

9.3 The contract which is signed and executed by both parties is a standard contract provided and required by the State Education Department. Any renewal contracts must be signed and executed as required by the State Education Department.

See Section 4.6 for additional information to aid in explanations of addendum to initial contracts: The General Specifications, Detailed Specifications and Proposal Form as provided are understood to be part of the contract when it is executed and signed at a later date with the successful proposer.

9.4 Termination of the Contract

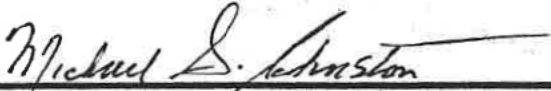

The Germantown School District shall have the sole right to terminate the contract or have the contract price reduced when a reduction of students or a reduction of miles or any other change in existing conditions indicates that the cost of services should be reduced. This option to terminate or reduce the contract price is solely at the discretion of the School District.

The District may terminate any contract immediately whenever a condition exists or service is not provided as prescribed within the general or specific specifications or any time services is not maintained in a professional, proper and efficient manner. There are also other reasons to terminate the contract as stated in Section 4, 5 and 6.

In submitting a proposal for services, the proposer acknowledges he is fully informed as to the meaning of the information contained in the NOTICE TO PROPOSERS, CONDITIONS, SPECIFICATIONS, and the SPECIAL INSTRUCTIONS.

The Board of Education reserves the right to award proposals on individual items or on total proposal prices. The successful proposer must honor their proposal price for a period of 45 days following initial submission. Contracts will be awarded contingent upon Board of Education and voter approval.

The proposer certifies that he will furnish, at the prices herein quoted, the materials, equipment, staffing and/or services as stated in this proposal.

	03/15/2024	Michael S. Johnston LLC.	
Authorized Signature	Date	Company Name	
Michael S. Johnston President	165 MAIN ST Philmont NY 12565		
Printed Authorized Representative	Company Street Address		
578 672 4901	Philmont, NY 12565		
Company Telephone Number	City/State/Zip Code		
MST_202@yahoo.com	Johnstonbus@gmail.com		
Company Email Address	Company Website (if applicable)		

## CRITERIA

Please respond below or provide answers in an attached document. If provided in an attached document, indicated "See attached" next to the criteria below, and the attached material must be clearly labeled Criteria "Number".

Criteria 1: Describe your previous experience in transporting pupils: 3% weighting

- SEE ATTACHED SHEET -

Criteria 2: Number of years in which proposing contractor has been in operation. Identify the name of each transportation company which you have ever been an owner or manager, if applicable: 3% weighting

- SEE ATTACHED SHEET -

Criteria 3: Describe any safety programs implemented by your company: 10% weighting

- SEE ATTACHED SHEET -

Criteria 4: Provide a list and brief explanation of all motor vehicle accidents under the control of the contractor in New York State during the past 3 years: (Note, includes accidents that may have occurred outside of New York state) 5% weighting

- SEE ATTACHED SHEET -

Criteria 5: Provide a list of each New York State driver employed by the contractor currently and during the last 3 years. Note those who have received a citation, identify the type of citation and indicate whether the employee still works for the contractor: 5% weighting

Criteria 6: Provide inspection records and model year of each of the motor vehicles under the control of the contractor in New York State: 8% weighting

Criteria 7: Provide maintenance schedules of the motor vehicles under the control of the contractor in New York State: 8% weighting

Criteria 8: Provide a financial analysis of the contractor: 5% weighting

Criteria 9: Provide documentation of compliance with motor vehicle insurance requirements in New York State: 8% weighting

Criteria 10: Total Cost of Proposal: 45% weighting

## **Germantown Central School District**

Request for Proposals

March 15, 2024

### **CRITERIA RESPONSES**

Michael S. Johnston LLC

#### **Criteria 1:**

Michael S. Johnston LLC has been in the business of safely transporting school children for 35 years. We have extensive experience in transporting children of ages from preschool through high school including college age students with extended services. We have transported to and had working relationships with both Public and Private Schools within Columbia, Greene, Dutchess, Ulster, Rennsalaer, Albany, Schenectady and Berkshire(MA) counties.

#### **Criteria 2:**

Michael S. Johnston LLC was incorporated in 1989 with Michael Johnston as President. Michael Johnston was previously the General Manager of the Kenneth Harris Bus Co. from 1987 to 1989.

Michael and Tami Johnston also currently own Johnston Transportation LLC formed in 2017. Johnston Transportation provides public transportation services to the residents of Columbia County through a County Contract. It also provides private transportation for weddings and special events throughout the Capital Region.

Michael S. Johnston LLC has held Transportation Contracts successfully for the following Public and Private schools:

Taconic Hills Central School (since 1989)	Hudson City School District (since 1991)
Germantown Central School (since 1999)	Columbia County Early Intervention (since 1999)
Hunter-Tannersville	Catskill Central School
Coxsackie Central School	Red Hook Central School
Chatham Central School	New Lebanon Central School
Berkshire Country Day School	Hawthorne Valley School
Greene County Early Intervention	Pine Plains Central School
Capital Region Boces	Voorheesville Central School

#### **Criteria 3:**

Safety has always been a top priority at Michael S. Johnston LLC. The following safety programs are in place:

- All employees, including bus drivers and bus attendants, are part of a random drug testing program and are held to a true "zero tolerance"

standard. Failure of a drug test will result in dismissal. Employees are required to sign documentation annually that indicates that they agree to abide by this standard.

- We maintain a complement of 6 mechanics in our shop to ensure the safety of all of our vehicles. This exceeds the minimum requirement of NYSDOT for a shop maintaining school buses. Our primary maintenance shop is located 15 miles away from Germantown school in Philmont, with 2 additional bus storage locations in Hudson and Clermont. In the event of an emergency evacuation need, and if Michael S. Johnston LLC were the winning bidder, 13 full size buses would be redirected to Germantown to transport the approximate 640 students and staff to a safe location.
- In 2022, Michael S. Johnston LLC contracted with Rick Viebrock of BusGuy Bus Safety Services LLC a certified 19A Examiner and SBDI to provide safety training and testing of employees for NYS DMV and SED through 2029. He also is certified through NYSDOT in B.A.I.T.F.I.S.H. (Bus Accident Investigation Training For Identifying Safety Hazards). In addition to this, Michael S. Johnston LLC has two additional in-house certified 19A Examiners.
- Michael S. Johnston LLC has been using audio and video recording devices on their buses since 2010. We are constantly upgrading and looking for new technology that best suits the situation. We have an order in place for 20 stop arm cameras and are currently testing a GPS system that is monitoring 12 of our buses. We also have a fully functioning radio communication system to allow all of our buses to be in contact with our Transportation Office no matter where they are.

**Criteria 4 and 5:**

See attached spreadsheet listing driving roster, employment, convictions and accidents.

**Criteria 6 - 10**

On separate attachments

<b>Michael S. Johnston LLC</b>		<b>Criteria 10</b>		<b>Germantown RFP 3/15/2024</b>	
<b>Route</b>	<b>Proposed Annual Cost (daily rate x 184 days of service)</b>				
	<b>24-25</b>	<b>25-26</b>	<b>26-27</b>	<b>27-28</b>	<b>28-29</b>
Route 1	\$78,200	\$80,937	\$83,770	\$86,702	\$89,736
Route 2	\$78,200	\$80,937	\$83,770	\$86,702	\$89,736
Route 3	\$72,200	\$74,727	\$77,342	\$80,049	\$82,851
Route 4	\$72,200	\$74,727	\$77,342	\$80,049	\$82,851
Route 5/7	\$72,200	\$74,727	\$77,342	\$80,049	\$82,851
Route 9	\$72,200	\$74,727	\$77,342	\$80,049	\$82,851
Route 11	\$72,200	\$74,727	\$77,342	\$80,049	\$82,851
Route 12	\$72,200	\$74,727	\$77,342	\$80,049	\$82,851
Route 13	\$72,200	\$74,727	\$77,342	\$80,049	\$82,851
Special Transport Vehicle	\$75,000	\$77,625	\$80,342	\$83,154	\$86,064
<b>Routes 1-13 + ST Vehicle as a whole</b>	<b>\$736,800</b>	<b>\$762,588</b>	<b>\$789,279</b>	<b>\$816,903</b>	<b>\$845,495</b>
Aide/Attendant	27000	\$27,945	\$28,923	\$29,935	\$30,983
Questar BOCES	70000	\$72,450	\$74,986	\$77,610	\$80,327
Sports/Field Trips	135/hr	139.73/hr	144.62/hr	149.64/hr	154.93/hr
Per bus/per hour a/b	125/hr 2 hr min	125/hr 2 hr min	125/hr 2 hr min	130/hr 2 hr min	135/hr 2 hr min

MICHAELS. JOHNSTON LLC GERMANTOWN RFP CRITERIA 4 AND 5, 3/15/2024

Driver Name	Sex	Add date	License Class	19A Status as of 02/13/2024	CDL Status	Accident	Citation	Description	Employed
		06/17/2015	CDL *B*	VALID	VALID				Y
		10/30/2017	CDL *C*	VALID	VALID				Y
		06/17/2015	CDL *B*	VALID	VALID				Y
		10/30/2017	CDL *B*	VALID	VALID				Y
		09/14/2021	CDL *BM*	VALID	VALID				Y
		10/30/2017	CDL *BM*	VALID	VALID				Y
		03/30/2017	CDL *B*	VALID	VALID				Y
		06/17/2015	CDL *BM*	VALID	VALID				Y
		09/20/2018	CDL *B*	VALID	VALID				Y
		10/01/2018	CDL *B*	VALID	VALID	10/20/2023	N	PARKING LOT DAMAGE	Y
		09/10/2019	CDL *B*	VALID	VALID				Y
		05/04/2023	CDL *A*	VALID	VALID				Y
		10/10/2023	CDL *C*	VALID	VALID				Y
		11/17/2015	CDL *B*	VALID	VALID				Y
		06/17/2015	CDL *B*	VALID	VALID				Y
		10/31/2019	CDL *B*	VALID	VALID				Y
		05/04/2023	CDL *BM*	VALID	VALID				Y
		03/19/2021	CDL *B*	VALID	VALID	9/12/2023	N	HIT PARKED CAR WHILE BACKING	Y
		11/12/2015	CDL *B*	VALID	VALID	11/7/2023	N	HIT BY ANOTHER VEHICLE	Y
		03/29/2016	CDL *C*	VALID	VALID				Y
		10/03/2022	CDL *C*	VALID	VALID				Y
		08/18/2017	CDL *A*	VALID	VALID	3/16/2022	N	CLIPPED PARKED CAR IN CITY	Y
		06/17/2015	CDL *BM*	VALID	VALID				Y
		06/17/2015	CDL *B*	VALID	VALID				Y
		09/22/2023	CDL *A*	VALID	VALID				Y
		11/14/2023	CDL *AM*	VALID	VALID				Y
		10/13/2023	CDL *B*	VALID	VALID				Y
		12/01/2021	CDL *C*	VALID	VALID				Y
		12/14/2023	CDL *C*	VALID	VALID				Y
		10/30/2018	CDL *B*	VALID	VALID				Y
		05/04/2023	CDL *C*	VALID	VALID				Y
		10/30/2017		SURRENDERED	SURRENDERED				N
		05/04/2023	CDL *B*	VALID	VALID				Y
		10/31/2019	CDL *B*	VALID	VALID	12/10/2021	Y	NO SEAT BELT PERSONAL CAR	Y
		08/28/2017	CDL *BM*	VALID	VALID				Y
		11/24/2017	CDL *C*	VALID	VALID				Y
		02/09/2023	CDL *A*	VALID	VALID				Y
		05/27/2015	CDL *B*	VALID	VALID				Y
		12/12/2023	CDL *C*	VALID	VALID				Y
		09/15/2022	CDL *C*	VALID	VALID	12/20/2022	N	HIT BY DEER	Y
		02/03/2023	CDL *B*	VALID	VALID	5/27/2023	Y	FAILURE TO YIELD	Y
		03/14/2022	CDL *CM*	VALID	VALID	12/6/2023	N	HIT BY CAR THAT RAN STOP SIGN	Y
		06/17/2015	CDL *CM*	VALID	VALID				Y
		05/04/2023	CDL *C*	VALID	VALID				Y
		06/17/2015	CDL *BM*	VALID	VALID				Y
		09/10/2019	CDL *B*	VALID	VALID				Y
		05/04/2023	CDL *B*	VALID	VALID				Y
		05/04/2023	CDL *B*	IN-ACTIVE	VALID				N
		06/17/2015	CDL *AM*	VALID	VALID				Y
		11/01/2021	CDL *AM*	VALID	VALID	6/11/2022	N	HIT BY DEER	Y
		06/17/2015	CDL *BM*	VALID	VALID				Y
		02/10/2022	CDL *B*	VALID	VALID				Y
		08/25/2017	CDL *B*	VALID	VALID				Y
		10/02/2019	CDL *B*	VALID	VALID				Y
		06/17/2015	CDL *B*	VALID	VALID	7/19/2022	N	CDTA BUS CLIPPED MIRROR	Y
		06/17/2015	*DM*	IN-ACTIVE	VALID				N
		10/30/2017	CDL *B*	VALID	VALID	2/1/2023	N		Y
		07/28/2018	CDL *BM*	VALID	VALID				Y
		09/15/2022		SURRENDERED	SURRENDERED				N
		06/17/2015	CDL *B*	VALID	VALID				Y
		10/30/2017	CDL *B*	VALID	VALID	4/25/2023	N	HIT BY ANOTHER VEHICLE	Y