Addressing Long-Term Budget Challenges

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| | Scenario 1 | | | | | | | |
|---|--|--|----------------|----------------------|------------------------------|-------|----------------------------|------------------------------|
| | No Additio | Scenario 1 nal Revenues and No Expenditure Reductions | Ye | ar 1 | Year 2 | Ţ | Year 3 | Year 4 |
| H | Beginning Balance 1 | 5% | \$ 25,5 | 500,000 \$ | 11,500,000 | \$ | (6,500,000) | \$ (26,900,000) |
| | evenue On-Going Reduction | | , | 000,000 000,000) | 160,000,000 | 10 | 60,000,000 | 161,600,000 |
| • | On-Going Increase Y On-Going Increase Y | /ear 3 - 1% | | , , | | | 1,600,000 | 3,232,000 |
| E | xpense Annual On-Going I | ncreases (health insurance, step & column, utilities, etc. | × / | 000,000) 000,000) | (174,000,000) (4,000,000) | ` | 78,000,000) (4,000,000) | (182,000,000) (4,000,000) |
| F | Ending Balance | | \$ 11, | 500,000 \$ | (6,500,000) | \$ (2 | 26,900,000) | \$ (48,068,000) |
| | | Structural | Deficit \$ 14, | 000,000 \$ | 18,000,000 | \$ 2 | 20,400,000 | \$ 21,168,000 |

| Base Assumptions | |
|--|--|
| Balanced Budget - Revenues equal Expenditures | |
| Beginning Fund Balance/Reserve is 15% | |
| Revenue Reduction is \$10 million On-Going | |
| Year 3 - 1% Increase On-Going | |
| Year 4 - 2% Increase On-Going | |
| On-Going Expenditures Increase \$4 million per Year (health insurance, step & column, utilities) | |

| Scenario 2 Assumes \$10 million One-Time Revenue (plus) \$4 million Balance Transfer | Year 1 | Year 2 | Year 3 | Year 4 |
|--|------------------------------|------------------------------|------------------------------|------------------------------|
| Beginning Balance 15% | \$ 25,500,000 | \$ 25,500,000 | \$ 7,500,000 | \$ (12,900,000) |
| Revenue On-Going Reduction | 170,000,000 (10,000,000) | 160,000,000 | 160,000,000 | 161,600,000 |
| On-Going Increase Year 3 - 1% On-Going Increase Year 4 - 2% | | | 1,600,000 | 3,232,000 |
| NEW - One-Time Funding | 10,000,000 | | | |
| NEW - One-Time Balance Transfer | 4,000,000 | | | |
| Expense Annual On-Going Increases (health insurance, step & column, utilities, etc.) | (170,000,000) (4,000,000) | (174,000,000) (4,000,000) | (178,000,000) (4,000,000) | (182,000,000) (4,000,000) |
| Ending Balance | \$ 25,500,000 | \$ 7,500,000 | \$ (12,900,000) | \$ (34,068,000 |

| Base Assumptions |
|--|
| Balanced Budget - Revenues equal Expenditures |
| Beginning Fund Balance/Reserve is 15% |
| Revenue Reduction is \$10 million On-Going |
| Year 3 - 1% Increase On-Going |
| Year 4 - 2% Increase On-Going |
| On-Going Expenditures Increase \$4 million per Year (health insurance, step & column, utilities) |

| Scenario 3 | | | | | |
|---|-----------------------------|---------------|---------------|-------------|-------|
| Scenario 3 Assumes Receipt of \$10 million (plus) \$4 million Balance Transfer (plus) \$5 million of Flex Funds for 3 Years | Year 1 | Year 2 | Year 3 | Year 4 | |
| Beginning Balance 15% | \$ 25,500,000 | \$ 30,500,000 | \$ 17,500,000 | \$ 2,100, | ,000 |
| Revenue On Going Paduation | 170,000,000 (10,000,000) | 160,000,000 | 160,000,000 | 161,600, | ,000 |
| On-Going Reduction On-Going Increase Year 3 - 1% | (10,000,000) | | 1,600,000 | | |
| On-Going Increase Year 4 - 2% | | | | 3,232, | ,000 |
| NEW - One-Time Funding | 10,000,000 | | | | |
| NEW - One-Time Balance Transfer | 4,000,000 | | | _ | |
| NEW - Flex Transfers | 5,000,000 | 5,000,000 | 5,000,000 | Ends | |
| Expense | (170,000,000) | (174,000,000) | (178,000,000) | (182,000, | ,000) |
| Annual On-Going Increases (health insurance, step & column, utilities, etc.) | (4,000,000) | (4,000,000) | (4,000,000) | (4,000, | ,000) |
| Ending Balance | \$ 30,500,000 | \$ 17,500,000 | \$ 2,100,000 | \$ (19,068, | ,000) |

| D | • | |
|------|-------|--------|
| Raco | Accum | nfinne |
| Dasc | Assum | puons |
| | | |

Balanced Budget - Revenues equal Expenditures

Beginning Fund Balance/Reserve is 15%

Revenue Reduction is \$10 million On-Going

Year 3 - 1% Increase On-Going

Year 4 - 2% Increase On-Going

On-Going Expenditures Increase \$4 million per Year (health insurance, step & column, utilities)

| Scenario 4 | | | | |
|---|------------------------------|------------------------------|-------------------------------|------------------------------|
| Scenario 4 Assumes Receipt of \$10 million (plus) \$4 million Balance Transfer (plus) \$5 million of Flex Funds for 3 Years (plus) New On-Going Expenditure Reductions each Year \$ 2 million, \$1.95 million, \$1.85 million, \$1.75 million | Year 1 | Year 2 | Year 3 | Year 4 |
| Beginning Balance 15% | \$ 25,500,000 | \$ 32,500,000 | \$ 23,450,000 \$ | 5 13,850,000 |
| Revenue On-Going Reduction | 170,000,000 (10,000,000) | 160,000,000 | 160,000,000 | 161,600,000 |
| On-Going Increase Year 3 - 1% On-Going Increase Year 4 - 2% | | | 1,600,000 | 3,232,000 |
| NEW - One-Time Funding | 10,000,000 | | | |
| NEW - One-Time Balance Transfer NEW - Flex Transfers | 4,000,000 5,000,000 | 5,000,000 | 5,000,000 | Ends |
| Expense Annual On-Going Increases (health insurance, step & column, utilities, etc.) | (170,000,000) (4,000,000) | (172,000,000) (4,000,000) | (174,050,000) (4,000,000) | (176,200,000) (4,000,000) |
| Reduction in On-Going Expenditures - Year 1 Additional Reductions in On-Going Expenditures - Year 2 Additional Reductions in On-Going Expenditures - Year 3 Additional Reductions in On-Going Expenditures - Year 4 | 2,000,000 | 1,950,000 | 1,850,000 | 1,750,000 |
| Ending Balance | \$ 32,500,000 | \$ 23,450,000 | \$ 13,850,000 | · · · |
| Same Base Assumptions as Other Scenarios | | | ve Balance to Meet 3% Rese | erve |

Scenario 1 through 4 - Summary

| | Ending Fund Balance | | | | | | |
|---|---------------------|----------------|------------------------------|-----------------|--|--|--|
| | Year 1 | Year 2 | Year 3 | Year 4 | | | |
| Scenario 1 - No Additional Revenues and No Expenditure Reductions | \$ 11,500,000 | \$ (6,500,000) | \$ (26,900,000) | \$ (48,068,000) | | | |
| Scenario 2 - Assumes Receipt of \$10 million One-Time Payment (plus) \$4 million Balance Transfer | 25,500,000 | 7,500,000 | (12,900,000) | (34,068,000) | | | |
| <u>Scenario 3</u> - Assumes Receipt of \$10 million (plus) \$4 million Balance Transfer (plus) \$5 million of Flex Funds for 3 Years | 30,500,000 | 17,500,000 | 2,100,000 | (19,068,000) | | | |
| <u>Scenario 4</u> - Assumes Receipt of \$10 million (plus) \$4 million Balance Transfer (plus) \$5 million of Flex Funds for 3 Years (plus) New On-Going Expenditure Reductions each Year \$ 2 million, \$1.95 million, \$1.85 million, \$1.75 million | \$ 32,500,000 | \$ 23,450,000 | \$ 13,850,000 | \$ 232,000 | | | |
| | | | tive Balance to Meet 3% R | eserve | | | |

The Cumulative Impact of an On-Going Expenditure Reduction in Year 1 *(Sample District)*

When is a \$1 Million Reduction Equal to \$3 Million

| | | | | Impact of Reducing On-Going Expenditures |
|---------------|---------------|---------------|------------------|--|
| Year 3 | Year 2 | Year 1 | Base Year | |
| \$ 12,000,000 | \$ 11,000,000 | \$ 10,000,000 | \$ 10,000,000 | Beginning Balance |
| 100,000,000 | 100,000,000 | 100,000,000 | 100,000,000 | Revenue |
| (99,000,000) | (99,000,000) | (100,000,000) | (100,000,000) | Expense |
| | | 1,000,000 | | Reduction in On-Going Expenditures |
| \$ 13,000,000 | \$ 12,000,000 | \$ 11,000,000 | \$ 10,000,000 | Ending Balance |
| \$ 3,000,000 | | | | Savings over 3 years |
| \$ 3,0 | | | | Savings over 3 years |

Potential Funding Sources for the \$25.3 Million Negative Balance in 2011-12

| Additional Sources | | | 2008 | -09 Thro | ough 2 | | | |
|---|-----|------------------------|------|------------------------|--------|-------------------------|------|----------------------------|
| Additional Sources | | End Balance 2007-08 | | Currently Allocated | | Additional Generated | | ance able to 2011-12 |
| | (mi | llions) | | | | | (mil | lions) |
| Program Balances Currently in Place | | | | | | | | |
| Restricted Maintenance Account | \$ | 3.5 | \$ | - | \$ | 1.2 | \$ | 4.7 |
| Special Education | | 3.3 | | (2.5) | | - | | 0.8 |
| Options Finalized for Consideration | | | | | | | | |
| Stop GASB 45 Contribution Currently Budgeted (est.) | | - | | - | | 4.8 | | 4.8 |
| Stop Deferred Maintenance Transfer Currently Budgeted (est.) | | - | | - | | 4.8 | | 4.8 |
| Retain State Deferred Maintenance Revenue for General Fund (est.) | | - | | - | | 4.8 | | 4.8 |
| Projected Reserves for Utilization in the 2011-12 Budget | | | | | | | \$ | 19.9 |

Potential Funding Sources for the \$25.3 Million Negative Balance in 2011-12

| Options Not Finalized | | | | | | | | |
|--|------------------------|-----|------------------------|----------|-------------------------|--------|------|------------------------------|
| | | | 2008 | 8-09 Thr | ough 2 | 011-12 | | |
| Additional Sources | End Balance 2007-08 | | Currently Allocated | | Additional Generated | | Avai | lance lable to 2011-12 |
| Options Not Finalized | | | | | | | | |
| Sweep Textbook Revenue to Match Restricted Lottery Balance | \$ | 2.4 | \$ | - | \$ | 1.6 | \$ | 4.0 |
| Sweep Other Categorical Balances | | ??? | | ??? | | ??? | | ??? |
| Flex Transfers - Reduce Categorical Programs | | ??? | | ??? | | ??? | | ??? |
| Federal Stimulus Funding | | ??? | | ??? | | ??? | | ??? |
| Program Reductions | | ??? | | ??? | | ??? | | ??? |

| Other Funds Available | | | 2008 | 8-09 Thro | ugh 2 | 011-12 | | |
|--|------------------------|------|------------------------|-----------|-------------------------|--------|------|------------------------------|
| Additional Sources | End Balance 2007-08 | | Currently Allocated | | Additional Generated | | Avai | lance lable to 2011-12 |
| Other Funds Available | _ | | | | | | | |
| Debt Service Fund | \$ | 15.4 | \$ | (5.2) | \$ | - | \$ | 10.2 |
| GASB Funds 20.0 & 67.2 - Currently \$1.25 Million Budgeted Assumes No Contributions 08-09 Forward | | 8.0 | | (3.8) | | - | | 4.3 |

Potential Funding Sources for the \$25.3 Million Negative Balance in 2011-12

| | | | 2008-09 Through 2011-12 | | |)11-12 | Balance | | |
|---|------------------------|-------------|-------------------------|----------------|-------------------------|-------------------|--------------------------------|----------------------------------|--------------------------|
| Additional Sources | End Balance 2007-08 | | Currently Allocated | | Additional Generated | | Available to Use in 2011-12 | | |
| | (millions) | | | | | | (millions) | | |
| Program Balances Currently in Place Restricted Maintenance Account Special Education | \$ | 3.5 3.3 | \$ | - (2.5) | \$ | 1.2 - | \$ | 4.7 0.8 | Additional Sources |
| Options Finalized for Consideration | | | | | | | | | |
| Stop GASB 45 Contribution Currently Budgeted (est.) Stop Deferred Maintenance Transfer Currently Budgeted (est.) Retain State Deferred Maintenance Revenue for General Fund (est.) Projected Reserves for Utilization in the 2011-12 Budget | | - - | | - - | | 4.8 4.8 4.8 | \$ | 4.8 4.8 4.8 19.9 | |
| Options Not Finalized | | | | | | | | | |
| Sweep Textbook Revenue to Match Restricted Lottery Balance | \$ | 2.4 | \$ | - | \$ | 1.6 | \$ | 4.0 | Options Not |
| Sweep Other Categorical Balances | | ??? | | ??? | | ??? | | ??? | Finalized |
| Flex Transfers - Reduce Categorical Programs | | ??? | | ??? | | ??? | | ??? | |
| Federal Stimulus Funding Program Reductions | | ??? ??? | | ??? ??? | | ??? ??? | | ??? ??? | |
| Other Funds Available | | | | | | | | | |
| Debt Service Fund GASB Funds 20.0 & 67.2 - Currently \$1.25 Million Budgeted Assumes No Contributions 08-09 Forward | \$ | 15.4 8.0 | \$ | (5.2) (3.8) | \$ | - | \$ | 10.2 4.3 | Other Funds Available |

Current Budget Challenge 2011-12

\$25 Million deficit in 2011-12 if no action taken

Structural Deficit of \$17 million

- \$13 Million Revenue Shortfall (ongoing-revenue)
- \$4 to 5 Million Added Expenditures (each year)

GUSD Budget Strategy Must Contain:

Utilization of One-Time & Short-Term Funding

- Federal Stimulus
- State Flexibility Options
- District Reserves

Ongoing Reductions

Reduction and Consolidation of Programs

Exit and Contingency Considerations

- Exit Strategy When Short-Term Funds Depleted
- Considerations for Future State Reductions