

| HIGH SCHOOL/ INDUSTRY CERTIFICATION | CERTIFICATE/ LICENSE* | ASSOCIATE'S DEGREE | BACHELOR'S DEGREE | MASTER'S/ DOCTORAL PROFESSIONAL DEGREE |
|--|---------------------------------------|--|--|---|
| QuickBooks Certified User | Certified Management Accountant | Real Estate | Accounting | Financial Accounting |
| Microsoft Office Specialist - Word | Certified Management Accountant | Business/ Commerce | Business/ Commerce | Business/ Commerce |
| Certified Insurance Service Representative | Certified Income Specialist | Financial Planning and Services] | Financial Planning and Services] | Financial Planning |
| | Certified Public Accountant | Certified Income Specialist | Certified Income Specialist | |

Additional industry-based certification information is available on the TEA CTE website. For more information on postsecondary options for this program of study, visit TXCTE.org.

| Occupations | Median Wage | Annual Openings | % Growth |
|------------------------------------|----------------|--------------------|----------|
| Accountants and Auditors | \$71,469 | 14,436 | 22% |
| Loan Officers | \$68,598 | 2,419 | 19% |
| Personal Financial Advisors | \$86,965 | 1,861 | 52% |
| Administrative Service Managers | \$96,138 | 2,277 | 21% |
| Insurance Underwriters | \$66,206 | 594 | 14% |

| WORK BASED LEARNING AND EXPANDED | | | | |
|----------------------------------|---------------------|--|--|--|
| LEARNING OPPORTUNITIES | | | | |
| | Work Based Learning | | | |

| Exploration Activities: | Activities: |
|---|--|
| Business Professionals of America (BPA) | Internship with local accounting firm Microsoft Office Specialist (MOS) certifications |

The Accounting and Financial Services program of study teaches CTE learners how to examine, analyze, and interpret financial records. Through this program of study, students will learn the skills necessary to perform financial services, prepare financial statements, interpret accounting records, give advice, or audit and evaluate statements prepared by others. This program of study will also introduce students to mathematical modeling tools.



The Business, Marketing, and Finance Career Cluster focuses on careers in planning, organizing, directing, and evaluating business functions essential to efficient and productive business operations.

Successful completion of the Accounting & Financial Services program of study will fulfill requirements of the Business and Industry Endorsement. Revised - July 2020



COURSE INFORMATION

| COURSE NAME | SERVICE ID | PREREQUISITES (PREQ) COREQUISITES (CREQ) | Order |
|--------------------------------------|--|---|--------|
| Money Matters | 13016200 (1 credit) | None | 1 or 2 |
| Business Information Management I | 13011400 (1 credit) | None | 1 or 2 |
| Accounting I | 13016600 (1 credit) | None | 2 or 3 |
| Accounting II | 13016700 (1 credit) | PREQ: Accounting I | 3 or 4 |
| Career Preparation I | 12701300 (2 credits) 12701305 (3 credits) | None | 3 or 4 |

FOR ADDITIONAL INFORMATION ON THE BUSINESS, MARKETING, AND FINANCE CAREER CLUSTER, PLEASE CONTACT: Kyle Holton CTE Coordinator Kholton@mfisd.txed.net

It is the policy of Marble Falls ISD not to discriminate on the basis of race, color, national origin, sex or handicap in its vocational programs, services or activities as required by Title VI of the Civil Rights Act of 1964, as amended; Title IX of the Education Amendments of 1972; and Section 504 of the Rehabilitation Act of 1973, as amended. It is the policy of Marble Falls ISD not to discriminate on the basis of race, color, national origin, sex, handicap, or age in its employment practices as required by Title VI of the Civil Rights Act of 1964, as amended; Title IX of the Education Amendments of 1972; the Age Discrimination Act of 1975, as amended; and Section 504 of the Rehabilitation Act of 1973, as amended; Title IX of the Education Amendments of 1972; the Age Discrimination Act of 1975, as amended; and Section 504 of the Rehabilitation Act of 1973, as amended. Marble Falls ISD will take steps to assure that lack of English language skills will not be a barrier to admission and participation in all educational and vocational programs. For information about your rights or grievance procedures, contact the Title IX Coordinator at 1800 Colt Circle, Marble Falls TX 78654, <u>igasaway@mfisd.txed.net</u>, (830) 693.4357 and the Section 504 Coordinator at 1800 Colt Circle, Marble Falls TX 78654, <u>kgasaway@mfisd.txed.net</u>, (830) 693.4357.