

CMAS REQUEST FOR OFFER (RFO)
CENTRAL UNION HIGH SCHOOL DISTRICT
E-RATE YEAR 24 (2021/2022)
Service Provider Criteria and Contract Requirements

CMAS Requirements

All Service Providers responding to the posted Form 470 are to be listed as California Multiple Awards Schedule (CMAS) Service Providers unless expressly noted otherwise in the quote or Applicant's Scope of Work (SOW).

Public Contract Code (PCC) Sections 10290 et seq. and 12101.5 include approval for local government agencies to use CMAS for acquisition of information technology and non-information technology products and services.

A local government agency is any city, county, city and county, district, or other local governmental body or corporation, including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds.

In addition to the requirements outlined in this RFO, service providers may be subject to additional requirements as outlined in the CMAS Local Government Agency Guide (March 2010 edition) located at:

<http://www.documents.dgs.ca.gov/pd/cmas/LocalGovtAgencyPacketMarch10.pdf>

It is the responsibility for service providers to familiarize themselves with CMAS requirements.

RFO Timeline

EVENT	DATE
<p>RFI-submittal of written questions/clarifications: Email to: ccastro@cuhsd.net</p> <p>Subject: CMAS RFO CUHSD</p>	<p>Last Day for Questions: Monday, February 22, 2021 by 3:00 pm</p> <p>The District will not respond to phone call inquiries.</p>
<p>Addendums: all addendums will be posted to USAC's EPC portal as well as to the district website: https://www.cuhsd.net/</p>	<p>District post response to questions: Wednesday, February 24, 2021</p>
<p>Requests for Proposals Due</p>	<p>Tuesday, March 2, 2021 by 10:00 am</p>

E-RATE SUPPLEMENTAL TERMS AND CONDITIONS

Signed copy to be returned with bid response.

The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC), which was established by the Act. The amount of discount is based on the numbers of students receiving free and reduced price meals.

1) E-RATE CONTINGENCY

The project herein is contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E-rate. Even after award of contract(s) and/or E-rate funding approval is obtained, the District may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the District.

2) SERVICE PROVIDER REQUIREMENTS

The District expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.

- a. Service Providers are required to be in full compliance with all current requirements and future requirements issued by the SLD throughout the contractual period of any contract entered into as a result of this RFP.
- b. Service Providers are responsible for providing a valid SPIN (Service Provider Identification Number). More information about obtaining a SPIN may be found at this website: <https://www.usac.org/e-rate/service-providers/step-1-obtain-a-spin/>
- c. Service Providers are responsible for providing a valid Federal Communications Commission (FCC) Registration Number (FRN) at the time the bid is submitted. More information about obtaining an FRN may be found at this website: <https://fjallfoss.fcc.gov/coresWeb/publicHome.do>
- d. Service Providers are responsible for providing evidence of FCC Green Light Status at the time the bid is submitted. Any potential bidder found to be in Red Light Status must provide an explanation of the steps it is undertaking to be removed to Red Light Status and the expected timeframe for resolution. A Service Provider's sustained Red Light Status may be grounds for contract termination as it could prohibit the Service Provider from providing E-rate discounts in a timely manner which would cause

harm to the Applicant. More information about FCC Red and Green Light Status may be found at this website: http://www.fcc.gov/debt_collection/welcome.html

- e. Products and services must be delivered before billing can commence. At no time may the Service Provider invoice before July 1, 2021.
- f. Prices must be held firm for the duration of the associated E-rate Funding Year(s) or until all work associated with the project is complete (including any contract and USAC approved extensions).
- g. Goods and services provided shall be clearly designated as "E-rate Eligible". Non-eligible goods and services shall be clearly called out as 100% non-eligible or shall be "cost allocated" to show the percentage of eligible costs per SLD guidelines.
- h. Within one (1) week of award, the awarded Service Provider must provide the District a bill of materials using a completed USAC "Item 21 Template". Subsequent schedules of values and invoices for each site must match Item 21 Attachment or subsequent service substitutions. A summary sheet must also be provided to provide the cumulative amount for all sites.**
- i. In the event of questions during an E-rate pre-commitment review, post-commitment review and/or audit inquiry, the awarded Service Provider is expected to reply within 3 days to questions associated with its proposal.
- j. The awarded Service Provider is required to send copies of all forms and invoices to the District prior to invoicing USAC for pre-approval. Failure to comply with this requirement may result in the District placing the vendor on an "Invoice Check" with the USAC <https://www.usac.org/e-rate/applicant-process/invoicing/invoice-check/>
- k. Services providers must comply with the FCC rules for Lowest Corresponding Price ("LCP"). Further details on LCP may be obtained at USAC's website: <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/>

3) SERVICE PROVIDER ACKNOWLEDGEMENTS

- a. The Service Provider acknowledges that no change in the products and/or services specified in this document will be allowed without prior written approval from the district and a USAC service substitution approval with the exception of a Global Service Substitutions.
- b. The Service Provider acknowledges that all pricing and technology infrastructure information in its bid shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).

- c. The Service Provider acknowledges that its offer is considered to be the lowest corresponding price pursuant to § 54.511(b). Further details on LCP may be obtained at USAC's website: <https://www.usac.org/e-rate/service-providers/step-2-responding-to-bids/lowest-corresponding-price/>. Should it not be the lowest corresponding price, the service provider must disclose the conditions leading to the applicant being charged in excess of lowest corresponding price.
- d. BIDDERS are required to comply with the FCC's Lowest Corresponding Price ("LCP") Requirement for all equipment and Services. BIDDER acknowledges that BIDDER is solely responsible to comply with LCP requirements. To the extent that USAC finds an LCP violation and reduces the E-rate Funding, BIDDER agrees that it will not hold the DISTRICT liable for any shortfall in E-rate funding and will be responsible for any ensuing appeals, COMADS and/or RIDFS.
- e. The Service Provider attests that its offer does not violate the FCC's REPORT AND ORDER, FURTHER NOTICE OF PROPOSED RULEMAKING, AND ORDER in the matter of "Protecting Against National Security Threats to the Communications Supply Chain Through FCC Programs" (FCC 19-121, adopted November 22, 2019, released November 26, 2019) and provisions contained in the Order and any subsequent Orders related to the FNPRM referenced in FCC 19-121. FCC 19-121 can be viewed at <https://docs.fcc.gov/public/attachments/FCC-19-121A1.pdf>
- f. This offer is in full compliance with USAC's Free Services Advisory <https://www.usac.org/e-rate/applicant-process/competitive-bidding/free-services-advisory/>. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The service provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.

4) STARTING SERVICES/ADVANCE INSTALLATION – Category 1 Services

The annual E-rate Funding Year begins on July 1 and expires on June 30 of each calendar year. Regardless of the contract "effective date", E-rate eligible goods and/or services requested in this RFP shall be delivered no earlier than the start of the 2021 funding year (July 1, 2021). If Category 1 services (Telecommunication Services and Internet access) will begin on or shortly after July 1 of a funding year, the service provider, in some cases, may need to undertake some construction and installation work prior to the beginning of that funding year. Within the limitations indicated below, the infrastructure costs of a service provider can be deemed to be delivered at the same time that the associated Category 1 services begin. That is, if services begin on July 1, then the delivery of service provider infrastructure necessary for those services can be considered as also delivered on July 1. However, NO INVOICING can take place prior to July 1 of the associated Funding Year.


EARLY FUNDING CONDITIONS

Category 1

There are four conditions that must be met in order for USAC to provide support in a funding year for

Category 1 infrastructure costs incurred prior to that funding year.

- *Initiation of installation cannot take place before selection of the service provider pursuant to a posted Form 470 and in any event no earlier than six months prior to July 1 of the funding year.*
- *The Category 1 service must depend on the installation of the infrastructure.*
- *The underlying Category 1 service cannot have a service start date prior to July 1 of the funding year.*
- *No invoices can be submitted to USAC for reimbursement prior to July 1 of the funding year.*

For more information, please refer to the FCC Order involving the Nassau County Board of Cooperative Educational Services (DA 02-3365 , released December 6, 2002). This FCC decision only applies to Priority 1 services (telecommunications services and Internet access).


The complete text can be found at the following URL:

<https://www.usac.org/e-rate/applicant-process/starting-services/advance-installation/>

Category 2

There is one condition that allows USAC to provide support in a funding year for Category 2 installation costs incurred prior to that funding year.

- *We also amend our rules for category two non-recurring services to permit applicants to seek support for category two eligible services purchased on or after April 1, three months prior to the start of funding year on July 1. This will provide schools with the flexibility to purchase equipment in preparation for the summer recess and provide the maximum amount of time during the summer to install these critical networks.*

For more information, please refer to the FCC Report and Order and Further Notice of Proposed Rulemaking ([FCC 14-99](#) , released July 23, 2014). This FCC decision only applies to Category 2 services (Internal Connections).

However, NO INVOICING can take place prior to July 1 of the funding year.

5) INVOICING

- a. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The District will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified

ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from the SLD and submission, certification and USAC approval of Form 486, the District shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the District decide that it is in the best interest of the District to file a Form 472, the District will inform the Service Provider of its intent.

b. All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the District will only be responsible for paying its non-discounted share.

6) FCC/SLD AUDITABILITY

The E-rate program requires that all records be retained for at least ten (10) years from the last date of service provided on a particular funding request. Respondent hereby agrees to retain all books, records, and other documents relative to any Agreement resulting from this RFP for ten (10) years after final payment. The District, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the Respondent and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

7) PROCUREMENT OF ADDITIONAL GOODS AND/OR SERVICES/COTERMINOUS EXPIRATION

During the term of any Agreement resulting from this RFP, the District may elect to procure additional or like goods and/or services offered by the Respondent. Such services shall be negotiated and obtained via an official amendment to this Agreement and approval by the District's Governing Board. All terms, conditions, warranties, obligations, maintenance and support of said goods or services shall have a coterminous expiration date with the original date of this Agreement. The District shall not enter into a separate Agreement for said goods or services. Respondents must state in their proposal that they acknowledge, accept and are in agreement with coterminous expiration conditions.

SPECIAL NOTE: It is the expectation of CENTRAL UNION HIGH SCHOOL DISTRICT that any respondent to this solicitation familiarize themselves with the impact that any as yet unknown tariff(s) imposed upon particular manufacturer's products and are appropriately accounted for in the respondent's fee proposal. AESD presumes a 25% tariff will be imposed on any manufacturer's networking equipment manufactured abroad and will be applicable at the time of purchase throughout the term of any agreement resulting from this solicitation (including any mutually agreed upon extensions). PLEASE INCLUDE THIS 25% TARIFF WHEN COMPLETING THE PRICING ATTACHMENT AS PRESENTED. It is also the expectation of CENTRAL UNION HIGH SCHOOL DISTRICT that should the presumed tariff be LESS than 25% or not ultimately be imposed upon the manufacturer's product, the cost saving will be passed along to USD and, in turn, the FCC's E-Rate program as well. It should also be presumed by respondents that should any tariff imposed upon a particular manufacturer's product be higher than 25% at the time of purchase, CUHSD will appropriately compensate the service provider for the full cost incurred at the time of purchase without regard to E-Rate eligible invoicing.

I, the undersigned, as an authorized agent of _____ (Service Provider Name), hereby certify that I have read the E-rate Supplemental Terms and Conditions, am fully compliant and intend to cooperate with the E-rate process as outlined above.

Signature: _____ **Title:** _____

Phone Number: _____ **Email:** _____

Service Provider Name: _____

Prospective Service Providers will be required to submit the following:

Three (3) references describing Service Provider's portfolio experience with comparable projects within a K-12 customer market; Provider's appropriate CMAS Contract(s) cover page(s); Service Provider's SPIN number; and Service Provider's FCC Registration Number (FRN). Failure by Service Provider to supply these documents shall be considered grounds for disqualification.

Service Provider must meet the following qualifications to be considered for award. Documentation regarding the following qualifications MUST be included in the Service Provider's proposal. Noninclusion of applicable documents is basis for disqualification.

1. When providing electronic equipment quotes for switches/hubs/routers, Service Provider must have at least 1 Certified Engineer or equivalent on staff.
2. If requested by the Applicant, Service Provider must be willing to have employees fingerprinted.
3. All product pricing provided for Form 471 purposes must be functional equivalent or better, once the Applicant has received USAC approval for purchase.
4. Service Provider shall provide with its quote the complete CMAS contract pages, including all pages that show the goods and/or services in Service Provider's quotation submittal. Said products shall be clearly highlighted for ease of identification.
5. Service Provider shall provide references for staff to be associated with project work and implementation.
6. Service Provider shall provide **three (3)** original RFO Responses; **three (3)** copies of the **CMAS Contract(s) cover page(s)**; and **one (1)** CD of the RFO submittal, including the summary sheet.

Right to Reject Any and All Quotes

The Applicant reserves the right to reject any or all quotation submittals and to waive any informalities or regularities. The Service Provider's quotation submission is recognition of this right.

In addition, the Applicant reserves the right to fund, (proceed with project or purchase) or not to fund, regardless of E-Rate approval.

Evaluation Criteria

CENTRAL UNION HIGH SCHOOL DISTRICT, in compliance with Federal Communications Commission (FCC) rules, will award to the vendor(s) providing the most cost-effective service offering. Per the Sixth Report and Order, FCC 10-175, FCC rules dictate the following:

§ 54.503 (c)(2)(vii) *All bids submitted for eligible products and services will be carefully considered, with price being the primary factor, and the bid selected will be for the most cost-effective service offering consistent with § 54.511.*

§ 54.511 Ordering Services (a) *Selecting a provider of eligible services. In selecting a provider of eligible services, schools, libraries, library consortia, and consortia including any of those entities shall carefully consider all bids submitted and must select the most cost-effective service offering. In determining which service offering is the most cost-effective, entities may consider relevant factors other than the prediscount prices submitted by providers, but price should be the primary factor considered.*

Therefore, **CENTRAL UNION HIGH SCHOOL DISTRICT** may consider factors other than price alone in the consideration of bids; price for E-rate eligible goods and services will be the primary factor considered.

No.	Factor	Total Points Available
1	Cost of eligible goods and services	45
2	Vendor quote meets district's minimum specifications	25
3	Experience with district	25
4	Ability to deliver service at start of funding year	5
	Total Points	100

Trade Names and Alternatives

For convenience in designation on the plans or in the specifications, certain articles or materials to be incorporated in the work may be designated under a trade name or in the name of a manufacturer. Whenever in specifications any materials, process, or article is indicated or specified by grade, patent, or proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process or article desired and shall be deemed to be followed by the words "or equal," and service provider may, unless otherwise stated, offer any material, process or article which shall be substantially equal or better in every respect to that so indicated or specified. If material, process or article offered by service provider is not, in opinion of the District, substantially equal or better in every respect to that specified, then service provider shall furnish material, process or article specified. Burden of proof as to equality of any material, process or article shall rest with service provider. Service Provider shall submit request together with substantiating data for substitution of any "or equal" item within the sealed bid packet at the closing of bids. Provision authorizing submission of "or equal" justification data shall not in any way authorize an extension of time for performance of this contract.

Submission Instructions

Service Provider shall provide **three (3)** original RFO Responses; **three (3)** copies of the **CMAS Contract(s) cover page(s)**; and **one (1)** CD of the RFO submittal, including the summary sheet. Any questions regarding the RFO shall be submitted in writing to the contact contained herein. **NO email bid responses will be accepted.**

Any questions regarding RFO shall be submitted in writing to ccastro@cuhsd.net with the subject line "*CMAS RFO CUHSD*". All questions are due **Monday, February 22, 2021 by 3:00 pm**. The District will not respond to phone call inquiries.

All RFO responses must be submitted **BY TUESDAY, MARCH 02, 2021, NO LATER THAN 10:00 AM** (PST) to the contact information contained herein:

CENTRAL UNION HIGH SCHOOL DISTRICT

ATTN: Cesar Castro, Computer Network Engineer

351 Ross Avenue

El Centro, CA 92243

CENTRAL UNION SCHOOL DISTRICT

E-RATE YEAR 24 (2021/2022)

PROJECT SPECIFICATIONS (4 School Sites)

Southwest High School (SHS)

Central Union High School (CUHS)

Desert Oasis High School (DOHS)

Central Union Adult School (CUAS)

SECTION A: Router Installation and Configuration (CUHS)

SECTION B: Wireless Equipment and Installation (SHS, CUHS CUAS & DOHS)

Bidders are encouraged to provide pricing for all RFO sections listed above. The District will evaluate the proposals received by individual sections.

The Goal: To provide qualified vendors with the necessary information and specifications to allow them to respond with a solution that they determine best meets those requirements.

The District is seeking a major overhaul to our communication systems. Implementation, to include design, installation and configuration.

The proposed solution price must include a complete bill of materials, applicable sales tax, applicable shipping, and installation/professional services.

CMAS REQUEST FOR OFFER (RFO)
CENTRAL UNION HIGH SCHOOL DISTRICT
E-RATE YEAR 24 (2021/2022)

PROJECT SPECIFICATIONS

SECTION A: Router Installation and Configuration (CUHS)

Deployment for 1 School Site

Central Union High School

1001 Brighton Ave, El Centro, CA 92243

Manufacturer specifications and quantity are listed on the following pages. The District will consider alternative manufacturer's solutions that are equal to or exceed the functionality of the suggested equipment listed. It is the proposer's responsibility and obligation to provide documentation and other evidence that an alternative solution is functionally equivalent or better. Without such documentation, the District cannot accept the argument on functionally equivalent or better based on cost alone.

No work or invoicing may occur before July 1, 2021.

Any cost proposals must include installation and configuration and applicable sales tax, freight and/or shipping costs.

- All equipment and material should be new. Used, refurbished or repurposed equipment or material will not be acceptable.
- All required hardware licensing needs to be included.
- Assist CUHSD staff in the configuration of all equipment.
- Optionally, Installation and configuration tools to configure and manage the network devices included in this project.
- Provide the first year of maintenance and support with these minimum requirements: Keep newly installed equipment in good and operating condition during standard business office hours. These hours are from 8:00 AM to 5:00 PM in a normal working business day.
- Major interruptions of services or emergencies (defined as an unusable network by more than 40% of the users) are to be responded on-site within four (4) hours of notification.
- All other services interruptions within twenty four (24) hours of notification.

- Meeting all these conditions, there will not be any extra charge by the vendor to CUHSD other than the fees paid by CUHSD for the maintenance agreement.
- Maintenance charges must be addressed on a separate pricing worksheet

Please be advised the listed equipment should include all necessary software as well as hardware. Equipment should include all needed powers supplies, line cards, supervisor engines, fiber modules as well as fiber and copper patch cords. Please include installation and configuration.

MINIMUM HARDWARE SPECIFICATIONS

The district is willing to accept bids from alternative manufacturers as long as they meet or exceed the current district standard. Please see the section "Trade Names and Alternatives" in this RFO for further information.

- (1) C9500-12Q-EDU Router and related needed hardware.
- (2) QSFP-40G-LR4-S= Fiber QSFP 40GBASE-LR4 Transceiver Module.

**Please include Fiber patch cords and rack mount hardware.

For convenience in designation on the plans or in the specifications, certain articles or materials to be incorporated in the work may be designated under a trade name or in the name of a manufacturer. Whenever in specifications any materials, process, or article is indicated or specified by grade, patent, or proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process or article desired and shall be deemed to be followed by the words "or equal," and service provider may, unless otherwise stated, offer any material, process or article which shall be substantially equal or better in every respect to that so indicated or specified.

If alternative products are offered, other than the suggested equipment list provided, the District will entertain proposed solutions from other manufacturers, however, it is the vendor's responsibility and obligation to provide documentation and other evidence that a the products specified in the alternative equipment list are functionally equivalent or better. Without such documentation, CUHSD cannot accept the argument that the alternate proposed solution is functionally equivalent or better based upon cost alone.

CMAS REQUEST FOR OFFER (RFO)
CENTRAL UNION HIGH SCHOOL DISTRICT
E-RATE YEAR 24 (2021/2022)

PROJECT SPECIFICATIONS

SECTION B: Wireless Equipment Deployment for 4 School Sites

Central High 122 Indoor & 5 Outdoor

Southwest High 153 Indoor & 14 Outdoor

Desert Oasis 21 Indoor & 1 Outdoor

Central Union Adult 10 Indoor & 0 Outdoor

Manufacturer specifications and quantity are listed on the following pages. The District will consider alternative manufacturer's solutions that are equal to or exceed the functionality of the suggested equipment listed. It is the proposer's responsibility and obligation to provide documentation and other evidence that an alternative solution is functionally equivalent or better. Without such documentation, the District cannot accept the argument on functionally equivalent or better based on cost alone.

The scope of the project will be as follows:

- Install all cabling required to the Wireless Access Point locations (Patch Cords).
- Install and configure Wireless Access Points and Wireless Access Control systems (Indoors & Outdoors).
- All equipment and material should be new. Used, refurbished or repurposed equipment or material will not be acceptable, Licensing and Portal access should be configured.
- Install and configure tools to configure and manage the network devices included in this project.
- All Existing Wireless Network Configuration needs to be exported into the new equipment.

Minimum Technical Requirements

In additions to the requirements listed above, the equipment included in the proposals needs to at least meet the following minimum requirements:

- Replace existing Access Points (Internal & External) to ensure proper coverage within and directly around the outside of all school buildings
- Wireless Access Cloud Controller with capacity (licensing) to manage the number of access points as determined
- Web based management.
- Interoperable for 802.11 G/N/AC/AX Wifi 6 Ready
- Bi-directional Multi-user MIMO (MU-MIMO), Wi-Fi 6 and MU-MIMO aware client optimization, Intelligent Power Monitoring (IPM).
- Multigigabit and PoE Ready
- Multi-cast Compliant
- IPv4 and IPv6 compliant
- Ability to integrate with LDAP directory
- Ability to integrate with AAA
- Ability to verify a username and password against an LDAP directory using a Windows OS or Apple OS device.

MINIMUM HARDWARE SPECIFICATIONS

The district is willing to accept bids from alternative manufacturers as long as they meet or exceed the current district standard. Please see the section "Trade Names and Alternatives" in this RFQ for further information.

- (306) Indoor AP 530 Series and related mounting hardware.
- (20) Outdoor AP 518 Series and related mounting hardware.

**Please include Copper patch cords, ceiling, or wall mount hardware.

For convenience in designation on the plans or in the specifications, certain articles, or materials to be incorporated in the work may be designated under a trade name or in the name of a manufacturer. Whenever in specifications any materials, process, or article is indicated or specified by grade, patent, or proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process or article desired and shall be deemed to be followed by the words "or equal," and service provider may, unless otherwise stated, offer any material, process or article which shall be substantially equal or better in every respect to that so indicated or specified.

If alternative products are offered, other than the suggested equipment list provided, the District will entertain proposed solutions from other manufacturers, however, it is the vendor's responsibility and obligation to provide documentation and other evidence that a the products specified in the alternative equipment list are functionally equivalent or better. Without such documentation, CUHSD cannot accept the argument that the alternate proposed solution is functionally equivalent or better based upon cost alone.

Prospective Service Providers are required to submit the following:

1. Three (3) references describing Service Provider’s portfolio experience with comparable projects within a K-12 customer market
2. Service Provider’s SPIN number
3. Service Provider’s FCC Registration Number (FRN).
4. “Equipment list” completely filled in. Failure by Service Provider to supply these documents shall be considered grounds for disqualification.
- 5. Service providers responding to district issued RFO should clearly identify E-RATE Eligible and E-RATE Ineligible equipment and pricing.**
6. Signed E-Rate Terms and Conditions

Part#	Description	Quantities	Unit price	E-Rate Eligible Y or N. If no, please provide % of eligible product

PRICING SUBMISSION INSTRUCTIONS without tariff

Please submit quotations by school, as well as a summary page, and include the following:

Part #	Description	Quantity	Unit Price	Extended Price	Sales Tax	Shipping	Total Cost	E-RATE Eligible Y or N If no, provide % of eligible product

Shipping and sales tax are to be included in the quotation.

PRICING SUBMISSION INSTRUCTIONS with 25% tariff

Please submit quotations by school, as well as a summary page, and include the following:

Part #	Description	Quantity	Unit Price	Extended Price	Sales Tax	Shipping	25% Tariff	Total Cost	E-RATE Eligible Y or N If no, provide % of eligible product

25% Tariff (if applicable), Shipping and sales tax are to be included in the quotation.