Exhibit No. 4351

CLOVIS UNIFIED SCHOOL DISTRICT

PERSONNEL

Administrative and Supervisory

ADMINISTRATIVE MANAGEMENT SALARY SCHEDULE

The Administrative Management Salary Schedule is set forth on the following pages.

Amended: 04/11/2007, 08/07/2007, 11/08/2007, 12/21/2007, 03/04/2008, 05/21/2008,

 $\begin{array}{c} 06/06/2008,\,07/22/2008,\,08/29/2008,\,09/29/2008,\,12/02/2008,\,07/16/2009,\\ 06/01/2010,\,09/22/2010,\,07/14/2011,\,04/11/2012,\,07/01/2013,\,04/23/2014,\\ 07/01/2014,\,07/01/2015,\,08/21/2015,\,07/01/2016,\,05/10/2017,\,07/01/2017,\\ 08/30/2017,\,02/09/2018,\,02/22/2018,\,07/01/2018,\,03/04/2019,\,07/01/2019,\\ 07/01/2020,\,07/13/2020,\,07/22/2020,\,07/01/2021 \,(\text{EXH 6402(1) renumbered}\\ \text{as EXH 4151.21)},\,01/11/2022,\,03/04/2022,\,06/30/2022 \,(\text{EXH 4151.21 renumbered}\\ \end{array}$

as EXH 4351), 07/01/2022, 10/14/2022 (amendment effective 07/01/2022),

02/15/2023 (amendment effective 07/01/2022), 07/01/2023, 07/01/2024

Doc# 51690-20 (06/2023, None)



EXHIBIT NO. 4351

ADMINISTRATIVE MANAGEMENT SALARY SCHEDULE 2024-2025

SCHEDULE NO. 1

| Position | Duty Days | Step 1 | Step 2 | Step 3 | Step 4 | Step 5 | Step 6 | Step 7 |
|--|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Assistant Director, Child Development | 215 | \$102,231 | \$107,342 | \$112,709 | \$118,345 | \$124,262 | \$130,475 | \$136,999 |
| Assistant Director, Curriculum, Instruction and Accountability | 215 | \$102,231 | \$107,342 | \$112,709 | \$118,345 | \$124,262 | \$130,475 | \$136,999 |
| Assistant Director, Special Education | 215 | \$102,231 | \$107,342 | \$112,709 | \$118,345 | \$124,262 | \$130,475 | \$136,999 |
| Assistant Director, Student Serv & Sch Attend | 215 | \$102,231 | \$107,342 | \$112,709 | \$118,345 | \$124,262 | \$130,475 | \$136,999 |
| Coordinator, Adult Education | 205 | \$88,329 | \$92,745 | \$97,383 | \$102,252 | \$107,364 | \$112,733 | \$118,370 |
| Coordinator, Ed. Technology & Prof. Development | 229 | \$98,670 | \$103,603 | \$108,784 | \$114,223 | \$119,935 | \$125,931 | \$132,227 |
| Coordinator, Curriculum & Instruction | 215 | \$92,637 | \$97,270 | \$102,133 | \$107,240 | \$112,602 | \$118,232 | \$124,144 |
| Coordinator, Instructional Resources & Library | 215 | \$92,637 | \$97,270 | \$102,133 | \$107,240 | \$112,602 | \$118,232 | \$124,144 |
| Coordinator, Preschool Programs | 215 | \$92,637 | \$97,270 | \$102,133 | \$107,240 | \$112,602 | \$118,232 | \$124,144 |
| Coordinator, School Age Programs | 215 | \$92,637 | \$97,270 | \$102,133 | \$107,240 | \$112,602 | \$118,232 | \$124,144 |
| Coordinator, Sports & Recreation | 229 | \$98,670 | \$103,603 | \$108,784 | \$114,223 | \$119,935 | \$125,931 | \$132,227 |
| Coordinator, Supplemental Services | 229 | \$98,670 | \$103,603 | \$108,784 | \$114,223 | \$119,935 | \$125,931 | \$132,227 |
| Coordinator, Visual & Performing Arts | 229 | \$98,670 | \$103,603 | \$108,784 | \$114,223 | \$119,935 | \$125,931 | \$132,227 |
| Deaf Hard of Hearing Specialist | 186 | \$82,546 | \$86,675 | \$91,007 | \$95,559 | \$100,336 | \$105,353 | \$110,621 |
| Deputy Principal, Ed. Center 7-12 | 210 | \$109,102 | \$114,557 | \$120,285 | \$126,299 | \$132,614 | \$139,245 | \$146,207 |
| Deputy Principal, Secondary | 210 | \$109,102 | \$114,557 | \$120,285 | \$126,299 | \$132,614 | \$139,245 | \$146,207 |
| Director, Activities | 198 | \$88,751 | \$93,188 | \$97,848 | \$102,740 | \$107,878 | \$113,271 | \$118,935 |
| Director, Activities, Ed. Center 7-12 | 198 | \$88,751 | \$93,188 | \$97,848 | \$102,740 | \$107,878 | \$113,271 | \$118,935 |
| Director, Athletics | 203 | \$90,993 | \$95,542 | \$100,319 | \$105,335 | \$110,602 | \$116,132 | \$121,938 |
| Director, Athletics Ed Center 7-12 | 203 | \$90,993 | \$95,542 | \$100,319 | \$105,335 | \$110,602 | \$116,132 | \$121,938 |
| Director, (CTE) Grant Programs | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, Child Development | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, Digital and Multimedia Learning | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, Educational Services | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, Induction and Career Technical | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, Induction and MTSS | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, LCAP | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, Nursing Services | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, Program Evaluation | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, Special Education | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, Supplemental Services | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| Director, Student Services & School Attendance | 225 | \$110,195 | \$115,705 | \$121,490 | \$127,564 | \$133,943 | \$140,640 | \$147,672 |
| District Lead Counselor | 205 | \$99,148 | \$104,107 | \$109,311 | \$114,777 | \$120,517 | \$126,542 | \$132,868 |
| Guidance & Learning Director, Adult Education | 205 | \$91,888 | \$96,483 | \$101,307 | \$106,372 | \$111,692 | \$117,276 | \$123,140 |
| Guidance/Instructional Specialist, Sr. | 198 | \$88,751 | \$93,188 | \$97,848 | \$102,740 | \$107,878 | \$113,271 | \$118,935 |
| Lead Psychologist | 210 | \$101,566 | \$106,646 | \$111,977 | \$117,576 | \$123,456 | \$129,628 | \$136,109 |
| Learning Director Athletics, 7-12 | 210 | \$99,853 | \$104,846 | \$110,088 | \$115,592 | \$121,372 | \$127,441 | \$133,813 |
| Learning Director, 504 | 210 | \$99,853 | \$104,846 | \$110,088 | \$115,592 | \$121,372 | \$127,441 | \$133,813 |
| Learning Director, Adult Education | 210 | \$96,012 | \$100,814 | \$105,853 | \$111,146 | \$116,704 | \$122,539 | \$128,666 |



EXHIBIT NO. 4351

| Position | Duty Days | Step 1 | Step 2 | Step 3 | Step 4 | Step 5 | Step 6 | Step 7 |
|---|--------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Learning Director, Athletics Secondary | 210 | \$99,853 | \$104,846 | \$110,088 | \$115,592 | \$121,372 | \$127,441 | \$133,813 |
| Learning Director, Continuation/Ind. Study | 205 | \$91,888 | \$96,483 | \$101,307 | \$106,372 | \$111,692 | \$117,276 | \$123,140 |
| Learning Director, 7-12 | 205 | \$97,476 | \$102,350 | \$107,467 | \$112,841 | \$118,482 | \$124,407 | \$130,627 |
| Learning Director, ROP | 210 | \$99,853 | \$104,846 | \$110,088 | \$115,592 | \$121,372 | \$127,441 | \$133,813 |
| Nurse | 186 | \$82,546 | \$86,675 | \$91,007 | \$95,559 | \$100,336 | \$105,353 | \$110,621 |
| Nurse, Child Development | 207 | \$104,989 | \$110,240 | \$115,752 | \$121,540 | \$127,616 | \$133,997 | \$140,694 |
| Nurse Practitioner | 206 | \$94,184 | \$98,893 | \$103,837 | \$109,029 | \$114,481 | \$120,205 | \$126,215 |
| Principal, Adult | 215 | \$105,297 | \$110,562 | \$116,090 | \$121,895 | \$127,989 | \$134,389 | \$141,108 |
| Principal, Alternative Education | 215 | \$105,297 | \$110,562 | \$116,090 | \$121,895 | \$127,989 | \$134,389 | \$141,108 |
| Principal, Clovis Community Day School | 205 | \$97,476 | \$102,350 | \$107,467 | \$112,841 | \$118,482 | \$124,407 | \$130,627 |
| Principal, Ed. Center 7-12 | 225 | \$123,624 | \$129,805 | \$136,295 | \$143,110 | \$150,266 | \$157,778 | \$165,668 |
| Principal, Elementary | 205 | \$104,415 | \$109,637 | \$115,118 | \$120,875 | \$126,919 | \$133,264 | \$139,927 |
| Principal, Intermediate | 210 | \$109,102 | \$114,557 | \$120,285 | \$126,299 | \$132,614 | \$139,245 | \$146,207 |
| Principal, Online School | 205 | \$104,415 | \$109,637 | \$115,118 | \$120,875 | \$126,919 | \$133,264 | \$139,927 |
| Principal, Secondary | 220 | \$118,869 | \$124,813 | \$131,053 | \$137,606 | \$144,486 | \$151,710 | \$159,296 |
| Program Specialist, Special Education | 200 | \$91,441 | \$96,012 | \$100,814 | \$105,853 | \$111,146 | \$116,704 | \$122,539 |
| Resource Teacher, Senior | 198 | \$88,751 | \$93,188 | \$97,848 | \$102,740 | \$107,878 | \$113,271 | \$118,935 |
| School Counselor 7-12 | 198 | \$88,751 | \$93,188 | \$97,848 | \$102,740 | \$107,878 | \$113,271 | \$118,935 |
| School Counselor, Elementary | 198 | \$88,751 | \$93,188 | \$97,848 | \$102,740 | \$107,878 | \$113,271 | \$118,935 |
| School Counselor Guidance and Learning Director 7-12 | 198 | \$88,751 | \$93,188 | \$97,848 | \$102,740 | \$107,878 | \$113,271 | \$118,935 |
| Speech Language Pathologist | 186 | \$82,546 | \$86,675 | \$91,007 | \$95,559 | \$100,336 | \$105,353 | \$110,621 |
| Transition Counselor | 198 | \$88,751 | \$93,188 | \$97,848 | \$102,740 | \$107,878 | \$113,271 | \$118,935 |
| Transition Director | 198 | \$88,751 | \$93,188 | \$97,848 | \$102,740 | \$107,878 | \$113,271 | \$118,935 |
| Transition Specialist | 198 | \$88,751 | \$93,188 | \$97,848 | \$102,740 | \$107,878 | \$113,271 | \$118,935 |

When requested by the supervising administrator, and with prior approval of the Superintendent, Certificated Management personnel will receive the daily rate of contract pay for days worked in excess of the contract period, or as specified in contracted agreements for special projects.

Doctorate Stipend: \$2,521.00 (Board Policy No. 4151.30, 4251.30, 4351.30 – Doctoral Degree Stipend) 20 Year Longevity Increment: \$2,458.00 (Board Policy No. 4151.20 – Certificated Employee Salaries) 25 Year Longevity Increment: \$7,212.00 (Board Policy No. 4151.20 – Certificated Employee Salaries)



EXHIBIT NO. 4351

ADMINISTRATIVE MANAGEMENT SALARY SCHEDULE 2024-2025

SCHEDULE NO. 2 CONTRACTED

| Position | Duty Days | Step 1 | Step 2 | Step 3 | Step 4 | Step 5 |
|---|--------------|---------|---------|---------|---------|---------|
| Administrator, Assessment & Accountability | 229 | 134,146 | 140,854 | 147,897 | 155,294 | 163,058 |
| Administrator, Facility Services | 229 | 134,146 | 140,854 | 147,897 | 155,294 | 163,058 |
| Administrator, Professional Development and Curriculum Innovations | 229 | 134,146 | 140,854 | 147,897 | 155,294 | 163,058 |
| Administrator, SELPA & Psychological Services | 229 | 134,146 | 140,854 | 147,897 | 155,294 | 163,058 |
| Administrator SSSA | 229 | 134,146 | 140,854 | 147,897 | 155,294 | 163,058 |
| Assistant Superintendent (Area) | 229 | 171,688 | 179,771 | 188,262 | 197,175 | 206,532 |
| Assistant Superintendent, Business Services | 229 | 171,688 | 179,771 | 188,262 | 197,175 | 206,532 |
| Assistant Superintendent, Curriculum, Instruction and Accountability | 229 | 171,688 | 179,771 | 188,262 | 197,175 | 206,532 |
| Assistant Superintendent, Facility Services | 229 | 171,688 | 179,771 | 188,262 | 197,175 | 206,532 |
| Assistant Superintendent, Instructional Services | 229 | 171,688 | 179,771 | 188,262 | 197,175 | 206,532 |
| General Counsel | 229 | 234,364 | 238,879 | 243,457 | 248,127 | 252,890 |

Doctorate Stipend: \$2,521.00 (Board Policy No. 4151.30, 4251.30, 4351.30 – Doctoral Degree Stipend) 20 Year Longevity Increment: \$2,458.00 (Board Policy No. 4151.20 – Certificated Employee Salaries) 25 Year Longevity Increment: \$7,212.00 (Board Policy No. 4151.20 - Certificated Employee Salaries)

| Position | Duty Days | Step 1 | Step 2 | Step 3 | Step 4 | Step 5 |
|---|--------------|---------|---------|---------|---------|---------|
| Associate Superintendent, Administrative Services | 229 | 209,725 | 213,719 | 217,791 | 221,947 | 226,188 |
| Associate Superintendent, Human Resources | 229 | 209,725 | 213,719 | 217,791 | 221,947 | 226,188 |
| Associate Superintendent, School Leadership | 229 | 209,725 | 213,719 | 217,791 | 221,947 | 226,188 |
| Deputy Superintendent | 229 | 219,710 | 223,905 | 228,184 | 232,548 | 236,996 |

Doctorate Stipend: \$2,521.00 (Board Policy No. 4151.30, 4251.30, 4351.30 – Doctoral Degree Stipend)

Doc# 51690-20 (06/2023, None)