

## PARTNERSHIP PACKAGES

**DEVELOPED FOR** 

# **KUNA HIGH SCHOOL** KUNA, IDAHO



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DAKTRONICS SPORTS MARKETING



# PARTNER WITH **KUNA HIGH SCHOOL**

We are excited to offer your business an opportunity to showcase your school and community support while taking advantage of prime advertising during every game. But your support goes beyond game night. Your sponsorship also contributes to:



### ACADEMICS

students can get hands-on experience beyond the classroom

### **ACTIVITIES**

band, cheer and student government can all see benefits from your sponsorship

#### BUDGET ッシ

your business can help pay for the video board itself, and add to school funds



### **ATHLETES**

students get pumped up when they see themselves in lights

"It gives our school a fantastic way to showcase our students, as we did at senior night. The climate created was electric! It's also a terrific way to fundraise with commercials showcasing our corporate sponsors."



Kasey Teske, Principal, Canyon Ridge High School

Been there Dunk ed

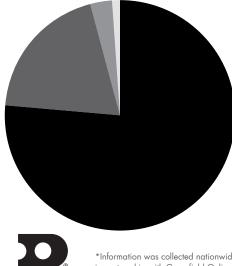
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Lets Go Kund

# GOOD FOR YOUR BUSINESS

While supporting your local high school is worthwhile on its own, surveys show that people are more likely to patronize businesses that support local high schools!

Knowing that a company or brand is a sponsor of your local high school, would you be more likely to purchase a product or service from and actively support that company?\*



Agree: 76.51% Neutral: 19.37% Disagree: 3.15% Don't Know: .097%

> DAKTRONICS SPORTS MARKETING 4

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\*Information was collected nationwide from adults ages 18-54 who have children ages 12-17 represented in their household. Turnkey Sports & Entertainment administered the study in partnership with Greenfield Online. Turnkey Sports & Entertainment is the leading custom market research company in the sports and life entertainment industry. Greenfield Online is the pioneer of online consumer research globally and provides its resources within the sports industry exclusively to Turnkey Sports & Entertainment.



## GAIN THE HOME-COURT ADVANTAGE **AT KUNA HIGH SCHOOL**

Stimulate sales

**Increase brand loyalty** 

Drive traffic to your business

Create brand awareness and visibility

Set yourself apart from the competition

Show support for our community and students

Help keep athletic programs healthy and competitive

Reach local and out-of-town customers more effectively

Enhance the fan experience and leave a positive impression about your business and our team

"Our sponsors love it, too. It's impressive. It's got the 'wow' effect."

Chuck Jaco, Athletic Director, Perrysburg High School



# GIVES STUDENTS EXPERIENCE IN THE FIELD

We are excited to offer your business an opportunity to showcase your school and community support while taking advantage of prime advertising during every game. But your support goes beyond game night. Your sponsorship also contributes to:

Design and multimedia students have the opportunity to produce videos, create animations, and develop graphics and advertisements for the entire audience to see. They can operate cameras, run instant replays and even run the display itself.

This is valuable experience for our students, because we use the same equipment that can be found in colleges and professional facilities across the nation.

Our students and their families will thank you!

"We have had two students find work at the college level since implementing a Daktronics board at Carroll High School."

Chelsea Bisson, Business Instructor, Carroll High School



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# FUTURE CAREERS IN THE FIELD

Your partnership with Kuna High School will bring students the opportunity to work on the same game day production equipment utilized at Daktronics college and professional leagues such as Gonzaga, College of Idaho and Weber State University!

## **RELATED CAREERS**

#### RADIO

Play-by-Play Announcer Color Analyst Audio Engineer Editor

#### MARKETING

Promotions Ticket Sales Street Team Social Media Specialist TV PRODUCTION On-Air Personality Video Engineer Audio Engineer Camera Operator Lighting Designer Director Producer Editor Stage-Floor Manager

#### GRAPHIC DESIGN Web Specialist Graphic Designer

FACILITY/TEAM OPERATION

Video Display Operator Sports Information Director Statistician Clock/Scoreboard Operator

DAKTRONICS SPORTS MARKETING 8

74.5

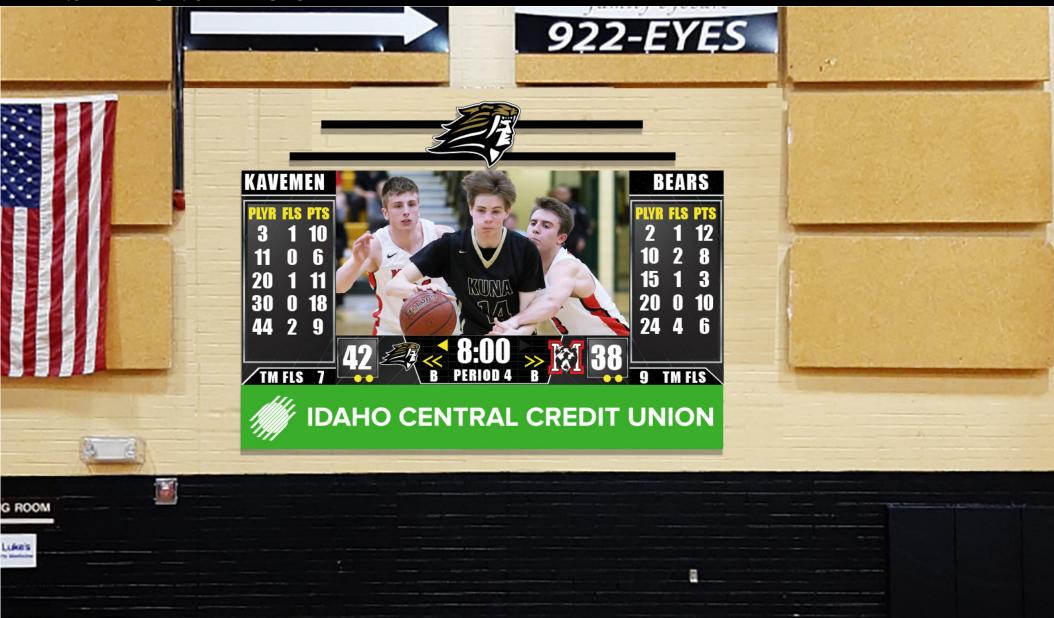
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HOW CONVENIENT IS THAT?

usbank

Arbys

## INSTALLATION SITE PHOTO



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## KUNA HIGH SCHOOL INSTALLATION SITE PHOTO

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## ANCHOR PARTNERSHIP

#### ANCHOR PARTNERSHIP (\$20,000/YEAR FOR 5 YEAR AGREEMENT)

#### DIGITAL CONTENT

At Least (6) In-Game advertising exposures and brand recognitions. Could include statiuc logo, text, ad promo, commercials, PA announcements, etc...

PRE and POST events - rotating advertising exposures at every home event. Logo/text will rotate with other sponsors, school information, and game prompts.

Exclusive in-game video feature/entitlement for each regular season home varsity football game to be determined between Kuna and Sponsor; Anchor sponsor gets 1st choice one of the following

- Official Starting Lineup
- Touchdown
- First Down
- Timeout
- Senior Spotlight
- Conference Standings/ Out of Town Scores
- Student Athlete or Teacher of the Month
- Halftime Show
- Upcoming Event

#### PROMOTIONAL GAME SPONSORSHIP - OUTDOOR

Sponsor will have opportunity for one (1) game-day sponsorship per year at Kuna Stadium. –

- o Opportunity for promotional giveaway and contesting -
- o Opportunity to promote or distribute specialty items -
- o Opportunity for tabling/kiosk display at game -
- o Opportunity to honor employees, conduct a contest, sponsor a performance, etc.



#### DIGITAL CONTENT - INDOOR

At Least (6) In-Game advertising exposures and brand recognitions. Could include statiuc logo, text, ad promo, commercials, PA announcements, etc...

PRE and POST events - rotating advertising exposures at every home event. Logo/text will rotate with other sponsors, school information, and game prompts.

Exclusive in-game video feature/entitlement for each regular season home varsity basketball game to be determined between Kuna and Sponsor; Anchor sponsor gets 1st choice one of the following

- Official Starting Lineup
- Opening Tip
- Timeout
- Senior Spotlight
- Conference Standings/ Out of Town Scores
- Student Athlete or Teacher of the Month
- Halftime Show
- Upcoming Event

#### PROMOTIONAL GAME SPONSORSHIP - INDOOR

Sponsor will have opportunity for two (2) game-day sponsorships per year at Kuna Basketball games –

- o Opportunity for promotional giveaway and contesting –
- o Opportunity to promote or distribute specialty items -
- o Opportunity for tabling/kiosk display at game -
- o Opportunity to honor employees, conduct a contest, sponsor a performance, etc.

#### MULTI-MEDIA/PRINT/PROMOTIONS - INDOOR

Four (4) event passes which includes admission to all varsity home athletic events (excludes post season events)

Four (4) Field Access passes for Warm Ups One

One (1) preferred Parking pass

One (1) - logo/link on athletic website

Social Media recognition and opportunities

Opportunity to use athletic logo "mark" as part of own marketing efforts i.e. 'Official sponsor of  $\_\_$  Athletics"

## FOUNDING PARTNERSHIP

#### FOUNDING PARTNERSHIP (\$10,000/YEAR FOR 5 YEAR AGREEMENT)

#### DIGITAL CONTENT

At Least (3) In-Game advertising exposures and brand recognitions. Could include static logo, text, ad promo, commercials, PA announcements, etc...

PRE and POST events - rotating advertising exposures at every home event. Logo/text will rotate with other sponsors, school information, and game prompts.

Exclusive in-game video feature/entitlement for each regular season home varsity football game to be determined between Kuna and Sponsor; Anchor sponsor gets 1st choice one of the following

- Official Starting Lineup
- Touchdown
- First Down
- Timeout
- Senior Spotlight
- Conference Standings/ Out of Town Scores
- Student Athlete or Teacher of the Month
- Halftime Show
- Upcoming Event

#### MULTI-MEDIA/PRINT/PROMOTIONS - OUTDOOR

Two (2) event passes which includes admission to all varsity home athletic events (excludes post season events)

Two (2) Field Access passes for Warm Ups One

One (1) - logo/link on athletic website

Social Media recognition and opportunities

Opportunity to use athletic logo "mark" as part of own marketing efforts i.e. 'Official sponsor of \_\_\_\_ Athletics"



#### DIGITAL CONTENT - INDOOR

At Least (3) In-Game advertising exposures and brand recognitions. Could include static logo, text, ad promo, commercials, PA announcements, etc...

PRE and POST events - rotating advertising exposures at every home event. Logo/text will rotate with other sponsors, school information, and game prompts.

Exclusive in-game video feature/entitlement for each regular season home varsity basketball game to be determined between Kuna and Sponsor; Anchor sponsor gets 1st choice one of the following

- Official Starting Lineup
- Opening Tip
- Timeout
- Senior Spotlight
- Conference Standings/ Out of Town Scores
- Student Athlete or Teacher of the Month
- Halftime Show
- Upcoming Event

#### PROMOTIONAL GAME SPONSORSHIP - INDOOR

Two (2) event passes which includes admission to all varsity home athletic events (excludes post season events)

Two (2) Field Access passes for Warm Ups One

One (1) – logo/link on athletic website

Social Media recognition and opportunities - Opportunity to use athletic logo "mark" as part of own marketing efforts i.e. 'Official sponsor of Athletics"

#### MULTI-MEDIA/PRINT/PROMOTIONS - INDOOR

Four (4) event passes which includes admission to all varsity home athletic events (excludes post season events)

Four (4) Field Access passes for Warm Ups One

One (1) preferred Parking pass

One (1) - logo/link on athletic website

Social Media recognition and opportunities

Opportunity to use athletic logo "mark" as part of own marketing efforts i.e. 'Official sponsor of  $\_\_$  Athletics"

## PREMIER PARTNERSHIP

#### PREMIER PARTNERSHIP (\$5,000/YEAR FOR 5 YEAR AGREEMENT)

#### DIGITAL CONTENT

PRE and POST events - rotating advertising exposures at every home event. Logo/text will rotate with other sponsors, school information, and game prompts at each event.

PA announcements recognizing and thanking premier partners

#### MULTI-MEDIA/PRINT/PROMOTIONS - OUTDOOR

Two (2) event passes which includes admission to all varsity home athletic events (excludes post season events)

One (1) – logo/link on athletic website

Social Media recognition and opportunities

Opportunity to use athletic logo "mark" as part of own marketing efforts i.e. 'Official sponsor of \_\_\_\_ Athletics"

#### DIGITAL CONTENT - INDOOR

PRE and POST events - rotating advertising exposures at every home event. Logo/text will rotate with other sponsors, school information, and game prompts at each event.

PA announcements recognizing and thanking premier partners

#### MULTI-MEDIA/PRINT/PROMOTIONS - INDOOR

Two (2) event passes which includes admission to all varsity home athletic events (excludes post season events)

One (1) - logo/link on athletic website

Social Media recognition and opportunities

Opportunity to use athletic logo "mark" as part of own marketing efforts i.e. 'Official sponsor of  $\_\_$  Athletics"





# INVEST IN **Kavemen Pride**

- > ANCHOR PARTNER [4 available] \$20,000 for 5yr Agreement
- > FOUNDING PARTNER [6 available] \$10,000 for 5yr Agreement
- > PREMIER PARTNER [6 available] \$5,000 for 5yr Agreement



We appreciate the chance to present these sponsorship opportunities to you. We hope you choose to partner with us, so we can strengthen our relationship as we help you gain more exposure and visibility within the school and community.

We also thank you for helping our school build a better athletic program, add to our curriculum, and even provide a better experience for our fans. We look forward to helping you connect with your own fans – and potential loyal customers – for years to come.

### CONTACT INFORMATION

LUKE WOLF ATHLETIC DIRECTOR LSWOLF@KUNASCHOOLS.ORG



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**BILLBOARD AD** 

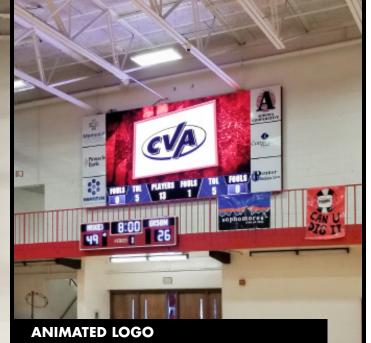
**BILLBOARD AD (RIGHT ZONED AREA)** 

1

COMMERCIAL



FEATURE ENTITLEMENT



**VIDEO** WHY ADVERTISE AT SCHOOLS?

