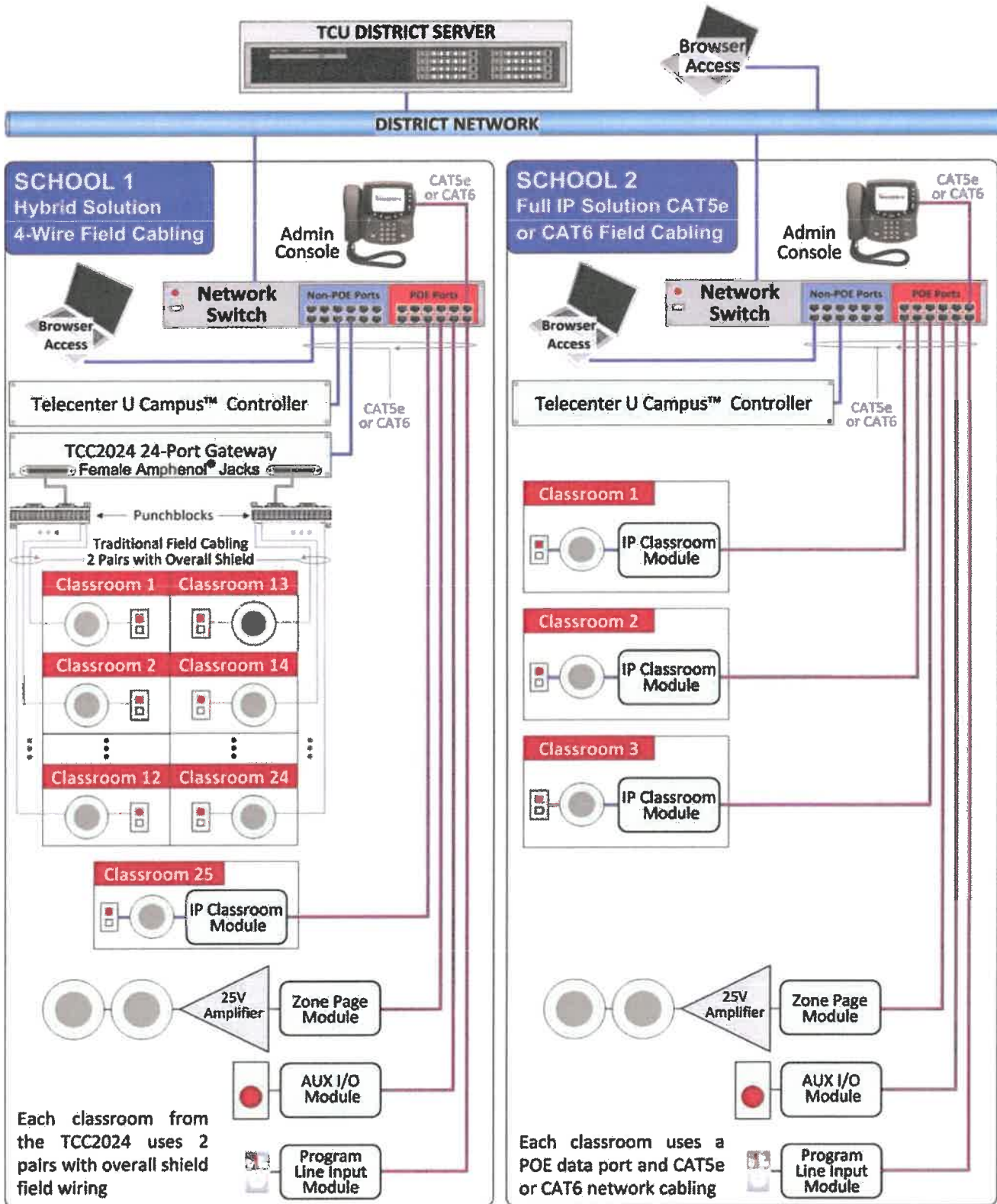
We are well on our way toward meeting our goal of zero defects, thanks to the quality of our equipment and the intensive training provided for every employee. Each Rauland-manufactured board is thoroughly tested; if we discover a defect, we carefully research the root cause and correct it. By staying on the path of continuous improvement, we make certain our products perform 24/7, year in and year out.

Data Requirements

Telecenter U uses your district's data network to connect all of your facilities together, allowing communication to flow to and from the right people and places, while delivering a seamless, unified solution. Telecenter U also directly links to an integrated IP-based internal communications solution for school-based intercom and paging, as well as interfacing with clock systems, security and access control systems, and other public address solutions.

Telecenter U requires a single server installation per district implementation. There are specifications for hardware and software requirements to successfully implement the Telecenter U solution. These specifications are necessary in order for the TCU3000SW to function correctly. The system specifications can be found in Appendix A – *Telecenter U® in Your Data Center* .





Closing

- Terms and Conditions
- Schedule
- System Support
- Warranty and Technical Service
- In-Service Training
- Notes, Assumptions, and Exclusions



Terms and Conditions

Price quotes are good until 9/15/2023.

Pacificom will invoice Rio based on project progress. Payment terms will be net thirty (30) days from receipt of each invoice. Additional charges may apply if the District requests services that are performed outside contracted hours or are beyond the normal coverage for the particular service. Purchase orders will be referenced invoices, where applicable.

Schedule

Pacificom will provide detailed project schedules prior to the start of work. Currently, equipment lead times are about 120 days.

IP System

The IP system installation and testing will take about three weeks per school when the school is not in session.

Existing wire/Existing Speaker System

The head end equipment replacement and testing will take about one week per school when the school is not in session.

Warranty and Technical Service

Installation/Labor Warranty

The complete installation including hardware, wire and labor shall be warranted for one year from the substantial completion of the installation. When the system is programmed and the customer has signed the substantial completion form any programming changes or moves will not be covered under the one-year labor warranty. This warranty covers system wiring/hardware problems that may occur due to installation. Warranty does not apply if damage or failure is caused by misuse, abuse, accident, vandalism and/or acts of God.

Warranty

Every Rauland manufactured product is backed by our five-year limited warranty.

Our warranty is granted to the original purchaser of our products to cover repairs of defective parts and materials. It is the responsibility of Pacificom to ship all defective parts to Rauland for full inspection of materials and workmanship. The equipment (parts) warranty for all core system components including control/routing equipment, power supplies, modules and consoles shall extend five (5) years. Warranty for ancillary devices such as speakers, clocks, and call switches shall extend one (1) year. Manufacturer shall provide, free of charge, product firmware/software upgrades throughout the warranty period.

Pacificom maintains a service department; necessary spare parts, telephone answering services and call dispatching required for implementing the service standards stated below as part of this contract. After the acceptance of the system(s), service shall be provided on the following basis:

Emergency	When a total or catastrophic failure of equipment is reported, a service person will be on site within four hours of notification to Pacificom. (Examples of a catastrophic failure: failure of core system components such as control units, modules, consoles, server and software.)
Routine	Service provided within eight (8) business hours (7 a.m. to 5 p.m., Monday through Friday, excluding holidays) of notification.

In-Service Training

Pacificom will provide thorough training for all school staff assigned to using the Telecenter U Critical Communications System and associated equipment. (e.g., consoles, call switches and software).

Notes, Assumptions, and Exclusions

Notes

- Purchase pricing includes material, complete installation, testing, programming, comprehensive in-service training and as-built drawings.
- Purchase price includes sales tax.
- All work is at prevailing wage rates.

Exclusions

- Pacificom will begin installation only upon receipt of signed contract

Thank you for considering our proposal. If you have any questions or would like additional information, please don't hesitate to contact me immediately.

Prices are for equipment and services as listed only, unless otherwise specified herein. Because of conditions beyond our control, this quotation is effective only for a period of THIRTY DAYS from the date above. Taxes now in effect or if and when levied on any sale based on this quotation must be added to the price, unless specifically provided for in the quotation. Deliveries are subject to all causes beyond our control, or whatever nature, and also in addition subject to strikes, accidents, and failure of raw material supplies.

11.16



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.16 Award EMS Upgrade RFP, Scope D, visitor management system
Access	Public
Type	Action (Consent)
Preferred Date	May 17, 2023
Absolute Date	May 17, 2023
Fiscal Impact	Yes
Dollar Amount	43,998.00
Budgeted	Yes
Budget Source	Safety
Recommended Action	Staff recommends awarding Ident-A-Kid's bid for campus visitor management system.

Public Content

Speaker: Jarkko Myllari

Rationale: Currently, 8 out of 9 schools manage visitors on paper. The proposed digital system allows visitors to pre-register (e.g. for school events and large meetings) and check in and out of the school easily, while also tracking their movements while on campus to help staff know who is in the building at any given time, and whether they are authorized to be there. The proposed system also has the capability to scan and print visitor IDs, to ensure that visitors are who they say they are and that they are authorized to be on campus. As part of the scan, the system can also conduct background checks against SIS data and watchlists. The system generates reports and analytics on visitors to help staff identify trends and patterns in visitor behavior and make more informed decisions about security protocols and emergency response plans. The system also allows differentiation between parents, volunteers, contractors, and other types of visitors, as well as staff and students if needed so different security protocols can be applied accordingly.

Company	Equipment manufacturer	5-year proposal total	1st year total	Annual total after year 1
Selected: Ident-A-Kid	Dymo, Motorola	\$43,998.00	\$16,198.00	\$6,950.00
Raptor Tech	Dymo, Gemalto	\$66,438.00	\$33,174.00	\$5,625.00 <i>(Licensing only)</i>

STS / Verkada	Verkada	\$46,780.74	\$18,780.74	\$8,000 (Licensing only)
Safe and Sound Security / Verkada	Verkada	\$47,879.40	\$30,844.02	\$13,175.88 (Licensing only)

[STS Education-EMS Upgrade - Scope D - VMS - Verkada Solution - Manpreet Batra.pdf \(4,542 KB\)](#)

[Rio School District - VM9 BYOK9 - Brigitte Lajoie.pdf \(490 KB\)](#)

[Safe and Sound Security - Rio ESD EMS RFP - Shannon Beritzhoff.pdf \(835 KB\)](#)

[Rio Visitor Management - Emily Fellouzis.pdf \(15,195 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.



**Rio School District
RFP – Rio ESD EMS Upgrade
2023
Verkada Guest Solution – Additional Information**

References: Hueneme ESD, Azusa USD, La Canada USD

Timeline: Equipment is ready to ship. Installation/Configuration can be completed within days.

Overview of Offering from Verkada:

Integrations:

Verkada visitor management can integrate with Rio's student information system via Clever. We also support uploading hosts with SCIM integration. There are APIs to export logs.

Overall:

Verkada offers a visitor management system that protects students with additional screening and centrally manages the security of visitors and employees.

Allows for pre-registration to allow visitors to register in advance via "Invites"

Mobile device compatibility in addition to front desk device - the Verkada system has a QR code that guests can scan with smartphone for mobile/contactless check in

Can scan government licenses to do a background check via Checkr and search across Megan's Law List of sex offenders

Allow for an alert when someone scans their ID but is not allowed on site - someone needs to flag them as not being allowed on site and system needs to recognize that

Badging and printing of permanent and temp badges with photos and information on the person. There are printable record of reports via csv.

Seamless Experience:

Customized check-in questions, simple document signing and automatic badge printing Pre-arrival and touchless check-in options Customized branding

Can display in multiple languages (French, Spanish, English)

Enhance Security:

Color-coded badge printing to easily identify guest type Screen against criminal databases and sex offender registries Review and audit guest logs.

Streamline administrative workflows Notify hosts via email or SMS when guests arrive Manage visitor activity in a single view via an iPad or Verkada command Integrations with existing software systems via SCIM

Technology for Modern Learning



Company Address 130-A W. Cochran St.
Simi Valley, CA 93065
US

Created Date 4/7/2023 12:59 PM
Expiration Date 5/7/2023

Prepared By Jonathan French
Sales Email jonathan.french@stseducation-us.com
Sales Phone (866) 499-2580
Fax (888) 801-3381
Bill To Name Rio School District
Bill To 1800 SOLAR DR # 3
OXNARD, CA 93030-2655

Quote Number Q-29589
Account Name Rio School District
Contact Name Jarkko Myllari
Contact Phone (805) 394-8113
Contact Email jmyllari@rioschools.org
Ship To Name Rio School District
Ship To Warehouse
1800 Solar Drive
Oxnard, CA 93030

Quantity	Product Name	Product Description	Sales Price	Calculated Total Price
10	Verkada 1-Year Guest License	Verkada 1-Year Guest License	\$1,200.00	\$12,000.00
10	Verkada 3-Year Guest License	Verkada 3-Year Guest License	\$3,000.00	\$30,000.00
10	Verkada 5-Year Guest License	Verkada 5-Year Guest License	\$4,000.00	\$40,000.00
10	Apple iPad Stand	Apple iPad Stand	\$39.00	\$390.00
10	Apple 10.2in iPad, 64GB, Model Number: MK2K3LL/A	Apple 10.2 inch iPad, 64GB, Model Number: MK2K3LL/A	\$329.00	\$3,290.00
10	Brother QL-820NWB Label Printer	Verkada	\$249.00	\$2,490.00
1	Shipping Federal Express Ground	Federal Express Ground	\$0.00	\$0.00
10	CA Environ Fee 4"-14" Collected	CA Environmental Electronic Waste Fee - Collected 4" to 14" - \$4 per unit	\$4.00	\$40.00

Total Price \$88,210.00
Tax \$570.74
Grand Total \$88,780.74

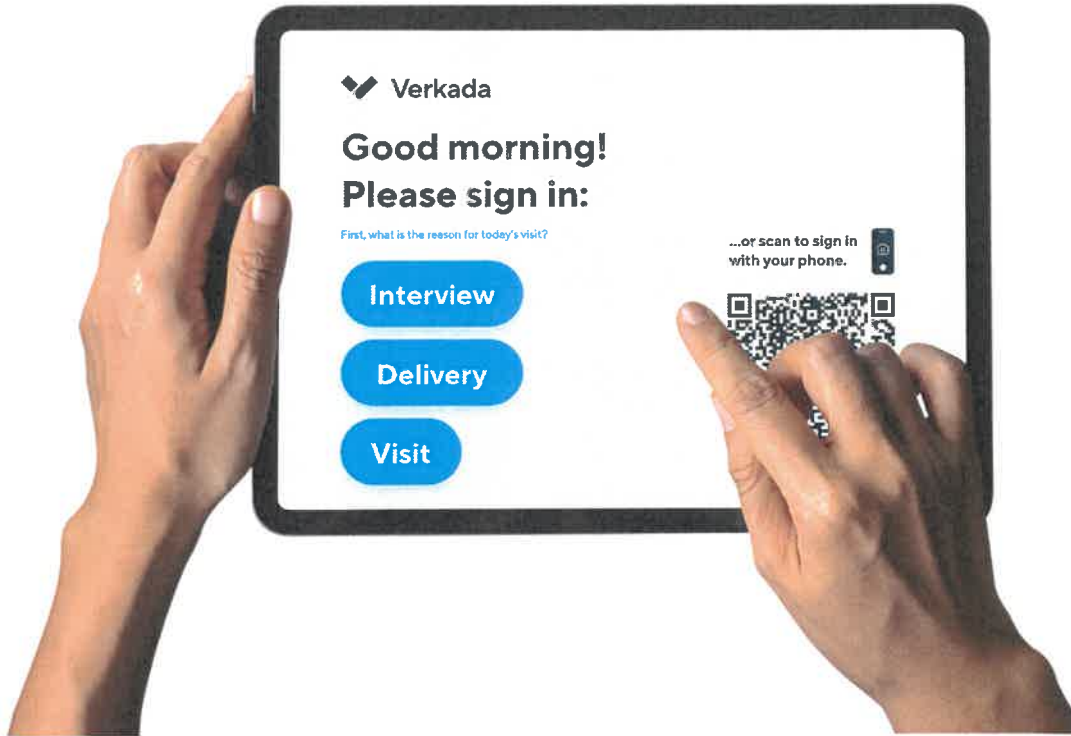
All sales are subject to applicable sales tax at the time of shipment.

Financing options are available with approved credit. STS Education stands behind the products and services we provide. For more information on our warranties and guarantees, visit: stsed.com/lifetime-parts-warranty/.

<https://www.stseducation-us.com/>

Verkada Guest Overview

Streamline Visitor Management While Strengthening Security



Overview

Verkada Guest is a visitor management system that provides guests with a seamless experience from arrival to departure, while also strengthening building security.

Visitors can enjoy a welcoming and seamless experience with features like touchless check-in, simple document signing and automatic host notifications.

Guest also enables organizations to strengthen security. Built on the Verkada Command platform, Guest’s native video security and access control integrations allow admins to review video of visitor activity and remotely unlock doors for specific guests. Color-coded badge printing allows employees to easily identify guests at a glance. And optional background checks give organizations added peace of mind that they know who is in their buildings.

Key features

Create a seamless visitor experience

- Customized check-in questions, simple document signing and automatic badge printing
- Pre-arrival and touchless check-in options
- Customized branding

Increase security

- Easily find footage of a guest’s visit throughout the premises
- Remotely unlock doors for visitors with a single click
- Color-coded badge printing to easily identify guest type
- Screen against criminal databases and sex offender registries
- Review and audit guest logs

Streamline administrative workflows

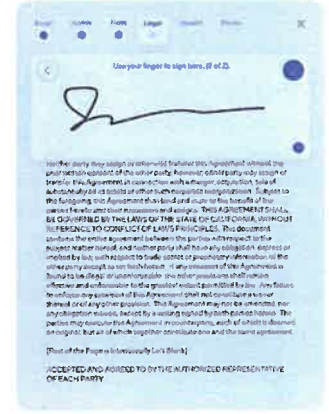
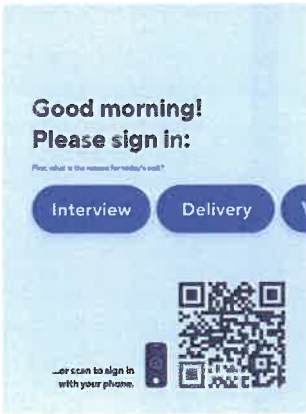
- Notify hosts via email or SMS when guests arrive
- Manage visitor activity in a single view
- Integrations with existing software systems



How it works

Seamless Visitor Experience

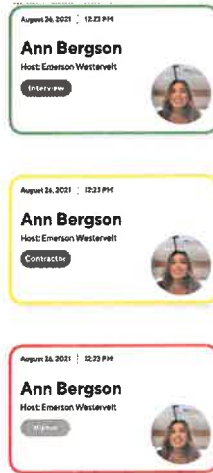
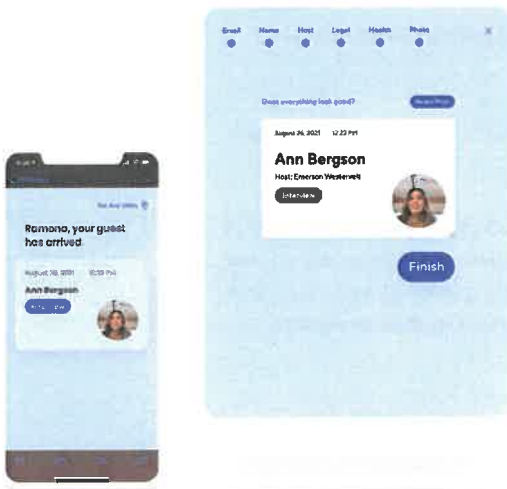
Verkada Guest is intuitive to use and provides visitors with a seamless experience from check-in to check-out. Custom questions, simple document signing and automatic host notifications allows visitors to quickly and easily check into their visit, even if a receptionist is not available.



1 Welcome your guests with a check-in experience tailored to their visit.

2 Collect only the info you need for each guest type.

3 Present important documents for your guests to read and sign.



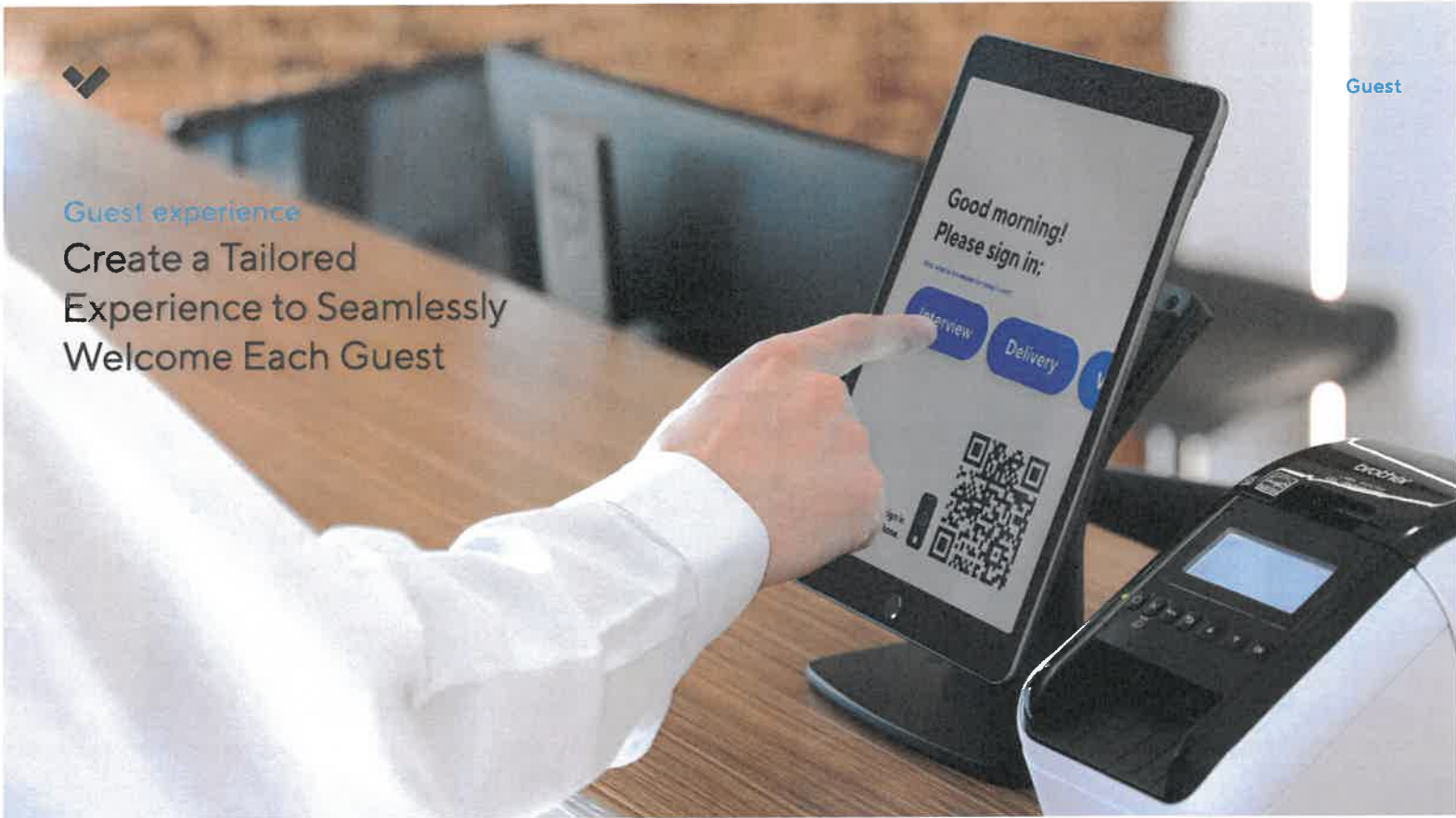
6 When the guest is finished checking in, the host is notified via email, SMS or Slack.

5 Print a badge with custom color borders for easier identification.

4 Capture a photo for your records.

Guest experience

Create a Tailored Experience to Seamlessly Welcome Each Guest



No more sign-in sheets or emailed documents to sign. With Verkada Guest, create a tailored workflow that seamlessly welcomes guests and provides an outstanding visitor experience.

Customize guest experience

- Select default check-in templates or create tailored flows for different visitor types with NDAs, health screens and more
- Create branded welcome screens and custom printed badges

Make guests feel welcome

- Instantly notify hosts via SMS, email, Slack or Microsoft Teams when visitors arrive
- Unlock doors remotely to let visitors in
- Send custom welcome instructions to a guest via email or text messages after they sign in

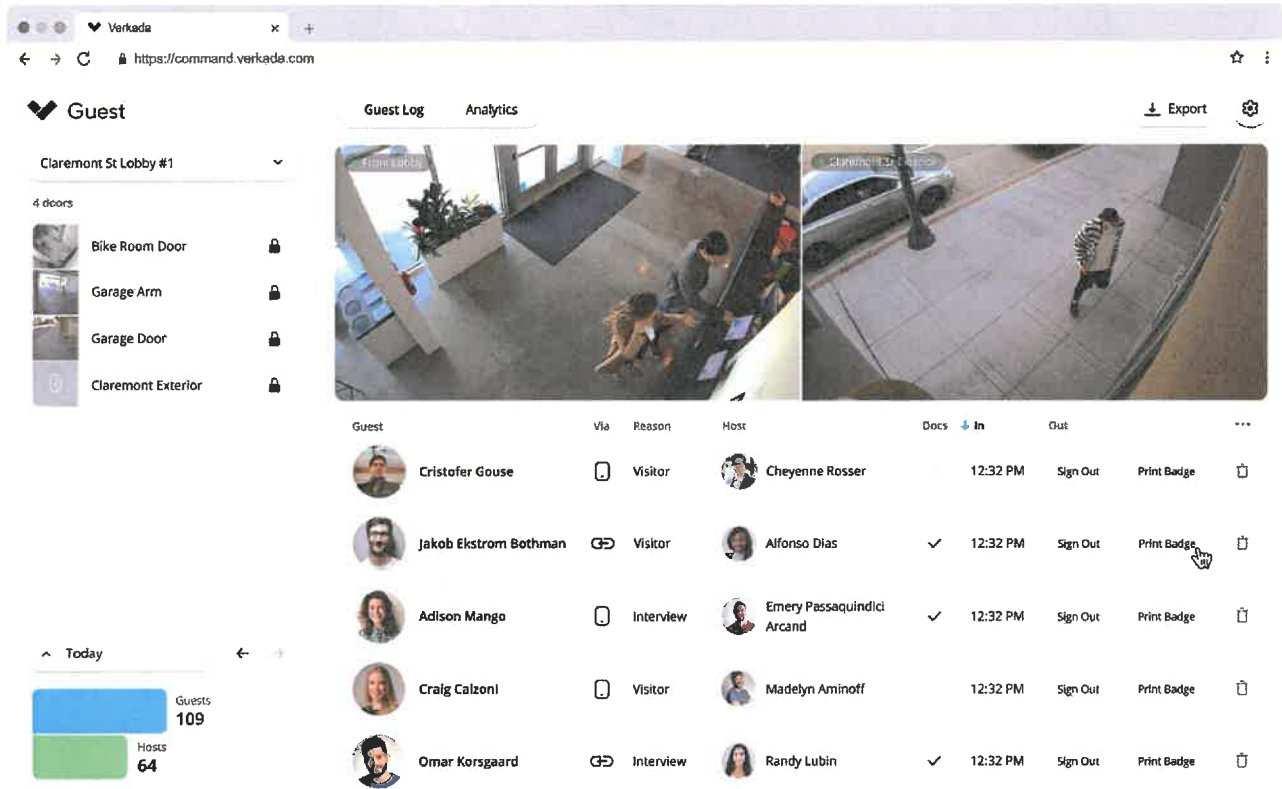
Seamless check-in

- Touchless sign-in via QR code
- Pre-register guests with a calendar invite
- Self sign-out



Security

Increase Employee Safety



With native integration with the entire Verkada ecosystem, Guest provides administrators with increased visibility into who is their facilities and greater control over visitors' activity.

Control access to key areas

- Instantly view and control access to key areas, including remote door unlock
- Restrict unwanted visitors with auto-deny lists
- Set Person of Interest alerts to keep organization safe

Review guest activity and analytics

- View a timeline of visitors by filtering with People Analytics

Easily see who is in your facility

- Designate cameras for live monitoring on the visitor log dashboard
- Color badge photos for added security
- Print color-coded badges by guest type to easily identify who is in the building



Security Screens for Schools Protect Students with Additional Screenings



Guest's Security Screens feature provides an additional layer of security for schools and youth organizations by reading a visitor's state issued identification and checking against US sex offender registries and criminal records. Campus administrators can then take appropriate action to those identified as a potential risk to students and staff. Learn more in the [Security Screens Overview](#).

Visitor background checks

- Enable and request security screens for specific guest types
- Screen visitors instantly against US sex offender registries (via Checkr)
- Instantly run criminal background checks (via Checkr)
- Remember ID checks and security screen results so return guests don't need to repeat the process

Maintain privacy

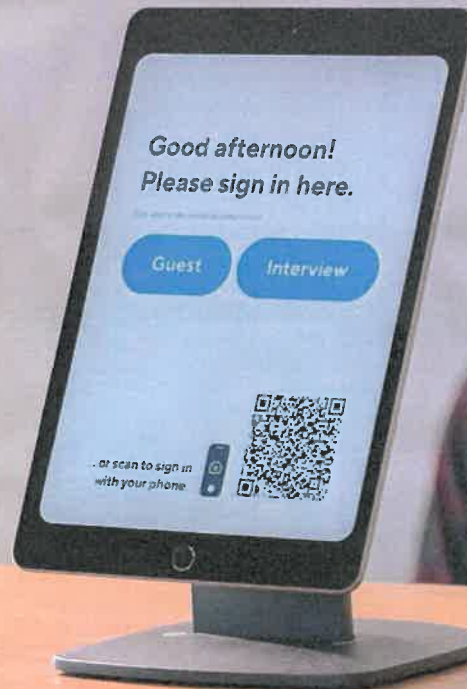
- ID data of unflagged visitors is immediately expunged after check-in and confirmed flagged visitor data is kept for a maximum of 90 days

Proactive alerts

- Alert personnel of a match and flag visitors against future attempts at entering
- Auto-approve and auto-deny lists



Administrative efficiency Streamline Admin Workflows



Verkada Guest allows organizations to provide an optimal guest experience and gain better visibility into who is in their facilities, all while minimizing work for administrative staff.

Simple to set up and use

- Simple setup - just download the app and connect to a wireless badge printer
- Centralized dashboard
- Site-specific host lists
- Easy to scale across multiple locations without adding complexity
- Dedicated support

Seamless guest check-in

- Remotely manage check-in/check-out process
- Automatically notify hosts via SMS and email when a guest arrives
- Invite guests to check-in with a calendar invite
- Self sign-out

Review visitor activity and analytics

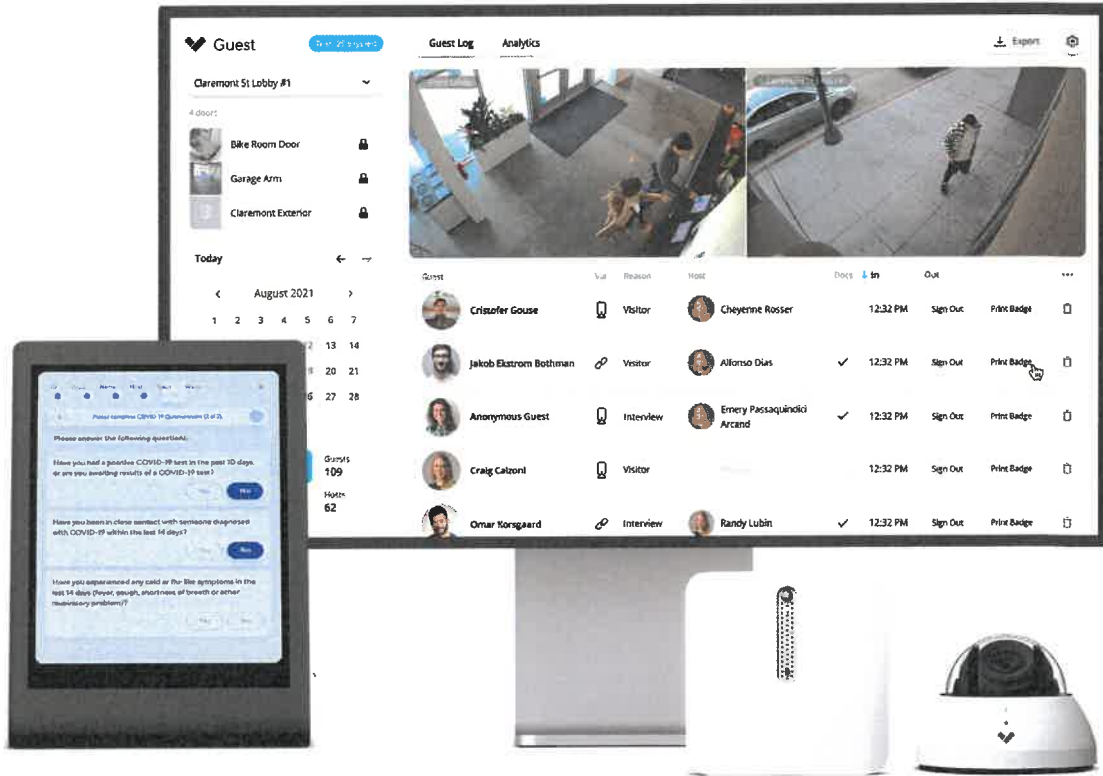
- Monitor activity by guest type
- View real-time analytics
- Audit visitor access and export detailed guest logs
- Store and download digitally signed documents
- Enable late arrival and early dismissal tracking

Customize for your organization

- Tiered, role-based access levels allow the right people to manage site-specific Guest settings
- APIs to export visitor logs
- Integrates with various student information systems via Clever



Verkada Command: Guest overview An Integrated Approach to Visitor Management



Command, Verkada’s unified cloud-based software platform, is designed to deliver simple access and management for all Verkada solutions across all sites from virtually anywhere in the world. From Command, users can customize their guest check-in experience, view visitor logs and monitor and control guest activity.

Manage from anywhere

- Allow guests to check-in even without a receptionist
- Remotely unlock doors to let visitors in
- Command apps available for iOS and Android

Easy insights and visibility

- View detailed visitor logs, including the guest’s photo, visitor type, check-in and check out times and hosts
- View footage of a guest’s visit from any browser or device

Scale with simplicity

- Centralize guest management across all locations
- Add more locations, guest types, or check-in processes without complicating the user experience
- Leverage granular roles and permissions to manage visitors at scale



Guest Tech Specs

Requirements

Hardware Requirements

- iPad (must run iOS14 or above)
 - Label printer (Brother QL820-NWB, Brother QL1110-NWB, Epson C3500, or Epson C4000)
 - iPad stand (optional, but recommend Lamicall iPad Stand A1 or Lamicall iPad Stand DT03)
 - 12MP front-facing camera required for security screens
-

Software Requirements

- Download the free Verkada Guest app on the App Store
 - A valid Verkada Guest license per iPad
-



Verkada Guest pricing

Model Number	Description	Cost per iPad (MSRP) USD
LIC-VG-1Y	1-Year Guest License	\$3,600
LIC-VG-3Y	3-Year Guest License	\$10,800
LIC-VG-5Y	5-Year Guest License	\$18,000
LIC-VG-10Y	10-Year Guest License	\$36,000
ACCX-TBL-1	Apple iPad, 10.2 inch WiFi 64GB	\$329
ACCX-PRT-1	Brother Label Printer, QL-820NWB	\$249
ACCX-TBL-STD-1	Stouchi Tablet Stand	\$39



PURCHASE AND SUBSCRIPTION SERVICES AGREEMENT
EFFECTIVE DATE:
INITIAL TERM: 12 months

This Purchase and Subscription Services Agreement (the "Subscription Agreement") is made effective as of the Effective Date set forth above and is by and between Raptor Technologies, LLC, having offices at 2900 North Loop W, Suite 900, Houston, Texas 77092 ("Raptor"), and Rio Elementary School District, having office at 1800 Solar Dr 3rd Fl, Oxnard, CA 93030 ("Customer"). This Subscription Agreement, the Terms (defined below), all Invoices and all other exhibits, schedules and terms and conditions referenced by or in this Subscription Agreement and the Terms together constitute the "Agreement" and govern the relationship between the Parties with respect to any Raptor Services. Each of Raptor and Customer are referred to as a "Party" and collectively as the "Parties." In consideration of the mutual covenants and conditions set forth below, Raptor and Customer agree as follows:

"Terms" means the Raptor Technologies, LLC Purchase and Subscription Services Agreement Terms and Conditions in effect as of the time of execution of this Subscription Agreement, a copy of which can be found at <https://raptortech.com/wp-content/uploads/2022/05/Raptor-Online-Terms-and-Conditions-Form-May-2022.pdf>.

Access Grant to Raptor Services. Subject to Customer's compliance with the terms and conditions contained in this Agreement, Raptor grants to Customer a non-exclusive, non-transferable, non-sublicenseable, revocable right to allow Customer to access and use the Raptor Platform and Annual Subscription Services during the Term (as defined in Section 5.2 (Renewal Terms) of the Terms) as set forth in the attached quote.

Fees. Customer will pay to Raptor the fees which may include the Annual Software Access Fee and Annual Subscription Services Fees ("Annual Subscription Fees") and one-time purchases of equipment, supplies and services as set forth in the attached Quote and on an invoice during the Term. For an annual subscription billing during the Term, the Annual Subscription Fee may be increased from the previous annual period by the higher of the change in the CPI Index for the preceding 12 months or five percent (5%).

Payment Terms. Fees are due and payable within 30 (thirty) days of Customer's receipt of the applicable Invoice. All amounts payable by Customer to Raptor hereunder are exclusive of any sales, use and other taxes or duties, however designated (collectively "Taxes"). Customer will be solely responsible for payment of any Taxes, except for those taxes based on the income of Raptor. Customer will provide Raptor its state-issued Direct Pay Exemption Certificate (or equivalent certificate), if applicable, upon execution of this Agreement. In the event an applicable taxing authority, as a result of an audit or otherwise, assesses additional Taxes at any time, Customer and not Raptor will be solely responsible for payment of such additional Taxes and all costs associated with such assessment, including without limitation, interest, penalties and attorney's fees. Customer will not withhold any Taxes from any amounts due Raptor. Should Customer be required under any applicable law or regulation, to withhold or deduct any portion of the payments due to Raptor hereunder, then the sum due to Raptor will be increased by the amount necessary to yield to Raptor an amount equal to the sum Raptor would have received had no withholdings or deductions been made.

Client acknowledges and agrees that it has had the opportunity to review the Agreement, including without limitation, the Terms, prior to the execution of this Subscription Agreement. Unless otherwise specified, capitalized terms in this Subscription Agreement have the same meaning as those in the Terms.

BY SIGNING BELOW, EACH PARTY REPRESENTS IT HAS READ AND AGREES TO BE BOUND BY THESE TERMS AND CONDITIONS.

RAPTOR TECHNOLOGIES, LLC

Rio Elementary School District

Signed: _____

Signed: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____



Quote #: Q-77266-1
 Date: 4/4/2023 6:09 PM
 Expires On: 5/4/2023
 Federal Tax ID #: 45-4914152

To:
 Rio Elementary School District
 1800 Solar Dr 3rd Fl
 Oxnard, CA 93030
 United States

From:
 Lindsay Bannister
 lbannister@raptortech.com

Subscription Term: 12 Months Billing Frequency: Annual

PRODUCT	DESCRIPTION	UNIT PRICE	QTY	TOTAL
Raptor Visitor Management	Annual Software Access Fee (per site license). Renewal fee is due on the anniversary month of purchase. Raptor technical support is included.	USD 625.00	9	USD 5,625.00
Implementation Fee	One-time fee for implementation (per location).	USD 350.00	9	USD 3,150.00
Remote Training	Remote web and phone-based training.	USD 1,125.00	1	USD 1,125.00
CR5400 ID Scanner	ID scanner for state issued identification cards – 2 year limited warranty.	USD 600.00	9	USD 5,400.00
Raptor Printer (Dymo 550 Label Printer)	Printer for either visitor badges or student tardy passes – 2 year limited warranty	USD 160.00	9	USD 1,440.00
Raptor Visitor Badges (White) Box (Dymo 550)	Raptor visitor badges (4 rolls/300 badges per roll). Quality guaranteed for one (1) year after purchase date.	USD 50.00	9	USD 450.00
Shipping and Handling Fee	Required on all new orders.	USD 36.00	9	USD 324.00
Raptor Self-Serve Visitor Management (Per building license)	Annual Software Access Fee Per Building for Self-Serve Licenses. Renewal fee is due on the anniversary month of purchase. Raptor technical support is included.	USD 299.00	9	USD 2,691.00
Implementation Fee	One-time fee for implementation (per location).	USD 350.00	9	USD 3,150.00
Remote Training	Remote web and phone-based training.	USD 1,125.00	1	USD 1,125.00
CR5400 ID Scanner	ID scanner for state issued identification cards – 2 year limited warranty.	USD 600.00	9	USD 5,400.00
Raptor 2D Barcode Reader	2D barcode reader for kiosk station.	USD 280.00	9	USD 2,520.00
Raptor Printer (Dymo 5XL Label Printer)	Printer for either visitor badges or student tardy passes – 2 year limited warranty	USD 160.00	0	USD 0.00
Raptor Visitor Badges (White) Box (Dymo 550)	Raptor visitor badges (4 rolls/300 badges per roll). Quality guaranteed for one (1) year after purchase date.	USD 50.00	9	USD 450.00

PRODUCT	DESCRIPTION	UNIT PRICE	QTY	TOTAL
Shipping and Handling Fee	Required on all new orders.	USD 36.00	9	USD 324.00
SUBTOTAL:				USD 33,174.00
TOTAL:				USD 33,174.00

RECURRING COSTS IN THIS QUOTE: USD 8,316.00

Quote Notes:

The Dymo 450 Printer has been discontinued and replaced by the Dymo 550 Printer.

You may sign electronically; or you may print, sign and scan all pages of the document and email to lbannister@raptortech.com or fax to 713-880-2577.

Issuing a purchase order for payment? Please email to lbannister@raptortech.com.

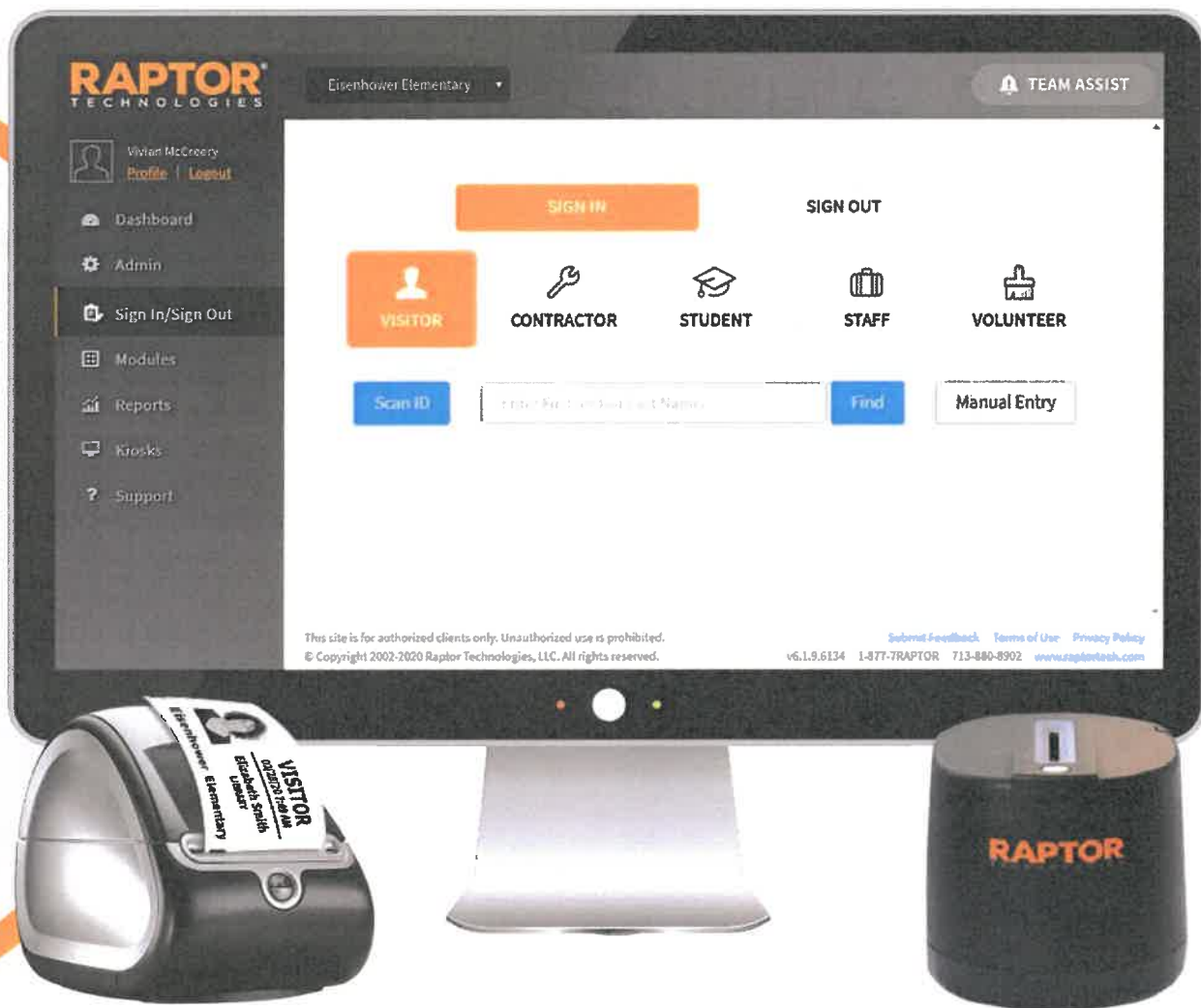
Remit check payments to: Dept. 141, P.O. Box 4458, Houston, TX 77210-4458.

For any other questions, email accounting@raptortech.com.

To order additional or replacement equipment and supplies with a credit card, visit <http://www.shop.raptortech.com>.

Eliminate Uncertainty

Have full control of—and a full line of sight to—who enters your buildings.



Multiple Visitor Types

Customize the sign-in questions and have detailed reports specific to each role.

Instant Screening

Screen every visitor against sex offender and custom databases, including those with custody orders and banned visitor status.

Confirm Guardianship

Sync with your student information system (SIS) to have accurate student and guardian data and ensure you release students to only approved guardians.

Trusted by over 35,000 K-12 U.S. Schools



SCREENS & TRACKS
350K
VISITORS
EVERY SCHOOL DAY



SENDS
150
CUSTOM ALERTS
EVERY SCHOOL DAY



FLAGS
75
SEX OFFENDERS
EVERY SCHOOL DAY

Reduce Risk with Instant Alerts

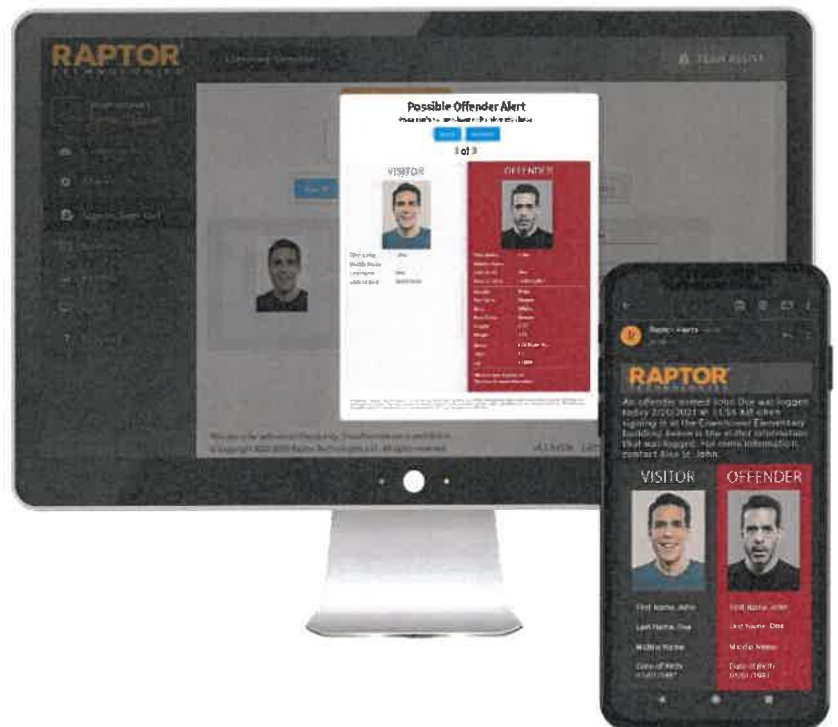
Immediately alert administrative, security, and other appropriate personnel via text and/or email when a visitor is identified as a risk.

Detailed Visitor Badges

Help staff and students recognize approved individuals with detailed visitor badges that show the visitor's role type, photo, destination, and sign-in time.

Detailed Reporting

Generate district- or school-level detailed reports in real time. Create security-focused reports for analytical and investigative purposes. Instantly query live data and historical data that spans multiple years. Reports can be run and delivered on a scheduled basis.



“Raptor works really well. Safety and security are paramount to us, and the Raptor system helps ensure that all of our learners are safe every day.”

Laramie County School District, WY

Confidently Release Students and Track Tardies

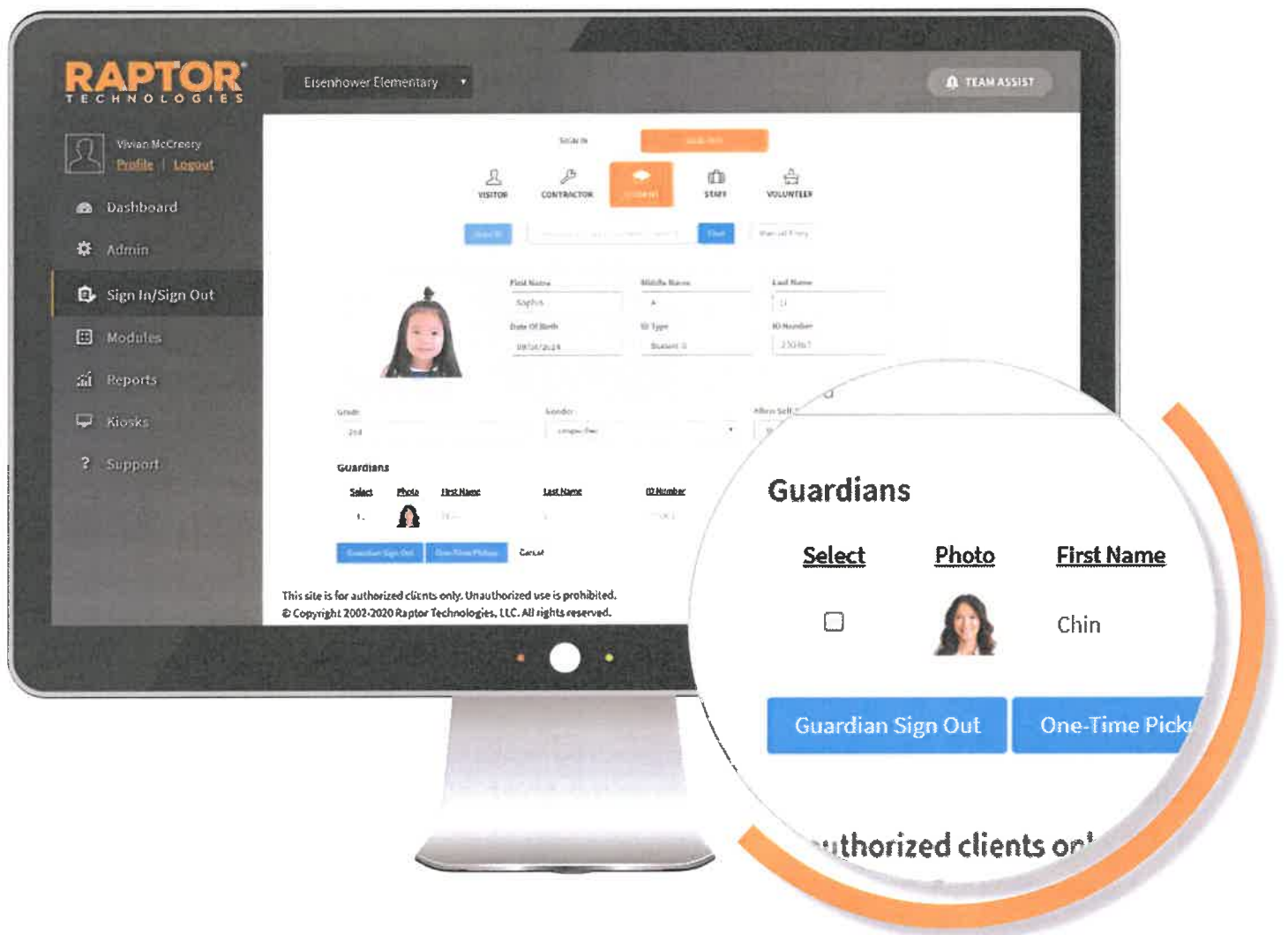
Monitor activity and confirm students leave with approved guardians.

Monitor Tardies

Quickly mark late students tardy, add a custom reason, and print a tardy slip. Tardy alerts display when a student accumulates a certain number of tardies, letting you choose an optional consequence, such as notifying guardians or assigning detention.

Track Early Dismissals

Instantly screen anyone attempting to sign out a student against the sex offender registry in all 50 states and any locally-customized databases, including custody databases. Quickly print early dismissal slips.





April 7th, 2023

Rio Elementary School District
1800 Solar Drive
Oxnard, CA 93030

Dear Rio Elementary School District representatives,

Thank you for this opportunity to participate in bidding on your school district's emergency management system upgrade. Safe and Sound Security is excited to provide you with information on our proposed visitor management system solution, detailed overview of the plan along with pricing for installation and ongoing services.

With over 15 years serving California companies and school districts, we've provided security solutions for video, access control, visitor management, entry intercom and intrusion detection systems. Our Northern and Southern California teams are staffed with experts in our industry and we are proud to say we have field technicians, project managers, engineers, and in-house, full-time remote programmers ready to serve the needs of the Rio School District.

Enclosed you'll find our response to the bid, overview and all applicable references and required insurance information.

We are prepared to provide your team with a full demo on Monday, April 10th between 8am and 12pm if desired.

Thank you for your time in reviewing our bid submission.

Sincerely,

Shannon Beritzhoff, General Manager
Safe and Sound Security
Ofc: 925-566-8611
Cell: 925-787-3731
Email: sberitzhoff@getsafeandsound.com

Company Profile:

We are a premier security system installation company with over 15 years of experience in providing comprehensive security solutions to schools, businesses, and residential customers. Our commitment to excellence and customer satisfaction has earned us a reputation as one of the leading security system installation companies in the industry.

At our company, we understand the importance of keeping people and property safe, and we pride ourselves on offering state-of-the-art security systems that are customized to meet the specific needs of our clients. Our team of experienced technicians is highly trained in the installation and maintenance of a wide range of security systems, including video, access control systems, entry intercom and intrusion alarms.

We recently completed projects for Azusa Unified School District, where we installed over 300 cameras and 600 card readers to improve school security. Our team worked closely with the school district to design a comprehensive security system that would provide maximum protection for students, staff, and visitors.

The Azusa Unified School District security project included 12 Verkada visitor management systems that we are also providing here as a proposed solution for Rio Elementary School District.

We installed over 400 cameras at Paso Robles Unified School District, where our expert technicians worked tirelessly to ensure that the system was installed on time and within budget.

In Northern California, we have been a partner with Sacred Heart and John Swett Unified School District, providing comprehensive security solutions to ensure the safety of students and staff. Our team of experts worked closely with school administrators to develop a customized security plan that would meet the unique needs of each individual school.

Safe and Sound Security is committed to delivering the highest level of customer service and satisfaction. We stand behind the quality of our work, and we offer ongoing support and maintenance to ensure that our clients' security systems are always operating at peak performance.

We welcome the opportunity to work with your district and provide customized security solutions that meet your specific needs. Thank you for considering our company.

Overview and description of work:

Verkada Guest is a visitor management system that provides visitors with a seamless experience from prior to their arrival through to departure while heightening the security of your school sites.

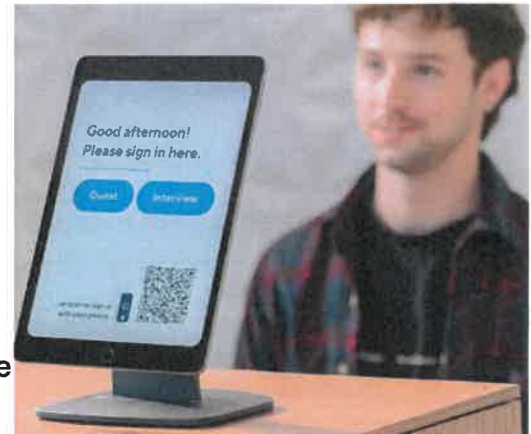
Visitors may receive an invite from staff to pre-register for their upcoming site visit or arrive on site and register at the front guest station. Upon system set up, additional security screenings can be selected on each system so visitors are promoted to scan their government ID. Their information will be checked against sex offender registries and criminal databases. Visitors can be flagged in the system to auto-deny visitation.

The visitor management system can add each school logo or name to customize your visitor's experience on site.

You may add additional screenings for your visitors such as a health screen, signing an NDA or other acknowledgements.

Each visitor management system shall be installed at the front entry desk area of the 9 district school campuses and the 1 district office. The visitor management system consists of:

- 1 Verkada Guest iPad
- 1 Stouchi tablet stand
- 1 Brother label/badge printer
- 1 power cord for badge printer
- 1 charging cord for the Apple iPad



Technical Requirements:

Safe and Sound Security-provided iPad running on iOS14 or above

Safe and Sound Security-provided Brother label/badge printer

Safe and Sound Security-provided iPad stand

Safe and Sound Security-provided Verkada Guest app downloaded on iPad

Safe and Sound Security-provided Verkada Guest licenser per iPad

Customer-provided Apple ID. 1 Apple ID for all 10 sites is acceptable. 10 individual Apple IDs are not required

Customer-provided power in close proximity to visitor management systems

Customer-provided wifi is required to connect both the Apple iPad and the badge printer.

Customer-provided Apple ID is required for all desk stations

Technology highlights:

- The visitor management system can integrate with the SIS (student information system) via Clever.
- Driver's licenses can be scanned to do a background check via Checkr and search across Megan's Law list of sex offenders.
- The system will allow for an alert when a visitor scans their ID but has been flagged as someone not allowed on site. Labeling someone to be flagged will be done by Rio ESD administrators.
- The badge printer will allow for temporary badges with photos and information of the visitor.
- Rio ESD administrators can access printable records and reporting via csv.
- The visitor management system is mobile device compatible in addition to the front desk device. The system has a QR code that guests can scan with a smartphone for mobile and contactless check in.
- The visitor management system allows for pre-registration so visitors can register in advance through an invite.
- The host can be notified via email or SMS when their visitor arrives.
- Our visitor management system is available for language display in English, Spanish and French.
- We support uploading hosts with SCIM integration.

Privacy and Security:

The privacy of your visitors and the security of your sites is an important consideration made by Safe and Sound Security in selecting Verkada Guest as the proposed solution.

Visitors who have registered in the visitor management system who are *not* flagged as an unwanted visitor will have their ID data immediately expunged after check in. Their private data is not stored.

Visitors who have registered in the visitor management system who *are* flagged as an unwanted visitor will have their ID data stored after check in. Their private data is stored for a maximum of 90 days.

Prior to security screening, your visitors will be asked to provide their consent to such a screening. We understand your visitors value their privacy so we've ensured they are properly informed that their private ID data is being captured. Visitors are always prompted to provide consent prior to scanning their ID.

The security of your district's data is important and will be stored uniquely. Verkada Guest data is never shared with other customers. All of the data is stored encrypted. Contractual data security and privacy guidelines are in place.

Scalability and Maintainability:

The proposed visitor management system is scalable and allows growth to additional entry points at one site or additional sites across all district locations. Rio ESD can add locations, guest types and check-in processes.

The proposed visitor management system is adaptable to your ever-changing environment. In addition to visitor screenings, you can add a health check upon entry. If a visitor is entering a secure site, you can add additional screening questions and acknowledgements.

Implementation Plan:

Deploying the solution will be in one phase including installation and training staff. Phasing out of work is not necessary under Scope D.

Training Plan:

A training session will be offered to Rio ESD administrators after installation. This training will be remote and administrators will be asked to join via a virtual meeting on Google Meeting and Zoom. During this training session, your staff will be walked through the features of the visitor management system including checking in new visitors, printing temporary badges for guests, red flagging unwanted visitors and a walk through on system reporting and how to run reports on visitor data.

This training session can be scheduled during normal business hours.

Support and Maintenance Plan:

After the deployment and implementation of the 10 visitor management systems, Safe and Sound Security is offering our remote Help Desk as follows:

Help Desk Phone Support

Monday - Friday 8am - 5pm (excluding holidays)

School administrators are to call 925-566-8611 to initiate a Help Desk request

The Help Desk does not include on-site service or repair. Service and repair are billable on a time & material basis.

Team Qualifications:

The Rio ESD will have a dedicated Project Manager from Safe and Sound Security to oversee the installation and implementation through to completion.

Our dedicated Project Manager has been selected for this project due to his following qualifications:

B.S., Mechanical Engineering, New York Institute of Technology

CA Class B Licensed General Contractor

CA Class C-10 Licensed Electrician

OSHA Certified Outreach Trainer in General Industry and Construction

National Safety Council Certified DDC4 Driver Safety Trainer
Loss Prevention Systems - Elite Level Trainer

3 References:

Scott C. Buller, M.B.A.
Director of Information Technology
Paso Robles Joint Unified School District
(805) 769-1113 or x-33013
scbuller@pasoschools.org



Latasha D. Jamal
Assistant Superintendent Business Services
Azusa Unified School District
(626)858-6162
ljamal@azusa.org



Jordan Allen
Manager, IT Field Services-West
Tutor Perini IS
818-362-8391
jordan.allen@tutorperini.com



Costs:

Pricing below is for all 10 sites requested by the district and represents costs for a combination of 10 individual visitor management systems. Individual site cost breakdowns can also be presented if desired.

Equipment: \$6,170.00

Software: \$0.00

Installation: \$8,887.50

Services: \$575.88 1 year help desk support or \$1,727.64 3 year help desk or \$2,879.40 5 year help desk

Subscriptions: \$12,600.00 1 year guest station license or \$30,240.00 3 year guest station license or \$45,000 5 year guest station license

Deployment (go live) and staff training: \$987.50

Tax on parts: \$570.73

Contract Administration: \$1,052.42



Combined proposal cost for first year:

\$30,844.02

Maintenance and support service costs: Guest station licenses and help desk support may be invoiced in 1, 3 or 5 year increments.

1 year of guest station licenses and help desk support is: \$13,175.88 broken down as \$12,600.00 1-year licenses and \$575.88 1 year of help desk support

3 years of guest station licenses and help desk support is: \$31,967.64 broken down as \$30,240.00 3-year licenses and \$1,727.64 3 years of help desk support.

5 years of guest station licenses and help desk support is: \$47,879.40 broken down as \$45,000 5-year licenses and \$2,879.40 5 years of help desk support.

Multi-year total costs, 1 year:

1 year cost for section D visitor management system includes installation, labor, sales tax on parts, annual guest station license and annual guest station help desk support. Additional discounts of 65% off MSRP for licensing has been applied for this 1 year option.

Multi-year total costs, 3 years:

3 year cost for section D visitor management system includes installation, labor, sales tax on parts, 3 years of guest station license and 3 years of guest station help desk support. Additional discounts of 70% off MSRP for licensing has been applied for this 3 year option

Multi-year total costs, 5 years:

5 year cost for section D visitor management system includes installation, labor, sales tax on parts, 5 years of guest station license and 5 years of guest station help desk support. Additional discounts of 75% off MSRP for licensing has been applied for this 5 year option.

Integrations:

The proposed visitor management system can be integrated with your existing SIS (student information system).

For the 9 school sites using physical keys and without an access control system, there is no integration to note for that existing set up.

The Verkada visitor management system can integrate with Verkada cameras and access control systems.

Project timeline:

Safe and Sound Security has the visitor management systems in stock and ready for installation upon contract being awarded.

Once on site, the installation for 10 visitor management systems will take 4 days.

Safe and Sound Security is prepared to offer staff training immediately following installation.

Safe and Sound Security proposes to offer a standing weekly meeting with our project management team and the Rio School District's designated team until project completion.

Project timeline and scheduling can be done to work within the district's summer break schedule if desired.

Terms and conditions:

Please see attached proposed contract including payment terms, warranties and performance guarantees.

No bonding is included in this project.

RSD Campus addresses and relevant scopes:

RSD Campus	Campus Address	Scope
Rio School District Office	1800 Solar Drive, 3rd Floor, Oxnard, CA 93030	D
Rio del Mar Elementary	3150 Thomas River Drive, Oxnard, CA 93036	D
Rio del Norte Elementary	2500 Lobelia Avenue, Oxnard, CA 93036	D
Rio del Valley Middle School	3100 Rose Avenue, Oxnard, CA 93036	D
Rio Lindo Elementary	2131 Snow Avenue, Oxnard, CA 93036	D
Rio Plaza Elementary	600 Simon Way, Oxnard, CA 93036	D

Rio Real K8 School	1140 Kenney Street, Oxnard, CA 93036	D
Rio Rosales Elementary	1001 Kohala Street, Oxnard, CA 93036	D
Rio Vista Middle School	3050 Thames River Drive, Oxnard, CA 93036	D
Rio Del Sol School	3001 N. Ventura Road, Oxnard, CA 93036	D

Attachments Included Separately Via Online Submittal:

Safe and Sound Security - Generic Contract

Safe and Sound Security - Workers Compensation Certificate

Safe and Sound Security - BSIS Alarm Company Operators License

Safe and Sound Security - CSLB License B (General Contracting), C-10 (Electrical), C-7 (Low Voltage)

Safe and Sound Security - Visitor Management System Security Screening

Safe and Sound Security - Visitor Management System Overview

Rio ESD request for proposals for emergency management system upgrade, including Signature Page (16 pages)



Visitor Management System

Due Date: April 20, 2023

Ident-A-Kid's Proposal

Original

Name: Emily Fellouzis

Signature _____

Date: 4/19/2023



Ident-A-Kid Services of America, LLC
National Office
1780 102nd Ave.. N., Suite 100
St. Petersburg, FL 33716

April 20th, 2023

Jarkko Myllari, Director of Technology
Rio School District
1800 Solar Dr.
Oxnard, CA 93030
Email: jmyllari@rioschools.org

Dear Evaluation Committee:

Enclosed is our proposal for the IFB referenced above. We are confident that Ident-A-Kid's solution is high-quality, cost-effective, meets management needs, and fully complies with all district terms, requirements, elements, and conditions. Ident-A-Kid has been offering Visitor Management for 22 years.

For clarification on any points in this proposal, or if you would like a demonstration of our software, please let me know.

Sincerely,

Emily Fellouzis, GM
Emily.Fellouzis@identakid.com
727-577-4646 x114
1780 12nd Ave. N. Ste. 100
Saint Petersburg FL 33716



Visitor Management System

Table of Contents

<u>Section</u>	<u>Description</u>
1. Company Introduction/Overview	A. Core Business, mission and vision B. Org chart and project team
2. Description of Proposed Solution	
3. Technical Requirements	• Implementation & Support
4. Pricing	
5. References	
6. Future Functionality	



1. Company Introduction/Overview

A. Core Business, mission and vision

Ident-A-Kid Services of America, LLC. (Ident-A-Kid) is a national company based in St. Petersburg, Florida. In 2001, Ident-A-Kid developed and launched one of the first visitor management systems designed for schools. Now, Ident-A-Kid provides safety and efficiency solutions for hundreds of school districts in 43 states and over 7,000 locations.

Districts choose Ident-A-Kid's Visitor Management, known now as CENTEGIX Visitor Management (CVM) over other providers for the value they receive. CVM is a tested and proven solution that works for school districts of any size. CVM is user-friendly, robust to meet nearly any visitor management need, easy to implement, and provides the results both district and school administrators want and need.

CVM improves campus security, accountability, and efficiency with its streamlined check-in and check-out process that accurately captures a person's information and performs necessary background checks. Any information captured is always up-to-date and accessible at any time for reporting.

Ident-A-Kid is a customer-centric company, demonstrated by our product improvements to meet the newest demands of our districts and our focus on providing the best customer service and support in the market. We can offer this premium-level service thanks to our staff dedicated to gathering customer feedback and creating practical solutions.

CVM was designed from the ground up with the latest enterprise technology, secure environment, and administrative capabilities that school districts need. Ident-A-Kid follows industry best practices, including compliance with all applicable National privacy laws. Our secure practices extend to our partner integrations with PowerSchool, ClassLink, CENTEGIX, and Sterling Volunteers. We are a proud signatory of the Student Privacy Pledge and are currently undergoing a SOC 2 Type 1 audit.

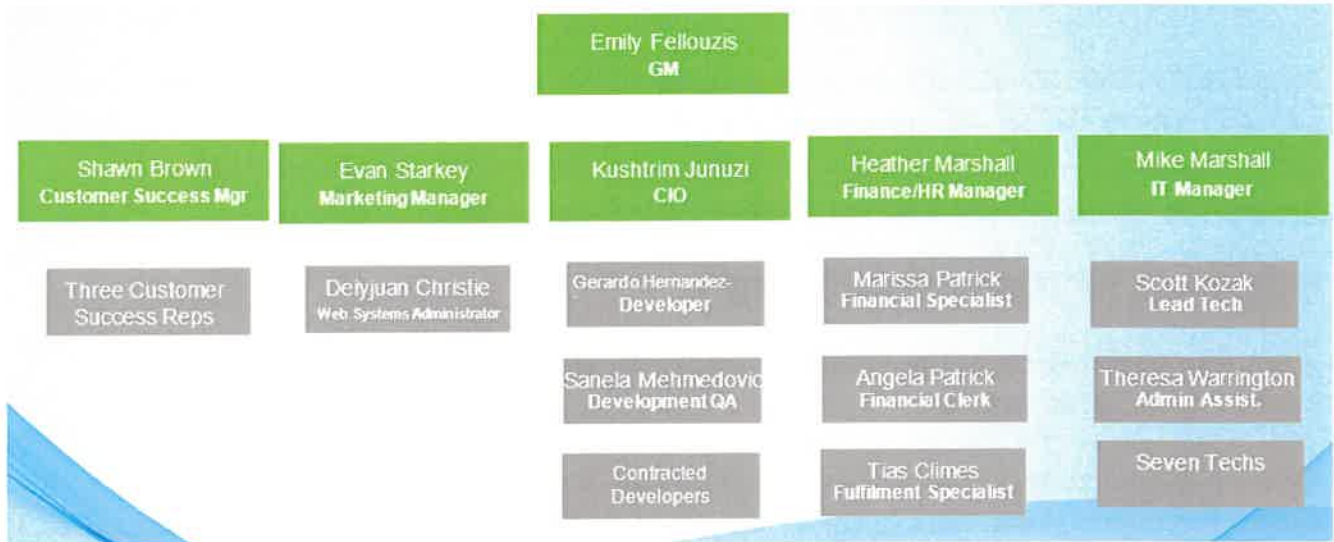
In an effort to expand our reach within the K-12 marketplace and provide more innovative safety and security solutions, Ident-A-Kid is now part of the CENTEGIX family, the leader in incident response solutions. CENTEGIX, whose mission is to create safer spaces by innovating technology to empower and protect people, is best known for its incident response solution - CrisisAlert. The result of this union will allow us to evolve our visitor management solutions in new and innovative ways.

Ident-A-Kid is in excellent financial standing and holds the following insurance policies: General Liability - \$5,000,000, Cyber Liability - \$5,000,000, Workers Comp - \$1,000,000, and Vehicle - \$250K/500K/100K.

Based on the IFB specifications, our advanced features, and outstanding local service, CVM is the best solution for RESD needs.



B. Org chart and project team



Nyla Lee will be the districts Customer Success Specialist. Nyla Lee has on-boarded many schools and districts to CVM over the years and is perfectly suited to make sure all of your needs are met. She will work with the district on this project for implementation, rollout, and customer success going forward. Her contact information is: 800-890-1000 x131 / Nyla.Lee@identakid.com



Mr. Mike Marshall is our IT Department Manager and has been with the company for eight years. He will be the district's primary contact for elevated technical assistance and a backup for any communications if Ms. Lee is unavailable. Furthermore, he manages our team of support technicians. Mr. Marshall's contact information is: 800-890-1000 x109 / mike.marshall@identakid.com



Mr. Scott Kozak is our Support Lead and Technical contact and has been with the company for ten years. Scott works closely with our development team, testing and ensuring stable releases. Mr. Kozak will coordinate implementation with the National Office support team and the district's technical training. 800-890-1000 x117 / scott.kozak@identakid.com.

UBreakIFix will be the service partner contracted for the installation of CVM in your schools. They have worked in schools for many years and are certified to install our solution and hardware.



2. DESCRIPTION OF PROPOSED SOLUTION

D - Visitor management system

A uniform visitor management system across all 9 school sites and the District Office.

Ident-A-Kid's CENTEGIX Visitor Management system (CVM) is a web application that can be used as a self-service kiosk station. We are proposing our **Enterprise solution** to connect all school accounts under one District managed database. This edition also provides features like notifications, integrations with SIS, district-wide reporting and user management.

Mandatory functional requirements

- **Identity verification of the visitor through government-issued IDs, passport scanning, or other means.**

CVM will scan a visitor's U.S. driver's license or state issued ID and automatically check the visitor against the United States Department of Justice's Sex Offender Registry. If no license is produced, or the visitor does not have acceptable identification to be scanned, the system can be accessed manually. Note: Since the school is relying on the stated information from the visitor, they should have a policy in place for this exception. When scanning a driver's license, CVM collects the full name, date of birth, and state, if no middle name is provided, to minimize false positives (False Positive Logic). Our offender screening algorithm may provide results to be reviewed. We will provide offender image, full name, age or date of birth, level and link to the arrest report. Information provided may differ from state to state depending on the state's provided data. Some states have privacy laws in place that restrict the data that is accessible through the sexual offender registry. Sexual Offender data updates in real time for the most accurate results. Sexual offender checks are instant and will provide instant results to administrators. The check is performed in the background of the check-in process to expedite the screening time.

- **Access control of who can enter the facility and which areas they can access, based on the visitor's purpose and clearance level, SIS information and or watchlists.**

Visitors can quickly check in by scanning an ID, capturing a webcam image, and selecting additional information for why and where they will be on campus. Student and parent contact name can be imported from the SIS or synced through our Rest API to automatically update. Other user can be imported (Staff, Volunteers, Vendors) from a school level or district level and provided access to only the badges they would have access to check into. These users each have their own workflow and requirements to check in. A personalized badge will be printed for the visitor to wear while on



campus. Names can be added and removed from our **NoGo list** (banned persons/flags) at the school and district level. Names can be imported or added individually. All visitor check ins will automatically be checked against the NoGo list, not dependent on whether an ID is scanned or name is manually entered. This feature is offered at both the individual school level and the district level for district wide prohibited persons. Students and guardians can be manually imported and managed or managed through a direct integration with your SIS.

Nogo Message
/ Notifications / Nogo Message

User Details



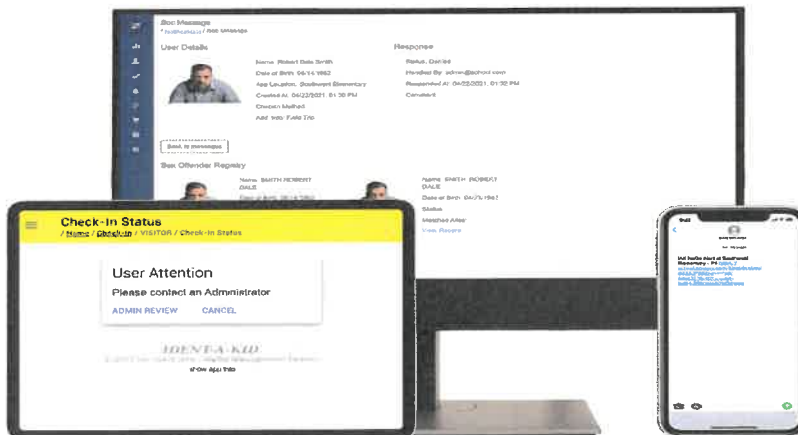
Name: Bob King
App Location: Front lobby
Created At: 01/26/2018, 10:33 AM
Checkin Method: SocOpticalRunEdited
Add. Info: Lunch with Child, Cafe

Response

Comment

Approve Deny Cancel

In the event that a potential registered offender or a flagged individual from the NoGo list checks in, a predetermined message (that the school chooses) appears on the screen to the visitor. An electronic alert is sent (Web Manager, email and push notifications) and an audible sound alerts the staff (optional). When this occurs, the school administrator, front office staff or SRO, has the ability to review the visitor information, compare it to the potential match and approve or deny the check in. The alert will contain the visitor's information, the location they checked into, and a link to review the potential match, since there will be possibly more than one match found to review. This process is similar for any alert that arises from a match on the NoGo list as well. If a match cannot be determined, the administrator or officer should call Ident-A-Kid's support team to assist in reviewing the alert. If a visitor is denied entry to the school, the district has the option to send a separate alert to Administrators or officers that need to be alerted to address the situation. This is helpful, since most cases are reviewed by front office staff and administrators typically only request to be alerted when positive matches are found.





Step 1. Select Visitor Type

From visitor types, to second languages, the kiosk can be tailored to your schools' needs.



Step 2. Scan



Please scan the back of your license with the Optical Scanner or manually enter.

ENTER MANUALLY



Step 3. Select





Step 4. Take Photo



Take a Photo



Step 5. Badge Prints



- **Badging and printing of permanent and temporary badges with photos and relevant information, and provides a printable record of the visitor's check-in.**

A personalized badge will be printed for the visitor to wear while on campus. Visitor pictures can be printed onto badges in black and white, but retain full color in reports, which are accessible on supported web browsers on any device. Please see JiffyPass functionality in the Additional Feature section for permanent badges. The district can use any permanent badge in place, but commonly leverage the printed temporary badge.

Each school location will determine information printed on each badge. Visitor/volunteer name, school name, badge name, and timestamp of checkin are standard on all printed badges. Additional collected information, like reason for visit and location and a webcam-captured image can be optionally printed on all badges.





• Reporting and analytics of data on visitor activity, trends, and demographics for security and management purposes.

Ident-A-Kid offers a multitude of reports that make the front office more efficient in analyzing all the data that was collected. Current visitor reporting, volunteer hour reporting, and many other reports are generated through our IVM system at the school level and district level.

COX, KIRK WILLIAM

VISITOR



In: 10/24/2018 08:46
 Out: 11:59
 Elapsed: 15h 13m

Additional Info

1: Lunch with Child
 2: Cafeteria

ID: KC892A (A)

Our ad hoc report designer allows you to filter the reports by location, station name, ID number, date range, name, type of check-in, additional information fields (why and where they are), and occurrences. Reports are retrieved live and viewed in a card format (to the right) or a stacked table view through any web browser and exportable in PDF, TSV, and CSV formats (which can be exported to Excel and re-formatted).

View Active Check-Ins Report - This is a real-time report of all visitors on campus. This shows all information, including pictures, the location they checked in, timestamp, where they should be, and the reason on campus.

ID	Badge Name	Name	Login Time	Logout Time	Elapsed	Additional Info 1	Additional Info 2	Additional Info 3	Additional Info 4	School Name	Station Name
513067	EARLY DEPARTURE	[REDACTED]	12/15/2022 02:45 PM	02:45 PM	0h 0m	Personal	NO		Unexcused Parent Note	[REDACTED] High School	SHS-1R55-I
848574	EARLY DEPARTURE	[REDACTED]	12/15/2022 02:45 PM			Dr. Appointment	Arianna [REDACTED]		Unexcused Parent Note	[REDACTED] Middle School	DESKTOP-0B59R7P
425001	VISITOR	[REDACTED]	12/15/2022 02:45 PM	03:06 PM	0h 21m	CLASSROOM				[REDACTED] High	Front Office
848705	EARLY DEPARTURE	[REDACTED]	12/15/2022 02:44 PM	02:44 PM	0h 0m	Personal	NO		Unexcused Parent Note	[REDACTED] High School	SHS-1R55-I
882933	EARLY DEPARTURE	[REDACTED]	12/15/2022 02:44 PM			Personal	NO		Unexcused Parent Note	[REDACTED] High School	SHS-1R55-I
409459	VISITOR	[REDACTED]	12/15/2022 02:42 PM			CLASSROOM	Enloe			[REDACTED] Middle School	Front Office
110818	TARDY	[REDACTED]	12/15/2022 02:41 PM	02:41 PM	0h 0m	OTHER		Unexcused Absence	Unexcused Tardy	[REDACTED] High School	Tardy-Front

STUDENT TARDY		SUBSTITUTE		STUDENT TARDY	
In:	12/15/2022 07:58 AM	In:	12/15/2022 07:57 AM	In:	12/15/2022 07:56 AM
Out:	N/A	Out:	N/A	Out:	N/A
Elapsed:	N/A	Elapsed:	N/A	Elapsed:	N/A
School:	Elem...	School:	County H...	School:	Elem...
Station:	Front Office	Station:	Reception Des...	Station:	Front Office
ID:	396428	ID:	392282	ID:	130083
Additional Info		Additional Info		Additional Info	
1:	No Excuse	1:	Ms. Labarge	1:	No Excuse
2:	friend	2:	Full Day	2:	mom
3:	N/A	3:	N/A	3:	N/A
4:	N/A	4:	N/A	4:	N/A

STUDENT TARDY		STAFF		VISITOR	
In:	12/15/2022 07:56 AM	In:	12/15/2022 07:42 AM	In:	12/15/2022 07:31 AM
Out:	N/A	Out:	01:07 PM	Out:	N/A
Elapsed:	N/A	Elapsed:	5h 24m	Elapsed:	N/A
School:	Elem...	School:	El...	School:	...
Station:	Front Office	Station:	Front Office	Station:	Front Office ...
ID:	559865	ID:	742114	ID:	828377
Additional Info		Additional Info		Additional Info	
1:	No Excuse	1:	N/A	1:	Visit Classro...
2:	mom	2:	N/A	2:	N/A
3:	N/A	3:	N/A	3:	N/A
4:	N/A	4:	N/A	4:	N/A

- **Mobile device compatibility for all mobile operating systems for easy access and check-in using a smartphone or tablet.**

CVM is a web application that can be accessed by all needed computers, tablets, and mobile devices instantaneously from Chrome (preferred), Edge, Firefox, and Safari. Ident-A-Kid can also be stored as an app on the phone for quick and easy access. Mobile device use is common for touchless entry for visitors or event management.



- **Pre-registration to allow visitors to register in advance.**

By activation Flextime Check In, it will allow an admin to complete a check in by providing a date & time. This mode can be used for printing badges ahead of an event, corrections or other uses that require specific times.



Optional functional requirements

- **Integration with security systems: Integrates with existing security systems, such as access control and video surveillance, for a comprehensive security solution.**

Please see Future Features. Ident-A-Kid integrates with Centegix CrisisAlert. They provide integrations with systems like this. More information from Centegix would be needed.

- **Host notifications: Notifies hosts when their visitors arrive and provides them with information about the visitor's identity and purpose.**

CVM does not provide this feature.



3. TECHNICAL REQUIREMENTS

If the district elects to operate CVM with existing PCs, we recommend a Windows 10 or higher (with current Windows updates) PC with internet connectivity. If the district chooses to run the system in self-service mode, we suggest a touchscreen all-in-one computer since CVM was developed with touchscreen capabilities. Detailed specs for all web applications include:

Any computer, tablet or mobile device

Windows 10, recent releases of iOS, Android and Linux OS

Supported browsers - Chrome, Edge, Firefox, Opera and Safari

2 GHz 32-Bit (x86) Processor or faster

Minimum of 4GB of RAM for Windows 8 and 10

Minimum of 500MB of available hard drive space

Keyboard and Mouse or Touch Enabled Display

Video adapter and monitor with SVGA (1024 x 768) or higher resolution

Sound Card (Optional)

Speakers (Optional)

Our client agent is currently only compatible with Windows OS to print badges and scan licenses. If you choose to run the web app on an OS other than Windows, the printers and scanners will need to be connected to a Windows machine. Our techs will work with district techs to assure proper firewall settings are established, along with whitelisted websites.



Implementation and Support

A successful project launch is dependent on having project stakeholders from the vendor and district. Our Customer Success Associate, Nyla Lee, will first work closely with the District's Project Manager personnel to assess the requirements, resources, and security practices required for the system. Nyla will then develop an implementation plan that best fits the needs of the district.

Ident-A-Kid is responsible for providing a trouble-free product, providing training onsite or remotely for end users, providing documentation on troubleshooting and training for new users for the system, manned technical support for all end users through email, phone, in person as needed and remote desktop, sample policy documents, facilitation of warranty of hardware, timely updates and upgrades, installation of new locations and periodic system checks.

The district is responsible to provide final policy requirements for end users, standardized workflow they expect to be implemented at each location (we help you with this), end users with roles assigned to be invited, any layout configuration requests for design, a project manager at the district level to coordinate communications to schools when and how they will be trained, dispersing hardware and supplies for the solution and plugging it in (unless ordered for us to perform), ensuring a stable internet connection for all sites, administrative privileges when needed and configuring any whitelisted websites as needed.

Ident-A-Kid has provided pricing for in remote installation and training sessions. We do find end user retention for CVM software is higher with onsite training and prefer site-by-site for the highest retention, but we understand every districts budget and need is different. Finally, each school's Principal should send an email to parents notifying the implementation of the visitor management system. We provide templates to do so here: <https://support.identakid.com/getting-started/sample-templates/>

Ident-A-Kid is responsible for providing a trouble-free product, providing training onsite or remotely for end users, providing troubleshooting documentation, and training for new users for the system. We recommend providing training in person as well as online. Training can be grouped by the school or by type of user and their involvement with the system (District, school, users who only review notifications). Training materials and a recorded replay of the online training will be hosted on a hosted district-dedicated website specifically for the use case of the District's needs. This site will be accessible for any retraining that is needed and will not only provide training resources but other resources for support, receive extra assistance beyond training, reorder supplies and submit tickets.



Implementation and Support (continue)

A sample outline of the initial training program

Training for system administrators and support staff (2-3 hours)

District training will be for designated administrators and support personnel and will include the same training as the school sites on the CVM client and administrative sites. The district training will also include the district administrative module and consist of:

- District administrative reporting
- District policy and management of sites
- Technical support team instruction (if needed) for basic knowledge and basic troubleshooting
- New station setup and reconfiguration (if needed)
- Integrations with SSO/SIS (if applicable)
- Volunteer Application (if applicable)

Training and training materials for office staff (1.5 - 2 hours)

Ident-A-Kid assesses the needs of each customer that has an interest in our system to create a plan for implementation that best fits their needs. Most locations will receive updated visitor policy guides and training on new features provided by the district, while new locations will receive full training on all features as well as visitor policy guides and supporting materials.

A simple orientation is given on the system during installation (10-15 minutes), provided staff are onsite when we install, with a full in-depth group training to be performed at a central location for school end users and administrators.

Group training will last about 1.5-2 hours. Training will be scheduled and completed by your project manager in 5 different areas:

- Settings Configuration - Overview of all settings and how to customize the solution for each individual site (location names and specific site badges)
- Addition of all preloaded users and integrations
- Device setup, maintenance, and basic troubleshooting
- Basic usage - from the school and end-user perspectives, including reports and check-ins.
- District protocol and visitor procedures - Instruct trainee(s) on what to do in an emergency/non-emergency situations
- Volunteer processing (if applicable)

Implementation and Support (continue)

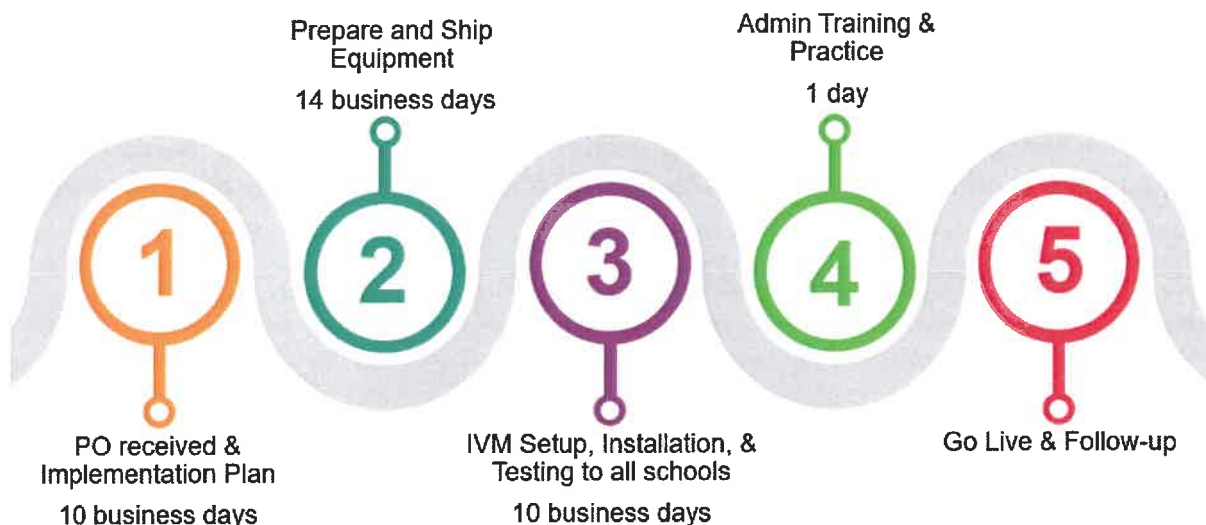
Sample Work Plan/Phases

1. Contract Negotiations
 - a. Send staff to assess hardware at each site (if needed)
 - b. Provide BAFO
2. Work with District Representative on implementation plan
 - a. Meet with technical team to review the assessment of current site infrastructure and upkeep for current hardware in place (if needed). Order Hardware to be installed (if needed. Typically we have this on hand. If backordered, please note the potential turnaround time of three weeks.)
 - b. District to install PC and connect to internet.
 - c. Schedule phases for rollout
 - d. Schedule schools for estimated training sessions and send out invitations
3. Receive PO
4. Set up a test station (or stations)
 - a. Determine best practices and visitor flow to meet all needs
 - b. Create a standard configuration file to be applied to all locations as a base setting
 - c. Create or modify the visitor policy based on new visitor settings and procedures
5. Set up accounts, prepare and test equipment. Pack and ship equipment to the district office for review.
6. Implementation -
 - a. District provides school information and initial users for each location.
 - b. IAK support team creates accounts, installs clients on current district computers, uploads district settings file and configures basic settings of the school station.
 - c. Set up any other locations needed, plug in all equipment and finalize all settings.
 - d. IAK representatives will meet with end users during scheduled dates to train.
 - e. District admin and technology training on all aspects of the software, including basic troubleshooting to field basic questions
 - f. Go Live
7. Customer Success follow up and care calls
 - a. Follow up with each site and district staff to make sure all aspects of the software are working as they should and to answer any follow-up questions.
 - b. Quarterly and yearly follow up to schedule improvements and schedule training for new users.

With the support from our National Office and service partners, we are able to implement quickly. Please note, with deployment during peak season, we hold higher volumes of hardware on hand. This is all dependent on vendor supply chains. If backordered, expect an estimated three to five week turnaround time for backordered items.

Implementation and Support (continue)

Estimated Project Timeline



These timelines are based around the assumption the district will be installing the computer at each location in advance of this project. This is with the expectation that if items are back-ordered or this is scheduled during peak installation season (July-September) that timelines may be delayed. Some of these items may occur concurrently. Projects do not typically kick off until a PO or contract is received.

Support

Ident-A-Kid has a US-based tech support call center open from 7:00 am to 7:00 pm EST toll-free at 800-890-1000 #2, along with online chat and email access. In addition, 24/7 web support is available including an operations manual, knowledge base, and online videos, as well as monthly webinars and newsletters. We will leverage our partners, UBreakiFix to service schools locally as needed.

Ident-A-Kid also provides monthly live webinars for all customers, pre-recorded training webinars, one on one remote training webinars, online self-help through videos, walkthroughs and doc sites (examples below), as well as in-person group training sessions. Short orientations are provided as a standard during the installation of the system.

Doc site - <https://doc.identakid.com/>

Walkthrough - <https://visitormanagement.identakid.com/account-creation/>

Monthly Webinars - <https://visitormanagement.identakid.com/webinar/>

Videos - <https://support.identakid.com/videos/getting-started/>

Implementation and Support (continue)

Visitor Policy Guides & Supporting Letters

<https://support.identakid.com/getting-started/sample-templates/>

Ident-A-Kid has built these visitor policy guides with our customers over the years, and works with each district to customize each document to fit the needs of each onboarding district. We can provide visitor policy guides and other onboarding tools for training end users from districts over the years.

Enterprise Licenses

Enterprise license: An Enterprise software license is only available to district accounts. This software license includes the support options shown above.

Enterprise Premium license: An Enterprise Premium software license is only available to district accounts. This software license includes all the support options of the Enterprise license and the additional resources shown above.

Included Support	Enterprise	Enterprise Premium
Support Knowledge base	✓	✓
Recorded webinar	✓	✓
Support videos	✓	✓
Support email	✓	✓
Online chat	✓	✓
Basic troubleshooting	✓	✓
Updates and upgrades	✓	✓
Phone Support	✓	✓
Customer Success Account Manager	✓	✓
Extensive troubleshooting	✓	✓
Remote-connected support	✓	✓
Biannual account reviews	✓	✓
On-site support		✓
Dedicated district webpage		✓
Full live group retraining		✓

4. PRICING

Item & Description	Quantity	Unit Price	Total
6110 Enterprise Lic - 1 yr One (1) Year License for Enterprise Level Version of Ident-A-Kid Visitor Management (Integrations Sold Separately)	10	\$695.00 / year	\$6,950.00 / year for 1 year
support that will be available to customers includes: Support knowledgebase Recorded webinars Support videos Email, phone and online chat support Extensive troubleshooting Remote connections from support team Dedicated Account Manager Biannual account reviews Free updates and upgrades			
6415 Remote Setup Training Set-up and/or training of equipment remotely by National Office	10	\$75.00	\$750.00
5218 Visitor Starter Package Visitor Starter Package - 1 Optical Scanner, 1 Ident-A-Kid Single Printer, 7 rolls of Visitor Labels and 3 Door/Window Stickers	10	\$825.00	\$8,250.00
Subtotals			
Annual subtotal			\$6,950.00
One-time subtotal			\$9,000.00
Other Fees			
Estimate Shipping			\$248.00
		Total	\$16,198.00

Price Summary - 5 Years

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>	<u>Year 4</u>	<u>Year 5</u>
Sites 10	<u>Per Site</u>	<u>Per Site</u>	<u>Per Site</u>	<u>Per Site</u>	<u>Per Site</u>
1) Enterprise Software License	\$ 695	\$ 695	\$ 695	\$ 695	\$ 695
2) Equipment & Supplies	\$ 825	\$ 160	\$ 160	\$ 160	\$ 160
3) Remote Setup & Implementation	\$ 75				
4) Warranty and Support	\$ -	-	-	-	-
Total	<u>\$ 1,595</u>	<u>\$ 855</u>	<u>\$ 855</u>	<u>\$ 855</u>	<u>\$ 855</u>
Cummulative Total by Year	\$15,950	\$8,550	\$8,550	\$8,550	\$8,550



Price List

Annual Software Licenses with Support Package

Enterprise support annual service contract per school	\$ 695.00
Premium onsite support annual service contract per school	\$ 995.00

Software add ons

Volunteer Management - per school, per year (does not include volunteers' background check performed by Sterling)	\$ 100
OneRoster API Integration - (Cost per School/year)	\$ 200

Packages

Visitor Starter Package - 1 Optical Scanner, 1 IAK Single Printer, 7 rolls of Visitor Labels and 3 Door/Window Stickers	\$ 825
Visitor & Student Starter Package - 1 Optical Scanner, 2 IAK Single Printers, 7 rolls of Visitor Labels, 3 rolls of tardy passes and 3 Door/Window Stickers	\$ 1,155

*** A webcam can be added to any package for \$35***

Equipment

Driver's License Optical Scanner	\$ 499
Single Printer	\$ 299
7 port USB Hub	\$ 46
Web Cam	\$ 39
JiffyPass Reader Kit (includes USB cable, and 25 RFID Keyfobs) for Staff	\$ 210

Supplies

Visitor Rolls 10 Pack (any color) - 2,500 total	\$ 88
Tardy Slips 20 roll pack (any color)- 18,000 total	\$ 170
JiffyPass keyfobs / Official Visitor Cards - Qty 100	\$ 250

Services/Training

Set-up for Volunteer Management on average	\$ 2,000
Set-up for SIS integration on average	\$ 1,000
Onsite Installation	\$ 250
Remote Installation	\$ 75
Remote Training - One Hour/ per location	\$ 75
On-site Services - per hour	\$ 175

5. REFERENCES

Cobb County School District

Catherine Hardy, Director of Project Management - October 22-December 22 Go Live.
112 Schools with Visitor, Student and Volunteer management with integration to SterlingVolunteers and SSO. Project budget \$160,000.

Alamance Burlington School District, NC

Dennis Frye, Executive Director of Technology - Installed district wide in 2017
40 Schools with Visitor & Student management

Winston Salem Forsyth County Schools, NC

Brent Cooke, Director of Security Technologies - Has had Ident-A-Kid CVM for over 10 years
80 Schools with Visitor & Student management

Springfield Public Schools - MA

Adam Fenn, Director of Safety & Security - Installed 2018
60 Schools with Visitor & Student management

6. Future Functionality

STUDENTS

Ident-A-Kid's Centegix Visitor Management System (CVM) offers an easy way to check in/out students such as tardy students and early dismissals. Sync student attendance directly to your SIS with our **PowerSchool** and **OneRoster** integrations. Student data is pulled automatically through the API, we also sync student information and custody information for tardy and early release tracking. At the completion of the check in it will print out a tardy pass that students can present to the teacher/administrator as proof of successful tardy check in.



Student tardy processing and early release is extremely easy, fast and accurate. Tardies and early releases can be easily processed in both Kiosk mode or with an attendant. A student name is selected or their student ID is scanned, additional pertinent information is collected and the check-in/out is processed. A pass with this collected information and a timestamp is printed when needed on thermal tape. For early releases, student contacts can be enforced with restrictions to only pick up approved students with the scan of a license. Students and guardians can be manually imported and managed or managed through a direct integration with your SIS. This is a no cost IVM software feature that only requires inexpensive tardy pass tape (less than 1 cent per tardy pass) and additional badge printer. Direct integrations with SIS are extra. Ident-A-Kid is approved through the NCDPI to sync data into Ident-A-Kid.



Additionally, schools can flag custody issues through the system and alert an administrator if a non approved guardian is trying to check out a student.

Frequent Visitors/Staff

We are proposing to use the JiffyPass™ feature with our keyfobs or your current badges with the corresponding reader for quick check-in of both volunteers and staff. Each of these frequent visitors will be preloaded into the system with their ID number. This feature allows the visitor to just wave the keyfob/card near the JiffyPass™ reader making the check-in process less than 2 seconds.

The district may use our standard JiffyPass™ reader or we can accommodate the type of reader needed (barcode/RFID/Proxy) if the district has their own IDs in place. The district should send a sample card for us to read to propose the correct scanner. This is common for districts that already utilize ID cards and helps the system be more cost effective





6. Future Functionality



CENTEGIX ENHANCED VISITOR MANAGEMENT

Take campus visitor management to the next level with real-time visitor locating.



THE VISIBILITY TO KNOW YOUR CAMPUS VISITORS ARE WHERE THEY'RE SUPPOSED TO BE

- Monitor where your Visitors are on your campus, in real-time
- Integrate with your Student Information System
- Screen all visitors for sex offender alerts, custody issues and banned individuals
- Automatically send security alerts to your SROs and Staff
- Alert staff when a person from your Banned Individuals List attempts to gain visitor access

INNOVATING VISITOR MANAGEMENT



Schools benefit from using CENTEGIX Visitor Management by screening visitors before they enter campus to prevent unwanted visitors, monitoring student attendance, recording staff and volunteer hours, and improving their volunteer registration and emergency reunification processes. We've innovated visitor management to provide an unrivaled safety solution.

CENTEGIX Enhanced Visitor Management is unique in its ability to provide school leaders and staff with accurate location information for individuals on school grounds. This capability holds your visitors, volunteers, and vendors accountable for the time they spend on campus. With accurate locating down to the floor level and room, your staff will know if a visitor enters restricted areas, empowering them to act quickly and prevent incidents from occurring. Detailed reporting of a visitor's check-in information and campus location history enables you to make informed decisions on visitor policies, vendor billing, and approved volunteer and visitor lists.

LEARN MORE TODAY.

WWW.CENTEGIX.COM

(800) 950-9202

info@centegix.com

www.centegix.com



6. Future Functionality (continued)

Certain functionality in the Future Functionality section has additional costs associated.

Volunteer Management

The Centegix Visitor Management system can check in all visitors and volunteers (as well as staff, student tardies and more). Volunteers will first process their own paperless online volunteer application and have their background check processed through our partner, Sterling Volunteers. Once they are cleared, they are automatically added into an approved volunteer database list at the schools they have selected to volunteer for. Once they arrive at school, they scan their ID or find their name when checking in as a volunteer and a badge is printed to wear during their visit. If their background rechecks find an issue or their background checks expire, their name is removed from the approved volunteer list to check in to a school location.

CVM provides our Volunteer App that allows District's to manage all volunteers, approval statuses and expiration dates through one portal. The Volunteer App also digitizes all volunteer background check forms, allowing you to easily gather volunteer information to be processed, in any language, without messy handwritten forms. The Volunteer App also provides integrations to process volunteer background checks through SterlingVolunteers. Multiple applications can be created to accommodate different levels of checks and translate into other languages as needed.





Reunification Functionality

Ident-A-Kid takes an all-encompassing approach to Emergency Management that utilizes our state-of-the-art visitor management system. Our systems, while sophisticated, are flexible and are easy to learn and implement.

We chose to add Reunification functionality into the current Visitor Management app and not a complete separate solution:

1) To assure school districts that when there is a real emergency, everybody knows what to do and uses an application they use every day. We found through surveying our district customers that if the emergency management app were a standalone application, both school staff and students would either not download the app, it would be automatically offloaded from the phone for nonuse, or they would forget it.

2) To be more efficient and cost-effective. Having a robust visitor management system with emergency features like reunification in use is like getting two systems for the price of one.

Furthermore, we have integrated various emergency and safety management features into our CVM system, including a one-click emergency notification, an easy-to-use parent-student reunification function, and a mobile remote-link utility. In addition, there are several advanced features available, including face detection, on-screen signatures, and enhanced NoGo lists. These features have no additional cost.

Who is on campus? - Schools can utilize a combination of our “Who is in the building now?” report to see visitors and volunteers on campus, along with a parent/student reunification button to verify custody and sign out students to appropriate parents. This button is only active for administrators to use when needed.

Reunification - Locate students as they arrive at the reunification site. After students have moved to the reunification site, CVM checks custody (option) and reunifies parents/guardians with their students. This solution provides a digital log with all details recorded and helps create a smoother transition for school personnel, parents, or guardians. Administrators/Parents would scan/quickly lookup the parent/guardian ID, which would then display students they are approved to pick up directly from your school information system through our SIS API. Additional information can be collected at this time if needed. You can optionally capture a signature and release time. Reporting is available for students and staff who arrived at the reunification site and were released as well as students and staff who did not.

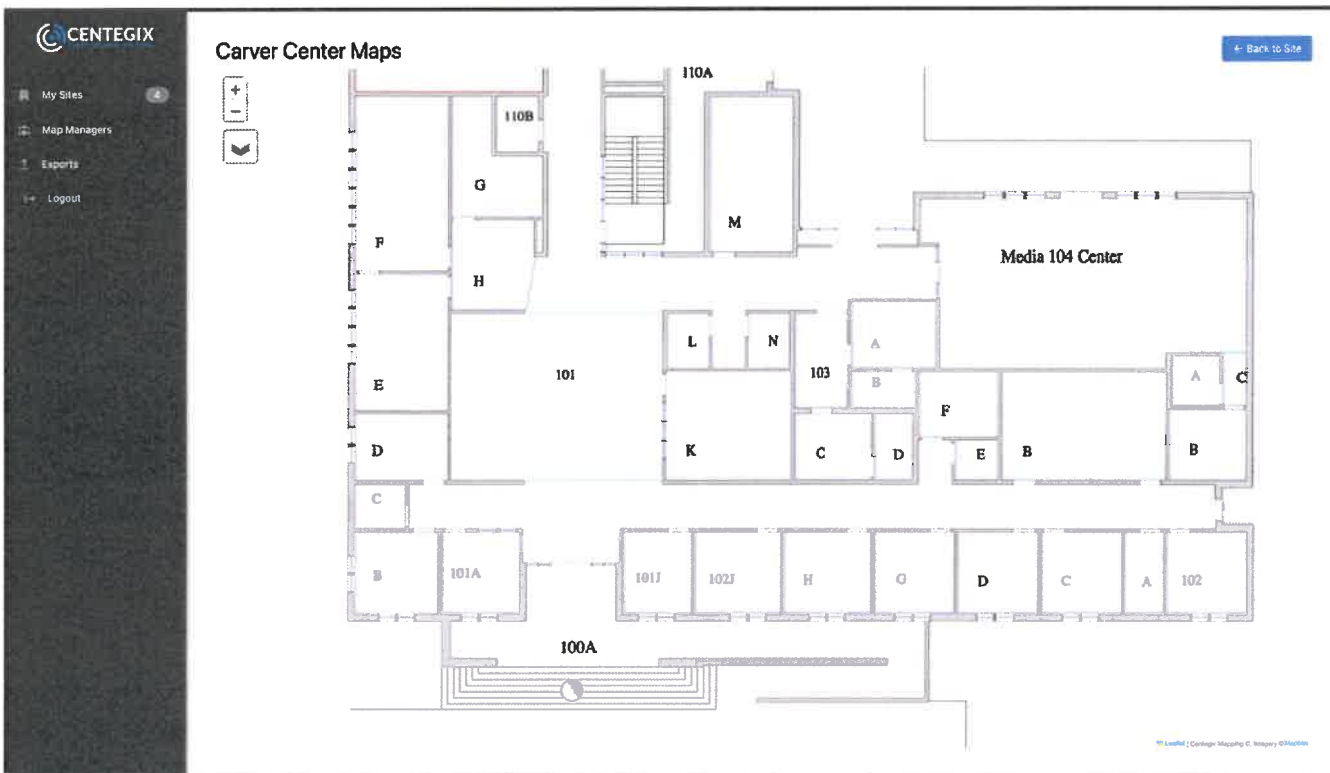
As outlined in the executive summary, we are creating an integrated safety platform with CENTEGIX and several of the features are outlined below. The future functionality is expected to be available in

2023. Customers would be able to take advantage of the integration with a district-level purchase of CVM (outlined in this proposal) and CENTEGIX CrisisAlert (separate agreement).

Example of interactive maps in the new safety platform, including:

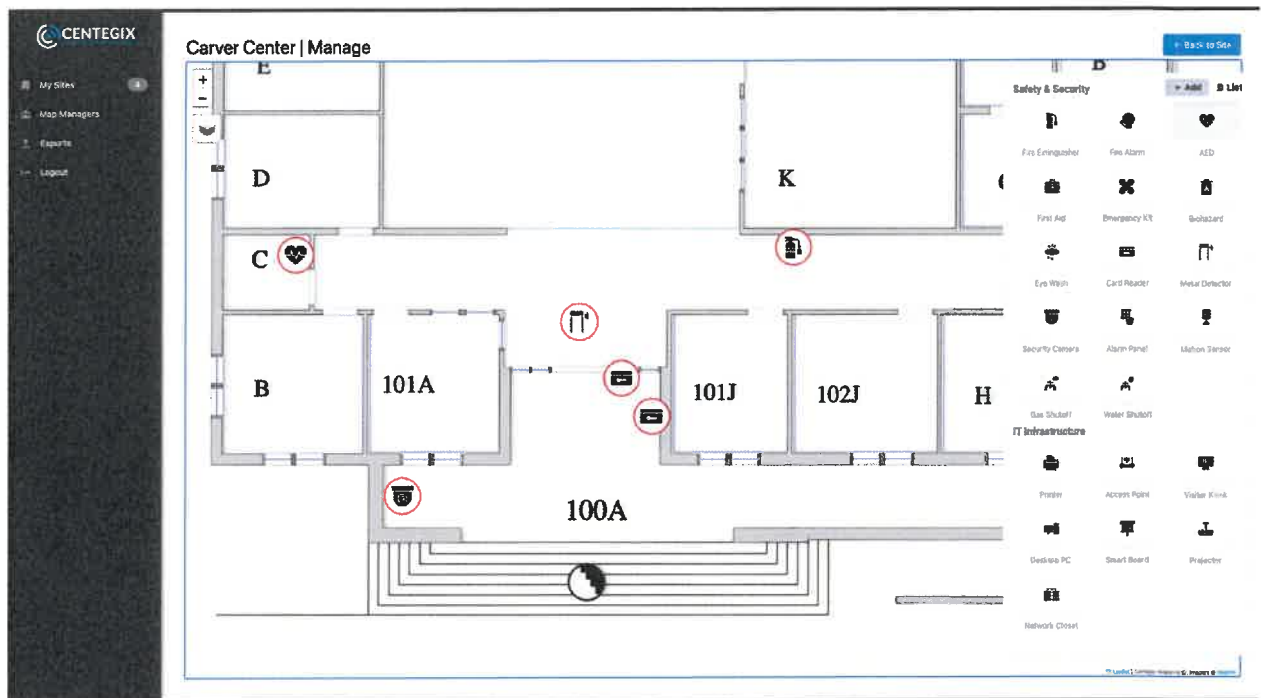
- Ingestion of the architectural drawings, provided at actual scale
- Ability for district to change the physical rooms, walls, etc. in the structure and then color code rooms and place assets in real-time in the application

Foundation layer with room names, numbers, and images



Safety and security layer with room level detail

- Rooms and walls can be shaded and colored (to denote types of rooms) and assets associated with those rooms; all user configurable based on district role within Active Directory
- Assets drag and drop from the menu onto the map - only users identified in Active Directory will have access to the application and can make changes to the maps and assets
- Maps would be delivered in the event of an emergency or a specific visitor notification (e.g. sexual offender checking in at front desk)



Example of visitor and volunteer locating leveraging the mapping technology

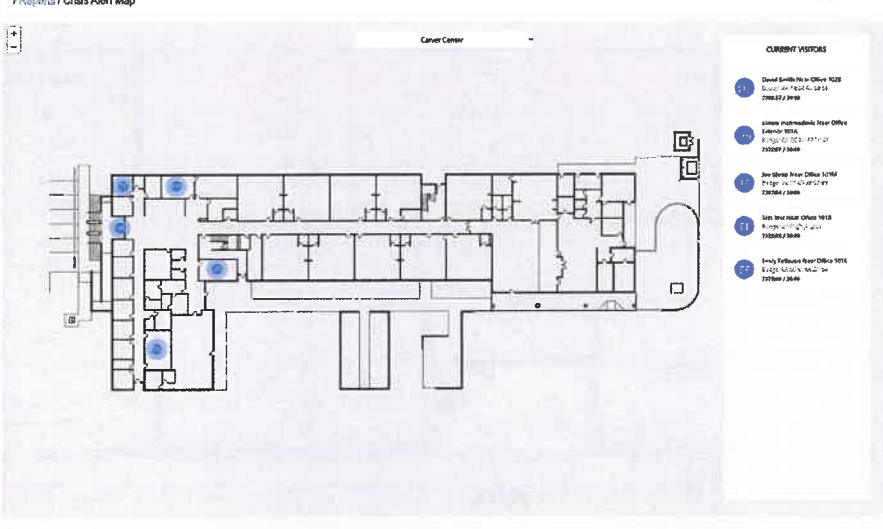
- Wearable badge - scanned at entry into CVM for all visitor types (parents, volunteers, interns, externs, contractors, etc.) - leverages CENTEGIX locating devices throughout the building to provide exact location in the event of an emergency
- Reports for time spent and function (e.g. volunteer time spent in media center for county credits) are available on demand in the web interface
- Solution also used to ensure contractors/others are in the appropriate place and are not billing district/school for time they are not actually completing work at the facility
- Users return and scan the badge on exit; badge will be reset and can be rescanned for the next visitor



School Manager

Crisis Alert Map / Reports / Crisis Alert Map

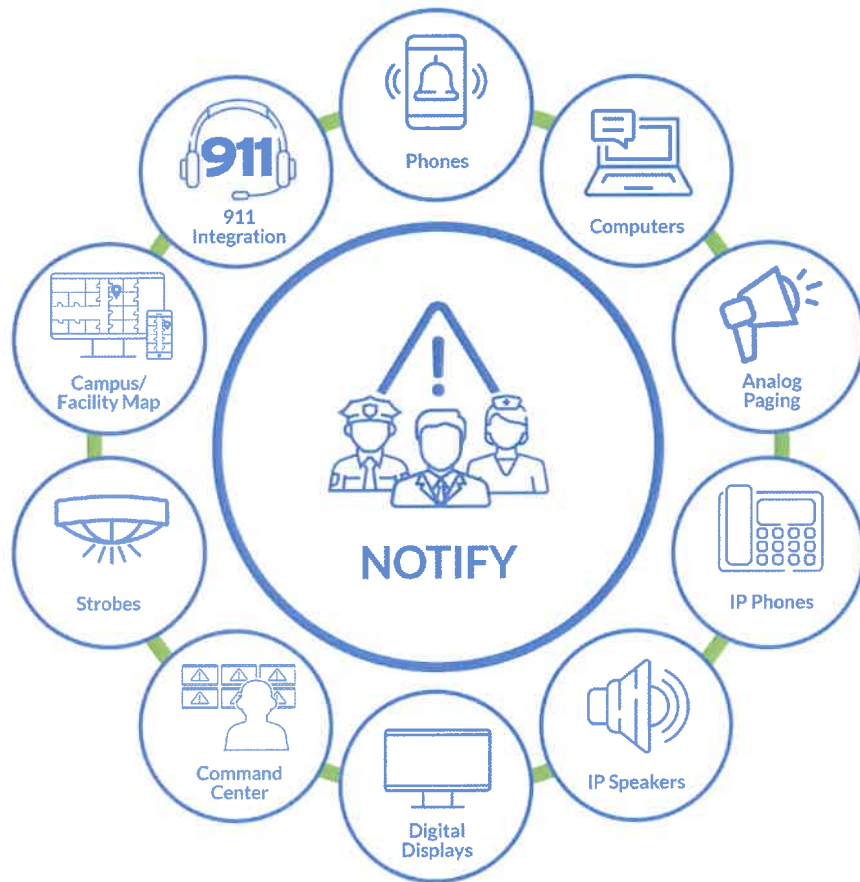
Hi Shawn Brown Elementary



CURRENT VISITORS

- David Smith in Office 1028
Phone: 407.824.4134
2/28/2019 7:30am
- James Hutchinson in Office
Phone: 407.824.4134
2/28/2019 7:30am
- Joe Brown in Office 1016
Phone: 407.824.4134
2/28/2019 7:30am
- Tom Hall in Office 1018
Phone: 407.824.4134
2/28/2019 7:30am
- Jack Johnson in Office 1011
Phone: 407.824.4134
2/28/2019 7:30am

© 2017 Ident-A-Id



11.17



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.17 Approval to declare and sell obsolete E-waste equipment to PC Recycle / Tempus
Access	Public
Type	Action (Consent)
Preferred Date	May 17, 2023
Absolute Date	May 17, 2023
Fiscal Impact	Yes
Dollar Amount	4,500.00
Budgeted	Yes
Budget Source	N/A
Recommended Action	Staff recommends approving the obsolescence and selling of the listed devices to PC Recycling / Tempus.

Public Content

Speaker: Jarkko Myllari

Rationale: To ensure appropriate and safe recycling and post-processing of the irreparable and obsolete technology equipment, Technology Services recommend approving the list of e-waste devices to be obsoleted and the selected vendor, PC Recycle / to purchase and process the e-Waste based on the proposed service timeline and pricing.

Company	Proposed Total	Ready to pick up equipment all 10 sites?
Selected: PC Recycle	\$4,500	Yes, on 5/18/2023
Tycoon Materials Inc.	\$2,220.90	Yes, on 5/18/2023
Recycle international	\$6,000	Yes, on 5/18/2023

[PC Recycle Bid - Sarah Murdock - Sheet1.pdf \(50 KB\)](#)

[Tycoon Materias Inc. Proposal RFP Purchase and process obsolete equipment - eWaste 2023 - Perry Aragon.pdf \(1,681 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Qty	Item	Price Per Unit Whole	Price Per Unit Canabilized	Price Per LB	Notes
23	Monitors/LCDs/ITV	NA	NA	\$0.30	No Model Listed to Base Unit Price
5	Towers	NA	NA	\$0.24	No Model Listed to Base Unit Price
8	Printers	NA	NA	\$0.00	No Pay No Charge
159	Projectors	NA	NA	\$0.10	No Model Listed to Base Unit Price
76	Tablets	NA	NA	\$0.60	No Model Listed to Base Unit Price
849	Laptops/Chrom ebooks/Netbooks	\$5.00	\$1.00	NA	All Models
?	Any Misc E-Waste	\$0.00	\$0.00	\$0.00	Can take away any other misc E-Waste at no charge as part of service

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

Table of Content

A. Company Profile	2
B. Sustainability Efforts	2
C. Description of Services.....	5
D. Credential.....	9
E. References	10
F. Evidence of Insurance.....	13
G. Permits, Licenses, Certifications	14
H. Appendices Sample Report Documents for Each Shipment	16
I. Appendices Purchase prices , free services, Signature Service.....	21

Tycoon Materials, Inc.

8401 Slauson Ave. • Pico Rivera, CA 90660

Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

A. Company Profile

1. Business name and legal business status (i.e., corporation, etc.)

Company Legal Name: Tycoon Materials, Inc.

Company Legal Status (corporation, etc.): Corporation

Facility Size: 60,000 SQ FT of Stand Alone Warehouse

Tycoon Materials, Inc. is a California Universal Waste Handler ID # 1776, approved by the State of California (Cal Recycles) Certified Electronic Waste Collector (CEWID # 109877) (Environmental Management System) State EPA and DTSC approved (State EPA ID # CAL000433237) DTSC Facility ID 30470

B. Sustainability Efforts

- 1. Audited and Certified by the EPA, DTSC and CalRecycle to ensure the best recycling process and downstream which will also relieve you of any liability of the final destination of your electronic waste once a bill of lading is signed upon pickup. The audit process by the (DTSC) Department of Toxic Substance Control, (EPA) Environmental Protection Agency and CalRecycle will ensure Tycoon Materials Inc. meets the highest standards for recycling processes and downstream. Tycoon Materials Inc. has environmentally friendly recycling process, and we use the best business practices in the industry. We strive for zero waste process and follow the policy of Recycle, Reuse, and Recover.*

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

- 2. Tycoon Materials Inc. has annual inspections done by (DTSC) Department of Toxic Substance Control, CalRecycle, and the (EPA) Environmental Protection Agency and has passed all these inspections.*

- 3. Tycoon Materials Inc. conforms to an Environmental Health & Safety program to help with our sustainability efforts in minimizing our carbon footprint while securing our employees safety through continuous training. This covers Material Receiving/ Processing, Corrective Action, Preventive Action, Communication, Emergency Preparedness and Response, Closure Plan, Illness Injury Prevention Program, Focus Material Management, Training Procedure, Data Destruction, Document Control, Record Control and internal Audits.*

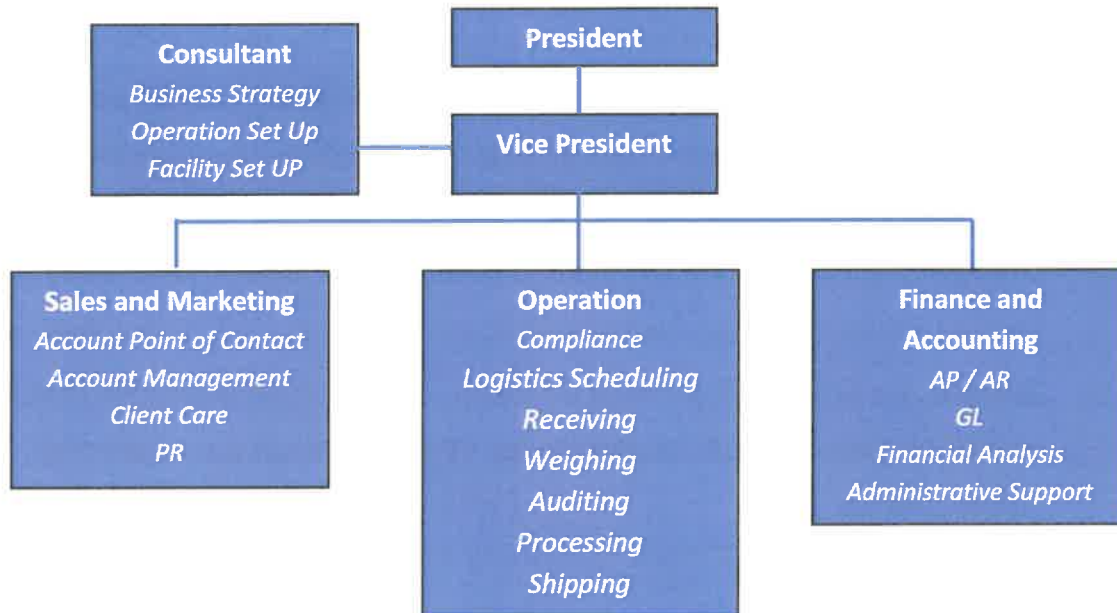
- 4. Data Destruction Services: During the staging process, Operations Supervisor routes all items that contain hard drives and memory cards to designated secured area. Hard drives are wiped using Samurai Forensic Hard Drive Imager following the Department of Defense (DOD) 5220.22 M standard in the wiping software for all hard drives and memory cards. Data destruction records are maintained and certificates of destruction are sent to customers. Processed materials are sent to an EPA, DTSC approved downstream. Once picked up from your facility the district is relieved of any liability and violations to retention laws, Gramm Leach Bliley Financial Service Modernization Act, Sarbanes Oxley Public Company Accounting Reform & Investor Act, FACTA Fair and Accurate Credit Transaction Act and HIPAA Health Insurance Portability & Accountability Act. Tycoon Materials Inc. assumes all responsibilities.*

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

5. All systems with a hard drive and CRT containing items are dismantled and processed at our partner Mac located at 1691 N. Delilah St. Corona, Ca 92879.
6. Tycoon Materials Inc. Process follows all the rules and regulations set by all government agencies audited and governed by the (DTSC) Department of Toxic Substance Control, (EPA) Environmental Protection Agency and Cal Recycle.
7. **COMMITMENT TO OUR CUSTOMER:** To continuously improve our services and processes that have an impact on the environment by remaining proactive with solutions and ideas on issues such as climate change, greenhouse gas emissions and energy conservation shared by everyone within our own communities and globally.
OPEN DOOR POLICY: We are open to listening to our customers, employees, suppliers and any other interested parties and take action when necessary.

Company hierarchy and organizational chart



Number of Employees - 10 Employees Location- 8401 Slauson Ave Pico Rivera, CA 90660

Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

C. Description of Services

Work plan or description of how the work will be performed.

Tycoon Materials Inc. will provide necessary packing supplies, such as Gaylord boxes and pallets, to use for storage and preparation of material for pick up.



Tycoon Materials Inc. will pick up the material from the designated locations, including Multiple school locations, Storage containers and classrooms with Bills of Lading as per required by regulation within 2 business days after request from your business and also bring empty bins and additional supplies. All trucks are properly insured. Tycoon Materials Inc. Services Northern and Southern California. Truck access parking lot, no preparation from district we will palletize for you. No pick up charges outside of regularly scheduled pickups. No hidden charges and free services all across the board cost savings to the district.

All post cancellation CRT Glass will be sent to Glass-to-Glass process approved by the DTSC.



Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

CEWs are 100% processed and cancelled to raw material per Cal Recycle requirements. The items of raw materials include:

- *Plastics – Baled and reused by plastic manufactures*
- *Metals – Sent to metal mills or smelters*
- *Circuit Boards – sent to circuit board smelters*
- *Wire/Cords – Sent to copper recyclers*

Tycoon Materials Inc. project reporting mechanisms

Tycoon Materials Inc. will assign a dedicated Account Executive (Simon Aragon) as Point of Contact for your business to handle all communication

The Account Executive will interact with you for pick up schedule, documentation, reporting, payment, and Certificate of Recycling.

Tycoon Materials Inc. also has a Web-Based Reporting System that will provide you the following

- i. *Real-Time Online Order Status Tracking*
- ii. *Online Printing of Original Orders, Bills of Lading, Certificates of Recycling, and Pay Stub*

Online Order Photo viewing (if requested by the District to take photos of each shipment)

Tycoon Materials Inc. provides following documentation for each shipment

- i. *Original Order*
- ii. *Bill of Lading*
- iii. *Receiving Report*
- iv. *Certificate of Recycling*
- v. *Payment Stub*

Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

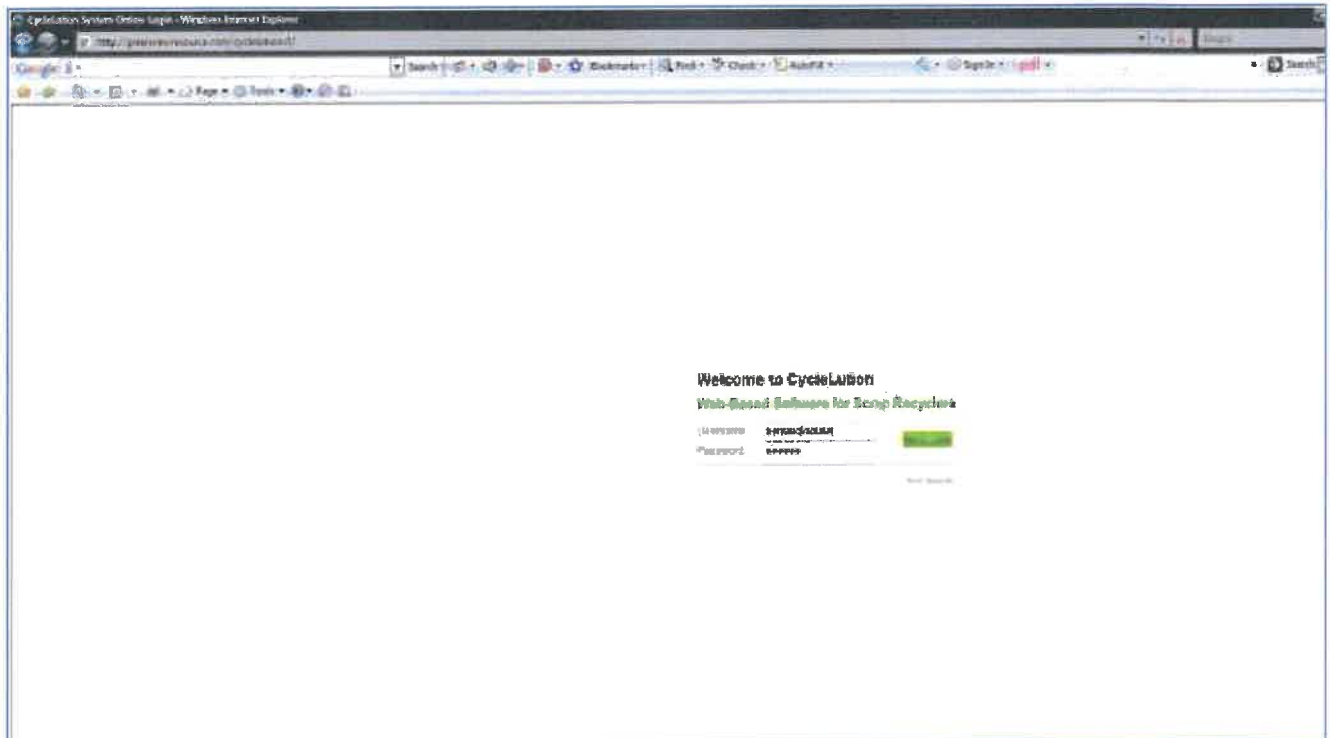
Electronic Recycling Services

Tycoon Materials Inc. will also provide quarterly and annual Summary Report by Request.

Tycoon Materials Inc. Web-Based Tracking and Reporting System Interface for your business

- *Tycoon Materials Inc. to provide a Username and Password*
- *Log In using the Username and Password through Internet Access*
- *Track Each Order Status, Print Related Reports, and View Photos of Each Order Online*

Online Tracking Log-In Page



Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

Order Tracking Page

Tycoon Materials Inc. company policies regarding this project to ensure proper compliance and quality assurance

All staffs that are involved with this project will be properly trained to fully understand the operational requirements of this project.

Tycoon Materials Inc. safety regulations, policy and procedures

Staffs are regularly trained according to Tycoon Materials Inc. training and safety manual Employee Safety Reports are generated for Each Occurrence

Tycoon Materials Inc. capabilities for this project

Logistics – Own a trucking company call Orbit International we have 53' trucks that holds 24 pallets and two 26' truck with lift gates that holds 12 pallets.

Experienced Staff

Hard Drive Destruction

Standard Operation Procedures, Quality Procedures, and Work Instructions

Full and Real-Time Reporting System

Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

D. Credentials

Project Manager – *Simon Aragon*

General Experience and Experience related to the RFP project

- *Account Executive 2003-2014 for California Approved Recyclers*
- *Account Executive 2008 – Now*
- *Tycoon Materials Inc. has been in business for 6 years.*
- *Doing Business with over 100 School districts and never been terminated during any projects*

Any other information, which will assist in evaluating qualifications

Tycoon Materials Inc. is an Approved Electronic Waste Collector by Cal Recycle, its staff; including Account Executives, Operation Workers, Drivers, and Consultant are recruited from the E-Waste recycling industry. All together its team has over Forty Years of experiences from the e-waste recycling industry. Tycoon Materials Inc. Services all of California from San Diego all the way to northern California. Complaints, Discrepancies, Billing, disputes is handled through Simon Aragon a corrective action plan will be developed to prevent the recurrence of the problem a follow up to ensure that corrective action was taken and was effective in resolving the issue a nonconformance will take place. If issue is not resolved, top management will be informed. The customer is always right and will be fixed to the district's request.

Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

E. References

San Bernardino County Superintendent of Schools	
Dates of work performed	<i>Continuous Service Starting September 2011</i>
Current contact person, company, address, and email and telephone number	Pablo Arechavaleta Warehouse Manager 4595 Hallmark Parkway 909-382-3575 pablo.arechavaleta@cbcass.net
Scope of Work 1. <i>Pick Up all Electronic Waste, Paper and metals from district</i> 2. <i>Generate Receiving Reports including Item, Weight, and Units.</i> 3. <i>Provide Bill of Lading, Certificate of Recycling, Receiving Reports, and Payments</i> 4. <i>Hard Drive Destruction Services</i> 5. <i>As an overall outcome has complete all pick-ups with zero issues</i>	
William S. Hart UHSD	
Dates of work performed	<i>Continuous Service Starting July 2011</i>
Current contact person, company, address, and email and telephone number	Jon Carrino – IT Director 21380 Centre Pointe Parkway Santa Clarita, CA 91351 661-259-0033 x 293 jcarrino@hartdistrict.org
Scope of Work 1. <i>Pick Up all Electronic Waste from district</i> 2. <i>Generate Receiving Reports including Item, Weight, and Units.</i> 3. <i>Provide Bill of Lading, Certificate of Recycling, Receiving Reports, and Payments</i> 4. <i>Hard Drive Destruction Services</i> 5. <i>As an overall outcome has complete all pick-ups with zero issues</i>	

Tycoon Materials, Inc. DBA Happy Recyclers

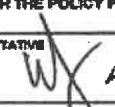
Electronic Recycling Services

Beaumont USD	<i>Continuous Service Starting November 2017</i>
Current contact person, company, address, and email and telephone number	<p>Mahlana Cove – Executive Assistant Instructional Technology</p> <p>350 W. Brookside Avenue</p> <p>951-845-1631 Ext. 005330</p> <p>mcove@beaumontusd.k12.ca.us</p>
<p><i>Scope of Work</i></p> <ol style="list-style-type: none"> 1. <i>Pick Up all Electronic Waste from district</i> 2. <i>Generate Receiving Reports including Item, Weight, and Units.</i> 3. <i>Provide Bill of Lading, Certificate of Recycling, Receiving Reports, and Payments</i> 4. <i>Hard Drive Destruction Services</i> 5. <i>As an overall outcome has complete all pick-ups with zero issues</i> 	
Palmdale School District	
Dates of work performed	<i>Continuous Service Starting Feb 2019</i>
Current contact person, company, address, and email and telephone number	<p>Wendy Powell Administrative Secretary IT Services</p> <p>39139 North 10th Street East Palmdale, CA 93550</p> <p>661-789-6561</p> <p>wapowell@palmdalesd.org</p>
<p><i>Scope of Work</i></p> <ol style="list-style-type: none"> 1. <i>Pick Up all Electronic Waste from district</i> 2. <i>Generate Receiving Reports including Item, Weight, and Units.</i> 3. <i>Provide Bill of Lading, Certificate of Recycling, Receiving Reports, and Payments</i> 4. <i>Hard Drive Destruction Services</i> 5. <i>As an overall outcome has complete all pick-ups with zero issues</i> 	

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

F. Evidence of Insurance

ACORD		NTYCOO1	DP ID: LILY														
CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 09/20/2022															
<p>THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.</p> <p>IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).</p>																	
PRODUCER DP Insurance Agency Inc. 1139 S San Gabriel Blvd San Gabriel, CA 91776		CONTACT NAME: DP Insurance Agency PHONE (AC, RA, Rel): 626-292-8608 FAX (AC, Rel): 626-292-8608 EMAIL ADDRESS: procenter@dp-formosa.com															
INSURED Tycoon Materials, Inc. 4955 Firenze Dr. Cypress, CA 98630		<table border="1" style="width:100%; border-collapse: collapse;"> <tr> <th style="text-align: left;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: left;">NAIC #</th> </tr> <tr> <td>INSURER A: Scottsdale Insurance Co.</td> <td>41297</td> </tr> <tr> <td>INSURER B: California Automobile Ins. Co.</td> <td>36342</td> </tr> <tr> <td>INSURER C: State Compensation Ins. Fund</td> <td>35076</td> </tr> <tr> <td>INSURER D:</td> <td></td> </tr> <tr> <td>INSURER E:</td> <td></td> </tr> <tr> <td>INSURER F:</td> <td></td> </tr> </table>		INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A: Scottsdale Insurance Co.	41297	INSURER B: California Automobile Ins. Co.	36342	INSURER C: State Compensation Ins. Fund	35076	INSURER D:		INSURER E:		INSURER F:	
INSURER(S) AFFORDING COVERAGE	NAIC #																
INSURER A: Scottsdale Insurance Co.	41297																
INSURER B: California Automobile Ins. Co.	36342																
INSURER C: State Compensation Ins. Fund	35076																
INSURER D:																	
INSURER E:																	
INSURER F:																	
COVERAGES		CERTIFICATE NUMBER:															
REVISION NUMBER:																	
<p>THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.</p>																	
LINE	TYPE OF INSURANCE	ADDL. BUSH. INSR. WORD	POLICY NUMBER	POLICY EFF. (MM/DD/YYYY)	POLICY EXP. (MM/DD/YYYY)	LIMITS											
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:		CPS7477683	11/16/2022	11/16/2023	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Per occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000											
B	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> COMP \$1000 <input checked="" type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input checked="" type="checkbox"/> COV \$1000 <input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> EXCESS LIMB <input type="checkbox"/> RETENTION \$		BA040000033232	04/16/2022	04/16/2023	COMBINED SINGLE LIMIT (Per accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per person) \$ EACH OCCURRENCE \$ AGGREGATE \$											
C	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Marking in HR) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N Y	N/A	06/03/2022	06/03/2023	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000											
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)																	
CERTIFICATE HOLDER				CANCELLATION													
				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.													
				AUTHORIZED REPRESENTATIVE 													

ACORD 25 (2014/01)

The ACORD name and logo are registered marks of ACORD

© 1988-2014 ACORD CORPORATION. All rights reserved.

Tycoon Materials, Inc.
 8401 Slauson Ave. • Pico Rivera, CA 90660
 Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

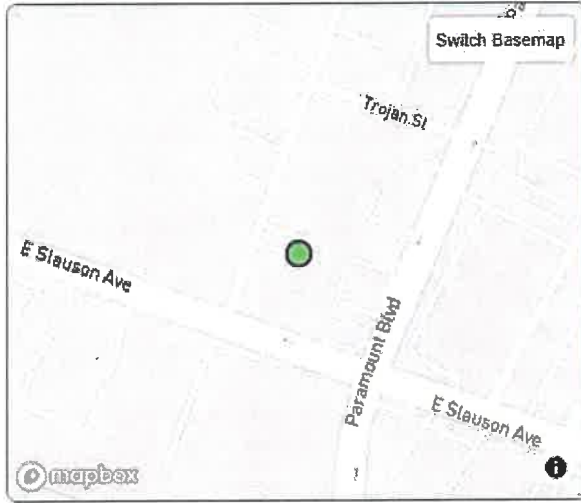
Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

G. Permits, Licenses, Certifications

Directory of Approved Collectors and Recyclers of Covered Electronic Waste

[New Search](#)



Organization
Tycoon Materials, Inc. (CEWID: 109877)

Current Status **Approved As**
Active Collector

Application Last Approved **Renewal Application Due**
7/31/2020 5/2/2022

Physical Address **Mailing Address**
8401 Slauson Avenue 4965 Firenza Dr
Pico Rivera, CA 90660 Cypress, CA 90630

Contact
James Ignacio (james@tycoonmaterialsinc.com)

Phone **Signatories**
(888) 330-8088 Hugh Wan
James Ignacio

[Export to Excel](#)

Collector Status	Started ↓	Ended
Active	1/30/2009	

[Export to Excel](#)

Recycler Status	Started ↓	Ended
Active	11/08/2011	12/08/2020

Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services



Matthew Rodriguez
Secretary for
Environmental Protection

Department of Toxic Substances Control

Barbara A. Lee, Director
1001 I Street
P.O. Box 806
Sacramento, CA 958120806



Edmund G. Brown Jr.
Governor

ATTN: JAMES IGNACIO
TYCOON MATERIALS INC DBA HAPPY RECYCLERS
4955 FIRENZA DR
CYPRESS CA 90630

EPA ID Number Issued: January 19, 2018
Facility Location:
8401 SLAUSON AVE
PICO RIVERA CA 90660

PERMANENT RECORD - DO NOT DESTROY.
YOUR CALIFORNIA EPA IDENTIFICATION NUMBER IS:

CAL000433237

This is to acknowledge that a permanent California Environmental Protection Agency
Identification (EPA ID) Number has been assigned to your place of business.

An EPA ID Number is assigned to a person or business at a specific site. It is only valid for the location and person or business to which it was assigned. If your business has multiple generation sites, each site must have its own unique number. If you stop handling hazardous waste, move your business, change ownership, change mailing address, or change the type or amount of waste you handle, you must notify the Department of Toxic Substances Control immediately. If your business has moved, your EPA ID Number must be canceled. A new number must be obtained for your new location if you continue to generate hazardous waste.

This EPA ID Number must be used for all manifesting, record keeping, and reporting requirements.
Please retain this notice in your files.

Department of Toxic Substances Control
For questions, visit our website at <http://hwta.dtsc.ca.gov> and select reports.

Operator's Initials: erlopez
Version: January 2017

Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

Form W-9
 (Rev. October 2018)
 Department of the Treasury
 Internal Revenue Service

Request for Taxpayer Identification Number and Certification

**Give Form to the
 requester. Do not
 send to the IRS.**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this form; do not leave this line blank.
Tycoon Materials Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

Individual/sole proprietor or single-member LLC

C Corporation

S Corporation

Partnership

Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____
Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):
 Exempt payee code (if any) _____
 Exemption from FATCA reporting code (if any) _____
(Applies to accounts maintained within the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions:
4965 Firenza Drive

6 City, state, and ZIP code:
Cypress, CA 90630

7 List account number(s) here (optional)

8 Requester's name and address (optional)

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Notes: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number										
OR										
Employer identification number										
2	0	-	5	0	5	5	1	8	4	

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶ *Hugh Wan* Date ▶ *2-16-2022*

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding*, later.

Tycoon Materials, Inc.
 8401 Slauson Ave. • Pico Rivera, CA 90660
 Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

H. Sample Report Documents for Each Shipment

Tycoon Materials, Inc. dba Happy Recyclers
Headquarters
 4965 Fianza Dr
 Cypress, CA 90630
Branch Office: Headquarters
 8401 Slauson Ave
 Pico Rivera, CA 90660
 TEL: 888-330-8088
 Email: james@tycoonmaterialsinc.com

Invoice

Total Charge \$ 100.00
Total Credit \$ 0.00

Date: 04/22/2022 3:36 PM
 Order No: 12200089
 Customer Reference #: 10250 Santa Monica Blvd LA
 Account Rep. : Simon Aragon
 Order Date: 04/14/2022 12:20 PM
 Receive Date: 04/21/2022 10:00 AM

Account: Macys Systems and Technology, Inc
Billing Address
 701 Newport Center Drive

Pickup Address
 10250 Santa Monica Blvd

Newport Beach, CA 92660
 Country: UNITED STATES
 Contact Person: Alan Van Heest
 Telephone: 678-474-2505
 Fax:
 Email:

Los Angeles, CA 90067
 Country: UNITED STATES
 Contact Person: Alan Van Heest
 Telephone: 678-474-2505
 Fax:
 Email: alan.van.heest@macys.com

Price Terms: FOB PickUp
Payment Terms: COD

Item	Qty	Qty Base	Weight	Weight Base	Unit Base	Unit Price	SubTotal Amount	USD
UWED - Computer Servers	3	Unit	173.00	LB	Weight	0.0000	0.00	\$
UWED- Mixed E-Devices	1	Unit	201.00	LB	Weight	0.0000	0.00	\$
Non Inventory Item	Notes						Price Amount	USD
Service Charge	Handle fee \$100.00						-100.000	\$

Notes:

Total Credit: \$ 0.00
Total Charge: \$ 100.00
Final Credit: \$ 0.00
Final Charge: \$ 100.00
Balance: \$ -100.00

Tycoon Materials, Inc.
 8401 Slauson Ave. • Pico Rivera, CA 90660
 Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

Tycoon Materials, Inc. dba Happy Recyclers
Headquarters
 4965 Firenze Dr
 Cypress, CA 90630
Branch Office: Headquarters
 8401 Slauson Ave
 Pico Rivera, CA 90660
 TEL: 888-330-8088
 FAX:

Inbound PO Bill of Lading

Parent Order No:
 B/L No: 12200272
 12200272
 OrderType: RP
 Sub OrderType: Electronics Recycling
 Reference #: 10250 Santa Monica Blvd Los Angeles
 OpenDate: 09/13/2022 03:58 PM
 Desired Date: 09/13/2022 10:00 AM
 Account Rep: Simon Aragon
 Schedule Date: to
 Bin Out Date:
 Driver/Trucker(Bin Out):
 Bin In Date:
 Driver/Trucker(Bin In):

Account: Macys Systems and Technology, inc

Pickup Address
 10250 Santa Monica Blvd
 Los Angeles, CA 90087
 Alan Van Heest
 678-474-2505

Deliver to Address
 8401 Slauson Ave
 Pico Rivera, CA 90660
 Hugh Wan
 888-330-8088

ProductName	Packaging	Qty	QtyBase	Weight	WeightBase
UWED- Mixed E-Devices	Gaylord Box	0	Box	0.00	LB

Cage Type:

Cage Qty:

Notes to Client/Account: (All other Electronic Waste a charge of \$0.15/lb) (Out of State CRTs charge of \$0.30/lbs)

Job Assignment Notes:

Picked Up Notes:

Warehouse Receiving Notes:

Drop off

1 pallet out of Macy 10250 Santa Monica Blvd Los Angeles to Pico Rivera

Account: Macys Systems and Technology, Inc

Driver/Trucker:

Signature _____

Signature _____

Date _____

Date _____

Tycoon Materials, Inc.
 8401 Slauson Ave. • Pico Rivera, CA 90660
 Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

Tycoon Materials, Inc. dba Happy Recyclers

Headquarters
4965 Firenze Dr
Cypress, CA 90630

Branch Office: Headquarters
8401 Slauson Ave
Pico Rivera, CA 90660
TEL: 888-330-8088
FAX:

Receiving Report Summary

Date: 04/21/2022 10:00 AM
In - Order No: I2200088
Order Type: RP
Sub OrderType: Electronics Recycling
Reference No: 10250 Santa Monica Blvd LA, Ca 9006
Open Date: 04/14/2022 12:20 PM
Schedule Date:
Account Rep.: Simon Aragon
Department: Account Rep.
Bin Out Date:
Bin In Date:

Account Name: Macys Systems and Technology, Inc

Billing Address:
701 Newport Center Drive
Newport Beach, CA 92660
Country: UNITED STATES
Contact Person: Alan Van Heest
Telephone: 678-474-2505

Pickup Address:
10250 Santa Monica Blvd
Los Angeles, CA 90067
Country: UNITED STATES
Contact Person: Alan Van Heest
Telephone: 678-474-2505

ProductName	Packaging	Received Qty	Qty Base	Received Gross Weight	Received Tare Weight	Received Net Weight
UWED - Computer Servers	Loose	3	Unit	173.00LB	0.00LB	173.00LB
UWED - Mixed E-Devices	Loose	1	Unit	201.00LB	0.00LB	201.00LB
CRT Displays SubTotal				0	0.00LB	
Non CRT Displays SubTotal				0	0.00LB	
Other E Waste SubTotal				4	374.00LB	
Others SubTotal				0	0.00LB	
Grand Total				4.00	374.00LB	

Order Receiving Notes:

Vehicle License No.:

Trailer License No.:

Weight Ticket No.:

Weighmaster Certificate License No. : 013428

Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers
Electronic Recycling Services

Certificate of Recycling/Liability

Date: 09/21/2022

Shipment No: 12200273

Reference #: CSET

Account Name: CSET

This is to certify that the above referenced materials have been accepted by Tycoon Materials, Inc., dba Happy Recyclers. Tycoon Materials, Inc. acknowledges receipts of all referenced materials and certifies that all materials have been recycled or will be recycled by us and our approved recycling partners in accordance with all applicable Federal, State, and Local Laws and Regulations.

**Tycoon Materials, Inc. dba Happy Recyclers
4965 Firenze Dr Cypress, CA 90630
109877**

Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

DISPLAY CONSPICUOUSLY AT PLACE OF BUSINESS FOR WHICH ISSUED

CALIFORNIA STATE BOARD OF EQUALIZATION

SELLER'S PERMIT

EXPIRES: 8/1/2006 SR AP 100-782916

TYCOON MATERIALS, INC.
17558 ROWLAND ST
CITY OF INDUSTRY, CA 91748-1114

MONEY RECEIVED:
You are required to report all Federal and State income tax payments, in correct form, to the IRS and State of California.

SELLER'S RESPONSIBILITY: You are responsible for collecting and remitting sales and use tax on behalf of your customers. If you sell your goods or services to a customer, you are responsible for collecting and remitting sales and use tax on behalf of your customers.

For general tax questions, please call our Information Center at 800-400-7115.
For information on your rights, contact the Taxpayers' Rights Advocate Office at 888-324-2788 or 916-224-2788.

DCS-42-R Rev. 12/02

A MESSAGE TO OUR NEW PERMIT HOLDER

As a seller, you have rights and responsibilities under the Sales and Use Tax Law. In order to assist you in your endeavor and to better understand the law, we offer the following sources of help:

- Visiting our website at www.sos.ca.gov
- Visiting a district office
- Attending a Basic Sales and Use Tax Law class offered in one of our district offices
- Sending your questions in writing to any one of our offices
- Calling our toll-free Information Center at 800-400-7115

As a seller, you have the right to issue resale certificates for merchandise that you intend to resell. Conversely, you have the responsibility of not misusing resale certificates. While the sales tax is imposed upon the retailer,

- You have the right to seek reimbursement of the tax from your customer
- You are responsible for filing and paying your sales and use tax returns on time
- You have the right to be treated in a fair and equitable manner by the employees of this Board
- You are responsible for following the regulations set forth by the Board

As a seller, you are expected to maintain the normal business records of a prudent businessperson. You are required to maintain these books and records for no less than four years, and make them available for inspection by a Board representative when requested. You are also expected to notify us if you are changing, adding a location, or discontinuing your business; adding or dropping a partner, officer, or member; or when you are moving any or all of your business locations. If it becomes necessary to surrender this permit, you should only do so by making it to a Board office, or giving it to a Board representative.

If you would like to know more about your rights as a taxpayer, or if you are unable to resolve an issue with the Board, please contact the Taxpayers' Rights Advocate Office for help by calling toll-free, 888-324-2788 or 916-224-2788. Their fax number is 916-224-5378.

Please post this permit at the address for which it was issued and at a location visible to your customers.

STATE BOARD OF EQUALIZATION
Sales and Use Tax Department

Tycoon Materials, Inc.
8401 Slauson Ave. • Pico Rivera, CA 90660
Call 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

Tycoon Materials, Inc. DBA Happy Recyclers

Electronic Recycling Services

I. Free Services, Signature Services

FREE Trucking & labor

FREE Packaging materials (Pallets and Gaylord Boxes for your future use)

FREE Hard Drive Destruction Services

FREE Annual reports

FREE On-line history tracking and reporting system to trace all your orders and pickups right from your computer 24/7

Purchase prices

(\$2.00/EA) 76 Tablets = (\$152)

(\$2.00/EA) 4 Apple Laptops = (\$8)

(\$2.00/EA) 189 Laptops 100es = (\$378)

(\$2.00/EA) 298 Laptops 100es = (\$596)

(\$2.00/EA) 29 Laptops Acer TMB311 = (\$58)

(\$2.00/EA) 224 Laptops N23s = (\$488)

(\$2.00/EA) 2 HP Chromebook = (\$4)

(\$2.00/EA) 8 Laptop 300es = (\$16)

(\$2.00/EA) 10 Laptop Acer C7xx = (\$20)

(\$2.00/EA) 63 Laptop Acer Netbooks = (\$126)

(\$2.00/EA) 4 Laptop Acer Pxxx Series = (\$8)

(\$2.00/EA) 3 MacBook Laptops = (\$6)

(\$2.00/EA) 2 Laptop Toshiba = (\$4)

(\$2.00/EA) 2 Laptop Toshiba CB30 = (\$4)

(\$2.00/EA) 1 Laptop Lenovo E590/E15 = (\$2)

(\$2.00/EA) 1 Laptops Toshiba Satellite C650 = (\$2)

(\$2.00/EA) 5 Laptops Dell = (\$10)

(\$2.00/EA) 4 Laptops = (\$8)

(\$0.30/lbs) 17 Computer Monitors (weighs 12/lbs.) = (\$61.20)

(\$0.30/lbs) 1 Interactive TV (weighs 150/lbs.) = (\$45)

(\$0.30/lbs) 6 Computer Towers (weighs 20/lbs.) = (\$36)

(\$0.01/lbs) 17 Printers (weighs 10/lbs.) = (\$1.70)

(\$1.00/EA) 159 Projectors = (\$159)

(\$2.00/EA) 14 Cisco Equipment = (\$28)

Total \$2,220.90

Tycoon Materials, Inc.

8401 Slauson Ave. • Pico Rivera, CA 90660

Cell 909-438-3850 • E-Mail: simon@tycoonmaterialsinc.com

11.18



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.18 Ratification of the Proposals for the Rio Rosales and Rio Del Norte Window Shades, Phase 2, from Arjay's Window Fashions.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	76,851.16
Budgeted	Yes
Budget Source	Measure L Funds
Recommended Action	It is recommended that the Board approve the ratification of the proposals for the window shades, Phase 2, at Rio Rosales and Rio Del Norte from Arjay's Window Fashions.

Public Content

Speaker:
Wael Saleh, Assistant Superintendent, Business Services

Rationale:
Rio Rosales and Rio Del Norte are the two remaining school sites in need of window shades, Phase 2. Staff has reviewed the CUPCCAA list for pre-approved contractors for the window shades and Arjay's Window Fashions was the contractor listed. The District has used this contractor for many years. They are reputable and trustworthy.

Rio Rosales: \$33,069.73

Rio Del Norte: \$43,781.43

Total: \$76,851.16

[WPM-Arjay's Quote - Rio Rosales Elementary School \(30223\).pdf \(46 KB\)](#)

[WPM-Arjay's Quote - Rio Del Norte Elementary School \(30223\).pdf \(46 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.



Quotation

4600 Adohr Lane, Unit D
 Camarillo, CA 93012
 Phone: (805) 642-2300 Fax: (805) 644-3915

Date: 3/2/2023
 Sidemark: Rio Rosales Elementary School Improvements
 Section: Roller Window Shades - Division 12

Client: Rio Rosales Elementary School
 Client Contact: Charlie Fichtner; Director of Maintenance; Cell (805) 947-6977; Office (805) 983-1329; cfichtner@rioschools.org
 Project Location: 1001 Kohala Street, Oxnard 93036

CA License #846735 / AZ License #296543
 DIR # 1000014529

QTY	DESCRIPTION	AMOUNT
115 Shades	<p>SCOPE OF WORK: Provide & Install 115 Manually Operated Roller Shades MODEL: Soleffect Shades Contract Roller Shades, XR Clutch System MATERIAL: Ibiza 1% Open SunScreen Shade Cloth in Color White/Black (White to Streetside / Black to Interior) OPERATION: Stainless Steel Beaded Pull Chain TRIM: None (Exposed / Open Roller & Brackets) MOUNTING: Shades To Be Installed Within Window Openings Where Possible LOCATIONS: 115 Shades at Vision Windows</p> <p>EXCLUSIONS: WPM / Arjay's Is Not Responsible For Uneven Light Gaps Caused By Out of Square Drywall or Trim. All Non-Vision Clerestory Windows To Be Left Uncovered.</p> <p>INSTALLATION RATES: Installation amount shown below is based upon PREVAILING WAGE RATES during normal business hours.</p> <p>CRITICAL PRICING NOTATION: PRICE VALID THROUGH JUNE 15TH 2023</p>	

SUBTOTAL	\$22,970.00
TAX RATE	9.25%
SALES TAX	\$ 2,124.73
FREIGHT	\$ 575.00
FIELD MEASURING & INSTALLATION	\$ 7,400.00
TOTAL AMOUNT	\$33,069.73

For Questions or Additional Information, Please Contact Russ Elinson at 805-642-2300



Quotation

4600 Adohr Lane, Unit D
 Camarillo, CA 93012
 Phone: (805) 642-2300 Fax: (805) 644-3915

Date: 3/2/2023
 Sidemark: Rio Del Norte Elementary School Improvements
 Section: Roller Window Shades - Division 12

Client: Rio Del Norte Elementary School
 Client Contact: Charlie Fichtner; Director of Maintenance; Cell (805) 947-6977; Office (805) 983-1329; cfichtner@rioschools.org
 Project Location: 2500 Lobelia Drive, Oxnard, CA 93036

CA License #846735 / AZ License #296543
 DIR # 1000014529

QTY	DESCRIPTION	AMOUNT
185 Shades	<p>SCOPE OF WORK: Provide & Install 185 Manually Operated Roller Shades MODEL: Soleffect Shades Contract Roller Shades, XR Clutch System MATERIAL: Ibiza 1% Open SunScreen Shade Cloth in Color White/Black (White to Streetside / Black to Interior) OPERATION: Stainless Steel Beaded Pull Chain TRIM: None (Exposed / Open Roller & Brackets) MOUNTING: Shades To Be Installed Within Window Openings Where Possible LOCATIONS: 185 Shades at Vision Windows & Window With Existing Aluminum Blinds Campuswide</p> <p>EXCLUSIONS: WPM / Arjay's Is Not Responsible For Uneven Light Gaps Caused By Out of Square Drywall or Trim. All Non-Vision Clerestory Windows To Be Left Uncovered.</p> <p>INSTALLATION RATES: Installation amount shown below is based upon PREVAILING WAGE RATES during normal business hours.</p> <p>CRITICAL PRICING NOTATION: PRICE VALID THROUGH JUNE 15TH 2023</p>	

SUBTOTAL	\$28,610.00
TAX RATE	9.25%
SALES TAX	\$ 2,646.43
FREIGHT	\$ 925.00
FIELD MEASURING & INSTALLATION	\$11,600.00
TOTAL AMOUNT	\$43,781.43

For Questions or Additional Information, Please Contact Russ Elinson at 805-642-2300

11.19



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.19 Approval of Resolution #22/23-20 for the Notice of Completion of Project #22-06L, Rio Plaza Shade Structure by EJS Construction, Inc.
Access	Public
Type	Action (Consent)
Recommended Action	It is recommended that the Board of Education approve Resolution #22/23-20 for the Notice of Completion of Project #22-06L, Rio Plaza Shade Structure, by EJS Construction, Inc.

Public Content

Speaker:

Wael Saleh, Assistant Superintendent, Business Services

Rationale:

This Notice of Completion is for work related to Rio School District's Project #21-06L for the Shade Structures at Rio Plaza by EJS Construction. All contract installation requirements have been satisfied by the Construction Manager, Balfour Beatty.

[20230426_Balfour Beatty Construction.pdf \(180 KB\)](#)

[NOC and Resolution 22-23-20 EJS Plaza Shade Structures \(1\).pdf \(417 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Balfour Beatty Construction

Rio School District
1800 Solar, 3rd Floor
Oxnard, CA 93030
Attn: Dr. Puglisi

April 26, 2023

Subject: Measure L Projects
Rio School District
Oxnard, CA

Re: Project #22-06L Rio Plaza Shade Structure. (Rio Plaza Elementary School)
(Rio School District)
Recommendation to Request Board Approval for issuance of Notice of Completion
For EJS Construction Inc.

Dear Dr. Puglisi,

Please accept this letter as recommendation to request Board Approval for issuance of the Notice of Completion for work related to RSD Project #22-06L Rio Plaza Shade Structure. (Rio School District). All contract installation requirements have been satisfied by EJS Construction, Inc. for Bid #22-06L. The final contract amount is as follows:

EJS Construction, Inc.	Base Agreement	\$ 592,000.00
EJS Construction, Inc.	Total Change Order Amount (1 & 2)	\$ 57,341.51
FINAL Cost		\$ 649,341.51

Should you have any questions, please contact me at any time.

Respectfully,



Keith Henderson
Senior Project Manager, Balfour Beatty

cc. Wael Saleh, Rio School District

RIO SCHOOL DISTRICT
RESOLUTION NO. 22/23-20

NOTICE OF COMPLETION OF PROJECT #22-06L FOR THE
RIO PLAZA SHADE STRUCTURE PROJECT

WHEREAS, pursuant to RSD Project No.22-06L, the Rio School District (“District”) contracted with EJS Construction for services related to the Rio Plaza Shade Structure Project; and

WHEREAS, Contractor subsequently commenced the work on Project No.22-06L; and

WHEREAS, on April 26, 2023, the project construction manager confirmed that the work for Project No. 22-06L has been closed and certified the job was complete in accordance with the plans and specifications; and

WHEREAS, District has now determined to file the Notice of Completion, attached hereto as Exhibit A and incorporated herein by reference;

NOW, THEREFORE, be it hereby resolved that:

1. The foregoing recitals are true and correct.
2. The Board hereby accepts the Notice of Completion for Project No. 22-06L.
3. The Board delegates authority to the Superintendent and the Assistant Superintendent of Business Services or their designee to ensure that the Notice of Completion is filed with the Office of the Ventura County Recorder.

PASSED AND ADOPTED by the Board of Education at a regular meeting held on the 17th day of May, 2023 by the following vote on roll call:

AYES:

NOES:

ABSENT:

ABSTAIN:

Eleanor Torres,
President of the Board of Trustees

11.20



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.20 Approval of CREDIT Change Order #5 from EJS Construction, Inc. for Project 22-01L, Rio Plaza HVAC and Electrical
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	-12,415.40
Budgeted	Yes
Budget Source	Measure L Funds
Recommended Action	It is recommended that the Board approve the CREDIT Change Order #5 from EJS Construction, Inc. for Project 22-01L, Rio Plaza HVAC and Electrical

Public Content

Speaker:
Wael Saleh, Assistant Superintendent, Business Services

Rationale:
This CREDIT change order of **\$12,415.40** is for:

- The original cost for the installation of the seismic cabling was \$23,903.62 and was approved at the April 2023 Board Meeting. The actual cost was \$16,306.22 leaving a CREDIT of **\$7,594.40**.
- The third party special inspection and testing was completed by the District that would have cost **\$4,821.00**. That amount was deducted from the EJS Construction invoice.

\$7,594.40 + \$4,821.00 = \$12,415.40

[EJS Credit Change Order for Plaza HVAC.pdf \(3,080 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee

review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Balfour Beatty Construction

Rio School District
1800 Solar, 3rd Floor
Oxnard, CA 93030

April 27, 2023

Attn; Dr. Puglisi

Subject: Rio Plaza Elementary School

Re: Project 22-01L Rio Plaza HVAC & Electrical
EJS Construction, Inc.
Recommendation to Approve CO #5 to EJS Construction, Inc.

Dear Dr. Puglisi,

Please accept this letter as recommendation to request approval for CO #5 to EJS Construction, Inc. for Added & **Credit/Deduct** scope of work items at the above Project, and as amendment to their contract. Scope change to the project is as follows.

- 1) EJS CO#13R1 **CREDIT**: Install Seismic Cabling Per DSA & CCD#002 on Roof Top Refrigerant Line Support/Rack Structure (Rio Plaza Admin Building)
CO#4 Previously Approved at the April 2023 Rio Board Meeting had an Original Cost of \$23,903.62. Actual Cost of Work on a Time and Material Basis was \$16,306.22 providing a Credit back to the District of (\$7,594.40)
- 2) RIO SCHOOL DISTRICT CONTRACT **DEDUCT**: District Performed 3rd Party Special Inspection & Testing of MSB/Switchgear for UL Compliance and Certification for the Contractor Required by DSA for Project Certification and Close Out.
Deductive Contract Cost of (\$4,821.00)

Total CO #5	\$ (12,415.40)
Previous Approved CO's 1,2,3,4	\$ 102,191.02
Original Contract	\$ 2,200,000.00
Revised Contract	\$ 2,289,775.62

Should you have any questions, please contact me at any time.

Respectfully,



Keith Henderson
Senior Project Manager, Balfour Beatty

cc. Wael Saleh, Rio School District

**Rio School District
1800 Solar, 3rd Floor
Oxnard, Ca 93030**

**CO 5
04-27-2023**

PROJECT NO: RSD 22-01L

CO NO: 5

PROJECT NAME: Rio Plaza HVAC & Electrical

CONTRACTOR: EJS Construction

SCOPE OF WORK: SEE ATTACHED

COST:

Original Contract Amount	\$ 2,200,000.00
Previous Approved Change Orders	\$ 102,191.02
This Change Order CREDIT-DEDUCT	\$ (12,415.40)
Adjusted Contract Amount	\$ 2,289,775.62

TIME:

Original Contract Completion Date	September 2022
Previously Approved Completion Extension Days	190
Completion Days Extension this Change Order	30
Adjusted Contract Completion Date	April 2023

IT IS AGREED BY THE CONTRACTOR THAT THE AMMENDED CONTRACT AMOUNT AND/OR TIME, IF ANY, INCLUDES FULL AND COMPLETE EQUITABLE ADJUSTMENT AND COMPENSATION FOR ALL CONTRACT WORK AND EXTRA WORK PERFORMED ON THE PROJECT INCLUDING BUT NOT LIMITED TO CHANGES, DIFFERING SITE CONDITIONS, SUSPENSIONS, DELAYS, RESCHEDULING, ACCELERATION, IMPACT AND EXTENDED OVERHEAD AS IT RELATES SPECIFICALLY TO ITEMS OF THE ATTACHED LISTING. CONTRACTOR HEREBY WAIVES ANY AND ALL RIGHT TO ADDITIONAL COMPENSATION OR TIME ARISING OUT OF THE WORK SPECIFIC TO ITEMS OF THE ATTACHED LISTING, AND HEREBY ACKNOWLEDGES AND AGREES THAT THE AMOUNT SHOWN ABOVE CONSTITUTES PAYMENT IN FULL ACCORDING TO THE CONTRACT DOCUMENTS.

EXCEPT TO THE EXTENT THE CONTRACT HAS BEEN MODIFIED BY PREVIOUSLY ISSUED DISTRICT CHANGE ORDERS, AND FURTHER MODIFIED BY THIS CHANGE ORDER, THE CONTRACT REMAINS IN FULL FORCE AND EFFECT.

RIO SCHOOL DISTRICT

Contractor: EJS Construction, Inc.

By _____

By _____

Date _____

Date _____

District Architect; KBZ

District PM/CM: Balfour Beatty Construction

By _____

By _____

Date _____

Date 4/27/23

PCO to Contract
Rio Bid RSD #22-01L

Rio School District

Project No RSD 22-01L

Rio Plaza HVAC & ELECT.

CO #5

4/27/2023

Original Contract

\$ 2,200,000.00

PCO No.	GC No.	Description	Reason	Cost/Credit
13R1 CREDIT	EJS	Install Seismic Cabling Per DSA & CCD#002 on Roof Top Refrigerant Line Support/Rack Structure (Rio Plaza Admin Building) CREDIT FROM T & M WORK NOT TO EXCEED ORIGINAL APPROVED PROPOSAL COST OF \$23,903.62 WORK WAS COMPLETED FOR A FINAL COST OF \$16,306.22 GENERATING A CREDIT OF (\$7,594.40)	DSA Required the District to Install Roof Top Seismic Hold Down Cables & Anchors on the Relocated Roof Top Refrigerant Line Support/Rack System on the admin bldg. The Refrigerant Lines had to be relocated during construction to the roof top due to no room to install the refrigerant piping with in the attic space at the interior of the building.	(\$7,594.40)
CONTRACT DEDUCT CREDIT	EJS	UL Field Special Inspection & Certification of MSB/Switchgear at Rio Plaza ES, DEDUCT FROM CONTRACT DUE TO SERVICE BEING PERFORMED BY DISTRICT FOR DSA CERTIFICATION AND CLOSE OUT	The MSB/Switchgear Installed at Rio Plaza incurred Field Related Changes and Modifications that were not performed in the Factory. These Field Related Changes and Modifications Require a Re-Inspection in the Field and Certification of the Electrical Equipment by a 3rd Party Special Inspection & Testing Firm to Verify, Confirm and Certify the Electrical Switchgear/MSB is in Compliance with the Underwriters Laboratory & UL Ratings to obtain DSA Close Out and Certification	(\$4,821.00)

Total CO #5

(\$12,415.40)

Previous Approved CO's (#1,#2 ,#4)

\$102,191.02

Original Contract

\$ 2,200,000.00

Revised Contract

\$ 2,289,775.62

(22-01L)
RP HVAC (13R1)

Channel Islands Roofing Inc.

Employee Owned
4155 North Southbank Road
Oxnard, CA 93036-1074
(805) 485-1622 phone
(805) 485-8634 fax

INVOICE

DATE	INVOICE NO.
4/17/2023	18576

BILL TO
EJS CONSTRUCTION
P.O. BOX 939
CARPINTERIA, CA 93014

PROJECT
RC22032F

DATE COMPLETED	DESCRIPTION	AMOUNT
	ADDITIONAL ROOFING FOR PROJECT LOCATED AT: RIO PLAZA ELEMENTARY SCHOOL 600 SIMON WAY OXNARD, CA	3,028.00

If you have any questions, please contact Susan @ 805-485-1622 ext 16 or susan@ciroofing.net

DESCRIPTION	TOTAL
Thank you for choosing Channel Islands Roofing, Inc.	\$3,028.00



(22-014)
(RP HVAC) (13 R1)

REQUEST FOR CHANGE ORDER

07.1

To: EJS Construction, Inc
4998 Foothill Rd.
Carpinteria, CA 93013
Project: 1630 - Rio Plaza HVAC & Elect Replace

RFC No: 07.1
Date: 4/24/2023
Description: **CCD 02 Pipe Restraint (T&M)**

Furnish and install Qty 24 nCaddy Pyramid roof anchors and SS seismic cable restraints per detail 4/M301A including Layout, anchorage, cable attachments, inspection. Excludes Roofing

The above work is subject to the same conditions as specified in the original contract unless otherwise stipulated.

Upon approval the sum of **\$10,198.16** will be added to the contract price.

Original Contract	\$785,000.00
Other Approved Change Orders	\$5,562.00
Total Contract to Date	\$790,562.00
This Request	\$10,198.16
Other Pending Requests	\$0.00
Total Contract plus Pending RFCs	\$800,760.16

Authorized Signature: _____ Date: _____
Reed Mechanical Systems, Inc

Authorized Signature: _____ Date: _____
EJS Construction, Inc



(23-01L)

Quote # Q-313882
Version # 2

04/25/2023 (MM/DD/YYYY)

Rio School District
1800 Solar Drive 3rd Floor
Oxnard, California
93030
United States
Keith Henderson

Dear Mr. Keith Henderson,

On behalf of CSA Group, I want to thank you for allowing us to provide you with a quotation for your upcoming project. Attached you will find a detailed description of the work we have discussed. Please take some time to review and consider this quotation. This quote will remain valid for 90 days from the quote date. If any changes are required, please do not hesitate to contact me at either 949-428-3623, or victoria.lozada@csagroup.org.

Once you have made your final decision, please provide me with your written authorization to proceed, along with a copy of this document.

Thank you for considering CSA Group. We look forward to working with you!

Sincerely,
Victoria Lozada
CSA Group



(23-014)

Quote # Q-313882
Version # 2

Quotation

Quote # Q-313882

Customer Information:

Company Rio School District
Contact Keith Henderson
Address 1800 Solar Drive 3rd Floor
Oxnard, California
93030
United States
Phone 805-983-1558
Email khenderson@balfourbeattyus.com

Billing Information:

Company Rio School District
Contact
Address 1800 Solar Drive 3rd Floor
Oxnard, California
93030
United States
Phone
Email



(23-01L)

Quote # Q-313882
Version # 2

Quote Line #	Project Scope	Standards	Classes
QL-5735041	<p>Electrical Field Evaluation (US) Type of equipment: Switchboard MODEL: MSB-SB2 / 1 unit</p> <p>Scope will include the following:</p> <ul style="list-style-type: none"> • Inspect switchboard for environmental suitability • Perform rain test in suspicious areas where applicable • Verify switchboard's ratings and construction • Inspect busway and integrity • Verify system support and bracing according to rated SCCR • Inspect incoming penetration points • Inspect spacing between phases as well as phases to ground • Inspect wire bending radius as applicable • Verify type of hardware used • Verify torque used on hardware • Perform dielectric Withstand test if applicable <p>Evaluation Date & Location: TBD @ Rio School District – Rio Plaza Elementary School 600 Simon Way Oxnard, CA 93036</p> <p>Note: Quote covers the cost of a single site visit. Additional time/trips will be quoted separately. Equipment must be in shutdown condition for inspection Tap water spigot onsite is needed for test. Ladder required to reach above switchboard</p>	<p>UL 891 - Switchboards UL 50E</p>	<p>C510284</p>



(23-01L)

Quote # Q-313882
Version # 2

	topside.		
--	----------	--	--



(23-01L)

Quote # Q-313882
Version # 2

Price:

This quotation is based on the information, documentation, samples and equipment provided by you.

Service Options	Notified Body/ExCB	Price
Special Inspection/Field Evaluation		4,821.00
	Total:	USD 4,821.00

Handwritten notes in a cloud:
OK
DCC
4/24/23
OK 23-01L

Please note that the invoice will be sent from the CSA entity listed on the bottom of this quote.

Signature: David Galt
4.25.23



(23-011)

Quote # Q-313882
Version # 2

Service Terms & Conditions:

This quotation and any additional service terms or service schedules referenced on or attached to this quotation: (1) are governed by and incorporate by reference terms and conditions of the Global Service Agreement (collectively, the "GSA"); (2) are entered into between you and the CSA Group Testing & Certification Inc.; and (3) come into effect upon your acceptance of this quotation or upon our commencement of the services you requested of us, whichever is sooner. Different, conflicting or additional terms and conditions proposed by you at any time (including purchase orders, requests for quotation, invoices, statements of work, or other contracting documents) are expressly rejected and deemed void without need of further notice of rejection by CSA Group, and the GSA will prevail. The GSA supersedes all Product Service Agreements between you and Canadian Standards Association (as assigned) with respect to the services referenced on this quotation.

Global Service Agreement:

<https://www.csagroup.org/wp-content/uploads/Global-Service-Agreement-EN-2022-12-15.pdf>

Code of Conduct:

We abide by the CSA Group Code of Conduct in lieu of any code of conduct documents proposed by you. <http://www.csagroup.org/wp-content/uploads/Code-of-Conduct-EN.pdf>

Annual Fees and Quarterly Compliance Fees, are not included in this pricing and will be invoiced separately if applicable.

CSA Group has suspended all work in Russia, Belarus and Russian-occupied regions of Ukraine, and will not accept any new business for products or components manufactured in these locations. By countersigning this quotation, you represent and warrant that no samples provided to CSA Group, or components within those samples, originate in Russia, Belarus or Russian-occupied regions of Ukraine. If CSA Group determines partway through a project that the sample or components were manufactured or originate from these regions, you acknowledge that, in CSA Group's sole discretion, we may not be able to proceed with or complete the services. You agree to make payment for services rendered.

Field Evaluation Terms

<https://www.csagroup.org/wp-content/uploads/Field-Evaluation-EN-2022-12-15.pdf>

All critical components are required to be certified by a recognized facility. If unapproved components are being utilized, the option of sourcing certified equivalents or having CSA Group perform an evaluation to verify acceptance for use in your product(s) is available.

(23-014)



Quote # Q-313882
Version # 2

Quote Acceptance:

Please carefully review this quote for accuracy. To accept, simply complete, sign and return the entire quotation to my attention at victoria.lozada@csagroup.org

By accepting this quote I am acknowledging that I have read and agree to the GSA and any other agreements and documents listed in Service Terms and Conditions.

[Signature]
BBC

Name

OAR RG 50

Title

4/25/23

Date

Total Price	USD 4,821.00
Customer Purchase Order	

[Signature]
OK
BBC
4/25/23

(23-01L)

Henderson, Keith

From: Victoria Lozada <victoria.lozada@csagroup.org>
Sent: Tuesday, April 25, 2023 7:49 AM
To: Henderson, Keith; Chung Trinh
Cc: Paul Sanchez; Scott Sveiven; Todd Jespersen; Kenneth Hinge
Subject: RE: [EXTERNAL] Request for UL 891 Evaluation on Switchgear Unit (Rio Plaza ES MSB Re-Certification)
Attachments: Q-313882- 4_24_2023.pdf

Good Morning Keith,

I apologize for the vague scope, I discussed with Chung and we have revised the scope to include some detail of our Evaluation.

Please note, I have added the same verbiage below and identified which part pertains to which standard, see below. Upon a successful Evaluation of the equipment we will affix the unit with a serialized label (see below) and provide a detailed Report of our Testing and review – I hope this is helpful, please let me know if you have any more questions.

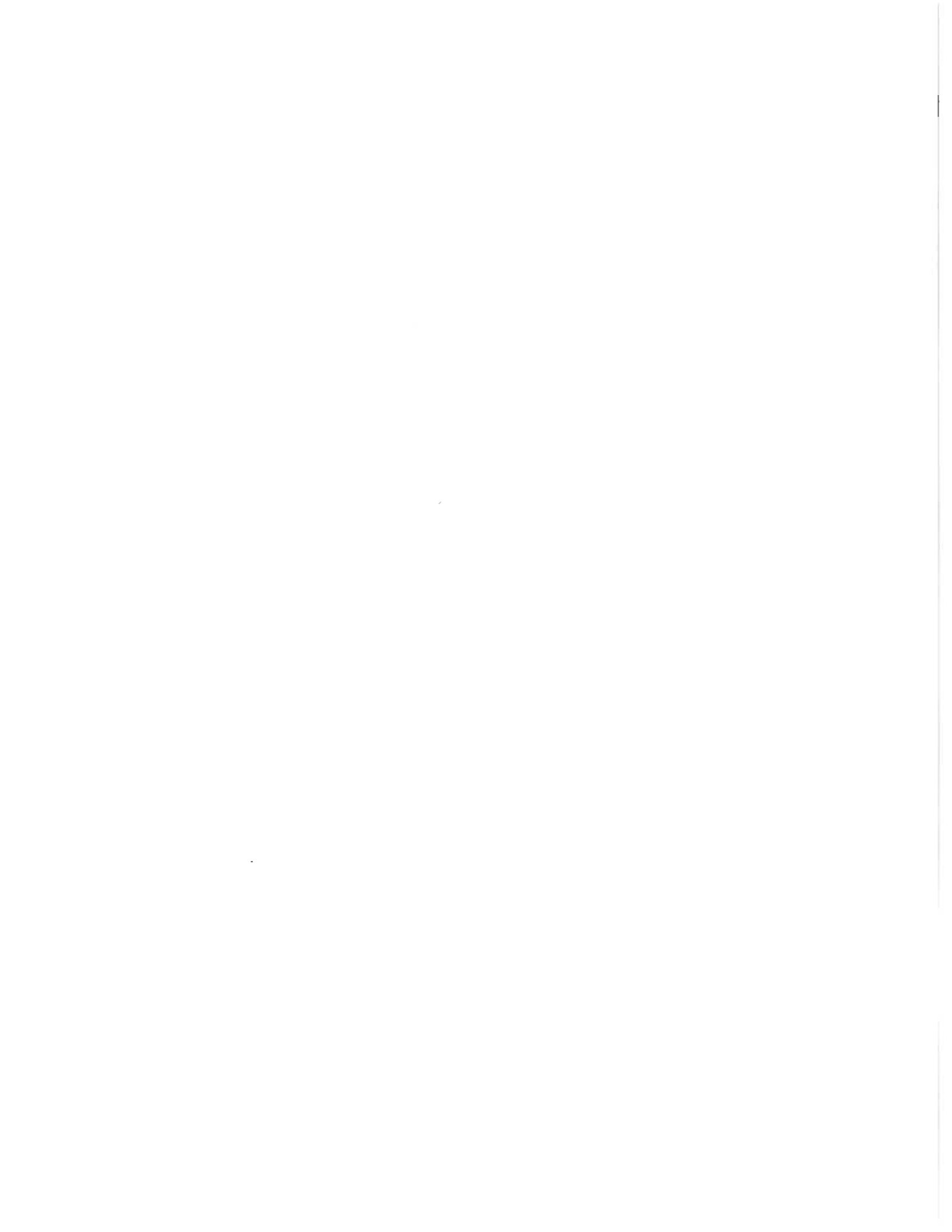
- Inspect switchboard for environmental suitability – UL 50E
- Perform rain test in suspicious areas where applicable – UL 891
- Verify switchboard's ratings and construction – UL 891
- Inspect busway and integrity – UL 891
- Verify system support and bracing according to rated SCCR– UL 891
- Inspect incoming penetration points – UL 891
- Inspect spacing between phases as well as phases to ground – UL 891
- Inspect wire bending radius as applicable – UL 891
- Verify type of hardware used– UL 891
- Verify torque used on hardware– UL 891
- Perform dielectric Withstand test if applicable – UL 891



Regards,

Victoria Lozada
 Inside Sales - Field Evaluations and Verification
 Western US
 949 428 3623

11.21





Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.21 Approval of CREDIT Change Order from EJS for the Seismic Cabling on Roof Top Refrigerant Line Support/Rack Structure at the Rio Real Administration Building.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	-8,101.13
Budgeted	Yes
Budget Source	Measure L Funds
Recommended Action	It is recommended that the Board approve the CREDIT change order from EJS for the Seismic Cabling on the Roof Top Refrigerant Line Support/Rack Structure at the Rio Real Administration Building.

Public Content

Speaker:

Wael Saleh, Assistant Superintendent

Rationale:

EJS Submitted a change order (#3) which was previously approved at the April 2023 Rio Board Meeting. It had an original cost of \$23,903.62. The actual cost of work on a time and material basis was \$15,802.49 providing a CREDIT back to the District of \$8,101.13.

[CO#3 EJS Credit for Real HVAC.pdf \(1,425 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.



Balfour Beatty Construction

Rio School District
1800 Solar, 3rd Floor
Oxnard, CA 93030

April 26, 2023

Attn; Dr. Puglisi

Subject: Rio Real Elementary School

Re: Project 22-02L Rio Real HVAC & Electrical
EJS Construction, Inc.
Recommendation to Approve CO #4 **CREDIT** to EJS Construction, Inc.

Dear Dr. Puglisi,

Please accept this letter as recommendation to request approval for CO #4 **CREDIT** to EJS Construction, Inc. for Added & **Deleted** scope of work items at the above Project, and as amendment to their contract. Scope change to the project is as follows.

- 1) EJS CO#11R1 **CREDIT** Install Seismic Cabling Per DSA & CCD#002 on Roof Top Refrigerant Line Support/Rack Structure (Rio Real Admin Building)
CO#3 Previously Approved at the April 2023 Rio Board Meeting had an Original Cost of \$23,903.62. Actual Cost of Work on a Time and Material Basis was \$15,802.49 providing a Credit back to the District of (\$8,101.13)

Total CO #4	\$ (8,101.13)
Previous Approved CO's	\$ 101,952.43
Original Contract	\$ 1,503,000.00
Revised Contract	\$ 1,596,851.30

Should you have any questions, please contact me at any time.

Respectfully,



Keith Henderson
Senior Project Manager, Balfour Beatty

cc. Wael Saleh, Rio School District

**Rio School District
1800 Solar, 3rd Floor
Oxnard, Ca 93030**

**CO 4
4-26-2023**

PROJECT NO: RSD 22-02L

CO NO: 4

PROJECT NAME: Rio Real HVAC & Electrical

CONTRACTOR: EJS Construction

SCOPE OF WORK: SEE ATTACHED

COST:

Original Contract Amount	\$ 1,503,000.00
Previous Approved Change Orders	\$ 101,952.43
This Change Order CREDIT	\$ (8,101.13)
Adjusted Contract Amount	\$ 1,596,851.30

TIME:

Original Contract Completion Date	September 2022
Previously Approved Completion Extension Days	150
Completion Days Extension this Change Order	30
Adjusted Contract Completion Date	April 2023

IT IS AGREED BY THE CONTRACTOR THAT THE AMMENDED CONTRACT AMOUNT AND/OR TIME, IF ANY, INCLUDES FULL AND COMPLETE EQUITABLE ADJUSTMENT AND COMPENSATION FOR ALL CONTRACT WORK AND EXTRA WORK PERFORMED ON THE PROJECT INCLUDING BUT NOT LIMITED TO CHANGES, DIFFERING SITE CONDITIONS, SUSPENSIONS, DELAYS, RESCHEDULING, ACCELERATION, IMPACT AND EXTENDED OVERHEAD AS IT RELATES SPECIFICALLY TO ITEMS OF THE ATTACHED LISTING. CONTRACTOR HEREBY WAIVES ANY AND ALL RIGHT TO ADDITIONAL COMPENSATION OR TIME ARISING OUT OF THE WORK SPECIFIC TO ITEMS OF THE ATTACHED LISTING, AND HEREBY ACKNOWLEDGES AND AGREES THAT THE AMOUNT SHOWN ABOVE CONSTITUTES PAYMENT IN FULL ACCORDING TO THE CONTRACT DOCUMENTS.

EXCEPT TO THE EXTENT THE CONTRACT HAS BEEN MODIFIED BY PREVIOUSLY ISSUED DISTRICT CHANGE ORDERS, AND FURTHER MODIFIED BY THIS CHANGE ORDER, THE CONTRACT REMAINS IN FULL FORCE AND EFFECT.

RIO SCHOOL DISTRICT

Contractor: EJS Construction, Inc.

By _____

By _____

Date _____

Date _____

District Architect; KBZ

District PM/CM; Balfour Beatty Construction

By _____

By  _____

Date _____

Date 4/26/23 _____

PCO to Contract
Rio Bid RSD #22-02L

Rio School District
 Project No RSD 22-02L
 Rio Real HVAC & ELECT.

CO #4
 3/30/2023

Original Contract \$ 1,503,000.00

PCO No.	GC No.	Description	Reason	Cost/Credit
11R1 CREDIT	EJS	Install Seismic Cabiling Per DSA & CCD#002 on Roof Top Refrigerant Line Support/Rack Structure (Rio Real Admin Building) CREDIT FROM T & M WORK NOT TO EXCEED ORIGINAL APPROVED PROPOSAL COST OF \$23,903.62. WORK WAS COMPLETED FOR A FINAL COST OF \$15,802.49 GENERATING A CREDIT OF (\$8,101.13)	DSA Required the District to Install Roof Top Seismic Hold Down Cables & Anchors on the Relocated Roof Top Refrigerant Line Support/Rack System on the admin bldg. The Refrigerant Lines had to be relocated during construction to the roof top due to no room to install the refrigerant piping with in the attic space at the interior of the building.	(\$8,101.13)

Total CO #4	- \$8,101.13
Previous Approved CO (#1,#2,#3)	\$101,952.43
Original Contract	\$ 1,503,000.00
Revised Contract	<u>\$ 1,596,851.30</u>



Cost Proposal

(22-02L)
RR HVAC

CO# 682co#11

11 RI
FINAL
COST

Name : 681 Rio Real HVAC & Electrical 22-02L

offing - Install addroofing for seizmiz restraints

VAC - Furnish and install Qty 24 ac acaly Pyramid roof anchors and SS seismic cable restraints per detail 4 SRSRTA including E-tycon, anchorage, cable attachments, inspection. Excludes flashing.

Description	Labor			Labor Total	Description	Material			Unit Total
	Trade	Rate	HRS			QTY	Units	Cost per	
			0	\$ -				\$ -	
			0	\$ -				\$ -	
supervision 4/10/23	sup	\$ 95.00	2	\$ 190.00				\$ -	
supervision 4/11/23	sup	\$ 95.00	2	\$ 190.00				\$ -	
supervision 4/13/23	sup	\$ 95.00	3	\$ 285.00				\$ -	
supervision 4/13/23	sup	\$ 95.00	4	\$ 380.00				\$ -	
Total Labor Cost				\$ 1,045.00				\$ -	

Sub Contractor		Amount	Amount	
Name	Description	Amount	Labor	
Manuel Island Roofing	Patch around added seismic cables	\$ 3,028.00	\$ 1,045.	
Med Mechanical	Install Pipe restraints	\$ 10,198.16	Material	\$ -
			Sub Total	\$ 1,045.
			5%	\$ 52.
			Sub Total	\$ 1,097.
				\$ 13,226.
			10%	\$ 1,322.
			Sub Total	\$ 14,548.
			Sub Total	\$ 15,646.
			1.0%	\$ 156.
Contractor total		\$ 13,226.16	Total Cost	\$ 15,802.

FINAL COST \$ 15,802.49/100

Approval Signature

Date:

Channel Islands Roofing Inc.

Employee Owned
4155 North Southbank Road
Oxnard, CA 93036-1074
(805) 485-1622 phone
(805) 485-8634 fax

(11R1
FINAL
COST)

(22-02L
RR HVAC)

INVOICE

DATE	INVOICE NO.
4/17/2023	18577

BILL TO
EJS CONSTRUCTION
P.O. BOX 939
CARPINTERIA, CA 93014

PROJECT
RC22031F

DATE COMPLETED	DESCRIPTION	AMOUNT
	ADDITIONAL ROOFING FOR PROJECT LOCATED AT: RIO REAL ELEMENTARY SCHOOL 1140 KENNY STREET OXNARD, CA	3,028.00

If you have any questions, please contact Susan @
805-485-1622 ext 16 or susan@ciroofing.net

Thank you for choosing Channel Islands Roofing, Inc.	TOTAL \$3,028.00
---	-----------------------------------



(11R1)
FINAL
COST

(22-02L)
RR HVAC

REQUEST FOR CHANGE ORDER

07.1

To: EJS Construction, Inc
4998 Foothill Rd.
Carpinteria, CA 93013
Project: 1622 - Rio Real HVAC & Electrical

RFC No: 07.1
Date: 4/24/2023
Description: **CCD 02 Pipe Restraint (T&M)**

Furnish and install Qty 24 nCaddy Pyramid roof anchors and SS seismic cable restraints per detail 4/M301A including Layout, anchorage, cable attachments, inspection. Excludes Roofing

The above work is subject to the same conditions as specified in the original contract unless otherwise stipulated.

Upon approval the sum of **\$10,198.16** will be added to the contract price.

Original Contract	\$673,000.00
Other Approved Change Orders	\$27,455.00
Total Contract to Date	\$700,455.00
This Request	\$10,198.16
Other Pending Requests	\$465.00
Total Contract plus Pending RFCs	\$711,118.16

Authorized Signature: _____ Date: _____
Reed Mechanical Systems, Inc

Authorized Signature: _____ Date: _____
EJS Construction, Inc

11.22



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.22 Approval of Resolution No. 22/23-21 for the issuance of a Notice of Completion with EJS Construction, Project 22-02L Rio Real HVAC and Electrical.
Access	Public
Type	Action (Consent)
Recommended Action	It is recommended that the Board approve Resolution 22/23-21 for the issuance of a Notice of Completion for EJS Construction, Project 22-02L Rio Real HVAC and Electrical.

Public Content

Speaker:
Wael Saleh, Assistant Superintendent, Business Services

Rationale:

Project #22-02L for the HVAC and Electrical at Rio Real was completed by EJS Construction on April 27, 2023 and it is now time to file the Notice of Completion. All contract installation requirements have been satisfied by EJS Construction and verified by Balfour Beatty.

[NOC for Project 22-02L from Balfour Beatty.pdf \(178 KB\)](#)

[NOC and Resolution 22-23-21 EJS Real HVAC.pdf \(415 KB\)](#)

Administrative Content

Executive Content

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Balfour Beatty Construction

Rio School District
1800 Solar, 3rd Floor
Oxnard, CA 93030
Attn: Dr. Puglisi

April 27, 2023

Subject: Measure L Projects
Rio School District
Oxnard, CA

Re: Project #22-02L Rio Real HVAC & Electrical. (Rio Real Elementary School)
(Rio School District)
Recommendation to Request Board Approval for issuance of Notice of Completion
For EJS Construction Inc.

Dear Dr. Puglisi,

Please accept this letter as recommendation to request Board Approval for issuance of the Notice of Completion for work related to RSD Project #22-02L Rio Real HVAC & Electrical. (Rio School District). All contract installation requirements have been satisfied by EJS Construction, Inc. for Bid #22-02L. The final contract amount is as follows:

EJS Construction, Inc.	Base Agreement	\$1,503,000.00
EJS Construction, Inc.	Total Change Order Amount (1-4)	\$ 93,851.30
FINAL Cost		\$ 1,596,851.30

Should you have any questions, please contact me at any time.

Respectfully,



Keith Henderson
Senior Project Manager, Balfour Beatty

cc. Wael Saleh, Rio School District

RIO SCHOOL DISTRICT

RESOLUTION NO. 22/23-21

**NOTICE OF COMPLETION OF PROJECT #22-02L FOR THE
RIO REAL HVAC AND ELECTRICAL**

WHEREAS, pursuant to RSD Project No.22-02L, the Rio School District (“District”) contracted with EJS Construction for services related to the Rio Real HVAC and Electrical Project; and

WHEREAS, Contractor subsequently commenced the work on Project No.22-02L; and

WHEREAS, on April 27, 2023, the project construction manager confirmed that the work for Project No. 22-02L has been closed and certified the job was complete in accordance with the plans and specifications; and

WHEREAS, District has now determined to file the Notice of Completion, attached hereto as Exhibit A and incorporated herein by reference;

NOW, THEREFORE, be it hereby resolved that:

1. The foregoing recitals are true and correct.
2. The Board hereby accepts the Notice of Completion for Project No. 22-02L.
3. The Board delegates authority to the Superintendent and the Assistant Superintendent of Business Services or their designee to ensure that the Notice of Completion is filed with the Office of the Ventura County Recorder.

PASSED AND ADOPTED by the Board of Education at a regular meeting held on the 17th day of May, 2023 by the following vote on roll call:

AYES:

NOES:

ABSENT:

ABSTAIN:

Eleanor Torres,
President of the Board of Trustees

11.23



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.23 Approval of the 4th Modification with Tetra Tech for the Rio Del Valle Campus Enhancement Master Plan Expansion Project Environmental Impact Report.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	84,022.00
Budgeted	Yes
Budget Source	Measure L Funds
Recommended Action	It is recommended that the Board approve the 4th Modification with Tetra Tech for the Rio Del Valle Campus Enhancement Master Plan Expansion Project Environmental Impact Report.

Public Content

Speaker:
Wael Saleh, Assistant Superintendent, Business Services

Rationale:

The price estimate to complete Tasks 1 through 4 on a time and material not to exceed basis as shown in Table 3 below is \$84,022. This modification will increase the cost ceiling on Tetra Tech's existing Purchase Order by \$84,022.00. The original estimate was \$80,762.00 and will now be \$164,784.00.

PROJECT SCHEDULE

Task	Description	Duration
"Housekeeping Action"		
Task 1	Project Management	Ongoing throughout project.
Task 2	"Housekeeping Action" Plan TM	Two weeks following project initiation.
Task 3	"Housekeeping Action"	One day.
Task 4	SSI Addendum Report Preparation	8 weeks following completion of the "Housekeeping Action" (Task 3).

[TETRATECH Modification to Contract.pdf \(3,964 KB\)](#)

Administrative Content**Executive Content**

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.



Agenda Item Details

Meeting	May 17, 2023 - RSD Regular Board Meeting
Category	11. Consent
Subject	11.24 Approval of the 4th Modification with Tetra Tech for the Rio Del Valle Campus Enhancement Master Plan Expansion Project Environmental Impact Report.
Access	Public
Type	Action (Consent)
Fiscal Impact	Yes
Dollar Amount	84,022.00
Budgeted	Yes
Budget Source	Measure L Funds
Recommended Action	It is recommended that the Board approve the 4th Modification with Tetra Tech for the Rio Del Valle Campus Enhancement Master Plan Expansion Project Environmental Impact Report.

Public Content

Speaker:
Wael Saleh, Assistant Superintendent, Business Services

Rationale:

The price estimate to complete Tasks 1 through 4 on a time and material not to exceed basis as shown in Table 3 below is \$84,022. This modification will increase the cost ceiling on Tetra Tech's existing Purchase Order by \$84,022.00. The original estimate was \$80,762.00 and will now be \$164,784.00.

PROJECT SCHEDULE

Task	Description	Duration
"Housekeeping Action"		
Task 1	Project Management	Ongoing throughout project.
Task 2	"Housekeeping Action" Plan TM	Two weeks following project initiation.
Task 3	"Housekeeping Action"	One day.
Task 4	SSI Addendum Report Preparation	8 weeks following completion of the "Housekeeping Action" (Task 3).

[TETRATECH Modification to Contract.pdf \(3,964 KB\)](#)

Administrative Content**Executive Content**

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.



May 3, 2023

M-2907rev1

Transmitted Electronically

Mr. Wael Saleh, C.P.A., M.B.A.
Assistant Superintendent/Chief Business Official
Rio School District
1800 Solar Drive
Oxnard, California 93036
wsaleh@rioschools.org

Subject: Proposal to Perform a DTSC-Required “Housekeeping Action” for the Rio Del Valle Middle School Campus Enhancement Master Plan Expansion Project Environmental Impact Report (Modification No. 4).

References: a) *Supplemental Site Investigation Rio Del Valle Middle School Expansion Project, 2600 North Rose Avenue, Oxnard, California 93036* (Tetra Tech September 26, 2022).
b) *Conditional Approval of Supplemental Site Investigation Report, Rio Del Valle Middle School Expansion Project, 2600 South Rose Avenue, Oxnard (Site Code 304685)*. (Department of Toxic Substances Control October 27, 2022).

Dear Mr. Saleh:

Tetra Tech is pleased to present this proposal (Modification No. 4) to the Rio School District (RSD) to perform a DTSC-Required “Housekeeping Action” to support the Rio Del Valle (RDV) Middle School Campus Enhancement Master Plan Expansion Project in Ventura County, California (hereafter referred to as the Site). Sage Institute, Inc. (Sage) is coordinating this DTSC-Required “Housekeeping Action” for the RSD. The former owner provided a credit toward the purchase price of this parcel to cover RSD’s costs for this DTSC-Required “Housekeeping Action.”

BACKGROUND

Tetra Tech completed the *Supplemental Site Investigation Rio Del Valle Middle School Expansion Project, 2600 North Rose Avenue, Oxnard, California 93036* (SSI Report) (Reference a) for the RSD in September 2022 under regulatory oversight from the California Environmental Protection Agency EPA (Cal/EPA) Department of Toxic Substances Control (DTSC). The SSI Report was conditionally approved by the DTSC in a letter dated October 27, 2022 (Reference b). The DTSC conditional approval requires that the RSD complete additional site assessment for the SSI. In the October 27, 2022 letter, the DTSC required that additional step-out soil samples be collected and laboratory analysis performed to define the extent of diesel range (TPHd) impacted soil at sample location SS-23 and organochlorine pesticide (OCP) impacted soil around the Site residence at soil sample locations SS-30, SS-31, SS-32, SS-35, SS-36, and SS-39, and that the human health risk assessment (HHRE) be revised. A telephone conference call was conducted on November 9, 2022, between DTSC, Tetra Tech, and Sage representing the RSD in which three options to completing additional assessment to mitigate the TPH and OCP impacted soil were reviewed:

Tetra Tech



1. Perform Removal Action Workplan (RAW) for placing an asphalt cap over the area of impacted soil.
2. Perform School Based Scenario Human Health Risk Evaluation (HHRE) using the data from Phase II ESA and SSI and see if it passes for restricted land use and place a LUC on a portion of the Site.
 - a. Issue - HI quotient (non-cancerous) would likely still be greater than 1 due to TPH concentrations previously detected in the soil.
3. Perform a “Housekeeping Action” (limited to a maximum of 12 cubic yards (CY)) to remove TPH detected at concentrations greater the screening levels in the Phase II ESA and SSI to reduce HI quotient to less than 1 (around sample locations SS-10, SS-23 through SS-26, and SS-27 through SS-29), leave the OCP-impacted soil around the residential structures in place, and perform unrestricted land use scenario HHRE using the data collected from Phase II ESA, SSI, and TPH confirmatory sampling from the Housekeeping of TPH.

It was agreed that option three, performing a DTSC-Required “Housekeeping Action”, was the most desirable, if possible.

An additional telephone conference call was conducted on November 14, 2022, between DTSC and Tetra Tech to review these three options further. During this conference call it was agreed that a “Housekeeping Action” should be performed to remove the TPH-impacted soil from around sample locations SS-10, SS-23 through SS-26, and SS-27 through SS-29, and the dieldrin-impacted soil from around sample locations SS-31, SS-35, SS-36, and SS-39 (Figure 1). The TPH- and OCP- impacted soil removal would be verified through confirmatory soil samples. The DTSC-Required “Housekeeping Action” would be documented in a SSI Addendum Report submitted to DTSC for review and approval. The SSI Addendum Report would include an updated HHRE using the residential (unrestricted) land use scenario and updated soil confirmation data collected during this DTSC-Required “Housekeeping Action”.

SCOPE OF WORK

The DTSC-Required “Housekeeping Action” scope of work and price estimate presented in this proposal includes the work agreed to by DTSC during the November 14, 2022 telephone conference to complete the additional project management and “Housekeeping Action” to remove the TPH-impacted soil from around sample locations SS-10, SS-23 through SS-26, and SS-27 through SS-29, and the dieldrin-impacted soil from around sample locations SS-31, SS-35, SS-36, and SS-39.

Task 1: Project Management

Task 1 was revised to include additional labor for additional scheduling and additional coordination with DTSC for the DTSC-Required “Housekeeping Action”; consultation with DTSC, RSD, and Sage, and additional contract/subcontract administration.

Task 2: “Housekeeping Action” Technical Memorandum Preparation

Tetra Tech will prepare a “Housekeeping Action” Plan Technical Memorandum (TM) for the Site based on the DTSC requirements and comments discussed during the November 14, 2022 telephone conference call. The “Housekeeping Action” Plan TM will be submitted to DTSC for review and approval prior to commencing “Housekeeping Action” field activities.



The “Housekeeping Action” Plan TM will provide a summary of the Site background information; a “Housekeeping Action” Plan that provides the framework for “Housekeeping Action” field activities; a description of the “Housekeeping Action” soil removal techniques and procedures to be used; confirmation soil sample collection and laboratory analysis, site location and site plan maps detailing the proposed “Housekeeping Action” soil removal and confirmation sample locations. A schedule will be included in the “Housekeeping Action” TM showing the “Housekeeping Action” activities for the Site and their projected duration.

Task 3: “Housekeeping Action”

Site Specific Health and Safety Plan

Tetra Tech will update the SSI Site Specific Health and Safety Plan (SSHSP) for the DTSC-Required “Housekeeping Action” field work. The SSHSP is required by law to perform work at sites where workers may be exposed to hazardous waste and/or materials. Tetra Tech will prepare a SSHSP in accordance with Code of Federal Regulations (CFR) Section 1910.120, California Administrative Code (CAC), Title 8, and the Tetra Tech Corporate *Health and Safety Manual* (Tetra Tech 2011). The SSHSP will include a Site location map and a map showing the most direct route to the nearest emergency care center, the identity of the Site Health and Safety Officer, lists of the chemicals, materials, equipment, and physical conditions that pose a threat or hazard, and the level of protection that will provide for proper worker safety. Proof of valid and current OSHA training certifications will be required for all Site workers. The SSHSP will also describe procedures and practices to be followed during field activities, including safety monitoring and field decontamination. All fieldwork will be performed in accordance with the SSHSP. The SSHSP and completed field documentation will be included as an appendix in the SSI Addendum Report (Task 4).

Field Coordination and Utility Clearance

Tetra Tech will coordinate Site access with the Site owner, RSD, prior to performing the “Housekeeping Action”. The “Housekeeping Action” soil removal will be executed in a manner that avoids damaging crops and Site infrastructure.

The “Housekeeping Action” soil removal areas will be marked in the field using GPS coordinates from the Phase II ESA and SSI soil sampling events. These GPS sample location coordinates will be used to relocate these sample locations using the ESRI Collector program system. The estimated “Housekeeping Action” soil removal area coordinates will be entered into the ESRI Collector program prior to field work and corrected in the field as needed. The “Housekeeping Action” soil removal area depths in feet bgs will be recorded in our field notes. These data will be presented on figures and in tables in the SSI Addendum Report. The utility clearance for these “Housekeeping Action” soil removal areas will be performed by meeting with RSD and tenant, Reiter Affiliated Companies prior to performing the DTSC-Required “Housekeeping Action”. In addition, Tetra Tech will mark the proposed “Housekeeping Action” soil removal areas and contact Dig Alert to provide markout services. Tetra Tech will not be responsible for utilities encountered during field work that have not been marked out by Dig Alert, or physically indicated in the field by RSD.

“Housekeeping Action”

There are seven areas of soil impacted with TPH to be removed (Figure 2). The soil area at SS-23 and SS-24 are impacted with TPHg and TPHd from incidental releases from small portable above ground fueling tanks (ASTs) during fueling of vehicles and machinery used for agricultural operations at the Site and surrounding areas. The soils at areas SS-10, SS-25, SS-26, SS-28, and SS-29 are impacted with TPHd, and TPHm from incidental releases from automobiles that were formerly parked at the Site. It is



estimated that the depth of the TPH impacted soil to be removed from the seven impacted areas ranges from approximately 1.0 to 1.5 feet below ground surface (bgs) in surface areas ranging from approximately 19.6 to 54 square feet (ft²), with volumes ranging from approximately 0.7 to 2.0 cubic yards (CY) with a total volume of approximately 7.6 CY (Table 1).

There are four areas of soil impacted with OCPs to be removed (Figure 2). The soil impacted with OCPs is from applications of termiticide around the residential structure at locations SS-31, SS-35, SS-36, and SS-39. It is estimated that the depth of OCP impacted soil to be removed from the four impacted areas ranges from approximately 1.5 to 2.5 feet bgs in surface areas of approximately 11.2 ft² each, with volumes ranging from approximately 1.5 to 2.5 CY with a total volume of approximately 3.4 CY (Table 1).

The total estimated volume of soil to be removed from the Site is approximately 11 CY (Table 1).

Soil Excavation and Backfill - The proposed areas where the soil is to be removed are shown on Figure 2. The contaminant type, estimated areas, depths, and quantities of soil to be removed are shown on Table 1. The soil removal will be completed by using a backhoe-type excavator at all locations except SS-36. The soil removal at location SS-36 will need to be completed by manual hand excavation due to access limitations. The removed soils will be placed into a roll off bin. Tetra Tech will collect confirmatory soil samples from each excavation following the completion of soil removal activities. The confirmatory soil sample schedule is shown on Table 2.

The remedial excavations will be backfilled with clean soil that is readily available at the Site.

Decontamination of excavation equipment will be required prior to excavating at each location as follows:

- Cold wash and scrubbed with Alconox solution to remove remaining dirt, grime, grease, and oil;
- Rinse with potable water; and
- Rinse with deionized water.

Investigation derived waste (IDW) decontamination rinsate (water and solution) will be disposed into drums or combined with the excavated soil in the roll off bins for offsite disposal.

Confirmatory Soil Sample Analyses

The confirmatory soil sample analyses will be performed by Eurofins/Calscience, a California State Certified laboratory. The confirmatory soil samples submitted for laboratory analysis to assess the removal of TPHg, TPHd, and TPHm will be analyzed by USEPA method 8015M. The confirmatory soil samples submitted for laboratory analysis to assess the removal of the OCP dieldrin will be analyzed for OCPs by USEPA method 8081A. It is assumed that 8 discrete and one duplicate confirmatory soil sample (nine confirmatory samples total) will be analyzed for TPHg using USEPA method 8015M, 21 discrete and 3 duplicate confirmatory soil samples (24 confirmatory samples total) will be analyzed for TPHd/TPHm using USEPA method 8015M, and 12 discrete and two confirmatory soil samples (14 confirmatory samples total) will be analyzed for OCPs using USEPA method 8081A (Table 2).

TPH and OCP Impacted Soil Transport and Offsite Disposal - The soils removed by excavation will be characterized and transported to the Simi Valley Landfill and Recycling Center (SVLRC) for disposal. Based on review of the available analytical data from the Phase II ESA and SSI, it is assumed



that the soils to be excavated and disposed of offsite are nonhazardous waste. It is estimated that approximately 11 CY (19 tons) of TPH and OCP impacted soil will be characterized and transported offsite for disposal.

Task 4: SSI Addendum Report.

Tetra Tech will prepare and submit a SSI Addendum Report to DTSC. The SSI Addendum Report will provide background information about the Site, a description of field assessment activities including any modifications from the “Housekeeping Action” Plan TM, tabulated analytical data, maps showing sample locations, a comparison of confirmatory sample data to the EPA Regional Screening Levels (RSLs) and San Francisco Bay Regional Water Quality Control Board Tier 1 Environmental Screening Levels (ESLs) with modifications as discussed in the DTSC Human and Ecological Risk Office’s (HERO’s) *Human Health Risk Assessment (HHRA) Note 37* (HHRA Note 37), and conclusions and recommendations for any remaining areas of soil impacted by TPH and OCPs, or no further action (NFA) as warranted.

The SSI Addendum Report will also include a revised human health risk assessment using the residential (unrestricted) land use scenario based on the Phase II ESA, SSI, and “Housekeeping Action” confirmatory soil sample results collected during this “Housekeeping Action” as discussed in the November 14, 2022, telephone conference call.

A Draft and Final SSI Addendum Report will be prepared for this project. The Draft and Final SSI Addendum Reports will be submitted to the RSD and Sage for review prior to submittal to DTSC. In accordance with California Education Code (CEC) Section 17213.1(a)(6)(A), the Draft SSI Addendum Report will be submitted to DTSC for review and approval. Comments received from DTSC will be incorporated into the Final SSI Addendum Report as appropriate.

SCHEDULE

Tetra Tech is available to begin work immediately upon receipt of the signed revised purchase order. The proposed project schedule is provided below. This schedule can be revised based on input from RSD and Sage.

Project Schedule

Task	Description	Duration
“Housekeeping Action”		
Task 1	Project Management	Ongoing throughout project.
Task 2	“Housekeeping Action” Plan TM	Two weeks following project initiation.
Task 3	“Housekeeping Action”	One day.
Task 4	SSI Addendum Report Preparation	8 weeks following completion of the “Housekeeping Action” (Task 3).

Mr. Johnson Abram, the DTSC Project Manager assigned to the project indicated that he would review the “Housekeeping Action” Plan TM during the week of June 21, 2023. Assuming that the “Housekeeping Action” Plan TM is approved by June 30, 2023, the “Housekeeping Action” field work would be completed during the first two weeks of July 2023 and the SSI Addendum Report would be completed by September 18, 2023.

STAFF

Mr. James Steele will serve as the project manager for this project. Mr. Steele is a California Professional Geologist, (No. 5963), Certified Engineering Geologist (No. EG 1906), and California



Certified Hydrogeologist (No. HG 247) with over 34 years of experience performing projects for engineering geology, geotechnical engineering, hydrogeologic studies, landfill closure/post-closure monitoring, Phase I ESAs, Phase II ESAs, PEAs, and environmental remediation. He has extensive managerial and technical experience providing these services for K-12 schools throughout California.

Mr. Randy Westhaus is the Program Manager for Tetra Tech's School Services Program and will provide technical and management oversight for this project. Mr. Westhaus is a Registered Mechanical Engineer in California (California Certificate No. 25171) with over 43 years' experience in the environmental field. He has extensive managerial and technical experience performing Phase I and II ESAs, PEAs, geotechnical/geologic hazards investigations, and CEQA document preparation for school projects in California including several in the Oxnard area.

PRICE

Our price estimate to complete Tasks 1 through 4 on a time and material not to exceed basis as shown in Table 3 is \$84,022. This modification will increase the cost ceiling on our existing Purchase Order No. P21-02442 by \$84,022 from \$80,762 to \$164,784. Our price estimate is based on an assumed level of effort that may vary depending on the ease of Site access and field conditions. Table 4 contains a summary of our time and materials labor rates. Additional out of scope services, meetings, or reports that are requested will be billed on a time and materials basis.

ASSUMPTIONS

Several assumptions have been made in developing this modification proposal and price that if not valid, will constitute a change in the scope of work, requiring an adjustment in project cost. We will notify you of any such changes in writing. Assumptions and limitations to our scope of work are:

- The available site data are accurate and do not require excessive verification.
- There are no wetlands or other sensitive habitats located within the proposed Site.
- This cost estimate is based on our understanding of the current regulatory framework for the Site. Should regulations change or if additional regulatory requirements are imposed, the project work scope and costs may need to be modified.
- The Site property will be readily accessible to Tetra Tech personnel for "Housekeeping Action" field activities.
- Field work will be performed during normal working hours, i.e., 7 am to 5 pm and there are no working hours restrictions.
- The project is not governed by California's Prevailing Wage laws.
- Tetra Tech will not be responsible for utilities encountered during drilling that have not been marked out by Dig Alert, shown on provided plans, or physically indicated in the field by RSD.
- A boring permit will not be required for the SSL.
- Approximately 7.6 CY of TPH-impacted soil will be removed for offsite removal from excavations 1.0 to 1.5 feet deep at the seven locations shown on Figure 1.
- Approximately 3.4 CY of OCP-impacted soil will be removed for offsite removal from excavations 1.5 to 2.5 feet deep at the seven locations shown on Figure 1.
- Approximately 11 CY (19 tons) of nonhazardous TPH and OCP-impacted soil will be characterized and transported to the SVLRC for offsite disposal.
- The 11 soil removal excavations can be backfilled using clean soil from the Site.
- Eight discrete and one duplicate confirmatory soil sample (nine confirmatory samples total) will be analyzed for TPHg using USEPA method 8015M. Twenty-one discrete and 3 duplicate confirmatory soil (24 confirmatory samples total) samples will be analyzed for TPHd/TPHm



- using USEPA method 8015M. Twelve discrete and two confirmatory soil samples (14 confirmatory samples total) will be analyzed for OCPs using USEPA method 8081A (Table 2).
- Soil samples will be analyzed by Eurofins/Calscience for the target compounds listed in Table 1 for the “Housekeeping Action”.
 - The SSI Addendum Report will also include a revised human health risk assessment using the residential (unrestricted) land use scenario based on the Phase II ESA, SSI, and “Housekeeping Action” confirmatory soil sample results collected during this “Housekeeping Action” as discussed during the November 14, 2022, telephone conference call.
 - Following receipt of comments from RSD and Sage on the draft SSI Addendum Report, Tetra Tech will submit the draft SSI Addendum Report to the DTSC for review. Comments received from DTSC will be incorporated into the Final SSI Addendum Report as appropriate. Three hard copies and one electronic copy in PDF format on disk will be submitted to the RSD.

CONTRACTURAL TERMS AND CONDITIONS

We propose to perform these services in accordance with the revised purchase order P21-02442 dated June 8, 2021, amended January 24, 2022, between the RSD and Tetra Tech and the agreed-on scope of services presented in this modification proposal. Tetra Tech will begin implementation of the proposed scope of work immediately following written authorization acknowledging the RSD’s acceptance of this modification proposal.

Tetra Tech appreciates this opportunity to work with the RSD. Please contact Mr. Westhaus at (805) 455-0603 or Mr. Steele at (805) 681-6302 if you have any questions regarding our modification proposal.

Sincerely,

TETRA TECH, INC.

Handwritten signature of Randy T. Westhaus in black ink.

Randy T. Westhaus, P.E.
Director
randy.westhaus@tetrattech.com

Handwritten signature of James R. Steele in black ink.

James R. Steele
Associate Director
California Professional Geologist No. 5963
California Certified Engineering Geologist No. 1906
California Certified Hydrogeologist No. 247
jim.steele@tetrattech.com

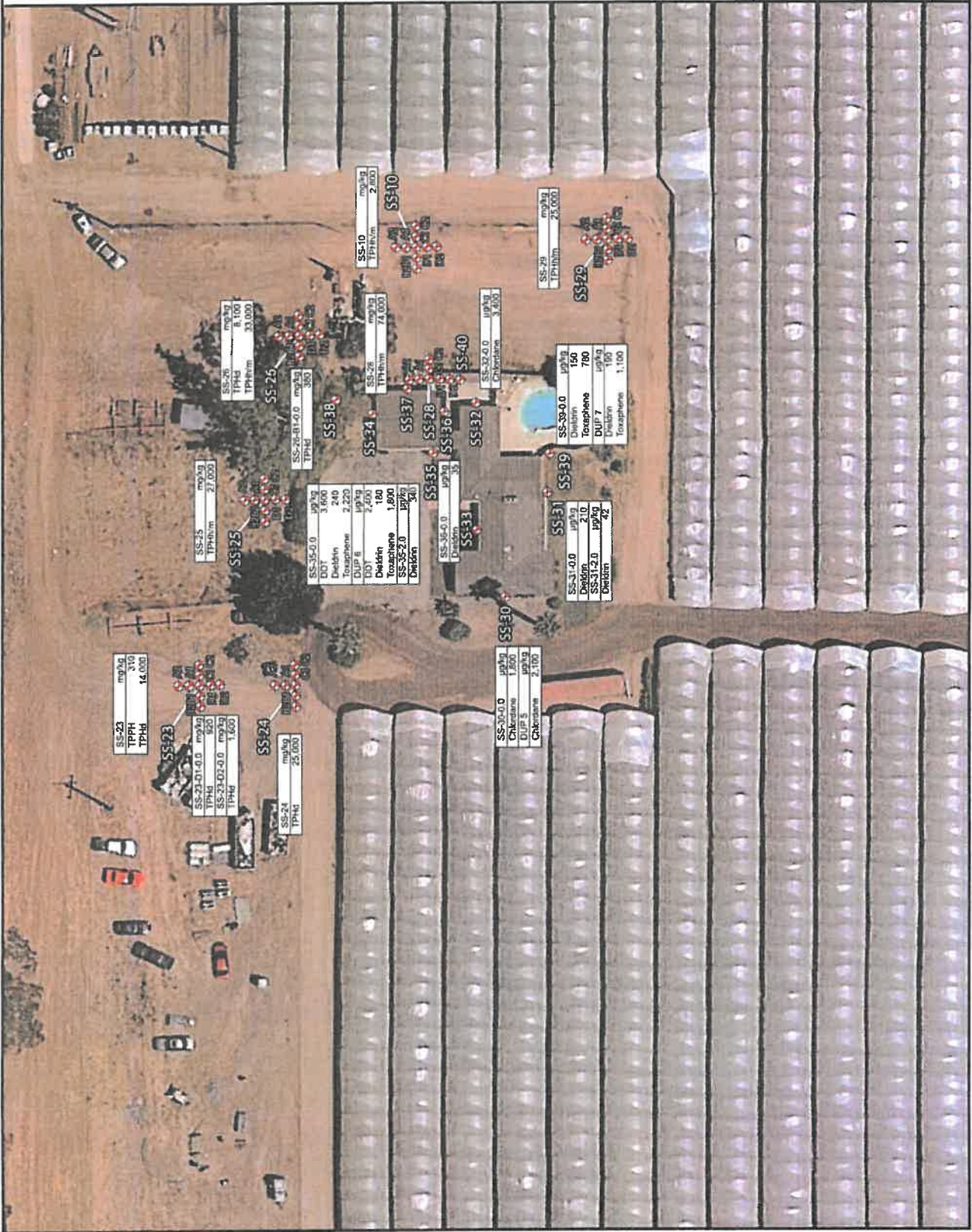
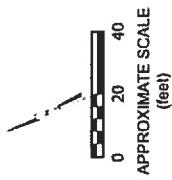
cc: James Elliot (Tetra Tech)
Catalina Arguiles (Tetra Tech)
Dr. Joel Kirschenstein, (Sage)

Attachments: Figure 1 – Sample Results Above Screening Levels
Figure 2 – Estimated Extent of TPH and OCPs in Soil Above Screening Level
Table 1 – Supplemental Site Investigation Addendum Sample Analysis Schedule
Table 2 – Estimated Extent and Volume of Soil Impacted with Total Petroleum Hydrocarbons and Organochlorine Pesticides
Table 3 – Tetra Tech Price Estimate
Table 4 – Tetra Tech Time and Materials Rates

LEGEND



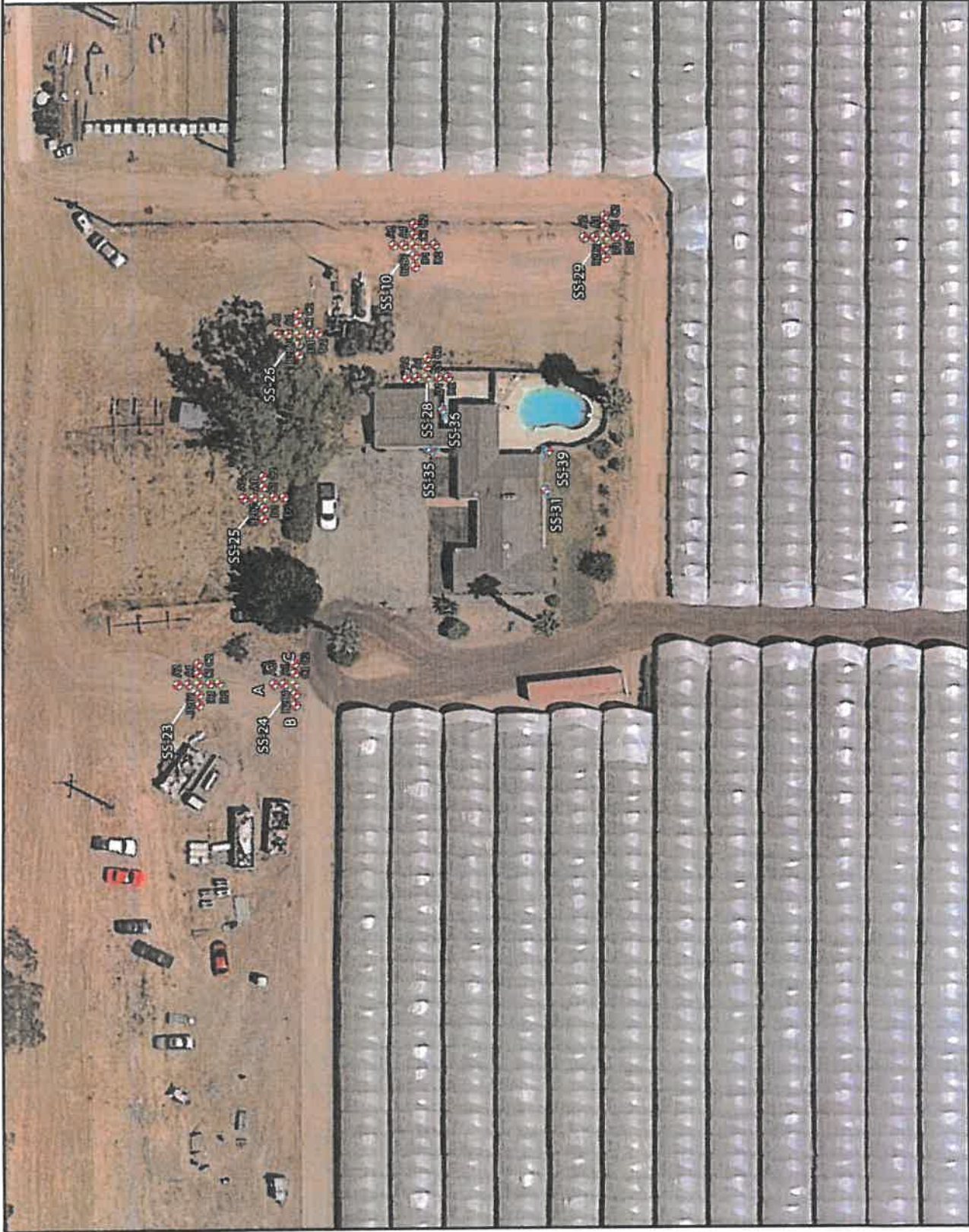
- mg/kg Milligrams per Kilogram
- µg/kg Micrograms per Kilogram
- TPPH Total Purgeable Petroleum Hydrocarbons (C4-C14)
- TPHd Diesel Total Petroleum Hydrocarbons (C12-C24)
- TPH/m Hydraulic Oil/Motor Oil Total Petroleum Hydrocarbons (C25-C32)



SAMPLE RESULTS ABOVE SCREENING LEVELS
SUPPLEMENTAL SITE INVESTIGATION
RIO SCHOOL DISTRICT
RIO DEL VALLE MIDDLE SCHOOL
EXPANSION PROJECT
2600 NORTH ROSE AVENUE
VENTURA COUNTY, CALIFORNIA

TTC Terra Tech
 5383 Hollister Ave, Suite 130
 Santa Barbara, CA 93111

DATE: 9/1/22
DRAWN BY: STEELE
PLATE NO.: 1

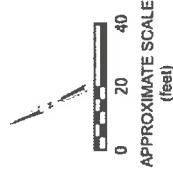


LEGEND

● Soil Sample Location

○ Estimated Extent of TPH in Soil to be Removed in Housekeeping Action

○ Estimated Extent of OCPs in Soil to be Removed in Housekeeping Action



ESTIMATED EXTENT OF TPH AND OCPs IN SOIL AT CONCENTRATIONS ABOVE SCREENING LEVELS
 RIO SCHOOL DISTRICT
 RIO DEL VALLE MIDDLE SCHOOL
 EXPANSION PROJECT
 2600 NORTH ROSE AVENUE
 VENTURA COUNTY, CALIFORNIA



Tetra Tech
 5381 Hollister Ave., Suite 130
 Santa Barbara, CA 93111

PROJECT NO.	DATE	DRAWN BY	PAGE NO.
4190	11/09/22	STEELE	2

Table 1
Estimated Extent and Volume of Soil Impacted with Total Petroleum Hydrocarbons and
Organochlorine Pesticides
to be Removed From the Site for the Housekeeping Action
Rio School District Rio Del Valle Middle School Expansion Project
2600 North Rose Avenue, Ventura County, California

Total Petroleum Hydrocarbons Impacted Soil			
Location	Lateral Extent (ft²)	Depth (ft bgs)	Volume (CY)
SS-10	19.6	1.5	1.1
SS-23	53.7	1.0	2.0
SS-24	19.6	1.0	0.7
SS-25	19.6	1.0	0.7
SS-26	43.6	1.0	1.6
SS-28	19.6	1.0	0.7
SS-29	19.6	1.0	0.7
	Minimum	Maximum	Total
Estimated Area Range (ft ²)	19.6	53.7	195.5
Estimated Depth Range (ft bgs)	1.0	1.5	NA
Estimated Volume Range (CY)	0.7	2.0	7.6
Organochlorine Pesticide Impacted Soil			
Location	Lateral Extent (ft²)	Depth (ft bgs)	Volume (CY)
SS-31	11.2	2.5	1.0
SS-35	11.2	2.5	1.0
SS-36	11.2	1.5	0.6
SS-39	11.2	1.5	0.6
	Minimum	Maximum	Total
Estimated Area Range (ft ²)	11.2	11.2	44.8
Estimated Depth Range (ft bgs)	1.5	2.5	NA
Estimated Volume Range (CY)	0.6	1.0	3.4
Combined Total Petroleum Hydrocarbon and Organochlorine Pesticide Impacted Soil			
	Minimum	Maximum	Total
Estimated Area Range (ft ²)	11.2	53.7	240
Estimated Depth Range (ft bgs)	1.0	2.5	NA
Estimated Volume Range (CY)	0.6	2.0	11

Notes:

CY - cubic yards

ft bgs- feet below ground surface

ft² - square feet

NA - Not applicable

Table 2
Proposed SSI Addendum Confirmatory Soil Sample Schedule
Rio School District Rio Del Valle Middle School Expansion Project
2600 North Rose Avenue, Ventura County, California

Matrix	Method	Discrete	Duplicate	Total
Soil	8015 B for GRO (C4-C12)	8	1	9
Soil	8015 B for DRO,MRO (C10-C28/C17-C44)	21	3	24
Soil	8081A for OCPs	12	2	14

Price Estimate
Rio School District
Rio Del Valle Middle School Campus Expansion Project
DTSC-Required "Housekeeping Action"
May 03, 2023

Category	Task 1 Project Management		Task 2 "Housekeeping Action" Tech Memo		Task 3 "Housekeeping Action" Field Work		Task 4 "Housekeeping Action" Report Preparation		Total Hours	Total Amount	
	Hours	Amount	Hours	Amount	Hours	Amount	Hours	Amount			
LABOR	Rate										
Director/Principal	\$259.00	6	\$1,554	6	\$1,554	2	\$518	4	\$1,036	18	\$4,662
Professional Geologist/Associate Director	\$205.00	20	\$4,100	20	\$4,100	8	\$1,640	10	\$2,050	58	\$11,890
Project Control	\$125.00	4	\$500	-	\$-	-	\$-	-	\$-	4	\$500
Principal-Level Engineer/Scientist	\$205.00	-	\$-	-	\$-	-	\$-	42	\$8,610	42	\$8,610
Junior-Level Engineer/Scientist	\$108.00	-	\$-	2	\$216	28	\$3,024	30	\$3,240	60	\$6,480
Senior-Level Environmental Technician	\$161.00	-	\$-	-	\$-	24	\$3,864	16	\$2,576	40	\$6,440
Junior Level TSS	\$78.00	-	\$-	-	\$-	-	\$-	24	\$1,872	24	\$1,872
Contract Management	\$200.00	2	\$400	-	\$-	-	\$-	-	\$-	2	\$400
Clerical Mid-Level	\$74.00	-	\$-	-	\$-	-	\$-	10	\$740	10	\$740
GIS Graphics/CADD	\$124.00	-	\$-	4	\$496	-	\$-	6	\$744	10	\$1,240
Junior-Level Word Processing/Publications	\$90.00	-	\$-	2	\$180	-	\$-	2	\$180	4	\$360
TOTAL LABOR		32	\$6,554	34	\$6,546	62	\$9,046	144	\$21,048	272	\$43,194
OTHER DIRECT COSTS	Units										
Field Meters and Equipment	\$150.00	-	\$-	-	\$-	2	\$300	-	\$-	2	\$300
PPE	\$12.00	-	\$-	-	\$-	2	\$24	-	\$-	2	\$24
Concrete Coring	\$0.00	-	\$-	-	\$-	-	\$495	-	\$-	-	\$495
Mileage	\$0.655	-	\$-	-	\$-	400	\$224	100	\$66	500	\$290
Subtotal ODCs			\$-		\$-		\$1,043		\$66	504	\$1,109
G&A Cost on ODCs at 12.93%			\$-		\$-		\$135		\$8		\$143
Markup on ODCs at 10%			\$-		\$-		\$118		\$7		\$125
TOTAL ODCs			\$-		\$-		\$1,296		\$81		\$1,377
SUBCONTRACTORS	Amount										
Laboratory (Eurofins)			\$-		\$-		\$3,225		\$-		\$3,225
Excavation/Disposal Subcontractor (AIS)			\$-		\$-		\$32,640		\$-		\$32,640
Subtotal on Subcontractors			\$-		\$-		\$35,865		\$-		\$35,865
Mark up on Subcontractors at 10%			\$-		\$-		\$3,586		\$-		\$3,586
TOTAL SUBCONTRACTORS			\$-		\$-		\$39,451		\$-		\$39,451
TOTAL ESTIMATED AMOUNT			\$6,554		\$6,546		\$49,793		\$21,129		\$84,022

Table 4
Tetra Tech Time and Materials Rates
Rio School District
Rio Del Valle Middle School Campus Expansion Project
DTSC-Required "Housekeeping Action"
May 03, 2023

Labor Category	Hourly Billing Rate
Vice President	\$290.00
Director/Principal	\$259.00
Principal Biologist	\$216.00
Professional Geologist/Associate Director	\$205.00
Principal-Level CEQA Specialist	\$198.00
Project Engineer	\$175.00
Senior-Level CEQA Specialist	\$157.00
Mid-Level CEQA Specialist	\$140.00
Mid-Level Biologist	\$113.00
Junior-Level CEQA Specialist	\$97.00
Senior Field Geologist/Engineer	\$144.00
Mid-Level Geologist/Project Manager	\$108.00
Project Control	\$125.00
Public Outreach Specialist	\$143.00
Principal-Level Engineer/Scientist	\$205.00
Staff Engineer/Geologist	\$134.00
Mid-Level Engineer/Scientist	\$121.00
Junior-Level Engineer/Scientist	\$108.00
Associate-Level Engineer/Scientist	\$95.00
Senior-Level Environmental Technician	\$161.00
Field Geologist/Engineer	\$124.00
Junior-Level Environmental Technician	\$103.00
Junior Level TSS	\$78.00
Contract Management	\$200.00
Clerical Mid-Level	\$74.00
Administration	\$100.00
GIS Graphics/CADD	\$124.00
Junior-Level Word Processing/Publications	\$90.00

Notes:

- Rates Effective through September 30, 2023
- Rates apply to normal working hours.
- Subcontractors will be billed at cost plus 10% profit
- Rates for field equipment are quoted upon request.

