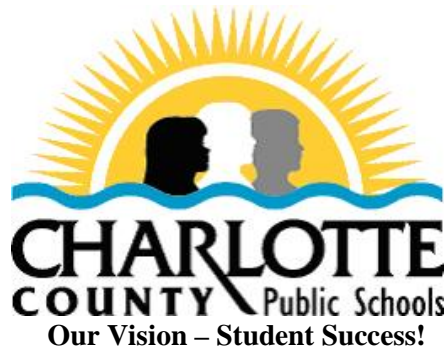


**Stephen Dionisio  
Superintendent**



**School Board**

**Cara Reynolds, Chairman  
Wendy Atkinson, Vice-Chairman  
Kim Amontree  
John LeClair  
Robert Segur**

May 25, 2023

Sole Source 23/24-C

Opened: May 24, 2023

The District will recognize Earth Networks as the Sole Source for the products identified on attached Sole Source letter, as a result of no contests being submitted during this Sole Source. This Sole Source was broadcast nationwide to over 425 organizations.

We will continue to recognize this for 1 year, at which time we will again verify this claim and post another Sole Source for those who may wish to challenge.

Effective dates of this Sole Source are from May 24, 2023 – May 23, 2024.

*Amy Jane*

Amy Jane  
Purchasing Agent/Buyer  
Charlotte County Public Schools

4/5/2023

### **Sole Source Justification for Earth Networks Products and Services**

Earth Networks operates a proprietary weather observing network of lightning sensors and real-time weather stations. This is the only combined solution of an outdoor notification system using Earth Networks real-time data along with lightning visualization. There is no other comparable turnkey networked solution in the United States.

The company has sole rights to the real-time weather technology that provides the data to the Sferic Maps program and Online Weather Center. Earth Networks is a sole source vendor, manufacturer, and shipper that designs, develops, produces, and sells unique lightning sensor technology that interfaces with the Earth Networks Outdoor alerting solution, Sferic Maps, Sferic Connect, and the public facing countdown clock. Throughout the United States, government agencies, municipalities, and schools have repeatedly elected to work with Earth Networks on a sole source basis based upon the above proprietary capabilities.

Earth Networks welcomes your interest in acquiring severe weather alerting solutions for your organization. If you have any questions, please contact me to discuss.

Sincerely-

*Michael Alberghini*

**Michael Alberghini**  
**Director of Domestic Sales, Earth Networks**  
[mike@earthnetworks.com](mailto:mike@earthnetworks.com)  
**(301) 250-4013 (O)**  
**(240) 472-1229 (C)**