

HALL OF ACHIEVEMENT

2017/2018
Journal

DAVE COLFORD

Class of 1994

Dave considers growing up in Copiague and graduating from Copiague High School badges of honor that he wears proudly. He was a member of the Varsity Lacrosse team, an officer in the Student Council, class government, BUTY, the French Club and an Eagle Scout. He credits his time in the high school and in Boy Scout Troop 284 for planting the seeds of servant leadership. Some of his favorite memories are from the community service projects the student government participated in and the lessons of focusing on the outcome of serving the group instead of the individual. He credits Mr. Dachs and the Hazelton brothers for unknowingly providing the roadmap for a life focused on others.

Dave is a career-long media professional with a focus on revenue generation and strategic turnarounds. He is currently the President and Chief Revenue Officer of Hanley Wood Inc. in Washington D.C. Dave is married to the love of his life, Gilly, and they are the proud parents of five wonderful children, Connor, Riley, Emma, Lucy and Phoebe.

Professionally, Dave has received a number of awards: Folio Sales Hall of Fame, Mins B2B Most Intriguing Person, Folio Digital Innovation Award. But his volunteering is his personal passion. He is an active adult volunteer in Scouting and an Executive Board member for the Suffolk County Council, Boy Scouts of America. In Scouting, Dave has been awarded the coveted Silver Beaver Award for exceptional service and Distinguished Service Award by the Order of the Arrow, Scouting's honor society. He is also a member of the Knights of Columbus, the Capital Partners for Education, Kiwanis Club and the Lindenhurst PTA.

For Dave and his family, service is a way of life that transcends everything else. Being prepared, trying one's best and personal responsibility is taken very seriously and is the common approach that they all bring to their daily lives.

Although Dave's travels have taken him all over the world it is the time spent growing up in Copiague that he considers the most meaningful. An understanding of social diversity and a deep-rooted fearlessness are the hallmarks of every citizen of Copiague and those attributes have served him well in every facet of life.

"None of us are smarter than all of us."